



# 9M 2025 Results Presentation

November 10, 2025



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# Technoprobe at a glance



**1996**

*Year of Foundation*



**~3,300**

*Worldwide Employees*



**+600**

*Proprietary  
patents*



**€5,8bn**

*Market  
Cap*



## 9M 2025 market drivers



*Consistent growth in AI*



## Revenues at 466.6€m

down 16.6% QoQ  
up 20.6% YoY



*Slight increase in Consumer market*



*Softness in Automotive and Industrial*





# Financial Highlights

**Q3 2025**

**Revenues** were **140.7€m**

*down 3.5% YoY, down 16.6% QoQ*

**Gross Profit** was **56.7€m**

*down 4.6% YoY, with a margin of 40.3%*

**Ebitda** was **39.8€m**

*up 15.0% YoY, with a margin of 28.2%*

**9M 2025**

**Revenues** were **466.6€m**

*up 20.6% YoY*

**Gross Profit** was **207.3€m**

*up 29.5% YoY, with a margin of 44.4%*

**Ebitda** was **146.1€m**

*up 53.3% YoY, with a margin of 31.3%*



# 9M 2025 results

|                                    | 9M 2025          | 9M 2024           | YoY%            | Notes                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|------------------------------------|------------------|-------------------|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Revenues (€m)</b>               | <b>466.6</b>     | <b>386.9</b>      | <b>+20.6%</b>   | <ul style="list-style-type: none"> <li>• <b>Organic growth:</b> rising trend in AI and slight increase in consumer, partially offset by shrinkage in auto and industrial</li> <li>• <b>Change in perimeter</b> (DIS contributed for 9 months in 2025 vs 4 months in 2024)</li> <li>• <b>FX negative impact</b> for €12m</li> </ul>                                                                                                          |
| <b>Gross Profit (€m)</b>           | <b>207.3</b>     | <b>160.1</b>      | <b>+29.5%</b>   | <ul style="list-style-type: none"> <li>• <b>Recovering in production efficiency</b></li> <li>• <b>Operating leverage</b></li> </ul>                                                                                                                                                                                                                                                                                                         |
| <i>% margin</i>                    | <i>44.4%</i>     | <i>41.4%</i>      | <i>+300 bps</i> |                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Ebitda (€m)</b>                 | <b>146.1</b>     | <b>95.3</b>       | <b>+53.3%</b>   | <ul style="list-style-type: none"> <li>• <b>Ebitda margin benefited</b>, in addition to the above, also from US reorganization positive impact, terminated in H1 2025</li> </ul>                                                                                                                                                                                                                                                            |
| <i>% margin</i>                    | <i>31.3%</i>     | <i>24.6%</i>      | <i>+670 bps</i> |                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                    | <b>9.30.2025</b> | <b>12.31.2024</b> |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Net Financial Position (€m)</b> | <b>665.7</b>     | <b>656.3</b>      |                 | <b>Variance mainly</b> attributable to solid <b>cash flow from operating</b> activities (+114€m) and the disposal of Santa Clara building (+26€m), partially offset by <b>Capex</b> (-51€m), the acquisition of a <b>minority stake in Yee Wei Inc.</b> (-20€m) and <b>Innostar Service Inc.</b> (-7€m), together with <b>shares buy back program</b> (-32€m) and the <b>unrealized fx impact</b> on foreign currency bank accounts (-23€m) |



# Q4 2025 Guidance

**Revenues: 160€m**

(+/-3%)

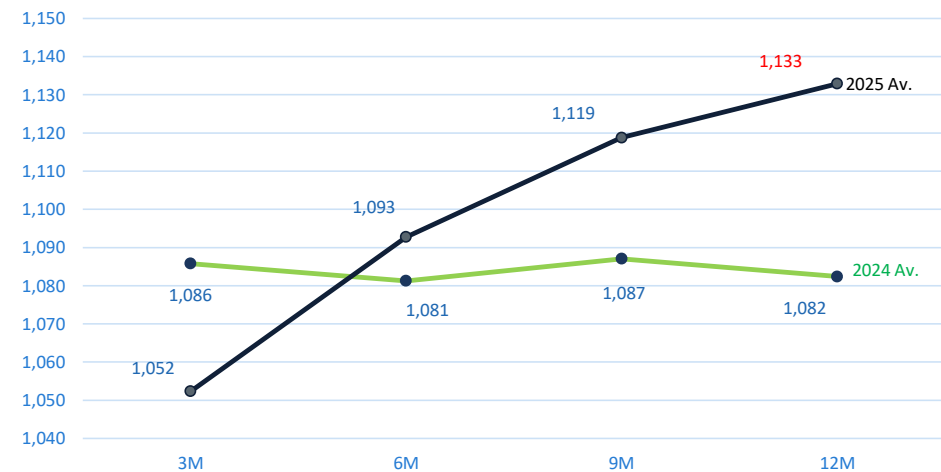
**Gross Margin: 46%**

(+/-200bps)

**Ebitda Margin: 34.7%**

(+/-200 bps)

EUR/USD - Accumulated Average by Quarter



| Average | Q1 '24 | Q2 '24 | Q3 '24 | Q4 '24 | Q1 '25 | Q2 '25 | Q3 '25 | Q4 '25* |
|---------|--------|--------|--------|--------|--------|--------|--------|---------|
|         | 1,086  | 1,077  | 1,098  | 1,068  | 1,052  | 1,134  | 1,168  | 1,175   |
| 3M      | 1,086  |        |        |        | 1,052  |        |        |         |
| 6M      | 1,081  |        |        |        | 1,093  |        |        |         |
| 9M      |        | 1,087  |        |        | 1,119  |        |        |         |
| 12M     |        |        | 1,082  |        |        | 1,133  |        |         |

\*Estimate



Q&A



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