

Trakopolis Renews Contract with Key Enterprise Customer

CALGARY, Alberta, March 11, 2019 (GLOBE NEWSWIRE) -- Trakopolis IoT Corp. (TSXV: TRAK) ("**Trakopolis**" or the "**Company**") is pleased to announce it has secured a contract renewal with North American utility construction contractor Forbes Bros Ltd. ("**Forbes Bros**"), one of the Company's largest customers.

The Trakopolis platform is ideal for enterprise customers like Forbes Bros who have multiple requirements including vehicle and equipment tracking, GIS overlays, advanced analytics, API integration, ELD, satellite and cellular connectivity and have many different types of geographically dispersed assets.

Trakopolis is pleased to continue the digital transformation of Forbes Bros as their project-based business grows rapidly in both Canada and the USA. The Company anticipates reactivation of hibernated subscriptions and an expansion of connected assets.

Laine Hotte, CTO of Trakopolis, commented, "Forbes Bros is a great example of a business with a diverse asset base and evolving business needs that are looking to optimize their workforce, maximize asset utilization and improve worker safety. Through further collaboration with large enterprises such as Forbes Bros, the Trakopolis platform continues to evolve and service the needs of these customers."

"We worked closely with Trakopolis on ensuring we have a solution that captures the needs of our entire organization and various stakeholder groups and are pleased to continue working with Trakopolis," said Kris Kjelshus, Vice President of Fleet Services at Forbes Bros.

About Forbes Bros

Forbes Bros, incorporated in 1977, has grown to become one of North America's largest privately-held utility construction contractors. Forbes Bros has expanded from its original base of operations in the province of Saskatchewan across North America. Over that period Forbes Bros has grown geographically as well as through acquisition. Forbes Bros has acquired three powerline construction companies; RS Line Contr. Co in 1997, Interlake Powerline in 2014 and Timberline Construction in 2017. Forbes Bros has also diversified its operations with several acquisitions over the last several years; Summit Telecom and HDI Hydrovac Services in 2016 and Bullet Boring in 2017.

Forbes Bros currently has its head office in Edmonton, Alberta with Canadian corporate offices located in Calgary (AB), Prince Albert (SK), Winnipeg (MB) and Toronto (ON).

Forbes Bros fleet management team has the experience and capability to meet the needs of multiple large-scale transmission projects simultaneously. With over 2500 pieces of owned construction equipment including 6 full sets of stringing gear, an experienced team of field mechanics who are deployed on every project, and 6 major repair shops across North America, Forbes Bros is capable of surging up to meet any project size or timeline.

About Trakopolis

Trakopolis is a Software-as-a-Service (SaaS) company with proprietary, cloud-based solutions for real-time tracking, data analysis and management of corporate assets such as equipment, devices, vehicles and workers. The Company's asset management platform works across a variety of networks and devices. Trakopolis has a diversified revenue stream from many verticals including oil and gas, forestry, transportation, construction, rentals, urban services, mining, government and others.

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