



Vecima's Fleet Management Solution Selected by City of Victoria

VICTORIA, British Columbia, May 16, 2018 -- Vecima Networks Inc. (TSX:VCM), an experienced designer and manufacturer of innovative network technology solutions, is pleased to announce its Telematics division has secured a long-term partnership with the City of Victoria for its fleet management solution, Nero Global Tracking.

"We selected Vecima's Nero Global Tracking solution for their in-depth knowledge of municipal requirements and their exceptional customer service," said Ed Robertson, Assistant Director, Public Works for the City of Victoria. "With Vecima, we feel they have the right technology today and understand our needs for a long-term partnership as our requirements evolve in the future."

Nero Global Tracking helps businesses and municipalities increase visibility into their fleet management operations. With its real-time reporting capabilities, it reduces corporate risk, increases safety and security, and improves operational efficiency. The Nero Global Tracking solution is a technology-agnostic platform which allows for easy adoption of new customer requirements and flexibility to integrate with best-of-breed technology from third party vendors. Nero Global Tracking's open Application Programming Interface (API) allows users to have complete control over the data generated from their GPS system. In addition, PathView, a recent map-based winter operations upgrade, is targeted to municipal government needs.

Lindsay Ryerson, Vice-President and General Manager of Vecima's Telematics division stated, "We're honored to have been selected by the City of Victoria. It's further validation of our world-class solution for municipal governments and a testimony that we have the right combination of service and technology."

"We are very proud of the excellent reputation of our Telematics team and excited to forge a deeper relationship with the City of Victoria, our home for the last twenty years," added Sumit Kumar, President and CEO of Vecima Networks.

About Vecima Networks

Vecima Networks Inc. (TSX:VCM) is a globally recognized leader in creating breakthrough technology solutions that empower network service providers to connect people and enterprises to information and entertainment worldwide. Vecima products for the cable industry allow service providers a cost-effective Last Mile Solution® for both video and broadband access, especially in the demanding business services market segment. Vecima's Video Content Delivery and Storage business, operated under the Concurrent brand, includes solutions and software for industries and customers that focus on storing, protecting, transforming, and delivering high value media assets. Vecima also provides fleet managers the key information and analytics they require to optimally manage their business under the Contigo, Nero Global Tracking, and FleetLynx brands. For more information, please visit our website at www.vecima.com.

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