Attention Business/Financial Editors:

Evertz Technologies reports record $444 Million revenue for the Year ended April 30, 2019.

Burlington, June 20, 2019, Evertz Technologies Limited (TSX:ET), the leader in Software Defined Video Network ("SDVN") technology, today reported its results for the fourth quarter and year ended April 30, 2019.

Fiscal 2019 Highlights

- Revenue of $443.6 million, up 10% from the prior year
- US/Canada revenue up 18% to $297.8 million for the year
- Net earnings of $78.5 million for the year, up 47% from the prior year
- Fully diluted earnings per share of $1.02 for the year, up 46% from the prior year

Fourth Quarter 2019 Highlights

- Quarterly revenue of $107.2 million, up 15% from the prior year
- US/Canada revenue up 22% to $63.6 million from the prior year
- International revenue up 7% to $43.7 million from the prior year
- Net earnings of $18.6 million for the quarter, up 125% from the prior year
- Fully diluted earnings per share of $0.24 for the quarter, up 118% from the prior year

Selected Financial Information
Consolidated Statement of Earnings Data
(in thousands of dollars, except earnings per share and share data)

| | **Q4'19** | **Q4'18** | **YE'19** | **YE'18** |
|---|---|---|---|---|
| Revenue | $ 107,245 | $ 92,988 | $ 443,556 | $ 402,832 |
| Gross margin | 62,725 | 49,009 | 253,358 | 222,901 |
| Earnings from operations | 24,520 | 11,603 | 103,365 | 70,684 |
| Net earnings | 18,627 | 8,269 | 78,504 | 53,546 |
| Fully-diluted earnings per share | $ 0.24 | $ 0.11 | $ 1.02 | $ 0.70 |
| Fully-diluted shares | 76,565,850 | 76,517,551 | 76,529,799 | 76,347,750 |

Selected Financial Information
Consolidated Balance Sheet Data
(in thousands of dollars)

| | YE '19 | YE '18 |
|---|---|---|
| Cash and marketable securities | $ 108,606 | $ 94,184 |
| Working capital | 282,519 | 264,514 |
| Total assets | 466,597 | 421,115 |
| Shareholders' equity | 353,123 | 329,227 |

Revenue

For the quarter ended April 30, 2019, revenues were $107.2 million, compared to revenues of $93.0 million for the quarter ended April 30, 2018. For the quarter, revenues in the United States/Canada region were $63.6 million an increase of 22% compared to $52.1 million in the same quarter last year. The International region had revenues of $43.7 million and increase of 7% compared to $40.9 million in the same quarter last year.

For the year ended April 30, 2019, sales were $443.6 million, compared to sales of $402.8 million for the year ended April 30, 2018. For the year, revenues in the United States/Canada region were $297.8 million an increase of 18% compared to $252.8 million in the prior year. The International region had revenues of $145.8 million, compared to $150.1 million in the prior year.

Gross Margin

For the quarter ended April 30, 2019, gross margin was $62.7 million as compared to $49.0 million in the same quarter last year. Gross margin percentage was approximately 58.5% as compared to 52.7% in the quarter ended April 30, 2018.

For the year ended April 30, 2019, gross margin was $253.4 million as compared to $222.9 million for the year ended April 30, 2018. Gross margin percentage was approximately 57.1% as compared to 55.3% for the prior year.

Earnings

For the quarter ended April 30, 2019, net earnings were $18.6 million as compared to $8.3 million in the corresponding period last year.

For the year ended April 30, 2019, net earnings were $78.5 million as compared to $53.5 million in the corresponding period last year.

For the quarter ended April 30, 2019, earnings per share on a fully-diluted basis were $0.24 as compared to $0.11 in the corresponding period last year.

For the year ended April 30, 2019, earnings per share on a fully-diluted basis were $1.02 as compared to $0.70 in the same period in 2018.

Operating Expenses

For the quarter ended April 30, 2019, selling and administrative expenses were $18.0 million as compared to $17.8 million for the quarter ended April 30, 2018.

For the year ended April 30, 2019, selling and administrative expenses were $67.8 million as compared to $65.5 million for the year ended April 30, 2018.

For the quarter ended April 30, 2019, gross research and development expenses were $21.8 million as compared to $21.0 million for the quarter ended April 30, 2018.

For the year ended April 30, 2019, gross research and development expenses were $85.8 million as compared to $80.8 million for the year ended April 30, 2018.

Liquidity and Capital Resources

The Company's working capital as at April 30, 2019 was $282.5 million as compared to $264.5 million on April 30, 2018.

Cash and marketable securities were $108.6 million as at April 30, 2019 as compared to $94.2 million on April 30, 2018.

Cash generated from operations was $23.7 million for the quarter ended April 30, 2019 as compared to $18.3 million for the quarter ended April 30, 2018. Before taking into account taxes and the changes in non-cash working capital and current taxes, the Company generated $23.2 million from operations for the quarter ended April 30, 2019 compared to $9.1 million for the same period last year.

Cash provided by operations was $88.5 million for the 2019 fiscal year as compared to cash provided by operations of $98.4 million for the 2018 fiscal year. Before taking into account taxes and the changes in non-cash working capital and current taxes, the Company generated $89.1 million from operations for fiscal 2019 as compared to $57.6 million for fiscal 2018.

For the quarter, the Company generated $4.9 million from investing activities.

For the year, the Company used $23.5 million in investing activities which was principally driven by the business acquisitions for $9.2 million and capital equipment of $11.6 million.

For the quarter ended, the Company used cash in financing activities of $13.4 million which was principally a result of the payment of dividends of $13.8 million.

For the year ended April 30, 2019, the Company used cash in financing activities of $54.8 million which was principally a result of the payment of dividends of $55.1 million.

Shipments and Backlog

At the end of May 2019, purchase order backlog was in excess of $90 million and shipments during the month of May 2019 were $33 million.

Dividend Declared

Evertz Board of Directors declared a regular quarterly dividend on June 20, 2019 of $0.18 per share.

The dividend is payable to shareholders of record on June 28, 2019 and will be paid on or about July 5, 2019.

**Selected Consolidated Financial Information**
(in thousands of dollars, except earnings per share and percentages)

| | Three month period ended April 30, | | Twelve month period ended April 30, | |
|---|---|---|---|---|
| | **2019** | **2018** | **2019** | **2018** |
| Revenue | $ 107,245 | $ 92,988 | $ 443,556 | $ 402,832 |
| Cost of goods sold | 44,520 | 43,979 | 190,198 | 179,931 |
| Gross margin | 62,725 | 49,009 | 253,358 | 222,901 |
| Expenses | | | | |
| Selling and administrative | 17,957 | 17,832 | 67,821 | 65,531 |
| General | 1,012 | 792 | 3,410 | 3,336 |
| Research and development | 21,849 | 21,017 | 85,823 | 80,804 |
| Investment tax credits | (2,086) | 1,038 | (8,158) | (6,743) |
| Share based compensation | 1,349 | 1,188 | 4,501 | 4,562 |
| Foreign exchange (gain) loss | (1,876) | (4,461) | (3,404) | 4,727 |
| | 38,205 | 37,406 | 149,993 | 152,217 |
| Earnings before undernoted | 24,520 | 11,603 | 103,365 | 70,684 |
| Finance income | 430 | 272 | 1,394 | 781 |
| Finance costs | (91) | (96) | (752) | (455) |
| Other income and expenses | (141) | (87) | 1,080 | 1,956 |
| Earnings before income taxes | 24,718 | 11,692 | 105,087 | 72,966 |
| Provision for (recovery of) income taxes | | | | |
| Current | 4,972 | 5,151 | 26,499 | 24,076 |
| Deferred | 1,119 | (1,728) | 84 | (4,656) |
| | 6,091 | 3,423 | 26,583 | 19,420 |
| Net earnings for the period | $ 18,627 | $ 8,269 | $ 78,504 | $ 53,546 |
| Net earnings attributable to non-controlling interest | 65 | 79 | 629 | 460 |
| Net earnings attributable to shareholders | 18,562 | 8,190 | 77,875 | 53,086 |
| Net earnings for the period | $ 18,627 | $ 8,269 | $ 78,504 | $ 53,546 |
| Earnings per share | | | | |
| Basic | $ 0.24 | $ 0.11 | $ 1.02 | $ 0.70 |
| Diluted | $ 0.24 | $ 0.11 | $ 1.02 | $ 0.70 |

| | | April 30, 2019 | | April 30, 2018 | | April 30, 2017 |
|---|---|---|---|---|---|---|
| **Assets** | | | | | | |
| Current assets | | | | | | |
| Cash and cash equivalents | $ | 104,583 | $ | 94,184 | $ | 54,274 |
| Marketable securities | | 4,023 | | - | | - |
| Trade and other receivables | | 81,498 | | 64,241 | | 111,664 |
| Contract assets | | 22,348 | | 21,830 | | - |
| Prepaid expenses | | 9,045 | | 5,506 | | 4,075 |
| Inventories | | 171,271 | | 168,070 | | 178,208 |
| Income tax receivable | | 708 | | - | | - |
| | | 393,476 | | 353,831 | | 348,221 |
| Property, Plant and Equipment | | 48,887 | | 47,915 | | 44,152 |
| Goodwill | | 20,716 | | 18,168 | | 18,195 |
| Intangible assets | | 1,952 | | | | - |
| Deferred income taxes | | 1,566 | | 1,201 | | - |
| | $ | 466,597 | $ | 421,115 | $ | 410,568 |
| **Liabilities** | | | | | | |
| Current liabilities | | | | | | |
| Trade and other payables | $ | 63,647 | $ | 56,377 | $ | 50,321 |
| Provisions | | 4,171 | | 3,981 | | 3,817 |
| Deferred revenue | | 42,843 | | 28,502 | | 28,272 |
| Current portion of long term debt | | 294 | | 383 | | 280 |
| Income tax payable | | - | | 74 | | 945 |
| | | 110,955 | | 89,317 | | 83,635 |
| Long term debt | | 239 | | 515 | | 733 |
| Deferred taxes | | - | | - | | 4,427 |
| | | 111,194 | | 89,832 | | 88,795 |
| **Equity** | | | | | | |
| Capital stock | | 139,865 | | 138,675 | | 124,695 |
| Share based payment reserve | | 8,245 | | 7,885 | | 10,091 |
| Accumulated other comprehensive income | | 1,729 | | 2,149 | | 747 |
| Retained earnings | | 203,284 | | 180,518 | | 182,297 |
| | | 205,013 | | 182,667 | | 183,044 |
| Total equity attributable to shareholders | | 353,123 | | 329,227 | | 317,830 |
| Non-controlling interest | | 2,280 | | 2,056 | | 3,943 |
| | | 355,403 | | 331,283 | | 321,773 |
| | $ | 466,597 | $ | 421,115 | $ | 410,568 |

## Forward-Looking Statements

The report contains forward-looking statements reflecting Evertz's objectives, estimates and expectations. Such forward looking statements use words such as "may", "will", "expect", "believe", "anticipate", "plan", "intend", "project", "continue" and other similar terminology of a forward-looking nature or negatives of those terms.

Although management of the Company believes that the expectations reflected in such forward-looking statements are reasonable, all forward-looking statements address matters that involve known and unknown risks, uncertainties and other factors. Accordingly, there are or will be a number of significant factors which could cause the Company's actual results, performance or achievements, or industry results to be materially different from any future results performance or achievements expressed or implied by such forward-looking statements.

## Conference Call

The Company will hold a conference call with financial analysts to discuss the results on June 20, 2019 at 5:00 p.m. (EDT). Media and other interested parties are invited to join the conference call in listen-only mode. The conference call may be accessed by dialing 647-793-2625 or toll-free (North America) 1-888-297-0356, access code 8906877.

For those unable to listen to the live call, a rebroadcast will also be available until July 20, 2019. The rebroadcast can be accessed at 647-436-0148 or toll-free 1-888-203-1112. The pass code for the rebroadcast is 8906877.

## About Evertz

Evertz Technologies Limited (TSX: ET) designs, manufactures and markets video and audio infrastructure solutions for the television, telecommunications and new-media industries. The Company's solutions are purchased by content creators, broadcasters, specialty channels and television service providers to support their increasingly complex multi-channel digital, and high and ultra-high definition television ("HDTV" and "UHD") and next generation high bandwidth low latency IP network environments and by telecommunications and new-media companies. The Company's products allow its customers to generate additional revenue while reducing costs through efficient signal routing, distribution, monitoring and management of content as well as the automation and orchestration of more streamlined and agile workflow processes on premise and in the "Cloud".