



Green Income & Growth by Acquisition

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About Kontrol Energy

- Listed on the Canadian Securities Exchange : August, 2016
- Focused on acquiring cash flow positive & profitable companies in the Energy Efficiency sector
- 3 target acquisitions completed and a 4th announced
- 80% of growth through acquisitions and 20% from organic plus acquisition synergies
- Experienced management team (private/public C level)

Ownership of profitable and growing businesses

Management Team

Management	Position	Background
Paul Ghezzi CPA, CA	CEO	     
Claudio Del Vasto CPA, CA	CFO	   
Kristian Lavereau	COO	   
Humberto Gutierrez	VP	   
Andrew Bowerbank	Director	     

About Kontrol Energy : Capital Structure and Stats

Symbol: CSE: KNR

*Shares Issued: 21,856,166

Initial Share Price: 14 cents

Current Share Price: 70 cents

Market Cap: \$14 Million

**Fully diluted*

1,300,000 common shares
traded since August 2016 at an
average of 60 cents per share

70% of commons shares
owned by management and the
board of directors

3-year proportional vesting
period

**Management and Board acquiring in
the open market*

Creating the right capital structure for success

Investment Philosophy

- To grow our free cash flow per share and retained earnings by acquiring businesses we understand at valuations that provide a high margin of safety with a minimum 25% return on equity
- Focused on the Energy Efficiency sector targeting acquisitions in the small to mid-cap market
- We provide strategic, financial and legal expertise to each acquisition to help each acquisition accelerate their earnings and free cash flow growth
- Each acquisition is synergistic to the overall growth of Kontrol and will deliver additional opportunities through vertical and horizontal integration

Maximizing investor value

Capital Raising Philosophy

- Limit dilution of common shares and mitigate against return of capital
- Low overhead and not compensated to raise capital or develop
- Raise capital as needed
- Smaller and better timed capital raising to match acquisition closing
- Combination of institutional debt, equity and common shares to complete acquisitions

Raise capital as required for acquisitions

Earnings Arbitrage

Private Co
earnings
4.5X

Same earnings in
Kontrol valued at
17x to 18x

Problem

Increasing Electricity Rates

**North American Electricity
prices soaring higher*
and catching up to the high
electricity rates paid in Europe.**

**Expected to rise by 50% over the next 5 years*

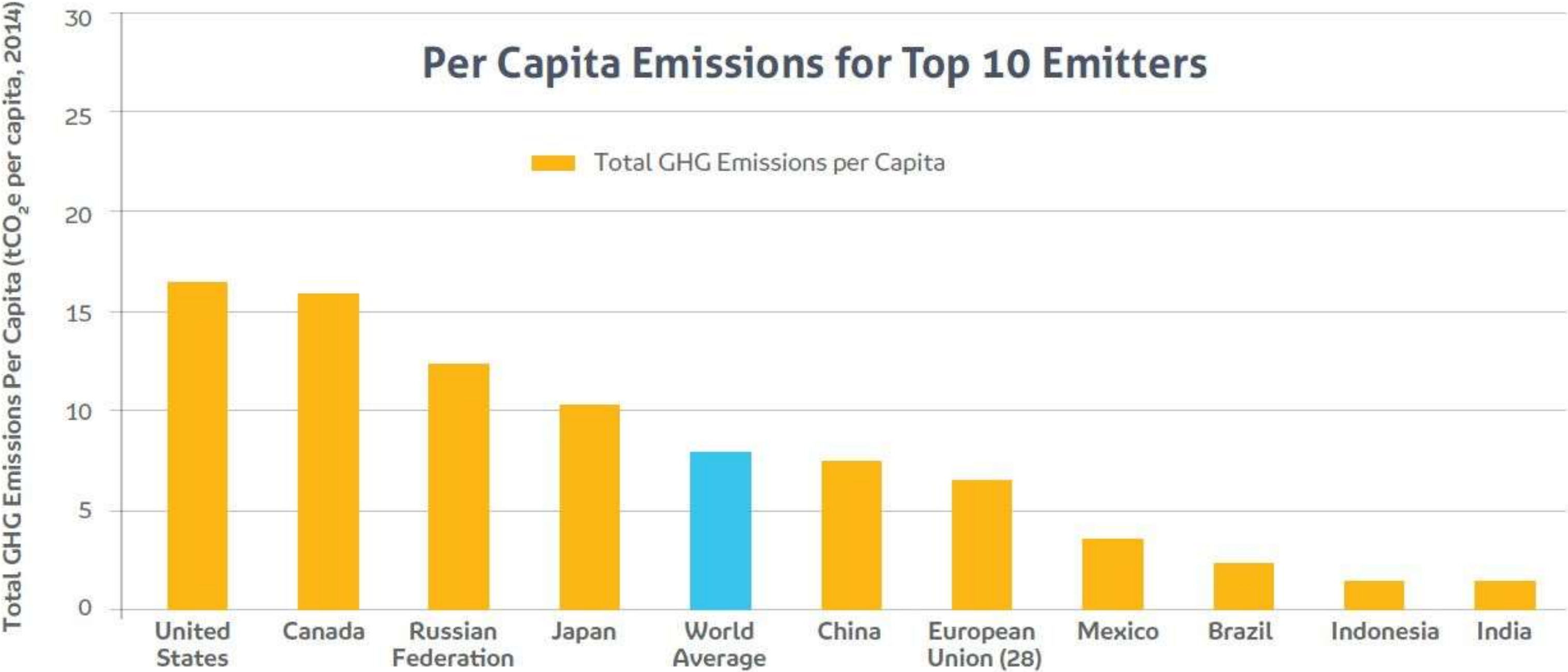
Disclaimer: An estimate based on the past 5 year historical inflation in the price of electricity. Quebec Hydro Report 2012-2016

Problem

**Carbon Tax
Is Here and
Growing**



Canada : Top Emitter



Source: Emission Database for Global Atmospheric Research. (2014)



Paris COP21

Carbon Agenda

- Paris COP21: Canada commits to keep temperature increases to below **2C**
- Canada commits to reducing GHGs by **30%**

Crunching the Numbers

40%

The UN says buildings are responsible for 40% of carbon emissions

50%

In Ontario today, over ½ of emissions are from buildings and transportation

Minister of the Environment – Mr. Murray

\$1 Trillion Opportunity



**Increasing
Electricity Costs**

+



Carbon Taxes

=



\$1 TRILLION
economic cost to the
North American economy over
the next 10 years

Disclaimer: Based on estimates compiled by Management from various sources including the IEA, materials from COP21 and the Global Carbon Initiative.

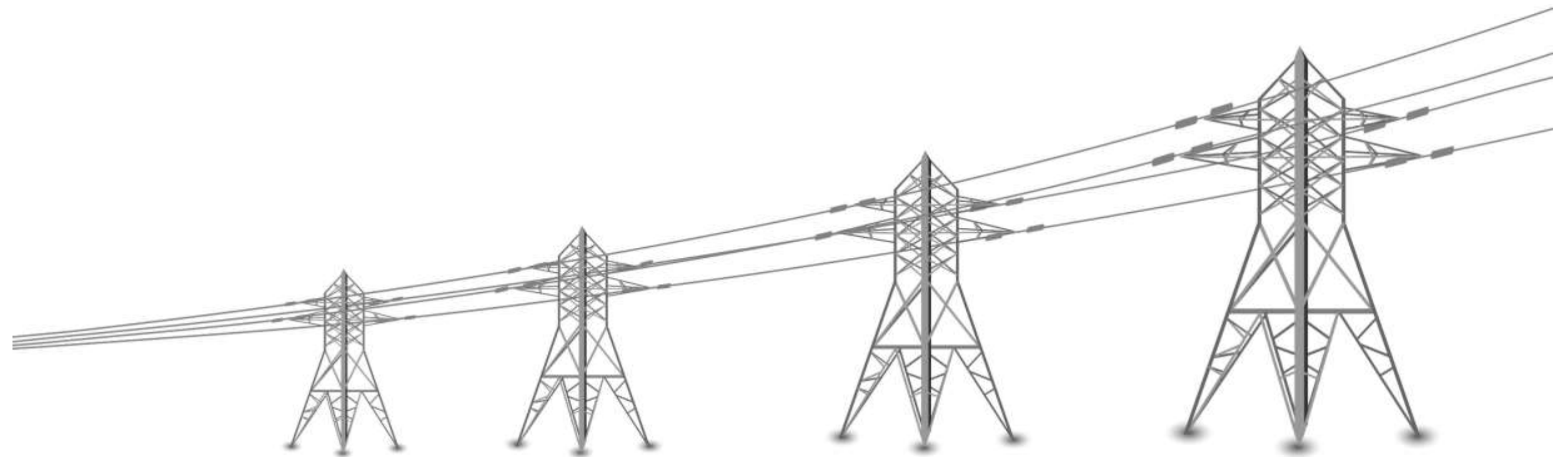
Traditional Utility-Consumer Relationship

Consumer



- Consumer is a Price taker
- No Arbitrage or Hedging
- No Significant Savings

Utility



- No Independence from the Electricity grid
- No Control over rising energy costs
- Limited Sustainability

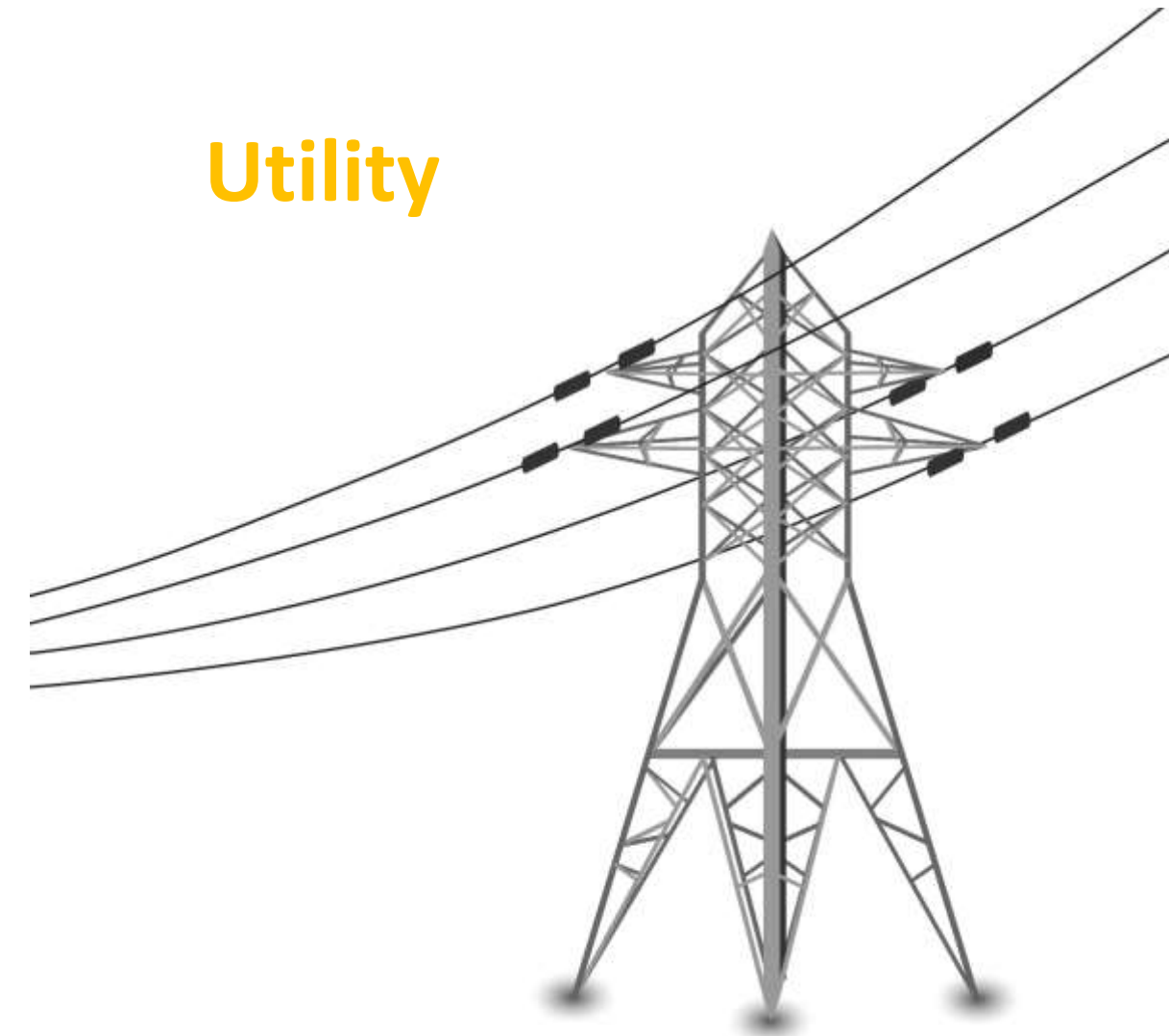
Energy Efficiency Disruption

Consumer



- Lower Cost of Energy
- Energy Independence
- Immediate Savings

Utility



- Real-time analytics and monitoring
- Price Arbitrage and Hedging
- Control over energy and sustainability

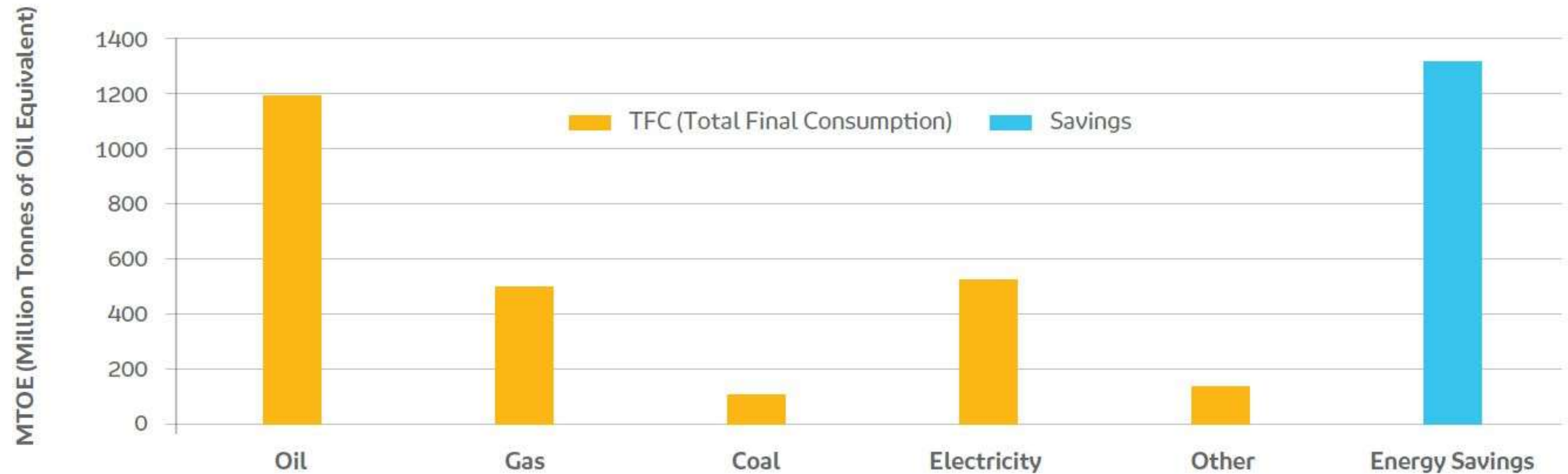
Energy Efficiency

“Energy efficiency is the invisible powerhouse to improve our energy security, lower energy bills and move us closer to reaching our climate goals...”

IEA Report 2014



Efficiency is the Fastest Growing “Fuel Source” Globally



Generating energy efficiency savings, like producing oil, gas and other fuels, is the result of investments made over a period of time. As shown in this chart from the new IEA publication Energy Efficiency Market Report 2014, aggregate energy efficiency improvements in 11 select IEA member countries from 1973 to 2011 exceeded 56 exajoules (EJ), or 1 337 million tonnes of oil equivalent. That means that savings from energy efficiency over the period were equal to 59% of total final energy consumption (TFC) in those 11 IEA member countries, which represent more than 69% of total OECD TFC. The 11 countries evaluated are Australia, Denmark, Finland, France, Germany, Italy, Japan, the Netherlands, Sweden, the UK and the USA.

**Each \$1 invested in energy efficiency
displaces \$3 of utility-scale transmission
and distribution investment.**

Source: www.aceee.org

Convergence of Private and Public Sector

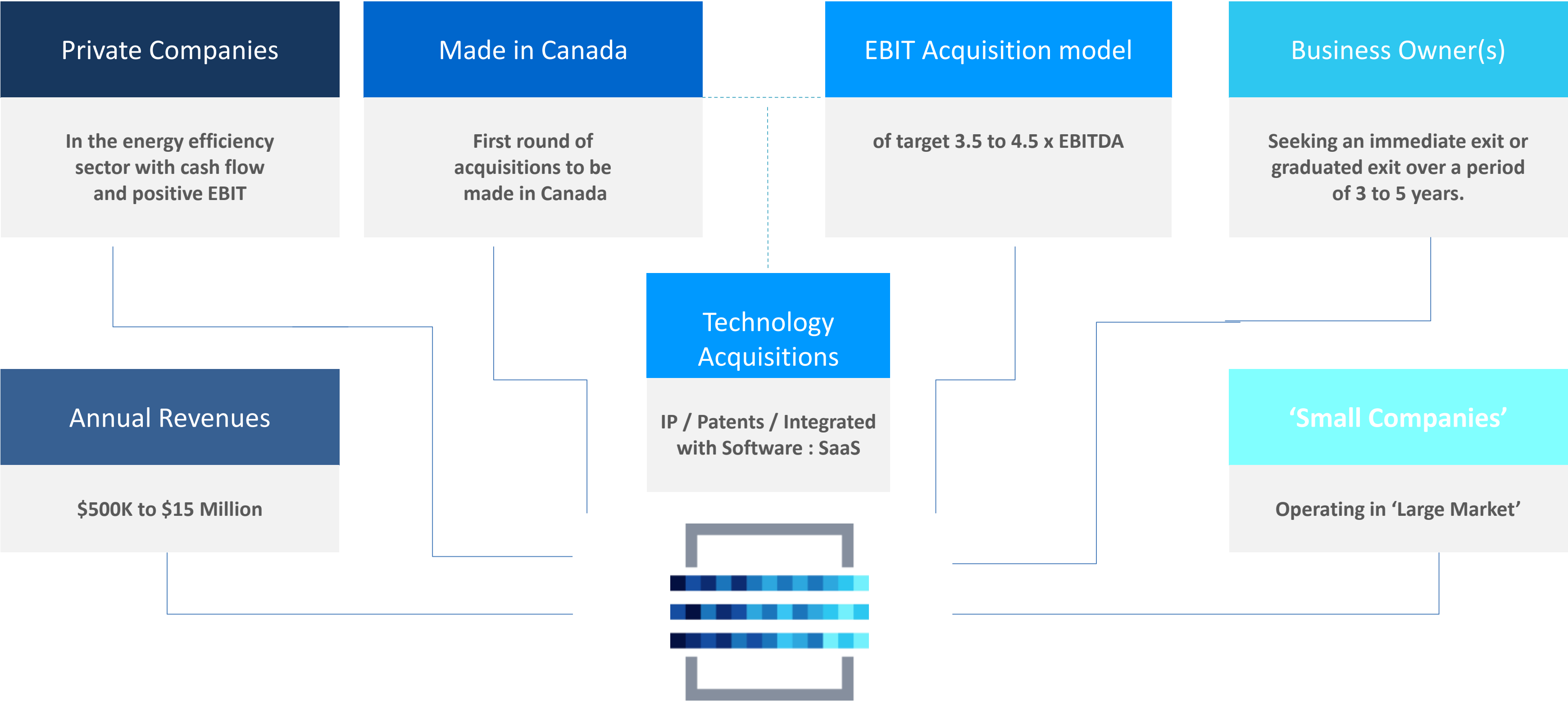
March 22, 2016 : CBC News : The Liberal government will spend \$5 billion over the next five years on greening Canada's infrastructure and another \$1.75 billion over the next two years toward developing a clean economy and protecting the environment.

April 14, 2016 : Calgary Herald : The province (Alberta) will spend \$645 million over five years on a new energy efficiency program to help Albertans curb their energy consumption in the face of a multibillion-dollar carbon tax.

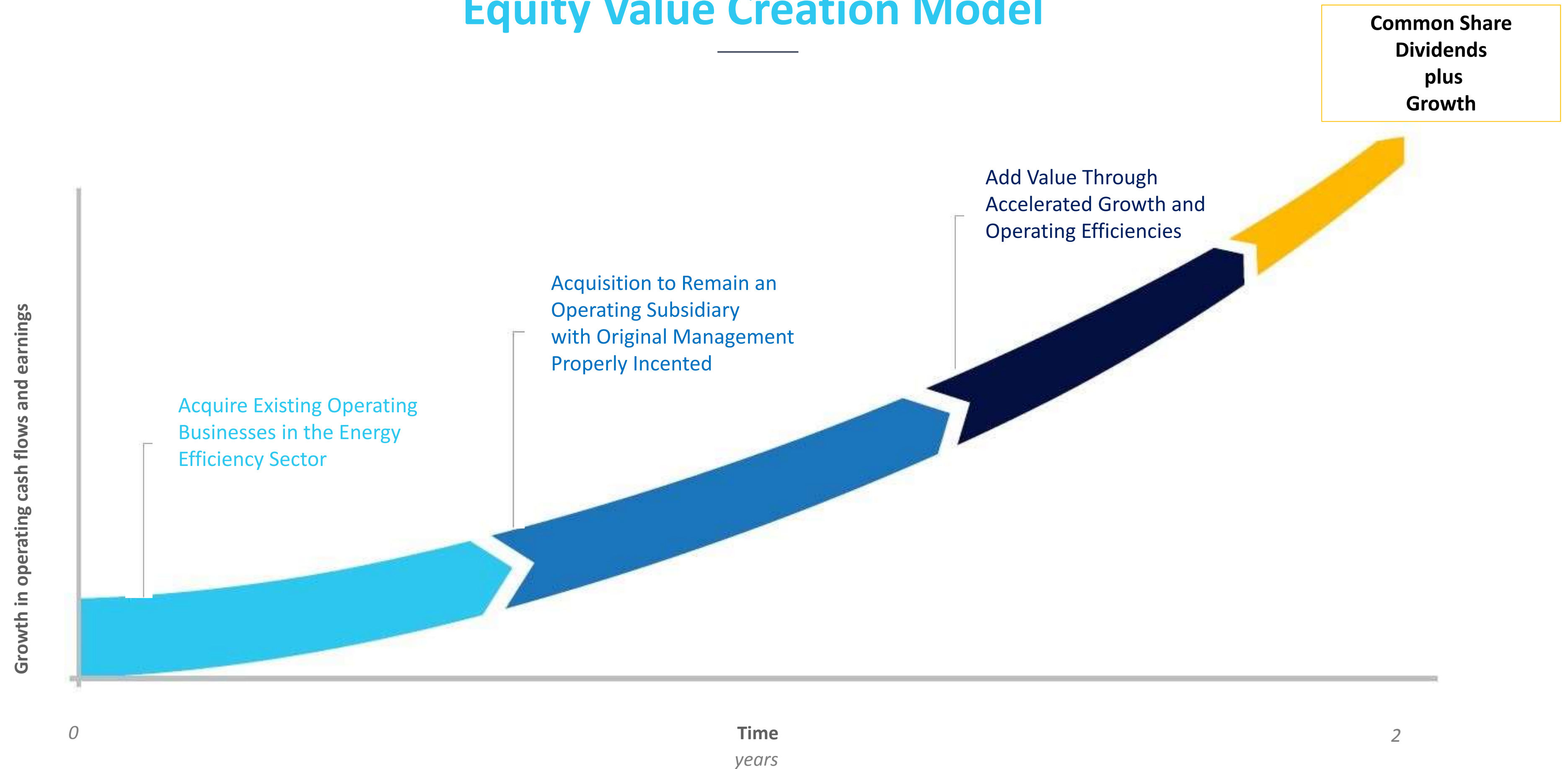
April 26, 2016 : CBC News : Canadian Forces to invest at least \$100 Million in green infrastructure

May 25, 2016 : Ministry of Environment : Ontario Investing up to \$900 Million in Energy Retrofits for Social Housing, Private Residential Apartment Buildings

Acquisition Criteria



Equity Value Creation Model



Acquisition 1 : Kontrol Technologies Inc.

- August 2016 Close as part of RTO
 - Energy services firm providing lighting retrofit, building energy retrofit services, water conservation through consulting and installation
 - 10 year history of working with some of Canada's largest REITS
 - \$354,000 purchase price : \$300,000 in cash and 1.6 Million common shares
- ❖ **Catalyst for Growth : Access to capital and new programs rolled out to customers**

Acquisition 2 : Energy Management System (EMS)



- Award winning energy conservation technology
- Occupancy-based, intelligent control systems for commercial, and multi-residential real estate
- 10 year track record of saving 20% to 30% of Heating / AC costs
- More than 10,000 units currently installed in Canada
- Approx. 35,000,000 kilowatt hours saved per year for existing customers or \$5,000,000 in electrical heating and air conditioning costs

Acquisition 2 : Energy Management System (EMS)

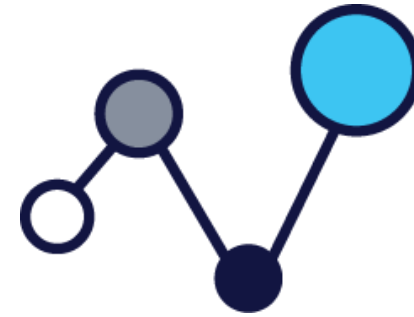
- December 2016 Close
- \$750,000 purchase price : \$250,000 in cash and 1.0 Million common shares
- Adding Internet of Things (IOT) capability in 2017
- ❖ **Catalyst for Growth : Reduced manufacturing costs by 50%, Increased Gross Margin to 50%, Adding Internet of Things (IOT) capability**



Internet of Things (IoT) Plan

Real-Time Analytics

A virtual private cloud on the internet stores data on in real-time. Ongoing analytics to maximize energy savings.



Automation

Alerts, notifications, predictive reports and insights make business decisions easier, to ultimately save money and improve efficiencies.



Non-Invasive Retrofit

In less than 90 minutes a Kontrol technician can have the EMS installed.



Mobility

All Kontrol enabled machines can be monitored from a smartphone, tablet or computer.



Monitoring

Using sensor technology and the internet, business assets can be linked, monitored and tracked, all viewable from central dashboard.



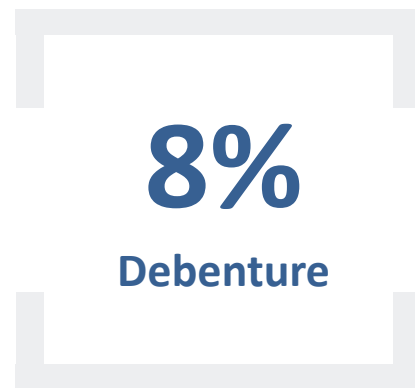
Support

Call or e-mail the Kontrol support team anytime for answers to your specific questions.

Acquisition 3 : Ortech Consulting Inc.

- February 2017 Close
 - Carbon emission stack testing and consulting
 - 20 year operating history and stable industrial client base including Imperial Oil, Suncor, Union Gas and Nova Chemicals
 - \$4.6 Million purchase price (all cash, no common shares)
- ❖ **Catalyst for Growth : Provincial Cap and Trade, Canadian Carbon Tax and expansion to Alberta**

Income with Growth Potential

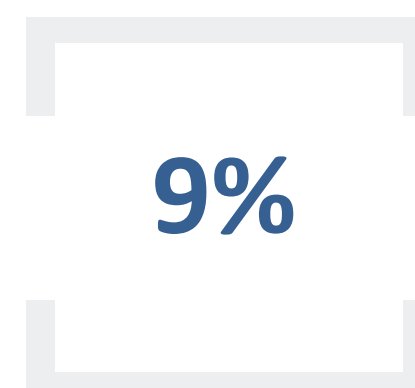


Annual coupon
(paid quarterly)

+



For each \$1,000 invested :
100 Common Shares issued



Dealing Rep
Commission



Term to maturity

- \$5 Million Raise : 8% Debenture plus Common Shares in Kontrol Energy Corp.
- Potential upside participation through Common Shares
- Third party Trustee under Indenture Agreement

Ongoing Disclosure Requirement

Disclosure Requirement	Reporting Issuer (Kontrol Energy Corp.)	Non-Reporting Issuer
Quarterly Financial Statements	✓	✗
Quarterly Management Discussion & Analysis	✓	✗
Monthly Progress Report to CSE	✓	✗
Disclosure & Dissemination of Material Information	✓	✗
Quarterly Disclosure on Executive Compensation	✓	✗
Annual IFRS Audited Financial Statements	✓	✓
Annual update of Offering Documents for all Material Information	✓	✓
All Financial Statements & Reporting filed with Regulators	✓	✗
Business Acquisition Report (BAR) filed with Regulators	✓	✗
Independent Directors for the Board	✓	✗
All Financial Statements & Material Information published on SEDAR	✓	✗

Management Alignment

- Management salaries below industry average by design and Management is not compensated to raise capital
- Management and the Board of Directors own up to 65% of Kontrol Energy common equity and are vested proportionately over a 3 year period
- Management and Board of Directors have been purchasing Common Shares in the open market and have stock options priced at 65 cents

**Note that all securities purchased by insiders, management, and directors have been reported on SEDI in accordance with National Instrument 55-102.*

Management rewarded for performance

Industry Risks

Risks	Risk Mitigation
Acquisition Risk The activity of identifying, negotiating and closing on any attractive investment opportunity is highly competitive and involves a high degree of uncertainty.	Management has a number of acquisition targets in various stages of due diligence. Management seeks a ratio of 5 targets for each acquisition creating a growing pipeline to execute on over a period of 5 years.
Government Policy The energy efficiency sector and its key sub-sectors of energy conversation, energy storage and power generation are subject to ongoing changes in municipal, provincial and federal government policy across Canada.	Kontrol does not intend to rely specifically on any government programs or government subsidies.

This is not a full listing of all the potential risks associated with this Offering. Please read the OM carefully.

Investment Risks

Risks	Risk Mitigation
Blind Pool There is no certainty as to how many Operating Businesses Kontrol will be able to acquire, and if Kontrol is unable to achieve a certain number of acquisitions it will have a negative impact on its business plans.	Management has successfully completed three acquisitions and has a number of acquisitions in various stages of due diligence.
Liquidity Risk There is no assurance that any investor who requires their investment redeemed during the term to maturity will be able to do so. There is no secondary market for the debentures.	Management has the option to redeem the debentures prior to the term to maturity.

This is not a full listing of all the potential risks associated with this Offering. Please read the OM carefully.

Issuer Risks

Risks	Risk Mitigation
Key Personnel/Management Risk The success of any small cap company (less than \$100 Million in market capitalization) is highly dependant on management.	There are currently 3 C level executives responsible for the day to day operations of Kontrol. As acquisitions are added additional executives will be added to the team. It is anticipated that each acquisition will operate as a profit center with the acquiree actively involved in their respective business for a period of at least 3 years.
Financing Risk In addition to the net proceeds of the Offering, Kontrol may require additional capital to implement and achieve its objectives. There can be no assurance that debt or equity financing will be available.	Management anticipates that it can raise capital as required. Management is experienced in raising both debt and equity in the private and public markets.

This is not a full listing of all the potential risks associated with this Offering. Please read the OM carefully.

Issuer Risks

Risks	Risk Mitigation
Diversification Risk Kontrol operates in the Energy Efficiency sector and is focused on acquiring and/or investing in Operating Businesses which also operate in the Energy Efficiency sector. Kontrol will not be providing economic sector diversification across its acquisitions and/or investments.	Through an acquisition strategy targeting multiple sectors within the energy efficiency sector including energy conservation, energy storage and renewable power generation, Management anticipates that it can create a diversified basket of acquisitions. Each acquisition is anticipated to be synergistic and complimentary to the overall business of Kontrol.
Interest Rate Risk In a rising interest rate environment financing will be more expensive and potentially more difficult to source.	Management plans to execute on a number of acquisitions per annum. Management does not intend to raise capital too far in advance of each respective acquisition. Based on the current interest rate environment Management does not anticipate paying a higher coupon.

This is not a full listing of all the potential risks associated with this Offering. Please read the OM carefully.



**Strong
Management Team**



**Management Aligned with
Stakeholders**



**Right Time for Disruption and
Consolidation**

Summary



**GHG Reduction and
Monetization**



**3 Acquisitions Completed and
a 4th Announced**



**Acquisitions plus
Organic Growth**



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