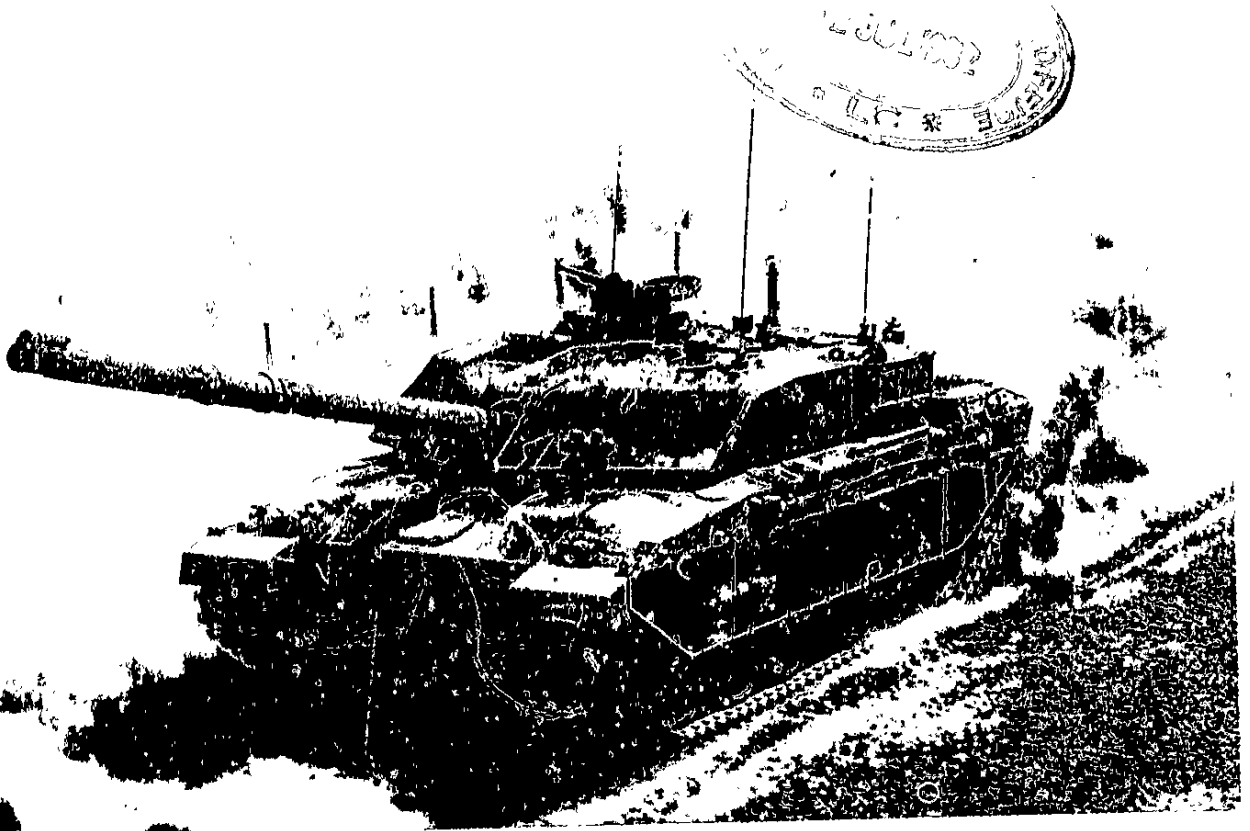


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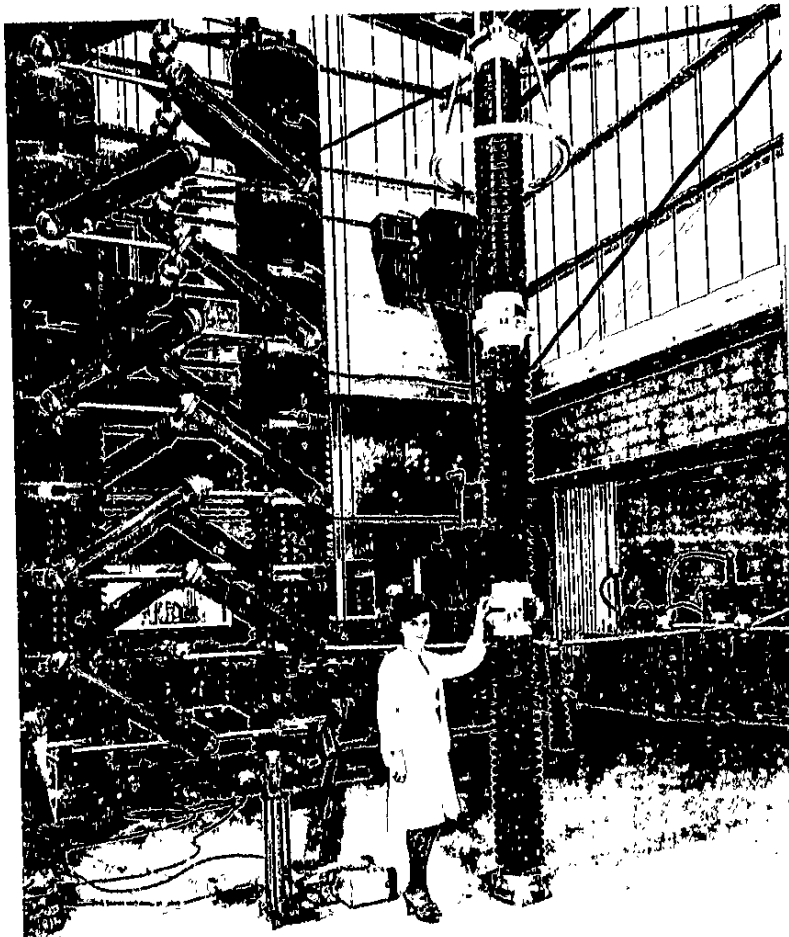
Bowthorpe Holdings PLC

Electronic and Electrical Components

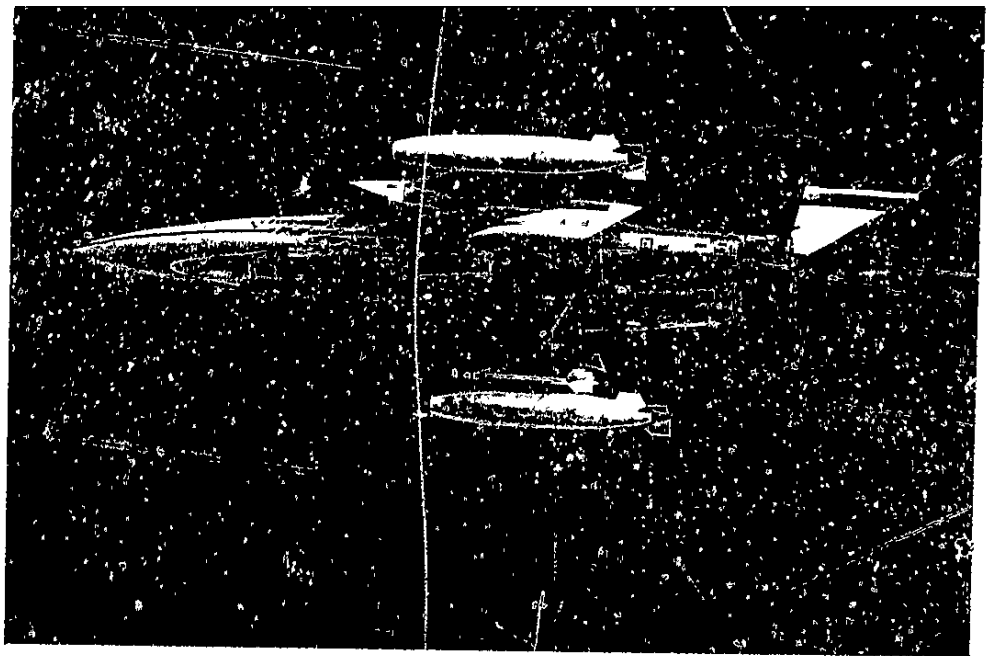


The British Army's new Challenger tank utilises Hellermann Deutsch high density electrical connectors on the improved computer-controlled laser sighting and firing system. The company is currently providing connectors for a wide range of military vehicles and equipment.

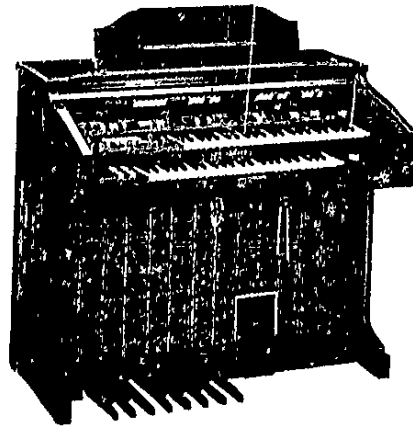
A three-unit version of the new Bowthorpe EMP 'station class' surge arrester which provides a more efficient means of protecting expensive power line terminal transmission plant. The company's electrical transmission and distribution line fittings were exported to fifty countries in 1981.



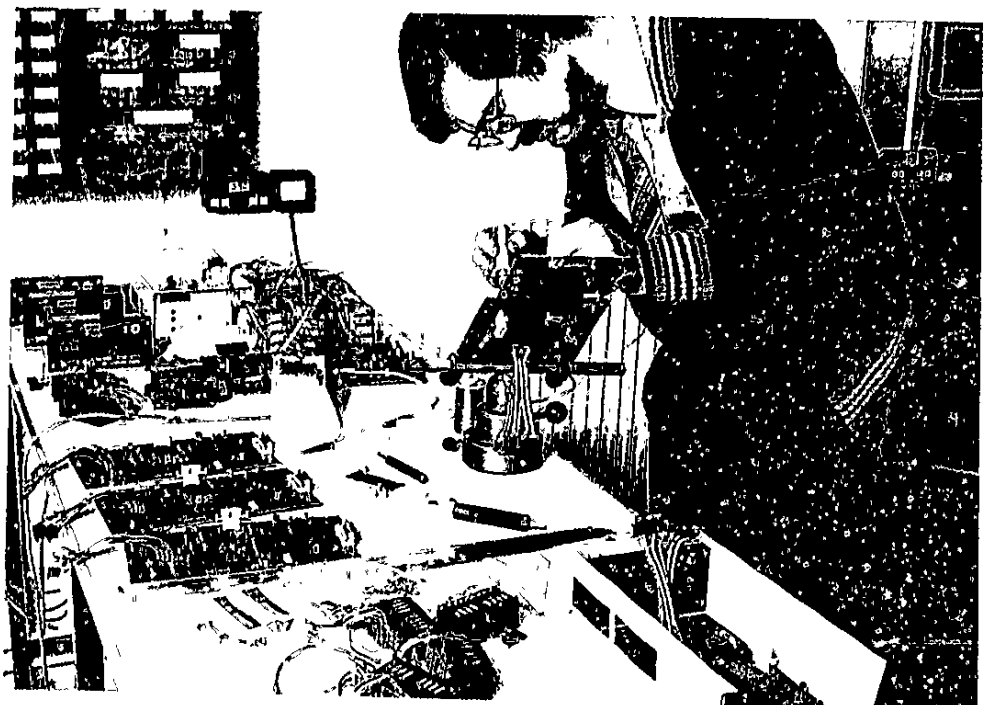
Three Bowthorpe Group subsidiaries are contributing to the Tornado military aircraft programme. Hellermann Deutsch has won contracts to supply electrical connectors, relays and terminal junctions for the aircraft and the Skyflash missile project. Hellermann Insuloid is providing cable ties and Hellermann Electric supply heatshrink products, cable marking equipment and wiring tools.



During 1981 Tyton Company of Japan sold considerable quantities of cable ties for the Yamaha Electone electronic organ produced by Nippon Gakki Co Ltd. The manufacture of electronic musical instruments is one of Japan's growing industries.



Bowthorpe Microsystems custom designed microprocessor-based automatic measurement and print-out units for use on hardness testing machines, directly resulting in product enhancement, increased operator efficiency and error correction. In September, 1981, Bowthorpe Microsystems moved into considerably larger premises, having outgrown its original factory unit within ten months of starting to trade.



Bowthorpe Holdings PLC

Annual Report

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The year in brief

	1981	1980
	£000	£000
Sales	63,944	54,835
Profit before taxation	11,402	9,048
Profit after taxation	5,749	4,810
Profit for the year attributable to shareholders	5,630	4,613
Earnings per 10p share	14.1p	11.5p
Dividends per 10p share	3.4p	3.0p



Bowthorpe Holdings PLC

The Chairman's Review

Group Trading Results and Dividend

It can be said that in the past I have been somewhat cautious in my estimates on profit forecasting, and I believe justifiably so in the light of the world recession. However, in my half-year report to shareholders, I confidently predicted that our profit for 1981 would exceed that for the previous year.

It is with pleasure, therefore, that I am able to report that my confidence was not misplaced and the Group achieved record profits in 1981, the sixth successive year in which record profits have been made.

The Group's pre-tax profit for the year, including its share of associated companies' profit, was £11,402,000, compared with £9,048,000 for 1980, an increase of 26 per cent. Sales increased by 17 per cent to £63,944,000.

Following the announcement in my interim report on increased dividend distribution, in view of the improvement over 1980 your Board is pleased to recommend a final dividend of 1.894 pence per share, being a 20 per cent increase over last year's final dividend, which, when added to the interim dividend of 1.521 pence per share already paid, makes a total dividend of 3.415 pence per share for the year (1980 2.961 pence per share).

Group sales and profits for the first six months of 1981 were better than I had expected, and although we were able to increase sales in the second half of the year, due to tighter margins there was not a pro rata increase in profits.

Group Trading Performance

When I wrote my previous review to shareholders it did not appear that the 1981 economy would provide a basis for much improvement over 1980. It was apparent to me that it would need all our ingenuity and action to continue the Group's progress.

As the year progressed, so the picture became clearer and at the half-year I was able confidently to advise shareholders that we would have a successful year. Our gain has been through higher volume of sales, greater efficiency and lower production costs by the installation of new plant and a decrease in overhead costs.

The majority of our subsidiary companies and divisions increased sales and profits.

Owing to the fall in the value of the pound at the 31st December, 1981 compared with the higher rate ruling on the 31st December, 1980 the Group benefitted overall to the extent of £230,000 on translation from local currencies to sterling.

In sterling our overseas profits including share of associates' profits accounted for 50 per cent of the Group's total pre-tax profit for the year, a similar figure to that of 1980.

Exports of our UK Group of Companies amounted to £8,443,000 (1980 £8,513,000). Our policy of extending overseas manufacture in selected areas is continuing as a means of making our products more competitive and to avoid the cost of freight and customs duty.

Our investment in new plant and equipment, excluding associates, for the year amounted to £2,942,000. Sixty-two per cent of that sum being spent in the United Kingdom. This is a continuation of Group policy to maintain its investment in new plant and techniques.

Although Group sales for the year were at an all-time high, by greater efficiency and the benefit of our continued investment in new plant, improved production methods and the rationalisation of product range we produced more with fewer people. Unfortunately, it was necessary by natural wastage and a small number of redundancies to reduce the work force in a few areas both in the UK and overseas to allow production to be in line with current demand.

Bowthorpe EMP Limited

The company derived full benefit from the plan mentioned in my 1980 Report and achieved excellent results with profits exceeding expectations. The business has been streamlined and overhead costs reduced. Substantial business was obtained in Venezuela and Turkey and exports accounted for 78 per cent of sales.

A programme of continuous development was pursued throughout the year, the benefits of which will enhance the company's future. However, since most of Bowthorpe EMP's products go to third world countries which depend on oil and other commodities for their revenues, the current slump in those prices will adversely affect the demand for this company's products.

Power Development Limited

Owing to a fall in order intake, which led to over-capacity, results for the year were unsatisfactory. Action has been taken to adjust capacity in line with the order book and it is anticipated that there will be an improvement in the current year. The market is highly competitive and demand for the company's specialised products will not be fully restored until there is an upturn in the world economy. Exports accounted for 63 per cent of sales.

Hellermann Deutsch Limited

My congratulations to the company on its 1981 achievement for although Government defence spending was at a low ebb, Hellermann Deutsch had a successful year. During the year the two machine shops were combined at the new custom-built Hastings factory which was officially opened by the Rt Hon Patrick Jenkin MP, Secretary of State for Industry, on the 30th April, 1982. Additional plant was installed and we now have

one of the most modern electrical connector manufacturing facilities in Europe. I look forward to a further successful year in 1982.

Hellermann Insuloid Division

Despite the economic recession, the results were most satisfactory. Sales exceeded the previous year's both in the UK and overseas. To maintain the excellent position which the division has achieved in the market, it was necessary to restrict price increases, and whilst profits were above budget, there was a slight fall compared with 1980. With the introduction of new technology and because of greater efficiency, a higher level of production was secured with a reduced work force. Exports accounted for 29 per cent of sales which is an all-time record. The current year has started satisfactorily and I anticipate that results will be marginally improved over 1981.

Hellermann Electric Division

Congratulations must be given to the team at this division on its excellent performance in 1981. Sales and profits were substantially higher than 1980. Efficiency was improved during the year. The market is competitive and the outlook for the current year indicates that there will be only marginal improvement over the 1981 results.

Bowthorpe-Hellermann Distributors Division

This division continues its progress. Sales and profits modestly exceeded budget in a difficult market climate. I anticipate that with the additional product lines which are being introduced, further growth and increased profits will be achieved in the current year.

Redpoint Group of Companies

These companies are still trading under difficult economic conditions in a price conscious market. Profits were below expectations. There are indications that a modest improvement will be achieved in the current year, although an uplift in the economy is needed to restore the Redpoint Group to its former level of profitability.

Bowthorpe Microsystems Limited

This new company to the Group will require a period of time to become established in the highly technical field in which it operates. The company's loss in 1981 was budgeted. A further small loss is expected this year in line with our original forecast. However, the outlook is promising and I foresee a profit contribution in 1983 with growth thereafter.

Devlin Electronics Limited

Towards the end of the year, we acquired 85 per cent of the equity of the above company which is sited at Basingstoke. The consideration was £743,750. The remaining capital is held by the former principal shareholder David Evans, who continues as Managing Director. Devlin Electronics manufactures electronic switch keyboards and switch key pads and has an expanding distribution side. The current year has started well and future prospects are encouraging.

Overseas

The Group is now established with companies in ten countries outside the UK, two of which are sales operations only, the remainder manufacturing. Each company has a local Managing Director and a Board consisting in the main of nationals of their respective countries.

Our first overseas acquisition was Paul Hellermann GmbH, and this year it will attain its Silver Jubilee in the Bowthorpe Group. Paul Hellermann GmbH continued on its successful path in 1981 and achieved profits substantially higher than those for the previous year, benefitting by cost reduction through a reduced work force.

The West German economy gives cause for concern and it will be difficult this year for the company to improve on its 1981 results.

Hellermann Engineering GmbH came on stream at the beginning of the year and, as budgeted, a loss was incurred. The company, which has considerable expertise in mould and tool design and manufacture, together with engineering development allied to Group products, is a service company to our overseas operations. A small loss is anticipated in the current year.

The WAGO companies in West Germany, Switzerland, France and the USA had a disappointing year. Whilst profits were made by the WAGO Group, they fell below expectations. It is not anticipated that there will be any significant improvement until the West German economy strengthens.

Our USA company, the Tyton Corporation, had a particularly successful year in achieving substantial gains both in sales and profits. We have a dynamic and enthusiastic team in the United States, and to further the company's progress additional plant was installed during the year. Although the USA economy is under stress, we have budgeted for further improvement in 1982 which in the absence of unforeseen circumstances I have no doubt will be achieved.

Bowthorpe-Hellermann-Deutsch (Pty) Limited, South Africa had a successful year with sales and profits at record levels. The plan for the current year is for further growth with a modest profit increase.

Unfortunately, inflation in Brazil is still at a high level and the cruzeiro's exchange rate continues to fall against the pound. In local currency Hellermann do Brasil Industria e Comercio Ltda had a successful year and substantially improved profits over 1980. However, on translation the sterling profit increase over the previous year was modest. A reasonable profit improvement is forecast for the current year but the country's inflation level and the rate of exchange are material factors to bear in mind.

Group subsidiaries in France, Norway, Australia and New Zealand were below budgeted profits but not at a level to give undue concern. I anticipate that in 1982 there will be an improvement in these countries.

The Chairman's Review

(continued)

In view of recent events, it is fortunate that our debt and equity exposure in our Argentinian company is very small. Your Board have taken steps to minimise the potential loss to the Group in the event that a diplomatic rapprochement is not achieved.

It is particularly pleasing to me to be able to report that our associated company, Compagnie Deutsch SA, France, continued to progress and sales and profits were at an all time high. The Group's share of the company's profit was well above that for 1980. The President of the company is confident that results for the current year will be satisfactory.

Tyton Company of Japan Limited, in which the Group has a 49 per cent interest, had a profitable year of trading and again succeeded in attaining a record. I extend my congratulations to our Japanese partners on their achievement. Although there appear to be signs of economic problems in Japan, I feel confident that the company will continue its progressive path.

South Africa - EEC Code of Conduct

In 1981 we complied with HM Government's request and voluntarily filed with the Department of Trade a report in the recommended format on the working conditions, pay structures and social amenities relating to coloured employees of our subsidiary company, Bowthorpe-Hellermann-Deutsch (Pty) Limited for the year ending June, 1981. I have been advised by the Department of Trade that they greatly appreciate our co-operation and that the report appears to cover all the areas of the recommended reporting format. A copy of the report is available for inspection to all bona fide enquirers.

General and Current Year

Whilst 1981 was not by any means a year of economic progress throughout the world, the success which our Group achieved in registering record sales and profits is a source of gratification and satisfaction and year by year we have continued to improve on the previous year's results. In 1981 the advancement was the best we have ever achieved and this sets us a demanding target for 1982. We have a highly motivated team and have geared our operations on a world-wide basis to meet the challenge as world economy improves.

We are continuing our policy of expanding by the acquisition of companies allied to our field of operations, and whilst during the year we purchased one company, I anticipate that this year we will make more acquisitions. To maintain our high level of return on assets, the cost of suitable acquisitions is high, and although we are financially very sound it becomes increasingly difficult to find companies which meet our existing criteria at a realistic price.

My difficult task is to endeavour to predict our Company's results for 1982. The Chancellor's recent Budget only marginally helped us. Nevertheless, there are signs, small as they may be, that the UK economy is at last pulling out of the recession. Our order book for the first three months of the year is not exciting, but I foresee an improvement. To do

better than last year's outstanding results will impose a heavy burden on management but, nevertheless, if the economy continues to improve I will be looking for something better.

Management and People

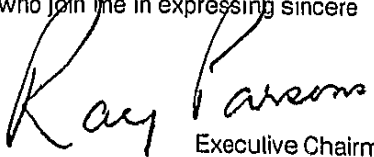
In June, 1981 it was with confidence and pleasure and the whole-hearted approval of my co-directors that I invited Mr Walter Bourne (age 47) to join the Board. Mr Bourne has been with the Group for 21 years and during that time has served as Managing Director of Hellermann Insuloid and is now Chairman of that division. He is a director of many of our overseas companies and will continue his activities in the capacity of Group International Director promoting 'cable care' products on a world-wide basis.

Sadly, our Financial Director, Mr Geoffrey Bastians did not enjoy the best of health in 1981 and towards the end of the year suggested to me that in the interests of the Group he should relinquish his appointment. Regretfully, I agreed to his proposal, but at my request he will continue as a member of the Board with responsibility for Group investment and administration.

For the past 14 years Mr Colin McCarthy (age 45) has served the Group as Financial Controller and deputised for Mr Bastians. It was therefore with my Board's unqualified accord that Mr McCarthy was appointed Group Financial Director with effect from the 1st January, 1982. On behalf of myself and my co-directors we extend a sincere welcome to Mr McCarthy and are confident that he will carry out his new assignment in the exemplary manner which he has shown in the past.

We now have a dynamic and dedicated Executive Board of directors in the Holding Company, very ably supported by three non-executive directors, and I wish to record my thanks for their considerable assistance and expertise in guiding the Company on its progressive path. Not least, we are fortunate in having capable and enthusiastic Managing Directors of our subsidiary companies throughout the world. From the very beginning, 46 years ago, the Bowthorpe Group was founded on goodwill and entrepreneurial progress based on a family spirit and it is a source of gratification to me that this unique attitude for a Group of our size still remains and blossoms as the years go by. If we can maintain such an approach to our daily business, and I cannot see any reason why we should not, then I feel confident that we will continue the progress that we have accomplished since 1936.

A company is only as good as the people who daily contribute to its success, and I wish to pay tribute to all of our people in 11 countries who have given loyal and unstinting service throughout 1981. I voice the thoughts of all the directors of the Board who join me in expressing sincere thanks to our people.


Executive Chairman

Notice of Annual General Meeting

Notice is hereby given that the 33rd Annual General Meeting of the Company will be held at the registered office of the Company, Gatwick Road, Crawley, West Sussex, on Tuesday 31st June 1982 at 12 noon when the following ordinary and special business will be transacted:

Ordinary business

- 1 To receive the directors' report and statement of accounts for the year ended 31st December, 1981.
- 2 To declare a final dividend.
- 3 To re-elect directors.

A Resolution will be proposed that Mr. R. A. Parsons, a director who retires in compliance with Section 185 of the Companies Act 1948, having attained the age of 70 years on 6th July, 1981, shall notwithstanding that fact be reappointed a director of the Company.

- 4 To reappoint the auditors and authorise the directors to fix their remuneration.
- 5 As special business to consider and if thought fit to pass the following resolutions:

Special business

Ordinary resolution

THAT the directors be and are hereby generally and unconditionally authorised to exercise all powers of the Company to allot relevant securities (within the meaning of Section 14 of the Companies Act 1980) up to an aggregate nominal amount of £214,742 provided that this authority shall expire on the date of the next Annual General Meeting of the Company after the date of the passing of this resolution save that the Company may before such expiry make offers or agreements which would or might require relevant securities to be allotted after such expiry and the directors may (within the limit aforesaid) allot relevant securities in pursuance of such offers or agreements as if the authority conferred hereby had not expired.

Special resolution

THAT subject to the passing of the previous resolution and to the provisions of Section 17 and 18 of the Companies Act 1980 becoming applicable to the Company the directors be and are hereby empowered pursuant to the said Section 18 to allot equity securities (within the meaning of the said Section 17) for cash pursuant to the authority conferred by the previous resolution as if sub-section (1) of the said Section 17 did not apply to any such allotment provided that this power shall be limited:

- (a) to the allotment of equity securities in connection with a rights issue in favour of Ordinary shareholders where the equity securities respectively attributable to the interests of all Ordinary shareholders are proportionate (as nearly as may be) to the respective numbers of Ordinary shares held by them, and
- (b) to the allotment (otherwise than pursuant to sub-paragraph (a) above) of equity securities up to an aggregate nominal value of £201,762.

and shall expire on the date of the next Annual General Meeting of the Company after the passing of this resolution save that the Company may before such expiry make offers or agreements which would or might require equity securities to be allotted after such expiry and the directors may allot equity securities in pursuance of such offers or agreements as if the power conferred hereby had not expired.

Gatwick Road
Crawley, West Sussex
Dated 4th May, 1982

By Order of the Board
E. B. Cox
Secretary

Notes

A member entitled to attend the above-mentioned meeting may appoint some other person as his proxy to attend and, on a poll, to vote instead of him. The proxy need not be a member of the Company. A form of proxy is enclosed.

A statement of transactions of each director and of his family interests in the share capital of the Company and its subsidiaries and copies of relevant contracts of service of directors are available for inspection at the registered office until the close of the meeting.

Directors, officers and advisers

Board of directors

*R. A. Parsons *Executive Chairman*

*E. B. M. Grubb *Deputy Executive Chairman*

*J. M. Westhead MA, D.Phil. *Managing Director*

*G. Bastians FCCA

*W. Bourne FCA

A. S. Deutsch (USA)

*C. M. McCarthy BA, FCA

H. A. Vice

J. A. D. Wyness

Secretary

E. B. Cox FCIS

Registered office

Galwick Road, Crawley, West Sussex Telephone: Crawley (0293) 28888

Auditors

Arthur Young McClelland Moores & Co., London

Bankers

Midland Bank PLC, Crawley, West Sussex

Financial advisers

N. M. Rothschild & Sons Limited, London

Solicitors

Linklaters & Paines, London

Registrars

Lloyds Bank PLC, Golden Square, Worthing, West Sussex
Telephone: Worthing (0903) 502541

*Executive Board

Report of the Directors

The directors have pleasure in presenting their report to shareholders for the year ended 31st December, 1981.

Results and dividends

The profit of the Group and its appropriation is set out in the consolidated profit and loss account on page 10. An interim dividend of 1.521p per share was paid on 14th December, 1981, which together with the final dividend of 1.894p per share now recommended amounts to 3.415p per share for the year.

Subject to confirmation at the Annual General Meeting the recommended final ordinary dividend of 1.894p per share will be paid on 1st July, 1982 to shareholders registered at the close of business on 3rd June, 1982.

Principal activities

The principal activities of the Group are the design, manufacture and sale of accessories and components for use mainly in the electronics, telecommunications, aerospace and electric supply industries.

Exports

During the year the total of exports from the United Kingdom to overseas customers, including overseas subsidiaries of the Group, amounted to £8,443,000 (1980 £8,513,000). The geographical analysis was:

	1981	1980
Europe	45%	46%
Asia	20%	29%
South America	14%	4%
Africa	11%	9%
North America	5%	8%
Australasia	5%	4%

The invoiced sales of overseas subsidiaries amounted to £31,771,000 (1980 £25,618,000) and their contribution to Group profit before taxation was £3,913,000 (1980 £3,248,000).

Properties

The UK properties were valued by Bernard Thorpe and Partners at 31st October, 1978 on the basis of open market values for existing use purposes. The surplus over book value of the properties concerned at 31st December, 1981 was £635,000 before deferred taxation of £190,000. In the opinion of the directors the value of the Group's overseas properties is not materially different from their net book value.

Share capital

During November, 352,583 Ordinary 10p shares were issued in part consideration for 85% of the issued share capital of Devlin Electronics Ltd. The total consideration was £743,750 of which £150,000 was paid in cash.

Investments in subsidiaries

The following significant changes in investments in subsidiaries have taken place during the year:

The Company has bought 85% of the issued share capital of Devlin Electronics Limited for £743,750.

A new company, Hellermann Argentina SA, has been formed in Argentina, with a paid-up capital of Pesos 200 million, of which the Company owns 60% via its wholly-owned subsidiary Bowlthorpe International BV.

The Company has increased its interest in the share capital of Hellermann Haugerud A/S, Norway, from 87% to 100% for a cash consideration of Kr. 71,000.

The Company has reduced its interest in the share capital of Hellermann France SA from 100% to 97% by transfer of 150 shares to M. R. Beaune, the Managing Director of Hellermann France SA, for a cash consideration of Fr. 185,400 payable over five years. There are compulsory repurchase provisions in favour of the Company in certain circumstances.

WAGO-Kontakttechnik GmbH has increased its holding in WAGO Corporation from 98.5% to 99% and the share capital has been increased by \$100,000.

Report of the Directors

(continued)

Substantial shareholdings

The following substantial shareholdings have been notified to the Company:

The Deutsch Company Electronic Components Division – 4,450,001 ordinary shares (11.03%).
The Prudential Assurance Company Limited – 2,530,909 ordinary shares (6.27%).

As far as the directors are aware there were no other notifiable holdings as at 5th April, 1982.

Charitable and political contributions

During the year the Group made charitable donations amounting to £7,200 and donations to the Conservative Party of £2,000.

Employees

The average number of employees of the Group in the United Kingdom during the year was 1,551 and their total remuneration amounted to £9,163,000. The Company contributed £477,000 to United Kingdom employee retirement benefit and life assurance schemes during the year. The Company's policy is to endeavour to integrate disabled persons with other employees, taking into account their particular aptitudes and abilities.

Directors

The present directors of the Company are shown on page 6 and held office throughout the year except Mr. W. Bourne who was appointed on 1st July 1981 and Mr. C. M. McCarthy who was appointed on 1st January 1982.

Mr. Bourne and Mr. McCarthy retire in accordance with Article 93 and, being eligible, will be proposed for re-election.

Mr. H. A. Vice and Mr. J. A. D. Wyness are the directors retiring by rotation in accordance with Article 88 and, being eligible, will be proposed for re-election.

Mr. R. A. Parsons who attained the age of 70 on 6th July, 1981, retires in accordance with the provisions of Section 185 of the Companies Act 1948. Mr. Parsons has a service contract with the Company expiring on 6th July 1986. Special Notice has been received by the Company that a resolution reappointing Mr. Parsons as a director of the Company notwithstanding his attaining the age of 70 will be put to the meeting.

Directors' interests in shares

The interests of the directors in the ordinary shares of the company were as follows:

Beneficial	1.81	31.12.81
R. A. Parsons		
G. Bastians	505,420	400,000
E. B. M. Grubb	5,666	Nil
W. Bourne	1,000	1,000
	500*	500
Non-Beneficial		
G. Bastians		
J. A. D. Wyness	20,000	Nil
*At date of appointment 1.7.81	60,500	39,000

Mr. A. S. Deutsch had an interest on 31st December, 1981 in 4,450,001 (1980 4,450,001) ordinary shares (11.03% of the issued share capital) held by The Deutsch Company Electronic Components Division which supplies components to Hellermann Deutsch Ltd.

No other director held any ordinary shares of the Company during the year.

There has been no change in the directors' interests in shares between 1st January, 1982 and 5th April, 1982.

Income and Corporation Taxes Act 1970

The Company is not a close company.

Capital Gains Tax

The market value of the Company's shares and loan stock at 6th April, 1982 for the purposes of UK Capital Gains Tax was:

Ordinary shares 10p each	22.2p
7% unsecured loan stock 1990/95 per £100 stock	£97.50

Companies Act 1980

The Companies Act 1980 requires every company, which is desirous of remaining a public company, to re-register as such and to change its name to indicate its status. Accordingly the Company has re-registered as a public limited company and has changed its name to Bowthorpe Holdings PLC. The Company is now issuing share certificates bearing the new name. Existing share certificates bearing the name Bowthorpe Holdings Limited remain valid and will not be replaced.

The following remarks apply to the special business in the notice of the Annual General Meeting on page 5.

The power to allot shares is currently vested in the directors by the Company's Articles of Association. The Companies Act 1980 contains provisions which will now prevent the allotment or issue of any shares except pursuant to an authority given by shareholders. The directors regard it as appropriate to take authority at the forthcoming Annual General Meeting at which an ordinary resolution will be proposed in respect of the unissued capital.

Under a further provision of the Act, any new equity securities issued for cash, will have to be issued proportionately to existing shareholders unless this provision is disapplied by shareholders in general meeting. Although the directors have no plans to issue any equity securities for cash, they believe it is desirable to have a limited power to make cash issues without incurring the time and expense of a general meeting. The need to disapply this provision is facilitated by the Act and a special resolution will accordingly be proposed at the Annual General Meeting to empower the directors, until the 1983 Annual General Meeting to allot equity securities for cash in accordance with the terms of the proposed resolution.

Auditors

In accordance with Section 14 of the Companies Act 1976 a resolution proposing the reappointment of Messrs. Arthur Young McClelland Moores & Co. as auditors to the Company will be put to the Annual General Meeting.

Gatwick Road,
Crawley, West Sussex
28th April, 1982

By order of the Board
E. B. Cox
Secretary

Bowthorpe Holdings PLC

Consolidated profit and loss account

<i>Year ended 31st December, 1981</i>	1981 £000	1980 £000
Sales	63,944	54,835
Trading profit note 2	9,712	7,907
Interest note 3	105	141
	9,607	7,766
Group share of profits of associated companies	1,795	1,282
Profit before taxation	11,402	9,048
Taxation note 4	5,653	4,238
Profit after taxation	5,749	4,810
Minority shareholders' interest	119	197
Profit attributable to shareholders	5,630	4,613
Dividends:		
Interim 1.521p (1980 1.383p)	608	553
Final 1.894p (1980 1.578p)	764	631
	1,372	1,184
Profit retained	4,258	3,429
Earnings per share note 5	14.1p	11.5p

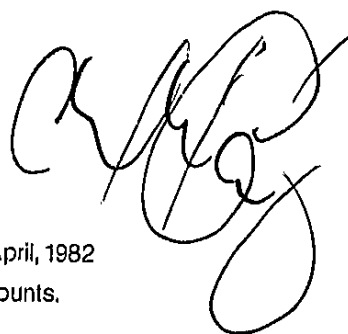
The notes on pages 14 to 20 form part of these accounts.

Bowthorpe Holdings PLC

Consolidated balance sheet

<i>As at 31st December, 1981</i>	1981 £000	1980 £000
Fixed assets note 6	12,235	11,327
Associated companies note 7	3,198	2,392
Advance corporation tax	328	271
Current assets		
Stocks note 8	12,633	12,514
Debtors	13,378	12,261
Short term securities (market value £6,416,000)	5,548	3,114
Cash and deposits	5,267	2,409
	<u>36,826</u>	<u>30,298</u>
	52,587	44,288
Current liabilities		
Creditors	10,131	8,541
Taxation	4,005	2,872
Bank loans and overdrafts note 9	2,201	2,201
Proposed final dividend	764	631
	<u>17,101</u>	<u>14,245</u>
	35,486	30,043
Representing:		
Share capital note 10	4,035	4,000
Share premium note 11	553	—
Reserves note 12	26,317	21,959
	<u>30,905</u>	<u>25,959</u>
Loans note 13	3,059	2,868
Minority shareholders' interest	1,332	1,077
Government grants	190	139
	<u>35,486</u>	<u>30,043</u>





Signed on behalf of the Board
 R. A. PARSONS, C. M. McCARTHY, Directors 28th April, 1982
 The notes on pages 14 to 20 form part of these accounts.

Bowthorpe Holdings PLC

Consolidated source and application of funds

Year ended 31st December, 1981		1981 £000	1980 £000
Source of funds			
Trading:			
Profit before taxation		11,402	9,048
Depreciation		2,546	2,145
Profits retained in associated companies		(730)	(559)
		<u>13,218</u>	<u>10,634</u>
Other:			
Foreign currency loans		1,120	700
Crawley site proceeds now receivable		—	865
Issue of share capital		588	—
Exchange adjustments on foreign subsidiaries' net current assets		<u>333</u>	<u>(276)</u>
		<u>15,259</u>	<u>11,923</u>
Application of funds			
Dividends paid to shareholders	(1,239)		(1,127)
Loans becoming due in less than one year	(1,180)		(1,005)
Taxation paid	(4,692)		(3,863)
Additions to fixed assets (net)	(2,647)		(2,725)
Additional investments in subsidiaries	(9)		(87)
Acquisition of subsidiary*	(776)		—
Miscellaneous	<u>(86)</u>		<u>(192)</u>
		<u>(10,629)</u>	<u>(8,999)</u>
(Increases) decreases in working capital:			
Stocks	(119)		(398)
Debtors	(1,117)		(1,291)
Creditors	<u>1,590</u>		<u>1,111</u>
		<u>354</u>	<u>(578)</u>
Working capital of subsidiary acquired	<u>12</u>		<u>—</u>
		<u>366</u>	<u>(578)</u>
Net liquid funds			
Increase in the year		4,996	2,346
At 1st January		3,322	976
Net liquid funds of subsidiary acquired		<u>296</u>	<u>—</u>
At 31st December:			
Short term securities	5,548		3,114
Cash and deposits	5,267		2,409
Bank loans and overdrafts	<u>(2,201)</u>		<u>(2,201)</u>
		<u>8,614</u>	<u>3,322</u>
*Acquisition of subsidiary - Devlin Electronics Ltd.			
Consideration:			
Shares		594	
Cash (including costs £32,000)		182	
		<u>776</u>	
Assets acquired:			
Fixed assets		35	
Working capital		12	
Taxation payable		(145)	
Cash		<u>296</u>	
		198	
Minority interest		(30)	
Goodwill		<u>608</u>	
		<u>776</u>	

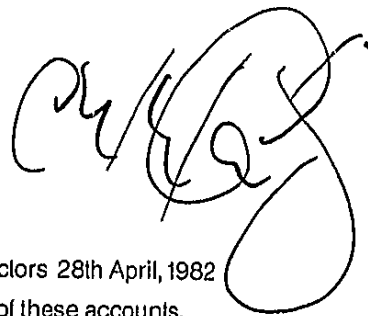
The notes on pages 14 to 20 form part of these accounts.

Bowthorpe Holdings PLC

Balance sheet of parent company

As at 31st December, 1981

	1981 £000	1980 £000
Fixed assets note 6	1,650	1,681
Subsidiary companies note 14	7,942	8,696
Associated companies note 7	131	131
Advance corporation tax	328	271
Current assets		
Debtors	261	1,036
Short term securities (market value £5,625,000)	4,757	2,808
Cash and deposits	3,671	1,593
	<u>8,689</u>	<u>5,437</u>
	18,740	16,216
Current liabilities		
Creditors	698	537
Taxation	226	138
Proposed final dividend	764	631
	<u>1,688</u>	<u>1,306</u>
	<u>17,052</u>	<u>14,910</u>
Representing:		
Share capital note 10	4,035	4,000
Share premium note 11	553	—
Reserves note 12	10,821	9,271
	<u>15,409</u>	<u>13,271</u>
Loans note 13	1,522	1,500
Government grants	121	139
	<u>17,052</u>	<u>14,910</u>

Signed on behalf of the Board
 R. A. PARSONS, C. M. McCARTHY, Directors 28th April, 1982
 The notes on pages 14 to 20 form part of these accounts.

Bowthorpe Holdings PLC

Notes on the accounts

1 Accounting policies

Basis of consolidation

The consolidated profit and loss account and balance sheet incorporate the audited accounts of all subsidiaries, made up to 31st December. Goodwill, arising on acquisitions and representing the excess of cost over the fair value of the assets acquired, is written off against reserves.

Associated companies

The consolidated accounts include the Group's share of profits of associated companies. Associated companies are those in which the Group owns not less than 20% of the equity capital and has significant management participation. Results are based on management accounts to 31st December.

Fixed assets

Depreciation is not provided on freehold land where the value is separately identifiable. Depreciation is provided to write off all other assets over their estimated useful lives at rates which take into account commercial conditions at their location. Usual asset lives are as follows:

Freehold buildings	50 years
Leasehold properties	50 years or remainder of lease period
Building installations	20 years
Plant, machinery and factory fittings	7-8 years
Office fittings and equipment	5-8 years
Motor vehicles	5 years
Tooling	3 years

Capital grants are treated as a deferred credit and are released to profit and loss account over ten years.

Stocks

Stocks are valued at the lower of cost or estimated net realisable value. Cost represents the full manufacturing cost on a FIFO basis, which includes all attributable overheads. Net realisable value represents selling price less further costs to be incurred to completion and on sale.

Deferred taxation

Provision is made calculated on the liability method for deferred taxation on short-term timing differences and on long-term timing differences except where the liability is not expected to arise in the foreseeable future.

Pension contributions

In the UK, the Staff Pension and Retirement Cash and Life Assurance Plans are funded by annual contributions to the Clerical Medical and General Life Assurance Society based on the last actuarial valuations as at 1st December, 1977.

Foreign currencies

Amounts in foreign currencies are translated at the rates ruling at 31st December. Profits and losses arising from the retranslation of opening net assets of overseas subsidiaries and from foreign currency loans used to purchase foreign assets, are dealt with through reserves. All other exchange profits and losses are dealt with through the profit and loss account.

Research and development expenditure

Expenditure is charged to profit and loss account in the year in which it is incurred.

Sales

Represent the value of goods invoiced during the year excluding intra-Group transactions other than those with associated companies.

	1981 £000	1980 £000
2 Trading profit		
Is arrived at after charging:		
Depreciation:		
Properties	124	109
Plant and equipment	2,422	2,036
Cost of leasing plant and equipment	434	376
Auditors' remuneration	220	214
Directors' remuneration <i>note 15</i>	223	149
	<hr/>	<hr/>
3 Interest		
8% debenture stock	54	56
7% unsecured loan stock	35	35
Bank loans and overdrafts	686	499
	<hr/>	<hr/>
	775	590
Interest receivable	670	449
	<hr/>	<hr/>
Net Interest payable	105	141
	<hr/>	<hr/>
4 Taxation		
Based on the profits for the year:		
Corporation tax at 52% (1980 52%)	4,156	2,739
Overseas taxation	2,029	1,762
Double taxation relief	(1,440)	(892)
Over provisions in prior years	(66)	(29)
	<hr/>	<hr/>
	4,679	3,580
Share of associated companies' taxation	974	658
	<hr/>	<hr/>
	5,653	4,238
	<hr/>	<hr/>
Full provision for deferred taxation would increase the charge for the year by	230	380
	<hr/>	<hr/>
The potential amounts of deferred taxation not provided in the accounts, are as follows:		
Capital allowances in advance of the corresponding charges for depreciation	2,852	2,635
Capital gains on properties	52	39
	<hr/>	<hr/>
	2,904	2,674
	<hr/>	<hr/>

Notes on the accounts

(continued)

Earnings per share

The calculation of earnings per share is based on earnings of £5,630,000 (1980 £4,613,000) and on 40,033,809 (1980 40,000,000) 10p ordinary shares being the weighted average number of shares in issue during the year.

Fixed assets

	Freehold £000	Properties		Plant and equipment £000	Total £000
		Long lease £000	Short lease £000		
Group:					
1st January, 1981	2,956	1,303	294	16,763	21,316
Exchange adjustment	367	—	13	856	1,236
Additions by acquisition	—	—	—	76	76
Other additions	26	—	15	2,942	2,983
Transfer to freehold	944	(944)	—	—	—
Disposals	—	—	(8)	(1,013)	(1,021)
31st December, 1981	4,293	359	314	19,624	24,590
At cost	3,872	281	314	19,624	24,091
At 1971 valuation	228	78	—	—	306
At 1973 valuation	193	—	—	—	193
Aggregate depreciation	560	29	87	11,679	12,355
Net book value at 31st December, 1981	3,733	330	227	7,945	12,235

Parent:					
1st January, 1981	313	1,303	—	240	1,856
Additions	19	—	—	47	66
Transfer to freehold	944	(944)	—	—	—
Disposals	—	—	—	(25)	(25)
31st December, 1981	1,276	359	—	262	1,897
At cost	1,148	281	—	262	1,691
At 1971 valuation	128	78	—	—	206
Aggregate depreciation	83	29	—	135	247
Net book value at 31st December, 1981	1,193	330	—	127	1,650

	1981 £000		1980 £000	
	Group	Parent	Group	Parent
Capital expenditure commitments:				
Contracted but not provided	604	7	437	—
Authorised by the directors but not contracted	3,427	46	3,237	45

7 Associat

8 Stocks

9 Bank loa
overdrat

10² Share

11 Share

12 Reserv

		1981 £000		1980 £000	
		Group	Parent	Group	Parent
7 Associated companies	Unquoted equity shares at cost	131	131	131	131
	Retained profits and reserves attributable to the Group	3,067		2,261	
		3,198		2,392	
	Dividends received	90		70	
8 Stocks	Raw materials	1,778		1,652	
	Work in progress	4,084		4,479	
	Finished goods	6,771		6,383	
		12,633		12,514	
9 Bank loans and overdrafts	Overdrafts:				
	Secured	448		657	
	Unsecured	573		539	
	Loans repayable in less than one year <i>note 13</i>	1,180		1,005	
		2,201		2,201	
10 Share capital	10p ordinary shares:				
	Authorised		4,250		4,250
	Issued and fully paid		4,035		4,000
11 Share premium	Arising on acquisition of Devlin Electronics Ltd		553		—
12 Reserves	At 1st January, 1981	21,959	9,271		
	Exchange adjustments on subsidiary and associated companies	715			
	Goodwill arising on investments in subsidiaries	(615)			
	Profit retained	4,258	1,550		
	At 31st December, 1981				
	Group (including £4.2 million non-distributable)	23,250			
	Associated companies	3,067			
		26,317	10,821		

Notes on the accounts (continued)

13 Loans

	1981 £000		1980 £000	
	Group	Parent	Group	Parent
Secured:				
8% debenture stock 1988/93	673	673	681	681
Bank loans	1,649	—	1,318	—
Other loans	416	—	347	—
	<u>2,738</u>	<u>673</u>	<u>2,346</u>	<u>681</u>
Unsecured:				
7% loan stock 1990/95	500	500	500	500
Bank loans	932	349	974	319
Other loans	69	—	53	—
	<u>1,501</u>	<u>819</u>	<u>1,527</u>	<u>819</u>
	<u>4,239</u>	<u>1,522</u>	<u>3,873</u>	<u>1,500</u>
Repayable in less than one year <i>note 9</i>	(1,180)	—	(1,005)	—
	<u>3,059</u>	<u>1,522</u>	<u>2,868</u>	<u>1,500</u>
Repayments schedule:				
Between one and two years	848	349	222	—
Between two and five years	387	—	760	319
In five years or more	1,824	1,173	1,886	1,181
	<u>3,059</u>	<u>1,522</u>	<u>2,868</u>	<u>1,500</u>

The 8% debenture stock 1988/93 is repayable:

- At par by drawings out of a sinking fund at £25,000 per annum.
 - By purchase on a recognised stock exchange or by tender at any price or by private treaty at a price not exceeding £105 per cent.
 - At par at any time after 30th September, 1988.
 - The outstanding balance on 30th September, 1993 at par.
- During the year £7,283 (1980 £71,450) of the 8% debenture stock was purchased for the sum of £4,680 (1980 £47,290) leaving a balance outstanding of £673,294. No sinking fund has been established as purchases to 30th September, 1981 exceed the sinking fund requirements.

The 7% loan stock 1990/95 is repayable:

- At par at any time after 30th June, 1990.
- The outstanding balance on 31st December, 1995 at par.

Other secured loans are repayable in annual amounts of £21,000 to £37,000 up to 1992 and bear interest of 7%.

14 Subsidiary companies

	1981 £000	1980 £000
Shares at cost less amounts written off	10,742	9,553
Loan stock	150	—
Amounts due from subsidiaries	1,379	1,708
Amounts due to subsidiaries	(4,329)	(2,565)
	<u>7,942</u>	<u>8,696</u>

		1981	1980
		£000	£000
15 Directors' remuneration	Fees	8	9
	Pension scheme contributions	28	28
	Other emoluments	187	112
		<u>223</u>	<u>149</u>
		£	£
	Fees and emoluments of the Chairman	37,906	35,544
	Fees and emoluments of the highest paid director	68,705	53,060
	Other directors:	Number	Number
	Nil - £5,000	3	4
	£15,001 - £20,000	1	—
	£20,001 - £25,000	—	1
	£25,001 - £30,000	1	—
	£30,001 - £35,000	1	—
16 Director's loan	Mr. W. Bourne has a loan from the Company, granted in connection with his relocation by the Company from Manchester to Crawley, bearing interest at 10% per annum. The amount outstanding at 31st December, 1981 was £19,150 (1980 £19,150).		
17 Employees' remuneration	UK employees whose remuneration exceeded £20,000:	Number	Number
	£20,001 - £25,000	4	5
	£25,001 - £30,000	—	1
	£30,001 - £35,000	3	1
	£35,001 - £40,000	1	—
	£50,001 - £55,000	1	—
		1981	1980
		£000	£000
18 Contingent liabilities	In respect of bills discounted	Group	Parent
		391	—
	In respect of bank guarantees	—	865
		—	244
		—	917

Auditors' report

To the members of
Bowthorpe Holdings PLC

We have audited the accounts on pages 10 to 20 in accordance with approved auditing standards.

In our opinion the accounts, which have been prepared under the historical cost convention, modified to include the revaluation of certain fixed assets, give a true and fair view of the state of affairs of the Company and the Group at 31st December, 1981 and of the profit and source and application of funds of the Group for the year then ended and comply with the Companies Acts 1948 to 1981.

We have also examined the supplementary current cost accounts on pages 22 to 24. In our opinion these accounts have been properly prepared, in accordance with the methods described in the notes, to give the information required by Statement of Standard Accounting Practice 16.


 Arthur Young McClelland Moores & Co. Chartered Accountants

Rolls House, 7 Rolls Buildings, Fetter Lane, London EC4A 1NH. 28th April, 1982.

Principal subsidiary and associated companies

at 31st December, 1981

In the United Kingdom

Bowthorpe-Hellermann Ltd

trading as:

Hellermann Electric
Plymouth, Devon
Executive responsible: S. E. Downer

Hellermann Insuloid
Wythenshawe, Manchester
Executive responsible: D. H. Latham

Bowthorpe-Hellermann Distributors
Aldridge, West Midlands
Executive responsible: D. M. La Trobe

Bowthorpe EMP Ltd
Brighton, East Sussex
Executive responsible: T. Starr

Devlin Electronics Ltd (85%)
Basingstoke, Hants
Executive responsible: D. V. Evans

Hellermann Deutsch Ltd
East Grinstead, West Sussex
and
Hastings, East Sussex
Executive responsible: G. H. Stone

also trading as:

Hellermann Electronic Components
East Grinstead, West Sussex

Power Development Ltd (75%)
Cheshunt, Herts and Plymouth, Devon
Executive responsible: R. A. Bevan

Redpoint Ltd
Swindon, Wilts
Executive responsible: W. H. Wilkes

Bowthorpe Microsystems Ltd (84%)
Milton Keynes, Bucks
Executive responsible: L. A. Birt

Overseas

Paul Hellermann GmbH*
Pinneberg, W. Germany
Executive responsible: U. Hogeler

Hellermann Engineering GmbH*
Pinneberg, W. Germany
Executive responsible: R. Böhle

Hellermann France SA (97%)
Toussus-la-Noble, near Paris, France
Executive responsible: R. Beaune

Hellermann Haugerud A/S
Oslo, Norway
Executive responsible: E. Haugerud

WAGO-Kontakttechnik GmbH* (51%)
Mindon, W. Germany
Executive responsible: W. Hohorst

WAGO Contact SA* (51%)
Domdidier, Switzerland
Executive responsible: W. Hohorst

WAGO Corporation (50%)
Milwaukee, USA
Executive responsible: M. A. Lane

Tyton Corporation (97%)
Milwaukee, USA
Executive responsible: D. A. Plesha

Hellermann Argentina SA (60%)
Buenos Aires, Argentina
Executive responsible: G. Rodosil

Hellermann do Brasil Industria e Comercio Ltda (51%)
São Paulo, Brazil
Executive responsible: G. Rodosil

Bowthorpe-Hellermann-Deutsch (Pty) Ltd (90%)
Johannesburg, South Africa
Executive responsible: C. T. Rosenberg

Bowthorpe Australia Pty Ltd (95%)
Sydney, Australia
Executive responsible: B. C. Hicks

Bowthorpe (NZ) Ltd (63%)
Christchurch, New Zealand
Executive responsible: J. D. Hamer

Bowthorpe International BV
Rotterdam, Netherlands
Executive responsible: R. A. Parsons

Associated companies

Cle Deutsch SA* (23%)
Paris, France
Issued share capital Fr 39,600,000

Tyton Company of Japan Ltd (49%)
Tokyo, Japan
Issued share capital Yen 20,000,000

Notes

Wholly-owned unless otherwise indicated, operating and incorporated in the countries listed. All shareholdings in subsidiary and associated companies are held by Bowthorpe Holdings plc, except for 60% of Hellermann Argentina SA, 20% of WAGO-Kontakttechnik GmbH and 51% of WAGO Contact SA, which are held by Bowthorpe International BV, and 51% of Hellermann Engineering GmbH which is held by Paul Hellermann GmbH. The interest in WAGO Corporation is held through WAGO-Kontakttechnik GmbH.

The particulars given relate only to those subsidiary and associated companies the results of which, in the opinion of the directors, principally affect the amount of the profit or the assets of the Group.

*The accounts of the companies marked with an asterisk were audited by firms other than Arthur Young McClelland Moores & Co. and their associates. Their attributable balance sheet value at 31st December, 1981 amounted to £5,163,000.

Five year comparative summary

	1977 £000	1978 £000	1979 £000	1980 £000	1981 £000
Consolidated profit and loss account					
Sales	36,881	43,988	49,345	54,835	63,944
Group trading profit	5,663	6,010	6,814	7,907	9,712
Interest	(129)	(247)	(159)	(141)	(105)
Associated companies' profits	383	755	969	1,282	1,795
Group profit before taxation	5,917	6,518	7,624	9,048	11,402
Taxation	(2,288)	(2,744)	(3,666)	(4,238)	(5,653)
Minority interests	(248)	(241)	(216)	(197)	(119)
Disposable profit	3,381	3,533	3,742*	4,613	5,630
Dividend (before tax credit)	648	718	1,077	1,184	1,372
Consolidated balance sheet					
Fixed assets	9,124	12,280	11,503	11,327	12,235
Associated companies	1,362	1,857	2,095	2,392	3,198
Net current assets excluding cash and overdrafts	10,448	11,027	12,664	12,731	11,111
Net assets employed	20,934	25,164	26,262	26,450	26,544
Shareholders' funds	17,881	20,998	23,475	25,959	30,905
Minority interests	863	1,076	1,106	1,077	1,332
Government grants	—	163	145	139	190
Advance corporation tax	(181)	(190)	(250)	(271)	(328)
Long term debtor	—	—	(865)	—	—
Loans and overdrafts	3,800	5,300	6,216	5,069	5,260
Cash and short term securities	(1,229)	(2,183)	(3,565)	(5,523)	(10,815)
Capital employed	20,934	25,164	26,262	26,450	26,544
Capital expenditure	4,193	4,645	3,127	2,917	2,983
Return on capital employed per cent	28.9	26.9	29.6	34.7	43.4
Earnings per share – pence	8.5	8.8	9.4	11.5	14.1
Net dividend per share – pence	1.6	1.8	2.7	3.0	3.4
Fully paid ordinary shares in issue at year end – millions	40.0	40.0	40.0	40.0	40.4

* Excluding extraordinary profit on sale of Crawley site.

Consolidated current cost accounts

Profit and loss account

<i>Year ended 31st December, 1981</i>	1981 £000	1980 £000
Sales	63,944	54,835
Trading profit on the historical cost basis	9,712	7,907
Current cost operating adjustments:		
Cost of sales <i>note 2</i>	862	1,193
Monetary working capital <i>note 2</i>	430	605
Depreciation <i>note 3</i>	635	590
	1,927	2,388
Operating profit	7,785	5,519
Interest	(105)	(141)
Group share of profits of associated companies	1,795	1,282
Profit before taxation	9,475	6,660
Taxation	5,653	4,238
Profit after taxation	3,822	2,422
Minority shareholders' interest	73	(58)
Gearing adjustment <i>note 4</i>	—	220
Profit attributable to shareholders	3,895	2,584
Dividends	1,372	1,184
Profit retained	2,523	1,400
Earnings per 10p ordinary share	9.7p	6.5p

The notes on page 24 form part of these accounts.

Consolidated current cost accounts

Summarised balance sheet

As at 31st December, 1981

	1981 £000	1980 £000
Fixed assets note 5	16,852	15,706
Net current assets:		
Stocks	13,196	12,822
Monetary working capital	3,247	3,720
	<hr/>	<hr/>
	16,443	16,542
Net operating assets	<hr/>	<hr/>
	33,295	32,248
Proposed final dividend	(764)	(631)
Associated companies	3,198	2,392
	<hr/>	<hr/>
	35,729	34,009
	<hr/>	<hr/>
Financed by:		
Share capital and premium	4,588	4,000
Reserves note 6	31,400	26,551
	<hr/>	<hr/>
	35,988	30,551
Minority shareholders' interest	1,619	1,311
Net cash	(1,878)	—
Net borrowings	—	2,147
	<hr/>	<hr/>
	35,729	34,009
	<hr/>	<hr/>

The notes on page 24 form part of these accounts.

Notes on the current cost accounts

1 Basis

Except as noted below, the accounting policies are the same as those used in the historical cost accounts.

The current cost accounts have been prepared in accordance with the requirements of Statement of Standard Accounting Practice 16.

Adjustments have not been made in respect of associated companies, the effect of which is not considered to be material.

The current cost values of net operating assets are based on those used in the historical cost accounts, or later property revaluations, restated for price changes which have been calculated by reference to industry indices published by the UK Government and consumer price indices overseas.

2 Cost of sales and monetary working capital

The cost of sales and monetary working capital adjustments charge the profit and loss account with the effect of the changes in prices suffered by the Group. The adjustments have been calculated on the averaging method, by applying the same group of indices to stocks and monetary working capital.

3 Depreciation

The depreciation adjustment represents additional depreciation required to charge the profit and loss account with the current cost of the fixed assets used by the Group, and is based on their average values for the year calculated as in note 1.

4 Gearing

The gearing adjustment, calculated on a Group basis, reflects the benefit derived from having a proportion of net operating assets financed by borrowings.

5 Fixed assets

	31st December 1981			1980
	Gross £000	Depreciation £000	Net £000	Net £000
Properties	8,672	1,105	7,567	7,081
Plant and equipment	31,047	21,572	9,475	8,764
	<u>39,719</u>	<u>22,677</u>	17,042	15,845
Government grants			190	139
			<u>16,852</u>	<u>15,706</u>

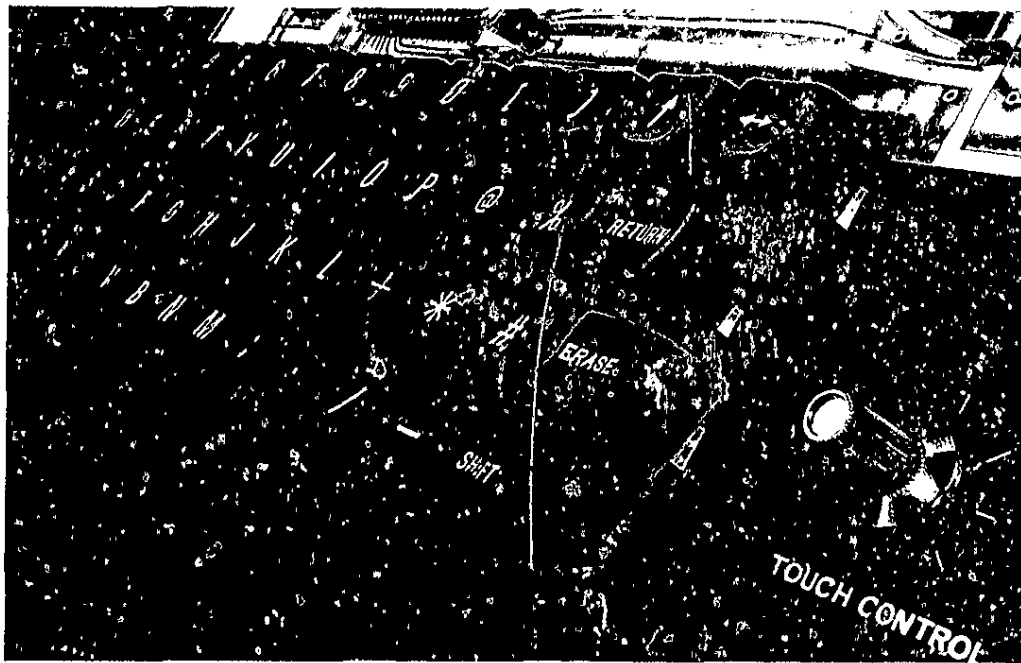
6 Reserves

	Current Cost Reserves £000	Other Reserves £000	Total £000
At 1st January, 1981			
Exchange adjustments on subsidiary and associated companies	9,859	16,692	26,551
Goodwill arising on investments in subsidiaries	880	—	880
Profit retained	—	(615)	(615)
Revaluation surpluses:		2,523	2,523
Properties			
Plant and equipment	178	—	178
Stocks	527	—	527
Monetary working capital adjustment	959	—	959
	397	—	397
At 31st December, 1981	<u>12,800</u>	<u>18,600</u>	<u>31,400</u>

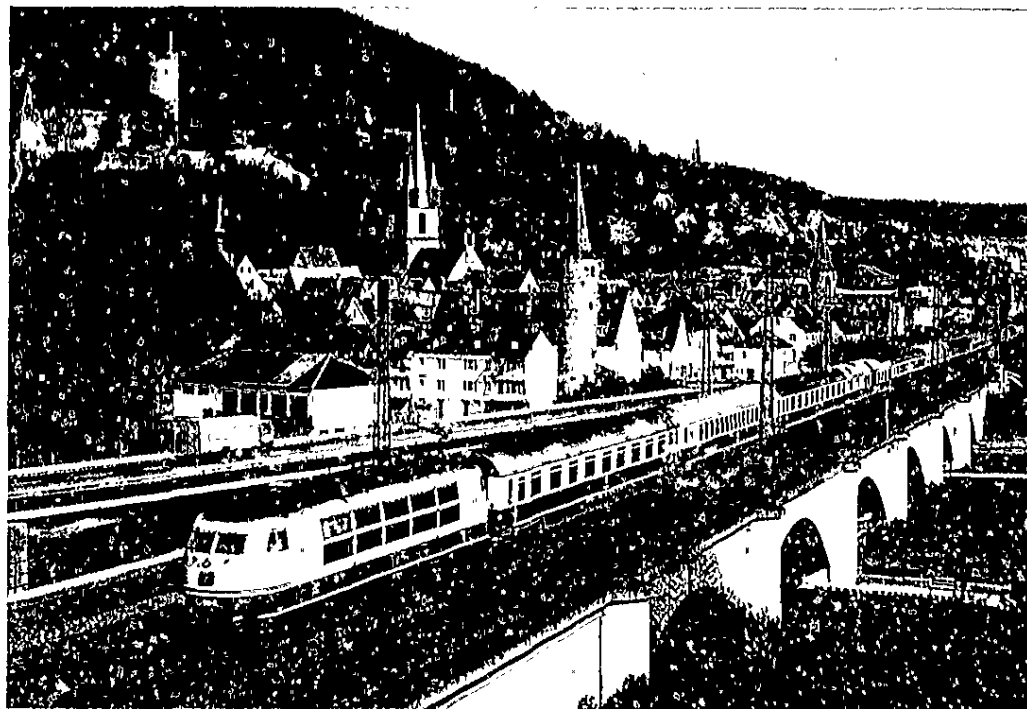
Hellermann Electric now has a worldwide export licence for the multi-entry closure kit which has been designed in conjunction with British Telecom for underground cable jointing. In addition to the UK, the division is obtaining orders in Europe, the Middle East and the Americas.



An electronic switch keyboard produced by Devlin Electronics Limited of Basingstoke. Bowthorpe Holdings acquired an 85 percent shareholding in the company, whose main markets are electronic equipment, computer systems, cash registers and process control instrumentation, in November, 1981.



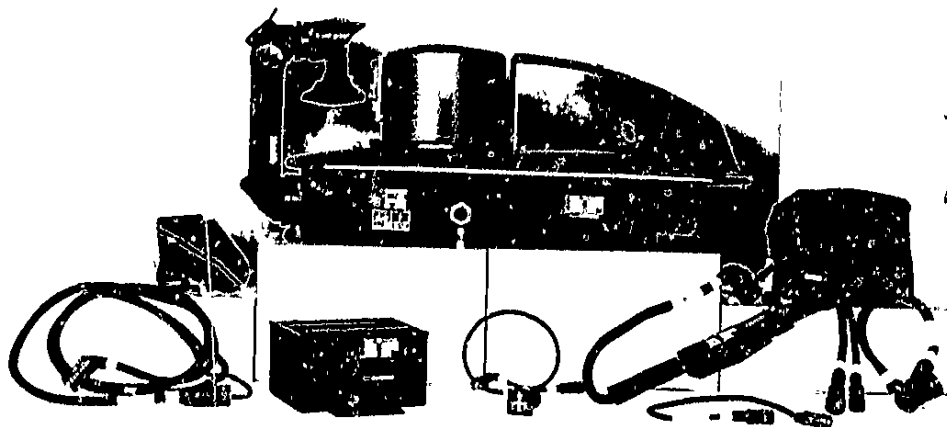
German Railways are using WAGO-Kontakttechnik rail-mounted 'Cage-Clamp' screwless terminal blocks for control panels in all new passenger coaches.





The latest British Aerospace Hawk trainer and combat aircraft include Hellermann Deutsch electrical connectors, terminal junctions and bulkhead fireseals. Over 250 Hawks have been ordered to date; 175 aircraft for the Royal Air Force and the remainder by four overseas countries.

Hellermann France has been successful in selling moldanised heat shrinkable shapes to the French Military and their sub-contractors. The company supplied the heat shrink products for this laser guidance system installed in SNIAS military helicopters.



A number of Bowthorpe companies worldwide are now selling directly to the wholesale trade. This Bowthorpe-Hellermann-Deutsch stand for the South African market consists of 27 different types of terminals as well as low cost crimping tools. Pre-packed cable ties and clips are currently being added to the range.

