Tier 1 Telecom Service Provider in Australia to Go Live on the Public Cloud With Optiva Wholesale Billing Application

Telco operator to enjoy autoscale capabilities and cost savings with Optiva Wholesale Billing™ solution on Google Cloud Platform

TORONTO, December 18, 2018 - Optiva Inc. (TSX: OPT), an innovative software provider of mission-critical, cloud-native, monetization solutions to leading communication service providers (CSPs) globally, today announced the first CSP to utilize the power of the public cloud, migrating its wholesale billing solution to Google Cloud Platform (GCP).

During its more than six-year partnership with Optiva, this triple play, Tier 1 CSP doubled its number of wholesale customers, becoming the market leader in the domain. Now, by migrating its Optiva wholesale solution to GCP, they are further evolving their BSS with the game-changing advantages of public cloud.

The CSP benefits from a much lower total cost of ownership (TCO) versus their previous implementation, using an on-premise, self-managed data center. With Google Public Cloud, they now can pay for what they need, when they need it. Because of the auto-scaling and elasticity of cloud computing, they can consume resources from the cloud automatically and upon request. Further, by working together with Optiva and GCP, the Tier 1 CSP was able to satisfy data privacy and regulatory compliance laws.

CSPs can gain greater visibility into network transactions to achieve converged settlement and accurate interconnect billing with Optiva Wholesale Billing™, available as part of Optiva Revenue Management Suite™. This affords them greater insight into network usage patterns to make informed, data-driven business decisions.

“We are excited that our collaboration with GCP and our customer has achieved this initial milestone,” said Danielle Royston, CEO of Optiva. “With the move from a bare metal, on the ground deployment to fully running on the public cloud, Optiva Revenue Management Suite has become a proven, cloud application that demonstrates the competitive and cost advantages of using the public cloud for CSPs. The successful results are indicators that the time for BSS on the public cloud is now.”

About Optiva Inc.:
Optiva Inc. is leading the telco industry and its innovative customers around the world by offering next-generation software solutions to help them leverage today's digital technologies. Our portfolio of monetization products enables real-time billing, charging, policy management and user experience that are critical to our customers' growth and performance. When deployed in the cloud, Optiva™ solutions deliver the most impact for the best value. Our vision, market knowledge, analytical insights and unparalleled Customer Success Program ensure our customers are equipped to achieve their strategic business goals today and into the future. Established in 1999, Optiva Inc., can be found on the Toronto Stock Exchange (TSX: OPT). For more information, please go to www.optiva.com.

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