



Intellipharma Announces Third Quarter 2020 Results

Toronto, Ontario October 15, 2020 – Intellipharma International Inc. (OTCQB: IPCIF and TSX: IPCI) (“Intellipharma” or the “Company”), a pharmaceutical company specializing in the research, development and manufacture of novel and generic controlled-release and targeted-release oral solid dosage drugs, today reported the results of operations for the three and nine months ended August 31, 2020. All dollar amounts referenced herein are in United States dollars unless otherwise noted.

- On July 2, 2020 the Company announced that the parties in the cases, numbers 17-cv-392-RGA, 18-cv-404-RGA and 20-cv-515-RGA (the “Litigations”) between Purdue Pharma L.P. et al (“Purdue”) and Intellipharma entered into a stipulated dismissal of the Litigations. The stipulated dismissal, which was subject to approval by the bankruptcy court presiding over Purdue Pharma’s pending chapter 11 cases, provides for the termination of patent infringement proceedings commenced by Purdue against the Company in the United States District Court for the District of Delaware in respect of the Company’s NDA filing for Aximris XR™ with the FDA. The stipulated dismissal also provides that (i) for a thirty (30) day period following a final approval of the Company’s Aximris XR™ NDA the parties will attempt to resolve any potential asserted patent infringement claims relating to the NDA and (ii) if the parties fail to resolve all such claims during such period Purdue Pharma will have fifteen (15) days to pursue an infringement action against the Company. The terms of the stipulated dismissal agreement are confidential.

On July 28, 2020 the United States District Court for the District of Delaware signed the stipulations of dismissal into order thereby dismissing the claims in the three cases without prejudice. In consideration of the confidential stipulated dismissal agreement and for future saved litigation expenses, Purdue has paid an amount to the Company and will pay an additional amount at a future date subject to certain conditions.

- On April 9, 2020, we announced an update on timing of the release of our first quarter financial results for the three months ended February 29, 2020. The Canadian Securities Administrators had announced temporary relief from certain regulatory filings required to be made on or before June 1, 2020 by reporting issuers in Canada, in view of the recent COVID-19 developments and the impact on market participants. The blanket relief provided a 45-day extension for periodic filings, including financial statements and management’s discussion and analysis. We relied on this 45-day extension period provided under the blanket relief for the filing of our interim financial statements for the three months ended February 29, 2020 and the related MD&A. The Company filed its first quarter results for the three months ended February 29, 2020 on May 29, 2020, within the period of extension.
- On February 5, 2020, we announced the resignation of Greg Powell, our former Chief Financial Officer, for personal and family reasons. Pending the hiring of a replacement for Mr. Powell, the functions of Chief Financial Officer are being carried out by our President and former Chief Financial Officer, Dr. Amina Odidi. Fazayill Shaideen, who has been our Controller for the past 8 years, will continue to handle accounting activities.
- On January 15, 2020, at a joint meeting of the Anesthetic and Analgesic Drug Products Advisory Committee and Drug Safety and Risk Management Advisory Committee (“Advisory Committees”) of the FDA to discuss our New Drug Application (“NDA”) for Aximris XR™, abuse-deterrent oxycodone hydrochloride extended-release tablets, the Advisory Committees voted 24 to 2 against the approval of our NDA for Aximris XR™ for the management of pain severe enough to require daily, around-the-clock, long-term opioid treatment and for which alternative treatment options are inadequate. We expect the FDA to take action on our application, on completion of their review of the NDA.

Results of Operations

The Company recorded net income for the three months ended August 31, 2020 of \$1,026,941 or \$0.04 per common share, compared with a net loss of \$1,454,325 or \$0.07 per common share for the three months ended August 31, 2019. In the three months ended August 31, 2020, the net income is attributed to the other income received through a dismissal agreement offset by decreased administrative expenses related to professional and legal fees, wages, marketing costs, and R&D expenses related to the decrease in third party consulting fees, decrease in expenses related to biostudies and the reduction in R&D staff. In the three months ended August 31, 2019, the net loss is attributed to the recognition of Mallinckrodt upfront fees due to the change in contract term with Mallinckrodt which expired August 12, 2019 compared to the original ten-year term, combined with higher administrative expense related to professional and legal fees and higher R&D expenses.

The Company recorded revenues of \$328,781 for the three months ended August 31, 2020 versus \$1,689,941 for the three months ended August 31, 2019. Such revenues consisted primarily of licensing revenues from commercial sales of the 15, 25, 30 and 35 mg strengths of our generic Focalin XR® under the Par agreement for the three months ended May 31, 2020. The higher revenue for the three months ended August 31, 2019 is primarily due to the change in the term of the Mallinckrodt agreement, which was terminated August 12, 2019, the term becoming 3 years instead of the original ten year term. This resulted in up-front fees of \$1,472,676 recognized in the three months ended August 31, 2019 versus \$Nil over the same period in 2020. Beginning in early 2018, we began to see a significant impact from aggressive pricing by competitors, resulting in a marked increase in gross-to-net deductions such as wholesaler rebates, chargebacks and pricing adjustments which continues to date. While the gross-to-net deductions fluctuate on a quarter over quarter basis, profit share payments for the last quarter have improved over the same period in 2019.

Expenditures for R&D for the three months ended August 31, 2020 were lower by \$782,507 compared to the three months ended August 31, 2019. The decrease is primarily due to significantly reduced third party consulting fees, decrease in expenses related to biostudies and the reduction in R&D staff. During the three months ended August 31, 2020, the Company had a head count for R&D staff of 8 employees compared to 48 for the three months ended August 31, 2019.

Selling, general and administrative expenses were \$513,121 for the three months ended August 31, 2020 in comparison to \$1,298,029 for the three months ended August 31, 2019, resulting in a decrease of \$784,908. The decrease is mainly due to a decrease in administrative costs and a decrease in wages and marketing costs.

The Company had cash of \$798,556 as at August 31, 2020 compared to \$54,359 as at August 31, 2019. The increase in cash was mainly due to the receipt of funds through a stipulated dismissal agreement as well as, lower expenditures for R&D and selling, general, and administrative expenses.

As of August 31, 2020, our cash balance was \$798,556. We currently expect to meet our short-term cash requirements from quarterly profit share payments from Par and by cost savings associated with managing operating expense levels. If we are able to supply products to our marketing and distribution partner, Tris Pharma, and it achieves sales of our generic Seroquel XR®, generic Pristiq and generic Effexor XR at anticipated rates, then we may satisfy our cash needs with cost-saving measures. We will need to obtain additional funding to further product commercialization activities and the development of our product candidates. Potential sources of capital may include payments from licensing agreements, and/or debt financings and/or new strategic partnership agreements which the Company is actively exploring. The Company has funded its business activities principally through the issuance of securities, loans from related parties and funds from development agreements. There is no certainty that such funding will be available going forward. If conditions permit, we intend to utilize the equity markets and/or debt financing to bridge any funding shortfall. Our future operations are highly dependent upon our ability to source additional capital to support advancing our product pipeline through continued R&D activities and to fund any significant expansion of our operations. Our ultimate success will depend on whether our product candidates receive approval by the FDA or Health Canada or the regulatory authorities of other countries in which our products are proposed to be sold and on whether we are able to successfully market our approved products. We cannot be certain that we will receive FDA or Health Canada or such other regulatory approval for any of our current or future product candidates, that we will reach the level of sales and revenues necessary to achieve and sustain profitability, or that we can secure other capital sources on terms or in amounts sufficient to meet our needs or at all.

There can be no assurance that we will not be required to conduct further studies for our Aximris XR product candidate, that the FDA will approve any of our requested abuse-deterrence label claims, that the FDA will meet

its deadline for review or that the FDA will ultimately approve the NDA for the sale of product candidate in the U.S. market or that the product will ever be successfully commercialized and produce significant revenue for us.

About Intellipharmaceutics

Intellipharmaceutics International Inc. is a pharmaceutical company specializing in the research, development and manufacture of novel and generic controlled-release and targeted-release oral solid dosage drugs. The Company's patented Hypermatrix™ technology is a multidimensional controlled-release drug delivery platform that can be applied to a wide range of existing and new pharmaceuticals. Intellipharmaceutics has developed several drug delivery systems based on this technology platform, with a pipeline of products (some of which have received FDA approval) in various stages of development. The Company has ANDA and NDA 505(b)(2) drug product candidates in its development pipeline. These include the Company's Oxycodone ER based on its proprietary nPODDDS™ novel Point Of Divergence Drug Delivery System (for which an NDA has been filed with the FDA), and Regabatin™ XR (pregabalin extended-release capsules).

Cautionary Statement Regarding Forward-Looking Information

Certain statements in this document constitute “forward-looking statements” within the meaning of the United States Private Securities Litigation Reform Act of 1995 and/or “forward-looking information” under the Securities Act (Ontario). These statements include, without limitation, statements expressed or implied regarding our expectations, plans, goals and milestones, status of developments or expenditures relating to our business, plans to fund our current activities, and statements concerning our partnering activities, health regulatory submissions, strategy, future operations, future financial position, future sales, revenues and profitability, projected costs and market penetration and risks or uncertainties arising from the delisting of our shares from Nasdaq and our ability to comply with OTCQB and TSX requirements. In some cases, you can identify forward-looking statements by terminology such as “appear”, “unlikely”, “target”, “may”, “will”, “should”, “expects”, “plans”, “plans to”, “anticipates”, “believes”, “estimates”, “predicts”, “confident”, “prospects”, “potential”, “continue”, “intends”, “look forward”, “could”, “would”, “projected”, “goals”, “set to”, “seeking” or the negative of such terms or other comparable terminology. We made a number of assumptions in the preparation of our forward-looking statements. You should not place undue reliance on our forward-looking statements, which are subject to a multitude of known and unknown risks and uncertainties that could cause actual results, future circumstances or events to differ materially from those stated in or implied by the forward-looking statements. Risks, uncertainties and other factors that could affect our actual results include, but are not limited to, the effects of general economic conditions, securing and maintaining corporate alliances, our estimates regarding our capital requirements, and the effect of capital market conditions and other factors, including the current status of our product development programs, capital availability, the estimated proceeds (and the expected use of any proceeds) we may receive from any offering of our securities, the potential dilutive effects of any future financing, potential liability from and costs of defending pending or future litigation, risks associated with the novel coronavirus (COVID-19) including its impact on our business and operations, our programs regarding research, development and commercialization of our product candidates, the timing of such programs, the timing, costs and uncertainties regarding obtaining regulatory approvals to market our product candidates and the difficulty in predicting the timing and results of any product launches, the timing and amount of profit-share payments from our commercial partners, and the timing and amount of any available investment tax credits, the actual or perceived benefits to users of our drug delivery technologies, products and product candidates as compared to others, our ability to establish and maintain valid and enforceable intellectual property rights in our drug delivery technologies, products and product candidates, the scope of protection provided by intellectual property rights for our drug delivery technologies, products and product candidates, recent and future legal developments in the United States and elsewhere that could make it more difficult and costly for us to obtain regulatory approvals for our product candidates and negatively affect the prices we may charge, increased public awareness and government scrutiny of the problems associated with the potential for abuse of opioid based medications, pursuing growth through international operations could strain our resources, our limited manufacturing, sales, marketing and distribution capability and our reliance on third parties for such, the actual size of the potential markets for any of our products and product candidates compared to our market estimates, our selection and licensing of products and product candidates, our ability to attract distributors and/or commercial partners with the ability to fund patent litigation and with acceptable product development, regulatory and commercialization expertise and the benefits to be derived from

such collaborative efforts, sources of revenues and anticipated revenues, including contributions from distributors and commercial partners, product sales, license agreements and other collaborative efforts for the development and commercialization of product candidates, our ability to create an effective direct sales and marketing infrastructure for products we elect to market and sell directly, the rate and degree of market acceptance of our products, delays in product approvals that may be caused by changing regulatory requirements, the difficulty in predicting the timing of regulatory approval and launch of competitive products, the difficulty in predicting the impact of competitive products on sales volume, pricing, rebates and other allowances, the number of competitive product entries, and the nature and extent of any aggressive pricing and rebate activities that may follow, the inability to forecast wholesaler demand and/or wholesaler buying patterns, seasonal fluctuations in the number of prescriptions written for our generic Focalin XR® capsules which may produce substantial fluctuations in revenue, the timing and amount of insurance reimbursement regarding our products, changes in laws and regulations affecting the conditions required by the FDA for approval, testing and labeling of drugs including abuse or overdose deterrent properties, and changes affecting how opioids are regulated and prescribed by physicians, changes in laws and regulations, including Medicare and Medicaid, affecting among other things, pricing and reimbursement of pharmaceutical products, the effect of recent changes in U.S. federal income tax laws, including but not limited to, limitations on the deductibility of business interest, limitations on the use of net operating losses and application of the base erosion minimum tax, on our U.S. corporate income tax burden, the success and pricing of other competing therapies that may become available, our ability to retain and hire qualified employees, the availability and pricing of third-party sourced products and materials, challenges related to the development, commercialization, technology transfer, scale-up, and/or process validation of manufacturing processes for our products or product candidates, the manufacturing capacity of third-party manufacturers that we may use for our products, potential product liability risks, the recoverability of the cost of any pre-launch inventory, should a planned product launch encounter a denial or delay of approval by regulatory bodies, a delay in commercialization, or other potential issues, the successful compliance with FDA, Health Canada and other governmental regulations applicable to us and our third party manufacturers' facilities, products and/or businesses, our reliance on commercial partners, and any future commercial partners, to market and commercialize our products and, if approved, our product candidates, difficulties, delays or changes in the FDA approval process or test criteria for ANDAs and NDAs, challenges in securing final FDA approval for our product candidates, including our oxycodone hydrochloride extended release tablets product candidate, in particular, if a patent infringement suit is filed against us with respect to any particular product candidates (such as in the case of Oxycodone ER), which could delay the FDA's final approval of such product candidates, healthcare reform measures that could hinder or prevent the commercial success of our products and product candidates, the risk that the FDA may not approve requested product labeling for our product candidate(s) having abuse-deterrent properties and targeting common forms of abuse (oral, intra-nasal and intravenous), risks associated with cybersecurity and the potential for vulnerability of our digital information or the digital information of a current and/or future drug development or commercialization partner of ours, and risks arising from the ability and willingness of our third-party commercialization partners to provide documentation that may be required to support information on revenues earned by us from those commercialization partners. Additional risks and uncertainties relating to us and our business can be found in the "Risk Factors" section of our latest annual information form, our latest Form 20-F, and our latest Form F-1 and F-3 registration statements (including any documents forming a part thereof or incorporated by reference therein), as amended, as well as in our reports, public disclosure documents and other filings with the securities commissions and other regulatory bodies in Canada and the U.S., which are available on www.sedar.com and www.sec.gov. The forward-looking statements reflect our current views with respect to future events and are based on what we believe are reasonable assumptions as of the date of this document and we disclaim any intention and have no obligation or responsibility, except as required by law, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Trademarks used herein are the property of their respective holders.

Unless the context otherwise requires, all references (i) to "we," "us," "our," "Intellipharma," and the "Company" refer to Intellipharma International Inc. and its subsidiaries and (ii) in this document to share amounts, per share data, share prices, exercise prices and conversion rates have been adjusted to reflect the effect

of the 1-for-10 reverse split which became effective on each of Nasdaq and TSX at the open of market on September 14, 2018. The common shares of the Company are currently traded on the OTCQB and the TSX.

Nothing contained in this document should be construed to imply that the results discussed herein will necessarily continue into the future or that any conclusion reached herein will necessarily be indicative of our actual operating results.

The condensed unaudited interim consolidated financial statements, accompanying notes to the condensed unaudited interim consolidated financial statements, and Management Discussion and Analysis for the three and nine months ended August 31, 2020 will be accessible on Intellipharma's website at www.intellipharma.com and will be available on SEDAR and EDGAR.

Summary financial tables are provided below.

Intellipharmaceutics International Inc.

Condensed unaudited interim consolidated balance sheets

As at

(Stated in U.S. dollars)

	August 31, 2020	November 30, 2019
	\$	\$
Assets		
Current		
Cash	798,556	64,622
Trade and other receivables, net	523,883	177,202
Investment tax credits	635,635	775,736
Prepaid expenses, sundry and other assets	104,555	156,616
Inventory	246,756	349,131
	2,309,385	1,523,307
Property and equipment, net	1,907,886	2,273,406
	4,217,271	3,796,713
Liabilities		
Current		
Accounts payable	4,069,023	3,757,018
Accrued liabilities	1,641,564	927,698
Employee costs payable	1,253,243	893,864
Income tax payable	5,678	5,678
Promissory notes payable	162,840	159,863
Convertible debentures	1,769,192	1,744,813
	8,901,540	7,488,934
Shareholders' equity (deficiency)		
Capital stock		
Authorized		
Unlimited common shares without par value		
Unlimited preference shares		
Issued and outstanding		
23,678,105 common shares	46,144,402	45,561,222
(November 30, 2019 - 22,085,856)		
Additional paid-in capital	44,361,358	44,167,721
Accumulated other comprehensive income	284,421	284,421
Accumulated deficit	(95,474,450)	(93,705,585)
	(4,684,269)	(3,692,221)
Contingencies		
	4,217,271	3,796,713

Intellipharmaceuticals International Inc.

Condensed unaudited interim consolidated statements of operations and comprehensive income (loss)

For the three and nine months ended August 31, 2020 and 2019

(Stated in U.S. dollars)

	Three months ended		Nine months ended	
	August 31, 2020	August 31, 2019	August 31, 2020	August 31, 2019
	\$	\$	\$	\$
Revenue				
Licensing	328,781	217,265	1,102,075	881,512
Up-front fees	-	1,472,676	-	2,366,485
	328,781	1,689,941	1,102,075	3,247,997
Cost of good sold				
Cost of goods sold	-	-	-	33,068
Gross Margin	328,781	1,689,941	1,102,075	3,214,929
Expenses				
Research and development	842,846	1,625,353	2,426,017	5,412,653
Selling, general and administrative	513,121	1,298,029	1,584,584	3,981,285
Depreciation	102,254	126,872	307,376	378,932
	1,458,221	3,050,254	4,317,977	9,772,870
Loss from operations	(1,129,440)	(1,360,313)	(3,215,902)	(6,557,941)
Net foreign exchange (loss) gain	(189,538)	(23,767)	(144,684)	(10,138)
Interest income	-	11	-	865
Interest expense	(133,137)	(55,720)	(887,335)	(169,822)
Financing cost	-	(14,536)	-	(14,536)
Other income	2,500,000	-	2,500,000	-
Loss on disposal of asset	(20,944)	-	(20,944)	-
Net income (loss) and comprehensive income (loss)	1,026,941	(1,454,325)	(1,768,865)	(6,751,572)
Net income (loss) per common share				
Basic	0.04	(0.07)	(0.08)	(0.32)
Diluted	0.04	(0.07)	(0.08)	(0.32)
Weighted average number of common shares outstanding				
Basic	23,678,105	22,081,275	23,523,512	21,411,017
Diluted	25,761,438	22,081,275	23,523,512	21,411,017

Intellipharma International Inc.

Condensed unaudited interim consolidated statements of cash flows

For the three and nine months ended August 31, 2020 and 2019

(Stated in U.S. dollars)

	Three months ended		Nine months ended	
	August 31, 2020	August 31, 2019	August 31, 2020	August 31, 2019
	\$	\$	\$	\$
Net income (loss)	1,026,941	(1,454,325)	(1,768,865)	(6,751,572)
Items not affecting cash				
Depreciation	102,254	125,989	307,376	378,932
Financing cost	-	14,536	-	14,536
Stock-based compensation	12,884	51,402	78,865	213,691
Accreted interest on convertible debenture	80,490	8,813	722,330	25,011
Loss on disposal of equipment	20,944	-	20,944	-
Unrealized foreign exchange loss	8,462	884	2,978	884
Change in non-cash operating assets & liabilities				
Trade and other receivables	(283,204)	198,798	(346,681)	143,036
Investment tax credits	140,101	(45,000)	140,101	(135,000)
Inventory	-	-	102,375	31,723
Prepaid expenses, sundry and other assets	87,411	159,159	52,061	328,559
Accounts payable, accrued liabilities and employee costs payable	(474,756)	1,319,326	1,417,519	1,696,326
Deferred revenue	-	(1,469,716)	-	(2,362,500)
Cash flows provided from (used in) operating activities	721,527	(1,090,134)	729,003	(6,416,374)
Financing activities				
Repayment of principal on convertible debenture	-	-	-	(300,000)
Proceeds from issuance of shares on exercise of 2018 Pre-Funded Warrants	-	-	-	27,953
2019 Debenture financing	-	140,800	-	140,800
Debenture financing cost	-	(15,800)	-	(15,800)
Cash flows provided from (used in) financing activities	-	125,000	-	(147,047)
Investing activity				
Purchase of property and equipment	(3,875)	(10,684)	(3,875)	(24,097)
Sale of property and equipment	8,806	-	8,806	-
Cash flows provided from (used in) investing activities	4,931	(10,684)	4,931	(24,097)
 Increase (decrease) in cash	 726,458	 (975,818)	 733,934	 (6,587,518)
Cash, beginning of period	72,098	1,030,177	64,622	6,641,877
Cash, end of period	798,556	54,359	798,556	54,359
Supplemental cash flow information				
Interest paid	-	29,394	-	120,148
Taxes paid	-	-	-	-

CONTACT INFORMATION

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