HIGHER SUGAR VOLUME FOR THE QUARTER AND YEAR-TO-DATE

IMPROVED MAPLE PRODUCTS ADJUSTED GROSS MARGIN PERCENTAGE FOR THE QUARTER AND YEAR-TO-DATE

As a result of the acquisition of LBMT and Decacer, the Company now has the following two operating segments: Sugar and Maple products.

Sugar

The Company's total sugar deliveries increased by approximately 8,400 metric tonnes and 8,700 metric tonnes for the third quarter and the first nine months of the current fiscal year, respectively, versus the comparable periods last year.

During the third quarter, the industrial market segment increased by approximately 2,300 metric tonnes when compared to the same quarter last year, which is mainly explained by timing in deliveries. Year-to-date, the industrial segment decreased by approximately 4,600 metric tonnes versus last year, mainly due to a softening in demand from our customers.

The consumer market volume was slightly below last year for the current quarter and year-to-date with a decrease of approximately 1,200 metric tonnes and approximately 2,100 metric tonnes, respectively, both variations explained by timing in customers' promotional activities.

Liquid volume was approximately 3,100 metric tonnes higher than the third quarter of last year mainly due to the recapture of some business temporarily lost to high fructose corn syrup ("HFCS") in fiscal 2017 and to some extent, additional demand from existing customers. Year-to-date, the liquid volume was approximately 8,600 metric tonnes higher than last year due to the deliveries of a HFCS substitutable customer in Western Canada for the full nine months of fiscal 2018 as opposed to eight months in the same period of fiscal 2017, to additional demand from existing customers and the recapture of some business temporarily lost to HFCS.

Exports were approximately 4,200 metric tonnes and 6,800 metric tonnes higher than the third quarter and year-to-date of fiscal 2017 respectively, due to timing in sales deliveries to Mexico, as well as additional U.S. high tier opportunistic sales versus last year's comparative periods.

With the mark-to-market of all derivative financial instruments and embedded derivatives in non-financial instruments at the end of each reporting period, our accounting income does not represent a complete understanding of factors and trends affecting the business. Consistent with previous reporting, we prepared adjusted gross margin and adjusted earnings results to reflect the performance of the Company during the period without the impact of the mark-to-market of derivative financial instruments and embedded derivatives in non-financial instruments. Earnings before interest and income taxes ("EBIT") for the Sugar segment included a mark-to-market gain of $3.6 million and $7.1 million for the third quarter of fiscal 2018 and year-to-date, which was deducted to calculate the adjusted EBIT and adjusted gross margin results. See "Non-GAAP measures" section in the MD&A.

Adjusted gross margin for the quarter was $20.7 million compared to $22.8 million for the same quarter last year. The decrease of $2.1 million is due mainly to lower #11 raw sugar values when compared to last year, which has a negative impact on Taber's domestic sales gross margin rate. In addition, by-product revenues were slightly lower than the comparable quarter last year. Adjusted gross margin per metric tonne amounted to $113.37 for the current quarter versus $131.31 for the same period last year. The decrease is due mainly to the lower #11 raw sugar values which, as mentioned above, has a negative impact on Taber's domestic sales gross margin and to the unfavorable sales mix, with higher industrial, liquid and export sales, compounded by lower consumer volume. Year-to-date, adjusted gross margin of $73.9 million includes a non-cash pension plan income of $1.5 million recorded as a result of the approval by the Alberta Treasury Board and Finance of an amendment to the Alberta hourly pension plan. Excluding this non-cash income, adjusted gross margin was $72.4 million or $2.8 million lower than last year. The decrease is mainly explained by the third quarter results and additional operating expenses at the beginning of the year. The year-to-date adjusted gross margin rate of $142.11 per metric tonne includes a gain of $2.84 for the non-cash pension plan income, explained above, thus reducing the adjusted gross margin rate to $139.27 per metric tonne as compared to $147.19 for fiscal 2017, a decrease of $7.92 per metric tonne. The negative impact of the unfavorable sales mix and lower #11 raw sugar values also affected the year-to-date results. In addition, lower by-product revenues when compared to last year also contributed to the decrease in adjusted gross margin per metric tonne.

Administration and selling expenses for the third quarter of fiscal 2017 includes $0.6 million of acquisition costs for LBMT. Excluding this non-recurring expense, administration and selling expenses were $0.7 million higher than the third quarter and year-to-date results of fiscal 2017 mainly explained by higher employee benefits and timing of expenses.

Distribution costs for the current quarter and year-to-date were $0.3 million higher than the comparable periods last year due to additional storage costs in Taber and an overall increase in freight rates.

Adjusted results from operating activities for the third quarter and year-to-date amounted to $12.0 million and $49.7 million, respectively, a decrease of $2.5 million for the current quarter and $1.8 million for the first nine months of fiscal 2018. The acquisition of LBMT has resulted in expenses in fiscal 2017 that do not reflect the economic performance of the operation of the Sugar Segment and non-cash depreciation and amortization expense also had a negative impact on the results from operating activities. As such Management believes that the Sugar segment's financial results are more meaningful to management, investors, analysts, and any other interested parties when financial results are adjusted for the above mentioned items. See "Non-GAAP measures" section in the MD&A. Adjusted EBITDA is defined as the earnings before interest expenses, taxes and depreciation and amortization expenses of the Sugar segment, adjusted for the total adjustment to cost of sales and the amortization of transitional balances to costs of sales for cash flow hedges relating to its segment and Sugar segment acquisition costs.

The results of operations would therefore need to be adjusted by the following:

(In thousands of dollars)	Three months ended		Nine months ended	
	June 30, 2018	July 1, 2017	**June 30, 2018**	July 1, 2017
Results from operating activities	**$ 15,583**	$ 1,513	**$ 56,767**	$ 30,893
Total adjustment to cost of sales (1) (2)	**(3,586)**	12,957	**(7,077)**	20,558
Adjusted results from operating activities	**11,997**	14,470	**49,690**	51,451
Non-recurring expenses:				
Acquisition costs incurred	**-**	630	**-**	630
Depreciation of property, plant and equipment and amortization of intangible assets	**3,587**	3,270	**10,064**	9,807
Adjusted EBITDA	**$ 15,584**	$ 18,370	**$ 59,754**	$ 61,888

(1) See "Non-GAAP measures" section.

(2) See "Adjusted results" within the unaudited condensed consolidated interim operating results section and "Segmented information" section of the MD&A.

Adjusted EBITDA for the third quarter and year-to-date amounted to $15.6 million and $59.8 million, respectively, versus $18.4 million and $61.9 million for the comparable periods last year, representing a decrease of $2.8 million and $2.1 million, respectively. The decrease for both the quarter and year-to-date is mainly explained by lower adjusted gross margin, as explained above, and higher selling and administrative expenses and distribution expenses.

Maple products

Gross margin of $7.2 million and $20.7 million for the third quarter of fiscal 2018 and year-to-date do not reflect the economic margin of the Maple products segment, as it includes a gain of $0.2 million and $0.9 million for the mark-to-market of derivative financial instruments on foreign exchange contracts, respectively. The mark-to-market was deducted to calculate adjusted EBITDA and adjusted gross margin results. See "Non-GAAP measures" section in the MD&A.

Adjusted gross margin for the current quarter was $7.0 million, representing an adjusted gross margin percentage of 13.9% while year-to-date adjusted gross margin amounted to $19.7 million, 12.9% of revenues. However, included in cost of sales for the first quarter of fiscal 2018, was an amount of $0.3 million due to an increase in value of the finished goods inventory at the date of acquisition of Decacer. Under IFRS, all inventories of finished goods upon acquisition is valued at the estimated selling price less the sum of the costs of disposal, and a reasonable profit allowance for the selling effort of the acquirer which results in lower selling margins when the acquired inventory is sold. Without this adjustment, adjusted gross margin for the first nine month of the year would have been $20.0 million or 13.1% of revenues.

Administration and selling expenses amounted to $2.4 million for the current quarter and $8.8 million year-to-date, the latter includes non-recurring costs of $0.9 million and $0.7 million in consulting fees and other costs incurred as a result of the acquisition of Decacer in the first quarter.

Distribution expenses were $1.1 million for the current period and $2.8 million, year-to-date.

In addition to the impact of the mark-to-market adjustment for derivative instruments, the acquisition by LBMT of Decacer has resulted in expenses that do not reflect the economic performance of the operation of LBMT. Finally, certain non-cash items and non-recurring expenses also had a negative impact on the results from operating activities. As such Management believes that the Maple products segment's financial results are more meaningful to management, investors, analysts, and any other interested parties when financial results are adjusted for the above mentioned items. See "Non-GAAP measures" section in the MD&A. Maple products Adjusted EBITDA is defined as the earnings before interest expenses, taxes and depreciation and amortization expenses of the Maple products segment, adjusted for the total adjustment to cost of sales relating to its segment and non-recurring expenses.

The results of operations would therefore need to be adjusted by the following:

(In thousands of dollars)	Three months ended		Nine months ended	
	June 30, 2018	July 1, 2017	**June 30, 2018**	July 1, 2017
Results from operating activities	**$ 3,713**	$ -	**$ 9,102**	$ -
Total adjustment to cost of sales [1] [2]	**(157)**	-	**(923)**	-
Adjusted results from operating activities	**3,556**	-	**8,179**	-
Non-recurring expenses:				
Acquisition costs incurred	**-**	-	**675**	-
Other non-recurring items	**(166)**	-	**927**	-
Finished goods valued at the estimated selling price less disposal cost as of acquisition date	**-**	-	**261**	-
Depreciation and amortization	**1,359**	-	**3,814**	-
Maple products segment adjusted EBITDA[1] [2]	**$ 4,749**	$ -	**$ 13,856**	$ -

(1) See "Non-GAAP measures" section.

(2) See "Adjusted results" within the unaudited condensed consolidated interim operating results section and "Segmented information" section of the MD&A.

Other non-recurring items mainly include severance costs expensed to date.

Consolidated

Adjusted gross margin for the third quarter and the nine months of fiscal 2018 was $27.7 million and $93.6 million, respectively. This compares to $22.8 million and $75.2 million, respectively, for the comparable periods last year. The Maple segment contributed $7.0 million for the third quarter and $19.7 million year-to-date of adjusted gross margin, partially offset by a lower contribution of the Sugar segment which was explained above in the segmented information section.

The following is a table showing the reconciliation of the EBIT to the Adjusted EBITDA:

Consolidated results (In thousands of dollars, except per share information)	**Three months ended**		**Nine months ended**	
	June 30, 2018	July 1, 2017	**June 30, 2018**	July 1, 2017
EBIT as per financial statements	**$ 19,296**	$ 1,513	**$ 65,869**	$ 30,893
Adjustment as per above	**(2,984)**	13,650	**(5,867)**	22,724
Amortization of transitional balance to cost of sales as per above	**(759)**	(693)	**(2,133)**	(2,166)
Adjusted EBIT	**15,553**	14,470	**57,869**	51,451
Depreciation of property, plant and equipment	**3,964**	3,217	**11,042**	9,647
Amortization of intangible assets	**982**	53	**2,836**	160
Sugar Segment acquisition costs	**-**	630	**-**	630
Maple Segment non-recurring expenses (2)	**(166)**	-	**1,863**	-
Adjusted EBITDA (1)	**$ 20,333**	$ 18,370	**$ 73,610**	$ 61,888

(1) See "Non-GAAP measures" section of the MD&A.

(2) See "Adjusted results" within the unaudited condensed consolidated interim results of operation section and "Segmented information" section of the MD&A.

Adjusted EBITDA for the third quarter of fiscal 2018 was $20.3 million versus $18.4 million for the comparable period last year, an increase of $2.0 million. Adjusted EBITDA for the first nine months of fiscal 2018 amounted to $73.6 million versus $61.9 million for the comparable period last year, an improvement of $11.7 million. The variation for both periods is mainly explained by the Maple product segment which contributed $4.8 million and $13.9 million in adjusted EBITDA for the current quarter and year-to-date, respectively. However, the adjusted EBITDA of the Sugar segment was $2.8 million and $2.1 million lower than the same comparable periods, which are explained above in the segmented information section.

Excluding the amortization of the transitional balance, net finance costs for the third quarter and year-to-date were $2.1 million and $5.7 million higher than the comparable period of last year, respectively, due to the increase in overall borrowings under the revolving credit facility and the convertible unsecured subordinated debentures, the increase in interest rates on the revolving credit facility, the additional accretion expense on the convertible unsecured subordinated debentures and the additional interest payable by LBMT and Decacer to the Fédération des Producteurs Acéricoles du Québec ("FPAQ") on syrup purchases.

Free cash flow for the third quarter of 2018 was $7.1 million compared to $6.9 million for the same period last year, an increase of $0.2 million. The variation is mainly explained by an increase in adjusted EBIT of $2.8 million, adjusted for depreciation and amortization expenses (See "Non-GAAP measures" section in the MD&A) as well as a decrease in income taxes paid of $0.1 million. Offsetting a portion of the positive variance is an amount of $1.8 million paid, under the Normal Course Issuer Bid ("NCIB"), to purchase and cancel common shares, an increase in interest paid of $0.3 million, higher capital and intangible assets expenditures, net of operational excellence capital expenditures of $0.3 million and higher pension plan contribution of $0.1 million. Year-to-date, free cash flow for the current fiscal year amounted to $37.4 million compared to $34.0 million for the same period last year, an increase of $3.4 million. The increase is also explained by higher adjusted EBIT of $9.0 million, adjusted for depreciation and amortization expenses and net of the non-cash pension income and lower income taxes paid of $4.3 million. The items that created a negative variance for the quarter also applied for the year-to-date free cash flow such as higher interest paid of $3.9 million, higher capital and intangible assets spending, net of operational excellence capital expenditures of $2.4 million, the purchase and cancellation of common shares under the NCIB of $1.8 million and higher pension contributions of $0.9 million. In addition, in fiscal 2017, an amount of $0.4 million was received following the exercise of share options by executives, compared to none in the current fiscal year. Finally, an additional $0.1 million was paid in fiscal 2018 for financial charges relating to the revolving credit facility.

Outlook

We expect total sugar volume to remain unchanged from previous expectations, whereby volume should increase by approximately 10,000 metric tonnes versus fiscal 2017.

In fiscal 2018, we expect the industrial and consumer sugar market segment to decrease slightly compared to fiscal 2017. This softness will be more than offset through gains in the liquid and export segments, which should both increase by approximately 10,000 metric tonnes each.

The Company will continue to aggressively pursue additional opportunities to increase export volume.

In fiscal 2018, the Company will benefit from a full year of operations for LBMT and approximately ten months for Decacer, since its acquisition on November 18, 2017. The Maple products segment is comprised of both LBMT and Decacer. Upon acquisition, Management's expectations for the Adjusted EBITDA of LBMT and Decacer were $18.4 million and $4.5 million, respectively, for fiscal 2018 for a total of $22.9 million. As of the date of this press release and as communicated on May 1, 2018, Management continue to expect that the Maple products segment Adjusted EBITDA for fiscal 2018 will be lower than expected and should amount to approximately $19.9 million. With the stronger Canadian dollar versus last year, we expect the impact from foreign currency on Adjusted EBITDA to approximate $1.1 million due to sales booked prior to the LBMT acquisition and hedged after, and due to the conversion to Canadian dollar of the U.S. foreign subsidiary, for which both elements had a negative impact on the results year-to-date. In addition, delays in the implementation of operational efficiencies following the acquisition of Decacer also contributed to the lower than expected results for fiscal 2018.

The delays in operational efficiencies is due to a more complex analysis which was undertaken following the acquisition of Decacer and the re-alignment of some of the production lines resulting in a two-phase approach project. The first phase of the project approved this past quarter, is the relocation from the current leased bottling facility in Granby to a new fit for purpose state of the art leased property. This move will allow to better align production flow and to install a new high capacity bottling line at the new location. The completion of the first phase is expected to occur toward the end of fiscal 2019. As a result of this decision, approximately $4.5 million will be spent on return on investment capital expenditures, which will meet our normal threshold of a payback of less than five years. Monies will be spent towards new equipment and leasehold improvements, of which, less than $1.0 million will be spent in fiscal 2018. However, approximately $1.1 million will be spent in fiscal 2019 as non-recurring costs, mostly attributable to lease payments to two locations, moving costs and some additional miscellaneous costs. Savings from a more efficient operation are expected in fiscal 2020.

The operational analysis, with a focus on developing a more specialized and efficient asset footprint, is continuing with the aim of completing the overall plan of the second phase by the fall for the other locations with implementation in fiscal 2019 or early 2020.

As of February 1, 2018 and as previously communicated, Management's expectations for the Adjusted EBITDA of LBMT and Decacer for fiscal 2019 were $20.5 million and $5.1 million, respectively, for a total of $25.6 million. As of the date of this press release and as communicated on May 1, 2018, Management continue to expect that the Maple products segment Adjusted EBITDA for fiscal 2019 to amount to approximately $21.1 million for fiscal 2019 or approximately $22.2 million, when excluding non-recurring costs relating to the Granby location move. The business continues to work through the identified integration plans. While the timing and outcome of each initiative has changed since our initial forecast, our original overall integration gains are achievable albeit over a modestly longer time horizon.

Capital expenditures for the Sugar segment for fiscal 2018 are expected to increase to $20.0 million as the Company intends to spend approximately $6.0 million on operational excellence capital projects. In addition, we have completed the engineering and project design to upgrade the Taber beet factory to be fully compliant with the new air emissions regulations. This solution is expected to require between $8.0 million to $10.0 million in capital expenditures, of which, approximately $2.0 million should be spent in the last quarter of the current fiscal year. Finally, as mentioned above, less than $1.0 million should be spent in fiscal 2018 with regards to the operational excellence project in Granby, which should equate to approximately $2.5 million in capital expenditures for the Maple products segment for the current year. In total, the Company expects to spend approximately $24.5 million in fiscal 2018, of which, $7.0 million should pertain to operational excellence capital projects.

During the quarter, the Company reached an agreement with the Vancouver refinery unionized employees and was signed at competitive rates. In the coming weeks, labour negotiations will start with the Toronto distribution center unionized employees for the renewal of the labour contract that expired in June.

FOR THE BOARD OF DIRECTORS,

Dallas H. Ross, Chairman
Vancouver, British Columbia – August 1, 2018

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