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For Immediate Release

TeraMach, a Pivot Technology Solutions, Inc. Company To Provide Managed Cloud Exchange Services to the Government of Ontario

Toronto, Ontario (October 18, 2017): Pivot Technology Solutions, Inc. (TSX: PTG), ("Pivot" or the "Company") a full-service information technology provider, today announced that its TeraMach division will provide managed cloud exchange services to the Government of Ontario.

Under its agreement with the Government of Ontario, TeraMach will deliver a comprehensive solution including operational support and 24/7 monitoring and management of the secure cloud exchange service, infrastructure, and network that will enable the Ontario Public Service ("OPS") to maintain seamless communications between the OPS Network and other levels of government and service providers. The service will be operational by Q4 2017 for an initial year, with an additional one-year extension option.

"We are very pleased with this decision and look forward to serving the Government of Ontario as it uses our best-in-breed service to support its goals of enhanced agility, improved cost effectiveness and faster time to market for programs that serve millions of Ontario residents," said Hunter Li, President and CEO of TeraMach, a Pivot Company. "We believe this award demonstrates the value of our comprehensive offering and ability to successfully serve sophisticated, large-scale organizations that require deeply integrated, always-on connectivity to a myriad of internal and external users."

By using Pivot/TeraMach's managed cloud exchange in combination with other cloud services delivered via Infrastructure as a Service (IaaS), Software as a Service (SaaS), and Platform as a Service (PaaS) formats, the OPS avoids the risks and costs associated with traditional, premise-based models that require the acquisition of hardware and software. Cloud Services are expected to gain in importance to the OPS in supporting the daily business operations of the Government and its strategic initiatives including Open Data, Digital Government, Green Initiative, Cognitive Computing and Internet of Things.

To support the express route requirements for direct connectivity to all cloud vendors, Pivot has selected Equinix Inc. as a supply partner on this project. Equinix Cloud Exchange™ (ECX) is offered within Equinix International Business Exchange™ (IBX®) data centers where the world's leading businesses connect to their customers, employees and partners. With more than 185 IBX data centers in 48 markets worldwide, Equinix enables companies to come together to realize new opportunities and accelerate their business, IT and cloud strategies.

About TeraMach, A Pivot Company
Since 1996, TeraMach has worked with leading organizations across Canada to implement proven, scalable technology solutions. Our focused approach and agility to address new challenges allow us to deliver flexible solutions that customers can trust. For more information, visit www.teramach.com.

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 48 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies. www.equinix.com.

About Pivot Technology Solutions

Pivot is an industry leading information technology services and solutions provider to many of the world's most successful companies, including members of the Fortune 1000, as well as governments and educational institutions. By leveraging its extensive OEM partnerships and its own fulfillment, professional, deployment, workforce and managed services, Pivot supports the IT infrastructure needs of its clients. For more information, visit www.pivotts.com.

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Forward-Looking Statements

This news release contains statements that, to the extent they are not recitations of historical fact, may constitute "forward-looking statements" within the meaning of applicable Canadian securities laws. Forward-looking statements include, but are not limited to, statements with respect to the operational date of the new service to be provided to the OPS. Pivot uses words such as "may", "would", "could", "will", "likely", "expect", "believe", "intend", "anticipate" and similar expressions to identify forward-looking statements. Any such forward-looking statements are based on assumptions and analyses made by Pivot in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors Pivot believes are appropriate under the relevant circumstances, including that the service will be operational in Q4 2017. However, whether actual results and developments will conform to Pivot's expectations and predictions is subject to any number of risks, assumptions and uncertainties. Many factors could cause Pivot's actual results to differ materially from those expressed or implied by the forward-looking statements contained in this news release. These factors include, without limitation, operational and implementation delays. The "forward-looking statements" contained herein speak only as of the date of this news release and, unless required by applicable law, the Company undertakes no obligation to publicly update or revise such information, whether as a result of new information, future events or otherwise.