pivotts.com

PIVOT
TECHNOLOGY SOLUTIONS

For Immediate Release

Pivot Technology Solutions Announces Key Workforce Services Wins to Start 2018

Toronto, Ontario (January 18, 2018): Pivot Technology Solutions, Inc. (TSX: PTG), a full-service information technology solutions provider, today announced two key services wins that demonstrate the Company's traction with its services strategy and ongoing commercial transformation.

The services agreements will see Pivot provide high quality, dedicated technical resources, experienced account management and a "client first" governance model for two new customers that operate in the financial services industry in the United States. These agreements include Pivot's Managed Services and Workforce Services offerings.

Pivot's Managed Services mission is to deliver complimentary technology management solutions that align to customer business strategies, optimize IT production and increase consumption value by leveraging ITSM (IT Service Management) best practices. Pivot's Workforce Services mission is to develop a standard, centralized and consistent process for acquiring resources by leveraging proven recruiting methods that provide best practices, best pricing and best value.

The Company will provide assessment, design, implementation, management and optimization services across a multitude of infrastructure technologies that span Pivot's solution disciplines of End User, Network, and Data Center, and will support the customers with approximately 100 resources. Total estimated revenue for these two services agreements over the next three years is expected to exceed US$15 million.

"We are seeing tangible results from our strategy to complement our strong products business with innovative and effective services," said Kevin Shank, CEO of Pivot. "We were able to win these deals by demonstrating highly collaborative managed resource solutions that encompass support of end user services, including deskside services, mobility and printer support and a proactive approach that leverages our professional services expertise to support a wide range of disciplines, including Windows, Unix, Linux, Solaris, VmWare, Networking and Security and Project Management."

About Pivot Technology Solutions

Pivot is an industry leading information technology services and solutions provider to many of the world's most successful companies, including members of the Fortune 1000, as well as governments and educational institutions. By leveraging its extensive OEM partnerships and its own fulfillment, professional, deployment, workforce and managed services, Pivot supports the IT infrastructure needs of its clients. For more information, visit www.pivotts.com.

For more information, please contact:

David Toews　　　　Bill Mitoulas

CFO
Pivot Technology Solutions
investors@pivotts.com

Pivot Investor Relations
bill.mitoulas@pivotts.com
Tel: 416.479.9547

Forward-Looking Statements

This news release contains statements that, to the extent they are not recitations of historical fact, may constitute "forward-looking statements" within the meaning of applicable Canadian securities laws. These forward-looking statements include, without limitation, references to the total estimated revenue from the two contracts. Pivot uses words such as "may", "would", "could", "will", "likely", "expect", "believe", "intend", "anticipate" and similar expressions to identify forward-looking statements. Any such forward-looking statements are based on assumptions and analyses made by Pivot in light of its experience and its perception of historical trends, current conditions and expected future developments, including the assumption that the estimated revenue of the two contracts will achieve their expected revenues and that the durations of the two contracts, which are subject to standard termination provisions, will be achieved, as well as other factors Pivot believes are appropriate under the relevant circumstances. However, whether actual results and developments will conform to Pivot's expectations and predictions is subject to any number of risks, assumptions and uncertainties. Many factors could cause Pivot's actual results to differ materially from those expressed or implied by the forward-looking statements contained in this news release. These factors include, without limitation, the risk that actual revenue will be materially less than estimated and the other risks set out in Pivot's Annual Information Form for the year ended December 31, 2016 available on sedar.com The "forward-looking statements" contained herein speak only as of the date of this news release and, unless required by applicable law, the Company undertakes no obligation to publicly update or revise such information, whether as a result of new information, future events or otherwise.