

QUARTERLY STATEMENT

Q3 2025

January to September 2025



LETTER FROM THE MANAGEMENT BOARD

DEAR SHAREHOLDERS,

In the third quarter of 2025, FamiCord AG continued to build on the positive momentum of several previous quarters and further strengthened its core business – again in an environment that remains challenging. Economic conditions in many European countries are still characterized by uncertainty, low consumer spending and birth rates remain at comparatively low levels. Nevertheless, we succeeded in achieving further revenue growth with an attractive margin profile and improving our profitability further.

Group revenues in the third quarter increased to EUR 22.8 million, corresponding to growth of around 2.5% compared with the same period of the previous year. For the first nine months of 2025, revenues rose by roughly 10% to around EUR 66.4 million. At the same time, our gross profit developed very positively in both the quarter and the year to date, reflecting a continued favorable product mix with higher-value packages and the price adjustments implemented in recent periods. Additionally, we are successfully keeping our cost under control.

EBITDA from continuing operations remained at the previous year's level at EUR 3.8 million; the EBITDA margin declined slightly to 16.5%. In the first nine months of 2025, EBITDA increased to EUR 8.7 million, with an EBITDA margin of over 13%. The result reflects the sustained improvement in sales, the further optimization of our contract structures, and consistent cost discipline in administration, marketing, and sales. Net income from continuing operations also improved noticeably and was clearly positive both for the quarter and for the nine-month period.

The regional development in the third quarter was a continuation of the trends already seen in previous quarters. Our Eastern European markets once again recorded particularly dynamic growth and are becoming an increasingly important driver of Group performance. The GCC region also continues to develop very promisingly and confirms the potential of this growth market. In Central Europe – and here especially in Switzerland and Austria – we see a picture of stabilization, while we continue to face headwinds in Germany. In Southern Europe, by contrast, we have so far not yet been able to generate a clearly improved revenue trend. Turning the demand situation in these markets will therefore remain an important task for us in the coming quarters. What we consider particularly encouraging is the easing inflation trend in Turkey, accompanied by a clearly visible increase in new customer acquisitions.

A key element in our business development remains the structure of our contracts. The trend already visible in the first half of 2025 continued in the third quarter: recurring revenues from subscription contracts grew significantly more strongly than prepaid contracts and prolongations. This is the exact opposite of the situation a year ago, when growth was primarily driven by prepaid contracts. The higher share of subscription models further increases the stability and visibility of our long-term revenue base. At the same time, this shift in the contract mix means that some revenue indicators under IFRS are below the prior-year level, as the timing of revenue recognition differs from the underlying cash flows. From a business and risk perspective, however, the rising proportion of recurring revenues is a very welcome development.

This contract mix also has an impact on our cash flow profile. Operating cash flow was again clearly positive in the third quarter and amounted to EUR 3.4 million for the first nine months of 2025. As expected, this is below the very strong prior-year figure, which was still dominated by a high share of prepaid contracts and additionally benefited from an income tax refund already mentioned in previous communications. The lower operating cash flow in the current year must therefore be seen primarily as a consequence of the shift towards recurring revenues, which in turn improves the predictability and resilience of our future cash inflows.

Our balance sheet remains solid. Total assets increased compared with year-end 2024, mainly due to the further expansion of our contract portfolio and the resulting higher contract liabilities. As a result, the equity ratio is below the prior-year level, which is a mechanical effect of the balance sheet extension and the increase in deferred revenues. At the same time, however, the equity ratio improved again compared with the end of the second quarter of 2025, even though we continued to grow our business. Liquidity remains comfortable at around EUR 11.3 million, providing us with adequate financial flexibility. The full consolidation of our subsidiaries in Slovakia and the Czech Republic – following the increase in ownership stakes in the first half of the year – is progressing according to plan and further strengthens our position in Eastern Europe.

In line with the strategic decisions taken in the first half of 2025, we are continuing to focus on our core business of family stem cell banking. Activities relating to CAR-T cell therapies are no longer prioritized at Group level and, as already communicated, are excluded from Group EBITDA and reported separately as discontinued operations. This clear focus allows us to concentrate management attention and financial resources on areas that offer the best combination of growth potential and earnings quality. In our CDMO activities, we observed a tangible pick-up in demand, as we signed three new agreements in the third quarter with a total volume of around EUR 1 million, which will predominantly contribute to our revenues in 2026.

On the basis of our performance in the first nine months of 2025, we look to the remaining months of the year with confidence. The combination of solid revenue growth with attractive gross margins, a strong improvement in EBITDA, a positive operating cash flow despite the shift towards recurring revenues and a stable financial position provides a robust foundation. Against this backdrop, the Management Board confirms its outlook for the full year 2025.

We would like to thank all employees for their strong commitment and our customers, partners and investors for their continued trust in FamiCord AG on this important journey.

Leipzig, in November 2025

The Management Board of FamiCord AG



Jakub Baran
Chief Executive Officer



Thomas Pfaadt
Chief Financial Officer



Cornelia Wittke-Kothe
Chief Commercial Officer



Tomasz Baran
Chief Medical Officer

GROUP KEY FIGURES

		07/01/2025 – 09/30/2025	07/01/2024 – 09/30/2024 adjusted*	01/01/2025 – 09/30/2025	01/01/2024 – 09/30/2024 adjusted*
Income statement					
Sales revenues	EUR thousand	22,789	22,232	66,365	60,261
Gross profit	EUR thousand	9,773	9,035	27,627	23,645
EBITDA from continuing operations	EUR thousand	3,759	3,844	8,716	7,373
EBITDA margin from continuing operations on revenue	%	16.5	17.3	13.1	12.2
Operating result (EBIT)	EUR thousand	1,695	1,686	2,451	869
Result for the period from continuing operations	EUR thousand	1,225	1,311	1,755	-131
Result for the period from discontinued operations	EUR thousand	-63	-200	-696	-1,124
Earnings per share from continuing operations	EUR	0.07	0.09	0.10	-0.01
Earnings per share from discontinued operations	EUR	0.00	-0.01	-0.03	-0.05
Balance sheet				09/30/2025	12/31/2024
Balance sheet total	EUR thousand			159,533	152,737
Equity	EUR thousand			12,257	12,907
Equity ratio	%			7.7	8.5
Cash and cash equivalents	EUR thousand			11,296	16,823
Cash flow				01/01/2025 – 09/30/2025	01/01/2024 – 09/30/2024
Cash flow from investing activities	EUR thousand			7,885	2,493
Depreciation and amortization	EUR thousand			6,353	6,653
Cash flow from operating activities	EUR thousand			3,427	7,789

* Comparative figures in the income statement adjusted in accordance with IFRS 5.34

Business development and results of operations

THIRD QUARTER OF 2025

In the third quarter of 2025, FamiCord AG confirmed the positive growth trend that has been ongoing for several periods. A sustainable return to profitability was achieved at all levels of the income statement.

Revenue rose to EUR 22.8 million, exceeding both the first (EUR 22.1 million) and second quarters (EUR 21.5 million) as well as the strong prior-year figure (EUR 22.2 million; +2.5%). The momentum seen in the first half of the year continued. The business with new storage contracts developed steadily despite continuing declining birth rates and persistently challenging conditions (inflation, interest rates, geopolitical risks). FamiCord expects to have further expanded its market position in Europe in terms of market share. The number of contract renewals (prolongations) was slightly below the previous year's level, which is mainly attributable to the very high activation of existing customers with short remaining contract terms in 2024. At the same time, the renewal rate remains at a high level. Demand for placental tissue storage continued to develop positively in Switzerland, the GCC region, Poland, Italy and Romania, where this service is already offered. Overall, there was a trend toward more extensive service packages.

The regional picture remained mixed: Germany, Italy and Portugal remained weaker, while Switzerland, Hungary, Poland, Romania, Turkey and the GCC region recorded growth in some cases.

EBITDA from continuing operations was EUR 3.8 million, on par with the previous year. The EBITDA margin amounted to 16.5% (previous year: 17.3%). EBIT totaled EUR 1.7 million, also reaching the previous year's level. The result for the period from continuing operations amounted to EUR 1.2 million, compared with EUR 1.3 million in the previous year.

NINE-MONTH PERIOD 2025

In the first nine months of 2025, FamiCord continued its growth course, strengthened its operational turnaround, and made important strategic decisions. At the same time, the market environment in Europe remained heterogeneous and characterized by macroeconomic headwinds.

In June 2025, the wholly owned subsidiary PBKM acquired a further 69% of the Czech and Slovak companies NCPK and RBPMB, thereby increasing its stake in each to 95%. In September 2025, the acquisition of 100% of the stem cell bank "nOvum" in Poland was announced; the closing is expected at the end of 2025.

In June 2025, the Management Board decided to discontinue activities in the area of proprietary CAR-T therapies. FamiCordTx is reported as a discontinued operation in accordance with IFRS 5; the majority stake will be relinquished in the future. This step will not lead to a reduction in revenue but will ease the burden on R&D expenses.

Despite declining birth rates (e.g., down 4.8% in Germany from January to August), overall demand stabilized. The share of subscription models continued to rise in all three quarters. This increases the predictability of recurring revenues in the medium term but leads to visibly lower cash flows from prepayments in the short term.

Overall, FamiCord achieved significant growth in its core business. While Eastern Europe and the Gulf region showed strong growth momentum, the environment in parts of Western and, above all, Southern Europe remained challenging. The German market continues to suffer.

Consolidated revenue rose to EUR 66.4 million in the nine-month period (+10.1%; previous year: EUR 60.3 million). Growth was mainly driven by new business, in particular subscription models and price adjustments, as well as a positive effect from the difference between invoiced revenue and revenue recognized in the balance sheet in accordance with IFRS. In the end customer business (B2C), the net total of invoiced services rose by 4.0% year-on-year to EUR 57.4 million. The amount of annually recurring payments of EUR 17.3 million exceeded the previous year's figure by 6.9%.

Gross profit rose significantly to EUR 27.6 million (+16.8%). Cost development remained moderate: cost of sales rose by 5.8%, which was significantly below the rate of sales growth, marketing and selling expenses climbed from EUR 8.2 million to EUR 8.6 million, while administrative costs increased from EUR 14.8 million to EUR 16.4 million.

EBITDA from continuing operations rose significantly to EUR 8.7 million (+18.2%; previous year: EUR 7.4 million). The EBITDA margin improved to 13.1% (previous year: 12.2%). EBIT amounted to EUR 2.5 million (previous year: EUR 0.9 million). The result for the period from continuing operations reached EUR 1.8 million (previous year: EUR -0.1 million).

The financial result improved to EUR +0.5 million (previous year: EUR -1.0 million), influenced by lower hyperinflation effects and positive valuation effects from majority acquisitions.

Development in the segments

In the subgroup PBKM segment, the positive business development continued throughout the reporting period. Revenue rose significantly in the first nine months of 2025 to EUR 53.3 million, up 13.2% on the previous year. The segment showed sustained strong momentum in all three quarters. EBITDA from continuing operations increased significantly compared to the previous year to EUR 9.6 million, representing growth of 21.4%. Capital expenditure amounted to EUR 7.6 million and was mainly attributable to acquisitions in the Czech Republic and Slovakia as well as the purchase of cryogenic tanks to expand storage capacity.

In the subgroup Vita 34 segment, revenues in the first nine months remained stable at EUR 14.0 million, in line with the previous year's level. In the third quarter, EUR 4.8 million was generated, which was slightly below the previous year's figure of EUR 4.9 million. While new business fell slightly short of expectations, positive price effects, more extensive service packages, and solid contract renewals had a stabilizing effect. EBITDA for the segment, which also includes general costs for the Group, amounted to EUR –0.9 million in the first nine months, compared to EUR –0.5 million in the previous year. A positive EBITDA of EUR 0.3 million was achieved in the third quarter. Investments remained at a low level of EUR 0.3 million, reflecting the continued highly focused and controlled use of funds within the segment.

Financial position and net assets

The overall positive revenue and earnings performance of the FamiCord Group is also reflected in its financial position and net assets. At the same time, the development of operating cash flow in the first nine months of 2025 was influenced by structural changes in the contract mix and the absence of one-off positive effects from the previous year. In the third quarter of 2025, FamiCord generated an operating cash inflow of EUR 3.2 million. For the first nine months, cash flow from operating activities amounted to EUR 3.4 million, compared with EUR 7.8 million in the previous year. The decline is primarily attributable to the further increase in the proportion of subscription contracts chosen by the clients and the resulting shift in cash inflows to later periods. Although this trend increases the predictability and stability of recurring revenues, it leads to lower cash flows from prepayments in the short term. In addition, a significant portion of the prepayment contracts due for renewal in 2025 had already been brought forward and bundled together for renewal in 2024, resulting in fewer one-time payments from contract renewals in the current reporting period. Furthermore, the prior-year period was characterized by a non-recurring tax refund of EUR 1.2 million, which, as expected, did not occur again in 2025.

The Group's investment activity in 2025 was significantly higher than in the previous year. A total of around EUR 7.9 million was invested in the first nine months, compared with EUR 2.5 million in the same period of the previous year. The focus was on the majority acquisitions of subsidiaries in the Czech Republic and Slovakia, as well as investments in property, plant, and equipment, in particular cryogenic tanks and laboratory equipment. Financing activities resulted in a slight cash outflow of EUR 0.2 million, compared to an outflow of EUR 4.8 million in the previous year. While bank loans were mainly repaid as planned in 2024 without taking on new debt, additional

financial loans were taken out during the reporting period as part of an investment loan and the existing flexible revolving credit line to support the increased investment activity. As of September 30, 2025, the FamiCord Group had cash and cash equivalents of EUR 11.3 million, compared to EUR 16.8 million as of December 31, 2024. The reduction in liquidity is mainly attributable to the cash-financed acquisitions.

The financial position as of the balance sheet date showed a shift toward higher non-current assets, accompanied by a slight decline in current assets. Non-current assets increased in particular in connection with the majority acquisitions in the Czech Republic and Slovakia, which was reflected in a corresponding increase in goodwill. Property, plant, and equipment grew slightly to EUR 26.0 million, up from EUR 24.8 million as of December 31, 2024. Scheduled depreciation and targeted investments, primarily in cryogenic tanks and laboratory equipment in Poland, resulted in moderate growth. Non-current assets increased significantly, rising by EUR 7.5 million or 6.7% to EUR 119.7 million. This development reflects the successful conclusion and extension of contracts, in which future performance claims from long-term customer relationships are recognized in the balance sheet. By contrast, current assets declined slightly overall from EUR 40.5 million to EUR 39.9 million. This development was characterized by opposing effects. On the one hand, trade receivables rose from EUR 13.7 million to EUR 16.2 million as a result of higher business volume. On the other hand, current contractual assets recorded a slight increase from EUR 3.7 million to EUR 4.4 million as a result of maturity shifts. However, the main driver for the decline in current assets was the decrease in cash and cash equivalents, which, as described above, is mainly attributable to the cash-financed majority acquisitions.

Against this background, the Group's capital structure remained stable overall. Equity amounted to EUR 12.3 million as of September 30, 2025, compared with EUR 12.9 million as of December 31, 2024. The slight decline is primarily attributable to currency effects, which were reflected in other reserves. By contrast, the significantly improved earnings situation had a positive effect, resulting in a net increase in equity of EUR 0.5 million in the third quarter of 2025. Due to the growth in balance sheet total, the equity ratio declined slightly from 8.5% at the end of 2024 to 7.7% as of September 30, 2025.

At EUR 88.8 million, non-current liabilities were slightly above the level of EUR 84.7 million as of December 31, 2024. Current liabilities increased from EUR 55.2 million to EUR 58.5 million in the same period. This development was primarily due to the higher utilization of interest-bearing loans as part of the investment loan and the flexible revolving credit line to finance acquisitions and capital

expenditures. Other current items remained largely stable. Repayment obligations to customers continue to represent the largest single item in current liabilities at EUR 26.8 million (December 31, 2024: EUR 27.0 million). These obligations are predominantly theoretical in nature, as they represent potential repayment claims from customer contracts that will only be realized upon termination and under certain conditions. In addition, contract liabilities from prepayments received have increased in both the short and long term. Both items dilute the equity base in the balance sheet, but in economic terms they are more a reflection of the success of the business model with long-term, pre-financed customer relationships. From the Group's perspective, this nature of the liabilities must be taken into account when analyzing the equity ratio.

Opportunity and risk report

There have been no significant changes compared to the annual report 2024. The financing risk associated with FamiCordTx is becoming less significant due to the discontinuation of this business segment.

Forecast

The forecast 2025 is confirmed. The Management Board continues to expect consolidated revenue of EUR 85 million to EUR 95 million and EBITDA of EUR 8.7 million to EUR 10.3 million. In terms of earnings in particular, the goal remains to report positive EBITDA again in the fourth quarter. It is clear, however, that due to expected higher volatility in business in the months from October to December both from top-line and cost perspective, the figures for the previous quarters are challenging to be fully achieved.

The discontinuation of CAR-T activities has no impact on the forecast. The acquisitions made in the first nine months of 2025 (including the closing of "nOvum", which is not expected until the end of 2025) will contribute positively to revenue and earnings growth, particularly from 2026 onwards. Thanks to stable financing structures and its own market leadership, FamiCord continues to see itself as well positioned.

The forecast is based on a stable exchange rate between the euro and the Polish zloty and other currencies (HUF, RON, TRY, GBP, AED, CHF). Effects from further acquisitions, including potential transaction costs resulting from these, are not included in the forecast.

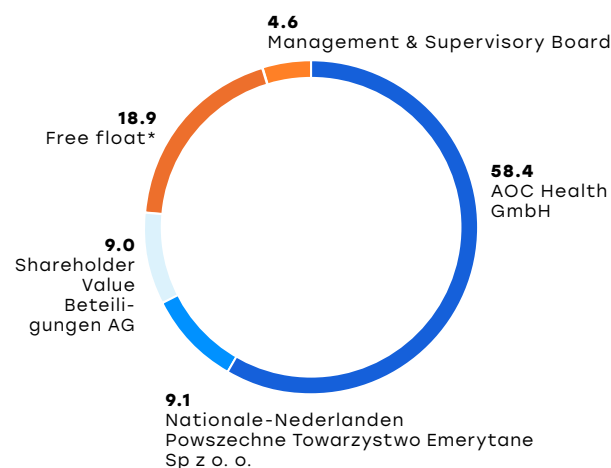
FamiCord AG share

Key share data for the first nine months of 2025

Ticker symbol/Reuters symbol	V3V/V3VGn.DE
Securities identification number/ISIN	A0BL84/DE000A0BL849
Number of shares	17,640,104
Price on 01/02/2025*	EUR 4.22
Price on 09/30/2025*	EUR 5.90
Market capitalization on 09/30/2025*	EUR 104.1 million

* Closing prices on the Xetra trading system of Deutsche Börse AG

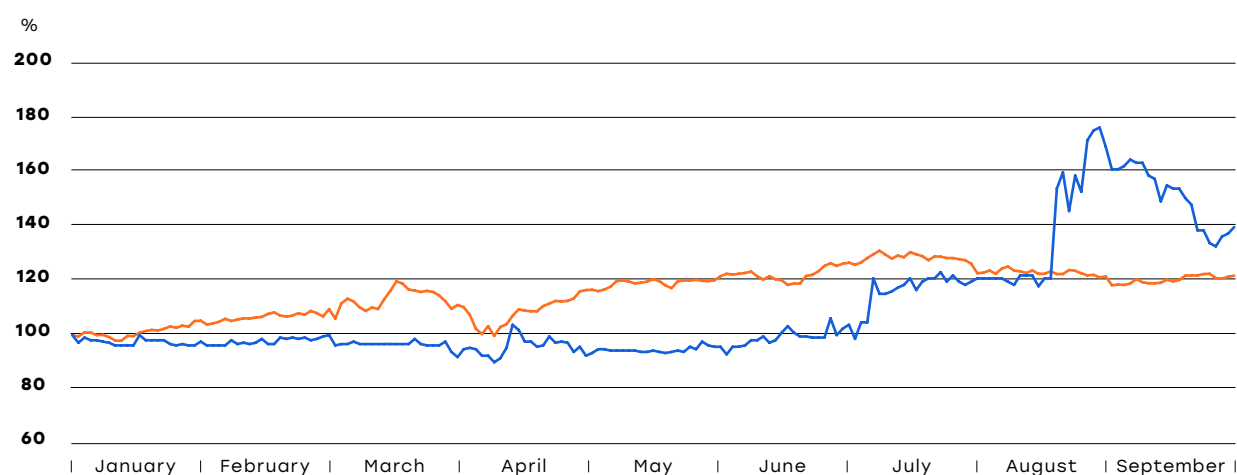
Shareholder structure as of September 30, 2025 in %



* Thereof 208,342 own shares.

Share price performance nine months 2025

— FamiCord AG (indexed) — SDAX (indexed)



Consolidated income statement

EUR thousand	07/01/2025 – 09/30/2025	07/01/2024 – 09/30/2024 adjusted*	01/01/2025 – 09/30/2025	01/01/2024 – 09/30/2024 adjusted*
Sales revenues	22,789	22,232	66,365	60,261
Cost of sales	-13,016	-13,197	-38,738	-36,615
Gross profit on sales	9,773	9,035	27,627	23,645
Other income	418	1,098	1,103	2,393
Marketing and selling expenses	-2,727	-2,723	-8,591	-8,180
Administrative expenses	-5,482	-4,927	-16,429	-14,793
Other expenses	20	-177	-351	-644
Net impairment on financial and contract assets	-307	-621	-907	-1,554
Operating result (EBIT)	1,695	1,686	2,451	869
Financial income	71	-665	1,871	564
Financial expenses	-140	153	-1,401	-1,594
Earnings before taxes	1,626	1,173	2,921	-162
Income tax expense/income	-401	138	-1,166	30
Result for the period from continuing operations	1,225	1,311	1,755	-131
Result for the period from discontinued operations	-63	-200	-696	-1,124
Total result after taxes	1,163	1,112	1,059	-1,255
Attribution of the result for the period				
from continuing operations to the	1,226	1,522	1,757	-252
Owners of the parent company	-1	-210	-2	121
Attribution of the result for the period				
from discontinued operations to the	-48	-152	-529	-854
Owners of the parent company	-15	-48	-167	-270
Attribution of the total result to the				
Owners of the parent company	1,179	1,370	1,228	-1,106
Minority interests	-16	-258	-169	-149
Earnings per share, undiluted/diluted (EUR)				
Undiluted and diluted, relating to the result for the period attributable to holders of ordinary shares of the parent company	0.07	0.08	0.07	-0.06
Earnings per share from continuing operations	0.07	0.09	0.10	-0.01
Earnings per share from discontinued operations	0.00	-0.01	-0.03	-0.05

* Comparative figures adjusted in accordance with IFRS 5.34 (see half-year financial statements for explanation)

Consolidated balance sheet

Assets

EUR thousand	09/30/2025	12/31/2024
Non-current assets		
Goodwill	35,154	30,664
Other intangible assets	11,739	13,549
Property, plant and equipment	26,017	24,808
Right-of-use assets	10,608	11,577
Shares in associated companies	0	747
Other financial assets	723	888
Other non-financial assets	1,728	1,766
Deferred tax assets	11,131	10,655
Contract assets	22,345	17,275
Trade receivables	231	278
	119,675	112,207
Current assets		
Inventories	3,168	2,933
Trade receivables	16,192	13,698
Income tax receivables	239	220
Contract assets	4,391	3,726
Other financial assets	1,756	1,641
Other non-financial assets	1,823	1,489
Assets held for sale	993	0
Cash and cash equivalents	11,296	16,823
	39,857	40,530
Total assets	159,533	152,737

Consolidated balance sheet

Equity & liabilities

EUR thousand	09/30/2025	12/31/2024
Equity		
Subscribed capital	17,640	17,640
Capital reserve	42,354	42,354
Loss carryforwards	-41,166	-42,292
Other reserves	-2,249	-755
Treasury shares	-2,813	-2,813
Non-controlling interests	-1,509	-1,228
	12,257	12,907
Non-current liabilities		
Interest-bearing loans	3,291	3,751
Lease liabilities	8,241	9,251
Deferred grants	584	625
Contract liabilities	69,031	65,019
Other provisions	554	424
Deferred tax liabilities	6,970	5,600
Other non-financial liabilities	107	0
	88,778	84,669
Current liabilities		
Trade payables	6,221	6,478
Other provisions	5	5
Income tax liabilities	112	150
Interest-bearing loans	4,718	1,970
Lease liabilities	3,102	3,125
Deferred grants	134	143
Repayment obligations	26,810	27,015
Contract liabilities	10,440	10,012
Other financial liabilities	1,660	1,624
Other non-financial liabilities	5,152	4,641
Liabilities related to assets held for sale	146	0
	58,498	55,161
Total equity & liabilities	159,533	152,737

Consolidated cash flow statement

EUR thousand	01/01/2025 – 09/30/2025	01/01/2024 – 09/30/2024
Cash flow from operating activities		
Result for the period before income taxes	2,921	-1,286
Result for the period from discontinued operations	-696	
Adjustments for:		
Depreciation and amortization	6,353	6,653
Gains/losses on the disposal	-503	-908
Other non-cash expenses	-504	-202
Financial income	-1,871	-579
Financial expenses	1,401	1,583
Changes in net working capital		
+/- Inventories	-268	166
+/- Receivables and other assets	-559	-153
+/- Contract assets	-5,735	-5,283
-/+ Debts	-952	-1,028
-/+ Contract and repayment liabilities	4,548	8,301
-/+ Provisions	52	-91
Interest paid	-538	-499
Income taxes paid/received	-221	1,115
Cash flow from operating activities	3,427	7,789
Cash flow from investing activities		
Purchase of intangible assets	-468	-905
Purchase of property, plant and equipment	-3,470	-1,553
Acquisition of companies, net of cash and cash equivalents	-3,966	0
Purchase of non-current financial investments	-85	-83
Proceeds from the sale of property, plant and equipment	45	24
Proceeds from the sale of financial investments	32	0
Interest received	26	24
Cash flow from investing activities	-7,885	-2,493
Cash flow from financing activities		
Dividend distributions	-2	-2
Proceeds from taking out financial loans	6,253	1,912
Payments for the repayment of financial loans	-4,013	-4,277
Payments for leases	-2,484	-2,424
Cash flow from financing activities	-245	-4,792
Net changes in cash and cash equivalents	-4,704	504
Cash and cash equivalents at the beginning of the reporting period	16,823	17,416
Exchange rate-related change in cash and cash equivalents	-417	-294
Cash and cash equivalents of assets held for sale	413	0
Cash and cash equivalents at the end of the reporting period	11,289	17,626

IMPRINT

CONTACT

FamiCord AG
Perlickstraße 5
04103 Leipzig
Germany

Telephone: +49 (0)341 48792-48
Telefax: +49 (0)341 48792-39
E-mail: ir@famicord.com

EDITORIAL TEAM

FamiCord AG, Leipzig
Better Orange IR & HV AG, Munich

CONCEPT & DESIGN

Silvester Group, Hamburg

PHOTO CREDITS

FamiCord AG, Leipzig

NOTE

In the interests of readability, this quarterly statement does not use the masculine, feminine and diverse (m/f/d) forms of language simultaneously. All references to persons apply equally to all genders.

PUBLICATION

This quarterly statement was published on November 21, 2025, in German and English and is available for download on our website. In case of deviations, only the German version is authoritative.

FamiCord on the Internet: www.famicord.com

FamiCord AG

Perlickstraße 5 | D-04103 Leipzig | Germany
T: +49 (0)341 48792-48 | F: +49 (0)341 48792-39
ir@famicord.com | www.famicord.com