



SECURITY SOLUTIONS
CORPORATE
PRESENTATION
February 2022

A preliminary prospectus dated February 28, 2022 containing important information relating to the securities described in this document has been filed with the securities regulatory authorities in each of the provinces of Canada, other than Québec. A copy of the preliminary prospectus, and any amendment, is required to be delivered with this document. The preliminary prospectus is still subject to completion. There will not be any sale or any acceptance of an offer to buy the securities until a receipt for the final prospectus has been issued. This document does not provide full disclosure of all material facts relating to the securities offered. Readers should read the preliminary prospectus, the final prospectus and any amendment for disclosure of those facts, especially risk factors relating to the securities offered, before making an investment decision.



ADVISORIES AND CAUTIONARY STATEMENTS

The information contained in this presentation does not purport to be all-inclusive or to contain all information that prospective investors may require. Prospective investors are encouraged to conduct their own analysis and reviews of Zedcor Inc. ("Zedcor" or the "Company") and of the information contained in this presentation. Without limitation, prospective investors should read the entire preliminary prospectus dated as of February 28, 2022 (the "Prospectus") and consider the advice of their financial, legal, accounting, tax and other advisors and such other factors they consider appropriate in investigating and analyzing the Company.

Capitalized terms and abbreviations that are not defined in this presentation have the meanings ascribed to them in the Prospectus. All references to "\$" or "dollars" in this document are to Canadian dollars.

Forward-Looking Statements

Certain statements contained in this presentation constitute forward-looking statements and forward-looking information (collectively referred to herein as "forward-looking statements") within the meaning of applicable Canadian securities laws. Such forward-looking statements relate to future events or Zedcor's future performance. All statements other than statements of historical fact may be forward-looking statements. Such forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "budget", "plan", "continue", "estimate", "expect", "forecast", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar expressions. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Zedcor believes the expectations reflected in those forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in this presentation should not be unduly relied upon as Zedcor cannot assure investors that actual results will be consistent with these forward-looking statements. These forward-looking statements speak only as of the date of this presentation.

Specifically, this presentation includes forward-looking statements relating to:

- the size of the Offering;
- the use of the net proceeds from the Offering;
- the timing and completion of the Offering;
- the exercise of the Over-Allotment Option;
- the receipt, in a timely manner of regulatory, stock exchange and other required approvals in connection with the Offering; and
- Zedcor's capital expenditure program and the allocation thereof.

The actual results, performance or achievements of Zedcor could differ materially from those anticipated in these forward-looking statements as a result of risk factors including, but not limited to those set forth below and elsewhere in the prospectus:

- completion of the Offering on the timing planned or at all;
- ongoing impacts of COVID-19, including but not limited to impacts due to health and safety considerations and restrictions which may impact the ability of the Company to carry on business as planned;
- economic conditions in industry sectors that the Company is targeting for expansion;
- the impact of economic cycles on commodity prices;
- general economic conditions in Canada, the United States and globally;
- governmental regulation including environmental regulation;
- the ability of customers in the pipeline industry to obtain regulatory approvals to build pipelines and gathering systems;
- the existence of competitive operating risks inherent in the Company's business;
- legislative and regulatory developments, including with regards to changes in privacy legislation, that may affect the business of the Company, costs, revenues and global capital markets activity and general economic conditions in geographic areas where the Company operates;
- risks associated with inflation, including potential declines in the Company's purchasing power and the inability to pass associated costs on to its customers;
- risks relating to changes in technology and the Company's ability to adapt to such changes;
- industry conditions;
- liabilities inherent in the Company's business operations;
- fluctuation in foreign exchange or interest rates;
- stock market volatility and market valuations;
- competition for, among other things, capital, inventory and skilled personnel;
- insufficient cash flows;
- increased third party credit risk;
- competition entering the marketplace in which Zedcor operates; and
- the other factors discussed under "Risk Factors" in the prospectus and in the AIF.

With respect to forward-looking statements contained in this presentation, Zedcor has made assumptions regarding, among other things: the timing of obtaining regulatory and other approvals relating to the completion of the Offering; the anticipated use of the net proceeds of the Offering; and the strategy, growth opportunities, budgets, goals and plans and objectives of Zedcor.

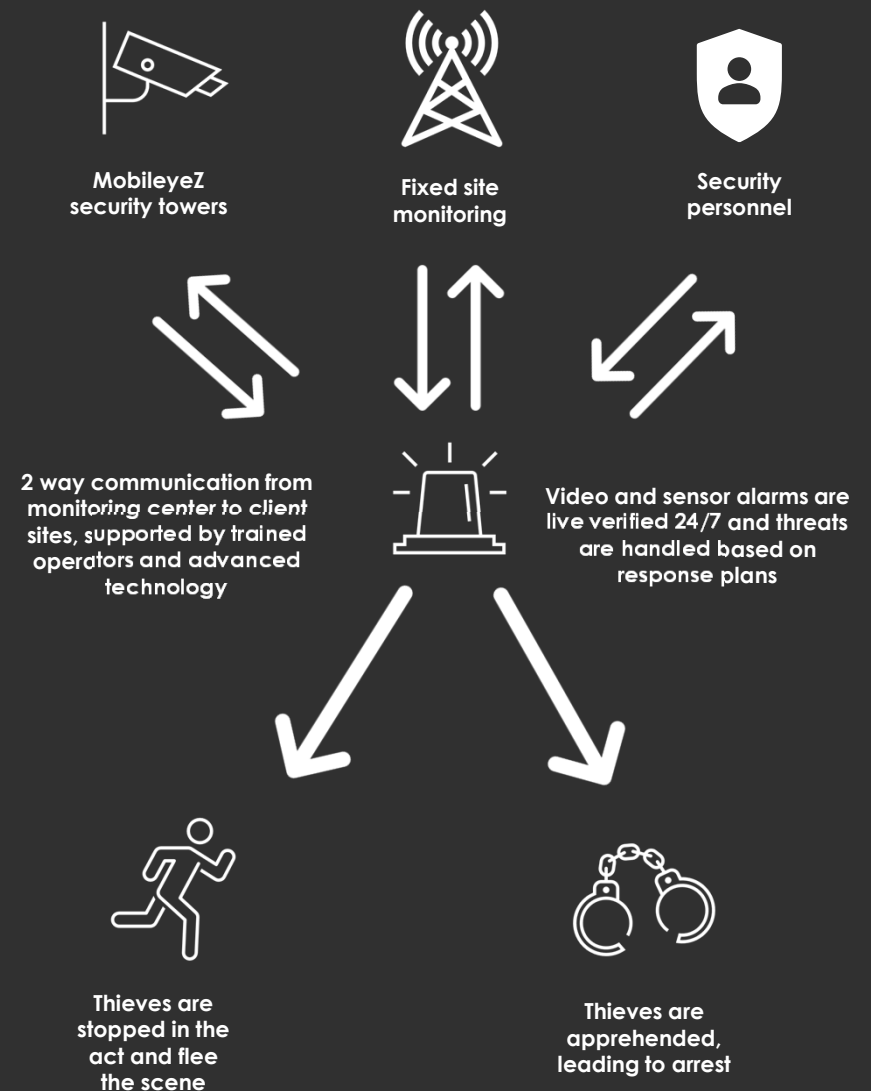
Zedcor has included the above summary of assumptions and risks related to forward-looking information provided in this presentation in order to provide investors with a more complete perspective on Zedcor's current and future operations and such information may not be appropriate for other purposes. The reader is cautioned that such assumptions, although considered reasonable by Zedcor at the time of preparation, may prove to be incorrect.

Readers are cautioned that the foregoing lists of factors are not exhaustive. The forward-looking statements contained in this presentation are expressly qualified by this cautionary statement. Except as required by applicable securities laws, Zedcor does not undertake any obligation to publicly update or revise any forward-looking statements and readers should also carefully consider the matters discussed under the heading "Risk Factors" in the prospectus and in the documents incorporated by reference therein.

SECURITY SOLUTIONS MADE ACCESSIBLE

Through the use of innovative and proprietary technology, Zedcor is reducing costs and improving security solutions.

- We have three primary service lines to achieve this:
 1. Rental, service and remote monitoring of our proprietary MobileyeZ security towers
 2. Live monitoring of fixed site locations
 3. Security personnel
- All video is streamed to our 24/7 live verified, local monitoring center which responds to alarms and supports all service lines.
- Zedcor's monitoring center uses technologies such as geo-fencing, artificial intelligence and object analytics and verifies all video alarms, responding to any attempted intrusion with live personnel thereby deterring theft.



TYPE OF MOBILEYEZ

BENEFITS

Solar Hybrid MobileyeZ



Stand alone unit with a lithium battery pack to power the unit; battery is charged through solar panels with diesel backup when solar is unavailable thereby reducing emissions and operating costs

Diesel MobileyeZ



Stand alone unit which doubles as on site power generator, replacing the need to have a separate generator on site.

Electric MobileyeZ



Zero emission security tower which can plug into any on site power source such as a generator or high line power

- In addition to being security towers, all MobileyeZ can also provide on site lighting thereby replacing traditional light towers and reducing equipment rental and operating costs for the customer
- There are other potential uses of the video streaming aside from security purposes; clients have used Zedcor security towers for:
 - Safety incident investigations
 - Dispute resolution and liability (e.g. parking lot accidents)
 - On site fire watch for construction permit requirements
 - Site supervision and project monitoring
- Zedcor's technology, trained staff and advanced Video Management System ("VMS") is able to support the customer in these requests by setting up secure viewing portals, sorting and reviewing video footage, and preparing investigation reports.

ZEDCOR ADVANTAGE

OTHERS

24/7, live, video monitoring with local, qualified security personnel supervised by ex-law enforcement



Video monitoring not always available; if available, personnel may not be local

Advanced AI driven software that learns and responds to alarms and is supported by Canadian based human intelligence



Limited software options that only alert the end user of potential issues

Full suite of customized smart camera options, designed to withstand extreme conditions and transmit video feed from any location using satellite or cellular



Limited response options; mostly left up to untrained end user to deal with alarm conditions resulting in limited or no response and ultimately, theft

Alarm conditions are responded to by Canadian based monitoring personnel who deploy customized response solutions based on client needs



Mostly off the shelf, closed circuit budget options that cannot withstand temperature and other industrial needs

Mobile, temporary and fixed security solutions that work seamlessly together



Most only offer fixed camera options; limited security tower offering not suited for large projects

Rental equipment available to support security and other operations; simplified, all in pricing



Complicated pricing, limited or no rental options, charge separately for streaming

Security guard solutions are staffed by ex-law enforcement personnel



Most only offer lowly trained guard solutions; need separate provider for higher level security guards

Centralized surveillance centers allow for cost effective solutions for 24/7 monitoring



On site security personnel are cost prohibitive or temporary surveillance is not effective



GUIDING PRINCIPLES

WE ARE PIONEERS

- Using cutting edge technology we seek to solve tomorrow's problems today.

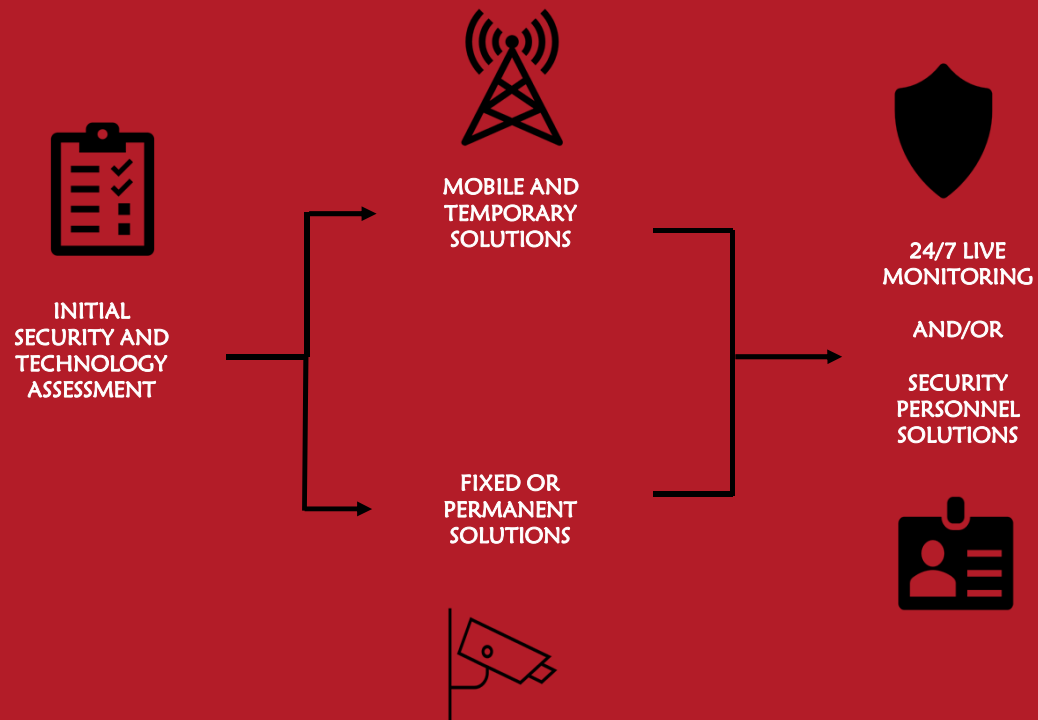
WE ARE INNOVATORS

- Using our unique technology we deliver tailored solutions to advance client success, reduce costs, and ensure asset integrity in the most effective way possible.

WE ARE HONEST

- Through an upfront approach we will maintain an honest relationship with our customers, our shareholders and, most importantly, with each other.

VALUE PROPOSITION



MOBILE AND TEMPORARY SOLUTIONS

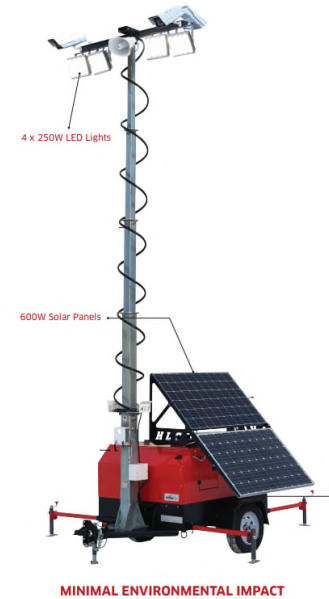
- Largest fleet of fully integrated mobile security towers in Canada - allowing us to provide security for large/ complex needs at a lower cost than competitors
- Current fleet of 265 electric, diesel, solar and hybrid MobileyeZ security towers for security on temporary sites lacking power; growing to 450 by exit 2022
- Cellular or satellite data streaming options available
- All MobileyeZ security towers come equipped with motion activated LED lights, infrared cameras with artificial intelligence software and two-way speaker communication; thermal detection cameras available
- Full 360° coverage of location with 700 meters of zoom (able to detect)
- Minimal deployment with quick setup and low operating costs; safer to operate with reduced human component
- Significantly reduces the need for on site security personnel; significant cost savings and better theft deterrent compared to roaming security guards
- “Live, Verified Response” -> faster law enforcement detachment resulting in deterred theft and less damage

zedcor



ENVIRONMENTALLY FRIENDLY SECURITY TOWERS

- Zedcor's entire fleet of MobileyeZ security towers has been designed with the environment in mind
- All security towers are equipped with LED lighting, low power consumption cameras and communications equipment, and fuel-efficient motors
- Solar hybrid security towers are equipped with solar panels and consume up to 67% less fuel than diesel equivalents; diesel hybrid towers are equipped with battery packs and consume up to 37% less fuel
- Zero emission fully electric security towers available
- Fuel efficient, electric and solar towers reduce operating costs for customers and Zedcor. By not always running diesel engine in light tower, maintenance costs are lower and increases life of equipment



FIXED AND PERMANENT SOLUTIONS

SERVICES FROM *DIRT TO FINISH*

- Temporary site monitoring and rental equipment during construction
- Once construction is complete, Zedcor will install indoor and outdoor cameras with advanced software, alarms systems and sensors such as heat and moisture, as needed
- 24/7 monitoring through Canadian command center
 - Western Canada location is fully staffed and operational
 - Expansion plans for Eastern Canada (GTA)
- Fully dedicated installation team to install and wire in cameras on client site
- Trained personnel and technology result in no missed alarms compared to unmonitored solutions; more cost effective and reliable compared to on site personnel
- Zedcor controls the entire fixed solution value chain



System
Design



System
Install



Programming



Monitoring



After
Market
Service



SENSOR TECHNOLOGY

- Sensors for a variety of applications to protect equipment and other valuables:
 - Thermal, temperature and heat detection
 - Moisture detection
 - Motion detection
 - Vibration detection
 - Gas leak detection
- Can be used outdoors and paired with MobileyeZ security towers in order to detect multitude of threats
- Alarms streamed back to Zedcor command center and responded to based on established protocols
- Designed for outdoor and indoor uses
- Reduces operating costs and human error; “Live, Verified Response”™ allows operator to respond to issues rather than aimless patrols and false alarms



LIVE VERIFIED MONITORING & SECURITY GUARD SOLUTIONS

LIVE MONITORING

Supported by advanced artificial intelligence software

Trained operators observe client locations & respond to alarms

SECURITY GUARD SOLUTIONS

Zedcor patrol security solutions are based on comprehensive analysis to meet our clients requirements

Many of Zedcor patrol security guards have previous law enforcement backgrounds and have been trained with the Crime Prevention Through Environmental Design (CPTED) program

Fully staffed with former and off duty law enforcement available for higher risk sites



GEOGRAPHICAL FOOTPRINT



Calgary Head Office & Surveillance Centre

Live security video from across Canada is streamed 24 hours a day, 7 days a week and monitored by trained professionals



Edmonton Branch

Equipment branch and servicing centre



Lower Mainland Branch

Equipment branch and servicing centre



Ontario (GTA)

Q3/ Q4 2022 planned expansion



Surveillance locations

Fixed and rental surveillance streaming locations

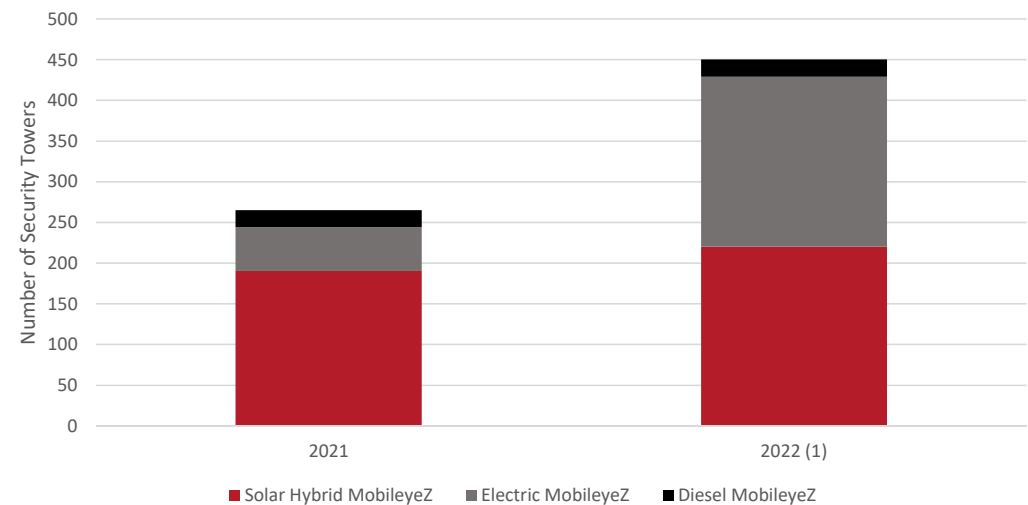


GROWTH STRATEGY

- Aggressively grow across Canada
 - Zedcor is seeing high utilization across its fleet of MobileyeZ as customer demand remains strong
 - Number of sites being monitored with fixed install services continues to grow
- Increase fleet of MobileyeZ security towers
 - 2022 orders have been placed for an additional 200 Electric MobileyeZ and 60 Solar Hybrid MobileyeZ
- Experiencing high demand and utilization -> 135 towers are currently contracted to two large customers; remaining fleet utilized across a variety of different clients
- Opportunity to provide service across all verticals, including:
 - Construction
 - Mining
 - Energy
 - Agriculture
 - Events
 - Emergency response
- Opportunity to take advantage of government infrastructure spending; low carbon footprint fleet allowing operation with little to no emission impact
- EBITDA growth over time as costs normalize and fleet expansion generates more revenue
- US expansion possible in the next 2-3 years



MobileyeZ Tower Growth



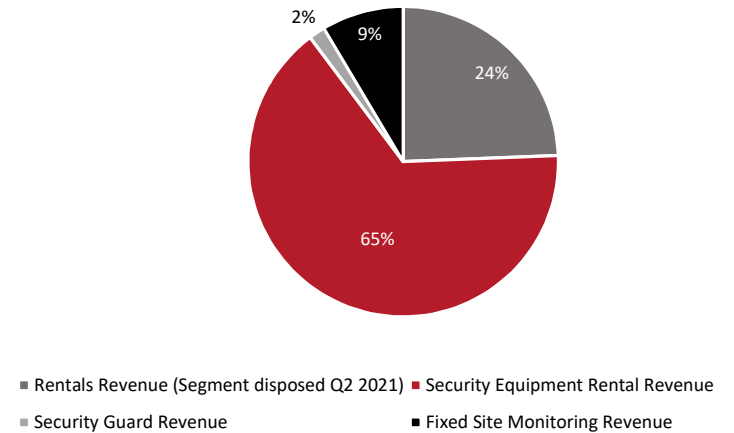
(1) Projected number of MobileyeZ security towers by end of 2022 based on orders currently placed with suppliers

FOCUSED REVENUE STREAMS

- 3 primary revenues streams related to security business:
 - Security equipment rentals and service driven by MobileyeZ security towers
 - Recurring revenue related to fixed site monitoring contracts
 - Security guard revenue
- Approximately 55% of 2022 forecasted revenues are contracted or with major customers.
- Forecasted to grow recurring revenue related to fixed site monitoring locations as we expand geographically.
- Continue to diversify revenues streams both geographically and by industry type. Have expanded to British Columbia Lower Mainland and have plans to expand to Ontario in second half of 2022.



Q3 2021 Revenue Streams
By Service Line





MANAGEMENT TEAM

Todd Ziniuk, President & CEO

Mr. Ziniuk was a co-founder of Zedcor Oilfield Rentals and was appointed President and CEO of Zedcor in 2018. He has over 15 years of leadership, industrial rentals and logistics experience. He was instrumental in helping Zedcor transform from an oilfield-based rentals company to a solutions-based security company, including helping to secure its first security contract in 2017.

Amin Ladha, CFO

Mr. Ladha joined Zedcor in 2020 and has over 12 years of accounting, finance and service industry experience. Prior to Zedcor, he was the VP Finance for a water management company where he helped to raise \$42MM of equity financing and \$61MM of debt financing. Mr. Ladha is a Chartered Professional Accountant and articulated for a big four accounting firm prior to starting his career in the services industry.

James Leganchuk, COO

Mr. Leganchuk has over 19 years of direct experience in various operations and sales roles. He has worked for Zedcor since 2011 and brings extensive industry knowledge of operations and industrial rentals solutions. He played an integral role in establishing Zedcor's centralized surveillance center in Edmonton, Alberta and has helped to streamline operations and create efficiencies throughout the Company.



BOARD OF DIRECTORS

Wade Felesky, Chairman

Mr. Felesky is currently the President of New Stratus Energy, an international oil and gas company. He was previously the Head of Oil & Gas Investment Banking at Laurentian Bank and before that, Co-Head of Energy Investment Banking at GMP Securities L.P. Mr. Felesky has over 20 years of investment banking and business experience. He has a wealth of experience in all aspects of corporate finance, and has advised and acted for both domestic and international issuers. Mr. Felesky is highly involved in his community and was selected by the Globe and Mail as one of Canada's "Top 40 under 40" in 2008.

Dean Swanberg

Mr. Swanberg was a co-founder of Zedcor Oilfield Rentals and has over 35 years' experience in the transportation and logistics industries. Prior thereto, Mr. Swanberg was the President of Swanberg Bros. Trucking, one of the largest transporters of drilling rigs in Western Canada. Swanberg Bros was acquired by Mullen Group for over \$100MM in 2006.

Dean Shillington

Mr. Shillington is the Founder, President and Chief Executive Officer of Knightsbridge Capital Group which provides specialized lending, equity and advisory solutions. He has extensive experience as an entrepreneur and in business development and commercial finance. He spent several years at GE Capital in various capacities, including risk and business management roles. Mr. Shillington has a degree in Finance and Marketing from the University of Saskatchewan. He currently serves on the Board of Directors of a number of private companies which operate in the industrial, consumer services and charitable sectors.

Brian McGill

Mr. McGill is a Partner at Stawowski McGill, a company which provides advisory services including corporate finance, structure, leadership and culture, to growing businesses primarily in the oil and gas services and manufacturing sector. Prior thereto, he was Chief Financial Officer of a private group of companies which was built up then sold to a large Canadian drilling contractor. Mr. McGill is a CPA, CA and has over 30 years of practical experience in corporate growth, acquisition strategies, and financial management of local and foreign subsidiaries in the US, South America, and the Caribbean.