



Condensed Consolidated Interim Financial Statements of

Posera Ltd.

(Unaudited)

Three-months ended March 31, 2017 and 2016

Posera Ltd.**Consolidated Statements of Financial Position**

As at March 31, 2017 and December 31, 2016

(unaudited)

(in Canadian dollars)



	March 31, 2017	December 31, 2016
ASSETS (Note 7, 12 and 14)		
CURRENT		
Cash and cash equivalents	\$ 1,277,271	\$ 407,044
Accounts receivable (Note 12)	2,808,153	2,781,761
Note receivable	-	480,000
Current portion of lease and other receivables	78,002	84,748
Inventory	1,278,155	1,166,612
Investment credits receivable - refundable (Note 3)	588,715	510,204
Prepaid expenses and deposits	210,559	232,782
	6,240,855	5,663,151
NON-CURRENT		
Property, plant and equipment (Note 4)	317,209	254,043
Deposit on leased premises	39,579	39,583
Lease and other receivables	28,872	46,927
Investment tax credits receivable - non-refundable (Note 3)	807,022	803,016
Intangible assets (Note 5)	1,293,714	1,456,606
Goodwill (Note 6)	4,161,010	4,189,233
	\$ 12,888,260	\$ 12,452,559
LIABILITIES (Note 12 and 14)		
CURRENT		
Bank indebtedness (Note 7)	\$ 19,999	\$ -
Accounts payable and accrued liabilities (Note 12)	2,770,569	3,094,678
Provisions (Note 8)	667,535	669,841
Current portion of vehicle loans and capital leases	40,119	18,955
Income taxes payable (Note 10)	28,809	11,779
Deferred revenue	1,952,535	1,770,310
	5,479,566	5,565,563
NON-CURRENT		
Deferred income tax liability (Note 10)	22,812	19,360
Vehicle loans and capital leases	88,902	35,103
Notes payable (Note 9)	1,500,000	1,493,689
	7,091,280	7,113,715
EQUITY		
SHARE CAPITAL [Note 11(a)]	59,013,305	56,882,021
CONTRIBUTED SURPLUS [Note 11(b, c)]	7,632,856	7,494,531
WARRANTS [Note 11(d)]	80,133	80,133
DEFICIT	(61,642,547)	(59,845,314)
ACCUMULATED OTHER COMPREHENSIVE INCOME	713,233	727,473
	5,796,980	5,338,844
	\$ 12,888,260	\$ 12,452,559

See accompanying notes to the consolidated financial statements

Posera Ltd.
Consolidated Statements of Operations and Comprehensive Loss
For the three-months ended March 31, 2017 and 2016
(unaudited)
(in Canadian dollars, except for number of common shares)
POSERA

	Three-months ended March 31,	
	2017	2016
REVENUE (Note 12, 16)		
Point of sale revenue	\$ 3,947,807	\$ 4,414,873
Payment processing revenue	-	4,261
TOTAL REVENUE	3,947,807	4,419,134
COST OF SALES (Note 12, 16)		
Cost of inventory	969,573	1,127,792
Technology (Note 3)	557,379	465,861
Operations and support	1,651,142	1,369,759
TOTAL COST OF SALES	3,178,094	2,963,412
GROSS PROFIT	769,713	1,455,722
OPERATING EXPENSES (Note 12, 16)		
Sales and marketing	792,033	921,285
General and administrative	1,652,311	1,221,460
Restructuring costs	-	687,773
TOTAL OPERATING EXPENSES	2,444,344	2,830,518
	(1,674,631)	(1,374,796)
OTHER EXPENSES (INCOME)		
Interest expense (Notes 7 and 9)	63,354	91,851
Realized and unrealized loss on foreign exchange	23,101	15,299
Interest and other income	(1,800)	(3,945)
TOTAL OTHER EXPENSES	84,655	103,205
NET LOSS BEFORE INCOME TAXES FROM CONTINUING OPERATIONS	(1,759,286)	(1,478,001)
INCOME TAX EXPENSE (RECOVERY)		
Current (Note 10)	34,620	2,279
Deferred (Note 10)	3,327	(9,933)
NET LOSS FROM CONTINUING OPERATIONS	\$ (1,797,233)	\$ (1,470,347)
Loss from discontinued operations (net of tax) (Note 16)	-	(78,777)
NET LOSS	\$ (1,797,233)	\$ (1,549,124)
Items that may be reclassified subsequently to net income		
Other comprehensive (loss) on foreign translation	(14,240)	(289,554)
NET COMPREHENSIVE LOSS	\$ (1,811,473)	\$ (1,838,678)
BASIC AND DILUTED LOSS PER SHARE		
(Note 11(e))	\$ (0.02)	\$ (0.02)
BASIC AND DILUTED WEIGHTED AVERAGE NUMBER OF COMMON SHARES (in 000's)	90,702	75,838

See accompanying notes to the consolidated financial statements

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Posera Ltd.

Consolidated Statements of Changes in Equity

For the three-months ended March 31, 2017 and 2016

(unaudited)

(in Canadian dollars)



	Three-months ended March 31,			
	2017		2016	
DEFICIT BEGINNING OF PERIOD	\$	(59,845,314)	\$	(56,164,366)
Net loss		(1,797,233)		(1,549,124)
DEFICIT END OF PERIOD	\$	(61,642,547)	\$	(57,713,490)
ACCUMULATED OTHER COMPREHENSIVE				
INCOME(LOSS) BEGINNING OF PERIOD	\$	727,473	\$	916,150
Other comprehensive gain (loss) on foreign translation		(14,240)		(289,554)
ACCUMULATED OTHER COMPREHENSIVE	\$	713,233	\$	626,596
NET COMPREHENSIVE LOSS	\$	(1,811,473)	\$	(1,838,678)
SHARE CAPITAL BEGINNING OF PERIOD	\$	56,882,021	\$	56,882,021
Issued for cash consideration (Note 11(a))		2,268,000		-
Issuance costs - cash (Note 11 (a))		(136,716)		-
SHARE CAPITAL END OF PERIOD [Note 11(a)]	\$	59,013,305	\$	56,882,021
CONTRIBUTED SURPLUS BEGINNING OF PERIOD	\$	7,494,531	\$	7,196,429
Stock based compensation		138,325		-
CONTRIBUTED SURPLUS END OF PERIOD [Note 11(b, c)]	\$	7,632,856	\$	7,196,429
WARRANTS BEGINNING OF PERIOD	\$	80,133	\$	80,133
WARRANTS END OF PERIOD [Note 11(d)]	\$	80,133	\$	80,133

See accompanying notes to the consolidated financial statements

Posera Ltd.
Consolidated Statements of Cash Flows
For the three-months ended March 31, 2017 and 2016
(unaudited)
(in Canadian dollars)
POSERA

	Three-months ended March 31,	
	2017	2016
NET (OUTFLOW) INFLOW OF CASH RELATED TO THE FOLLOWING ACTIVITIES		
OPERATING		
Net loss	\$ (1,797,233)	\$ (1,549,124)
Items not affecting cash		
Amortization of property, plant & equipment (Note 4)	27,224	25,195
Amortization of intangible assets (Note 5)	160,137	192,631
Deferred income tax recovery (Note 10)	3,327	(9,933)
Stock-based compensation expense [Note 11(b,c)]	138,325	-
Interest accretion (Note 9)	6,311	39,539
Unrealized loss on foreign exchange	11,884	1,051
	(1,450,025)	(1,300,641)
Changes in working capital items (Note 13)	(314,637)	1,423,518
	(1,764,662)	122,877
FINANCING		
Proceeds from issuance of Common Shares[(Note 11(a)]	2,268,000	-
Issuance costs paid for Common Shares [Note 11(a)]	(136,716)	-
Repayment of vehicle loans and capital leases	(6,144)	(11,873)
Proceeds from vehicle loans	81,107	29,556
Repayment of notes payable (Note 9)	-	(102,738)
	2,206,247	(85,055)
INVESTING		
Acquisition of property, plant and equipment (Note 4)	(94,495)	(34,494)
Receipt of note receivable	480,000	-
	385,505	(34,494)
Foreign exchange gain on net cash and cash equivalents held in a foreign currency	23,136	(8,385)
NET CASH AND CASH EQUIVALENTS INFLOW (OUTFLOW)	\$ 850,226	\$ (5,057)
NET CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	407,044	1,702,972
NET CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 1,257,272	\$ 1,697,915
FOR THE PURPOSE OF THIS STATEMENT, NET CASH AND CASH EQUIVALENTS COMPRISE THE FOLLOWING		
Cash and cash equivalents	\$ 1,277,271	\$ 1,697,915
Bank indebtedness (Note 7)	(19,999)	-
	\$ 1,257,272	\$ 1,697,915
SUPPLEMENTAL OPERATING CASH FLOW INFORMATION		
Interest paid	\$ 57,043	\$ 54,089
Interest received	1,800	3,945
Income taxes paid	-	32,231

See accompanying notes to the consolidated financial statements

1. DESCRIPTION OF BUSINESS

Posera Ltd. (“Posera”, or the “Company”), is domiciled in Canada and is in the business of managing merchant transactions with consumers and facilitating payments emphasizing transaction speed, simplicity and accuracy. Posera develops and deploys touch screen point-of-sale (“POS”) system software and associated enterprise management tools and has developed and deployed numerous POS applications. Posera also provides system hardware integration services, merchant staff training, system installation services, distribution of electronic cash registers to a network of value added resellers across Canada, and post-sale software and hardware support services. Posera licenses, distributes and markets its hospitality POS software, known as Maitre’D, throughout the Americas, Europe & Asia. Finally, the Company offers agnostic POS and payments integration applications.

Posera was founded in 2001 and is headquartered at 1106 Dearness Drive, Unit #4, in London, Canada N6E 1N9. The Company’s common shares (“Common Shares”) are listed on the Toronto Stock Exchange under the symbol “PAY”.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

These condensed consolidated interim financial statements have been prepared in accordance with IFRS applicable to the preparation of interim financial statements, including IAS 34, Interim Financial Reporting. These condensed consolidated interim financial statements do not include all of the information required for full annual financial statements prepared in accordance with IFRS. As such, these condensed consolidated interim financial statements should be read in conjunction with the Company’s annual financial statements for the year-ended December 31, 2016. These condensed consolidated interim financial statements were approved for issue by the Board of Directors on May 12, 2017.

The preparation of interim financial statements in conformity with IAS 34 requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. These condensed consolidated interim financial statements have been prepared on the historical cost basis.

The accounting policies applied in these condensed consolidated interim financial statements are based on IFRS effective for the year-ended December 31, 2017, as issued and outstanding as of the date the Board of Directors approved these statements. The accounting policies followed in these condensed consolidated interim financial statements are consistent with those applied in the Company’s annual consolidated financial statements for the year-ended December 31, 2016, except as described below.

The results for the three-months ended March 31, 2017 are not necessarily indicative of the results to be expected for the full year.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)*Consolidation*

These consolidated financial statements include the accounts of Posera Ltd. and its wholly owned subsidiaries. These subsidiaries are A&A Point of Sale Solutions Inc. ("A&A"); Posera Inc. and its subsidiaries: Posera France SAS; Posera Europe Ltd.; Posera Software Inc.; and Posera USA Inc. (collectively referred to as "Posera Inc."); HDX Payment Processing Ltd. ("HDX-PP"); Zomaron Inc. ("Zomaron"). Century and Posera – HDX Scheduler were amalgamated with Posera Ltd. on January 1, 2016. A&A was amalgamated with Posera Ltd. on January 1, 2017. Zomaron Inc. ("Zomaron") is included as a discontinued operation in the consolidated financial statement of the Company up until the date of its disposal on April 29, 2016.

Subsidiaries are those entities (including special purpose entities) over which the Company has the power to govern financial and operating policies. Subsidiaries are fully consolidated from the date on which control is obtained and are de-consolidated from the date that control ceases. Intercompany transactions, balances, income and expenditures, and gains and losses are eliminated.

Convertible debentures

The Company classifies a financial instrument, or its component parts, on initial recognition as a financial liability or an equity instrument in accordance with the contractual arrangement's substance. The Company Series I 2014 Convertible Debentures were bifurcated into (a) Note payable and the (b) Conversion option presented as equity. The Company allocated the total face value of the convertible debenture on the date of issuance by determining the fair value of the note payable, with the residual being allocated to the conversion option.

Financing - Transaction Costs

Incremental costs incurred in respect of raising capital or debt are charged against the equity or debt proceeds raised, unless the instrument to which the transaction costs relate is classified as fair value through profit and loss in which case the incremental costs are expensed in the Statements of Operations immediately.

Assets and Disposal Groups Held for Sale or Distribution

Non-current assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale or distribution. Immediately before classification as held for sale or distribution, the assets, or components of a disposal group, are remeasured in accordance with the Company's accounting policies. Thereafter the assets, or disposal group, are measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated first to goodwill, and then to the remaining assets and liabilities on a pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property or biological assets, which continue to be measured in accordance with the Company's accounting policies. Impairment losses on initial classification as held for sale or distribution and subsequent gains and losses on remeasurement are recognised in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Once classified as held for sale or distribution, intangible assets and property, plant and equipment are no longer amortised or depreciated, and any equity-accounted investee is no longer equity accounted.

Discontinued Operations

Classification as a discontinued operation occurs on disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative Consolidated Statements of Operations and Comprehensive Income is represented in a format as if the operation had been discontinued from the start of the comparative period.

The Company presents the Results from Discontinued Operations as one net amount on the Consolidated Statements of Operations and Comprehensive Income.

IFRS standards issued but not yet effective

Standards issued but not yet effective or amended up to the date of issuance of the Company's consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company has not determined if they will early adopt any standards at this time.

- i) In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments which reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. The Company is evaluating the impact of adopting this new standard.
- ii) In May 2014, the IASB issued IFRS 15, Revenue from Contracts with Customers, which establishes a single comprehensive model of accounting for revenue arising from contracts with customers that an entity will apply to determine the measurement of revenue and timing of when it is recognized. IFRS 15 supersedes current revenue recognition guidance, which is found currently across several standards and interpretations including IAS 11, Construction Contracts and IAS 18, Revenue. The core principle of IFRS 15 is that an entity recognizes revenue to depict the transfer of promised goods and services to customers in an amount that reflects the amount an entity expects to be entitled in exchange for those goods and services. The new standard will also result in enhanced disclosures about revenue that would result in an entity providing comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers. This amendment is applicable for annual periods beginning on January 1, 2018.

The adoption of IFRS 15 is a significant initiative for Posera Ltd. To date, management has scheduled a strategic planning session and has begun to develop a preliminary adoption plan. Management is in the process of identifying the major revenue streams to be assessed, and is currently accumulating, identifying and inventorying detailed information on major contracts that may be impacted by the changes at the transition date. Next steps involve completing the overall analysis, assessing any potential impact to IT systems and internal controls, and

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

reviewing the additional disclosure required by the standard. Management continues to evaluate the overall impact of IFRS 15 on the consolidated financial statements.

- iii) On January 13, 2016, the IASB issued IFRS 16, Leases. The new standard is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply IFRS 15 at or before the date of initial adoption of IFRS 16. IFRS 16 will replace IAS 17, Leases ("IAS 17"). This standard introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. This standard substantially carries forward the lessor accounting requirements of IAS 17, while requiring enhanced disclosures to be provided by lessors. Other areas of the lease accounting model have been impacted, including the definition of a lease. Transitional provisions have been provided. The Company has not yet assessed the impact of the adoption of this standard on its consolidated financial statements.

As the company has significant contractual obligations in the form of operating leases under the existing standard, there will be a material increase in both assets and liabilities upon adoption of the new standard, and material changes to the timing of recognition of expenses associated with the lease arrangements. The Company is analyzing the new standard to determine its impact on the statement of financial position and statement of operations.

3. INVESTMENT CREDITS AND INVESTMENT TAX CREDITS RECEIVABLE

Investment tax credits related to Scientific Research and Experimental Design and investment credits related to Electronic Business, were recorded in the consolidated interim statements of operations as a reduction in technology expenses in the amount of \$100,462 during the three-months ended March 31, 2017 (2016 - \$109,130) respectively. As of March 31, 2017, a subsidiary of the Company has refundable investment tax credits receivable totaling \$588,715 (December 31, 2016 - \$510,204), and non-refundable investment credits receivable totaling \$807,022 (December 31, 2016 - \$803,016) which expire according to the schedule below:

	March 31, 2017	December 31, 2016
2030	\$ 21,422	\$ 21,422
2031	288,103	288,103
2032	327,736	327,736
2033	31,284	31,284
2034	23,135	23,135
2035	55,530	55,530
2036	55,806	55,806
2037	4,006	-
Total	\$ 807,022	\$ 803,016

In order to receive the investment credits and investment tax credits receivable the Company must file its tax returns no later than 18 months after the period to which the claim relates.

4. PROPERTY PLANT AND EQUIPMENT (“PP&E”)

The following is a reconciliation of the net book value for PP&E:

	Cost	Accumulated amortization and impairment	Net book value
Balance - December 31, 2016	\$ 1,004,363	\$ 750,320	\$ 254,043
Amortization of PP&E	-	27,224	(27,224)
Additions of PP&E	94,495	-	94,495
Translation adjustment	(9,729)	(5,624)	(4,105)
Balance – March 31, 2017	\$ 1,089,129	\$ 771,920	\$ 317,209

5. INTANGIBLE ASSETS

The following is a reconciliation of the net book value for Intangible Assets:

	Cost	Accumulated amortization and impairment	Net book value
Balance - December 31, 2016	\$ 14,317,408	\$ 12,860,802	\$ 1,456,606
Amortization	-	160,137	(160,137)
Translation adjustment	(394,224)	(391,469)	(2,755)
Balance – March 31, 2017	\$ 13,923,184	\$ 12,629,470	\$ 1,293,714

6. GOODWILL

Reconciliation of Goodwill

	Net Book Value
Balance – December 31, 2016	\$ 4,189,233
Translation adjustment	(28,223)
Balance – March 31, 2017	\$ 4,161,010

7. BANK INDEBTEDNESS

As at March 31, 2017, the Company through its subsidiary Posera Software, has a revolving operating line of credit of \$19,999 (December 31, 2016 - \$Nil), of an available \$200,000 (December 31, 2016 - \$200,000). This facility bears interest at the Canadian bank prime rate plus 2.50%, with an effective interest rate of 6.50% (March 31, 2016 – 5.25%). Additionally, the facility has a first ranking \$1,000,000 (December 31, 2016 - \$1,000,000) moving hypothec on the assets of Posera Software. Posera Software must meet certain non-IFRS measures including Working Capital, EBITDA, Net Tangible Worth and Debt ratios. As at March 31, 2017, the Company is in full compliance with these covenants.

The Company negotiated a \$1,500,000 stand-by operating facility, which may be drawn upon by the Company at any time with 5 business days' notice to the accredited lender. The interest rate on any funds drawn is 10% per annum and the stand-by charge is 2.5%. The stand-by operating facility expires December 31, 2018 and can be cancelled by the Company at any time with 30-days notice to the lender at no additional cost. During the three months-ended March 31, 2017 the Company accrued or paid \$9,375 (2016 - \$nil) in stand-by fees in relation to the stand-by operating facility. As at March 31, 2017, no amount has been drawn upon this facility.

8. PROVISIONS

	Provision for income tax and information return penalties ⁽ⁱ⁾	Provision for restructuring obligations ⁽ⁱⁱ⁾	Total
Balance – December 31, 2016	\$ 294,841	\$ 375,000	\$ 669,841
Addition	-	-	-
Translation	(2,306)	-	(2,306)
Balance – March 31, 2017	\$ 292,535	\$ 375,000	\$ 667,535

- (i) During the years-ended December 31, 2012 and December 31, 2016, the Company became aware that certain income tax and information returns were past-due, which may be subject to certain penalties provided by legislation, the amount and timing of which is not certain. The Company has filed a formal request for abatement; however, the outcome of that request is not certain.
- (ii) During the year-ended December 31, 2015, the Company assessed a provision in relation to certain restructuring obligations, the amount and timing of which is not certain.

Notes to the Condensed Consolidated Interim Financial Statements

March 31, 2017 and 2016

(in Canadian dollars, except as noted)

9. NOTES PAYABLE

#	Details	Carrying Value	
		March 31, 2017	December 31, 2016
1	Series I 2014 Unsecured Convertible Subordinated Debentures, with a principal amount of \$1,500,000, issued with a discount of \$150,000, with a nominal interest rate of 10.25%, and an effective interest rate of 20.77%, due on January 15, 2017, and convertible at \$0.45 until January 15, 2016 and \$0.60 until January 15, 2017. On November 11, 2016, the Company entered into an agreement to extend the payment terms for the Unsecured Convertible Subordinated Debentures totalling \$1,500,000 to January 15, 2019 from January 15, 2017. The nominal interest rate remains at 10.25% and there was no change in the terms relating to the conversion aspect of the Unsecured Convertible Subordinated Debentures.	1,500,000	1,493,689
Total Notes Payable		1,500,000	1,493,689
Current portion of the Notes Payable		-	-
Long-term portion of the Notes Payable		\$ 1,500,000	\$ 1,493,689

Principal and interest payments required in the next five years, by fiscal year, and thereafter are as follows:

	March 31, 2017	December 31, 2016
2017	\$ 115,313	\$ 153,750
2018	153,750	153,750
2019 and thereafter	1,519,012	1,519,012
Sub-total	1,788,075	1,826,512
Less: Interest	(288,075)	(332,823)
Total	\$ 1,500,000	\$ 1,493,689

For the three-months ended March 31, 2017, interest expense of \$44,749 (2016 - \$80,096) respectively was recorded in the consolidated statements of operations in relation to notes payable.

10. INCOME TAXES

Income tax expense has been recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year for each taxable entity, less a valuation adjustment in instances where it was not probable that any future income tax assets would be realized. The estimated average annual rate used for the three-months ended March 31, 2017 and 2016, by taxable entity, ranged from 0% to 34%. Certain investment tax credits were netted against the expenses which were incurred to earn the credits, see Note 3.

11. SHARE CAPITAL

(a) Authorized and issued

Authorized

An unlimited number of voting common shares with no par value.

<i>Common Shares Issued</i>	Number of Common Shares	\$
Balance December 31, 2016	75,837,705	56,882,021
Issued for cash consideration (i)	18,899,997	2,268,000
Issuance costs – cash (i)	-	(136,716)
Balance March 31, 2017	94,737,702	59,013,305

(i) On January 20, 2017, the Company issued a total of 18,899,997 Common Shares at a price of \$0.12 per Common Share for gross proceeds of \$2,268,100 (the “Offering”). Posera paid finder’s fees in the aggregated amount of \$71,098 in connection with certain subscriptions for Common Shares, representing 6.0% of the gross proceeds of such subscriptions.

(b) Stock options and stock-based compensation

On September 20, 2011, the shareholders of the Company approved a new stock option plan (the “Plan”). The Plan has a rolling maximum number of Common Shares that may be issued upon the exercise of stock options, but shall not exceed 15% of the issued and outstanding Common Shares at the time of grant as approved at the June 29th, 2016 annual general meeting of shareholders. Prior to the amendment to the plan approved on June 29th, 2016, the rolling maximum number of Common Share shall not have exceeded 10% of the issued and outstanding Common Shares. Any increase in the total number of issued and outstanding Common Shares will result in an increase in the available number of options issuable under the Plan, and any exercises of options will make new grants available under the Plan. Options under the Plan vest over various periods from the date of the granting of the option. All options granted under the Plan that have not been exercised within ten years of the grant will expire, subject to earlier termination if the optionee ceases to be an officer, director, employee or consultant of the Company. The Plan was established on July 31, 2007, reapproved on June 18, 2014 and June 29, 2016. The Plan was enacted to encourage ownership of the Company's Common Shares by its key officers and directors, employees and consultants.

11. SHARE CAPITAL (continued)

The following is a summary of the stock options granted and changes for the years then ended.

	March 31, 2017	
	Number Outstanding	Weighted Average Exercise Price
Options outstanding, beginning of the period	6,842,156	\$ 0.21
Granted	2,080,000	0.15
Exercised	-	-
Forfeited and expired	(72,000)	0.18
Options outstanding, end of the period	8,850,156	\$ 0.20
Options exercisable, end of the period	6,595,674	\$ 0.21

The following table summarizes information about options outstanding as at;

March 31, 2017					
Options outstanding				Options exercisable	
Exercise Price (\$)	Number of options outstanding	Weighted average life (years)	Weighted average exercise price	Number of options exercisable	Weighted average exercise price
0.125	1,365,000	4.33	0.125	255,938	0.125
0.15	1,680,000	4.75	0.15	734,580	0.15
0.17	2,775,000	4.30	0.17	2,575,000	0.17
0.20	150,000	4.61	0.20	150,000	0.20
0.25	1,484,656	0.21	0.25	1,484,656	0.25
0.28	250,000	0.25	0.28	250,000	0.28
0.32	1,145,500	2.05	0.32	1,145,500	0.32
	8,850,156	3.29	\$0.20	6,595,674	\$0.21

December 31, 2016					
Options outstanding				Options exercisable	
Exercise Price	Number of options outstanding	Weighted average life (years)	Weighted average exercise price	Number of options exercisable	Weighted average exercise price
0.125	1,417,000	4.58	0.125	177,125	0.125
0.17	2,375,000	4.45	0.17	2,375,000	0.17
0.20	150,000	4.86	0.20	150,000	0.20
0.25	1,484,656	0.46	0.25	1,484,656	0.25
0.28	250,000	0.50	0.28	250,000	0.28
0.32	1,165,500	2.30	0.32	1,165,500	0.32
	6,842,156	3.12	\$0.21	5,602,281	\$0.23

Of the options outstanding as at March 31, 2017, 2,025,000 outstanding options (December 31, 2016 – 1,625,000) with an exercise price of ranging from \$0.17 to \$0.28, are consultant compensation options.

11. SHARE CAPITAL (continued)

For the three-months ended March 31, 2017, the Company recognized an expense of \$138,325 (2016 – \$nil) respectively for the vesting of options issued to directors, officers, and employees, which is included in Operating Expenses.

The fair value of each option granted was estimated on the date of the grant using the Black-Scholes option-pricing model with the following weighted-average assumptions for options granted in the respective period ended:

	Three-months ended March 31, 2017	Three-months ended March 31, 2016
Risk-free rate of return	1.14%	1.65%
Expected volatility (i)	79%	104%
Dividend yield	-%	-%
Weighted average expected life	5 years	5 years
Estimated forfeiture rate	0 - 5%	0 - 5%

(i) *The Company estimated the expected volatility on the date of grant through reference to the historical volatility of the Company's shares over a similar period.*

(c) Contributed Surplus

The following is a continuity schedule of contributed surplus.

Balance December 31, 2016	\$ 7,494,531
Stock based compensation	138,325
Balance December 31, 2017	\$ 7,632,856

(d) Warrants

The warrants outstanding are as follows:

	March 31, 2017		December 31, 2016	
	Number of Warrants	Carrying value	Number of Warrants	Carrying value
Outstanding share purchase warrants to purchase Common Shares at \$0.40 per share.				
The warrants expire on April 23, 2017(i)	893,480	80,133	893,480	80,133
Total	893,480	\$ 80,133	893,480	\$ 80,133

(i) The value of the warrants was estimated utilizing an expected volatility of 69.37%, an expected life of 2 years, and a discount rate of 1.65%.

(e) Loss per share

The Company uses the treasury stock method of calculating the dilutive effect of options and warrants on loss per share. Stock options, consultant compensation options, warrants and convertible debenture are only included in the dilution calculation if the exercise price is below the average market price for the period. The following is a summary of stock options, broker compensation options, convertible debenture and warrants:

11. SHARE CAPITAL (continued)

	Exercise price	Expiry	Number issued and outstanding	Number exercisable with dilutive impact	Number exercisable with anti- dilutive impact
Stock and consultant compensation options	Note 11(b)	Note 11(b)	8,850,156	990,518	5,605,156
Warrants	Note 11(d)	Note 11(d)	893,480	-	893,480

12. RELATED PARTY TRANSACTIONS

Posera conducts business with a Company controlled by former Chief Executive Officer (“CEO”) Paul K. Howell, whom stepped down from that role on September 25, 2015 and then subsequently resigned from his directorship on May 24, 2016 and ceased to be a related party at that time. During the three-months ended March 31, 2016 the Company recognized revenue in the amount of \$47,395. Additionally, Posera recognized operating expenses and purchased products of \$20,146 for the three-months ended March 31, 2016. All transactions were agreed upon by the parties and were completed at the exchange amount.

During the three-months ended March 31, 2017, the Company received legal fees and disbursement invoices totaling \$63,996 (2016 - \$480), from law firms, which a director of Posera is and/or was a partner. As at March 31, 2017, the Company has a payable position of \$52,791 (December 31, 2016 - \$613) which will be settled between the related parties in the normal course of business.

Compensation of key management

Compensation awarded to key management includes the Company’s directors, and members of the Executive team, which include the Chief Executive Officer, President, Chief Financial Officer, Chief Operating Officer and Senior Vice-President of Corporate Development, is as follows:

	Three-months ended March 31, 2017	Three-months ended March 31, 2016
Salaries and short-term employee benefits	\$ 169,752	\$ 395,862
Share-based payments	95,515	27,214
Total	\$ 265,267	\$ 423,076

The salaries, severance and short-term employee benefits are expensed as occurred, whereas the share-based payments are recorded at the date of grant and expensed over the vesting period to the Consolidated Statements of Operations and Comprehensive Loss.

13. CHANGES IN WORKING CAPITAL ITEMS

	Three-months March 31, 2017	Three-months March 31, 2016
Accounts receivable	\$ (26,392)	\$ 116,281
Investment tax credits and investment credits receivable	(78,511)	(108,483)
Income taxes payable and recoverable	17,030	36,649
Lease receivable	6,746	4,817
Inventory	(111,543)	(268,549)
Prepaid expenses and deposits	22,223	(24,623)
Accounts payable and accrued liabilities	(324,109)	1,360,322
Provisions	(2,306)	120,000
Deferred revenue	182,225	187,104
Total	\$ (314,637)	\$ 1,423,518

14. FINANCIAL INSTRUMENTS

The fair values of the financial assets and liabilities, approximate their carrying value at March 31, 2017 and December 31, 2016.

The Company's financial instruments' carrying values by classification have been summarized below:

	March 31, 2017	December 31, 2016
Financial assets		
Loans and receivables	\$ 5,588,035	\$ 5,523,700
Financial liabilities		
Other financial liabilities	4,399,590	4,642,425

15. SEGMENTED INFORMATION

The Company in prior years was divided into two reportable segments: Point-of-Sale ("POS") and Payments. During fiscal 2016, the Company divested the Zomaron Inc. entity as disclosed in the discontinued operations Note 16, which were excluded from segmented results throughout fiscal 2016 and the Company disposed of the assets for the ATM payment processing division. The disposal of these business units has resulted in the elimination of the Payments reporting segment and prospectively the Company only has the one reportable segment, being POS.

16. DISPOSITION OF ZOMARON AND DISCONTINUED OPERATIONS

During the year ended December 31, 2016, the Company decided to divest of its wholly owned subsidiary Zomaron Inc., which was within the Payments Segment following a decision made to focus Company resources and capital investment in targeted growth opportunities in the Company's identified core markets; 1) Point-of-Sale and 2) SecureTablePay platforms.

As at March 31, 2016 the Zomaron Inc. entity was recorded as a disposal group held for sale. On April 29, 2016, the Company completed the sale of Zomaron Inc., to a company established by Zomaron's current operating management team, for an amount totalling \$4.5 million. Consideration for the sale of Zomaron shares comprised of a cash payment of \$2.0 million on closing. Additionally, on closing Posera received a repayment of an existing intercompany debt in the amount of \$1.3 million. Further, the buyers have assumed a secured note payable with an estimated value on the date of disposition of \$1.2 million, \$0.4 million of which was unconditionally due on or before December 31, 2016, and \$0.8 million of which is repayable at an amount that is dependent on certain variables, including Posera's share price.

See below for a reconciliation of the Note Receivable Balance issued as part of the Zomaron Disposition:

	Note Receivable
Balance – December 31, 2015	\$ Nil
Zomaron Disposition	1,200,000
Payments received	(400,000)
Revaluation	(320,000)
Balance – December 31, 2016	\$ 480,000
Payments received	(480,000)
Balance – March 31, 2017	\$ -

As at April 29th, 2016, the date of disposition, the disposal group comprised \$2,365,207 of Net Assets, as detailed below:

	Assets		Liabilities
Cash and cash equivalents	\$ 287,311		
Accounts receivable	472,691		
Prepaid expenses and deposits	10,815	Accounts payable	
Property, plant and equipment	95,149	and other accrued charges	\$ 796,816
Intangible assets	221,864	Vehicle loans	
Goodwill	2,161,813	and capital leases	87,620
Total assets disposed	\$ 3,249,643	Total liabilities disposed	\$ 884,436

16. DISPOSITION OF ZOMARON AND DISCONTINUED OPERATIONS (continued)

During the year-ended December 31, 2016, the Company recorded a gain on the disposal of Zomaron of \$1,959,794, being a gain of \$2,134,794 less tax of \$175,000. The Company incurred transaction costs related to the disposition of Zomaron of \$nil (year-ended 2016 - \$79,229) during the three-months ended March 31, 2017, which has been recorded in General and Administrative in the Statement of Operations.

Zomaron has been presented as a discontinued operation, separate from continuing operations, in the Consolidated Statements of Operations and Comprehensive Loss during the three-months ended March 31, 2017 and March 31, 2016.

The results of the discontinued operation, which are presented as one net amount on the Consolidated Statements of Operations and Comprehensive Loss during the periods are summarized below:

	Three-months ended March 31, 2017 (i)	Three-months ended March 31, 2016 (i)
Revenue	\$ -	\$ 920,344
Cost of inventory	-	184,801
Operations and support	-	93,252
Total Cost of Sales	-	278,053
Gross Profit	-	642,291
Sales and marketing	-	574,563
General and administrative	-	144,728
Total Operating expenses	-	719,291
Interest expense	-	1,777
Net Income(loss) before income taxes from discontinued operations	-	(78,777)
Deferred tax recovery	-	-
Net Income(loss) from discontinued operations	\$ -	\$ (78,777)

(i) Three-months ended March 31, 2016 includes results until the date of disposition, being April 29, 2016.

Cash flows from (used in) Discontinued Operations included in the Consolidated Statements of Cash Flows are detailed below:

	Three-months ended March 31, 2017	Three-months ended March 31, 2016
Cash flow from Operations	\$ -	\$ 91,500
Cash flow used in Financing	-	(9,627)
Total Cash flow from (used in) Discontinued Operations	\$ -	\$ 81,873