

## **SCAN UPON DEMAND**

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**Fairey**

*Electronics & Electrical Power  
Aerospace & Defence  
Filtration & Specialised Ceramics*

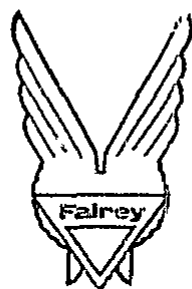
**REPORT AND  
ACCOUNTS  
1989**



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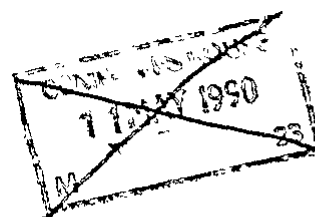
THIS IS IMPORTANT



FAIREY GROUP plc

Letter from the Chairman to Ordinary Shareholders

Notice of Annual General Meeting to be held on 8 May 1990



# FAIREY GROUP plc

Registered Office  
Cranford Lane  
Heston  
Middlesex TW5 9NQ

6 April 1990

To: The Ordinary Shareholders

Dear Shareholder,

In addition to the usual business to be transacted at the annual general meeting of the company to be held on 8 May 1990, which is referred to in resolutions 1, 2, 3 and 4, your board is proposing four items of special business as set out in resolutions 5, 6, 7 and 8, which are described below.

## Resolution 5

### Alteration of articles of association

The International Stock Exchange has altered the listing rules governing sanctions which may be imposed by listed companies by means of their articles of association for non-compliance with a notice issued under Section 212 of the Companies Act 1985 (which requires a shareholder in receipt of such notice to disclose details of his holding in the company). The articles of association currently provide for disenfranchisement of such shares and the proposed amendment will entitle the directors, in addition, to restrict transferability of the shares concerned and the right to receive dividends.

The proposed restrictions, which are in accordance with provisions recently permitted by The International Stock Exchange, cannot be imposed until the expiry of a prescribed period (28 days or 14 days for holdings of more than 0.25% of the class of shares concerned) and cease if the relevant shares are sold pursuant to a takeover offer or to an unconnected third party.

Your board considers that these changes are appropriate to protect the interests of the company and its shareholders more effectively.

## Resolution 6

### Amendment to savings related share option scheme

Shareholders are requested to authorise the change to the rules of the Fairey Group Savings Related Share Option Scheme so that, subject to the approval of the Board of Inland Revenue, your board will have the authority to grant options to employees at exercise prices of up to 20% below the quoted market price of the company's ordinary shares at the date of granting the options in accordance with the provisions of the Finance Act 1989.

## Resolution 7

### Allotment of shares

The Companies Act 1985 provides that directors may not allot shares unless empowered to do so by the shareholders. Your board was given general authority at the extraordinary general meeting in 1988 immediately before the flotation of the company's ordinary shares on The International Stock Exchange, but the limit on the number of shares which the directors were then empowered to allot has now almost been reached. Resolution 7 grants your board general authority for a period expiring at the 1995 annual general meeting or the fifth anniversary of this meeting, if earlier, in respect of £550,250 of share capital (being just less than one third of the present issued share capital).

## Resolution 8

### Issue of shares wholly for cash

The directors consider that it is in the interests of the company and its shareholders that they should have at their disposal a number of ordinary shares to be allotted for cash, without first having to offer them to existing shareholders, so that they can take advantage of business opportunities as they arise, or, in the event of a rights issue, so that allotments of ordinary shares can be made on the terms of paragraph (b) of the resolution. They are therefore seeking shareholders' consent to the adoption of Resolution 8 as a special resolution which would permit the allotment for cash of equity securities up to an aggregate nominal amount of £82,550, which is equivalent to 5% of the issued ordinary share capital of the company. The directors propose that this authority should be renewed annually, and in accordance with the recommendations of the Investment Protection Committees, they confirm that it is their intention that no more than 7.5% of the issued ordinary share capital be allotted for cash on a non pre-emptive basis during any three year period.

## Recommendation

Your directors consider that the above proposals are in the best interests of the company and unanimously recommend that you vote in favour of all the resolutions set out in the notice of meeting as they intend to do in respect of their own shareholdings.

Yours sincerely,



Derek Kingsbury CBE  
Chairman and Chief Executive

## NOTICE OF MEETING

Notice is hereby given that the annual general meeting of Fairey Group plc will be held at Stationers Hall, Ave Maria Lane, London EC4 on Tuesday 8 May 1990 at 12 noon for the following purposes:—

- 1 To receive and consider the accounts and the reports of the directors and auditors for the year ended 31 December 1989.
- 2 To declare a final dividend
- 3 To re-elect as a director Mr E Swainson who retires by rotation under the terms of the articles of association.
- 4 To re-appoint Coopers & Lybrand Deloitte as auditors and to authorise the directors to fix their remuneration.

### SPECIAL BUSINESS

To consider and, if thought fit, to pass the following resolutions:

#### 5 Special Resolution

That Article 75 of the Company's Articles of Association be deleted and replaced with the following:

#### AMENDED ARTICLE 75

75(A) No Member shall, unless the Directors otherwise determine, be entitled, in respect of any share in the capital of the Company held by him, to be present or to vote on any question, either in person or by proxy, at any General Meeting, or upon any poll, or to be reckoned in a quorum, or to exercise any other right or privilege conferred by membership in relation to meetings of the Company if any call or other sum presently payable by him to the Company in respect of such share remains unpaid.

(B) If any Member, or any other named person appearing to be interested in shares held by such Member, has been duly served with a notice under Section 212 of the Companies Act 1985 and is in default for the prescribed period as defined in (D) below in supplying to the Company the information thereby required, then the Directors may in their absolute discretion at any time thereafter serve a notice ("direction notice") upon such Member as follows:

- (i) a direction notice may direct that, in respect of the shares in relation to which the default occurred ("default shares"), the Member shall not be entitled to vote at a General Meeting or meeting of the holders of any class of shares of the Company either personally or by proxy or to exercise any other right conferred by membership in relation to meetings of the Company or of the holders of any class of shares of the Company; and
- (ii) where the default shares represent at least 0.25% of the class of shares concerned, then the direction notice may additionally direct that:
  - (a) in respect of the default shares, any dividend (or part thereof) or other money which would otherwise be payable on such shares shall be retained by the Company without any liability to pay interest thereon when such money is finally paid to the Member; and/or
  - (b) no transfer, other than an approved transfer, of any of the shares held by such Member shall be registered unless:
    - (1) the Member is not himself in default as regards supplying the information requested; and
    - (2) the transfer is of part only of the Member's holding and when presented for registration is accompanied by a certificate by the Member in a form satisfactory to the Directors to the effect that after due and careful enquiry the Member is satisfied that no person in default as regards supplying such information is interested in any of the shares the subject of the transfer.

The Company shall send to each other person appearing to be interested in the shares which are the subject of any direction notice, a copy of the notice, but the failure or omission by the Company to do so shall not invalidate such notice.

(C) Any direction notice shall cease to have effect after the Member or other named person on whom the notice under the said Section 212 has been served has supplied the information required by such notice to the Company. Notwithstanding the above, a direction notice shall cease to have effect in relation to any shares which are transferred by such Member by means of an approved transfer as defined in (D) below.

(D) For the purpose of this Article:

- (i) a person shall be treated as appearing to be interested in any shares if the Member holding such shares has given to the Company a notification under the said Section 212 which either (a) names such person as being interested or (b) fails to establish the identities of those interested in the shares and (after taking into account the said notification and any other relevant Section 212 notification) the Company knows or has reasonable cause to believe that the person in question is or may be interested in the shares;
- (ii) the prescribed period in respect of any particular Member is 28 days from the date of service of the said notice under Section 212 except where the default shares represent at least 0.25% of the class of shares concerned in which case such period shall be 14 days;
- (iii) a transfer of shares is an approved transfer if but only if:
  - (1) it is a transfer of shares to an offerer by way or in pursuance of acceptance of a takeover offer for a company (as defined in Section 14 of the Company Securities (Insider Dealing) Act 1985); or
  - (2) the Directors are satisfied that the transfer is made pursuant to a sale of the whole of the beneficial ownership of the shares to a party unconnected with a Member and with any other persons appearing to be interested in such shares; or
  - (3) the transfer results from a sale made through a recognised investment exchange (as defined in the Financial Services Act 1986) or any stock exchange outside the United Kingdom on which the Company's shares are normally traded.

(E) Nothing contained in this Article shall limit the power of the Directors under Section 214 of the Companies Act 1985.

#### 6 Ordinary Resolution

That subject to the approval of the Board of Inland Revenue the Rules of the Fairway Group Savings Related Share Option Scheme adopted on 7 November 1988 be amended by deleting the words "ninety per cent" in Rule 5(i) and substituting therefor the words "eighty per cent".

#### 7 Ordinary Resolution

That the Directors be and they hereby are generally and unconditionally authorised pursuant to Section 80 of the Companies Act 1985 to exercise all powers of the Company to allot relevant securities (as defined in subsection (2) of such Section) up to an aggregate nominal amount of £550,350, such authority:—

- (a) to expire on the earlier of the fifth anniversary of this resolution becoming effective and the day on which the Annual General Meeting of the Company in 1995 is held;
- (b) to include the power to make any offer or agreement which would or might require relevant securities to be allotted after such authority has expired and authority to make allotments pursuant to such offer or agreement after the expiry of the authority given hereby; and
- (c) to supersede all and any authorities conferred prior to the date of this resolution upon the Directors under such Section.

#### 8 Special Resolution

That subject to the passing of Resolution 7 set out in the Notice of this meeting, the Directors be and they hereby are empowered until the date of the next Annual General Meeting of the Company or after the elapse of fifteen months, whichever occurs first, pursuant to Section 95 of the Companies Act 1985 to allot equity securities (as defined in Section 94(2) of the Companies Act 1985) for cash as if Section 89(1) of the said Act did not apply to any such allotment provided that this power shall be limited to the allotment of equity securities:—

- (a) otherwise than pursuant to sub-paragraph (b) below up to an aggregate nominal amount of £82,550; or
- (b) in connection with a rights issue in favour of ordinary shareholders where the equity securities respectively attributable to the interests of all ordinary shareholders are proportionate (as nearly as possible) to the respective numbers of ordinary shares held by them but subject to such exclusions or other arrangements as the Directors may deem necessary or desirable to deal with fractional entitlements, record dates or legal or practical problems under the laws of, or the requirements of, any regulatory authority in any territory or otherwise howsoever;

save that the Company may before the expiry of the power hereby conferred make any offer or agreement which would or might require equity securities to be allotted after such expiry and the Directors may allot equity securities pursuant to any such offer or agreement as if the power hereby conferred had not expired.

BY ORDER OF THE BOARD

A C Hayward  
Secretary

Registered Office:  
Cranford Lane  
Heston  
Middlesex TW5 9NQ  
6 April 1990

#### NOTES

- 1 Approval of an ordinary resolution requires that a simple majority of votes be cast in favour of the resolution. Approval of a special resolution requires that a majority of three-quarters of votes cast be in favour of the resolution.
- 2 Ordinary shareholders are entitled to attend and vote at this meeting. Any such shareholder may appoint one or more persons (whether members of the company or not) to act as his proxies to attend and vote instead of him. Forms appointing proxies must be deposited at the office of the registrars 48 hours before the time of the meeting.
- 3 Copies of directors' service contracts of more than one year's duration will be available for inspection at the registered office of the company on any weekday (except Saturdays and public holidays) during normal business hours until the date of the meeting and at the place of the meeting from 15 minutes before it starts until its conclusion.

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## The Fairey Group of Companies

Fairey Group plc Heston Middlesex TW5 9NQ  
Telephone 081 759 4811 Facsimile 081 759 9461

### Electronics and Electrical Power

Digital indication and control devices, electronic counters, rate indicators, timers, panel meters and sensors.

**Red Lion Controls Inc**  
York Pennsylvania  
USA  
**Red Lion Controls Europe Ltd**  
Heston, Middlesex

High voltage insulators and hardware for transmission lines, distribution substations, switchgear, transformers and surge diverters.

**Allied Insulators Ltd**  
Stoke-on-Trent Staffordshire  
**Doulton Insulators Ltd**  
Stoke-on-Trent Staffordshire

High duty malleable castings for power transmission.

**Hopyard Foundries Ltd**  
Bilston West Midlands

Magnox fuel element canisters.

**Fairey Nuclear Ltd**  
Heston Middlesex

Standard industrial computer boards and microprocessor based control systems.

**Arcom Control Systems Ltd**  
Cambridge  
Associated Company

### Aerospace and Defence

Aircraft and guided weapons control systems, landing gear, filtration and hydraulic system components for aerospace and defence applications. Computer-operated servo mechanisms, autoloaders and test rigs.

**Fairey Hydraulics Ltd**  
Heston Middlesex and  
Claverham Avon  
**Fairey Hydraulics Inc**  
Cleveland Ohio USA

### Filtration and Specialised Ceramics

High and low pressure filters for the fluid power and process industries. Sintered metal filter capsules

**Fairey Arlon Ltd**  
Heston Middlesex  
**Fairey Arlon BV**  
Amhem  
The Netherlands  
**Fairey Arlon Inc**  
Sturtevant Wisconsin USA

Superfine filtration for the defence, aerospace, chemical, nuclear and process industries.

**Fairey Microfiltrex Ltd**  
Fareham Hampshire  
**Fairey Microfiltrex USA**  
Sturtevant Wisconsin USA

Stacked disc capsules and pleated candles using sintered metal powder and metal fibre media in bronze or stainless steel.

**Fairey Polymer Filtration**  
Fareham Hampshire

Precision ceramic cores for investment casting; metallurgical ceramic components; water, air and metal pouring filters.

**Fairey Industrial Ceramics Ltd**  
Stone Staffordshire

Development of high performance ceramics.

**Fairey Tecranics Ltd**  
Stone Staffordshire

## Board of Directors



**D J Kingsbury CBE**  
*Chairman and Group Chief Executive*

Derek Kingsbury, aged 63, joined Fairey as group chief executive in 1982. He was previously deputy chief executive of Dowty Group plc. He led the management buy-out of Fairey from Pearson plc in 1986 and additionally became chairman in 1987. He has been a non-executive director of Vickers P.L.C. since 1981 and chairman of the council of the Defence Manufacturers Association since 1987. He is also a member of the Review Board for Government Contracts and Chairman of the Engineering Council Continuing Education and Training Pilot Scheme Steering Committee. He was made a CBE in 1988.

**E Swainson CBE\***  
*Vice Chairman*

Eric Swainson, aged 63, joined the board in 1987. He had been managing director of IMI plc from 1974 to 1986 and is currently a non-executive director of Iloyds Bank plc, chairman of West Midlands Industrial Development Board and has a number of other appointments. He was made a CBE in 1981.



**M A Fay FCA**  
*Group Financial Director*

Michael Fay, aged 58, joined the group in 1979. Previously he was a senior consultant with PA Management Consultants Limited and prior to that chief accountant of Securor Limited.

**The Lord Gregson\***

Lord Gregson, aged 66, joined The Fairey Aviation Company Limited in 1939, eventually becoming managing director of Fairey Engineering Limited. In 1978 he became a director of Fairey Holdings Limited. He retired in February 1989 and has become a non-executive director. Among other appointments, he is a director of British Steel plc. He was created a life peer in 1975.



**A C Hayward**  
*Commercial Director and Company Secretary*

Anthony Hayward, aged 57, joined Fairey in 1954 and has held senior positions in a number of the group's businesses including the North American office from 1980 to 1987.

**The Rt Hon Sir Geoffrey Pattie MP\***

Sir Geoffrey Pattie, aged 54, joined the board in 1987. He was elected to Parliament in 1974 and has held a number of government appointments in the Ministry of Defence and Department of Trade and Industry. He is deputy chairman of The Cambridge Instrument Company plc, chairman of CDP Nexus Limited and has a number of other appointments.



**J W Poulter**  
*Group Managing Director*

John Poulter, aged 47, joined the group in April 1988. Previously he was responsible for a group of UK and US manufacturing businesses within BTR plc and before that was with Thomas Tilling plc and Cambridge Instruments Group.

\*non-executive

## Chairman's Statement



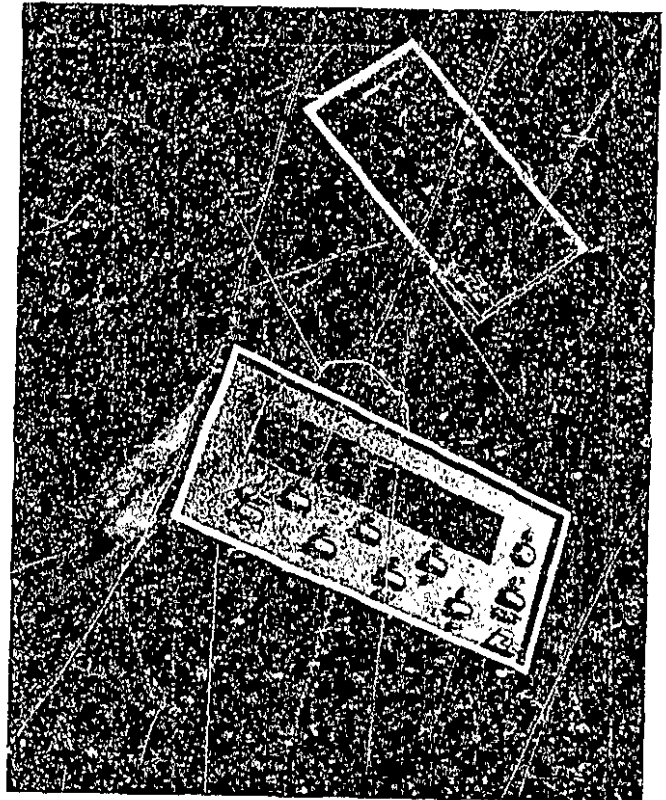
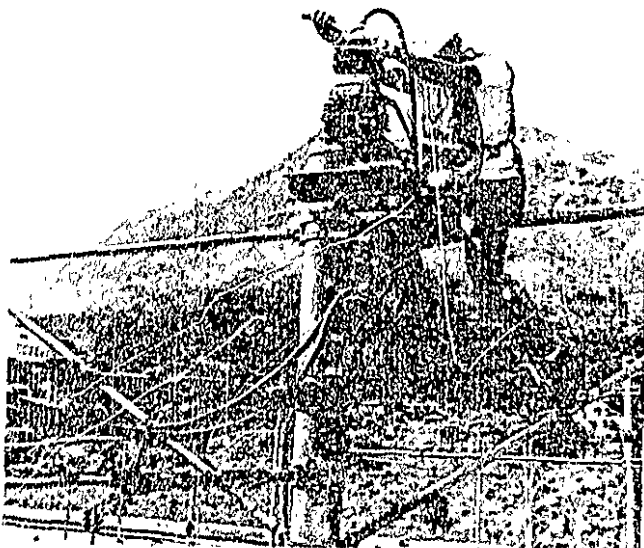
Derek Kingsbury,  
Chairman and Group  
Chief Executive.

I am delighted to report another year of excellent progress both in terms of financial performance and business development. This has resulted from the strategy outlined in the Offer-for-Sale Prospectus issued in November 1988 "... to build on the strong market positions of the principal subsidiaries and to use the group's expertise to expand product ranges and market coverage of these subsidiaries ..."

Operating profit rose 24% to £12.0m (£9.7m) on sales of £83m (£82m). This improvement reflects the broad strength of Fairway in its selected range of markets both at home and overseas, and strong growth in our Electronics and Electrical Power, and Filtration and Specialised Ceramics sectors.

Our pre-tax profit increased by 43% to £12.5m (£8.8m) helped by interest income arising from a positive cash flow of £7.8m.

Fairway's Insulator Division (Allied Doulton) has provided insulators to Balfour Beatty Power Construction Ltd, main contractors for the Hong Kong Mass Transit System.



A Red Lion 60mm  
2000 programmable  
counter and a  
programmable panel  
indicator, 100

Earnings per share at 24.7p showed a 41% increase over the 1988 out-turn calculated on a comparable basis.

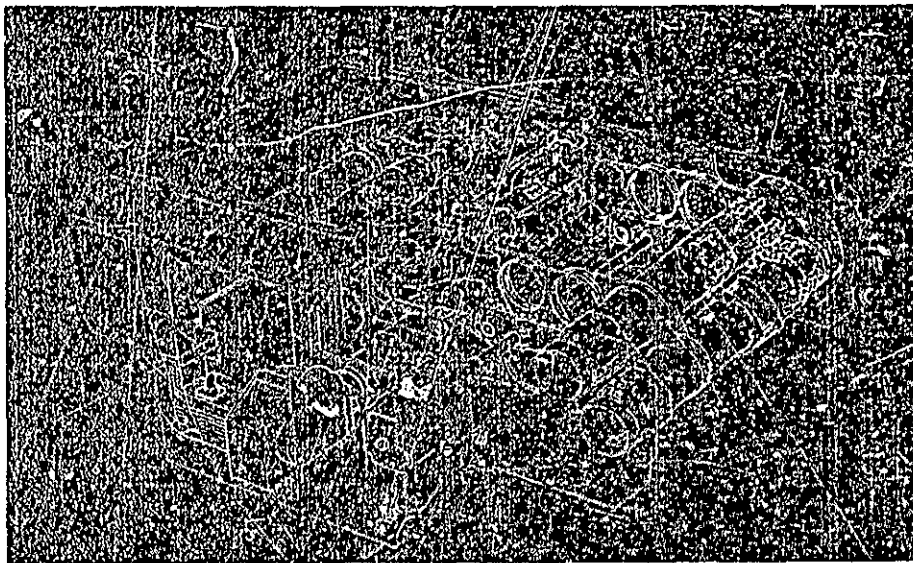
The board is recommending a final dividend of 5.0p per share making a total of 7.4p per share for the full year. In November 1988, in the Offer-for-Sale Prospectus, the directors indicated that the dividend split between interim and final would probably be one third and two-thirds. In the event the excellent result for the year has enabled the directors to recommend a higher final dividend than anticipated.

This successful performance has not come without effort and our employees at all levels deserve much credit for their positive reaction to the tasks and opportunities facing us.

Order books remain strong, the only significant change being in the Aerospace and Defence sector where the programme for the Tornado aircraft is reducing as anticipated and action has already been taken to keep facilities and work load in balance as reported at the half year.

Our Electronics and Electrical Power

## Chairman's Statement



*Bushby Autoloader  
automatic  
ammunition loading  
and replenishing  
system designed and  
developed by Fairey  
Hydraulics for the  
Royal Armaments  
Research and  
Development  
Establishment*

sector improved sales, profits and margins during the year with all companies contributing well. Red Lion Controls continued to expand its industrial electronic control and sensing product range and markets worldwide, and is commissioning a modest expansion to its facilities in York, Pennsylvania.

The Allied-Doulton high voltage insulator business has benefited from a full year of more efficient production following earlier rationalisation activity. Quality and service are the keys to this market and in common with our other activities, continual re-investment takes place in product development and production plant.

Fairey Nuclear which manufactures magnox fuel canisters had a good year but the market size has continued to reduce and resources have been adapted accordingly; recently it has won a long term contract as a sole supplier.

Our associated company Arcom Control Systems made progress and started 1990 with a good order book.

In the Filtration and Specialised Ceramics sector all companies again produced encouraging results with an especially good performance coming from Fairey Industrial Ceramics. Again there was an improvement in margins overall.

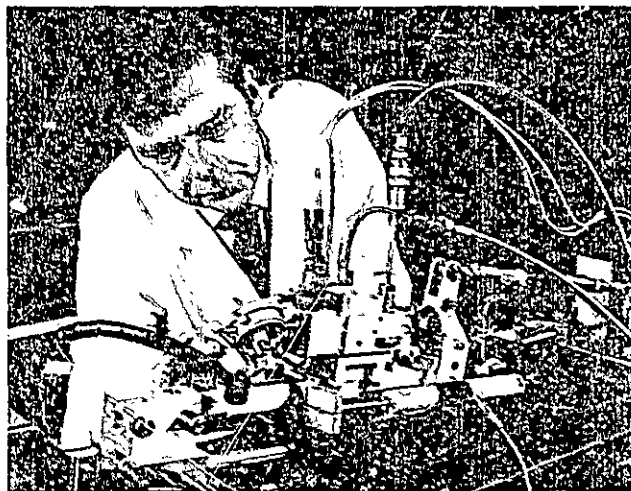
Our filtration activities which span the fluid power, polymer, nuclear,

aerospace and industrial markets continued to exploit their opportunities well with the production units in the UK, Holland and the USA each playing a full part.

Additionally the water filter business at Fairey Industrial Ceramics grew well as did the demand for their preformed ceramic cores for the aerospace industry.

In Aerospace and Defence a re-organisation has been implemented as Fairey Hydraulics broadens its technology base and concentrates its resources, reflecting a changing balance between development engineering and production. Notably the management are focussing on new

*Fairey Industrial Ceramics  
produces ceramic  
cores for the  
aerospace industry*



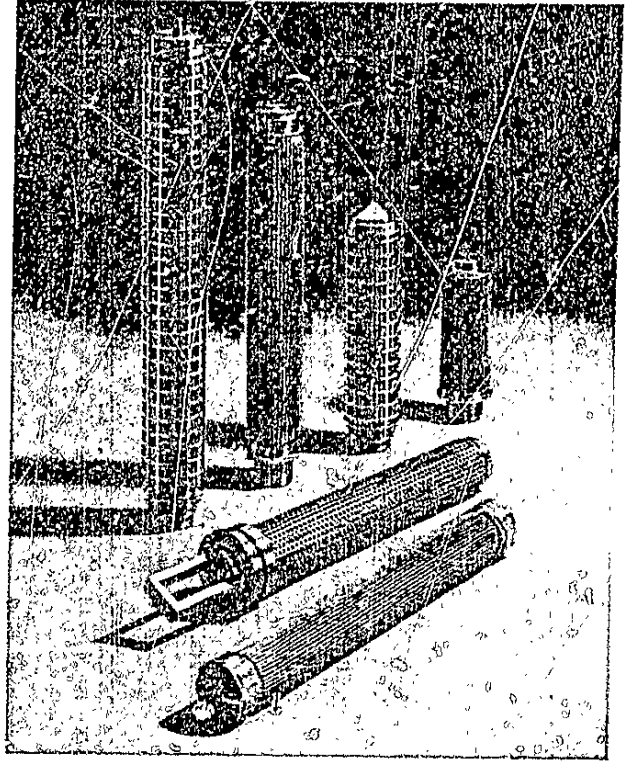
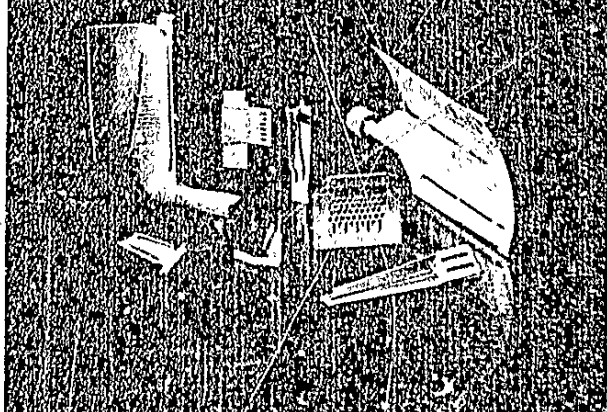
## Chairman's Statement

opportunities whilst not neglecting in any way the important and ongoing involvement we have in supplying traditional products to the aerospace industry and in giving after sales support in particular via our important repair and overhaul activity.

High interest rates and the level of inflation in the UK have not helped the general economic outlook and, in particular, businesses close to the high street. However, we are largely sheltered from the impact of these events, as over 50% of our profit is derived from overseas and significant portions of our UK business are reassuringly linked to civil aerospace engine manufacture and the electricity supply industry. Additionally all our major subsidiaries have strengthened their market positions and we have net liquid funds. As a result, we face 1990 with confidence and we intend to continue our policy of introducing a steady flow of new products to the market. Given reasonable trading circumstances the board is confident that our growth will continue.

Our active search for acquisitions is being maintained and we have screened a large number of possibilities. However many superficially attractive opportunities seem to us to be over priced. We shall continue to search diligently seeking sensible value for money and we are encouraged that the number of target companies being drawn to our attention is on the increase. At the same time we shall continue to reinforce our faster growing product

Ceramic cores made by Fairley Industrial Ceramics are used in the casting of components for aviation and land-based gas turbines.



REMPAK candles designed and manufactured by Fairley Polymer Filtration represent a new concept in filtering molten polymer.

sectors with additional investment where this produces better value for money than a high priced acquisition.

The number of directors has reduced during the year to a level that is more appropriate to a group of our size. Two non-executive directors, Douglas Fairservice and Tom Neville who were nominees of Electra Candover Partners at the time of our management buy-out in 1987

resigned, after remaining with us for an additional year following our flotation in 1988. Also, an executive director, John Edwards, left to pursue another career opportunity; he made a great contribution to our affairs during the management buy-out and the flotation. We thank all three for the stimulus and counsel they gave us and we wish them well.

*D J Kingsbury*

D J Kingsbury CBE  
Chairman and Group Chief Executive

## Report of the Auditors

To the members of Fairey Group plc

We have audited the accounts on pages 10 to 20 in accordance with auditing standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company and the group at 31 December 1989 and of the profit and source and application of funds of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Coopers & Lybrand Deloitte  
Chartered Accountants  
London  
7 March 1990

## Advisers

Auditors

Coopers & Lybrand Deloitte

Bankers

National Westminster Bank PLC

Brokers

Cazenove & Co.

Financial Advisers

Lazard Brothers & Co., Limited

Solicitors

Ashurst Morris Crisp

Registrars

National Westminster Bank PLC

Registrar's Department

P.O. Box No. 82

Caxton House, Redcliffe Way

Bristol BS997NH

## Financial Calendar

Annual general meeting

8 May 1990

1989 Final dividend payable

15 June 1990

1990 interim results

10 September 1990

1990 Interim dividend payable

November 1990

1990 Preliminary results

March 1991

## Report of the Directors

The directors present their report and the accounts for the year ended 31 December 1989.

**Principal activities** The principal business sectors of Fairey Group are:

Electronics and Electrical Power, where it designs and manufactures digital indication and control products for industrial applications, porcelain insulators for high voltage electricity distribution and magnox fuel element canisters.

Aerospace and Defence, where it designs and manufactures powered flying controls and other hydraulic and electronic equipment, including autoloaders and test sets.

Filtration and Specialised Ceramics, where it designs and manufactures filters and ceramic products for a range of specialised applications.

The group carries out research and development in all of its main product areas.

**Share capital** Details of the ordinary shares and options issued by the company are given on page 19.

At 6 March 1990 beneficial interests amounting to 5% or more of the issued ordinary share capital which had been notified to the company comprised:

|                                     |                         |
|-------------------------------------|-------------------------|
| The Standard Life Assurance Company | 3,050,000 shares (9.2%) |
| Electra Investment Trust p.l.c.     | 2,029,426 shares (6.1%) |

**Results and dividends** The profit for the year after taxation amounted to £8,172,000 and after extraordinary items to £8,458,000. Turnover and profit before taxation are detailed in note 2 to the accounts.

A final dividend for the year to 31 December 1989 is proposed of 5.0p per share. With the interim dividend already paid, this makes a total for the year of 7.4p.

The final dividend will be paid on 15 June 1990 to shareholders on the register on 15 May 1990.

**Fixed assets** Movements in fixed assets are detailed in note 10 to the accounts.

The group's UK properties were revalued in June 1988. The directors estimate that in total the open market value of the UK and overseas properties exceed book value.

**Directors** The directors at 31 December 1989 are listed on page 3.

Lord Gregson retired as an executive director on 6 February 1989 but remains with the group as a non-executive director.

Mr T Neville resigned from the board on 30 September 1989, Mr J R Edwards resigned on 31 October 1989 and Mr G D Fairservice resigned on 4 December 1989.

Mr E Swainson retires from the board by rotation and, being eligible, offers himself for re-election.

# Report of the Directors

**Directors interests** The following directors or their families had beneficial interests in the share capital of the company:

|                     | Ordinary shares |           | Options in ordinary shares |        |
|---------------------|-----------------|-----------|----------------------------|--------|
|                     | 31.12.89        | 1.1.89    | 31.12.89                   | 1.1.89 |
| D J Kingsbury       | 1,260,000       | 1,260,000 | 39,645                     | 4,645  |
| ESwainson           | 20,132          | 20,132    | -                          | -      |
| MA Fay              | 212,000         | 212,000   | 17,500                     | -      |
| The Lord Gregson    | 400,000         | 810,000   | -                          | -      |
| AC Hayward          | 500,000         | 500,000   | 22,145                     | 4,645  |
| Sir Geoffrey Pattie | 10,000          | 20,000    | -                          | -      |
| JW Poultter         | 195,000         | 195,000   | 52,500                     | 32,271 |

At 6 March 1990 the interests of the directors were unchanged.

## Employees

Fairey Group plc has a policy of encouraging its operating companies to provide information to their employees on a regular basis. This information will include matters relating to their company's performance, its prospects in the markets it serves and the economic outlook of its business in the period ahead.

Where appropriate it expects consultation to take place so that a proper balance of views is considered in reaching conclusions.

The group publishes a house magazine 'Fairey in Focus' which is made available to all employees.

Financial participation in the group is encouraged through the Savings Related Share Option Scheme. 29% of eligible employees joined the scheme at its inception and at the year end it had 350 members.

It is the policy of Fairey to recruit, train and promote disabled persons on the basis of their aptitudes and abilities. If employees become disabled, every effort is made to retain them and when necessary retrain them for appropriate posts.

## Donations

No political donations have been made by the group. Charitable donations amounted to £12,000.

## Close company

At 31 December 1989 the company was not a close company within the meaning of the Income and Corporation Taxes Act 1970.

## Auditors

Our auditors Deloitte Haskins and Sells are in the process of merging their practice with Coopers & Lybrand. In the meantime they have adopted Coopers & Lybrand Deloitte as their business name and have signed their audit report in that name. A resolution to re-appoint Coopers & Lybrand Deloitte as the company's auditors will be proposed at the annual general meeting.

AC Hayward  
Secretary

7 March 1990

# Consolidated Profit and Loss Account

| Notes | Year ended 31 December                      | 1989<br>£'000 | 1988<br>£'000 |
|-------|---------------------------------------------|---------------|---------------|
| 2     | Turnover                                    | 83,156        | 82,104        |
|       | Cost of sales                               | 54,415        | 56,885        |
|       | Gross profit                                | 28,741        | 25,219        |
|       | Distribution costs                          | (3,373)       | (3,484)       |
|       | Administration, research and other expenses | (13,378)      | (12,101)      |
|       | Share of associated company profit          | 23            | 36            |
|       | Operating profit before exceptional item    | 12,013        | 9,670         |
|       | Exceptional item                            | -             | 852           |
|       | Operating profit                            | 12,013        | 10,522        |
| 6     | Net interest receivable/(payable)           | 520           | (1752)        |
| 2     | Profit before taxation                      | 12,533        | 8,770         |
| 7     | Taxation                                    | 4,361         | 3,132         |
|       | Profit after taxation                       | 8,172         | 5,638         |
| 8     | Extraordinary items                         | 286           | -             |
|       | Profit after extraordinary items            | 8,458         | 5,638         |
|       | Dividends                                   |               |               |
|       | Preference shares                           | -             | 493           |
|       | Preferred ordinary shares                   | -             | 379           |
|       | Ordinary shares                             |               |               |
|       | Interim paid 2.4p                           | 793           | -             |
|       | Final proposed 5.0p                         | 1,651         | -             |
| 21    | Retained profit                             | 6,014         | 4,766         |
| 9     | Earnings per ordinary share                 | 24.7p         | 17.5p         |
|       | Dividends per ordinary share                | 7.4p          | -             |

# Balance Sheets

| Notes | 31 December                             | Group         |               | Company        |                |
|-------|-----------------------------------------|---------------|---------------|----------------|----------------|
|       |                                         | 1989<br>£'000 | 1988<br>£'000 | 1989<br>£'000  | 1988<br>£'000  |
|       | Fixed assets                            |               |               |                |                |
| 10    | Tangible assets                         | 23,698        | 24,754        | 10,033         | 10,342         |
| 11    | Investments: Subsidiaries               | —             | —             | 35,524         | 35,163         |
|       | Associated company                      | 247           | 87            | 192            | 42             |
|       | Others                                  | 311           | 414           | —              | —              |
|       |                                         | <u>24,256</u> | <u>25,255</u> | <u>45,749</u>  | <u>45,547</u>  |
|       | Current assets                          |               |               |                |                |
| 12    | Stocks                                  | 12,652        | 11,126        | 29             | 154            |
| 13    | Debtors                                 | 17,270        | 16,704        | 6,000          | 7,217          |
|       | Cash at bank                            | 10,688        | 3,540         | 5,948          | 1,705          |
|       |                                         | <u>40,610</u> | <u>31,370</u> | <u>11,977</u>  | <u>9,077</u>   |
|       | Creditors: due within one year          |               |               |                |                |
| 14/16 | Short term borrowing                    | 26            | 1,143         | —              | 2,583          |
| 14    | Other creditors                         | 19,731        | 16,468        | 18,533         | 14,867         |
|       |                                         | <u>19,757</u> | <u>17,611</u> | <u>18,533</u>  | <u>17,450</u>  |
|       | Net current assets                      | <u>20,853</u> | <u>13,759</u> | <u>(6,556)</u> | <u>(8,373)</u> |
|       | Total assets less current liabilities   | <u>45,109</u> | <u>39,014</u> | <u>39,193</u>  | <u>37,174</u>  |
|       | Creditors: due after more than one year |               |               |                |                |
| 15/16 | Medium and long term borrowing          | 4,107         | 3,675         | 3,727          | 3,315          |
| 15    | Other creditors                         | 577           | 37            | 2,849          | 2,335          |
|       |                                         | <u>4,684</u>  | <u>3,712</u>  | <u>6,576</u>   | <u>5,651</u>   |
| 17    | Provisions                              | 3,322         | 3,917         | 573            | 687            |
|       |                                         | <u>37,103</u> | <u>31,385</u> | <u>32,044</u>  | <u>30,836</u>  |
|       | Capital and reserves                    |               |               |                |                |
| 20    | Share capital                           | 1,651         | 1,651         | 1,651          | 1,651          |
| 21    | Reserves                                | 35,452        | 29,734        | 30,393         | 29,185         |
|       |                                         | <u>37,103</u> | <u>31,385</u> | <u>32,044</u>  | <u>30,836</u>  |

The accounts were approved by the board of directors on 7 March 1990 and signed on its behalf by

D J Kingsbury

MA Fay

Directors

## Source and Application of Funds

|                                                       | Year ended 31 December | 1989<br>£'000 | 1988<br>£'000  |
|-------------------------------------------------------|------------------------|---------------|----------------|
| Source of funds                                       |                        |               |                |
| Profit before taxation                                |                        | 12,533        | 8,770          |
| Depreciation                                          |                        | 2,419         | 2,470          |
| Extraordinary items                                   |                        | 413           | -              |
| Profit retained by associated company                 |                        | (23)          | (36)           |
| Profit from sale of assets                            |                        | (1,253)       | (57)           |
| Provision against investment                          |                        | 155           | -              |
| Exchange adjustments                                  |                        | (593)         | (16)           |
|                                                       |                        | <u>13,651</u> | <u>11,131</u>  |
| Funds from other sources:                             |                        |               |                |
| Issue of shares (net of expenses)                     |                        | -             | 21,483         |
| Proceeds from sales of tangible assets                |                        | 1,730         | 153            |
|                                                       |                        | <u>15,381</u> | <u>32,767</u>  |
| Application of funds                                  |                        |               |                |
| Capital additions                                     |                        | 2,063         | 1,899          |
| Tax paid                                              |                        | 4,006         | 3,225          |
| Dividends paid                                        |                        | 793           | 987            |
| Increase/(decrease) in working capital (see below)    |                        | 536           | (1,192)        |
| Purchase of subsidiaries and other assets             |                        | -             | 52             |
| Redemption of preference shares                       |                        | -             | 9,000          |
| Repayment of loan stock                               |                        | -             | 10,000         |
| Loan to associated company                            |                        | 150           | -              |
|                                                       |                        | <u>7,548</u>  | <u>23,971</u>  |
| Net increase in funds                                 |                        | <u>7,833</u>  | <u>8,796</u>   |
| Arising from:                                         |                        |               |                |
| (Increase)/decrease in medium and long term borrowing |                        | (432)         | 983            |
| (Increase)/decrease in short term borrowing           |                        | 1,117         | 7,830          |
| Increase/(decrease) in cash                           |                        | <u>7,148</u>  | <u>(17)</u>    |
|                                                       |                        | <u>7,833</u>  | <u>8,796</u>   |
| Increase/(decrease) in working capital                |                        |               |                |
| Stocks and work in progress                           |                        | 1,179         | (1,928)        |
| Debtors                                               |                        | 262           | 403            |
| Creditors and provisions                              |                        | (905)         | 333            |
|                                                       |                        | <u>536</u>    | <u>(1,192)</u> |

# Notes to the Accounts

## 1 Accounting policies

### *Basis of accounting*

The accounts are prepared on the historical cost convention as modified by the revaluation of certain fixed assets.

The accounts of the subsidiaries are made up to 31 December. Where subsidiaries have been acquired or disposed of during the year, the results arising subsequent to acquisition, or prior to disposal, are included in the results of the group.

### *Associated companies*

Where associated companies have been acquired or disposed of during the year the results arising subsequent to acquisition, or prior to disposal, are included. The group balance sheet includes the original investment at cost and the group's share of retained profits since the date of acquisition. The company balance sheet includes the investment at cost.

### *Turnover*

Turnover comprises sales invoiced (excluding value added tax) at fixed prices and the estimated sales value of goods delivered and accepted under contracts which have not been the subject of price settlement.

### *Depreciation*

Depreciation is calculated to write off the cost of fixed assets over their estimated useful lives on a straight line basis at the following rates per annum:

|                                       |                                                     |
|---------------------------------------|-----------------------------------------------------|
| Freehold and long leasehold buildings | — over the estimated residual life of the buildings |
| Short leasehold property              | — over the remaining period of the lease            |
| Plant, machinery and other equipment  | — 5-20%                                             |
| Motor vehicles                        | — 25%                                               |
| Tooling and computer software         | — 33 1/3%                                           |

### *Fixed assets investments*

Investments in subsidiaries and other investments are stated at cost, less amounts written off where there has been a permanent diminution of value.

### *Goodwill*

Goodwill, arising as the net excess of the cost of shares in subsidiaries over the value attributable to the acquiring company of their net assets at dates of acquisition, is deducted from reserves in the year of acquisition.

### *Stocks, work in progress and long term contracts*

Stocks and work in progress are calculated at the lower of cost and estimated net realisable value, and in the case of long term contracts include a proportion of estimated accrued profit less foreseeable losses. Cost represents direct cost incurred and, where applicable, a proportion of attributable overheads.

### *Retained profits of overseas subsidiaries*

No provision is made for any additional taxation, less double taxation relief, which would arise on the remittance of profits retained.

### *Foreign currencies*

Assets and liabilities in overseas currencies are translated into sterling at the rate ruling at 31 December. Profit and loss accounts in foreign currencies are translated into sterling at the average rates applicable during the year. Realised exchange differences arising on trading transactions are taken to the profit and loss account. Exchange differences arising on opening net assets are taken direct to reserves.

### *Deferred taxation*

Provision is made by the liability method, at the expected applicable rates, for taxation deferred in respect of all timing differences between accounting and taxation treatment, except when it is thought reasonably probable that the tax effects of such deferrals will continue for the foreseeable future.

### *Leases*

Finance lease rentals are capitalised at the total amount of rentals payable under the leasing agreement (excluding finance charges) and depreciated in accordance with group policy above. Finance charges are written off over the period of the lease in reducing amounts in relation to the written down carrying cost. Operating lease rentals are written off as incurred.

### *Research and development*

Research and development expenditure is written off as it is incurred.

### *Contributions to pension funds*

Pension fund contributions are based on percentages of employees' wages and salaries in accordance with the recommendations of the fund's actuaries. Contributions are charged to profit and loss account after amortising the fund's valuation surplus over the average future service lives of the membership.

### *Government grants*

Government grants are credited against the purchase cost of the related fixed assets.

# Notes to the Accounts

## 2 Turnover and profit before taxation

|                                                                         | Turnover      |               | Profit        |               |
|-------------------------------------------------------------------------|---------------|---------------|---------------|---------------|
|                                                                         | 1989<br>£'000 | 1988<br>£'000 | 1989<br>£'000 | 1988<br>£'000 |
| Business sectors:                                                       |               |               |               |               |
| Electronics and Electrical Power                                        | 30,572        | 27,044        | 6,249         | 4,413         |
| Aerospace and Defence                                                   | 25,316        | 32,918        | 1,459         | 2,615         |
| Filtration and Specialised Ceramics                                     | 27,260        | 22,142        | 4,305         | 2,642         |
|                                                                         | <u>83,156</u> | <u>82,104</u> | <u>12,013</u> | <u>9,670</u>  |
| Exceptional item:<br>Suspension of pension contributions<br>(see below) |               |               | -             | 852           |
|                                                                         |               |               | <u>12,013</u> | <u>10,522</u> |
| Net interest receivable/(payable)                                       |               |               | 520           | (1,752)       |
| Profit before taxation                                                  |               |               | <u>12,533</u> | <u>8,770</u>  |
| Markets supplied:                                                       |               |               |               |               |
| UK                                                                      | 36,644        | 31,567        |               |               |
| Continental Europe                                                      | 22,628        | 30,056        |               |               |
| North America                                                           | 16,286        | 13,206        |               |               |
| Other                                                                   | 7,598         | 7,275         |               |               |
|                                                                         | <u>83,156</u> | <u>82,104</u> |               |               |
| Profit before taxation is after charging:                               |               |               |               |               |
| Depreciation                                                            |               |               | 2,419         | 2,470         |
| Operating lease rentals: plant and machinery                            |               |               | 33            | 35            |
| property                                                                |               |               | 102           | 73            |
| Auditors' remuneration                                                  |               |               | 147           | 150           |
| Research and development:                                               |               |               |               |               |
| Gross expenditure                                                       |               |               | 4,500         | 3,446         |
| Net expenditure after funding from customers                            |               |               | 2,191         | 2,057         |

When revalued at 1 January 1988 the pension fund showed a surplus. Having made improvements in benefits, the group suspended its contributions for 1988. £852,000 above is the amount which the directors considered to be exceptional.

As permitted by Section 228(7) of the Companies Act 1985, only the group's profit and loss account has been presented.

## 3 Emoluments of directors of Fairey Group plc

|                                 | 1989<br>£'000 | 1988<br>£'000 |
|---------------------------------|---------------|---------------|
| Emoluments                      | 514           | 508           |
| Fees                            | 43            | 39            |
| Compensation for loss of office | 20            | -             |
|                                 | <u>577</u>    | <u>547</u>    |

Analysis of directors' emoluments including bonus payments based on performance, but excluding contributions to pension fund:

|                                    |        |        |
|------------------------------------|--------|--------|
| Chairman and highest paid director | 143    | 128    |
| Other directors                    | Number | Number |
| £5,001 - £10,000                   | 4      | 4      |
| £15,001 - £20,000                  | 1      | -      |
| £30,001 - £35,000                  | 1      | -      |
| £50,001 - £55,000                  | -      | 1      |
| £55,001 - £60,000                  | -      | 1      |
| £60,001 - £65,000                  | -      | 2      |
| £65,001 - £70,000                  | 2      | -      |
| £70,001 - £75,000                  | -      | 1      |
| £100,001-£105,000                  | 1      | -      |

No director had, during the year or at the end of the year, any material interest in any contract of significance to the group's business.

## 4 Employees (including directors) of the group

|                                     | 1989<br>£'000 | 1988<br>£'000 |
|-------------------------------------|---------------|---------------|
| Staff costs during year:            |               |               |
| Wages and salaries                  | 22,913        | 21,438        |
| Social security costs               | 2,102         | 1,934         |
| Pension and life assurance costs    | 1,257         | 1,080         |
|                                     | <u>26,272</u> | <u>24,452</u> |
| Suspension of pension contributions | -             | 852           |
|                                     | <u>26,272</u> | <u>25,304</u> |

# Notes to the Accounts

|                                                                    |              |              |
|--------------------------------------------------------------------|--------------|--------------|
| The average weekly number of persons employed during the year was: | 1989         | 1988         |
| Production and distribution                                        | 1,585        | 1,603        |
| Other                                                              | 373          | 386          |
|                                                                    | <u>1,958</u> | <u>1,989</u> |

Higher paid employees of Fairey Group plc other than directors, received the following emoluments (excluding contributions to pension fund):

|                   |        |        |
|-------------------|--------|--------|
|                   | Number | Number |
| £30,001 - £35,000 | -      | 1      |
| £35,001 - £40,000 | 1      | 1      |
| £40,001 - £45,000 | 1      | -      |

## 5 Pension plan

Fairey Group plc operates a defined benefit pension plan for the group's qualifying employees in the United Kingdom. Contributions to the plan are invested through an independent trust fund. The plan is reviewed regularly by actuaries and is funded in accordance with their advice.

The last valuation was at 1 January 1988. It was based on estimates of expenditure on benefits in future years and of the funding rate necessary to meet that expenditure.

The principal valuation assumptions were:

|                                                                                                         |                                                          |
|---------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| The group's businesses will continue, with new entrants replacing those withdrawing, dying or retiring. |                                                          |
| Yield on new money invested                                                                             | 8.5% p.a.                                                |
| Growth in dividends                                                                                     | 4.9% p.a.                                                |
| Increase in earnings                                                                                    | 6.5% p.a., plus allowance for increases on promotion etc |
| Increase in retail prices                                                                               | 5.5% p.a.                                                |

Assets were valued at £12.6m. After making benefit improvements costing £1.5m, the actuaries concluded that the surplus of £2.3m would allow a suspension of group pension contributions for up to 2 years and that a funding rate of 9.9% of pensionable pay from the employer companies would then be appropriate with varying rates from employees depending on their benefit categories. In order that part of the surplus should be preserved within the fund, companies' contributions recommenced on 1 October 1989.

|                                                  |            |                |
|--------------------------------------------------|------------|----------------|
| 6 Net interest receivable/(payable)              | 1989       | 1988           |
|                                                  | £'000      | £'000          |
| Interest payable                                 |            |                |
| on borrowing repayable wholly within five years: |            |                |
| by instalments                                   | -          | (1,234)        |
| not by instalments:                              |            |                |
| bank overdraft and loans                         | (370)      | (153)          |
| others                                           | (11)       | (656)          |
| on borrowing repayable after five years          | (35)       | (38)           |
| Finance lease charges                            | 67         | 47             |
| Interest receivable on deposits                  | 935        | 536            |
|                                                  | <u>520</u> | <u>(1,522)</u> |

## 7 Taxation

|                                |              |              |
|--------------------------------|--------------|--------------|
|                                | 1989         | 1988         |
|                                | £'000        | £'000        |
| Taxation on profit of the year |              |              |
| United Kingdom                 |              |              |
| Corporation tax at 35%         | 3,484        | 2,305        |
| Double tax relief              | (220)        | (94)         |
| Deferred tax                   | (654)        | (345)        |
| Associated company             | 13           | 12           |
|                                | <u>2,623</u> | <u>1,878</u> |
| Overseas                       |              |              |
| Overseas tax                   | 1,791        | 1,210        |
| Deferred tax                   | (53)         | (44)         |
|                                | <u>1,738</u> | <u>1,166</u> |
|                                | <u>4,361</u> | <u>3,044</u> |

## 8 Extraordinary items

|                                                                  |            |          |
|------------------------------------------------------------------|------------|----------|
|                                                                  | 1989       | 1988     |
|                                                                  | £'000      | £'000    |
| Surplus from sale of property less factory rationalisation costs | 413        | -        |
| Taxation - current                                               | (146)      | -        |
| - deferred                                                       | 21         | -        |
|                                                                  | <u>288</u> | <u>-</u> |

## Notes to the Accounts

### 9 Earnings per share

Earnings per ordinary share is based on the profit after taxation and before extraordinary items, divided by the weighted average number of ordinary shares in issue during the year.

Pro-forma earnings per share for 1988 have been shown as a comparative figure in the profit and loss account since this reflects the group's financial structure after flotation in November 1988 and gives a relevant comparison.

The pro-forma earnings:

- (i) exclude the exceptional pension benefit
- (ii) have the interest charge reduced as though the net proceeds from the shares issued in November had been available at the beginning of the year and as though indebtedness had been repaid at that time
- (iii) assume taxation at the average rate for 1988 of 36%
- (iv) exclude the cost of dividends on the preference shares since they were redeemed through the proceeds of the offer.

Earnings per share on the pro-forma basis is calculated on the number of ordinary shares in issue after flotation and amounted to 17.5p per share.

Actual earnings per share in 1988 including an exceptional benefit from suspended pension contributions, amounted to 26.4p per share.

### 10 Tangible fixed assets

|                       | Freehold<br>property<br>£'000 | Leasehold<br>property<br>£'000 | Plant &<br>equipment<br>£'000 | Total<br>£'000 |
|-----------------------|-------------------------------|--------------------------------|-------------------------------|----------------|
| <b>a) Group</b>       |                               |                                |                               |                |
| Cost or valuation:    |                               |                                |                               |                |
| 1 January 1989        | 17,858                        | 691                            | 21,418                        | 39,975         |
| Exchange differences  | 97                            | 65                             | 323                           | 485            |
| Additions             | 172                           | -                              | 1,891                         | 2,063          |
| Disposals             | (849)                         | -                              | (1,527)                       | (2,376)        |
| 31 December 1989      | 17,278                        | 764                            | 22,105                        | 40,147         |
| Analysed as follows:  |                               |                                |                               |                |
| Valuation 1988        | 16,404                        | -                              | -                             | 16,404         |
| Cost                  | 874                           | 764                            | 22,105                        | 23,743         |
|                       | 17,278                        | 764                            | 22,105                        | 40,147         |
| Depreciation:         |                               |                                |                               |                |
| 1 January 1989        | 378                           | 272                            | 14,571                        | 15,221         |
| Exchange differences  | 39                            | 19                             | 241                           | 299            |
| Provided in year      | 324                           | 56                             | 2,039                         | 2,419          |
| Disposals             | (14)                          | -                              | (1,476)                       | (1,490)        |
| 31 December 1989      | 1,227                         | 347                            | 15,375                        | 16,949         |
| Net book values:      |                               |                                |                               |                |
| 31 December 1989      | 16,551                        | 417                            | 6,730                         | 23,698         |
| 31 December 1988      | 17,480                        | 427                            | 6,847                         | 24,754         |
| <b>b) Company</b>     |                               |                                |                               |                |
| Cost or valuation:    |                               |                                |                               |                |
| 1 January 1989        | 9,950                         | -                              | 707                           | 10,757         |
| Additions             | -                             | -                              | 40                            | 40             |
| Intra group additions | -                             | -                              | 8                             | 8              |
| Disposals             | -                             | -                              | (600)                         | (600)          |
| 31 December 1989      | 9,950                         | -                              | 755                           | 10,725         |
| Analysed as follows:  |                               |                                |                               |                |
| Valuation 1988        | 9,950                         | -                              | -                             | 9,950          |
| Cost                  | -                             | -                              | 755                           | 755            |
|                       | 9,950                         | -                              | 755                           | 10,725         |
| Depreciation:         |                               |                                |                               |                |
| 1 January 1989        | 102                           | -                              | 298                           | 395            |
| Provided in year      | 205                           | -                              | 137                           | 342            |
| Intra group additions | -                             | -                              | 4                             | 4              |
| Disposals             | -                             | -                              | (491)                         | (491)          |
| 31 December 1989      | 307                           | -                              | 355                           | 692            |
| Net book values:      |                               |                                |                               |                |
| 31 December 1989      | 9,643                         | -                              | 390                           | 10,033         |
| 31 December 1988      | 9,848                         | -                              | 434                           | 10,282         |

## Notes to the Accounts

Group leasehold properties are all short leaseholds.

Group freehold properties with a net book value of £1,160,000 are in the course of disposal.

The UK freehold properties were revalued by Pyle Owen & Partners, surveyors, on 10 June 1988 at open market value for existing use except when the properties were in the course of disposal. These values have been incorporated in the financial statements.

If freehold properties had not been revalued, total freehold and leasehold properties would have been included at the following:

|                        | Group<br>£'000 | Company<br>£'000 |
|------------------------|----------------|------------------|
| Cost                   | 10,284         | 4,763            |
| Aggregate depreciation | 2,201          | 366              |

The net book value of group tangible fixed assets includes £38,000 in respect of assets held under finance leases. Depreciation on these assets was £17,000. The company has no assets under finance leases.

### 11 Fixed asset investments

#### a) Subsidiaries

|                                    | Investments<br>£'000 | Company<br>Loans<br>£'000 | Total<br>£'000 |
|------------------------------------|----------------------|---------------------------|----------------|
| Net book value at 1 January 1989   | 8,997                | 26,166                    | 35,163         |
| Additions                          | -                    | 361                       | 361            |
| Net book value at 31 December 1989 | 8,997                | 26,527                    | 35,524         |
| Cost                               | 8,997                | 27,905                    | 36,902         |
| Provision                          | -                    | (1,378)                   | (1,378)        |
| Net book value                     | 8,997                | 26,527                    | 35,524         |

#### b) Associated Company

|                                            | Group<br>£'000 | Company<br>£'000 |
|--------------------------------------------|----------------|------------------|
| Net book value at 1 January 1989           | 87             | 42               |
| Share of profit after taxation in the year | 10             | -                |
| Loan                                       | 97             | 42               |
| Net book value at 31 December 1989         | 150            | 150              |
| Cost                                       | 42             | 42               |
| Loan                                       | 150            | 150              |
| Share of profit after taxation             | 55             | -                |
| Net book value                             | 247            | 192              |

#### c) Others

|                                    | Group<br>£'000 |
|------------------------------------|----------------|
| Net book value at 1 January 1989   | 414            |
| Exchange differences               | 52             |
| Provision for diminution in value  | (155)          |
| Net book value at 31 December 1989 | 311            |
| Cost                               | 464            |
| Provision                          | (155)          |
| Net book value                     | 311            |

Details of subsidiary and associated companies are shown in note 22.

In the opinion of the directors the fixed asset investments are worth no less than book value.

### 12 Stocks

|                     | Group<br>1989<br>£'000 | Group<br>1988<br>£'000 | Company<br>1989<br>£'000 | Company<br>1988<br>£'000 |
|---------------------|------------------------|------------------------|--------------------------|--------------------------|
| Raw materials       | 5,235                  | 4,558                  | 29                       | 92                       |
| Work in progress    | 8,676                  | 10,032                 | -                        | 62                       |
| Payments on account | (3,922)                | (5,853)                | -                        | -                        |
| Finished stock      | 2,663                  | 2,389                  | -                        | -                        |
|                     | 12,652                 | 11,126                 | 29                       | 154                      |

The replacement cost of stocks and work in progress is not materially different from the balance sheet value.

# Notes to the Accounts

## 13 Debtors

|                                      | Group         |               | Company      |              |
|--------------------------------------|---------------|---------------|--------------|--------------|
|                                      | 1989          | 1988          | 1989         | 1988         |
|                                      | £'000         | £'000         | £'000        | £'000        |
| Amounts falling due within one year: |               |               |              |              |
| Trade debtors                        | 14,925        | 15,820        | 295          | 457          |
| Group companies                      | -             | -             | 2,533        | 4,194        |
| Taxation                             | -             | -             | 271          | 861          |
| Other debtors                        | 1,758         | 460           | 36           | 38           |
| Prepayments and accrued income       | 587           | 424           | 101          | 125          |
| Dividends receivable                 | -             | -             | 2,264        | 1,542        |
|                                      | <u>17,270</u> | <u>16,704</u> | <u>6,000</u> | <u>7,217</u> |

## 14 Creditors: due within one year

|                                                                     | Group         |               | Company       |               |
|---------------------------------------------------------------------|---------------|---------------|---------------|---------------|
|                                                                     | 1989          | 1988          | 1989          | 1988          |
|                                                                     | £'000         | £'000         | £'000         | £'000         |
| Short term borrowing:                                               |               |               |               |               |
| Bank loan and overdrafts                                            | 26            | 1,143         | -             | 2,583         |
| Finance lease obligations                                           | 17            | 15            | -             | -             |
| Payments received on account                                        | 24            | 78            | -             | -             |
| Trade creditors                                                     | 9,258         | 8,920         | 73            | 81            |
| Group companies                                                     | -             | -             | 15,474        | 13,160        |
| Taxation                                                            | 3,473         | 2,141         | -             | -             |
| Social security, payroll and other taxes other than corporation tax | 1,209         | 1,146         | 224           | 200           |
| Other creditors                                                     | 1,341         | 1,044         | 516           | 969           |
| Accruals and deferred income                                        | 2,750         | 2,324         | 595           | 457           |
| Dividends                                                           | 1,651         | -             | 1,651         | -             |
|                                                                     | <u>19,731</u> | <u>16,468</u> | <u>18,533</u> | <u>14,867</u> |
|                                                                     | <u>19,757</u> | <u>17,611</u> | <u>18,533</u> | <u>17,450</u> |

## 15 Creditors: due after more than one year

|                                               | Group        |              | Company      |              |
|-----------------------------------------------|--------------|--------------|--------------|--------------|
|                                               | 1989         | 1988         | 1989         | 1988         |
|                                               | £'000        | £'000        | £'000        | £'000        |
| Medium and long term borrowing:               |              |              |              |              |
| Bank loans                                    | 4,107        | 3,675        | 3,727        | 3,315        |
| Finance lease obligations - two to five years | 20           | 37           | -            | -            |
| Deferred pension credit                       | 557          | -            | 557          | -            |
| Group companies                               | -            | -            | 2,292        | 2,336        |
|                                               | <u>577</u>   | <u>37</u>    | <u>2,849</u> | <u>2,336</u> |
|                                               | <u>4,684</u> | <u>3,712</u> | <u>6,576</u> | <u>5,651</u> |

## 16 Borrowing summary

|                                        | Group        |              | Company      |              |
|----------------------------------------|--------------|--------------|--------------|--------------|
|                                        | 1989         | 1988         | 1989         | 1988         |
|                                        | £'000        | £'000        | £'000        | £'000        |
| Short term                             | 26           | 1,143        | -            | 2,583        |
| Medium and long term:                  |              |              |              |              |
| Bank loans repayable as a lump sum     | 3,727        | 3,315        | 3,727        | 3,315        |
| Repayable by instalments after 5 years | 380          | 360          | -            | -            |
|                                        | <u>4,107</u> | <u>3,675</u> | <u>3,727</u> | <u>3,315</u> |
| Repayable:                             |              |              |              |              |
| From 1-2 years                         | 28           | 24           | -            | -            |
| From 2-5 years                         | 3,828        | 84           | 3,727        | -            |
| After 5 years                          | 251          | 3,567        | -            | 3,315        |
|                                        | <u>4,107</u> | <u>3,675</u> | <u>3,727</u> | <u>3,315</u> |
|                                        | <u>4,133</u> | <u>4,818</u> | <u>3,727</u> | <u>5,898</u> |
| Comprising:                            |              |              |              |              |
| Secured bank loan                      | 406          | 382          | -            | -            |
| Unsecured bank loan and overdraft      | 3,727        | 4,436        | 3,727        | 5,898        |
|                                        | <u>4,133</u> | <u>4,818</u> | <u>3,727</u> | <u>5,898</u> |

A charge on the assets of an overseas subsidiary secures an overseas bank loan of £406,000.

Short term borrowing is mainly repayable on demand. Of the medium term borrowing £3,764,000 is repayable in 1994 and £251,000 is repayable 1995-1999. Interest is at variable rates.

# Notes to the Accounts

## 17 Provisions

|                      | Group                      |                | Company                    |                |
|----------------------|----------------------------|----------------|----------------------------|----------------|
|                      | Deferred taxation<br>£'000 | Other<br>£'000 | Deferred taxation<br>£'000 | Other<br>£'000 |
| 1 January 1989       | 1,384                      | 2,533          | -                          | 687            |
| Exchange adjustments | 6                          | 18             | -                          | -              |
| Utilised during year | -                          | (572)          | -                          | (135)          |
| Provided during year | (728)                      | 1,086          | -                          | 248            |
| Released during year | (74)                       | (331)          | -                          | (227)          |
| 31 December 1989     | 588                        | 2,734          | -                          | 573            |

|                                     | Group |       | Company |      |
|-------------------------------------|-------|-------|---------|------|
|                                     | 1989  | 1988  | 1989    | 1988 |
| Other provisions comprise:          |       |       |         |      |
| Reorganisation of business segments | 379   | 182   | -       | -    |
| Building and plant maintenance      | 500   | 407   | 60      | 82   |
| Warranty                            | 1,101 | 1,207 | 323     | 265  |
| Other                               | 752   | 741   | 190     | 140  |
|                                     | 2,734 | 2,533 | 573     | 687  |

|                                 | Group   | Company |
|---------------------------------|---------|---------|
|                                 | 1989    | 1988    |
| Deferred taxation derives from: |         |         |
| Capital allowances              | 1,422   | 1,640   |
| Capital gains                   | 31      | 51      |
| Tax losses carried forward      | -       | (64)    |
| Short term timing differences   | (1,029) | (487)   |
| Revaluation of property         | 144     | 244     |
|                                 | 588     | 1,384   |

Deferred tax is fully provided except for that arising on the revaluation of those properties which the group will continue to use. Total potential deferred tax liability including the provision above, amounts to £2,674,000 (1988 £3,863,000).

## 18 Commitments

|                                                        | Group<br>£'000              | Company<br>£'000 |
|--------------------------------------------------------|-----------------------------|------------------|
| Commitments for purchase of fixed assets:              |                             |                  |
| Outstanding contracts for the purchase of fixed assets | 507                         | 19               |
| Expenditure authorised but not contracted for          | 218                         | -                |
|                                                        |                             |                  |
| Annual commitments for operating leases expiring:      | Land and Buildings<br>£'000 | Other<br>£'000   |
| In 1990                                                | -                           | 30               |
| In 1991 to 1994                                        | 65                          | 144              |
| Thereafter                                             | -                           | 2                |
|                                                        | 65                          | 176              |

## 19 Contingent liabilities

Group companies have given indemnities to National Westminster Bank PLC in respect of guarantees, negotiations and foreign exchange facilities of which £516,000 was outstanding at 31 December 1989.

## 20 Share capital

|                                         | Number of shares<br>(000's) | £'000                       |                    |                 |
|-----------------------------------------|-----------------------------|-----------------------------|--------------------|-----------------|
| Ordinary shares of 5p each              |                             |                             |                    |                 |
| Authorised                              |                             | 10,500                      |                    |                 |
| Issued and fully paid                   |                             |                             |                    |                 |
| 31 December 1989                        | 33,021                      | 1,651                       |                    |                 |
| 31 December 1988                        | 33,021                      | 1,651                       |                    |                 |
| Options outstanding at 31 December 1989 | Granted                     | Number of shares<br>(000's) | Subscription price | Exercise period |
| Savings related share option scheme     | 1988                        | 576                         | £1.55              | 1994            |
| Executive share option schemes          | 1988                        | 766                         | 20.55p             | 1991-1998       |
|                                         | 1988                        | 32                          | £1.55              | 1991-1998       |
|                                         | 1989                        | 545                         | £1.99              | 1992-1999       |

## Notes to the Accounts

### 21 Reserves

|                                    | Share premium account | Revaluation reserve | Other reserve | Profit and loss account | Total  |
|------------------------------------|-----------------------|---------------------|---------------|-------------------------|--------|
|                                    | £'000                 | £'000               | £'000         | £'000                   | £'000  |
| Group                              |                       |                     |               |                         |        |
| 1 January 1989                     | 21,798                | 9,178               | (7,646)       | 6,404                   | 29,734 |
| Exchange differences               | -                     | -                   | -             | 27                      | 27     |
| Issue expenses written back        | 12                    | -                   | -             | -                       | 12     |
| Disposals                          | -                     | (409)               | -             | -                       | (409)  |
| Deferred tax on disposals          | -                     | 74                  | -             | -                       | 74     |
| Transfers                          | -                     | (83)                | -             | 83                      | -      |
| Retained profit                    | -                     | -                   | -             | 14                      | 6,014  |
| 31 December 1989                   | 21,810                | 8,760               | (7,646)       | 12,528                  | 35,352 |
| Associated company                 | -                     | -                   | -             | 55                      | 55     |
| Group excluding associated company | 21,810                | 8,760               | (7,646)       | 12,473                  | 35,397 |
| Company                            |                       |                     |               |                         |        |
| 1 January 1989                     | 21,798                | 5,329               | -             | 2,058                   | 29,185 |
| Issue expenses written back        | 12                    | -                   | -             | -                       | 12     |
| Transfers                          | -                     | (83)                | -             | 83                      | -      |
| Retained profit                    | -                     | -                   | -             | 1,196                   | 1,196  |
| 31 December 1989                   | 21,810                | 5,246               | -             | 3,337                   | 30,393 |

Other reserve brought forward at 1 January 1989 arises from goodwill on consolidation and acquisition costs.

### 22 Subsidiary and associated companies

The following are the group's principal subsidiary companies which are incorporated in Great Britain and registered in England except where stated. All subsidiaries, other than intermediate holding companies, are involved in the manufacture and sale of specialised engineering products.

|                                      | Country of incorporation | Proportion of share capital held by |              |
|--------------------------------------|--------------------------|-------------------------------------|--------------|
|                                      |                          | the company                         | a subsidiary |
|                                      |                          | %                                   | %            |
| Fairey Hydraulics Limited            | -                        | 100                                 | -            |
| Fairey Nuclear Limited               | -                        | 100                                 | -            |
| Fairey Arlon Limited                 | -                        | 100                                 | -            |
| Fairey Microfiltrex Limited          | -                        | 100                                 | -            |
| Fairey Industrial Ceramics Limited   | -                        | 100                                 | -            |
| Fairey Tecamics Limited              | -                        | 100                                 | -            |
| Doulton Insulators Limited           | -                        | 100                                 | -            |
| Allied Insulators Limited            | -                        | 100                                 | -            |
| Hopvard Foundries Limited            | -                        | 100                                 | -            |
| Red Lion Controls Europe Limited     | -                        | 100                                 | -            |
| Fairey Overseas Developments Limited | -                        | 100                                 | -            |
| Fairey Arlon BV                      | The Netherlands          | -                                   | 100          |
| Fairey Inc                           | USA                      | -                                   | 100          |
| Fairey Arlon Inc                     | USA                      | -                                   | 100          |
| Fairey Hydraulics Inc                | USA                      | -                                   | 100          |
| Red Lion Controls Inc                | USA                      | -                                   | 100          |

Arcom Control Systems Limited is an associated company incorporated in Great Britain and is registered in England. The company holds 11,537 ordinary shares of £1 which is 39% of the share capital.