

**Condensed Consolidated Interim Financial Statements of**



For the three months ended March 31, 2016 and 2015

# WESTERNONE INC.

Condensed Consolidated Interim Statements of Financial Position  
(Unaudited)  
(Expressed in thousands of Canadian dollars)

|                                          | Notes | March 31,<br>2016 | December 31,<br>2015 |
|------------------------------------------|-------|-------------------|----------------------|
| <b>Assets</b>                            |       |                   |                      |
| Current assets:                          |       |                   |                      |
| Cash and cash equivalents                |       | \$ 20,839         | \$ 15,597            |
| Accounts receivable                      |       | 22,061            | 36,414               |
| Inventories                              |       | 6,107             | 6,625                |
| Construction contract assets             |       | 1,286             | 1,000                |
| Deposits and prepaid expenses            |       | 1,707             | 2,231                |
| Current taxes receivable                 |       | 255               | 190                  |
|                                          |       | 52,255            | 62,057               |
| Property and equipment                   |       | 103,770           | 107,543              |
| Intangible assets                        |       | 19,813            | 20,882               |
| Goodwill                                 |       | 18,242            | 18,242               |
| Deferred income tax assets               |       | 4,772             | 4,908                |
| Other long-term asset                    |       | 200               | -                    |
| <b>Total assets</b>                      |       | <b>\$ 199,052</b> | <b>\$ 213,632</b>    |
| <b>Liabilities and Equity</b>            |       |                   |                      |
| Current liabilities:                     |       |                   |                      |
| Operating loans                          | 3     | \$ 1,619          | \$ 4,059             |
| Accounts payable and accrued liabilities | 4     | 16,304            | 18,506               |
| Capital loans                            | 3     | 4,817             | 4,159                |
| Other current liabilities                |       | 4,448             | 4,449                |
|                                          |       | 27,188            | 31,173               |
| Capital loans                            | 3     | 31,975            | 38,223               |
| 2011 Debentures                          | 4     | 31,430            | 34,093               |
| 2013 Debentures                          | 4     | 21,625            | 21,218               |
| Other long-term liabilities              | 3     | 5,979             | 6,361                |
|                                          |       | 118,197           | 131,068              |
| Equity:                                  |       |                   |                      |
| Common shares                            | 5     | 226,046           | 225,954              |
| Contributed surplus                      |       | 1,349             | 1,250                |
| Shares issuable                          |       | -                 | 92                   |
| Foreign currency translation reserve     |       | 1,471             | 1,926                |
| Equity component of Debentures           | 4     | 15,640            | 15,640               |
| Accumulated deficit                      |       | (164,099)         | (163,808)            |
| Shareholders' equity                     |       | 80,407            | 81,054               |
| Non-controlling interest                 |       | 448               | 1,510                |
| <b>Total equity</b>                      |       | <b>80,855</b>     | <b>82,564</b>        |
| <b>Total liabilities and equity</b>      |       | <b>\$ 199,052</b> | <b>\$ 213,632</b>    |

See accompanying notes to condensed consolidated interim financial statements.

# WESTERNONE INC.

Condensed Consolidated Interim Statements of Income (Loss)  
(Unaudited)  
(Expressed in thousands of Canadian dollars)

For the three months ended March 31, 2016 and 2015

|                                                                                                         | Notes | 2016       | 2015       |
|---------------------------------------------------------------------------------------------------------|-------|------------|------------|
| Revenue                                                                                                 | 6     | \$ 31,992  | \$ 88,257  |
| Cost of sales                                                                                           | 7     | 19,424     | 62,996     |
| Gain on sale of property and equipment                                                                  |       | 611        | 1,326      |
| Gross profit                                                                                            |       | 13,179     | 26,587     |
| Expenses:                                                                                               |       |            |            |
| General and administration (including depreciation and amortization of operating and intangible assets) | 9     | 13,386     | 15,731     |
| Finance costs                                                                                           |       | 715        | 4,813      |
|                                                                                                         |       | 14,101     | 20,544     |
| Income (loss) from continuing operations before income taxes                                            |       | (922)      | 6,043      |
| Income tax expense (recovery)                                                                           |       | (141)      | 1,723      |
| Net income (loss) from continuing operations                                                            |       | (781)      | 4,320      |
| Gain (loss) on disposal of discontinued operations, net of income taxes                                 | 12    | 426        | (74)       |
| Net income (loss)                                                                                       |       | \$ (355)   | \$ 4,246   |
| Net income (loss) from continuing operations attributable to:                                           |       |            |            |
| Shareholders                                                                                            |       | \$ (717)   | \$ 4,193   |
| Non-controlling interest                                                                                |       | (64)       | 127        |
| Total                                                                                                   |       | \$ (781)   | \$ 4,320   |
| Net income (loss) from discontinued operations attributable to:                                         |       |            |            |
| Shareholders                                                                                            |       | \$ 426     | \$ (74)    |
| Non-controlling interest                                                                                |       | -          | -          |
| Total                                                                                                   |       | \$ 426     | \$ (74)    |
| Basic and diluted weighted average income (loss) per Share:                                             |       |            |            |
| Continuing operations                                                                                   |       | \$ (0.02)  | \$ 0.11    |
| Discontinued operations                                                                                 |       | 0.01       | (0.01)     |
| Net income (loss)                                                                                       |       | \$ (0.01)  | \$ 0.10    |
| Basic and diluted weighted average number of Shares                                                     |       | 39,660,310 | 39,250,743 |

See accompanying notes to condensed consolidated interim financial statements.

# WESTERNONE INC.

Condensed Consolidated Interim Statements of Comprehensive Income (Loss)  
(Unaudited)  
(Expressed in thousands of Canadian dollars)

For the three months ended March 31, 2016 and 2015

|                                                                                                      | 2016       | 2015     |
|------------------------------------------------------------------------------------------------------|------------|----------|
| Net income (loss)                                                                                    | \$ (355)   | \$ 4,246 |
| Other comprehensive income (loss):<br><i>(Item that may be reclassified to income in the future)</i> |            |          |
| Unrealized gain (loss) from foreign exchange translation                                             | (288)      | 453      |
| Comprehensive income (loss)                                                                          | \$ (643)   | \$ 4,699 |
| Comprehensive income (loss) from continuing operations attributable to:                              |            |          |
| Shareholders                                                                                         | \$ (1,172) | \$ 4,744 |
| Non-controlling interest                                                                             | 103        | 29       |
| Total                                                                                                | \$ (1,069) | \$ 4,773 |
| Comprehensive income (loss) from discontinued operations attributable to:                            |            |          |
| Shareholders                                                                                         | \$ 426     | \$ (74)  |
| Non-controlling interest                                                                             | -          | -        |
| Total                                                                                                | \$ 426     | \$ (74)  |
| Total comprehensive income (loss)                                                                    | \$ (643)   | \$ 4,699 |

See accompanying notes to condensed consolidated interim financial statements.

# WESTERNONE INC.

Condensed Consolidated Interim Statements of Changes in Equity  
(Unaudited)  
(Expressed in thousands of Canadian dollars)

|                                                      | Common<br>shares | Contributed<br>surplus | Shares<br>issuable | Foreign<br>currency<br>translation<br>reserve | Equity<br>Component<br>of<br>Debentures | Accumulated<br>deficit | Non-<br>controlling<br>interest | Total      |
|------------------------------------------------------|------------------|------------------------|--------------------|-----------------------------------------------|-----------------------------------------|------------------------|---------------------------------|------------|
| Balance, December 31, 2014                           | \$ 223,736       | \$ 961                 | \$ 1,386           | \$ 713                                        | \$ 15,642                               | \$ (142,313)           | \$ 2,230                        | \$ 102,355 |
| Issuance of Shares from<br>conversion of Debentures  | 12               | -                      | -                  | -                                             | (2)                                     | -                      | -                               | 10         |
| Issuance of Shares from<br>the Plan, net of expenses | 2,206            | -                      | (1,386)            | -                                             | -                                       | -                      | -                               | 820        |
| Dividends declared                                   | -                | -                      | -                  | -                                             | -                                       | (1,960)                | -                               | (1,960)    |
| Net investment from<br>non-controlling interest      | -                | -                      | -                  | -                                             | -                                       | -                      | 171                             | 171        |
| Net income for the period                            | -                | -                      | -                  | -                                             | -                                       | 4,119                  | 127                             | 4,246      |
| Other comprehensive income (loss)                    | -                | -                      | -                  | 551                                           | -                                       | -                      | (98)                            | 453        |
| Share based compensation expense                     | -                | 114                    | -                  | -                                             | -                                       | -                      | -                               | 114        |
| Balance, March 31, 2015                              | \$ 225,954       | \$ 1,075               | \$ -               | \$ 1,264                                      | \$ 15,640                               | \$ (140,154)           | \$ 2,430                        | \$ 106,209 |
| Balance, December 31, 2015                           | \$ 225,954       | \$ 1,250               | \$ 92              | \$ 1,926                                      | \$ 15,640                               | \$ (163,808)           | \$ 1,510                        | \$ 82,564  |
| Net distribution to<br>non-controlling interest      | -                | -                      | -                  | -                                             | -                                       | -                      | (1,165)                         | (1,165)    |
| Net loss for the period                              | -                | -                      | -                  | -                                             | -                                       | (291)                  | (64)                            | (355)      |
| Other comprehensive income (loss)                    | -                | -                      | -                  | (455)                                         | -                                       | -                      | 167                             | (288)      |
| Share based compensation expense                     | -                | 99                     | -                  | -                                             | -                                       | -                      | -                               | 99         |
| Conversion of Equity-Settled RSUs<br>to Shares       | 92               | -                      | (92)               | -                                             | -                                       | -                      | -                               | -          |
| Balance, March 31, 2016                              | \$ 226,046       | \$ 1,349               | \$ -               | \$ 1,471                                      | \$ 15,640                               | \$ (164,099)           | \$ 448                          | \$ 80,855  |

See accompanying notes to condensed consolidated interim financial statements.

# WESTERNONE INC.

Condensed Consolidated Interim Statements of Cash Flows  
(Unaudited)  
(Expressed in thousands of Canadian dollars)

For the three months ended March 31, 2016 and 2015

|                                                                                                                       | Notes | 2016     | 2015      |
|-----------------------------------------------------------------------------------------------------------------------|-------|----------|-----------|
| Cash provided by (used in):                                                                                           |       |          |           |
| Operating activities:                                                                                                 |       |          |           |
| Net income (loss) from continuing operations                                                                          | \$    | (781)    | \$ 4,320  |
| Items not affecting cash:                                                                                             |       |          |           |
| Amortization of tangible and intangible assets                                                                        |       | 5,959    | 6,119     |
| Interest expense relating to amortization of transaction costs,<br>conversion of Debentures and change in derivatives |       | (4)      | 335       |
| Tax expense (recovery)                                                                                                |       | (141)    | 1,723     |
| Share based compensation                                                                                              |       | 99       | 114       |
| Change in fair value of Debentures                                                                                    |       | (2,256)  | 1,152     |
| Gain on sale of property and equipment                                                                                |       | (611)    | (1,326)   |
| Interest expense                                                                                                      |       | 2,933    | 3,286     |
|                                                                                                                       |       | 5,198    | 15,723    |
| Changes in:                                                                                                           |       |          |           |
| Accounts receivable                                                                                                   |       | 14,353   | 9,656     |
| Inventories                                                                                                           |       | 518      | 1,214     |
| Construction contract assets                                                                                          |       | (286)    | 13,098    |
| Deposits and prepaid expenses                                                                                         |       | 524      | (200)     |
| Accounts payable and accrued liabilities                                                                              |       | (2,202)  | (14,876)  |
| Other assets and liabilities                                                                                          |       | (202)    | 236       |
| Cash from operating activities of continuing operations                                                               |       | 17,903   | 24,851    |
| Income taxes received (paid)                                                                                          |       | (8)      | 191       |
| Net cash from operating activities of continuing operations                                                           |       | 17,895   | 25,042    |
| Investing activities:                                                                                                 |       |          |           |
| Purchase of property, equipment and software                                                                          |       | (1,754)  | (1,862)   |
| Proceeds from the sale of property and equipment                                                                      |       | 1,538    | 2,590     |
| Net cash from (used in) investing activities of continuing operations                                                 |       | (216)    | 728       |
| Financing activities:                                                                                                 |       |          |           |
| Dividends paid                                                                                                        |       | -        | (1,687)   |
| Interest received                                                                                                     |       | 42       | 41        |
| Interest paid                                                                                                         |       | (2,975)  | (3,327)   |
| Net investment from (distribution to) non-controlling interest                                                        |       | (1,165)  | 171       |
| Payment of finance lease obligations                                                                                  |       | (494)    | (422)     |
| Repayment of loans                                                                                                    |       | (8,271)  | (2,573)   |
| Net cash used in financing activities of continuing operations                                                        |       | (12,863) | (7,797)   |
| Increase in cash and cash equivalents from continuing operations                                                      |       | 4,816    | 17,973    |
| Cash and cash equivalents from (used in) discontinued operations                                                      | 12    | 426      | (74)      |
| Cash and cash equivalents, beginning of the period                                                                    |       | 15,597   | 5,891     |
| Cash and cash equivalents, end of the period                                                                          | \$    | 20,839   | \$ 23,790 |

See accompanying notes to condensed consolidated interim financial statements.

# WESTERNONE INC.

Notes to Condensed Consolidated Interim Financial Statements  
(Expressed in thousands of Canadian dollars,  
except Shares, Options, Debenture units, per Option and per Share amounts)  
(Unaudited)

For the three months ended March 31, 2016 and 2015

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## 1. Corporate information:

WesternOne Inc. (the "Company") is incorporated under the *Canada Business Corporations Act*.

The Company is based in Vancouver, British Columbia ("BC"), and focuses on acquiring and growing businesses in the construction and infrastructure services sectors in order to generate value for its Shareholders.

The Company structures its operations in two principal business platforms:

- Heat services and aerial equipment: The Company has acquired seven businesses in this sector and has integrated the operations of these business units under the brand name "WesternOne Infrastructure Services" ("WIS"). This business specializes in providing: (i) heat and related services to the construction, infrastructure and oil and gas sectors; and (ii) aerial equipment for construction, television, and movie production. Some locations also provide general construction equipment rentals that complement the heat and aerial business. WIS has 13 locations in BC and Alberta.
- Modular building construction and rentals: The Company acquired the assets and business of Britco in June 2011 through its subsidiary, Britco LP ("Britco"). Britco provides innovative modular construction solutions, with design-build and turn-key capabilities, for permanent applications such as multi-user buildings, hotels and lodges, offices, and relocatable structures such as workforce accommodations. Britco also provides temporary space rental solutions to customers. Britco has one of the largest space rental fleets in Western Canada consisting of office complexes, construction site offices, diverse special use buildings, and storage containers. As at March 31, 2016, Britco had four modular construction facilities: (i) three locations in BC and Alberta in Canada; and (ii) one location in Texas, USA.

## 2. Basis of preparation:

### (a) Statement of compliance:

These condensed consolidated interim financial statements and the notes thereto have been prepared in accordance with International Accounting Standard ("IAS") 34 – *Interim Financial Reporting*. The condensed consolidated interim financial statements were authorized for issue by the Directors of the Company on May 12, 2016.

These condensed consolidated interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the Company's consolidated financial statements for the years ended December 31, 2015 and 2014. These statements follow the same accounting policies and methods of their application as described in the most recent annual financial statements, except for the adoption of the amendments to IAS 16 – *Property, Plant and Equipment* and IAS 38 – *Intangible Assets*, and IAS 1 – *Presentation of Financial statements* on January 1, 2016. These amendments did not have a material impact on the Company's condensed consolidated interim financial statements.

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Notes to Condensed Consolidated Interim Financial Statements  
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For the three months ended March 31, 2016 and 2015

## 2. Basis of preparation (continued):

- (b) New accounting standards not yet adopted:

*IAS 7 – Statement of Cash Flows:*

On January 7, 2016, the International Accounting Standards Board issued amendments to IAS 7. The amendments are effective for annual periods beginning on or after January 1, 2017 and earlier application is permitted. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities. The Company intends to adopt the amendments to IAS 7 in its financial statements for the annual period beginning on January 1, 2017 and is currently evaluating the impact of the amendments on its consolidated financial statements.

- (c) Comparative information

Certain comparative figures have been reclassified to conform with the financial statement presentation adopted in the current year.

## 3. Credit facilities:

- (a) Credit facilities with a single Canadian chartered bank ("the Bank"):

The Company's credit facilities with the Bank consist of the following:

|                                   | Carrying value    |                      |
|-----------------------------------|-------------------|----------------------|
|                                   | March 31,<br>2016 | December 31,<br>2015 |
| Operating loans                   | \$ 1,619          | \$ 4,059             |
| Capital loans                     | 36,792            | 42,382               |
| Total credit facilities           | 38,411            | 46,441               |
| Less current portion:             |                   |                      |
| Operating loans                   | 1,619             | 4,059                |
| Capital loans                     | 4,817             | 4,159                |
| Total long-term credit facilities | \$ 31,975         | \$ 38,223            |

As at March 31, 2016, interest rates on the operating loans and capital loans were 4.95% and 4.49%, respectively. As at March 31, 2016, the Company had \$6,623 in standby guarantees outstanding with interest ranging from 2.17% to 3.25%.



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For the three months ended March 31, 2016 and 2015

## 3. Credit facilities (continued):

### (a) Credit facilities with a single Canadian chartered bank ("the Bank") (continued):

As at March 31, 2016, the Company was in compliance with all bank covenants associated with the credit facilities with the Bank.

Assuming that the contractual requirements of the capital loans are met, the required minimum principal repayments are as follows:

|                                          |    |        |
|------------------------------------------|----|--------|
| April 1 to December 31, 2016             | \$ | 3,291  |
| 2017                                     |    | 33,844 |
|                                          |    | 37,135 |
| Balance of transaction costs to amortize |    | (343)  |
| Total                                    | \$ | 36,792 |

### (b) Other credit facilities:

The following table summarizes the carrying value of a non-revolving equipment financing loan ("Equipment Financing Loan"), which is included in other current and other long-term liabilities:

|                                          | Carrying value |                   |
|------------------------------------------|----------------|-------------------|
|                                          | March 31, 2016 | December 31, 2015 |
| Total Equipment Financing Loan           | \$ 3,488       | \$ 3,673          |
| Less current portion                     | 745            | 736               |
| Total long term Equipment Financing Loan | \$ 2,743       | \$ 2,937          |

As at March 31, 2016, the interest rate on the Equipment Financing Loan was 4.51%.

Assuming that the contractual requirements of the Term Credit Facility are met, the required minimum principal repayments are as follows:

|                              |    |       |
|------------------------------|----|-------|
| April 1 to December 31, 2016 | \$ | 556   |
| 2017                         |    | 771   |
| 2018                         |    | 808   |
| 2019                         |    | 846   |
| 2020                         |    | 507   |
| Total                        | \$ | 3,488 |

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Notes to Condensed Consolidated Interim Financial Statements  
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(Unaudited)

For the three months ended March 31, 2016 and 2015

## 4. Debentures:

- (a) Convertible series 2 unsecured subordinated debentures (the "2011 Debentures"):

The following table summarizes the face and carrying values of the 2011 Debentures at March 31, 2016:

|                                      | Liability Component |                | Equity Component |
|--------------------------------------|---------------------|----------------|------------------|
|                                      | Face Value          | Carrying Value | Carrying Value   |
| Balance as at December 31, 2015      | \$ 71,027           | \$ 34,093      | \$ 11,780        |
| Mark to market as at March 31, 2016  | -                   | (1,243)        | -                |
|                                      | 71,027              | 32,850         | 11,780           |
| Less accrued interest <sup>(1)</sup> | -                   | 1,420          | -                |
| Balance as at March 31, 2016         | \$ 71,027           | \$ 31,430      | \$ 11,780        |

<sup>(1)</sup> Included in Accounts payable and accrued liabilities.

- (b) Convertible series 3 unsecured subordinated debentures (the "2013 Debentures"):

The following table summarizes the face and carrying values of the 2013 Debentures at March 31, 2016:

|                                      | Liability Component |                | Equity Component |
|--------------------------------------|---------------------|----------------|------------------|
|                                      | Face Value          | Carrying Value | Carrying Value   |
| Balance as at December 31, 2015      | \$ 51,750           | \$ 21,218      | \$ 3,860         |
| Mark to market as at March 31, 2016  | -                   | 1,216          | -                |
|                                      | 51,750              | 22,434         | 3,860            |
| Less accrued interest <sup>(1)</sup> | -                   | 809            | -                |
| Balance as at March 31, 2016         | \$ 51,750           | \$ 21,625      | \$ 3,860         |

<sup>(1)</sup> Included in Accounts payable and accrued liabilities.

## 5. Common shares:

The following table summarizes the changes to the common shares (the "Shares") for the three months ended March 31, 2016:

|                                             | Shares <sup>(1)</sup> | Shares outstanding |
|---------------------------------------------|-----------------------|--------------------|
| Issued capital                              |                       |                    |
| Balance as at December 31, 2015             | \$ 225,954            | 39,655,743         |
| Conversion of Equity-Settled RSUs to Shares | 92                    | 5,854              |
| Balance as at March 31, 2016                | \$ 226,046            | 39,661,597         |

<sup>(1)</sup> Amounts are net of transaction costs where applicable.

# WESTERNONE INC.

Notes to Condensed Consolidated Interim Financial Statements  
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For the three months ended March 31, 2016 and 2015

## 6. Revenue:

The following table presents the components of the Company's revenues, from continuing operations, for the three months ended March 31, 2016 and 2015:

|                            | 2016      | 2015      |
|----------------------------|-----------|-----------|
| Sale of goods              | \$ 9,830  | \$ 44,595 |
| Rentals and other services | 19,356    | 23,110    |
| Site construction work     | 2,806     | 20,552    |
| Total                      | \$ 31,992 | \$ 88,257 |

## 7. Cost of sales:

The following table presents the components of the Company's cost of sales, from continuing operations, for the three months ended March 31, 2016 and 2015:

|                                    | 2016      | 2015      |
|------------------------------------|-----------|-----------|
| Cost of goods sold                 | \$ 6,133  | \$ 30,746 |
| Cost of rentals and other services | 9,736     | 28,705    |
| Depreciation of rental equipment   | 3,555     | 3,545     |
| Total                              | \$ 19,424 | \$ 62,996 |

## 8. Share based compensation:

The following table summarizes the details of the Share options outstanding at March 31, 2016:

|                                                      | Number of<br>share options | Exercise<br>price |
|------------------------------------------------------|----------------------------|-------------------|
| Outstanding, at December 31, 2015 and March 31, 2016 | 1,808,519                  | \$ 0.96 - \$ 8.54 |

For the three months ended March 31, 2016, the Company recognized \$99 of Share based compensation expense (2015 - \$114).

# WESTERNONE INC.

Notes to Condensed Consolidated Interim Financial Statements  
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(Unaudited)

For the three months ended March 31, 2016 and 2015

## 8. Share based compensation (continued):

The following table presents the details of restricted stock units outstanding at March 31, 2016:

|                                   | Equity-Settled<br>Restricted Stock Units |                                         | Cash-Settled<br>Restricted Stock Units |                        |
|-----------------------------------|------------------------------------------|-----------------------------------------|----------------------------------------|------------------------|
|                                   | Number                                   | Fair Value<br>Per Unit<br>at Grant Date | Number                                 | Fair Value<br>Per Unit |
| Outstanding, at December 31, 2015 | 17,564                                   | \$ 8.54                                 | 554,686                                | \$ 0.30                |
| Conversion to Shares              | (5,854)                                  | 8.54                                    | -                                      | -                      |
| Outstanding, at March 31, 2016    | 11,710                                   | \$ 8.54                                 | 554,686                                | \$ 0.32                |

For the three months ended March 31, 2016, the Company recognized \$29 of Cash-Settled RSU expense included in general and administration expense (2015 - nil).

## 9. General and administration expenses:

The following table presents the Company's general and administration expenses according to their nature, from continuing operations, for the three months ended March 31, 2016 and 2015:

|                                        | 2016      | 2015      |
|----------------------------------------|-----------|-----------|
| Employee salaries and benefits         | \$ 5,880  | \$ 8,042  |
| Rent                                   | 1,388     | 1,526     |
| Share based compensation expense       | 99        | 114       |
| Depreciation of property and equipment | 1,251     | 1,190     |
| Amortization of intangible assets      | 1,153     | 1,384     |
| Professional fees                      | 363       | 730       |
| Insurance                              | 712       | 526       |
| Office expenses                        | 1,239     | 1,344     |
| Property and business taxes            | 124       | 193       |
| Other                                  | 1,177     | 682       |
| Total                                  | \$ 13,386 | \$ 15,731 |

# WESTERNONE INC.

Notes to Condensed Consolidated Interim Financial Statements  
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For the three months ended March 31, 2016 and 2015

## 10. Determination of fair values:

Comparison of fair value to carrying value:

Financial instruments consist of cash and cash equivalents, accounts receivable, operating loans, accounts payable and accrued liabilities, capital loans, Equipment Financing Loan, financial derivatives not designated in an effective hedging relationship, 2011 Debentures, and 2013 Debentures. The carrying values of the financial instruments, except for the financial derivatives, capital loans, Equipment Financing Loan, 2011 Debentures, and 2013 Debentures are considered to approximate their fair values due to their short-term nature. The carrying values of the capital loans and Equipment Financing Loan approximated their fair values as the related interest rates of the loans were at market as at March 31, 2016. The carrying values of the liability components of the 2011 Debentures, and 2013 Debentures are marked to market at the end of each financial reporting period.

Financial instruments carried at fair value in the condensed consolidated interim statement of financial position are categorized in the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table presents the financial instruments carried at fair value:

| Liability                              | Level 1 | Level 2 | Level 3 | Total  |
|----------------------------------------|---------|---------|---------|--------|
| Interest rate swap                     | \$ -    | \$ 155  | \$ -    | \$ 155 |
| Liability component of 2011 Debentures | -       | -       | 31,430  | 31,430 |
| Liability component of 2013 Debentures | -       | -       | 21,625  | 21,625 |

For the continuity schedules of the Level 3 valuations, see note 4.

The following table summarizes the valuation method and key inputs for determining the fair values of the liability components of the Debentures:

| Valuation approach                                                                                                                                                                                                                                                  | Key inputs                     | Inter-relationship between inputs and fair value measurement         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------------------------------------------|
| The fair value is determined by applying a discounted cash flow analysis using expected future cash flows and a market-related discount rate. The discount rate used in the discounted cash flow analysis reflects the credit risks associated with the Debentures. | Discount rate (35.0% to 60.4%) | The estimated fair value increases when the discount rate decreases. |

The fair values of the liability components of the Debentures are determined by the Company's finance department. The key unobservable input is the discount rate which is comprised of the risk free rate of government bonds, adjusted for a risk premium to reflect the credit risk of the Company.

# WESTERNONE INC.

Notes to Condensed Consolidated Interim Financial Statements  
(Expressed in thousands of Canadian dollars,  
except Shares, Options, Debenture units, per Option and per Share amounts)  
(Unaudited)

For the three months ended March 31, 2016 and 2015

## 11. Operating segments:

The Company structures its operations in two reportable segments: (i) heat services and aerial equipment (WIS); and (ii) modular building construction and rentals (Britco), based on the way that management organizes the Company's businesses for making operating decisions and assessing performance.

Segmented information is prepared using the accounting policies described in note 3 of the Company's consolidated financial statements for the year ended December 31, 2015.

The method used for allocating assets jointly used by the reportable segments and liabilities jointly incurred by the reportable segments is based on a proportion of each segment's assets. Revenues generated and expenses incurred at the corporate level are allocated based on a proportion of each segment's revenues from continuing operations.

The segment reporting below represents the Company's continuing operations for the three months ended March 31, 2016 and 2015:

|                                                                      | WIS       |           | Britco   |           | Consolidated |           |
|----------------------------------------------------------------------|-----------|-----------|----------|-----------|--------------|-----------|
|                                                                      | 2016      | 2015      | 2016     | 2015      | 2016         | 2015      |
| Total segment revenue                                                | \$ 22,344 | \$ 30,295 | \$ 9,648 | \$ 57,962 | \$ 31,992    | \$ 88,257 |
| Revenue with other segment (eliminated in consolidation)             | 3         | 8         | 7        | 9         | 10           | 17        |
| Depreciation and amortization of:                                    |           |           |          |           |              |           |
| Property and equipment                                               | 3,581     | 3,672     | 1,225    | 1,063     | 4,806        | 4,735     |
| Intangible and other assets                                          | 867       | 900       | 286      | 484       | 1,153        | 1,384     |
| Finance cost                                                         | 541       | 2,024     | 174      | 2,789     | 715          | 4,813     |
| Current and deferred income tax expense (recovery)                   | (98)      | 591       | (43)     | 1,132     | (141)        | 1,723     |
| Net income (loss) from continuing operations                         | 1,982     | 5,015     | (2,763)  | (695)     | (781)        | 4,320     |
| Purchase of property and equipment (excluding business acquisitions) | 1,097     | 763       | 657      | 1,099     | 1,754        | 1,862     |
| Total identifiable assets <sup>(1)</sup>                             | 129,445   | 136,279   | 69,607   | 77,353    | 199,052      | 213,632   |

<sup>(1)</sup> Balances for 2015 are as of December 31, 2015.

# WESTERNONE INC.

Notes to Condensed Consolidated Interim Financial Statements  
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(Unaudited)

For the three months ended March 31, 2016 and 2015

## 12. Discontinued operations:

Gain (loss) from disposal of discontinued operations for the three months ended March 31, 2016 and 2015 are as follows:

|                                                                                                   | 2016   | 2015    |
|---------------------------------------------------------------------------------------------------|--------|---------|
| Recovery (loss) from non-controlling interest partner and voluntary administrators <sup>(1)</sup> | \$ 426 | \$ (74) |
| Gain (loss) from disposal of discontinued operations, net of income taxes                         | \$ 426 | \$ (74) |

<sup>(1)</sup> Includes professional fees and management's estimate of the claims on bank guarantees outstanding.

Net cash flows from (used in) discontinued operations are as follows:

|                                                                  | 2016   | 2015    |
|------------------------------------------------------------------|--------|---------|
| Cash from (used) in operating activities                         | \$ 426 | \$ (74) |
| Cash from investing activities                                   | -      | -       |
| Cash used in financing activities                                | -      | -       |
| Cash and cash equivalents from (used in) discontinued operations | \$ 426 | \$ (74) |