Request for Voting Instructions
Appointee

I/We, being holders of common shares of Kinaxis Inc. (the "Company"), hereby appoint Douglas Colbeth, Chair of the Board of Directors of the Company, or, failing him, Richard Monkman, Chief Financial Officer &Vice President, Corporate Services of the Company, or failing him, Jamie Hollingworth, Corporate Secretary of the Company OR

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To attend the meeting or to appoint someone to attend on your behalf, print that name here

as proxy of the undersigned, to attend, act and vote on behalf of the undersigned in accordance with the below direction (or if no directions have been given, as the proxy sees fit) on all the following matters and any other matter that may properly come before the Annual and Special Meeting of Shareholders of the Company to be held at 10:00 a.m. (ET) on June 15, 2017, at the Brookstreet Hotel in Ottawa, Ontario, Canada (the "Meeting"), and at any and all adjournments or postponements thereof in the same manner, to the same extent and with the same powers as if the undersigned were personally present, with full power of substitution.

You have the right to appoint a proxy holder (who need not be a shareholder) other than those designated above, to attend, vote and act on your behalf at the Meeting and, unless you prefer to complete another proper form of proxy, you may use the above space for that purpose.

Management recommends voting FOR the following Resolutions. Please use dark black pencil or pen.

1. Election of Directors

	FOR	WITHHOLD
01. Douglas Colbeth	☐	☐
02. John (Ian) Giffen	☐	☐
03. Ronald Matricaria	☐	☐
04. Angel Mendez	☐	☐
05. Jill Denham	☐	☐
06. Robert Courteau	☐	☐
07. John Sicard	☐	☐

2. Appointment of Auditors

	FOR	WITHHOLD
Appointment of KPMG LLP as Auditors	☐	☐

3. Ratification and Approval of the New Canadian Resident Stock Option Plan of the Company

	FOR	AGAINST
Ratify and approve the New Canadian Resident Stock Option Plan	☐	☐

4. Ratification and Approval of the New Non-Canadian Resident Stock Option Plan of the Company

	FOR	AGAINST
Ratify and approve the New Non-Canadian Resident Stock Option Plan	☐	☐

5. In the proxy holder's discretion, the proxy holder is authorized to act on amendments or variations to matters identified in the Notice of Meeting or any additional matters that may properly be brought before the Meeting.

I/We authorize you to act in accordance with my/our instructions set out herein. I/We hereby revoke any instructions previously given with respect to the Meeting. **If no voting instructions are indicated above, the common shares represented by this Voting Instruction Form ("VIF") are to be voted FOR the election as directors of all the nominees (listed herein) proposed by Management, FOR the reappointment of KPMG LLP as auditors of the Company, FOR the ratification and approval of the New Canadian Resident Stock Option Plan of the Company and FOR the ratification and approval of the New Non-Canadian Resident Stock Option Plan of the Company. On any amendments or variations proposed or any new business submitted properly before the Meeting, I/we authorize you to vote as you see fit.**

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Signature(s) **Date**

Please sign exactly as your name(s) appear on this VIF. Please see reverse for additional instructions as your **control number** is listed below. Please NOTE that all VIF's must be received by the proxy cut-off date of 5:00 p.m. (ET) on June 13, 2017.

Delivery of Financial Statements:

Under Canadian Securities Law, you are entitled to receive the Company's Quarterly financial statements, Annual financial statements and accompanying Management Discussion and Analysis (MD&A). If you wish to receive them, please so indicate your preference by selecting the applicable boxes below and return this form to CST Trust Company, our transfer agent & registrar ("CST"). Your instructions will remain in effect, unless revoked by you (by contacting CST). You will receive this solicitation annually and will be required to renew your request to receive these financial statements. If you have any questions about this procedure, please contact CST by phone at 1-800-387-0825 or (416) 682-3860 or at inquiries@canstockta.com. You may also request these statements by completing the on-line form at: www.canstockta.com/financialstatements, specifying our company code: 3888A

- ☐ I wish to receive Quarterly financial statements and MD&A
- ☐ I wish to receive Annual financial statements and MD&A
- ☐ I would like to receive future mailings by email at:______________________

Voting Instruction Form ("VIF") – Annual Meeting of Shareholders of Kinaxis Inc., to be held on June 15, 2017 at 10:00 a.m. (ET) (the "Meeting")

1. We are sending to you the enclosed proxy-related materials that relate to the Meeting of the holders of the common shares of Kinaxis Inc., that are held on your behalf by the intermediary identified herein. Unless you appoint yourself to attend the Meeting and vote in person, your securities can be voted only by Management or other duly appointed proxy holder, as proxy holder of the registered holder, in accordance with your instructions.
2. *We are prohibited from voting these securities on any of the matters to be acted upon at the Meeting without your specific voting instructions.* In order for these securities to be voted at the Meeting, *it will be necessary for us to have your specific voting instructions.* Please complete and return the information requested in this VIF to provide your voting instructions to us promptly.
3. If you want to attend the Meeting and vote in person, please write your name in the place provided for that purpose in this form. You can also write the name of someone else whom you wish to attend the Meeting and vote on your behalf. Unless prohibited by law, the person whose name is written in the space provided will have full authority to present matters to the Meeting and vote on all matters that are presented at the Meeting, even if those matters are not set out in this form or the Management Information Circular. Consult a legal advisor if you wish to modify the authority of that person in any way. If you require help, please contact our transfer agent, CST Trust Company, who can be contacted as indicated on this Request for Voting Instructions..
4. **This VIF should be signed by you in the exact manner as your name appears on the VIF. If these voting instructions are given on behalf of a body corporate set out the full legal name of the body corporate, the name and position of the person giving voting instructions on behalf of the body corporate and the address for service of the body corporate.**
5. **When properly signed and delivered, securities represented by this VIF will be voted as directed by you, however, if such a direction is not made in respect of any matter, the VIF will direct the voting of the securities to be made as recommended in the documentation provided by Management for the Meeting.**
6. This VIF confers discretionary authority on the appointee to vote as the appointee sees fit in respect of amendments or variations to matters identified in the notice of meeting or other matters as may properly come before the Meeting or any adjournment or postponement thereof.
7. Your voting instructions will be recorded on receipt of the VIF.
8. By providing voting instructions as requested, you are acknowledging that you are the beneficial owner of, and are entitled to instruct us with respect to the voting of, these securities.
9. If you have any questions regarding the enclosed documents, please contact our transfer agent, CST Trust Company, who can be contacted as indicated on this Request for Voting Instructions.
10. This VIF should be read in conjunction with the Management Information Circular and other proxy materials provided by Management.

All VIF's must be received by cut-off date: June 13, 2017 at 5:00 p.m. (ET)

This VIF is solicited by and on behalf of Management of the Company.

How to Vote

INTERNET

- Go to www.cstvotemyproxy.com
- Cast your vote online
- View Meeting documents

TELEPHONE

Use any touch-tone phone, call toll free **1-888-489-7352** and follow the voice instructions

To vote using your smartphone, please scan this QR Code ➔

To vote by telephone or Internet you will need your **control number** located in the front of this form. If you vote by telephone or Internet do not return this VIF.

MAIL, FAX OR EMAIL

- Complete and return your signed VIF in the envelope provided or send to:

  CST Trust Company ("CST")
  Proxy Department
  P.O. Box 721
  Agincourt, ON M1S 0A1

- You may alternatively fax your VIF toll free to 1-866-781-3111 or scan and email to proxy@canstockta.com

An undated VIF is deemed to be dated on the day it was received by CST.