



GBLT Announces Full Year and Fourth Quarter 2022 Financial Results

- Year over Year Revenue up 27%, Gross Profits up 58% and EBITDA up 1724% -

Toronto, Ontario, Canada - Duren, Germany – May 4, 2023 - GBLT Corp. (TSXV: GBLT) (“GBLT” or the “Company”) is pleased to announce its results for the three and twelve-month periods ended December 31st, 2022.

“We are pleased with the ongoing progress we made this past year in scaling and focusing on our higher margin products which have led to an all-time record turnover driven by our wide range of healthcare and Afgaphoto products,” said Dr. Thilo Senst, CEO of GBLT. “We have now established the right foundation to continue growing our bottom line profits this year as we scale up our product lines that are in such high demand today. Our healthcare and our Afgaphoto products continue to experience demand from our large retail partners, and we are also excited to grow our solar business as we start offering full vertical services from supplying and installing solar systems to end users and other solar panel providers this year. Combined with the clean energy initiatives imposed by the government and the energy crisis caused by the Ukraine/Russia conflict, our solar energy business has been experiencing an abundance of demand which we are working diligently to capitalize on for our financial results in 2023. We look forward to 2023 as we continue to grow our bottom line profits through our highly scalable, high margin products.”

Three months ended December 31, 2022, compared to the three months ended December 31, 2021

- Revenue for the three-month period ended December 31st, 2022, remained the same at €7.96 million (\$11.94 million CAD) compared to €7.96 million (\$11.94 million CAD) for the same period in 2021.
- Gross margin for the three-month period ended December 31st, 2022, was 8.6% compared to 3.9% for the same period in 2021. The increase in gross margin is due to GBLT’s strategic focus towards scaling its higher margin products.
- Gross profit for the three-month period ended December 31st, 2022, increased by 118% to €0.68 million (\$1.02 million CAD) compared to €0.31 million (\$0.47 million CAD) for the same period in 2021.
- Operating expenses for the three-month ended December 31st, 2022, was €1.32 million (\$1.98 million CAD) compared to €0.99 million (\$1.49 million CAD) in the same period last year.
- Net income (loss) for the three-month period ended December 31st, 2022, was €(615,305) (\$0.9 million CAD) compared to €(703,239) (\$1.05 million CAD) in the same period in 2021.
- EBITDA for the three-month period ended December 31st, 2022, was €(0.50) million (\$0.77 million CAD) compared to €(0.62) million (\$0.93 million CAD) for the same period in 2021
- Adjusted EBITDA for the three-month period ended December 31st, 2022, was €(0.51) million (\$0.77 million CAD) compared to €(0.15) million (\$0.21 million CAD) for the same period in 2021.

Twelve months ended December 31, 2022, compared to the twelve months ended December 31, 2021

- Revenue for the fiscal year 2022 increased by 27.6% to €39.7 million (\$59.6 million CAD) compared to €31.1 million (\$46.7 million CAD) in 2021. The increase in revenue was due increase in customer demand, addition of new customers and orders, and the expansion into solar products through the acquisition of the solar panel business (Getec), as well as more flexibility on pricing.
- Gross margin for the fiscal year 2022 improved to 10.0% compared 8.0% for the same period in 2021. The increase is due to the continued focus on pricing flexibility and higher margin products.
- Gross profit for the fiscal year 2022 increased 58% to €4.01 million (\$6.02 million CAD) compared to €2.54 million (\$3.82 million CAD) in 2021.
- Operating expenses for the fiscal year 2022 was €3.86 million (\$5.8 million CAD) compared €2.72 million (\$4.08 million CAD) in 2021.
- Net Income (loss) for the fiscal year 2022 increased by 196% to €0.17 million (\$0.25 million CAD) compared to €(0.17) million (\$0.26 million CAD) in 2021.
- EBITDA for the fiscal year 2022 increased by 1724% to €0.59 million (\$0.89 million CAD) compared to €0.03 million (\$0.05 million CAD) in 2021.
- Adjusted EBITDA for the fiscal year 2022 increased by 9% to €0.73 million (\$1.10 million CAD) compared to €0.67 million (\$1.01 million CAD) in 2021.

EBITDA	Three months ended December 31,				Fiscal Year	
		2022		2021	2022	2021
Net Income for the Period/Year	€	-615,302	€	-678,569	€ 167,136	€ -173,775
Depreciation		44,284		5,634	106,231	50,207
Interest and financing fees		66,614		54,746	322,904	156,124
EBITDA		-504,404		-618,189	596,271	32,556
Bad debt expense		199,793		291,390	359,603	419,370
Currency exchange gain (loss)		-205,780		65,276	-223,037	100,652
Share based payments				113,433	-	118,570
Adjusted EBITDA	€	-510,391	€	-148,090	€ 732,837	€ 671,148

EBITDA (CAD)	Three months ended December 31,				Fiscal Year	
		2022		2021	2022	2021
Net Income for the Period/Year	\$	-922,953	\$	-1,017,854	\$ 250,704	\$ -260,663
Depreciation		66,426		8,451	159,347	75,311
Interest and financing fees		99,921		82,119	484,356	234,186
EBITDA		-756,606		-927,284	894,407	48,834
Bad debt expense		299,690		437,085	539,405	629,055



Currency exchange gain (loss)	-308,670	97,914	-334,556	150,978
Share based payments		170149.5		177855
Adjusted EBITDA	\$ -765,587	\$ -222,135	\$ 1,099,256	\$ 1,006,722

Source: Bank of Canada Exchange Rate at 2023-04-28 rate of €1.5 per \$1.00 CAD
<https://www.bankofcanada.ca/rates/exchange/daily-exchange-rates/>

About GBLT:

GBLT Corp., through its operating company, GBT GmbH, designs, manufactures and supplies mobile storage, and battery solutions. GBLT is also a leading provider of renewable energy solutions via its solar division, participating in the rapidly growing solar energy market. In addition, the Company offers consumer healthcare and wellness products to some of the largest retail chains across the globe. GBT is also an official licensee for AGFAPHOTO mobile energy products. The Company's branded healthcare and wellbeing products are primarily sold throughout Europe under Dr. Senst brand.

For more information, please visit www.gbt-international.com and www.gbtlcorp.com.

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