



**STEER TECHNOLOGIES INC.  
(Formerly Facedrive Inc.)**

**CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS  
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2023 AND  
2022 (Expressed in Canadian dollars)  
(Unaudited)**

**NOTICE OF NO AUDITOR REVIEW OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

Under National Instrument 51-102 “Continuous Disclosure Obligations”, if an auditor has not performed a review of the interim financial statements, the financial statements must be accompanied by a notice indicating that they have not been reviewed by an auditor.

The accompanying unaudited condensed interim consolidated financial statements of the Company have been prepared by and are the responsibility of the Company’s management.

The Company’s independent auditor has not performed a review of these financial statements in accordance with standards established by CPA (Chartered Professional Accountants) Canada for a review of interim financial statements by an entity’s auditor.

November 28, 2023

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Condensed Consolidated Interim Financial Statements**  
**For the Three and Nine Months Ended September 30, 2023 and 2022**  
**(Unaudited - In Canadian dollars, except where otherwise indicated)**

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**Condensed Consolidated Interim Financial Statements**

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**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Condensed Consolidated Interim Statements of Financial Position**  
(Unaudited - In Canadian dollars, except where otherwise indicated)

| As at                                      | Notes | September 30, 2023 | December 31, 2022 |
|--------------------------------------------|-------|--------------------|-------------------|
| <b>ASSETS</b>                              |       | \$                 | \$                |
| <b>Current assets</b>                      |       |                    |                   |
| Cash and cash equivalents                  |       | 259,948            | 2,063,539         |
| Trade and other receivables                | 11    | 1,167,795          | 666,679           |
| Prepaid expenses and deposits              | 12    | 338,087            | 351,324           |
| Inventories                                | 13    | 82,625             | 2,931,917         |
|                                            |       | 1,848,456          | 6,013,459         |
| Restricted investment                      | 14    | 572,557            | 630,418           |
| Deposits                                   | 12    | 766,171            | 909,935           |
| Investment in preferred shares             | 17    | 1,333,342          | 1,366,453         |
| Investment in FoodsUp                      | 18    | 26,603,933         | -                 |
| Property and Equipment                     | 19    | 61,870             | 759,954           |
| Right-of-use assets                        | 28    | 13,584,078         | 19,148,325        |
| Intangible assets                          | 15    | 1,504,721          | 2,095,322         |
| Goodwill                                   | 16    | 1,050,843          | 1,050,843         |
| Deferred income tax assets                 |       | 58,468             | 58,569            |
| Total assets                               |       | \$ 47,384,438      | \$ 32,033,278     |
| <b>LIABILITIES</b>                         |       |                    |                   |
| <b>Current liabilities</b>                 |       |                    |                   |
| Accounts payable and accrued liabilities   | 20    | \$ 7,865,944       | \$ 9,714,894      |
| Customer deposits                          |       | 839,784            | 661,633           |
| Deferred revenue                           | 5     | 79,720             | 109,572           |
| Due to related party                       | 25    | 195,559            | 195,559           |
| Lease liabilities – current                | 28    | 2,488,996          | 3,612,885         |
| Income tax payable                         |       | 157,209            | 157,486           |
| Loans                                      | 21    | 110,000            | 110,000           |
|                                            |       | 11,737,212         | 14,562,029        |
| Lease liabilities                          | 28    | 13,440,952         | 17,011,068        |
| Total liabilities                          |       | 25,178,164         | 31,573,097        |
| <b>SHAREHOLDERS' EQUITY</b>                |       |                    |                   |
| Share capital                              | 23    | 75,937,679         | 75,937,779        |
| Contributed surplus                        |       | 15,306,625         | 14,718,042        |
| Accumulated other comprehensive loss       |       | (324,259)          | (161,372)         |
| Deficit                                    |       | (68,713,771)       | (90,034,268)      |
| Total shareholders' equity                 |       | 22,206,274         | 460,181           |
| Total liabilities and shareholders' equity |       | \$ 47,384,438      | \$ 32,033,278     |

Commitments, contingencies and guarantees

Note 27

Subsequent events

Note 32

Approved by:

(signed) "Junaid Razvi" Director

(signed) "Dean Wu" Director

The accompanying notes are an integral part of these consolidated financial statements.

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Condensed Consolidated Interim Statements of Loss and Comprehensive Loss**

(Unaudited - In Canadian dollars, except where otherwise indicated)

|                                                      |        | For the three<br>months<br>ended<br>September<br>30, 2023 | For the three<br>months<br>ended<br>September<br>30, 2022 | For the nine<br>months<br>ended<br>September<br>30, 2023 | For the nine<br>months<br>ended<br>September<br>30, 2022 |
|------------------------------------------------------|--------|-----------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|
| Notes                                                |        |                                                           |                                                           |                                                          |                                                          |
| <b>REVENUE</b>                                       | 5      | \$ 884,373                                                | \$ 14,291,749                                             | \$ 17,120,212                                            | \$ 25,783,455                                            |
| <b>COSTS AND OPERATING EXPENSES</b>                  |        |                                                           |                                                           |                                                          |                                                          |
| Cost of revenue                                      | 6      | 1,459,145                                                 | 14,694,325                                                | 18,711,244                                               | 27,058,663                                               |
| General and administration                           | 7      | 377,350                                                   | 1,378,028                                                 | 3,159,154                                                | 3,854,390                                                |
| Operational support                                  | 8      | 526,690                                                   | 3,371,088                                                 | 3,476,844                                                | 7,891,127                                                |
| Research and development                             | 9      | 122,573                                                   | 670,790                                                   | 546,419                                                  | 1,422,904                                                |
| Sales and marketing                                  | 10     | 128,732                                                   | 577,055                                                   | 938,830                                                  | 1,116,464                                                |
| Amortization                                         | 15     | 196,865                                                   | 225,757                                                   | 590,599                                                  | 951,097                                                  |
| Depreciation                                         | 19, 28 | 87,677                                                    | 516,974                                                   | 637,016                                                  | 740,206                                                  |
| Total operating expenses                             |        | 2,899,032                                                 | 21,434,017                                                | 28,060,105                                               | 43,034,851                                               |
| <b>OPERATING LOSS</b>                                |        | (2,014,659)                                               | (7,142,268)                                               | (10,939,894)                                             | (17,251,396)                                             |
| <b>OTHER INCOME (EXPENSES)</b>                       |        |                                                           |                                                           |                                                          |                                                          |
| Government grants                                    | 29     | -                                                         | -                                                         | -                                                        | 1,654,467                                                |
| Foreign exchange gain (loss)                         |        | 112,740                                                   | (23,838)                                                  | 224,578                                                  | (20,687)                                                 |
| Interest expenses                                    |        | (374,528)                                                 | (379,871)                                                 | (1,210,113)                                              | (524,349)                                                |
| Interest income                                      |        | 396                                                       | 758                                                       | 11,437                                                   | 118                                                      |
| Gain from sale of equipment                          |        | -                                                         | 10,189                                                    | (24,770)                                                 | 32,198                                                   |
| Gain or Loss on Termination                          |        | 3,660                                                     | 170,237                                                   | 100,256                                                  | 134,458                                                  |
| Fair value loss on investment                        | 17     | (2,860,412)                                               | (29,623)                                                  | (30,704)                                                 | 132                                                      |
| Gain from Spin off B2B Marketplace                   | 18     | -                                                         | -                                                         | 35,946,312                                               | -                                                        |
| <b>NET LOSS/PROFIT BEFORE INCOME TAXES</b>           |        | \$ (5,132,803)                                            | \$ (7,394,416)                                            | \$ 24,077,101                                            | \$ (15,975,059)                                          |
| Deferred income tax recovery                         |        | -                                                         | 33,478                                                    | -                                                        | 16,417                                                   |
| <b>NET LOSS/PROFIT</b>                               |        | (5,132,803)                                               | (7,360,938)                                               | 24,077,101                                               | (15,958,643)                                             |
| Cumulative translation adjustment                    |        | (70,936)                                                  | 53,627                                                    | (59,695)                                                 | 21,875                                                   |
| <b>NET LOSS/PROFIT AND COMPREHENSIVE LOSS/PROFIT</b> |        | (5,203,739)                                               | (7,307,311)                                               | 24,017,406                                               | (15,936,768)                                             |
| <b>Loss per share – Basic and diluted</b>            |        | \$ (0.04)                                                 | \$ (0.06)                                                 | \$ 0.18                                                  | \$ (0.14)                                                |
| <b>Weighted average number of shares outstanding</b> |        |                                                           |                                                           |                                                          |                                                          |
| <b>Basic and diluted</b>                             |        | 132,277,899                                               | 131,942,719                                               | 132,277,899                                              | 114,710,331                                              |

The accompanying notes are an integral part of these consolidated financial statements.

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Condensed Consolidated Interim Statements of Changes in Equity**  
(Unaudited - In Canadian dollars, except where otherwise indicated)

|                                    | Note  | Number of<br>common<br>shares | Share<br>capital     | Contributed<br>surplus | Deficit                | Accumulated<br>other<br>comprehensive<br>loss | Total<br>shareholders'<br>equity |
|------------------------------------|-------|-------------------------------|----------------------|------------------------|------------------------|-----------------------------------------------|----------------------------------|
| <b>Balance, December 31, 2021</b>  |       | <b>95,721,499</b>             | <b>\$ 62,659,497</b> | <b>\$ 4,155,087</b>    | <b>\$ (56,593,792)</b> | <b>\$ (106,931)</b>                           | <b>\$ 10,113,861</b>             |
| Issuance of share capital/Warrants | 23    | 37,004,766                    | 22,199,999           | -                      | -                      | -                                             | 22,199,999                       |
| Share issuance costs               | 23    | -                             | (256,628)            | -                      | -                      | -                                             | (256,628)                        |
| Acquisition of Food Hwy            |       | (38,116)                      |                      |                        | -                      | -                                             | -                                |
| Exercise of RSUs                   | 24    | 167,441                       | 1,435,000            | (1,435,000)            | -                      | -                                             | -                                |
| Share-based payments               | 23,24 | 89,025                        | 69,500               | 1,468,518              | -                      | -                                             | 1,538,018                        |
| Net loss and comprehensive loss    |       | -                             | -                    | -                      | (23,319,588)           | 75,503                                        | (23,244,085)                     |
| <b>Balance, September 30, 2022</b> |       | <b>132,944,615</b>            | <b>\$ 86,107,368</b> | <b>\$ 4,188,605</b>    | <b>\$ (79,913,380)</b> | <b>\$ (31,428)</b>                            | <b>\$ 10,351,165</b>             |
| <b>Balance, December 31, 2022</b>  |       | <b>132,944,615</b>            | <b>\$ 75,937,779</b> | <b>\$ 14,718,042</b>   | <b>\$ (90,034,268)</b> | <b>\$ (161,372)</b>                           | <b>\$ 460,181</b>                |
| Issuance of share capital/Warrants | 23    | -                             | (100)                | (100)                  | -                      | -                                             | (200)                            |
| Share issuance costs               | 23    | -                             | -                    | -                      | -                      | -                                             | -                                |
| Acquisition of Food Hwy            |       | -                             | -                    | -                      | -                      | -                                             | -                                |
| Exercise of RSUs                   | 24    | -                             | -                    | -                      | -                      | -                                             | -                                |
| Share-based payments               | 23,24 | -                             | -                    | 588,682                | -                      | -                                             | 588,682                          |
| Net loss and comprehensive loss    |       | -                             | -                    | -                      | 21,320,497             | (162,887)                                     | 21,157,610                       |
| <b>Balance, September 30, 2023</b> |       | <b>132,944,615</b>            | <b>\$ 75,937,679</b> | <b>\$ 15,306,725</b>   | <b>\$ (68,713,771)</b> | <b>\$ (324,259)</b>                           | <b>\$ 22,206,274</b>             |

The accompanying notes are an integral part of these consolidated financial statements.

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Condensed Consolidated Interim Statements of Cash Flows**  
(Unaudited - In Canadian dollars, except where otherwise indicated)

| <b>For the nine months ended September 30,</b>         | <b>2023</b>        | <b>2022</b>         |
|--------------------------------------------------------|--------------------|---------------------|
| <b>OPERATING ACTIVITIES</b>                            |                    |                     |
| Net loss                                               | \$ 21,217,234      | \$ (23,319,588)     |
| Items not affecting cash:                              |                    |                     |
| Depreciation and amortization (Note 15, 19, 28)        | 4,138,538          | 4,414,420           |
| Share-based payments (Note 24)                         | 588,681            | 1,468,518           |
| Other non-cash items                                   | -                  | 77,944              |
| Inventory provision (Note 13)                          | -                  | 598,023             |
| Unrealized foreign exchange (gain)/loss                | (241,979)          | (67,799)            |
| Gain or loss on investment                             | (35,463,249)       | 29,491              |
| Deferred income tax recovery                           | -                  | (49,895)            |
| Gain on lease terminations                             | (290,360)          | (222,484)           |
| Loss from sale of property and equipment (Note 19)     | -                  | (42,387)            |
| Interest expenses                                      | -                  | 8,433               |
| Net changes in non-cash working capital items          |                    | -                   |
| Trade and other receivables                            | (426,627)          | 565,377             |
| Prepaid expenses and deposits                          | 13,205             | (121,481)           |
| Interest receivable                                    | 41,361             | 207                 |
| Deposits                                               | 245,862            | 181,660             |
| Inventories                                            | 2,849,291          | (795,058)           |
| Accounts payable and accrued liabilities               | (1,854,408)        | 1,075,559           |
| Deferred revenue                                       | (29,388)           | (265,166)           |
| Cash used in operating activities                      | (9,211,839)        | (16,464,226)        |
| <b>INVESTING ACTIVITIES</b>                            |                    |                     |
| Proceeds from Right -of-used assets                    | (86,851)           | -                   |
| Purchase of property and equipment (Note 19)           | (21,373)           | (4,442,039)         |
| Proceeds from sale of property and equipment (Note 19) | 656,041            | 3,253,713           |
| Proceeds from sale of Investment in FoodsUp (Note 18)  | 8,860,412          |                     |
| Restricted investment                                  | 16,500             | (408,500)           |
| Deposit returns                                        |                    | 316,719             |
| Cash used in investing activities                      | 9,424,729          | (1,280,107)         |
| <b>FINANCING ACTIVITIES</b>                            |                    |                     |
| Repayments to related parties                          | (100)              | -                   |
| Cash received before issuance of common shares         | -                  | -                   |
| Issuance of common shares and warrants (Note 24)       | -                  | 22,199,999          |
| Share issuance costs (Note 23)                         | -                  | (256,628)           |
| Principal payment of lease liabilities (Note 28)       | (1,975,523)        | (2,714,887)         |
| Cash provided by financing activities                  | (1,975,623)        | 19,228,484          |
| Impact of currency translation adjustment on cash      | (40,860)           | 79,726              |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>       | <b>(1,803,593)</b> | <b>1,563,877</b>    |
| Cash and cash equivalents, beginning of year           | 2,063,539          | 2,229,173           |
| Cash and cash equivalents, end of year                 | \$ <b>259,946</b>  | \$ <b>3,793,050</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**For the Three and Nine Months Ended September 30, 2023 and 2022**  
(Unaudited - In Canadian dollars, except where otherwise indicated)

**1. CORPORATE INFORMATION AND GOING CONCERN**

Steer Technologies Inc. (“**Steer Technologies**” or the “**Company**”) changed its name on October 4<sup>th</sup>, 2022 from Facedrive Inc., which was incorporated on January 18, 2018, under the *Business Corporations Act* (Alberta) as High Mountain Capital Corporation and was continued on December 31, 2019, under the *Business Corporations Act* (Ontario) and its shares are publicly traded under the stock symbol STER on the TSX Venture Exchange. The Company’s corporate headquarters is located at 400-100 Consilium Place, Scarborough, ON, M1H 3E3.

The Company has developed an innovative system that aggregates socially responsible users through a variety of entry points, offering a unified platform for buying, selling, leasing, or investing. This system generates revenue and value for shareholders by leveraging the growing demand for sustainable investment options, while providing a seamless and efficient user experience. The Company’s business offerings generally fall into two categories: 1) Subscription-based offerings and 2) On-Demand Offerings. All services are ultimately powered by the Company’s data, analytics, and machine learning engine, EcoCRED to better capture, analyse, parse and report on key data points that will measure the Company’s impact on carbon reductions and offsets.

**Subscription-based offerings**

The Company’s Subscription-Based Services are led by its flagship STEER EV business unit, which allows consumers (typically on a monthly recurring subscription basis) to choose from a diverse fleet of automobiles that includes a range of premium luxury, comfort and entry-level electric vehicles (EV) – without the hassles that come with long-term ownership or daily rental. Subscription Services also include health technology services and related offerings. Currently, the Company is operating STEER EV hubs in Austin, Texas, and Tampa, Florida, Washington, DC, and Toronto, ON.

**On-demand offerings**

The Company’s On-Demand Services provide diverse mobility solutions for businesses and consumers, including rideshare, food delivery, and delivery-as-a-service (DaaS). These offerings cater to the distinct needs of corporate entities and individuals, showcasing the Company’s commitment to seamless and customer-centric mobility solutions in a dynamic marketplace. The rideshare platform connects passengers to reliable transportation options, while the food delivery service offers convenient access to a variety of culinary experiences. The DaaS business provides a flexible logistics solution, empowering businesses to meet evolving client demands and streamline operations.

**Going concern**

The consolidated financial statements have been prepared on a going concern basis, which assumes that the Company will be able to continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of business.



**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**For the Three and Nine Months Ended September 30, 2023 and 2022**  
(Unaudited - In Canadian dollars, except where otherwise indicated)

At September 30, 2023, the Company had a working capital deficiency of \$9,888,756 and a net profit of \$21,320,425. The continuation of the Company as a going concern is dependent on its ability to achieve positive cash flows from operations, to obtain the necessary equity or debt financing to continue with its planned market expansion, and to ultimately attain and maintain profitable operations. Although the Company has been successful in the past in obtaining financing, there is no assurance that it will be able to obtain adequate financing or that such financing will be on terms that are acceptable to the Company. These conditions indicate a material uncertainty that may cast significant doubt on the Company's ability to continue as a going concern. The consolidated financial statements do not give effects to any adjustments to the carrying values of recorded assets and liabilities, revenue and expenses, the consolidated statements of financial position classifications used and disclosures that might be necessary should the Company be unable to continue as a going concern, and such adjustments could be material.

## **2. BASIS OF PRESENTATION**

### **(a) Statement of compliance**

These unaudited condensed consolidated interim financial statements ("interim financial statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board, applicable to the preparation of interim financial statements as set out in International Accounting Standard 34 Interim Financial Reporting ("IAS 34").

The Company has consistently applied the same accounting policies as described herein for all periods presented. These interim financial statements do not include all the disclosures required for a complete set of IFRS financial statements. Accordingly, they should be read in conjunction with the last audited consolidated annual financial statements and notes thereto for the year ended December 31, 2022 ("annual financial statements"), which are available on SEDAR at [www.sedar.com](http://www.sedar.com). Selected explanatory notes are included in the interim financial statements to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

These condensed consolidated interim financial statements were authorized for issue by the Board of Directors of the Company on November 28, 2023.

These interim financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany balances, transactions, income and expenses have been eliminated on consolidation. Entities controlled by the Company and included in the interim financial statements are as follows:

| <b>SUBSIDIARIES</b>   | <b>FUNCTIONAL CURRENCY</b> | <b>PRINCIPAL PLACE OF OPERATIONS</b> | <b>SEPTEMBER, 2023 %</b> | <b>DECEMBER, 2022 %</b> |
|-----------------------|----------------------------|--------------------------------------|--------------------------|-------------------------|
| Facedrive Food Inc.   | Canadian Dollar            | Canada                               | 100                      | 100                     |
| Facedrive Health Inc. | Canadian Dollar            | Canada                               | 100                      | 100                     |
| Food Hwy Canada Inc.  | Canadian Dollar            | Canada                               | 100                      | 100                     |

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**For the Three and Nine Months Ended September 30, 2023 and 2022**  
(Unaudited - In Canadian dollars, except where otherwise indicated)

|                      |                 |               |      |     |
|----------------------|-----------------|---------------|------|-----|
| Facedrive USA LLC.   | US Dollar       | United States | 100  | 100 |
| HiRide Share Ltd.    | Canadian Dollar | Canada        | 100  | 100 |
| Steer EV Canada Inc. | Canadian Dollar | Canada        | 100  | 100 |
| Steer Holdings, LLC  | US Dollar       | United States | 100  | 100 |
| EcoCRED, LLC         | US Dollar       | United States | 100  | 100 |
| FoodsUp Inc.         | Canadian Dollar | Canada        | 62.5 | -   |

**(b) Reclassification**

Certain prior year amounts have been reclassified for consistency with the current period presentation. These reclassifications had no effect on the reported results of operations or cash flow.

**3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES, AND ASSUMPTIONS**

The preparation of these interim financial statements in conformity with IFRS requires management to make certain judgments, estimates, and assumptions that affect the application of accounting policies, the reported amounts of revenues and expenses for the periods presented, and the carrying amounts of assets, and liabilities, and the disclosure of contingent liabilities, at the date of financial statements. The estimates and associated assumptions are based on historical experience and other factors, including expectations of future events believed to be reasonable, that are considered to be relevant, the results of which form the basis of the estimates made or judgement exercised that are not readily apparent from other sources. Actual results may differ from these estimates. Judgments and estimates are often interrelated. The Company's judgments and estimates are continually re-evaluated to ensure they remain appropriate. Revisions to accounting estimates are recognized in the period in which they are revised and in future periods affected.

The areas of significant judgement and estimation were identified in the Company's annual financial statements for the year ended December 31, 2022.

**4. NEW ACCOUNTING PRONOUNCEMENTS**

**Standards issued but not yet effective**

***Amendments to IAS 1: Classification of Liabilities as Current or Non-current***

The amendment clarifies the requirements relating to determining if a liability should be presented as current or non-current in the statements of financial position. Under the new requirement, the assessment of whether a liability is presented as current or non-current is based on the contractual arrangements in place as at the reporting date and does not impact the amount or timing of recognition. The amendment applies retrospectively for annual reporting periods beginning on or after January 1, 2024. The Company is currently evaluating the potential impact of these amendments on the Company's consolidated financial statements.

**5. REVENUE**

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**For the Three and Nine Months Ended September 30, 2023 and 2022**  
(Unaudited - In Canadian dollars, except where otherwise indicated)

In the following table, revenue is disaggregated by nature:

|                                                  | For the three<br>months ended<br>Sep 30, 2023 |                | For the three<br>months ended<br>Sep 30, 2022 |                   | For the nine<br>months ended<br>Sep 30, 2023 |                   | For the nine<br>months ended<br>Sep 30, 2022 |                   |
|--------------------------------------------------|-----------------------------------------------|----------------|-----------------------------------------------|-------------------|----------------------------------------------|-------------------|----------------------------------------------|-------------------|
| Revenue recognized at a point<br>of time         |                                               |                |                                               |                   |                                              |                   |                                              |                   |
| B2B Marketplace                                  | \$                                            | -              | \$                                            | 12,252,750        | \$                                           | 13,685,641        | \$                                           | 33,313,159        |
| Other (Food Delivery, Rideshare,<br>Daas)        |                                               | 101,852        |                                               | 1,151,491         |                                              | 1,016,905         |                                              | 4,321,398         |
| <b>Subtotal On-Demand Offerings</b>              | <b>\$</b>                                     | <b>101,852</b> |                                               | <b>13,404,241</b> |                                              | <b>14,702,546</b> |                                              | <b>37,634,557</b> |
| Revenue recognized over the point<br>of time     |                                               |                |                                               |                   |                                              |                   |                                              |                   |
| Vehicle subscription                             | \$                                            | 782,521        | \$                                            | 788,904           | \$                                           | 2,417,271         | \$                                           | 2,150,962         |
| Other                                            |                                               |                |                                               | 98,604            |                                              |                   |                                              | 289,685           |
| <b>Subtotal Subscription-Based<br/>Offerings</b> | <b>\$</b>                                     | <b>782,521</b> | <b>\$</b>                                     | <b>887,508</b>    | <b>\$</b>                                    | <b>2,417,271</b>  | <b>\$</b>                                    | <b>2,440,647</b>  |
| <b>Total</b>                                     | <b>\$</b>                                     | <b>884,373</b> | <b>\$</b>                                     | <b>14,291,749</b> | <b>\$</b>                                    | <b>17,120,212</b> | <b>\$</b>                                    | <b>40,075,204</b> |

Significant changes in deferred revenue balances during the years are as follows:

|                                  | September 30, 2023 |               | December 31, 2022 |                |
|----------------------------------|--------------------|---------------|-------------------|----------------|
| Beginning balances               | \$                 | 109,572       | \$                | 402,172        |
| Additions                        |                    | 1,027,569     |                   | 1,144,216      |
| Recognized in revenue            |                    | (1,057,044)   |                   | (1,446,481)    |
| Currency translation adjustments |                    | 1,650         |                   | 9,665          |
| <b>Ending balances</b>           | <b>\$</b>          | <b>79,720</b> | <b>\$</b>         | <b>109,572</b> |

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
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**6. COST OF REVENUE**

Cost of revenue consists of:

|                                  | For the three<br>months ended<br>September 30,<br>2023 | For the three<br>months ended<br>September<br>30, 2022 | For the nine<br>months ended<br>September 30,<br>2023 | For the nine<br>months ended<br>September<br>30, 2022 |
|----------------------------------|--------------------------------------------------------|--------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------|
| Automobile costs                 | \$ 244,028                                             | \$ 305,506                                             | \$ 762,287                                            | \$ 602,825                                            |
| Cost of goods sold               | (556.8)                                                | 11,405,981                                             | 12,320,488                                            | 31,269,717                                            |
| Inventory provision<br>(Note 16) | -                                                      | 186,316                                                | -                                                     | 598,022                                               |
| Delivery on B2B<br>Marketplace   | 34,485                                                 | 701,019                                                | 790,052                                               | 2,116,028                                             |
| Depreciation                     | 962,245                                                | 813,233                                                | 2,923,445                                             | 1,980,384                                             |
| Insurance expenses               | 171,908                                                | 187,103                                                | 687,144                                               | 498,028                                               |
| Payment processing fees          | 38,756                                                 | 329,755                                                | 363,281                                               | 1,069,742                                             |
| Payout to drivers                | -                                                      | 686,833                                                | 770,569                                               | 3,417,879                                             |
| Other cost of revenue            | 8,280                                                  | 78,579                                                 | 93,978                                                | 200,364                                               |
|                                  | <b>\$ 1,459,145</b>                                    | <b>\$ 14,694,325</b>                                   | <b>\$ 18,711,244</b>                                  | <b>\$ 41,752,989</b>                                  |

**7. GENERAL AND ADMINISTRATION**

General and administration expense consists of:

|                                              | For the three<br>months ended<br>September 30,<br>2023 | For the three<br>months ended<br>September<br>30, 2022 | For the nine<br>months ended<br>September<br>30, 2023 | For the nine<br>months ended<br>September<br>30, 2022 |
|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------|
| Consulting fees                              | \$ 51,133                                              | \$ 56,818                                              | \$ 196,845                                            | \$ 255,030                                            |
| Legal and accounting<br>fees                 | 27,202                                                 | 174,736                                                | 545,605                                               | 1,063,396                                             |
| Professional fees                            | (4,368)                                                | 36,207                                                 | 480,047                                               | 128,454                                               |
| Salaries and benefits                        | 114,328                                                | 642,621                                                | 1,124,048                                             | 2,109,804                                             |
| Share-based<br>compensation (Note 26)        | 82,163                                                 | 333,288                                                | 243,955                                               | 1,252,749                                             |
| Insurance                                    | 89,025                                                 | 69,798                                                 | 503,235                                               | 295,547                                               |
| Other general and<br>administration expenses | 17,867                                                 | 64,560                                                 | 65,418                                                | 127,438                                               |
|                                              | <b>\$ 377,350</b>                                      | <b>\$ 1,378,028</b>                                    | <b>\$ 3,159,154</b>                                   | <b>\$ 5,232,418</b>                                   |

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**8. OPERATIONAL SUPPORT**

Operational support expenses consist of:

|                                       | <b>For the three<br/>months ended<br/>September<br/>30, 2023</b> | <b>For the three<br/>months ended<br/>September<br/>30, 2022</b> | <b>For the nine<br/>months ended<br/>September 30,<br/>2023</b> | <b>For the nine<br/>months ended<br/>September<br/>30, 2022</b> |
|---------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|
| Consulting fees                       | \$ 26,933                                                        | \$ 98,709                                                        | \$ 72,033                                                       | \$ 339,753                                                      |
| Rent- Office                          | 157,807                                                          | 354,838                                                          | 485,465                                                         | 700,552                                                         |
| Salaries and benefits                 | 219,745                                                          | 2,367,211                                                        | 2,089,838                                                       | 8,377,497                                                       |
| Share-based<br>compensation (Note 26) | 9,583                                                            | 51,830                                                           | 59,986                                                          | 126,849                                                         |
| Telephone, internet and<br>data       | 81,667                                                           | 186,162                                                          | 297,854                                                         | 609,401                                                         |
| Warehouse expenses                    | 27,617                                                           | 103,942                                                          | 446,459                                                         | 561,440                                                         |
| Other operational support<br>expenses | 3,338                                                            | 208,396                                                          | 25,209                                                          | 546,723                                                         |
|                                       | <b>\$ 526,690</b>                                                | <b>\$ 3,371,088</b>                                              | <b>\$ 3,476,844</b>                                             | <b>\$ 11,262,215</b>                                            |

**9. RESEARCH AND DEVELOPMENT**

Research and development expenses consist of:

|                          | <b>For the three<br/>months ended<br/>September 30,<br/>2023</b> | <b>For the three<br/>months ended<br/>September<br/>30, 2022</b> | <b>For the nine<br/>months<br/>ended<br/>September<br/>30, 2023</b> | <b>For the nine<br/>months<br/>ended<br/>September<br/>30, 2022</b> |
|--------------------------|------------------------------------------------------------------|------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|
| Consulting fees          | \$ -                                                             | \$ 161,487                                                       | \$ 23,063                                                           | \$ 611,823                                                          |
| Salaries and benefits    | 119,391                                                          | 486,388                                                          | 501,361                                                             | 1,419,981                                                           |
| Share-based compensation | 3,182                                                            | 22,915                                                           | 21,995                                                              | 61,890                                                              |
|                          | <b>\$ 122,573</b>                                                | <b>\$ 670,790</b>                                                | <b>\$ 546,419</b>                                                   | <b>\$ 2,093,694</b>                                                 |

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
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**10. SALES AND MARKETING**

Sales and marketing expenses consist of:

|                                        | For the three<br>months ended<br>September 30,<br>2023 | For the three<br>months ended<br>September<br>30, 2022 | For the nine<br>months<br>ended<br>September<br>30, 2023 | For the nine<br>months<br>ended<br>September<br>30, 2022 |
|----------------------------------------|--------------------------------------------------------|--------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|
| Consulting fees                        | \$ 52,538                                              | \$ 276,399                                             | \$ 562,947                                               | \$ 685,268                                               |
| Salaries and benefits                  | 79,692                                                 | 226,876                                                | 332,946                                                  | 683,750                                                  |
| Share-based compensation (Note 26)     | 527                                                    | 9,109                                                  | 3,467                                                    | 27,031                                                   |
| User incentives and marketing expenses | (4,025)                                                | 64,671                                                 | 39,470                                                   | 297,470                                                  |
|                                        | <b>\$ 128,732</b>                                      | <b>\$ 577,055</b>                                      | <b>\$ 938,830</b>                                        | <b>\$ 1,693,519</b>                                      |

**11. TRADE AND OTHER RECEIVABLES**

Trade and other receivables consist of:

|                                                  | November 30,<br>2023 | December 31, 2022 |
|--------------------------------------------------|----------------------|-------------------|
| Trade receivables                                | \$ 288,888           | \$ 381,301        |
| HST receivable                                   | 672,003              | 285,378           |
| Other receivables                                | 84,301               | -                 |
| Receivables from MR. Suman Pushparajah (Note 25) | 122,603              | -                 |
|                                                  | <b>\$ 1,167,795</b>  | <b>\$ 666,679</b> |

**12. PREPAID EXPENSES AND DEPOSITS**

Current prepaid expenses and deposits consist of:

|                        | November 30,<br>2023 | December 31, 2022 |
|------------------------|----------------------|-------------------|
| Prepaid insurance      | \$ 54,196            | \$ 38,912         |
| Prepaid licenses       | 5,415                | 5,416             |
| Prepaid rent           | 13,520               | 13,544            |
| Deposits               | 234,522              | 245,772           |
| Other prepaid expenses | 30,434               | 47,680            |
|                        | <b>\$ 338,087</b>    | <b>\$ 351,324</b> |

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
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**13. INVENTORIES**

Inventories consist of goods in transit, finished goods, and work-in-process, less any provision. Finished goods is primarily made up of STEER EV Supercharging.

|                     | <b>Sep 30, 2023</b> | <b>December 31, 2022</b> |
|---------------------|---------------------|--------------------------|
| Goods in transit    | \$ -                | \$ 178,815               |
| Finished goods      | 82,625              | 4,981,160                |
| Inventory provision | -                   | (2,228,058)              |
| Disposal            | -                   | -                        |
|                     | <b>\$ 82,625</b>    | <b>\$ 2,931,917</b>      |

An inventory provision is estimated by management based on historical sales, inventory aging and expiry, and expected future sales and is included in cost of revenue. Subsequent changes to the provision are recorded in cost of sales in the consolidated statements of loss and comprehensive loss. For the three and nine months ended September 30, 2023, inventory write-downs of \$Nil and \$Nil were expensed through cost of revenue (2022 - \$176,345 and \$411,706).

During the three and nine months ended September 30, 2023, \$Nil and \$12,105,008 (2022 - \$11,699,491 and \$19,283,301) of inventory was sold and recognized in cost of revenue, and \$Nil and \$Nil (2022 - \$11,167 and \$16,253) of inventory was used for promotional purposes and recognized in other expense categories, such as selling and marketing and investor relations, \$Nil and \$Nil (2022 - \$Nil and \$820) of inventory was used for office supplies.

**14. RESTRICTED INVESTMENT**

Restricted investment represents short-term deposit of \$572,557 (2022 - \$630,418) with an original maturity of twelve months bearing an interest within the range of 0.6% to 3.00% per annum held as a collateral with the Company's banker for a letter of credit of \$525,000 (2022 - \$525,000); hence it is classified as non-current assets.

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
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**15. INTANGIBLE ASSETS**

|                                         | Definite Useful Life |                 |                |                      |                      |                       |             |    | Indefinite Useful Life |  |  |
|-----------------------------------------|----------------------|-----------------|----------------|----------------------|----------------------|-----------------------|-------------|----|------------------------|--|--|
|                                         | Brand Names          | HiRide Platform | Customer Lists | Developed Technology | Vendor Relationships | Courier Relationships | Brand Names |    | Total                  |  |  |
| Cost                                    |                      |                 |                |                      |                      |                       |             |    |                        |  |  |
| Balance, December 31, 2021              | \$ 1,458,000         | \$ 761,209      | \$ 1,221,281   | \$ 2,787,927         | \$ 1,656,000         | \$ 176,000            | \$ 629,590  | \$ | 8,690,007              |  |  |
| Impact of currency translation          | -                    | -               | 42,940         | -                    | -                    | -                     | 43,005      |    | 85,945                 |  |  |
| Balance, December 31, 2022              | \$ 1,458,000         | \$ 761,209      | \$ 1,264,221   | \$ 2,787,927         | \$ 1,656,000         | \$ 176,000            | \$ 672,595  | \$ | 8,775,952              |  |  |
| Impact of currency translation          | -                    | -               | -              | -                    | -                    | -                     | -           |    | -                      |  |  |
| Balance, September 30, 2023             | \$ 1,458,000         | \$ 761,209      | \$ 1,264,221   | \$ 2,787,927         | \$ 1,656,000         | \$ 176,000            | \$ 672,595  | \$ | 8,775,952              |  |  |
| Accumulated Amortization and Impairment |                      |                 |                |                      |                      |                       |             |    |                        |  |  |
| Balance, December 31, 2021              | \$ 648,334           | \$ 761,209      | \$ 523,949     | \$ 1,845,703         | \$ 223,784           | \$ 146,666            | \$ -        | \$ | 4,149,645              |  |  |
| Amortization                            | 462,666              | -               | 238,919        | 487,819              | 179,027              | 29,334                | -           |    | 1,397,765              |  |  |
| Impairment                              | -                    | -               | 448,773        | -                    | -                    | -                     | 672,595     |    | 1,121,368              |  |  |
| Impact of currency translation          | -                    | -               | 11,852         | -                    | -                    | -                     | -           |    | 11,852                 |  |  |
| Balance, December 31, 2022              | \$ 1,111,000         | \$ 761,209      | \$ 1,223,493   | \$ 2,333,522         | \$ 402,811           | \$ 176,000            | \$ 672,595  | \$ | 6,680,630              |  |  |
| Amortization                            | 347,000              | -               | 5,092          | 104,239              | 134,270              | -                     | -           |    | 590,601                |  |  |
| Impairment                              | -                    | -               | -              | -                    | -                    | -                     | -           |    | -                      |  |  |
| Impact of currency translation          | -                    | -               | -              | -                    | -                    | -                     | -           |    | -                      |  |  |
| Balance, September 30, 2023             | \$ 1,458,000         | \$ 761,209      | \$ 1,228,585   | \$ 2,437,761         | \$ 537,081           | \$ 176,000            | \$ 672,595  | \$ | 7,271,231              |  |  |
| Net book value                          |                      |                 |                |                      |                      |                       |             |    |                        |  |  |
| At December 31, 2022                    | \$ 347,000           | \$ -            | \$ 40,727      | \$ 454,405           | \$ 1,253,189         | \$ -                  | \$ -        | \$ | 2,095,322              |  |  |
| At Sep 30, 2023                         | \$ 0                 | \$ -            | \$ 35,636      | \$ 350,166           | \$ 1,118,919         | \$ -                  | \$ -        | \$ | 1,504,721              |  |  |



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During the nine months ended September 30, 2023, no indicators of impairment were assessed on the Company's intangible assets.

**16. GOODWILL**

|                                    |    | <b>FoodHwy</b>   | <b>STEER EV</b>   | <b>Total</b>        |
|------------------------------------|----|------------------|-------------------|---------------------|
| <b>Balance, December 31, 2021</b>  | \$ | <b>1,050,843</b> | \$ <b>869,001</b> | \$ <b>1,919,844</b> |
| Goodwill impairment                |    | -                | (928,360)         | (928,360)           |
| Impact of currency translation     |    | -                | 59,359            | 59,359              |
| <b>Balance, December 31, 2022</b>  | \$ | <b>1,050,843</b> | \$ -              | \$ <b>1,050,843</b> |
| Impact of currency translation     |    | -                | -                 | -                   |
| <b>Balance, September 30, 2023</b> | \$ | <b>1,050,843</b> | \$ -              | \$ <b>1,050,843</b> |

Goodwill is tested for impairment on an annual basis. The Company performed goodwill testing on the Steer EV and FoodHwy as at December 31, 2022 and did not note any impairment. as at September 30, 2023.

**17. INVESTMENT IN PREFERRED SHARES**

On October 21, 2019, the Company completed a transaction with Westbrook Global Inc. ("Westbrook") whereby the Company purchased a USD \$1,000,000, 3.00% unsecured convertible promissory note of Westbrook, due December 31, 2022 (the "Note").

With Westbrook completing the Series A transaction on December 20, 2021, by confirming the Series A Stock Purchase Agreement and the Investors' Rights Agreement mutually agreed by both parties, the promissory notes were converted to 14,200 preferred shares, representing 0.247% of total ownership, earning 3% annually compounded dividend.

The preferred share was recognized as FVTPL at fair value determined based on a recent arm's length third party transaction; the difference between the carrying amount of the promissory notes and the fair value on conversion date was recognized immediately in the consolidated statements of loss and comprehensive loss.

|                                   |                     |
|-----------------------------------|---------------------|
| <b>Balance, December 31, 2021</b> | <b>\$ 1,365,145</b> |
| Fair value loss on investment     | (90,999)            |
| Foreign exchange gain             | 92,307              |
| <b>Balance, December 31, 2022</b> | <b>\$ 1,366,453</b> |
| Fair value loss on investment     | (50,418)            |
| Foreign exchange gain             | 17,306              |
| <b>Balance, Sep 30, 2023</b>      | <b>\$ 1,333,342</b> |

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
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**18. INVESTMENT IN FOODSUP**

On January 18, 2023, The Food Hwy incorporated a new subsidiary, FoodsUP and 100 FoodsUP common shares were subscribed by Food Hwy.

On March 24, 2023, Food Hwy and FoodGrowup Partner entered into a mutual agreement. The transaction details are as follows:

- **Sale of B2B Marketplace Net Assets:** Food Hwy sold the net assets of its B2B marketplace business to FoodGrowup Partner. The consideration for this sale is an unsecured, non-interest-bearing promissory note in the amount of \$4.5 million, payable on demand.
- **Subscription of FoodsUP Common Shares:** As part of the agreement, FoodGrowup Partner subscribed to 35,000 common shares of FoodsUP at a price of \$471.43 per share, resulting in a total subscription amount of \$16.5 million.
- **Acquisition of FoodsUP Common Shares and Call Option:** in addition to the subscription, FoodGrowup Partner purchased 2,500 common shares of FoodsUP directly from Food Hwy. They also acquired a call option from Food Hwy, which grants them the right to purchase an additional 7,500 shares of FoodsUP at a price of \$0.01 per share, which may only be exercised when/if certain conditions are met, for a total consideration of \$1.5 million.
- **Following the completion of this transaction,** Food Hwy retains ownership of 62,500 common shares of FoodsUP.

On May 12, 2023, Food Hwy determined that it had lost control over FoodsUP on March 30, 2023, with a comprehensive analysis by external consultants, due to the following reasons:

- Despite holding a majority of the voting shares of FoodsUP, Food Hwy only controls 2 out of the 5 seats on the Board of Directors, which possesses decision-making authority over strategic activities related to FoodsUP.
- FoodGrowup Partner, through Di's veto right as stipulated in the Unanimous Shareholder Agreement, exercises control over the Board of Directors and consequently holds power over FoodsUP's activities.

After a comprehensive analysis to determine the fact of losing significant control, Food Hwy decided to derecognize the assets and liabilities of FoodsUP at the date when control was lost, recognizing them at their carrying value. The investment in FoodsUP was subsequently recorded at fair value, determined to be \$471.43 per share based on the Subscription Agreement for Common Share closing on March 28, 2023. Food Hwy held 62,500 shares of FoodsUP, resulting in a fair value of \$29,464,375

On September 30, 2023, Food HWY adjusted the carrying value of FoodsUP in accordance with Equity Method. FoodsUp recognized its portion of loss on its investment of \$979,684 in Q2 2023 and \$1,880,728 in Q3 2023 for a total of \$2,860,412. The current carrying value of FoodsUp is \$26,603,933.

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
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|                                    |           |                   |
|------------------------------------|-----------|-------------------|
| <b>Balance, December 31, 2022</b>  | <b>\$</b> | <b>-</b>          |
| Fair value on investment           |           | 29,464,375        |
| Equity Method Adjustment           |           | 2,860,412         |
| <b>Balance, September 30, 2023</b> | <b>\$</b> | <b>26,603,933</b> |

Total Transactions from Spin off B2B Marketplace:

|                                                         |           | <b>As at Sep, 2023</b> |
|---------------------------------------------------------|-----------|------------------------|
| Gain from disposal of net assets for<br>B2B Marketplace | <b>\$</b> | 4,981,937              |
| Sales of shares for FoodsUp                             |           | 1,500,000              |
| Gain on investment on FoodsUp                           |           | 29,464,375             |
| <b>Total</b>                                            | <b>\$</b> | <b>35,946,312</b>      |

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**19. PROPERTY AND EQUIPMENT**

|                                 | <b>Computers</b>  | <b>Furniture</b> | <b>Vehicles</b>   | <b>Warehouse<br/>Equipment</b> | <b>Total</b>      |
|---------------------------------|-------------------|------------------|-------------------|--------------------------------|-------------------|
| <b>Cost</b>                     |                   |                  |                   |                                |                   |
| Balance, December 31, 2021      | \$ 56,848         | \$ 31,770        | \$ 114,950        | \$ 249,968                     | \$ 453,536        |
| Additions                       | 109,247           | 6,301            | 4,105,508         | 259,627                        | 4,480,683         |
| Disposals                       | -                 | -                | (3,935,995)       | (46,340)                       | (3,982,335)       |
| Impact of currency translation  | 861               | -                | -                 | -                              | 861               |
| Balance, December 31, 2022      | \$ 166,956        | \$ 38,071        | \$ 284,463        | \$ 463,255                     | \$ 952,745        |
| Additions                       | 8,500             | -                | -                 | 18,400                         | 21,353            |
| Disposals                       | (55,066)          | (2,916)          | (284,463)         | (481,655)                      | (824,100)         |
| Impact of currency translation  | -                 | -                | -                 | -                              | -                 |
| <b>Balance, Sep 30, 2023</b>    | <b>\$ 120,390</b> | <b>\$ 35,155</b> | <b>\$ -</b>       | <b>\$ -</b>                    | <b>\$ 149,998</b> |
| <b>Accumulated Depreciation</b> |                   |                  |                   |                                |                   |
| Balance, December 31, 2021      | 18,747            | 5,989            | 5,747             | 23,633                         | 54,116            |
| Depreciation                    | 33,278            | 7,368            | 150,458           | 80,686                         | 271,790           |
| Disposals                       | -                 | -                | (127,555)         | (5,911)                        | (133,466)         |
| Impact of currency translation  | 351               | -                | -                 | -                              | 351               |
| Balance, December 31, 2022      | 52,376            | \$ 13,357        | 28,650            | 98,408                         | \$ 192,791        |
| Depreciation                    | 29,798            | 5,419            | 9,005             | 24,231                         | 60,108            |
| Disposals                       | (7,106)           | (680)            | (37,655)          | (122,639)                      | (168,080)         |
| Impact of currency translation  | 511               | -                | -                 | -                              | 103               |
| <b>Balance, Sep 30, 2023</b>    | <b>\$ 75,579</b>  | <b>\$ 18,096</b> | <b>\$ -</b>       | <b>\$ -</b>                    | <b>\$ 84,922</b>  |
| <b>Net Book Value</b>           |                   |                  |                   |                                |                   |
| <b>At December 31, 2022</b>     | <b>\$ 114,580</b> | <b>\$ 24,714</b> | <b>\$ 255,813</b> | <b>\$ 364,847</b>              | <b>\$ 759,954</b> |
| <b>At Sep 30, 2023</b>          | <b>\$ 44,811</b>  | <b>\$ 17,059</b> | <b>\$ -</b>       | <b>\$ -</b>                    | <b>\$ 61,870</b>  |

**Steer Technologies Inc. (Formerly Facedrive Inc.)**  
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**20. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

|                                           | September 30,<br>2023 | December 31, 2022   |
|-------------------------------------------|-----------------------|---------------------|
| Trade payables                            | \$ 3,623,355          | \$ 8,128,625        |
| Accrued liabilities and other payables    | 4,099,790             | 810,613             |
| Payroll liabilities and source deductions | 32,410                | 257,909             |
| Related party liabilities (Note 25)       | 110,389               | 517,747             |
|                                           | <b>\$ 7,865,944</b>   | <b>\$ 9,714,894</b> |

**21. LOANS**

On January 7, 2021, the Company received a loan in the principal amount of \$20,000 under the Canada Emergency Business Account (“CEBA”) program. The loan is non-interest bearing and eligible for \$10,000 forgiveness if repaid by December 31, 2023. If not repaid by December 31, 2023, the loan bears interest at 5% per annum and is due on December 31, 2025. The Company intends to repay the loan by December 31, 2023 and management has assessed that the Company will have the financial ability to do so. As it is probable that the conditions for the forgiveness of the loans will be met, the Company has recognized the \$10,000 loan forgiveness as government grant income for the year ended December 31, 2021. As the loan is issued at below market rates, the initial fair value of the loan was determined to be \$8,033, which was determined using an estimated effective interest rate of 11%. The difference between the face value of the loan and the fair value of the loan of \$1,967 has been recognized as government grant income during the year ended December 31, 2021.

During the year ended December 31, 2020, the Company received loans in the principal amount of \$140,000 under the CEBA program. The loans are non-interest bearing and eligible for \$40,000 forgiveness if repaid by December 31, 2023. If not repaid by December 31, 2023, the loans bear interest at 5% per annum and are due on December 31, 2025. The Company intends to repay the loans by December 31, 2023 and management has assessed that the Company will have the financial ability to do so. As it is probable that the conditions for the forgiveness of the loans will be met, the Company has recognized the \$40,000 loan forgiveness as government grant income during the year ended December 31, 2020. As the loans are issued at below market rates, the initial fair value of the loans was determined to be \$76,417, which was determined using an estimated effective interest rate of 11%. The difference between the face value of the loans and the fair value of the loans of \$23,583 has been recognized as government grant income during the year ended December 31, 2020.

For the three and nine months ended Sep 30, 2023, the Company recognized interest expense of \$Nil (2022 - \$2,812 and \$5,548) related to the CEBA loans.

As of Sep 30, 2023, the balance outstanding was \$110,000 (December 31, 2022- \$110,000).

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**22. FAIR VALUE MEASUREMENT**

The Company uses various methods to estimate the fair values of assets and liabilities that are measured at fair value on a recurring or non-recurring basis in the consolidated statements of financial position after initial recognition. The fair value hierarchy reflects the significance of inputs used in determining the fair values.

- Level 1 – fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 – fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 – fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The carrying values of cash and cash equivalents, restricted investment, trade and other receivables, accounts payable and accrued liabilities, amounts due to related party, and loans are considered reasonable approximations of their fair values due to the short-term nature of these instruments. The fair value measurement for investment in preferred shares is derived using level 3 inputs.

**23. SHARE CAPITAL**

The Company is authorized to issue an unlimited number of common shares and an unlimited number of preferred shares, issuable in series with no par value for both.

As of September 30, 2023, the Company had 132,944,615 (December 31, 2022 - 132,944,615) common shares issued and outstanding and no preferred shares issued and outstanding.

Share capital transactions during the nine months ended September 30, 2022 consisted of the following:

- On March 1, 2022, the Company completed a non-brokered private placement of 7,343,750 units, with each unit consistent of one Share and one warrant, issued at a price of \$0.64 per unit for aggregate gross proceeds of \$4,700,000. The Company incurred legal fees of \$49,860 and professional fees of \$24,250 in connection with this financing.
- On March 31, 2022, the Company clawed back 26,841 common shares of the 18 Month Lock-Up Shares as a result of post-closing adjustment for acquisition of Food Hwy.
- On April 7, 2022, the Company completed a non-brokered private placement of

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29,661,016 units, with each unit consistent of one Share and one warrant, issued at a price of \$0.59 per unit for aggregate gross proceeds of \$17,499,999. The Company incurred finder fees of \$47,495, legal fees of \$78,442 and professional fees of \$56,581 in connection with this financing.

- On September 1, 2022, the Company issued an aggregate of 89,025 Shares to two of the Company's former advisors as debt settlements. The arrangements are share-based payment transactions with non-employees. For accounting purposes, using the fair value method of accounting, consideration comprised of 89,025 Shares with a fair value of \$69,500, representing a grant date fair value of the Shares of \$0.78 per Share.
- On September 1, 2022, the Company clawed back 11,275 common shares of the 18 Month Share Lockup as a result of post-closing adjustment for acquisition of Food Hwy

#### **24. OPTIONS, RESTRICTED SHARE UNITS AND WARRANTS**

The Company's recorded share-based compensation for the three months ended September 30, 2023 and 2022 and nine months ended September 30, 2023 and 2022 comprised of the following:

|                                            |           | <b>For the three<br/>months ended<br/>September<br/>30, 2023</b> | <b>For the three<br/>months ended<br/>September<br/>30, 2022</b> | <b>For the nine<br/>months ended<br/>September<br/>30, 2023</b> | <b>For the nine<br/>months ended<br/>September<br/>30, 2022</b> |
|--------------------------------------------|-----------|------------------------------------------------------------------|------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|
| Options (a)                                | \$        | 2,356                                                            | \$ 140,275                                                       | \$ 142,885                                                      | \$ 333,924                                                      |
| RSUs (c)                                   |           | 99,962                                                           | 276,867                                                          | 523,511                                                         | 1,134,594                                                       |
| <b>Total share-based<br/>compensations</b> | <b>\$</b> | <b>102,317</b>                                                   | <b>\$ 417,142</b>                                                | <b>\$ 666,396</b>                                               | <b>\$ 1,468,518</b>                                             |

##### **(a) Options**

Continuity of the Options issued and outstanding are as follows:

|                                        | <b>Number of<br/>options</b> | <b>Weighted<br/>average exercise<br/>price</b> |
|----------------------------------------|------------------------------|------------------------------------------------|
| <b>Outstanding, December 31, 2021</b>  | <b>819,188</b>               | <b>\$ 1.94</b>                                 |
| Granted                                | 704,283                      | 0.9                                            |
| Expired/forfeited/cancelled            | (298,500)                    | -                                              |
| <b>Outstanding, December 31, 2022</b>  | <b>1,224,971</b>             | <b>\$ 1.32</b>                                 |
| Granted                                | -                            | -                                              |
| Expired                                | -                            | -                                              |
| <b>Outstanding, September 30, 2023</b> | <b>1,224,971</b>             | <b>1.32</b>                                    |
| <b>Exercisable, September 30, 2023</b> | <b>1,194,781</b>             | <b>1.27</b>                                    |

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As at September 30, 2023, the following Options were outstanding:

| <b>Number of options</b> | <b>Exercise price</b> | <b>Expiry date</b> | <b>Remaining contractual life (years)</b> |
|--------------------------|-----------------------|--------------------|-------------------------------------------|
| 90,580                   | 1.63                  | September 26, 2024 | 0.99                                      |
| 45,290                   | 1.61                  | September 26, 2024 | 0.99                                      |
| 30,190                   | 3.31                  | September 26, 2024 | 0.99                                      |
| 90,580                   | 1.90                  | April 7, 2026      | 2.52                                      |
| 45,290                   | 2.28                  | April 7, 2026      | 2.52                                      |
| 30,190                   | 3.31                  | April 7, 2026      | 2.52                                      |
| 188,568                  | 1.25                  | November 18, 2024  | 1.14                                      |
| 704,283                  | 0.90                  | May 23, 2025       | 1.65                                      |
| <b>1,224,971</b>         |                       |                    | <b>1.60</b>                               |

As at Dec 31, 2022, the following Options were outstanding:

| <b>Number of options</b> | <b>Exercise price</b> | <b>Expiry date</b> | <b>Remaining contractual life (years)</b> |
|--------------------------|-----------------------|--------------------|-------------------------------------------|
| 90,580                   | 1.63                  | September 26, 2024 | 1.74                                      |
| 45,290                   | 1.61                  | September 26, 2024 | 1.74                                      |
| 30,190                   | 3.31                  | September 26, 2024 | 1.74                                      |
| 90,580                   | 1.90                  | April 7, 2026      | 3.27                                      |
| 45,290                   | 2.28                  | April 7, 2026      | 3.27                                      |
| 30,190                   | 3.31                  | April 7, 2026      | 3.27                                      |
| 188,568                  | 1.25                  | November 18, 2024  | 1.88                                      |
| 704,283                  | 0.90                  | May 23, 2025       | 2.39                                      |
| <b>1,224,971</b>         |                       |                    | <b>2.34</b>                               |



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**(b) Restricted Share Units**

Continuity of the Company's RSUs issued and outstanding was as follows:

|                                             | <b>Number of<br/>RSUs</b> | <b>Weighted<br/>average grant<br/>date fair value</b> |
|---------------------------------------------|---------------------------|-------------------------------------------------------|
| <b>Outstanding, December 31, 2021</b>       | <b>635,668</b>            | <b>\$ 7.69</b>                                        |
| Granted                                     | 618,973                   | 0.65                                                  |
| Exercised                                   | (167,441)                 | 9.23                                                  |
| Cancelled                                   | (65,407)                  | 0.86                                                  |
| <b>Outstanding, December 31, 2022</b>       | <b>1,021,794</b>          | <b>3.61</b>                                           |
| Granted                                     | -                         | -                                                     |
| Exercised                                   | -                         | -                                                     |
| Cancelled                                   | -                         | -                                                     |
| <b>Outstanding, September 30, 2023</b>      | <b>1,021,794</b>          | <b>3.61</b>                                           |
| <b>Vested, pending settlement and issue</b> | <b>176,869</b>            | <b>5.78</b>                                           |

**(c) Warrants**

Continuity of the warrants issued and outstanding are as follows:

|                                        | <b>Number of<br/>warrants</b> | <b>Weighted<br/>average<br/>exercise price</b> |
|----------------------------------------|-------------------------------|------------------------------------------------|
| <b>Outstanding, December 31, 2021</b>  | <b>-</b>                      | <b>\$ -</b>                                    |
| Granted                                | 37,004,766                    | 0.74                                           |
| Exercised                              | -                             | -                                              |
| <b>Outstanding, December 31, 2022</b>  | <b>37,004,766</b>             | <b>\$ 0.74</b>                                 |
| Granted                                | -                             | -                                              |
| Exercised                              | -                             | -                                              |
| <b>Exercisable, September 30, 2023</b> | <b>37,004,766</b>             | <b>\$ 0.74</b>                                 |

**25. RELATED PARTY DISCLOSURES**

Related parties include key management, the Board of Directors, close family members and entities which are controlled by these individuals as well as certain persons performing similar functions.

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**Key management personnel compensation**

Key management personnel include those persons having authority and responsibility for planning, directing, and controlling the activities of the Company as a whole. The Company defines key management personnel as being the directors and key officers. For the three and nine months ended September 30, 2023 and 2022, the compensation awarded to key management personnel is as follows:

|                                                |           | <b>For the<br/>three<br/>months<br/>ended<br/>September<br/>30, 2023</b> | <b>For the<br/>three<br/>months<br/>ended<br/>September<br/>30, 2022</b> | <b>For the<br/>nine<br/>months<br/>ended<br/>September<br/>30, 2023</b> | <b>For the nine<br/>months<br/>ended<br/>September<br/>30, 2022</b> |
|------------------------------------------------|-----------|--------------------------------------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------------|---------------------------------------------------------------------|
| Salaries, service fees and short-term benefits | \$        | 85,928                                                                   | \$ 191,873                                                               | \$ 217,500                                                              | \$ 455,204                                                          |
| Share based compensations                      |           | 68,670                                                                   | 237,135                                                                  | 413,259                                                                 | 769,330                                                             |
|                                                | <b>\$</b> | <b>154,598</b>                                                           | <b>\$ 429,008</b>                                                        | <b>\$ 562,089</b>                                                       | <b>\$ 987,399</b>                                                   |

**Related party transactions**

During the nine months ended September 30, 2023, and 2022, the Company incurred office space, operational support, consulting, and product development expenses for services provided by the following related entities controlled by key officers or directors and the loan provided to key officers or directors:

|                                           | <b>For the three<br/>months ended<br/>September<br/>30, 2023</b> | <b>For the three<br/>months ended<br/>September<br/>30, 2022</b> | <b>For the nine<br/>months ended<br/>September<br/>30, 2023</b> | <b>For the nine<br/>months ended<br/>September 30,<br/>2022</b> |
|-------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|
| Connex Telecommunications Inc. (“Connex”) | 791 \$                                                           | 15,238 \$                                                        | 43,826 \$                                                       | 78,851                                                          |
| Abrahams LLP.                             | -                                                                | 14,066                                                           | -                                                               | 65,197                                                          |
| Mr. Suman Pushparajah                     | 122,603                                                          |                                                                  | 122,603                                                         |                                                                 |
|                                           | <b>137,037 \$</b>                                                | <b>29,304 \$</b>                                                 | <b>152,300 \$</b>                                               | <b>144,048</b>                                                  |

The above incurred expenses are included in cost of revenues, operational support expenses, research and development expenses, and the loan to the previous CEO, Mr. Suman Pushparajah. Transactions with the related parties are measured at fair value.

During the nine months ended September 30, 2023, the company provided a loan of \$120,000 to the previous CEO, Mr. Suman Pushparajah, carrying an annual interest rate of 8%.

As at September 30, 2023, the outstanding balance on the loan was \$122,603. The interest accrued and not yet paid as of the balance sheet date was \$2,603.

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**Due to related parties:**

As at September 30, 2023 and 2022 amounts due to related parties include:

|                                                  | <b>September 30, 2023</b> |           | <b>December 31, 2022</b> |
|--------------------------------------------------|---------------------------|-----------|--------------------------|
| Directors                                        | 5,000                     | \$        | 90,000                   |
| Founders                                         | 195,559                   |           | 195,559                  |
| Entities controlled by key officers or directors | 105,389                   |           | 595,077                  |
|                                                  | <b>305,948</b>            | <b>\$</b> | <b>880,636</b>           |

Amounts due to directors and entities controlled by key officers or directors are included in accounts payable and accrued liabilities (Note 20). Amounts due to founders are included as due to related parties. The amounts owing by the Company are unsecured, and non-interest bearing, with no specific terms for repayment.

## **26. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Company's primary financial risk management objective is to protect the Company's consolidated financial position statement and cash flow. The Company's principal financial liabilities are comprised of accounts payable and accrued liabilities, lease liabilities and amounts due to related parties. The main purpose of these financial liabilities is to provide working capital for the Company's operations. During the normal course of operations, the Company may become exposed to market risk, credit risk and liquidity risk.

The Company's senior management oversees the management of these risks. The Company's senior management is supported by a Board of Directors that advises on financial risks and the appropriate financial risk governance framework for the Company.

### **Market risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

### **Currency risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. As at September 30, 2023, the Company is primarily exposed to foreign exchange risk through its United States dollars denominated, investment in preferred shares. The Company mitigates foreign exchange risk by monitoring foreign exchange rate trends. The Company does not currently hedge its currency risk.

Based on current exposures as at As at September 30, 2023, and assuming that all other variables remain constant, a 10% appreciation or depreciation of the Canadian dollar relative to the United States dollar would result in a gain or loss of approximately \$8,900 in the Company's consolidated statements of loss and comprehensive loss.

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**Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. As at September 30, 2023, the Company is not exposed to significant interest rate risk.

**Other price risk**

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer or by factors affecting all similar financial instruments traded in the market.

Examples include changes in commodity prices or equity prices. As at September 30, 2023, the Company is not exposed to significant other price risk, except with regards to FVTPL investments.

**Credit risk**

Credit risk is the risk of an unexpected loss if a customer or counterparty to a financial instrument fails to meet its contractual obligation. The Company's financial instruments that are exposed to credit risk consist primarily of cash and cash equivalents and trade and other receivables. The Company reduces its credit risk on cash and cash equivalents by placing these instruments with financially stable and insured institutions. The Company mitigates its exposure to credit risk from trade and other receivables through a payment collection platform which processes users' pre-authorized credit cards. As payments from users are typically pre-authorized, the risk of credit loss is expected to be minimal. As at September 30, 2023, the Company is not exposed to significant credit risk.

**Liquidity risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's approach to managing liquidity is to ensure, as far ahead as possible, that it will always have sufficient liquidity to meet its liabilities when due, under normal and stressed conditions such as those created by the global pandemic COVID-19. The Company manages liquidity risk by reviewing its capital requirements on an ongoing basis. The Company continuously reviews both actual and forecasted cash flows in order to ensure that the Company has appropriate capital capacity.

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| As at September 30,<br>2023               | Carrying Amount      | Undiscounted Contractual Cash Flows |                      |                      |
|-------------------------------------------|----------------------|-------------------------------------|----------------------|----------------------|
|                                           |                      | < 1 year                            | 1 – 5 years          | Total                |
| Accounts payables and accrued liabilities | \$ 7,865,944         | 7,865,944                           | \$ -                 | \$ 6,737,526         |
| Due to related party                      | 195,559              | 195,559                             | -                    | 195,559              |
| Loans                                     | 110,000              | 110,000                             | -                    | 110,000              |
| Lease liabilities                         | 16,735,465           | 3,194,230                           | 15,941,114           | 19,135,344           |
|                                           | <b>\$ 23,778,550</b> | <b>\$ 10,237,315</b>                | <b>\$ 15,941,114</b> | <b>\$ 26,178,429</b> |

  

| As at December 31,<br>2022                | Carrying Amount      | Undiscounted Contractual Cash Flows |                      |                      |
|-------------------------------------------|----------------------|-------------------------------------|----------------------|----------------------|
|                                           |                      | < 1 year                            | 1 – 5 years          | Total                |
| Accounts payables and accrued liabilities | \$ 9,714,894         | \$ 9,714,894                        | \$ -                 | \$ 9,714,894         |
| Due to related party                      | 195,559              | 195,559                             | -                    | 195,559              |
| Loans                                     | 110,000              | 110,000                             | -                    | 110,000              |
| Lease liabilities                         | 20,623,953           | 5,235,679                           | 18,322,090           | 23,557,769           |
|                                           | <b>\$ 30,644,406</b> | <b>\$ 15,256,132</b>                | <b>\$ 18,322,090</b> | <b>\$ 33,578,222</b> |

### Capital management

The Company manages its capital, which consists exclusively of equity, with the primary objective being safeguarding sufficient working capital to sustain operations. The Company may require additional funds in order to fulfill all of its future expenditure requirements or obligations, in which case the Company may raise additional funds either through the issuance of equity or by incurring debt to satisfy such requirements or obligations. There is no assurance that any additional funding required by the Company will be available to the Company on terms acceptable to the Company or at all.

There have been no changes in the Company's approach to capital management during the nine months ended September 30, 2023, nor have there been any changes made in the objectives, policies, or processes of the Company in respect of capital management during the six months ended September 30, 2023. The Company will continually assess the adequacy of its capital structure and capacity and make adjustments within the context of the Company's strategy, economic conditions, and the risk characteristics of the business.

The Company's primary objectives when managing capital are to:

- safeguard the Company's ability to continue as a going concern, so that it can provide adequate returns to its shareholders and benefits for other stakeholders;
- fund capital projects for facilitation of business expansion provided there is sufficient liquidity of capital to enable the internal financing; and
- maintain a capital base to maintain investor, creditor, and market confidence.

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The Company considers the items included in the consolidated statements of changes in equity as capital. The Company manages its capital structure and makes adjustments thereto as is necessary from time to time in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may issue new Shares from treasury. The Company is not subject to externally imposed capital requirements.

## **27. COMMITMENTS, CONTINGENCIES AND GUARANTEES**

### **Legal claim contingency**

The Company may from time to time become subject to a variety of claims and lawsuits that arise from time to time in the ordinary course of the Company's business. Although management currently believes that resolving claims against the Company, individually or in aggregate, will not have a material adverse impact on the Company's financial position, results of operations or cash flows, these matters are subject to inherent uncertainties and management's view of these matters may change in the future.

On March 2, 2020, an oppression remedy action was commenced by the individual pursuant to section 248 of the *Business Corporations Act* (Ontario) against the Company, its Board of Directors, and Odyssey Trust Company (its transfer agent), in the Ontario Superior Court of Justice. The plaintiff is seeking, among other relief, an order requiring the Company's Board of Directors to deliver to the plaintiff 340,947 common shares in the Company or, in the alternative, payment of damages equal to the greater of \$1,568,356 or the monetary value of the 340,947 common shares of the Company as of the date of trial. To date, the Company has not been required to deliver a statement of defence. The Company has assessed that the likelihood of delivering the shares or paying the damages to be remote. As such, no provision has been recognized for this matter as at September 30, 2023.

On August 4, 2023, a complaint was filed by Clutch Technologies, LLC and its parent company Cox Automotive against the Company for breach of contract in the Fulton County Superior Court, GA. Cox Automotive entered into a contract with Steer Technologies Inc. to provide the Company's car subscription division with Clutch's Multi Subscription product for a financial fee. Steer Technologies Inc. Steer Technologies Inc is in initial settlement discussions with Clutch and is assessing the probability of outcomes in this case. As such, no provision has been recognized on this matter as of September 30, 2023

### **Guarantees**

The Company indemnifies its Directors and Officers against claims reasonably incurred and resulting from the performance of their services to the Company and maintains liability insurance for its directors and officers.

At September 30, 2023, the Company was contingently liable under an irrevocable letter of credit issued by its bank in February 2020 in the amount of \$100,000. The letter of credit was issued to Greater Toronto Airports Authority ("GTAA") as a security for the Company's obligations in connection with an agreement between the Company and GTAA. In February 2022, GTAA has requested a reduction in the amount of \$75,000. With all other terms and conditions remain unchanged, the outstanding balance has been reduced to \$25,000.

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**28. LEASES**

**Right-of-use assets**

As at Sep 30, 2023, the Company's Right-of-use assets are as follows:

|                                | Office<br>space     | Vehicles             | Warehouse<br>Equipment | Total                |
|--------------------------------|---------------------|----------------------|------------------------|----------------------|
| <b>As at January 1, 2022</b>   | <b>\$ 3,136,561</b> | <b>\$ 6,740,505</b>  | <b>\$ -</b>            | <b>\$ 9,877,066</b>  |
| Additions                      | 2,812,930           | 12,210,997           | 173,453                | 15,197,380           |
| Disposals                      | (711,154)           | (1,066,438)          | -                      | (1,777,592)          |
| Depreciation                   | (1,374,717)         | (3,072,812)          | (27,257)               | (4,474,786)          |
| Impact of currency translation | -                   | 326,257              | -                      | 326,257              |
| <b>As at December 31, 2022</b> | <b>\$ 3,863,620</b> | <b>\$ 15,138,509</b> | <b>\$ 146,196</b>      | <b>\$ 19,148,325</b> |
| Additions                      |                     |                      |                        |                      |
| Disposals                      | (886,601)           | (1,043,365)          | (134,354)              | (2,064,320)          |
| Depreciation                   | (532,136)           | (2,935,502)          | (11,842)               | (3,479,480)          |
| Impact of currency translation |                     | (20,448)             |                        | (20,447)             |
| <b>As at Sep 30, 2023</b>      | <b>\$ 2,444,883</b> | <b>\$ 11,139,194</b> | <b>\$ -</b>            | <b>\$ 13,584,078</b> |

The depreciation on the vehicles for Steer EV and Steer Holding Inc. have been recognized under cost of revenue (Note 7). The vehicles referred to in the table above are related to the Company's services and offerings for vehicle subscription service.

**Lease liabilities**

As at Sep 30, 2023, the Company's lease liabilities are as follows:

| <b>Lease liabilities</b>       | <b>Sep 30, 2023</b>  | <b>December 31, 2022</b> |
|--------------------------------|----------------------|--------------------------|
| Current portion                | \$ 2,488,996         | \$ 3,612,885             |
| Long-term portion              | 13,440,951           | 17,011,068               |
| <b>Total lease liabilities</b> | <b>\$ 15,929,948</b> | <b>\$ 20,623,953</b>     |

When measuring the lease liabilities, the Company discounted lease payments using its incremental borrowing rate. The weighted-average rate applied was 9%.

The Company is committed to undiscounted minimum lease payments as follows:

| <b>Lease commitments</b>                    | <b>Sep 30, 2023</b>  | <b>December 31, 2023</b> |
|---------------------------------------------|----------------------|--------------------------|
| Less than one year                          | \$ 3,926,818         | \$ 5,235,679             |
| One to five years                           | 14,576,540           | 18,322,090               |
| <b>Total undiscounted lease commitments</b> | <b>\$ 18,503,359</b> | <b>\$ 23,557,769</b>     |

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**Amounts recognized in the Condensed Consolidated Interim Statements of Loss and Comprehensive Loss**

|                                                                                |    | For the<br>three<br>months<br>ended<br>September<br>30, 2023 |    | For the<br>three<br>months<br>ended<br>September<br>30, 2022 |    | For the<br>nine<br>months<br>ended<br>September<br>30, 2023 |    | For the<br>nine<br>months<br>ended<br>September<br>30, 2022 |
|--------------------------------------------------------------------------------|----|--------------------------------------------------------------|----|--------------------------------------------------------------|----|-------------------------------------------------------------|----|-------------------------------------------------------------|
| Interest on lease liabilities                                                  | \$ | 368,950                                                      | \$ | 376,981                                                      | \$ | 1,204,534                                                   | \$ | 884,927                                                     |
| Expenses relating to short-term leases                                         |    | 50,057                                                       |    | 93,178                                                       |    | 196,656                                                     |    | 249,093                                                     |
| Expenses relating to variable lease payments not included in lease liabilities | \$ | 118,673                                                      | \$ | 89,470                                                       | \$ | 356,019                                                     | \$ | 166,691                                                     |

**Amounts recognized in the Condensed Consolidated Interim Statements of Cash Flows**

| <b>During the nine months ended September 30,</b>                              |           | <b>2023</b>      |           | <b>2022</b>      |
|--------------------------------------------------------------------------------|-----------|------------------|-----------|------------------|
| Interest paid                                                                  | \$        | 1,204,534        | \$        | 897,410          |
| Payment of lease liabilities                                                   |           | 1,975,523        |           | 2,714,887        |
| Short-term lease payments                                                      |           | 211,656          |           | 249,093          |
| Expenses relating to variable lease payments not included in lease liabilities |           | 356,019          |           | 166,691          |
| <b>Total cash outflows for leases</b>                                          | <b>\$</b> | <b>3,747,732</b> | <b>\$</b> | <b>2,229,052</b> |

**29. GOVERNMENT AND OTHER GRANTS**

|                                                                    | For the three<br>months<br>ended<br>September<br>30, 2023 | For the three<br>months<br>ended<br>September<br>30, 2022 | For the<br>nine<br>months<br>ended<br>September<br>30, 2023 | For the<br>nine<br>months<br>ended<br>September<br>30, 2022 |                  |
|--------------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|------------------|
| Toronto Region Board of Trade’s Recovery<br>Activation Program (a) | -                                                         | -                                                         | -                                                           | 10,000                                                      |                  |
| Canada Emergency Wage Subsidy (“CEWS”)<br>(b)                      | -                                                         | -                                                         | -                                                           | 1,012,814                                                   |                  |
| <b>Total government and other grants</b>                           | <b>\$</b>                                                 | <b>- \$</b>                                               | <b>631,653 \$</b>                                           | <b>- \$</b>                                                 | <b>1,654,467</b> |



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**a) Toronto Region Board of Trade's Recovery Activation Program**

During the three and nine months ended September 30, 2023, the Company has received grant from Lenovo Evolve Small grant program in the amount \$Nil (2022 - \$10,000), which aimed at providing relief to Black, Indigenous, and People of Colour-owned small businesses navigating the challenges and impact of COVID-19.

**b) Canada Emergency Wage Subsidy ("CEWS")**

The Canadian government announced CEWS program in April 2020 which provides a wage subsidy on eligible remuneration to eligible employers based on certain criteria. During the three and nine months ended September 30, 2023, the Company received \$Nil (2022 - \$1,012,814) as government grant income on the consolidated statements of loss and comprehensive loss.

**30. SEGMENT REPORTING**

The Company has one operating segment, being the provider of ridesharing, food-delivery and contract-tracing solutions, and operates in two geographic areas, being the United States and Canada. The Company's revenue and long-lived assets by geographic area during the nine months ended and as at September 30, 2023 are set out below:

|                            | <b>Canada</b> | <b>United States</b> | <b>Total</b> |
|----------------------------|---------------|----------------------|--------------|
| <b>September 30, 2023:</b> |               |                      |              |

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|                                                 |           |                   |           |                  |           |                   |
|-------------------------------------------------|-----------|-------------------|-----------|------------------|-----------|-------------------|
| B2B Marketplace                                 | \$        | 13,685,641        | \$        | -                | \$        | 13,685,641        |
| Other (Foods Delivery, Rideshare, Daas, Health) |           | 1,017,037         |           | 395              |           | 1,017,431         |
| <b>On-Demand Offerings</b>                      | <b>\$</b> | <b>14,702,678</b> | <b>\$</b> | <b>-</b>         | <b>\$</b> | <b>14,703,072</b> |
| Vehicle subscription service                    | \$        | 880,025           | \$        | 1,537,247        | \$        | 2,417,271         |
| <b>Subscription-Based Offerings Total</b>       | <b>\$</b> | <b>880,025</b>    | <b>\$</b> | <b>1,537,641</b> | <b>\$</b> | <b>2,417,271</b>  |
|                                                 | <b>\$</b> | <b>15,582,702</b> | <b>\$</b> | <b>1,537,641</b> | <b>\$</b> | <b>17,120,212</b> |
| Long-lived assets                               | \$        | 43,637,283        | \$        | 6,071,225        | \$        | 49,708,508        |

  

|                                           |           | Canada            |           | United States    |           | Total             |
|-------------------------------------------|-----------|-------------------|-----------|------------------|-----------|-------------------|
| <b>September 30, 2022:</b>                |           |                   |           |                  |           |                   |
| B2B Marketplace                           | \$        | 33,313,159        | \$        | -                | \$        | 33,313,159        |
| Other (Food Delivery, Rideshare, DaaS)    |           | 4,321,398         |           | -                |           | 4,321,398         |
| <b>On-Demand Offerings</b>                |           | <b>37,634,557</b> | <b>\$</b> | <b>-</b>         | <b>\$</b> | <b>37,634,557</b> |
| Vehicle subscription service              |           | 524,673           | \$        | 1,626,291        | \$        | 2,150,964         |
| Other                                     |           | -                 |           | 289,685          |           | 289,685           |
| <b>Subscription-Based Offerings Total</b> |           | <b>524,673</b>    | <b>\$</b> | <b>1,915,976</b> | <b>\$</b> | <b>1,553,140</b>  |
|                                           | <b>\$</b> | <b>38,159,230</b> | <b>\$</b> | <b>1,915,976</b> | <b>\$</b> | <b>40,075,206</b> |
| Long-lived assets                         | \$        | 18,875,342        | \$        | 8,720,779        | \$        | 27,596,121        |

The above disclosures are consistent with the financial information regularly reviewed by the chief operating decision makers.

### 31. DISCONTINUED OPERATIONS

On March 30, 2023, the Company successfully completed the sale of a 37.5% ownership stake in its B2B Marketplace business through its wholly owned subsidiary, FoodHWY.

After conducting a comprehensive analysis with the assistance of external accounting experts on May 12, 2023, FoodHwy made the decision to derecognize the assets and liabilities associated with the B2B Marketplace as of the date control was relinquished, which occurred on March 30, 2023.

Regarding the presentation in the financial statements, in compliance with International Financial Reporting Standards (IFRS), the results of the discontinued operations have been segregated from

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the continuing operations. This separate presentation aims to enhance clarity and enable stakeholders to better comprehend the financial impact of the discontinued operations.

Financial Results of Discontinued Operations for the period, cut off on March 30, 2023, are as follows:

**DISCONTINUED OPERATIONS - BALANCE SHEET**

|                               |           |                   |
|-------------------------------|-----------|-------------------|
| <b>Assets</b>                 |           |                   |
| Total Current Assets          | \$        | 15,210,272        |
| Total Non-Current Assets      |           | 1,919,837         |
| <b>Total Assets</b>           | <b>\$</b> | <b>17,130,109</b> |
| <b>Liabilities</b>            |           |                   |
| Total Current Liabilities     | \$        | 4,147,136         |
| Total Non-Current Liabilities |           | 17,964,909        |
| <b>Total Liabilities</b>      | <b>\$</b> | <b>22,112,046</b> |
| <b>Gain on Disposal</b>       | <b>\$</b> | <b>4,981,937</b>  |

**DISCONTINUED OPERATIONS - INCOME STATEMENT**

|                             |           |                    |
|-----------------------------|-----------|--------------------|
| <b>Revenue</b>              | <b>\$</b> | <b>13,685,641</b>  |
| COGS                        |           | (13,058,744)       |
| <b>Gross Profit</b>         |           | <b>\$626,897</b>   |
| Operating Expenses          |           | (1,920,139)        |
| <b>Loss from operations</b> |           | <b>(1,293,242)</b> |

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**32. SUBSEQUENT EVENTS.**

**STEER Announces Change to Its Board**

On October 27, 2023, STEER Technologies Inc. (“STEER” or the “Company”) (TSXV: STER), (OTCQX: STEEF), an integrated ESG technology platform, announces a change to its Board of Directors with Suman Pushparajah resigning as the Company’s Director effective October 25, 2023. As previously announced, Suman Pushparajah was terminated from his role as STEER’s CEO on September 11, 2023.

**STEER Announces Senior Management Change**

On September 11, 2023, STEER Technologies Inc. announced a change to its senior management team with Suman Pushparajah having been terminated as the Company’s Chief Executive Officer (CEO), effective immediately. Following his termination, Mr. Pushparajah will continue to serve as a director of the Company.