WOLVERINE ENERGY AND INFRASTRUCTURE INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the 3 and 6 Months Ended September 30, 2022 and 2021

November 29, 2022

The following Management's Discussion and Analysis (MD&A) for Wolverine Energy and Infrastructure Inc. (Wolverine or the Company) was prepared as of November 21, 2022 and focuses on information and key statistics from the September 30, 2022 condensed consolidated interim financial statements, together with the accompanying notes thereto and pertains to known risks and uncertainties relating to the energy and infrastructure services sectors. This discussion should not be considered all-inclusive, as it does not include all changes regarding general economic, political, governmental, and environmental conditions.

This MD&A contains certain financial measures that do not have any standardized meaning prescribed by International Financial Reporting Standards (IFRS). Therefore, these financial measures may not be comparable to similar measures presented by other issuers. Investors are cautioned that these measures should not be construed as an alternative to net income (loss) or to cash from (used-in) operating, investing, and financing activities determined in accordance with IFRS, as indicators of our performance. We provide these measures to assist investors in determining our ability to generate income and cash provided by operating activities and to provide additional information on how these cash resources are used.

This MD&A should be read in conjunction with the Company's annual audited consolidated financial statements as at and for the years ended March 31, 2022, and 2021, together with the accompanying notes thereto and the cautionary statement regarding forward-looking information and statements below. Unless otherwise indicated, all dollar amounts presented herein are in Canadian dollars.

BUSINESS OVERVIEW

Wolverine is a diversified energy and infrastructure services provider headquartered in Nisku, Alberta with over 70 years of operating history. Wolverine commenced active business operations through its predecessor entity, Rig Service Equipment Ltd., in 1952 as an oilfield service provider. Over the course of its history, the Wolverine group of companies has pursued a strategy combining organic growth and strategic acquisitions. Today, Wolverine is a full-service, diversified energy and infrastructure service company. Wolverine's operations are based in Western Canada and the United States. Wolverine believes it is strongly positioned to consolidate as a buyer or divest as a seller of both energy services equipment and infrastructure assets in a highly fragmented energy services market, while diligently focusing on return on capital deployed, market diversification and maintaining a focus on best-in-class services throughout the full life cycle of our clients' diverse projects.

After the sale of certain midstream assets in May 2021, the Company undertook an internal restructuring with its remaining asset base to better serve customers in both the conventional and renewable energy sectors and has streamlined its operations into two geographic operating segments:

Canada

The Canadian operations segment provides specialized equipment rental and infrastructure services to both conventional and renewable energy sectors and includes production testing and sand management, oilfield and energy rentals, heavy equipment rentals, trailer rentals, civil/infrastructure construction, and environmental clearing. This segment operates throughout Western Canada.

United States

The US operations segment provides the same specialized equipment rental and infrastructure services to both conventional and renewable energy sectors as the Canadian segment and allows the Company to build deeper cross-border synergies and expertise to best serve both markets.

INDUSTRY OUTLOOK

For the quarter ending September 30, 2022, the Company realized continued strong results throughout its Canadian operations, despite regulatory hurdles affecting well permitting in British Columbia which slowed activity for the Company. In the United States, operations continue to ramp up to previous operating levels, with significant margin improvement entering the third fiscal quarter of 2023.

Following the quarter, Wolverine expects stabilized operating levels with ongoing improvements in U.S. revenue and margins through a focused geographical strategy. In Canada, Wolverine's December 2021 consolidation of the Environmental Land Clearing space is gearing up for the busiest season in the company's history, which is additive to the current operating performance in Canada due to the seasonal nature of this business.

Wolverine maintains its focus on providing services to both conventional and renewable energy projects throughout North America . As consolidation remains required throughout the energy services sector, Wolverine continues to evaluate potential synergic acquisitions and partnerships, while also maximizing shareholder returns by taking advantage of disposing fully valued equipment at optimal pricing in the robust used equipment market.

Wolverine continues to believe a combination of strategic acquisitions alongside fully valued asset rationalization will drive significant shareholder returns, while maximizing shareholders value of the investment in Green Impact Partners Inc. (GIP:TSXV). The company has executed over fifteen transactions since inception, driving over $54 million in total shareholder equity of which approximately $45 million has come through transaction success on purchases, business optimizations and strategic divestures. Moving forward, Wolverine's is focused on multiple industry opportunities that reflect its inhouse expertise including partnerships with strong entrepreneurial operating companies, inline to its historical business strategy.

FINANCIAL HIGHLIGHTS

3 Months Ended September 30	2022	2021	$ Change
Revenue	9,613,919	7,962,703	1,651,216
Gross profit	2,226,191	3,083,790	(857,599)
Loss from operations	(6,062,992)	(5,839,995)	(222,997)
Net loss	(4,595,575)	(13,248,801)	8,653,226
Funds from (used-in) operations	(4,047,418)	(1,340,153)	(2,707,265)
Cash from (used-in) operations	(751,534)	(1,581,748)	830,214
Capital (expenditures) proceeds, net	(680,217)	(525,937)	(154,280)
Total assets	142,214,203	176,191,966	(33,977,763)
Total liabilities	115,306,664	123,619,036	(8,312,372)
Shares outstanding	110,345,824	105,997,998	4,347,826

6 Months Ended September 30	2022	2021	$ Change
Revenue	21,789,785	31,259,479	(9,469,694)
Gross profit	5,424,925	4,948,800	476,125
Loss from operations	(11,315,668)	(15,616,748)	4,301,080
Net (loss) income	(14,718,977)	6,347,026	(21,066,003)
Funds used in operations	(6,230,551)	(2,934,600)	(3,295,951)
Cash from (used-in) operations	7,270,191	(1,947,378)	9,217,569
Capital proceeds, net	990,137	31,354,099	(30,363,962)
Total assets	142,214,203	367,193,938	(224,979,735)
Total liabilities	115,306,664	248,938,383	(133,631,719)
Shares outstanding	110,345,824	105,997,998	4,347,826

NON-IFRS MEASURES

3 Months Ended September 30	2022	2021	$ Change
Net loss	(4,595,575)	(13,248,801)	8,653,226
Income tax recovery	(2,230,389)	(4,062,071)	1,831,682
Depreciation and amortization	4,816,038	5,688,298	(872,260)
Finance costs	2,262,305	2,408,901	(146,596)
EBITDA[1]	**252,379**	**(9,213,673)**	**9,466,052**
Share-based compensation	26,492	(163,085)	189,577
Foreign exchange gain	(1,211,936)	(408,463)	(803,473)
(Gain) loss on investments	(303,472)	10,779,588	(11,083,060)
(Gain) loss on disposal of equipment	19,319	(462,254)	481,573
Bank EBITDA[2]	**(1,217,218)**	**532,113**	**(1,749,331)**
Bad debt expense	508,006	395,081	112,925
Adjusted EBITDA[3]	**(709,212)**	**927,194**	**(1,636,406)**

6 Months Ended September 30	2022	2021	$ Change
Net (loss) income	(14,718,977)	6,347,026	(21,066,003)
Income tax (recovery) expense	(4,935,018)	1,803,506	(6,738,524)
Depreciation and amortization	9,974,836	12,465,115	(2,490,279)
Finance costs	4,086,406	4,956,493	(870,087)
EBITDA[1]	**(5,592,753)**	**25,572,140**	**(31,164,893)**
Acquisition costs	-	750,000	(750,000)
Share-based compensation	(123,771)	(698,325)	574,554
Foreign exchange (gain) loss	(1,807,249)	668,854	(2,476,103)
Loss on investments	6,322,349	13,316,960	(6,994,611)
Gain on disposal of equipment	(249,602)	(442,327)	192,725
Bank EBITDA[2]	**(1,451,026)**	**39,167,302**	**(40,618,328)**
Bad debt expense	871,926	2,372,615	(1,500,689)
Gain on disposal of midstream assets	-	(38,648,980)	38,648,980
Adjusted EBITDA[3]	**(579,100)**	**2,890,937**	**(3,470,037)**

[1]EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is a non-IFRS measure, calculated by adding back the impacts of income tax, finance costs, depreciation and amortization to net income (loss) for the period. EBITDA does not have a standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures provided by other companies.

[2]Bank EBITDA is defined as earnings before interest, taxes, depreciation and amortization, and adjusted for certain items, as reported to the Company's lenders for covenant calculations.

[3]Adjusted EBITDA is defined as EBITDA adjusted for certain non-operating, non-recurring and non-cash items. Adjusted EBITDA is used by management to evaluate the earnings and performance of the Company before consideration of capital, financing and tax structures that may vary from company to company. Prior period Adjusted EBITDA has been calculated and presented in accordance with the current period calculation and presentation.

RESULTS OF OPERATIONS

Sale of Midstream Assets

In May 2021, the Company completed a transaction to sell certain water midstream, solids recycling and green energy development assets and liabilities for consideration of $101,500,000 in note receivables and shares to the Company and $48,500,000 of share granted directly to Wolverine shareholders. Under the terms of the transaction, the Company received a $50,000,000 note receivable and $51,500,000 (5,150,000 shares) in shares of Green Impact Partners Inc. (GIP), with Wolverine shareholders receiving $48,500,000 (4,850,000) in shares of Green Impact Partners Inc. Under the terms of the plan of arrangement, various legal entities were created (Spincos) to facilitate the transaction. As part of the steps in the transaction, Wolverine contributed the net assets to be sold in the transaction to a Spinco for a $50,000,000 note receivable from the Spinco and a 51.5% controlling interest in the shares of Spinco, with Wolverine recording a 48.5% non-controlling interest of $12,102,417. Spinco then sold the net assets for consideration of $51,500,000 in shares of GIP.

The table below presents a summary of the consideration received by Wolverine for its 51.5% interest in Spinco and the related carrying values of the assets, liabilities and non-controlling interest sold in the transaction:

Share proceeds	**51,500,000**
Prepaids	567,973
Inventory	691,845
Property, plant and equipment	86,716,797
Intangibles and goodwill	6,148,008
Asset retirement obligation liability	(13,084,000)
Note payable by Spinco to Wolverine	(50,000,000)
Non-controlling interest (48.5%)	(12,102,417)
Net assets sold	**18,938,206**
Gain on sale of net assets	**32,561,794**

Results of Operations

Consolidated – 3 Months Ended September 30	2022	2021	$ Change
Revenue	9,613,919	7,962,703	1,651,216
Gross profit	2,226,191	3,083,790	(857,599)
Depreciation and amortization	4,816,038	5,688,298	(872,260)
Salaries and wages	1,520,826	1,294,212	226,614
Selling, general and administration	1,952,319	1,941,275	11,044
Finance costs	2,262,305	2,408,901	(146,596)
Net loss	(4,595,575)	(13,248,801)	8,653,226

Consolidated – 6 Months Ended September 30	2022	2021	$ Change
Revenue	21,789,785	31,259,479	(9,469,694)
Gross profit	5,424,925	4,948,800	476,125
Depreciation and amortization	9,974,836	12,465,115	(2,490,279)
Salaries and wages	3,221,164	3,083,797	137,367
Selling, general and administration	3,544,593	5,016,636	(1,472,043)
Finance costs	4,086,406	4,956,493	(870,087)
Net (loss) income	(14,718,977)	6,347,026	(21,066,003)

Segmented – 3 Months Ended September 30	2022	2021	$ Change
Canada revenue	5,539,890	7,467,452	(1,927,562)
Canada gross profit	1,873,569	3,785,616	(1,912,047)
Canada gross profit %	34%	51%	(17%)
US revenue	4,074,029	668,124	3,405,905
US gross profit	453,539	(264,593)	718,132
US gross profit %	11%	(40%)	51%
Corporate revenue	2,103,987	3,095,478	(991,491)
Corporate gross profit	2,003,070	2,831,118	(828,048)
Corporate gross profit %	95%	91%	4%
Eliminated revenue	(2,103,987)	(3,268,351)	1,164,364
Eliminated gross profit	(2,103,987)	(3,268,351)	1,164,364
Eliminated gross profit %	100%	100%	0%
Consolidated revenue	**9,613,919**	**7,962,703**	**1,651,216**
Consolidated gross profit	**2,226,191**	**3,083,790**	**(857,599)**
Consolidated gross profit %	**23%**	**39%**	**(16%)**

Segmented – 6 Months Ended September 30	2022	2021	$ Change
Canada revenue	11,443,402	30,042,956	(18,599,554)
Canada gross profit	3,953,464	5,505,035	(1,551,571)
Canada gross profit %	35%	18%	16%
US revenue	10,346,383	1,568,899	8,777,484
US gross profit	1,568,030	(171,248)	1,739,278
US gross profit %	15%	-11%	26%
Corporate revenue	4,207,974	7,153,402	(2,945,428)
Corporate gross profit	4,111,405	7,120,791	(3,009,386)
Corporate gross profit %	98%	100%	(2%)
Eliminated revenue	(4,207,974)	(7,505,778)	3,297,804
Eliminated gross profit	(4,207,974)	(7,505,778)	3,297,804
Eliminated gross profit %	100%	100%	0%
Consolidated revenue	**21,789,785**	**31,259,479**	**(9,469,694)**
Consolidated gross profit	**5,424,925**	**4,948,800**	**476,125**
Consolidated gross profit %	**25%**	**16%**	**9%**

Revenue

Revenue increased by $1.7 million and decreased by $9.5 for the 3 and 6 months compared to the same period in the prior year. The decrease year-over-year is mostly due to the sale of the midstream assets in May 2021 and the sale of its heavy equipment rental assets in March 2022. Excluding the midstream assets, year-to-date revenue was up $8.2 million driven by increased customer activity and spending levels in the Canadian and US segments.

Gross Profit

Gross profit decreased by $0.9 million and increased by $0.5 million for the 3 and 6 months compared to the same period in the prior year. Excluding the midstream assets, gross profit decreased $1.0 million and increased $0.6 million for the 3 and 6 months, respectively. The decrease in gross profit is reflective of the sale of the heavy equipment rental assets in March 2022, necessary additional spending levels to service increased customer activity levels and the continued ramp up in the US operating division. The US segment is expected to further improve its gross profit and percentages going forward as many maintenance, permitting and licensing costs were incurred in advance to prepare equipment for the upcoming increase in contracted customer activity levels.

Depreciation and Amortization

Depreciation and amortization decreased $0.9 million and $2.5 million for the 3 and 6 months compared to the same period in the prior year. The decrease is primarily due to the sale of midstream assets in late May 2021 and the heavy equipment rental assets in March 2022.

Salaries and Wages and Selling, General and Administration

Combined salaries and wages and selling, general and administrative expenses was $0.2 million higher and $1.3 million lower for the 3 and 6 months compared to the same period in the prior year. This year-to-date decrease was attributed to company-wide cost saving initiatives. Salaries and wages and selling, general and administrative expenses include the following items: salaries and wages, share-based compensation, rental costs, vehicle costs, insurance expenses, office costs, advertising and promotion, professional and consulting fees and bad debt provisions.

For the 3 and 6 months ended September 2022, there were nil (2021 – nil) Restricted Share Units (RSUs) granted and nil (2021 – nil) RSUs settled. For the 3 and 6 months ended, compensation expense recorded for unsettled RSUs was an expense of $26,492 and a recovery of $123,771, respectively, based on the period end share price (2021 – recovery of $163,085 and $698,325, respectively). The RSU plan is in place to further align management and shareholder interests. For the 3 and 6 months ended September 30, 2022, Wolverine had nil purchases of shares on the open market (2021 – $31,770 and $2,531,770, respectively).

Other Income

For the 3 months and 6 months ended September 30, 2022, Wolverine recorded negligible amounts (2021 - $0.08 million and $4.4 million) in other income. The 6 months ended September 30, 2021 other income was made up of $3.0 government funding, $1.3 million from the issuance of an in-kind dividend of shares in Green Impact Partners Inc. and $0.1 million in miscellaneous income.

SUMMARY OF QUARTERLY RESULTS

	30-Sep-2022	30-Jun-2022	31-Mar-2022	31-Dec-2021
Revenue	9,613,919	12,175,866	22,061,898	12,878,675
Adjusted EBITDA	(709,212)	130,113	3,954,893	1,416,595
Net income (loss)	(4,595,575)	(10,123,402)	818,190	(11,354,826)
Net income (loss) per share	(0.04)	(0.09)	0.01	(0.11)

	30-Sep-2021	30-Jun-2021	31-Mar-2021	31-Dec-2020
Revenue	7,962,703	23,296,776	35,335,098	29,741,764
Adjusted EBITDA	927,194	1,963,743	4,864,423	2,769,835
Net income (loss)	(13,248,801)	19,595,827	(6,618,592)	(6,934,539)
Net income (loss) per share	(0.12)	0.18	(0.06)	(0.07)

Certain revenue, adjusted EBITDA, net income (loss) and net income (loss) per share items for prior periods have been adjusted to align to the audited results for the period ending March 31, 2022 and 2021, and for a correction to 3 months ended September 30, 2021. Prior period Adjusted EBITDA has been calculated and presented in accordance with the current period calculation and presentation.

Seasonality

A significant portion of the Company's field operations are conducted in Canada where the level of operating activity is influenced by seasonal weather patterns. Wet weather and the spring thaw can make the ground unstable. Consequently, municipalities and provincial transportation authorities enforce road bans that restrict movement of vehicles and other heavy equipment, thereby reducing activity levels. This results in April and May typically being the slowest months of the year for Wolverine. Wolverine's expansion into the United States has reduced its overall exposure to the seasonal factors that are present in its Canadian operations. These seasonal conditions typically limit Canadian drilling activity, whereas in the United States, operators have increased flexibility to work throughout the year. Wolverine's presence in the United States has increased the number of operating days during the year and has allowed Wolverine to manage its business with more sustainable cash flows throughout the year.

LIQUIDITY AND CAPITAL RESOURCES

Wolverine expects to generate sufficient cash flows from operations to meet all organic growth initiatives and maintenance capital expenditures. Due to the Company's low fixed cost base and focus on profitable business ventures, the Company expects to generate free cash flow through its operations, net of maintenance capital expenditures, on an annual basis.

Liquidity risk is the risk that the Company will not be able to meet its obligations associated with financial liabilities. The Company's cash needs are met with cash generated by operations and financing provided by short-term borrowings and long-term debt.

The Company manages liquidity risk through the management of its capital structure and working capital, monitoring, and reviewing actual and forecasted cash flows and the effect on bank covenants, and maintaining credit facilities to ensure available cash resources to meet the Company's liquidity needs. The Company's cash and cash equivalents, cash flow from operating activities, and existing credit facilities are expected to be greater than anticipated capital expenditures and the contractual maturities of the Company's financial liabilities. This expectation could be adversely affected by a sustained decrease in global demand of crude oil from the COVID-19 pandemic, as well as continued or renewed international oil price disputes.

3 Months Ended September 30	**2022**	**2021**	**$ Change**
Cash used in operating activities	(751,534)	(1,581,748)	830,214
Cash from investing activities	680,217	525,937	154,280
Cash used in financing activities	(1,048,912)	(267,822)	(781,090)
Decrease in cash	**(1,120,229)**	**(1,323,633)**	**203,404**

6 Months Ended September	**2022**	**2021**	**$ Change**
Cash from (used in) operating activities	7,270,191	(1,947,378)	9,217,569
Cash from investing activities	990,137	31,354,099	(30,363,962)
Cash used in financing activities	(10,717,746)	(32,076,439)	21,358,693
Decrease in cash	**(2,457,418)**	**(2,669,718)**	**212,300**

Cash from (used in) Operating Activities

Cash flow from operating activities increased $0.8 million and $9.2 million for the 3 and 6 months ended compared to the same periods in the prior year. The increase for the 3 months year-over-year reflected an increase of $3.5 million in the change in non-cash working capital partially offset by decreased margins of $2.7 million. The increase for the 6 months year-over-year reflected an increase of $12.5 million in the change in non-cash working capital partially offset by decreased margins of $3.3 million.

Cash from (used in) Investing Activities

Cash flow from investing activities increased by $0.2 million and decreased $30.4 million for the 3 and 6 months ended compared to the same periods in the prior year. The increase for the 3 months ended year-over-year comparison is due to less purchases of property, plant, equipment, and investments. The decrease for the 6 months ended year-over-year is due to the sale of certain midstream assets in late May 2021.

Cash from (used in) Financing Activities

Cash flow used-in financing activities decreased $0.8 million and increased by $21.4 million for the 3 and 6 months ended compared to the same periods in the prior year. The increase in use of cash for the 3 months ended year-over-year comparison is due to $3.5 million more paid on long term debt offset by $2.7 million more in proceeds on short-term borrowings. The decrease in the use of cash for the 6 months ended year-over-year was primarily for repayment of debt in 2021 stemming from the cash proceeds received from the sale of certain midstream assets in late May 2021.

	30-Sept-2022	31-Mar-2022	$ Change
Current assets	15,003,896	33,898,452	(18,894,556)
Current liabilities[1]	(45,204,965)	(55,224,897)	10,019,932
Working capital surplus (deficit)	**(30,201,069)**	**(21,326,445)**	**(8,874,624)**

[1]The working capital above includes the current and demand portions of long-term debt of approximately $18.5 million at September 30, 2022 ($29.8 million at March 31, 2021).

The following are undiscounted contractual maturities of financial liabilities, including estimated interest:

	Total	< 1 Year	1-3 Years	4-5 Years	After 5 Years
Short-term borrowings	**13,353,001**	13,353,001	-	-	-
Accounts payable and accrued liabilities	**13,391,755**	13,391,755	-	-	-
Long-term debt, excluding lease liabilities	**107,578,708**	**21,294,784**	**32,443,876**	**35,254,716**	**18,585,332**
Lease liabilities	**4,075,087**	**2,461,800**	**1,607,819**	**5,468**	-
Total	**138,398,551**	**50,501,340**	**34,051,695**	**35,260,184**	**18,585,332**

Debt Covenants

The Company has the following debt covenants for period ending September 30, 2022:

Debt Covenant	Threshold	Compliance
Cash flow coverage ratio[1]	Not less than 1.35	Compliance waived
Debt service coverage ratio[2]	Not less than 2.0	Compliance waived
Debt to equity ratio[3]	Not greater than 2.75	Compliant
Funded debt to EBITDA ratio[4]	Not greater than 3.0	Compliance waived
Funded debt to EBITDA ratio[4]	Not greater than 3.5	Compliance waived

[1]Defined as EBITDA divided by contractual repayments of principal and interest on all debt including leases classified under IFRS 16 for the trailing 12 months and where EBITDA is defined as net earnings (loss) before income tax, interest expense and depreciation and amortization as defined under IFRS and normalized for transactions and public company expenses.

[2]Defined as EBITDA and any other non-cash expenses acceptable to the lender less net maintenance capital expenditures and cash taxes, divided by the annual blended payments required on the loan plus and interest on short-term borrowings.

[3]Defined as short-term borrowings plus the current and long-term portion of debt and the balance of shareholders' equity on the statement of financial position in accordance with IFRS.

[4]Defined as short-term borrowings plus the current and long-term portion of debt divided by EBITDA where EBITDA is defined as net earnings (loss) before income tax, interest expense and depreciation and amortization as defined under IFRS and normalized for transaction and public company expenses.

Due to the sale of the midstream division in May 2021, the Company has obtained waivers for the covenants and is currently renegotiating them to better align with Wolverine's current business.

Capital Expenditures

Wolverine's diligent focus on return on capital deployed allows the Company to be a first mover in or out of industries when pricing pressure or operating costs change. All acquisitions are focused on a return on equity and capital deployed and vetted against an orderly liquidation asset value to minimize any integration or market risks.

For the 3 and 6 months ended September 30, 2022, Wolverine purchased $0.1 million and $0.7 million of additional equipment, respectively, offset by $0.8 million and $1.7 million of proceeds from the sale of non-core equipment.

Wolverine runs a stringent and disciplined maintenance program based on strategic management of the equipment to ensure optimal operational efficiency. The maintenance and growth capital expenditures are not committed or required if factors related to economics, industry or customer spending plans change or destabilize.

FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's revenues come from a diverse customer base including infrastructure, construction, mining, oil and natural gas, agriculture, forestry, government, potash and utilities industries in Western Canada and parts of the United States. The Company believes there is no unusual exposure associated with the collection of accounts receivable outside of the normal risk associated with contract audits and normal trade terms common in each industry. The Company performs regular credit assessments of its customers and provides allowances for potentially uncollectible accounts receivable. For the 3 and 6 months ended September 30, 2022, the Company had three customers that accounted for greater than 10% of its consolidated sales.

The Company is primarily exposed to credit risk from customers. The maximum exposure to credit risk is equal to the carrying value of the accounts receivable and note receivable. The Company's trade receivables are with customers in the infrastructure, construction, mining, oil and natural gas, agriculture, forestry, government, potash, and utilities industries and are subject to credit risk. While COVID-19 and low oil prices is expected to have a continued impact on companies and their related credit risk, the oil price increase has provided some recovery and stabilization to the operating environment. To reduce credit risk, the Company reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance.

Additionally, the Company continuously reviews individual customer trade receivables taking into considering payment history and aging of the trade receivables to monitor collectability. In accordance with IFRS 9 - Financial Instruments, the Company reviews impairment of its trade and other receivables at each reporting period and its allowance for expected future credit losses. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends, and other information. Monitoring procedures are in place to ensure that follow up action is taken to recover overdue amounts. The Company reviews receivables on a regular basis to ensure that an adequate loss allowance is made. Provisions recorded by the Company are reviewed regularly to determine if any balances should be written off. The allowance for doubtful accounts could materially change as a result of fluctuations in the financial position of the Company's customers. The Company completes a detailed review of its historical credit losses as part of its impairment assessment.

The Company is exposed to foreign exchange rate risk primarily through its US foreign subsidiary, including the foreign exchange translation of the US subsidiary to Canadian dollars each period that flows through other comprehensive income (loss) on the statement of earnings (loss) and comprehensive income (loss) as well as the revaluation of any foreign denominated intercompany receivables and payables between the Canadian parent and

US subsidiary, which are recorded as foreign exchange gain or loss on the statement of earnings (loss) and comprehensive earnings (loss).

OFF-BALANCE SHEET ARRANGEMENTS

The company has no off-balance sheet arrangements in the current or prior periods.

RELATED PARTY TRANSACTIONS

Refer to Note 18 of the Company's condensed consolidated interim financial statements for the 3 and 6 months ended September 30, 2022 and 2021 for disclosure related to related parties.

CRITICAL ACCOUNTING ESTIMATES

In the preparation of the Company's interim financial statements, management has made judgments, estimates and assumptions that affect the recorded amounts of revenues, expenses, assets, liabilities and the disclosure of commitments, contingencies and guarantees. Estimates and judgments used are based on management's experience and the assumptions used are believed to be reasonable given the circumstances that exist at the time the interim financial statements are prepared. Actual results could differ from these estimates. The most significant estimates and judgments used in the preparation of the Company's financial statements have been set out in Note 3 of the condensed consolidated interim financial statements and Note 3 of the annual financial statements.

OUTSTANDING SHARE DATA

Refer to Note 13 of the Company's condensed consolidated interim financial statements for the 3 and 6 months ended September 30, 2022 for a summary of the authorized, issued and outstanding share capital of the Company.

FORWARD LOOKING STATEMENTS

This MD&A contains "forward-looking statements" and "forward-looking information" (collectively referred to herein as "forward-looking statements") within the meaning of applicable securities legislation. Certain information and statements contained in this MD&A constitute forward-looking information, including the anticipated costs associated with the purchase of capital equipment, expectations concerning the nature and timing of growth within the various business segments, expectations respecting the competitive position of such business segments, expectations concerning the financing of future business activities, statements as to future economic and operating conditions. Readers should review the cautionary statement respecting forward-looking information that appears below.

The information and statements contained in this MD&A that are not historical facts are forward-looking statements. Forward-looking statements (often, but not always, identified by the use of words such as "seek", "plan", "continue", "estimate", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe", "expect", "may", "anticipate" or "will" and similar expressions) may include plans, expectations, opinions, or guidance that are not statements of fact. Forward-looking statements are based upon the opinions, expectations and estimates of management as at the date the statements are made and are subject to a variety of risks and uncertainties and other factors that could cause actual events or outcomes to differ materially from those anticipated or implied by such forward-looking statements.

These factors include, but are not limited to, such things as changes in industry conditions (including the levels of capital expenditures made by oil and gas producers and explorers), the credit risk to which the Company is exposed in the conduct of its business, fluctuations in prevailing commodity prices or currency and interest rates, the competitive environment to which the business segments are, or may be, exposed in all aspects of their business, the ability of the Company's business segments to access equipment (including parts) and new technologies and to maintain relationships with key suppliers, the ability of the Company's business segments to attract and maintain key personnel and other qualified employees, various environmental risks to which the Company's business is exposed in the conduct of its operations, inherent risks associated with the conduct of the businesses in which the Company's business segments operate, timing and costs associated with the acquisition of capital equipment, the impact of weather and other seasonal factors that affect business operations, availability of financial resources or third-party financing and the impact of new laws and regulations or changes in existing laws, regulations or administrative practices on the part of regulatory authorities, including without limitation taxation, labour and environmental laws and regulations and changes in how such laws and regulations are interpreted and enforced.

Forward-looking information concerning the nature and timing of growth is based on the current budget of the Company (which is subject to change), factors that affected the historical growth of the Company, sources of historic growth opportunities and expectations relating to future economic and operating conditions. Forward-looking information concerning the current and future competitive position of the Company's business and partnership relationships is based upon the current competitive environment in which the Company operates, expectations relating to future economic and operating conditions, current and announced build programs and other expansion plans of other organizations that operate in the energy service business. Forward-looking information concerning the financing of future business activities is based upon the financing sources on which the Company and its predecessors have historically relied and expectations relating to future economic and operating conditions. Forward-looking information concerning future economic and operating conditions is based upon historical economic and operating conditions, opinions of third-party analysts respecting anticipated economic and operating conditions.

Although management of the Company believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct. Accordingly, readers should not place undue reliance upon any of the forward-looking information set out in this MD&A. All of the forward-looking statements of the Company contained in this MD&A are expressly qualified, in their entirety, by this cautionary statement.

Except as required by law, the Company disclaims any intention or obligation to update or revise any forward-looking information or statements, whether as a result of new information, future events or otherwise.

ADDITIONAL INFORMATION

Additional information is available on SEDAR at www.sedar.com and the Company's website at www.wnrgi.com.