

150 Years Science For A Better Life



→ COVER PICTURE

# Stockholders' Newsletter

FINANCIAL REPORT AS OF MARCH 31, 2013

## First quarter of 2013:

# Bayer: Life Sciences off to a good start in anniversary year

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### Bayer Group Key Data

	1st Quarter 2012	1st Quarter 2013	Change	Full Year 2012
	€ million	€ million	%	€ million
Sales	10,054	10,266	+2.1	39,741
Change in sales				
Volume	+5.1%	+1.4%		+4.7%
Price	+0.1%	+2.3%		+0.6%
Currency	+2.2%	-1.8%		+4.0%
Portfolio	-0.6%	+0.2%		-0.5%
EBIT <sup>1</sup>	1,631	1,771	+8.6	3,928
Special items	(169)	(45)		(1,711)
EBIT before special items <sup>2</sup>	1,800	1,816	+0.9	5,639
EBIT margin before special items <sup>3</sup>	17.9%	17.7%		14.2%
EBITDA <sup>4</sup>	2,378	2,416	+1.6	6,916
Special items	(65)	(37)		(1,364)
EBITDA before special items²	2,443	2,453	+0.4	8,280
EBITDA margin before special items <sup>3</sup>	24.3%	23.9%		20.8%
Financial result	(188)	(190)	-1.1	(752)
Net income	1,040	1,160	+11.5	2,403
Earnings per share (€)	1.26	1.40	+11.1	2.90
Core earnings per share (€) <sup>5</sup>	1.67	1.70	+1.8	5.30
Gross cash flow <sup>6</sup>	1,600	1,807	+12.9	4,556
Net cash flow <sup>7</sup>	237	327	+38.0	4,531
Cash outflows for capital expenditures	256	365	+42.6	1,930
Research and development expenses	699	723	+3.4	3,013
Depreciation, amortization and impairments	747	645	-13.7	2,988
Number of employees at end of period <sup>8</sup>	111,600	111,600	0.0	110,000
Personnel expenses (including pension expenses)	2,289	2,370	+3.5	9,195

In some cases, the sum of the figures given in this report may not precisely equal the stated totals and percentages may not be exact due to rounding.

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<sup>1</sup> EBIT = earnings before financial result and taxes

<sup>2</sup> EBIT before special items and EBITDA before special items are not defined in the International Financial Reporting Standards and should therefore be regarded only as supplementary information. The company considers EBITDA before special items to be a more suitable indicator of operating performance since it is not affected by depreciation, amortization, impairments or special items. By reporting this indicator, the company aims to give readers a clearer picture of the results of operations and ensure greater comparability of data over time. See also Chapter 6 "Calculation of EBIT(DA) before special items."

<sup>3</sup> The EBIT(DA) margin before special items is calculated by dividing EBIT(DA) before special items by sales.

<sup>4</sup> EBITDA = EBIT plus amortization and impairment losses on intangible assets and depreciation and impairment losses on property, plant and equipment, minus impairment losses reversels.

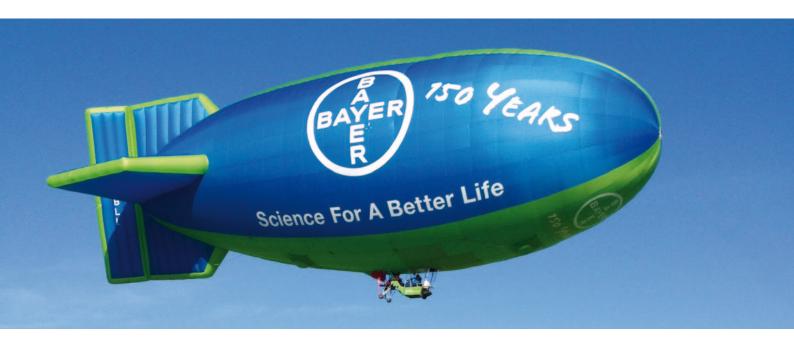
<sup>&</sup>lt;sup>4</sup> EBITDA = EBIT plus amortization and impairment losses on intangible assets and depreciation and impairment losses on property, plant and equipment, minus impairment loss reversals.

<sup>5</sup> Core earnings per share are not defined in the International Financial Reporting Standards and should therefore be regarded only as supplementary information. The company considers that this indicator gives readers a clearer picture of the results of operations and ensures greater comparability of data over time. The calculation of core earnings per share is explained in Chapter 7 "Core Earnings per Share."

<sup>6</sup> Gross cash flow = income after taxes, plus income taxes, plus financial result, minus income taxes paid or accrued, plus depreciation, amortization and impairment losses, minus impairment loss reversals, plus/minus changes in pension provisions, minus gains/plus losses on retirements of noncurrent assets, minus gains from the remeasurement of already held assets in step acquisitions. The change in pension provisions includes the elimination of non-cash components of EBIT. It also contains benefit payments during the year. For details see Chapter 8 "Financial Position of the Bayer Group."

<sup>7</sup> Net cash flow = cash flow from operating activities according to IAS 7

<sup>8</sup> Full-time equivalents



#### **COVER PICTURE**

Bayer celebrates its 150th anniversary this year. To mark the occasion, Bayer commissioned the construction of an airship in the corporate colors, emblazoned with the Bayer Cross and the company's mission "Science For A Better Life." It is serving as a global brand ambassador, taking to the sky above a number of major cities in Germany and around the world.

### First quarter of 2013:

# Bayer: Life Sciences off to a good start in anniversary year

- New pharmaceutical products spur growth at HealthCare, continuing strong development at CropScience, cost pressure at MaterialScience
- Group sales €10.3 billion (Fx & portfolio adj. +3.7%)
- EBIT €1.8 billion (+8.6%)
- EBITDA before special items €2.5 billion (+0.4%)
- Net income €1.2 billion (+11.5%)
- Gratifying development in Emerging Markets (Fx adj. +6.8%)
- Group outlook for 2013 confirmed

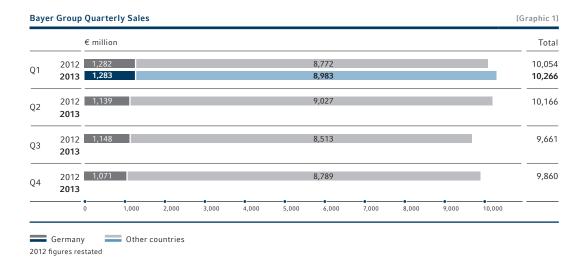
The main feature of the first quarter of 2013 was the positive development of our Life Sciences businesses. HealthCare benefited from the continuing success of new product launches in Pharmaceuticals and strong growth in Consumer Care. CropScience saw profitable growth in a persistently favorable market environment. At MaterialScience, sales were level with the prior year, but earnings were held back by higher raw material prices, lower volumes, and costs for a maintenance shutdown. Our business in the Emerging Markets\* continued to expand strongly, especially in the BRIC countries.

<sup>\*</sup>for definition see Chapter 9 "Growth and Innovation"

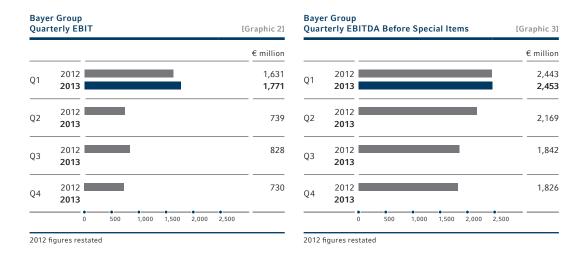
# 1. Overview of Sales, Earnings and Financial Position

#### **FIRST QUARTER OF 2013**

Bayer Stockholders' Newsletter



Sales of the Bayer Group advanced by 3.7% after adjusting for currency and portfolio effects (Fx & portfolio adj.) in the first quarter of 2013 to €10,266 million (reported: +2.1%; Q1 2012: €10,054 million). Sales of HealthCare climbed by 4.9% (Fx & portfolio adj.) to €4,443 million (reported: +2.3%; Q1 2012: €4,341 million). CropScience raised sales by 7.2% (Fx & portfolio adj.) against the prior-year quarter to €2,764 million (reported: +5.9%; Q1 2012: €2,610 million). Sales of MaterialScience were flat with the prior-year period at €2,775 million (Fx & portfolio adj. +0.3%; reported: -0.4%; Q1 2012: €2,787 million).

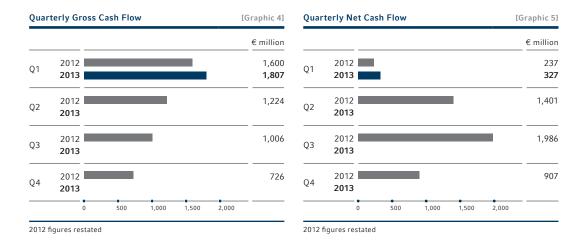


EBIT of the Bayer Group grew by 8.6% to €1,771 million (Q1 2012: €1,631 million). Special items, which in the first quarter of 2013 resulted entirely from restructuring measures, amounted to minus €45 million (total special items in Q1 2012: minus €169 million). EBIT before special items of the Bayer Group came in at €1,816 million (+0.9%; Q1 2012: €1,800 million). EBITDA before special items was level with the prior-year period at €2,453 million (+0.4%; Q1 2012: €2,443 million). HealthCare improved EBITDA before special items by 8.1% to €1,277 million (Q1 2012: €1,181 million), due particularly to the good business development at Pharmaceuticals and Consumer Care. EBITDA before special items of CropScience

Overview of Sales, Earnings and Financial Position

grew by 9.9% to €1,081 million (Q1 2012: €984 million), largely as a result of price rises and volume growth. EBITDA before special items of MaterialScience receded by 26.9% to €204 million (Q1 2012: €279 million) as a consequence of increases in raw material prices, lower volumes, and high costs for a maintenance shutdown. In the Reconciliation, EBITDA before special items was diminished mainly by expenses of €36 million for stock-based compensation (LTI) and by costs related to our 150th anniversary celebrations, and came in at minus €109 million (Q1 2012: minus €1 million).

After a **financial result** of minus €190 million (Q1 2012: minus €188 million), **income before income taxes** rose by 9.6% to €1,581 million (Q1 2012: €1,443 million). Among the components of the financial result, interest expense was lower at €63 million (Q1 2012: €96 million), while the interest cost for pension and other provisions amounted to €80 million (Q1 2012: €87 million); exchange losses of €39 million (Q1 2012: €3 million) had a negative effect. After tax expense of €419 million (Q1 2012: €402 million) and non-controlling interest, **net income** in the first quarter of 2013 advanced by 11.5% against the prioryear period to €1,160 million (Q1 2012: €1,040 million). Earnings per share rose to €1.40 (Q1 2012: €1.26), and core earnings per share to €1.70 (Q1 2012: €1.67).



Gross cash flow in the first quarter of 2013 moved ahead by 12.9% to €1,807 million (Q1 2012: €1,600 million), mainly as a result of lower taxes. There was a largely seasonal increase of €1.5 billion (Q1 2012: €1.4 billion) in cash tied up in working capital. Net cash flow advanced by 38.0% to €327 million (Q1 2012: €237 million).

Net financial debt rose from €7.0 billion on December 31, 2012 to €7.5 billion on March 31, 2013, mainly because of cash outflows for operating activities. The net amount recognized for post-employment benefits increased from €9.2 billion on December 31, 2012, to €9.4 billion, largely as a result of lower long-term capital market interest rates in Germany and the United Kingdom.

# 2. Economic Outlook

Economic Outlook [Table 1]

	Growth* in 2012	Growth* forecast for 2013
World	+2.6%	+2.6%
European Union	-0.3%	0.0%
of which Germany	+0.7%	+0.4%
United States	+2.2%	+1.8%
Emerging Markets**	+4.9%	+5.3%

- \* real GDP growth, source: Global Insight; source for Germany: Federal Ministry of Economics and Technology
- \*\*\* including about 50 countries defined by Global Insight as Emerging Markets in line with the World Bank As of April 2013

The prospects for the **global economy** remain uncertain. The economic weakness in Europe will probably continue in view of the ongoing debt crisis. On the other hand, the Emerging Markets are predicted to grow somewhat faster this year than last. While in Japan the pace of economic growth is likely to slacken, the u.s. economy should continue to recover at a moderate pace.

#### **Economic Outlook for the Subgroups**

[Table 2]

	Growth* in 2012	Growth* forecast for 2013
HealthCare		
Pharmaceuticals market	+3%	+3%
Consumer care market	+4%	+4%
Medical care market	0%	-2%
Animal health market	+4%	+5%
CropScience		
Seed and crop protection markets	>10%	≥ 5%
MaterialScience (main customer industries)		
Automotive	+6%	+2%
Construction	+3%	+4%
Electrical/electronics	+3%	+5%
Furniture	+4%	+5%

<sup>\*</sup> Bayer's estimate, (except pharmaceuticals market; source: IMS Health, IMS Market Prognosis). Copyright 2013. All rights reserved; currency-adjusted; certain 2012 data provisional
As of April 2013

We expect that growth in the **pharmaceuticals market** in 2013 will continue to be driven by Emerging Markets such as China, Brazil, India and Russia. The United States and a number of European countries remain likely to experience declines as a result of persistently restrictive health system policies.

We expect the **consumer care market** to expand at the same pace in 2013 as in the previous year, with higher rates of increase in the Emerging Markets but slower growth in Europe and North America. We anticipate that the **medical care market** will shrink slightly in 2013 compared to 2012. Here we expect the diabetes care market to decline, while the market for our radiology and interventional business should slightly expand. We continue to expect the **animal health market** as a whole to continue growing in 2013 at a rate comparable to prior years.

Based on persistently high prices for agricultural commodities, we anticipate slightly weaker but none-theless positive development overall in the global **seed and crop protection market** in 2013, with growth impetus coming mainly from Latin American and Eastern European markets. In North America, too, the crop protection market is predicted to expand.

3. Sales and Earnings Forecast

The forecast for the principal global customer industries of **MaterialScience** is currently marked by a high degree of uncertainty. Our planning is nevertheless based on slight growth in these sectors as a whole. The ongoing eurozone crisis, in particular, continues to dampen consumer behavior. By contrast, the gradual market recovery in the United States is likely to have a positive effect. We believe the economic growth momentum will persist in Asia.

### 3. Sales and Earnings Forecast

The following forecasts for 2013 are based on the business performance described in this report, taking into account the potential risks and opportunities. Further details of the business forecast are given in Chapter 17.3 of the Annual Report 2012.

#### **BAYER GROUP**

We confirm our forecast for 2013, which we published at the end of February.

We continue to expect Group sales for the full year 2013 to increase by 4%−5% after adjusting for currency and portfolio effects to approximately €41 billion, based on unchanged currency assumptions. As before, we plan to increase EBITDA before special items by a mid-single-digit percentage and core earnings per share (calculated as explained in Chapter 7) by a high-single-digit percentage.

	Forecast 2013
Group sales*	4%-5% increase to approx. €41 billion
EBITDA before special items	Mid-single-digit percentage increase
Core earnings per share	High-single-digit percentage increase

<sup>\*</sup> currency- and portfolio-adjusted

#### **HEALTHCARE**

HealthCare's ongoing priority for 2013 is to successfully commercialize the new pharmaceutical products. We continue to expect sales to advance by a mid-single-digit percentage on a currency- and portfolio-adjusted basis to approximately €19 billion, with an increase in EBITDA before special items. Earnings growth is likely to be restrained by negative currency effects and increasing expenses during the year for research and development and launches of our new products. We aim to slightly improve the EBITDA margin before special items.

In the Pharmaceuticals segment we continue to expect sales to move ahead in 2013 by a mid-single-digit percentage on a currency- and portfolio-adjusted basis to about €11 billion. We plan to increase EBITDA before special items and slightly improve the EBITDA margin before special items.

We continue to predict that sales of the Consumer Health segment will grow by a mid-single-digit percentage on a currency- and portfolio-adjusted basis to around €8 billion. We expect EBITDA before special items to increase and the EBITDA margin before special items to be level with the prior year.

#### **CROPSCIENCE**

At CropScience we continue to expect that business growth will outpace the market, with sales advancing by a high-single-digit percentage on a currency- and portfolio-adjusted basis toward €9 billion. We also plan to raise EBITDA before special items by a high-single-digit percentage.

#### **MATERIAL SCIENCE**

For 2013 we are planning a slight increase in sales on a currency- and portfolio-adjusted basis to about €12 billion. In light of the business development in the first quarter, we are now aiming for EBITDA before special items to approximately match the prior-year figure (previously: further improve).

In the second quarter of 2013, we expect sales to exceed the first quarter and EBITDA before special items to come in significantly higher.

#### **RECONCILIATION**

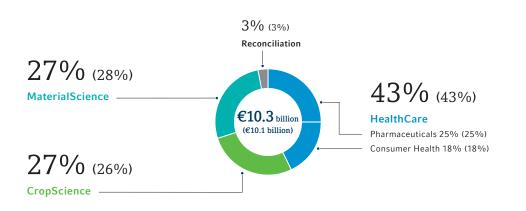
For 2013 we expect sales on a currency- and portfolio-adjusted basis to be level with the previous year. We anticipate EBITDA before special items to be in the region of minus €200 million (2012: minus €127 million).

### 4. Corporate Structure

Bayer AG, headquartered in Leverkusen, Germany, is the strategic management holding company for the Bayer Group. Business operations are conducted by the HealthCare, CropScience and Material-Science subgroups.

Sales in the 1st Quarter of 2013

[Graphic 6



2012 in parentheses

Our subgroups are supported by the Business Services, Technology Services and Currenta service companies, which are reported in the reconciliation as "All Other Segments" along with "Corporate Center and Consolidation."

Key Data by Subgroup and Segment

[Table 3]

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		Sales	EBIT		EBITDA befor	re special items*
	1st Quarter 2012	1st Quarter 2013	1st Quarter 2012	1st Quarter 2013	1st Quarter 2012	1st Quarter 2013
	— € million	€ million	€ million	€ million	€ million	€ million
HealthCare	4,341	4,443	741	922	1,181	1,277
Pharmaceuticals	2,517	2,564	505	601	740	832
Consumer Health	1,824	1,879	236	321	441	445
CropScience	2,610	2,764	854	964	984	1,081
MaterialScience	2,787	2,775	121	42	279	204
Reconciliation	316	284	(85)	(157)	(1)	(109)
Group	10,054	10,266	1,631	1,771	2,443	2,453

<sup>2012</sup> figures restated

<sup>\*</sup> For definition see Chapter 6 "Calculation of EBIT(DA) Before Special Items."

Interim Group Management Report as of March 31, 2013

5. Business Development by Subgroup, Segment and Region

5.1 HealthCare

# 5. Business Development by Subgroup, Segment and Region

### 5.1 HealthCare

Key Data – HealthCare [Table 4]

	1st Quarter 2012	1st Quarter 2013		Change
	€ million	€ million		Fx (& p) adj.
Sales	4,341	4,443	+2.3	+4.9
Change in sales		1,113		
Volume	+2.3%	+4.2%		
Price	-0.2%	+0.7%		
Currency	+2.4%	-2.6%		
Portfolio	-0.3%	0.0%		
Sales by segment				
Pharmaceuticals	2,517	2,564	+1.9	+5.0
Consumer Health	1,824	1,879	+3.0	+4.8
Sales by region				
Europe	1,601	1,622	+1.3	+1.5
North America	1,125	1,176	+4.5	+5.2
Asia/Pacific	923	993	+7.6	+13.5
Latin America/Africa/Middle East	692	652	-5.8	+0.7
EBIT	741	922	+24.4	
Special items	(120)	(31)		
EBIT before special items *	861	953	+10.7	
EBITDA*	1,164	1,253	+7.6	
Special items	(17)	(24)		-
EBITDA before special items*	1,181	1,277	+8.1	
EBITDA margin before special items*	27.2%	28.7%		
Gross cash flow**	804	887	+10.3	
Net cash flow**	499	805	+61.3	

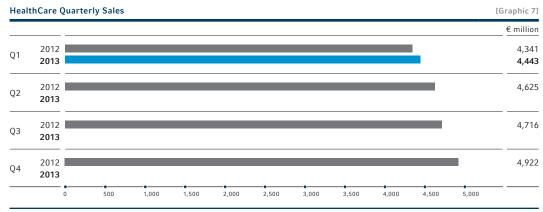
2012 figures restated

Fx (& p) adj. = currency- (and portfolio-)adjusted (Fx & p adj.: Sales and Sales by segment; Fx adj.: Sales by region)

Sales of the HealthCare subgroup increased by 4.9% (Fx & portfolio adj.) in the first quarter of 2013, to €4,443 million (reported: +2.3%). This positive development was primarily driven by our new pharmaceutical products. Our Consumer Care Division also experienced a strong quarter. Sales in the Emerging Markets, particularly those of Asia and Eastern Europe, maintained their momentum, posting double-digit growth rates.

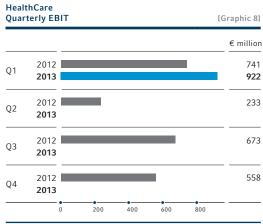
<sup>\*</sup> For definition see Chapter 6 "Calculation of EBIT(DA) Before Special Items."

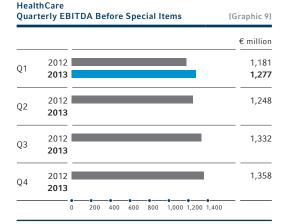
 $<sup>^{\</sup>star\star}$  For definition see Chapter 8 "Financial Position of the Bayer Group."



2012 figures restated

EBIT of HealthCare rose by 24.4% in the first quarter of 2013 to €922 million after special items of minus €31 million (Q1 2012: minus €120 million), which in Q1 2013 consisted entirely of restructuring charges. EBIT before special items advanced by 10.7% to €953 million. EBITDA before special items improved by 8.1% to €1,277 million. The higher earnings were mainly attributable to the good business development at Pharmaceuticals and Consumer Care. However, earnings development was held back by higher selling expenses.





2012 figures restated

2012 figures restated

Interim Group Management Report as of March 31, 2013

- 5. Business Development by Subgroup, Segment and Region
- 5.1 HealthCare

#### **PHARMACEUTICALS**

Key Data - Pharmaceuticals

[Table 5]

	1st Quarter	1st Quarter		
	2012	2013		Change
				Fx (& p) adj.
	€ million	€ million		%
Sales	2,517	2,564	+1.9	+5.0
Sales by region				
Europe	908	907	-0.1	+0.1
North America	545	576	+5.7	+6.2
Asia/Pacific	643	700	+8.9	+15.7
Latin America/Africa/Middle East	421	381	-9.5	-2.9
EBIT	505	601	+19.0	
Special items	(15)	(9)		
EBIT before special items*	520	610	+17.3	
EBITDA*	725	830	+14.5	
Special items	(15)	(2)		
EBITDA before special items*	740	832	+12.4	
EBITDA margin before special items*	29.4%	32.4%		
Gross cash flow**	488	582	+19.3	
Net cash flow**	318	553	+73.9	

2012 figures restated

Fx (& p) adj. = currency- (and portfolio-)adjusted (Fx & p adj.: Sales; Fx adj.: Sales by region)

In the first quarter of 2013, **sales** in our **Pharmaceuticals** segment rose by 5.0% (Fx 8 portfolio adj.) to €2,564 million. Our new products Xarelto<sup>™</sup>, Eylea<sup>™</sup> and Stivarga<sup>™</sup> made a particularly strong contribution with sales of €244 million (Q1 2012: €42 million). In regional terms, our pharmaceuticals business expanded mainly in China, Germany and the United States.

### **Best-Selling Pharmaceuticals Products**

[Table 6]

	1st Quarter 2012	1st Quarter 2013		Change
	€ million	€ million	%	Fx adj.
 Kogenate™	295	301	+2.0	+3.7
Betaferon™/Betaseron™	276	254	-8.0	-6.9
YAZ™/Yasmin™/Yasminelle™	244	206	-15.6	-12.5
Nexavar™	186	173	-7.0	-4.1
Mirena <sup>TM</sup>	160	166	+3.8	+4.9
Adalat™	158	155	-1.9	+3.4
XareIto™	42	155	+269.0	+274.3
Avalox <sup>TM</sup> /Avelox <sup>TM</sup>	131	115	-12.2	-11.7
Aspirin™ Cardio	108	102	-5.6	-3.1
Glucobay™	84	101	+20.2	+20.3
Levitra <sup>TM</sup>	75	68	-9.3	-6.5
Eylea <sup>TM</sup>	0	49		
Cipro™/Ciprobay™	51	46	-9.8	-6.9
Zetia <sup>TM</sup>	47	41	-12.8	+3.7
Stivarga <sup>TM</sup>	0	40		
Total	1,857	1,972	+6.2	+4.0
Proportion of Pharmaceuticals sales	74%	77%		

Fx adj. = currency-adjusted

<sup>\*</sup> For definition see Chapter 6 "Calculation of EBIT(DA) Before Special Items."

 $<sup>^{\</sup>star\star}$  For definition see Chapter 8 "Financial Position of the Bayer Group."

Interim Group Management Report as of March 31, 2013
5. Business Development by Subgroup, Segment and Region
5.1 HealthCare

Our anticoagulant Xarelto<sup>™</sup> continued to post very gratifying sales gains, especially in Germany and France, following indication expansions. Strong sales increases were also registered in the United States, where the product is marketed by our distribution partner Janssen Pharmaceuticals, Inc. Eylea<sup>™</sup>, our medicine to treat wet age-related macular degeneration, met with success in the early launch phase in Japan and Australia. Our cancer drug Stivarga<sup>™</sup> contributed significantly to sales growth following its successful launch in the United States.

Sales of our oral diabetes treatment Glucobay<sup>™</sup> once again climbed significantly as a result of the continuous expansion of distribution activities in China. Business with our hormone-releasing intrauterine device Mirena<sup>™</sup> edged forward despite a strong prior-year quarter in the United States. Growth in sales of our blood-clotting drug Kogenate<sup>™</sup> was largely the result of higher volumes. Sales of Adalat<sup>™</sup> to treat high blood pressure and coronary heart disease rose in China.

Sales of our YAZ<sup>™</sup>/Yasmin<sup>™</sup>/Yasminelle<sup>™</sup> line of oral contraceptives were hampered above all by generic competition in Western Europe. Business with our multiple sclerosis drug Betaferon<sup>™</sup>/Betaseron<sup>™</sup> was down as expected due to lower volumes, particularly in the United States and Brazil. Sales of the antibiotic Avelox<sup>™</sup> and our erectile dysfunction treatment Levitra<sup>™</sup> receded, mainly as a result of lower demand. We also registered a decline in sales of our cancer drug Nexavar<sup>™</sup>, mainly due to inventory reductions at specialized oncology centers in the United States. Sales of Aspirin<sup>™</sup> Cardio to prevent heart attacks rose in some countries, particularly China, although business with Aspirin<sup>™</sup> Cardio was down overall

EBIT of the Pharmaceuticals segment climbed by 19.0% in the first quarter of 2013 to €601 million after special items of minus €9 million (Q1 2012: minus €15 million). EBIT before special items rose by 17.3% to €610 million. EBITDA before special items moved ahead by 12.4% to €832 million. The increase in earnings was mainly driven by the strong sales gains for our new products and a drop in production costs resulting from an improved product mix. On the other hand, earnings were negatively impacted by higher expenses for marketing our new products.

- 5. Business Development by Subgroup, Segment and Region

#### **CONSUMER HEALTH**

Key Data - Consumer Health

[Table 7]

	1st Quarter 2012	1st Quarter 2013		Change
	€ million	€ million	0/0	Fx (& p) adj. %
Sales	1,824	1,879	+3.0	+4.8
Consumer Care	886	955	+7.8	+9.5
Medical Care	619	597	-3.6	-1.6
Animal Health	319	327	+2.5	+3.4
Sales by region				
Europe	693	715	+3.2	+3.3
North America	580	600	+3.4	+4.3
Asia/Pacific	280	293	+4.6	+8.6
Latin America/Africa/Middle East	271	271	0.0	+6.3
EBIT	236	321	+36.0	
Special items	(105)	(22)		-
EBIT before special items*	341	343	+0.6	
EBITDA*	439	423	-3.6	
Special items	(2)	(22)		
EBITDA before special items*	441	445	+0.9	
EBITDA margin before special items*	24.2%	23.7%		
Gross cash flow**	316	305	-3.5	
Net cash flow**	181	252	+39.2	

Fx (& p) adj. = currency- (and portfolio-)adjusted (Fx & p adj.: Sales; Fx adj.: Sales by region)

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Sales in the Consumer Health segment improved by 4.8% (Fx & portfolio adj.) in the first quarter of 2013 to €1,879 million. This positive development was mainly attributable to sales growth in the Consumer Care Division, especially in the Emerging Markets.

#### **Best-Selling Consumer Health Products**

[Table 8]

1st Quarter 2012	1st Quarter 2013		Change
€ million	€ million	%	Fx adj.
166	170	+2.4	+2.6
122	123	+0.8	+1.7
115	116	+0.9	+2.6
76	78	+2.6	+2.9
67	76	+13.4	+13.9
70	75	+7.1	+7.6
56	62	+10.7	+11.6
47	50	+6.4	+5.7
21	41	+95.2	_
39	40	+2.6	+4.2
779	831	+6.7	+7.5
43%	44%		
	2012  € million  166  122  115  76  67  70  56  47  21  39  779	2012 2013	2012     2013       € million     € million     %       166     170     +2.4       122     123     +0.8       115     116     +0.9       76     78     +2.6       67     76     +13.4       70     75     +7.1       56     62     +10.7       47     50     +6.4       21     41     +95.2       39     40     +2.6       779     831     +6.7

<sup>2012</sup> figures restated

<sup>\*</sup> For definition see Chapter 6 "Calculation of EBIT(DA) Before Special Items." 
\*\* For definition see Chapter 8 "Financial Position of the Bayer Group."

Fx adj. = currency-adjusted

\* Total sales of Aspirin™ (including Aspirin™ Complex) and including Aspirin™ Cardio, which is reflected in sales of the Pharmaceuticals segment, decreased by 2.2% (Fx adj. −0.1%) in Q1 2013 to €218 million (Q1 2012: €223 million).

Interim Group Management Report as of March 31, 2013
5. Business Development by Subgroup, Segment and Region
5.1 HealthCare

Sales in our **Consumer Care** Division rose by 9.5% (Fx & portfolio adj.) to €955 million. Our cold medicine Alka-Seltzer Plus<sup>™</sup> saw pleasing growth in sales as a result of a strong cold season. Business with our Bepanthen<sup>™</sup>/Bepanthol<sup>™</sup> line of skincare products and our antifungal Canesten<sup>™</sup> benefited from higher volumes in Europe. Sales of our analgesics Aleve<sup>™</sup>/naproxen and Aspirin<sup>™</sup> advanced particularly in Latin America thanks to marketing activities.

Sales of the **Medical Care** Division fell slightly by 1.6% (Fx & portfolio adj.) to €597 million. Our Diabetes Care business declined slightly overall, particularly as a result of price and reimbursement pressure. However, we registered growth in sales of our Contour™ line of blood glucose meters, mainly due to the launch of Contour™ Next in Germany and the United States. Sales of our Radiology and Interventional unit were slightly below the prior-year period.

Sales in the **Animal Health** Division rose by 3.4% (Fx 8 portfolio adj.) to €327 million. Growth was mainly attributable to the launch of our Seresto<sup>™</sup> flea and tick collar in the United States. Business with our Advantage<sup>™</sup> line of flea, tick and worm control products showed a slight increase, particularly in the United States.

EBIT of the Consumer Health segment improved by a substantial 36.0% in the first quarter of 2013 to €321 million. This increase resulted from the considerably lower special items of minus €22 million (Q1 2012: minus €105 million), which in Q1 2013 were due to restructuring. EBIT before special items was just slightly above the prior-year period at €343 million (+0.6%). EBITDA before special items also showed a slight increase to €445 million (+0.9%), the earnings increase from the growth in sales being largely offset by higher marketing expenses in all divisions combined with a one-time effect.

### 5.2 CropScience

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Key Data - CropScience

[Table 9]

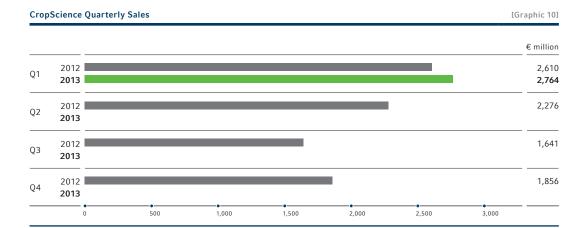
	1st Quarter 2012	1st Quarter 2013		Change
	€ million	€ million	%	Fx (& p) adj.
Sales	2,610	2,764	+5.9	+7.2
Change in sales				
Volume	+13.7%	+3.9%		
Price	+0.7%	+3.3%		
Currency	+2.0%	-1.6%		
Portfolio	-0.8%	+0.3%		
Sales by business group				
Crop Protection/Seeds	2,423	2,600	+7.3	+8.5
Environmental Science	187	164	-12.3	-10.2
Sales by region				
Europe	1,052	1,077	+2.4	+2.8
North America	867	984	+13.5	+14.3
Asia/Pacific	344	341	-0.9	+4.9
Latin America/Africa/Middle East	347	362	+4.3	+7.2
EBIT	854	964	+12.9	
Special items	(10)	(5)		
EBIT before special items *	864	969	+12.2	
EBITDA*	975	1,077	+10.5	
Special items	(9)	(4)		
EBITDA before special items*	984	1,081	+9.9	
EBITDA margin before special items*	37.7%	39.1%		
Gross cash flow**	681	743	+9.1	
Net cash flow**	(655)	(817)	-24.7	

Fx (& p) adj. = currency- (and portfolio-)adjusted (Fx & p adj.: Sales and Sales by business group; Fx adj.: Sales by region)

\* For definition see Chapter 6 "Calculation of EBIT(DA) Before Special Items."

\*\* For definition see Chapter 8 "Financial Position of the Bayer Group."

Sales of the CropScience subgroup increased in the first quarter of 2013 by 7.2% on a currencyand portfolio-adjusted basis (reported +5.9%) to €2,764 million despite a late start to the season in the northern hemisphere. Growth was particularly strong in North America, but the other regions also showed positive development. Our business continued to be supported by the persistently high price levels for agricultural commodities.



Sales in **Crop Protection/Seeds** rose in the first quarter of 2013 by 8.5% (Fx 8 portfolio adj.) against the prior-year period, to  $\[ \epsilon \]$ 2,600 million.

The **Crop Protection business** posted sales growth of 10.6% (Fx 8 portfolio adj.) and developed positively in all business units and regions. The steepest percentage increase occurred in SeedGrowth, our business with seed treatment products, largely as a result of higher product sales for application in corn and soybeans in the United States. The herbicides business also registered double-digit growth. The fungicides business benefited particularly from sales of our Prosaro<sup>TM</sup> product family. Insecticides sales also advanced, especially those of the Belt<sup>TM</sup> family.

Sales - Crop Protection/Seeds

[Table 10]

	1st Quarter 2012	1st Quarter 2013		Change
	€ million	€ million	%	Fx & p adj. %
Sales				
Herbicides	848	947	+11.7	+13.3
Fungicides	554	597	+7.8	+8.7
Insecticides	336	342	+1.8	+4.8
SeedGrowth	199	225	+13.1	+14.6
Crop Protection	1,937	2,111	+9.0	+10.6
Seeds	486	489	+0.6	+0.2
Crop Protection/Seeds	2,423	2,600	+7.3	+8.5

Fx & p adj. = currency- and portfolio-adjusted

Sales in **Europe** moved ahead by 4.5% (Fx adj.) to €940 million, mainly due to higher sales of fungicides in France and Ukraine. SeedGrowth sales also increased, driven by the positive development of our products for oilseed rape seed in Germany. European sales in the Insecticides and Herbicides units came in level with the prior-year period despite unfavorable weather conditions.

We achieved strong growth in **North America** in the first quarter of 2013. Sales climbed by 28.2% (Fx adj.) to €550 million. We considerably grew the business particularly in the United States, mainly through higher sales of corn herbicides. We were also successful in Canada, where apart from strong growth in Fungicides, the Herbicides and SeedGrowth businesses also developed very positively.

Interim Group Management Report as of March 31, 2013

5. Business Development by Subgroup, Segment and Region

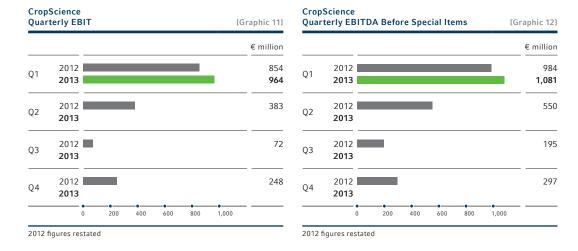
5.2 CropScience

Sales in the **Asia/Pacific** region grew by 8.1% (Fx adj.) to €303 million. Here the increase was largely attributable to a sales increase in the Herbicides unit, especially for products used on rice and plantation crops. Sales improved markedly in India, China and Japan. Business in Australia was down against the strong prior-year quarter, which featured the launch of our Sakura<sup>™</sup> herbicide for control of grass weeds.

Sales in the Latin America/Africa/Middle East region moved forward by 6.9% (Fx adj.) year on year to €318 million driven by growth in Latin America, especially Brazil. The Fungicides and Insecticides units turned in particularly strong performances, especially with products for soybeans. Sales in Argentina declined, mainly as a result of adverse weather conditions. Business in Africa was in line with the prior-year quarter, while sales in the Middle East were lower.

Sales of the **Seeds** business unit came in at the very strong level of the prior-year quarter with €489 million in sales (Fx & portfolio adj. +0.2%). We achieved higher sales particularly in Latin and North America, and also in Europe. By contrast, business in the Asia/Pacific region receded. The rise in sales of soybean seed did not fully offset the decline in business with cotton seed resulting from reduced cotton acreages. Sales of our vegetable seeds posted gratifying gains.

Sales of the **Environmental Science** business unit decreased by 10.2% (Fx 8 portfolio adj.) in the first quarter of 2013, to €164 million. This was primarily due to the long winter in the northern hemisphere, which held back demand from both professional users and consumers.



**EBIT** of **CropScience** rose by a substantial 12.9% from €854 million in the prior-year quarter to €964 million in the first quarter of 2013. Special charges of €5 million (Q1 2012: €10 million) were incurred for restructuring at Crop Protection. **EBIT** before special items advanced by 12.2% to €969 million and **EBITDA** before special items by 9.9% to €1,081 million, mainly as a result of price increases and higher volumes.

### 5.3 MaterialScience

Key Data – MaterialScience [Table 11]

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	1st Quarter 2012	1st Quarter 2013		Change
	€ million	€ million	%	Fx (& p) adj.
Sales	2,787	2,775	-0.4	+0.3
Change in sales		2,113		+0.5
Volume	+2.8%	-3.9%		
Price	-0.3%	+4.2%		
Currency	+2.2%	-1.0%		
Portfolio	-0.9%	+0.3%		
Sales by business unit		+0.570		
Polyurethanes	1,423	1,469	+3.2	+4.4
Polycarbonates	705	663	-6.0	-5.8
	483	467	-3.3	-3.1
Coatings, Adhesives, Specialties				
Industrial Operations		176	0.0	+0.6
Sales by region				
Europe		1,086	-3.9	-3.8
North America	574	594	+3.5	+4.2
Asia/Pacific	724	731	+1.0	+2.3
Latin America/Africa/Middle East	359	364	+1.4	+5.0
EBIT	121	42	-65.3	
Special items		(1)		
EBIT before special items*	121	43	-64.5	
EBITDA*	279	203	-27.2	
Special items		(1)		
EBITDA before special items *	279	204	-26.9	
EBITDA margin before special items*	10.0%	7.4%		
Gross cash flow**	209	177	-15.3	
Net cash flow**	33	(100)		

2012 figures restated

Fx (& p) adj. = currency- (and portfolio-)adjusted (Fx & p adj.: Sales and Sales by business unit; Fx adj.: Sales by region)

The **MaterialScience** subgroup posted **sales** of €2,775 million in the first quarter of 2013, matching the prior-year period on a currency- and portfolio adjusted basis (+0.3%; reported: -0.4%). An overall increase in selling prices compensated for a drop in volumes in Europe and North America.

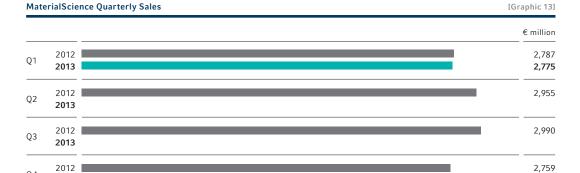
<sup>\*</sup> For definition see Chapter 6 "Calculation of EBIT(DA) Before Special Items."

<sup>\*\*</sup> For definition see Chapter 8 "Financial Position of the Bayer Group."

3.000

2.500

- 5. Business Development by Subgroup, Segment and Region
- 5.3 MaterialScience



2012 figures restated

2013

Q4

Sales of the **Polyurethanes** business unit rose by 4.4% (Fx 8 portfolio adj.) to €1,469 million, driven by higher selling prices in all product groups and regions. Volumes declined overall despite increases in Asia/Pacific and Latin America/Africa/Middle East. This was mainly due to lower sales in Europe and a maintenance shutdown in North America. Volumes were down against the prior year for diphenylmethane diisocyanate (MDI) and polyether (PET), but moved higher for toluene diisocyanate (TDI).

1.500

2.000

1.000

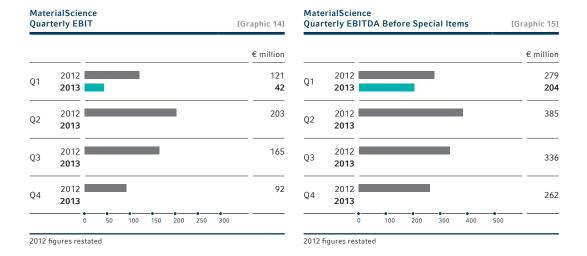
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Sales in the **Polycarbonates** business unit declined by 5.8% (Fx & portfolio adj.) to 6663 million due to lower volumes in nearly all regions. We achieved slightly higher price levels in North America and Europe.

In the **Coatings, Adhesives, Specialties** business unit, sales were down by 3.1% (Fx 8 portfolio adj.) to €467 million due to lower volumes in all product groups. Selling prices as a whole were flat with the previous year.

Sales of **Industrial Operations**, at €176 million, came in at the prior-period level (Fx & portfolio adj. +0.6%). Lower volumes were more than offset by higher prices.

Interim Group Management Report as of March 31, 2013
5. Business Development by Subgroup, Segment and Region
5.3 Material Science



EBIT of MaterialScience in the first quarter of 2013 fell to €42 million (Q1 2012: €121 million) after special items of minus €1 million (Q1 2012: €0 million). EBIT before special items amounted to €43 million (−64.5%). EBITDA before special items shrank by 26.9% to €204 million. This decline was largely due to a sharp rise in raw material prices. Earnings were also hampered by a drop in volumes and high costs for the maintenance shutdown in North America. Positive factors were price increases and savings from efficiency improvements.

- 5. Business Development by Subgroup, Segment and Region
- 5.4 Business Development by Region
- 6. Calculation of EBIT(DA) Before Special Items

### 5.4 Business Development by Region

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#### Sales by Region and Segment (by Market)

						North America		
	1st Quarter 2012	1st Quarter 2013			1st Quarter 2012	1st Quarter 2013		
				Fx adj.				Fx adj.
	€ million	€ million	% yoy	% yoy	€ million	€ million	% yoy	% yoy
HealthCare	1,601	1,622	+1.3	+1.5	1,125	1,176	+4.5	+5.2
Pharmaceuticals	908	907	-0.1	+0.1	545	576	+5.7	+6.2
Consumer Health	693	715	+3.2	+3.3	580	600	+3.4	+4.3
CropScience	1,052	1,077	+2.4	+2.8	867	984	+13.5	+14.3
MaterialScience	1,130	1,086	-3.9	-3.8	574	594	+3.5	+4.2
Group (incl. reconciliation)	4,065	4,043	-0.5	-0.3	2,571	2,758	+7.3	+8.1

2012 figures restated

yoy = year on year; Fx. adj. = currency-adjusted

# 6. Calculation of EBIT(DA) Before Special Items

Key performance indicators for the Bayer Group are EBIT before special items and EBITDA before special items. These indicators are reported in order to allow a more accurate assessment of business operations. The special items – comprising effects that are non-recurring or do not regularly recur or attain similar magnitudes – are detailed in the following table. EBITDA, EBITDA before special items and EBIT before special items are not defined in the International Financial Reporting Standards (IFRS) and should therefore be regarded only as supplementary information. The company considers EBITDA before special items to be a more suitable indicator of operating performance since it is not affected by depreciation, amortization, impairments or special items. By reporting this indicator, the company aims to give readers a clearer picture of the results of operations and ensure greater comparability of data over time. The EBITDA margin before special items, which is the ratio of EBITDA before special items to sales, serves as a relative indicator for the internal and external comparison of operational earning power.

Depreciation, amortization and impairments decreased by 13.7% in the first quarter of 2013 to €645 million (Q1 2012: €747 million), comprising €321 million (Q1 2012: €429 million) in amortization and impairments of intangible assets and €324 million (Q1 2012: €311 million) in depreciation and impairments of property, plant and equipment. Included here were impairments of €0 million (Q1 2012: €104 million). Of the €645 million (Q1 2012: €643 million) in depreciation and amortization, €8 million (Q1 2012: €3 million) were included in special items.

[Table 12]

		Asi	a/Pacific	Lat	tin America/	Africa/Mic	ddle East				Total
1st Quarter 2012	1st Quarter 2013			1st Quarter 2012	1st Quarter 2013			1st Quarter 2012	1st Quarter 2013		
 € million	€ million	% yoy	Fx adj. % yoy	€ million	€ million	% yoy	Fx adj. % yoy	€ million	€ million	% yoy	Fx adj. % yoy
 923	993	+7.6	+13.5	692	652	-5.8	+0.7	4,341	4,443	+2.3	+4.9
 643	700	+8.9	+15.7	421	381	-9.5	-2.9	2,517	2,564	+1.9	+5.0
 280	293	+4.6	+8.6	271	271	0.0	+6.3	1,824	1,879	+3.0	+4.9
 344	341	-0.9	+4.9	347	362	+4.3	+7.2	2,610	2,764	+5.9	+7.5
724	731	+1.0	+2.3	359	364	+1.4	+5.0	2,787	2,775	-0.4	+0.6
1,998	2,070	+3.6	+7.9	1,420	1,395	-1.8	+3.1	10,054	10,266	+2.1	+3.9

#### **Special Items Reconciliation**

[Table 13]

<u> </u>				
	EBIT* 1st Quarter 2012	EBIT* 1st Quarter 2013	EBITDA** 1st Quarter 2012	EBITDA** 1st Quarter 2013
	€ million	€ million	€ million	€ million
Before special items	1,800	1,816	2,443	2,453
HealthCare	(120)	(31)	(17)	(24)
Impairment losses	(100)	_		_
Restructuring	(16)	(31)	(13)	(24)
Litigations	(4)	_	(4)	-
CropScience	(10)	(5)	(9)	(4)
Restructuring	(10)	(5)	(9)	(4)
MaterialScience		(1)		(1)
Restructuring		(1)		(1)
Reconciliation	(39)	(8)	(39)	(8)
Restructuring	(13)	(8)	(13)	(8)
Litigations	(26)	_	(26)	-
Total special items	(169)	(45)	(65)	(37)
After special items	1,631	1,771	2,378	2,416

- 2012 figures restated

  \* EBIT = earnings before financial result and taxes

  \*\* EBITDA = EBIT plus amortization and impairment losses on intangible assets and depreciation and impairment losses on property, plant and equipment, minus impairment loss reversals

Interim Group Management Report as of March 31, 2013
7. Core Earnings Per Share

# 7. Core Earnings Per Share

Earnings per share according to IFRS are affected by the purchase price allocation for acquisitions and other special factors. To enhance comparability, we also determine core net income after eliminating amortization and impairments of intangible assets, impairments of property, plant and equipment, and special items in EBITDA including the related tax effects.

From this core net income we calculate core earnings per share in the same way as earnings per share. Core earnings per share form the basis for our dividend policy. Core earnings per share in the first quarter of 2013 amounted to  $\leq$ 1.70 (Q1 2012:  $\leq$ 1.67).

Core Earnings Per Share [Table 14]

	1st Quarter 2012	1st Quarter 2013
	€ million	€ million
EBIT (as per income statements)	1,631	1,771
Amortization and impairment losses on intangible assets	429	321
Impairment losses on property, plant and equipment	4	0
Special items (other than depreciation, amortization and impairments)	65	37
Core EBIT	2,129	2,129
Financial result (as per income statements)	(188)	(190)
Income taxes (as per income statements)	(402)	(419)
Tax effects related to amortization, impairments and special items	(160)	(109)
Income after taxes attributable to non-controlling interest (as per income statements)	(1)	(2)
Core net income	1,378	1,409
	Shares	Shares
Number of issued ordinary shares	826,947,808	826,947,808
Core earnings per share (€)	1.67	1.70

2012 figures restated

Core net income, core earnings per share and core EBIT are not defined in IFRS.

### 8. Financial Position of the Bayer Group

#### **Bayer Group Summary Statements of Cash Flows**

[Table 15]

	1st Quarter 2012	1st Quarter 2013
	€ million	€ million
Gross cash flow*	1,600	1,807
Changes in working capital/other non-cash items	(1,363)	(1,480)
Net cash provided by (used in) operating activities (net cash flow)	237	327
Net cash provided by (used in) investing activities	(893)	(377)
Net cash provided by (used in) financing activities	160	(165)
Change in cash and cash equivalents due to business activities	(496)	(215)
Cash and cash equivalents at beginning of period	1,767	1,698
Change due to exchange rate movements and to changes in scope of consolidation	5	(4)
Cash and cash equivalents at end of period	1,276	1,479

2012 figures restated

#### **OPERATING CASH FLOW**

Gross cash flow in the first quarter of 2013 moved ahead by 12.9% against the prior-year period to €1,807 million, mainly because of lower taxes. There was a largely seasonal increase of €1.5 billion (Q1 2012: €1.4 billion) in cash tied up in working capital. Net cash flow advanced by 38.0% to €327 million. The increase in working capital was chiefly the result of a €1,678 million rise in trade accounts receivable, a €424 million decrease in trade accounts payable and a €299 million increase in inventories. Contributing to the net cash flow was the release of €921 million in other working capital, of which €200 million comprised proceeds from the sale of securities held for trading. Net cash flow reflected income tax payments of €346 million (Q1 2012: €304 million).

#### **INVESTING CASH FLOW**

Net cash outflow for investing activities in the first quarter of 2013 was €377 million. Disbursements for property, plant and equipment and intangible assets rose by 42.6% to €365 million (Q1 2012: €256 million). Of this amount, HealthCare accounted for €158 million (Q1 2012: €62 million), CropScience for €75 million (Q1 2012: €71 million) and MaterialScience for €104 million (Q1 2012: €99 million). The €122 million (Q1 2012: €48 million) in outflows for acquisitions related to the purchases of U.S.-based Teva Animal Health Inc., German company Prophyta Biologischer Pflanzenschutz GmbH and - in Brazil - soybean seed producer Wehrtec Ltda and the soybean business of Agricola Wehrmann Ltda. The cash inflows from divestitures totaling €17 million (Q1 2012: €27 million) arose from the sale of the hematological oncology portfolio to Genzyme Corp., United States. Cash inflows for noncurrent and current financial assets amounted to €54 million (Q1 2012: outflow of €656 million).

#### FINANCING CASH FLOW

In the first quarter of 2013 there was a net cash outflow of €165 million for financing activities, including net loan repayments of €109 million (Q1 2012: net borrowings of €247 million). Net interest payments were 36.9% lower at €53 million (01 2012: €84 million).

Gross cash flow = income after taxes, plus income taxes, plus financial result, minus income taxes paid or accrued, plus depreciation, amortization and impairment losses, minus impairment loss reversals, plus/minus changes in pension provisions, minus gains/plus losses on retirements of noncurrent assets, minus gains from the remeasurement of already held assets in step acquisitions. The change in pension provisions includes the elimination of non-cash components of EBIT. It also contains benefit payments during the year

8. Financial Position of the Bayer Group

#### LIQUID ASSETS AND NET FINANCIAL DEBT

Net Financial Debt [Table 16]

	Dec. 31, 2012	March 31, 2013
	€ million	€ million
Bonds and notes/promissory notes	5,528	5,467
of which hybrid bond	1,364	1,354
Liabilities to banks	2,841	2,857
Liabilities under finance leases	542	460
Liabilities from derivatives	304	405
Other financial liabilities	310	359
Positive fair values of hedges of recorded transactions	(456)	(405)
Financial debt	9,069	9,143
Cash and cash equivalents	(1,698)	(1,479)
Current financial assets	(349)	(151)
Net financial debt	7,022	7,513

2012 figures restated

Net financial debt of the Bayer Group increased by 7.0% to  $\epsilon$ 7.5 billion as of March 31, 2013, mainly because of cash outflows for operating activities. Financial debt included the subordinated hybrid bond issued in July 2005, which was reflected at  $\epsilon$ 1.4 billion. Net financial debt should be viewed against the fact that Moody's and Standard & Poor's treat 75% and 50%, respectively, of the hybrid bond as equity. The hybrid bond thus has a more limited effect on the Group's rating-specific debt indicators than conventional borrowings. Our noncurrent financial liabilities declined in the first quarter of 2013 from  $\epsilon$ 7.0 billion to  $\epsilon$ 6.8 billion. At the same time, current financial liabilities increased from  $\epsilon$ 2.6 billion to  $\epsilon$ 2.7 billion.

After the end of the reporting period, Bayer Nordic SE on April 4, 2013, issued a bond under the multicurrency European Medium Term Notes program with a nominal volume of €200 million, a floating-rate coupon comprising the three-month Euribor plus 35 basis points, and a term of three years.

Standard & Poor's gives Bayer a long-term issuer rating of A— with positive outlook. On April 12, 2013, Moody's changed the outlook for Bayer to positive, leaving the long-term A3 rating unaltered. The short-term ratings are A-2 (Standard & Poor's) and P-2 (Moody's). These investment-grade ratings document good creditworthiness.

#### **NET LIABILITY FOR POST-EMPLOYMENT BENEFITS**

#### Net Amount Recognized for Post-Employment Benefits

[Table 17]

	Dec. 31, 2012	March 31, 2013
	€ million	€ million
Provisions for pensions and other post-employment benefits	9,246	9,388
Benefit plan assets in excess of obligation	(27)	(38)
Net amount recognized for post-employment benefits	9,219	9,350

2012 figures restated

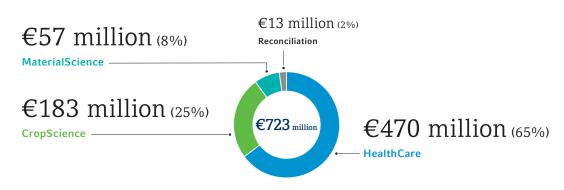
The net amount recognized for post-employment benefits increased from €9.2 billion to €9.4 billion in the first quarter of 2013, due especially to lower long-term capital market interest rates in Germany and the United Kingdom.

### 9. Growth and Innovation

In the first quarter of 2013 we spent €723 million on research and development, while capital expenditures for property, plant and equipment and intangible assets totaled €365 million.

Research and Development Expenses in the 1st Quarter of 2013

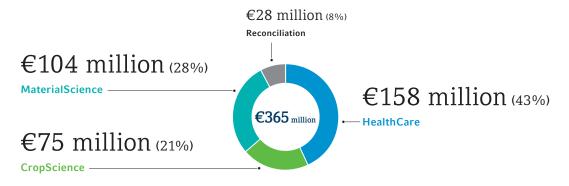
[Graphic 16]



Subgroup shares in parentheses

Capital Expenditures in the 1st Quarter of 2013

[Graphic 17]



Subgroup shares in parentheses

The Emerging Markets accounted for a disproportionately large share of sales growth in the first quarter of 2013. For reporting purposes we have defined the Emerging Markets as Asia (excluding Japan), Latin America, Eastern Europe, Africa and the Middle East.

Sales in the Emerging Markets advanced by 6.8% (Fx adj.) in the first quarter of 2013 to €3,490 million (Q1 2012: €3,338 million), with encouraging growth in Eastern Europe, Asia and Latin America. The Emerging Markets accounted for 34.0% of total sales (Q1 2012: 33.2%).

9. Growth and Innovation

9.1 HealthCare

#### Sales Development in the 1st Quarter of 2013

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[Graphic 18]



currency-adjusted changes in parentheses

### 9.1 HealthCare

#### RESEARCH AND DEVELOPMENT

In the first quarter of 2013 we invested €470 million in research and development at HealthCare. We made further progress with our research and development pipeline during this period. (The following description does not include ongoing activities already described in the Annual Report 2012.)

The most important drug candidates already submitted for approval are:

### Products Submitted for Approval\*

[Table 18]

	Indication
Aflibercept	E.U., Japan; treatment following central retinal vein occlusion
FC-Patch Low	E.U.; contraceptive patch
Octocog alfa** (recombinant Factor VIII)	U.S.A.; prophylaxis in adult patients with hemophilia A
Radium-223 dichloride	E.U., U.S.A.; treatment of patients with hormone-refractory prostate cancer and bone metastases
Regorafenib	E.U.; treatment of colorectal cancer
Regorafenib	Japan; treatment of metastatic and/or unresectable gastrointestinal stromal tumors
Riociguat	E.U., U.S.A.; treatment of pulmonary hypertension (CTEPH)
Riociguat	E.U., U.S.A.; treatment of pulmonary hypertension (PAH)
Rivaroxaban	E.U., U.S.A.; secondary prophylaxis of acute coronary syndrome
YAZ™ Flex Plus	U.S.A.; oral contraception with flexible dosage regimen and folic acid supplementation

<sup>\*</sup> as of April 15, 2013

<sup>\*\*</sup> octocog alfa = active ingredient of Kogenate $^{TM}$ 

The following table shows our most important drug candidates currently in Phase II or III of clinical testing:

#### Research and Development Projects (Phases II and III)\*

[Table 19]

	Indication	Status
Aflibercept	Treatment of diabetic macular edema	Phase III
Aflibercept	Prevention of abnormal retinal angiogenesis following	
	pathological myopia	Phase III
Amikacin Inhale	Treatment of pulmonary infections	Phase III
BAY 86-6150 (rFVIIa mutein)	Treatment of hemophilia A/B	Phase II/III
BAY 94-9027 (rFVIII mutein)	Treatment of hemophilia A	Phase III
Ciprofloxacin Inhale	Treatment of pulmonary infections	Phase III
LCS-16 (ULD LNG Contraceptive System)	Intrauterine contraception, duration of use: up to 5 years	Phase III
Prasterone **	Treatment of vulvovaginal atrophy	Phase III
Regorafenib	Treatment of refractory liver cancer	Phase III
Rivaroxaban	Prevention of major adverse cardiac events (MACE)	Phase III
Rivaroxaban	Anti-coagulation in patients with chronic heart failure	Phase III
Sodium deoxycholate***	Injection for reduction of submental fat	Phase III
Sorafenib	Treatment of breast cancer	Phase III
Sorafenib	Treatment of liver cancer, adjuvant therapy	Phase III
Sorafenib	Treatment of kidney cancer, adjuvant therapy	Phase III
Sorafenib	Treatment of thyroid cancer	Phase III
Tedizolid	Treatment of complicated skin and pulmonary infections	Phase III
BAY 80-6946 (PI3k inhibitor)	Treatment of recurrent/resistant non-Hodgkin's lymphoma	Phase II
BAY 85-8501 (neutrophil elastase inhibitor)	Lung diseases	Phase II
BAY 94-8862 (MR antagonist)	Chronic heart failure	Phase II
Radium-223 dichloride	Treatment of bone metastases in cancer	Phase II
Refametinib (MEK inhibitor)	Cancer therapy	Phase II
Regorafenib	Cancer therapy	Phase II
Riociguat	Pulmonary hypertension	Phase II
Sorafenib	Cancer therapy	Phase II

<sup>\*</sup> as of April 15, 2013

The nature of drug discovery and development is such that not all compounds can be expected to meet the pre-defined project goals. It is possible that any or all of the projects listed above may have to be discontinued due to scientific and/or commercial reasons and will not result in commercialized products. It is also possible that the requisite Food and Drug Administration (FDA), European Medicines Agency (EMA) or other regulatory approvals will not be granted for these compounds.

In March 2013, the U.S. Food and Drug Administration (FDA) issued a second complete response letter regarding the approval process for Xarelto™ (active ingredient: rivaroxaban) for the reduction of cardio-vascular events in patients with acute coronary syndrome (ACS). We and our cooperation partner Janssen Research & Development LLC, United States, are closely consulting with the FDA regarding the future course of action. The European Committee for Medicinal Products for Human Use (CHMP) recommended in March 2013 that Xarelto™ be approved for the prevention of atherothrombotic events after an acute coronary syndrome. A decision by the E.U. Commission regarding the approval is expected in the first half of 2013.

<sup>\*\*</sup> prasterone = Vaginorm

<sup>\*\*\*</sup> sodium deoxycholate = ATX-101

Interim Group Management Report as of March 31, 2013

9. Growth and Innovation

9.1 HealthCare

In February 2013, the U.S. FDA approved the cancer drug Stivarga™ (active ingredient: regorafenib) to treat patients with locally advanced, unresectable or metastatic gastrointestinal stromal tumor (GIST) who have been previously treated with imatinib mesylate and sunitinib malate. In February 2013, the Japanese Ministry of Health, Labour and Welfare (MHLW) granted priority review to the application for approval of regorafenib in the indication GIST. In March 2013, the MHLW approved Stivarga™ for the treatment of patients with unresectable, advanced/recurrent colorectal cancer.

In February 2013, the U.S. FDA granted priority review to the application for the approval of radium-223 dichloride for the treatment of patients with hormone-refractory prostate cancer (CRPC) and bone metastases. We intend to co-market the product in the United States with our development partner Algeta ASA, Norway.

In March 2013, positive results were presented from an interim analysis of the ongoing long-term CHEST-2 trial with riociguat, a drug to treat pulmonary hypertension. The data demonstrate the positive long-term safety profile of riociguat and its sustained clinical effectiveness in patients with chronic thromboembolic pulmonary hypertension (CTEPH), and thus corroborate the results of the Phase III CHEST-1 trial.

In April 2013, the U.S. Food and Drug Administration (FDA) granted priority review to the application for approval of riociquat for the treatment of patients with chronic thromboembolic pulmonary hypertension (CTEPH) and patients with pulmonary arterial hypertension (PAH).

#### CAPITAL EXPENDITURES, ACQUISITIONS AND COOPERATIONS

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In April 2013, we signed an agreement with the German Cancer Research Center (DKFZ), Heidelberg, to further expand our strategic research alliance by additionally focusing on the field of immunotherapy. The first projects are scheduled to begin by mid-2013.

#### **EMERGING MARKETS**

In the Emerging Markets, HealthCare increased sales by 9.1% (Fx adj.) in the first quarter of 2013 to €1,478 million (Q1 2012: €1,396 million). The strongest absolute growth was recorded in China, where we raised sales by 29.3% (Fx adj.) through increased marketing activities, particularly the continued expansion of our distribution network. By contrast, sales receded in the Africa and Middle East region. The Emerging Markets accounted for 33.3% (Q1 2012: 32.2%) of total HealthCare sales.

### 9.2 CropScience

Bayer Stockholders' Newsletter

#### RESEARCH AND DEVELOPMENT

CropScience spent €183 million on research and development in the first quarter of 2013.

In March 2013, CropScience and Syngenta submitted applications for the approval of a new herbicide-tolerance soybean trait in various countries. The application is currently being reviewed by the regulatory authorities in the United States, Canada, and major soybean-importing regions including the European Union. This trait gives soybean plants tolerance toward the three active ingredients mesotrione, glufosinate-ammonium (Liberty™) and isoxaflutole, and represents an important new way to combat difficult-to-control weeds. Its estimated launch date is between 2015 and 2020.

#### CAPITAL EXPENDITURES, ACQUISITIONS AND COOPERATIONS

In January 2013, CropScience acquired Prophyta Biologischer Pflanzenschutz GmbH, a leading supplier of biological crop protection products headquartered in Malchow, Germany. The acquisition comprises state-of-the-art production and formulation plants along with research and development facilities. This transaction further expands CropScience's portfolio of biological crop protection products and supplements the acquisition in 2012 of U.S.-based AgraQuest, Inc.

In March 2013, CropScience completed the acquisition of soybean seed producer Wehrtec Ltda and the soybean business of Agricola Wehrmann Ltda. Both companies are headquartered in Cristalina, Brazil. This transaction strengthens the research and development activities of CropScience in soybeans and contributes to the development of varieties tailored to the requirements of Brazilian soybean growers.

#### **EMERGING MARKETS**

CropScience raised sales in the Emerging Markets by 10.7% (Fx adj.) in the first quarter of 2013 to €833 million (Q1 2012: €766 million). The strongest growth in this period was recorded in Eastern Europe and Latin America, with pleasing gains in Asia, too. By contrast, sales in Africa/Middle East receded. The Emerging Markets' share of total CropScience sales in the first quarter of 2013 was 30.1% (Q1 2012: 29.3%).

Interim Group Management Report as of March 31, 2013

9. Growth and Innovation 9.3 MaterialScience

10. Employees

### 9.3 Material Science

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#### RESEARCH AND DEVELOPMENT

MaterialScience spent €57 million on research and development in the first quarter of 2013. This investment went mainly to explore new areas of application and improve process technologies and products. In addition, MaterialScience spent €24 million on joint development projects with customers.

#### CAPITAL EXPENDITURES, ACQUISITIONS AND COOPERATIONS

In January 2013, we opened our first development and technology center for high-tech plastics in Yongin, South Korea. The aim of the center is to develop new applications for polycarbonates, mainly in the automotive and IT sectors, in close cooperation with Korean companies. This new facility strengthens our global network of research and development sites.

In February 2013, the regulatory permit to build and operate a major new plant at the Dormagen site became final. This will be a high-tech facility for the production of toluene diisocyanate (TDI), a precursor for flexible polyurethane foam, using a particularly eco-friendly technology. The new 300,000-tons-peryear facility is due to replace the existing TDI plants in Dormagen and Brunsbüttel in the medium term.

#### **EMERGING MARKETS**

In the Emerging Markets, MaterialScience had sales of €1,158 million in the first quarter of 2013 (Q1 2012: €1,148 million). On a currency-adjusted basis, sales grew by 2.1%. We achieved the strongest growth in Latin America, especially Mexico and Brazil, and also raised sales in Eastern Europe. Sales in the Asia region were at the prior-year level, with business continuing to expand in China and India. The Emerging Markets accounted for 41.7% of total MaterialScience sales (Q1 2012: 41.2%).

### 10. Employees

On March 31, 2013, the Bayer Group employed 111,600 people worldwide (December 31, 2012: 110,000). The number of employees thus showed an increase of 1,600 (+1.5%).

HealthCare employed 55,700 people (December 31, 2012: 54,800). The number of employees at CropScience increased to 21,200 for (December 31, 2012: 20,800). There was a slight decline at Material Science to 14,400 employees (December 31, 2012: 14,500). The remaining 20,300 (Q1 2012: 19,900) employees mainly worked for the service companies.

Personnel expenses rose by 3.5% in the first quarter of 2013 to €2,370 million (Q1 2012: €2,289 million).

Bayer Stockholders' Newsletter

Interim Group Management Report as of March 31, 2013

11. Opportunities and Risks
12. Events After the End of the Reporting Period

### 11. Opportunities and Risks

As a global enterprise with a diversified business portfolio, the Bayer Group enjoys many opportunities and is also exposed to numerous risks. The anticipated development opportunities and risks are materially unchanged from those outlined in Chapter 17.1 of the Bayer Annual Report 2012.

A risk management system is in place. Apart from financial risks, there are also industry-specific selling market, procurement market, product development, patent, production, environmental, personnel and regulatory risks. Legal risks exist particularly in the areas of product liability, competition and antitrust law, patent disputes, tax assessments and environmental matters. Significant developments that have occurred in respect of the legal risks since publication of the Bayer Annual Report 2012 are described in the Notes to the Condensed Consolidated Interim Financial Statements of the Bayer Group on page 58ff. under "Legal Risks." Information on the Bayer Group's risk situation is provided in the Bayer Annual Report 2012 on pages 148–158 and 271–276. The Bayer Annual Report 2012 can be downloaded free of charge at www.bayer.com.

At present, no potential risks have been identified that either individually or in combination could endanger the continued existence of the Bayer Group.

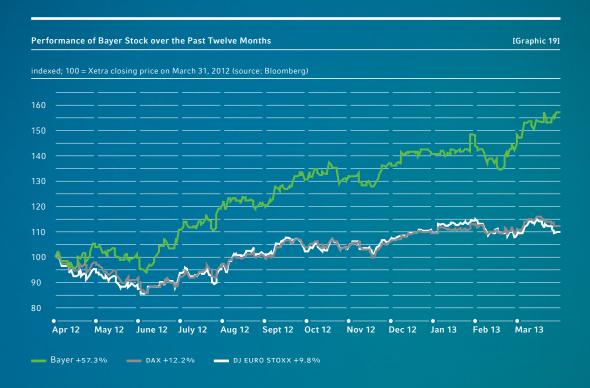
### 12. Events After the End of the Reporting Period

On April 4, 2013, Bayer Nordic sE issued a bond under the multi-currency European Medium Term Notes program with a nominal volume of €200 million, a floating-rate coupon comprising the three-month Euribor plus 35 basis points, and a term of three years.

[Table 20]

+2.4

## **Investor Information**



Bayer stock posted above-average positive development in the first quarter of 2013, ending the period at €80.47. This was also its high for the period and at the same time a historic high. The performance of Bayer stock in the first three months of 2013 amounted to 11.9%.

The dax rose by 2.4% over the same period to 7,795 points. The Euro Stoxx 50 (performance index) declined by 0.1%, closing the first quarter of 2013 at 4,625 points.

		1st Quarter 2012	1st Quarter 2013	Year 2012	
High for the period	€	57.31	80.47	72.95	
Low for the period	€	50.81	69.01	47.97	
Average daily trading volume	million shares	2.7	2.3	2.7	
		March 31, 2012	March 31, 2013	Dec. 31, 2012	Change March 31, 2013/ Dec. 31, 2012 %
Share price	€	52.74	80.47	71.89	+11.9
Market capitalization	€ million	43,613	66,545	59,449	+11.9
Equity as per statements of financial position	€ million	20,048	19,780	18,551	+6.6
Shares entitled to the dividend	million shares	826.95	826.95	826.95	0.0

6,947

7,795

7,612

Xetra closing prices (source: Bloomberg)

2012 figures restated

DAX

Bayer Stock Data

# Condensed Consolidated Interim Financial Statements of the Bayer Group as of March 31, 2013

# Bayer Group Consolidated Income Statements

[Table 21]

	1st Quarter 2012	1st Quarter 2013
	€ million	€ million
Net sales	10,054	10,266
Cost of goods sold	(4,755)	(4,803)
Gross profit	5,299	5,463
Selling expenses	(2,295)	(2,437)
Research and development expenses	(699)	(723)
General administration expenses	(446)	(465)
Other operating income	163	161
Other operating expenses	(391)	(228)
EBIT*	1,631	1,771
Equity-method loss	(6)	(6)
Financial income		69
Financial expenses	(293)	(253)
Financial result	(188)	(190)
Income before income taxes	1,443	1,581
Income taxes	(402)	(419)
Income after taxes	1,041	1,162
of which attributable to non-controlling interest	1	2
of which attributable to Bayer AG stockholders (net income)	1,040	1,160
		€
Earnings per share		
Basic	1.26	1.40
Diluted	1.26	1.40

2012 figures restated

<sup>\*</sup> EBIT = earnings before financial result and taxes

# Bayer Group Consolidated Statements of Comprehensive Income

		[Table 22]	
	1st Quarter 2012	1st Quarter 2013	
	€ million	€ million	
Income after taxes	1,041	1,162	
of which attributable to non-controlling interest	1	2	
of which attributable to Bayer AG stockholders	1,040	1,160	
Changes in actuarial gains/losses on defined benefit obligations for pensions and other post-employment benefits and effects of the asset ceiling	(358)	(143)	
Income taxes	91	38	
Change in the amount recognized outside profit or loss (actuarial gains/losses on defined benefit obligations for pensions and other post-employment benefits and effects of the asset ceiling)	(267)	(105)	
Total changes recognized outside profit or loss that will not be reclassified to profit or loss	(267)	(105)	
Changes in fair values of derivatives designated as cash flow hedges	52	(32)	
Reclassified to profit or loss	(2)	(17)	
Income taxes	(14)	14	
Change in the amount recognized outside profit or loss (cash flow hedges)	36	(35)	
Changes in fair values of available-for-sale financial assets	(2)	11	
Reclassified to profit or loss	_	-	
Income taxes		(4)	
Change in the amount recognized outside profit or loss (available-for-sale financial assets)	(2)	7	
Change in exchange differences recognized on translation of operations outside the eurozone	(12)	201	
Reclassified to profit or loss		-	
Change in the amount recognized outside profit or loss (exchange differences)	(12)	201	
Total changes recognized outside profit or loss that may be reclassified subsequently to profit or loss	22	173	
Effects of changes in scope of consolidation	(2)	-	
Total changes recognized outside profit or loss	(247)	68	
of which attributable to non-controlling interest		4	
of which attributable to Bayer AG stockholders	(247)	64	
Total comprehensive income	794	1,230	
of which attributable to non-controlling interest	1	6	
of which attributable to Bayer AG stockholders	793	1,224	
2000 6			

2012 figures restated

### Bayer Group Consolidated Statements of Financial Position

			[Table 23]
	March 31, 2012	March 31, 2013	Dec. 31, 2012
	€ million	€ million	€ million
Noncurrent assets			
Goodwill	9,106	9,411	9,293
Other intangible assets	9,893	9,350	9,464
Property, plant and equipment	9,587	10,053	9,898
Investments accounted for using the equity method	224	224	225
Other financial assets	1,355	1,282	1,308
Other receivables	463	472	541
Deferred taxes	1,304	1,562	1,579
	31,932	32,354	32,308
Current assets		· · · · · · · · · · · · · · · · · · ·	
Inventories	6,554	7,344	6,991
Trade accounts receivable	8,776	9,190	7,433
Other financial assets	3,393	629	857
Other receivables	1,906	1,470	1,655
Claims for income tax refunds	315	404	376
Cash and cash equivalents	1,276	1,479	1,698
Assets held for sale	144		1,070
Assets field for sale	22,364	20,516	19,010
		20,310	17,010
Total assets	54,296	52,870	51,318
Fresh			
Equity		2 117	2 117
Capital stock of Bayer AG	2,117	2,117	2,117
Capital reserves of Bayer AG	6,167	6,167	6,167
Other reserves	11,705	11,391	10,167
Equity attributable to Bayer AG stockholders	19,989	19,675	18,451
Equity attributable to non-controlling interest	59	105	100
	20,048	19,780	18,551
Noncurrent liabilities			
Provisions for pensions and other post-employment benefits	8,059	9,388	9,246
Other provisions	1,848	1,890	2,111
Financial liabilities	7,925	6,836	6,962
Other liabilities	424	374	409
Deferred taxes	1,849	829	935
	20,105	19,317	19,663
Current liabilities			
Other provisions	5,099	5,661	4,844
Financial liabilities	3,712	2,716	2,568
Trade accounts payable	3,456	3,861	4,305
Income tax liabilities	159	85	72
Other liabilities	1,710	1,450	1,315
Provisions directly related to assets held for sale	7		-
	14,143	13,773	13,104
Total equity and liabilities	54,296	52,870	51,318

# Bayer Group Consolidated Statements of Cash Flows

		[Table 24]
	1st Quarter 2012	1st Quarter 2013
	€ million	€ million
Income after taxes	1,041	1,162
Income taxes	402	419
Financial result	188	190
Income taxes paid or accrued	(619)	(473)
Depreciation, amortization and impairments	747	645
Change in pension provisions	(126)	(124)
(Gains) losses on retirements of noncurrent assets	(33)	(12)
Gross cash flow	1,600	1,807
Decrease (increase) in inventories	(209)	(299)
Decrease (increase) in trade accounts receivable	(1,808)	(1,678)
Decrease (increase) in trade accounts payable	(263)	(424)
Changes in other working capital, other non-cash items	917	921
Net cash provided by (used in) operating activities (net cash flow)	237	327
Cash outflows for additions to property, plant, equipment and intangible assets	(256)	(365)
Cash inflows from sales of property, plant, equipment and other assets	23	27
Cash inflows from divestitures	27	17
Cash inflows from (outflows for) noncurrent financial assets	(113)	56
Cash outflows for acquisitions less acquired cash	(48)	(122)
Interest and dividends received	17	12
Cash inflows from (outflows for) current financial assets	(543)	(2)
Net cash provided by (used in) investing activities	(893)	(377)
Dividend payments and withholding tax on dividends	(1)	(1)
Issuances of debt	417	267
Retirements of debt	(170)	(376)
Interest paid including interest-rate swaps	(96)	(73)
Interest received from interest-rate swaps	12	20
Cash outflows for the purchase of additional interests in subsidiaries	(2)	(2)
Net cash provided by (used in) financing activities	160	(165)
Change in cash and cash equivalents due to business activities	(496)	(215)
Cash and cash equivalents at beginning of period	1,767	1,698
		(4)
Change in cash and cash equivalents due to exchange rate movements	5	(4)
Cash and cash equivalents at end of period	1,276	1,479

2012 figures restated

Condensed Consolidated Interim Financial Statements as of March 31, 2013

Bayer Group Consolidated Statements of Changes in Equity

# Bayer Group Consolidated Statements of Changes in Equity

[Table 25]

	Capital stock of Bayer AG	Capital reserves of Bayer AG	Other reserves incl. OCI*	Equity attributable to Bayer AG stockholders	Equity attributable to non-controlling interest incl. OCI*	Equity
	€ million	€ million	€ million	€ million	€ million	€ million
Dec. 31, 2011	2,117	6,167	10,912	19,196	59	19,255
Equity transactions with owners						
Capital increase/decrease						
Dividend payments						
Other changes					(1)	(1)
Total comprehensive income **			793	793	1	794
March 31, 2012	2,117	6,167	11,705	19,989	59	20,048
Dec. 31, 2012	2,117	6,167	10,167	18,451	100	18,551
Equity transactions with owners						
Capital increase/decrease						
Dividend payments					(1)	(1)
Other changes						
Total comprehensive income **			1,224	1,224	6	1,230
March 31, 2013	2,117	6,167	11,391	19,675	105	19,780

2012 figures restated

Bayer Stockholders' Newsletter

<sup>\*</sup> OCI = other comprehensive income

<sup>\*\*</sup> net of tax

Condensed Consolidated Interim Financial Statements as of March 31, 2013 Notes Key Data by Segment and Region

### Notes to the Condensed Consolidated Interim Financial Statements of the Bayer Group as of March 31, 2013

### Key Data by Segment and Region

		Pharmaceuticals         Consumer Interpretation           1st Quarter 2012         1st Quarter 2013           € million         € million         € million           2,517         2,564         1,824           +4.1%         +1.9%         +4.4%         +           +1.6%         +5.0%         +2.2%         +           36         16         1		HealthCare	
	Phai	armaceuticals Consumer Health			
	Quarter	Quarter	Quarter	1st Quarter 2013	
	€ million	€ million	€ million	€ million	_
Net sales (external)	2,517	2,564	1,824	1,879	
Change	+4.1%	+1.9%	+4.4%	+3.0%	
Currency-adjusted change	+1.6%	+5.0%	+2.2%	+4.9%	
Intersegment sales	36	16	1	1	
Net sales (total)	2,553	2,580	1,825	1,880	
EBIT	505	601	236	321	
EBIT before special items	520	610	341	343	
EBITDA before special items	740	832	441	445	
Gross cash flow*	488	582	316	305	
Net cash flow*	318	553	181	252	
Depreciation, amortization and impairments	220	229	203	102	
Number of employees (as of March 31)**	37,500	37,500	17,900	18,200	

<sup>2012</sup> figures restated

		Europe	North America			
	1st Quarter 2012	Quarter Quarter		1st Quarter 2013		
	€ million	€ million	€ million	€ million		
Net sales (external) – by market	4,065	4,043	2,571	2,758		
Change	+1.9%	-0.5%	+13.9%	+7.3%		
Currency-adjusted change	+1.9%	-0.3%	+9.6%	+8.1%		
Net sales (external) – by point of origin	4,480	4,420	2,551	2,728		
Change	+3.0%	-1.3%	+12.0%	+6.9%		
Currency-adjusted change	+2.9%	-1.2%	+7.6%	+7.7%		
Interregional sales	2,069	2,207	773	807		
EBIT	988	1,131	457	507		
Number of employees (as of March 31) *	53,700	52,700	15,500	15,400		

<sup>2012</sup> figures restated

<sup>\*</sup> For definition see chapter 8 "Financial Position of the Bayer Group."

<sup>\*\*</sup> Number of employees in full-time equivalents

<sup>\*</sup> Number of employees in full-time equivalents

[Table 26]

									[Table 26]
(	CropScience	Mate	erialScience		Reconciliation Corporate Center and Consolidation  1st 1st 1st 1st Quarter Quarter 2013 2012 2013				
(	CropScience	Mate	erialScience	All Othe	r Segments				Group
1st Quarter 2012	1st Quarter 2013	1st Quarter 2012	1st Quarter 2013	1st Quarter 2012				1st Quarter 2012	1st Quarter 2013
€ million	€ million	€ million	€ million	€ million					
 2,610	2,764	2,787	2,775	315	283	1	1	10,054	10,266
+15.6%	+5.9%	+3.8%	-0.4%	+3.3%	-10.2%		-	+6.8%	+2.1%
+13.6%	+7.5%	+1.5%	+0.6%	+3.3%	-9.8%	_	-	+4.6%	+3.9%
6	7	11	14	463	515	(517)	(553)	_	_
2,616	2,771	2,798	2,789	778	798	(516)	(552)	10,054	10,266
854	964	121	42	(19)	(25)	(66)	(132)	1,631	1,771
 864	969	121	43	20	(17)	(66)	(132)	1,800	1,816
984	1,081	279	204	64	22	(65)	(131)	2,443	2,453
681	743	209	177	(42)	89	(52)	(89)	1,600	1,807
(655)	(817)	33	(100)	(14)	322	374	117	237	327
121	113	158	161	44	39	1	1	747	645
21,000	21,200	14,700	14,400	19,900	19,600	600	700	111,600	111,600

[Table 27]

	Asia/Pacific		in America/ Middle East	Re	conciliation		Total
1st Quarter 2012	1st Quarter 2013	1st Quarter 2012	1st Quarter 2013	1st Quarter 2012	1st Quarter 2013	1st Quarter 2012	1st Quarter 2013
€ million	€ million	€ million	€ million	€ million	€ million	€ million	€ million
 1,998	2,070	1,420	1,395		_	10,054	10,266
 +8.0%	+3.6%	+7.7%	-1.8%		-	+6.8%	+2.1%
 +1.7%	+7.9%	+8.2%	+3.1%		-	+4.6%	+3.9%
1,923	2,018	1,100	1,100		-	10,054	10,266
+9.1%	+4.9%	+7.4%	0.0%		-	+6.8%	+2.1%
+2.6%	+9.4%	+8.6%	+6.4%		-	+4.6%	+3.9%
144	155	110	117	(3,096)	(3,286)	_	-
155	182	97	83	(66)	(132)	1,631	1,771
26,100	26,900	16,300	16,600		-	111,600	111,600

### **Explanatory Notes**

#### **ACCOUNTING POLICIES**

Pursuant to Section 37x Paragraph 3 of the German Securities Trading Act, the consolidated interim financial statements as of March 31, 2013 have been prepared in condensed form according to the International Financial Reporting Standards (IFRS) – including IAS 34 – of the International Accounting Standards Board (IASB), London, which are endorsed by the European Union, and the Interpretations of the IFRS Interpretations Committee in effect at the closing date.

Reference should be made as appropriate to the Notes to the Consolidated Financial Statements for the 2012 fiscal year, particularly with regard to the main recognition and measurement principles, except where financial reporting standards have been applied for the first time in 2013 or accounting policies have changed.

### FINANCIAL REPORTING STANDARDS APPLIED FOR THE FIRST TIME IN 2013 AND CHANGES IN ACCOUNTING POLICIES

The following new financial reporting standards had no impact, or no material impact, on the presentation of the Group financial position or results of operations, or on earnings per share.

IFRS 10 (Consolidated Financial Statements) sets forth the requirements for the preparation and presentation of consolidated financial statements and supersedes IAS 27 (Consolidated and Separate Financial Statements) and SIC-12 (Consolidation – Special Purpose Entities). The standard defines a uniformly applicable control concept for all company forms to serve as the basis for determining which companies are to be fully consolidated. The Bayer Group is deemed to control another company when it is exposed, or has rights, to variable returns from its involvement with that company and has the ability to affect those returns through its power over the company. IFRS 10 was applied for the first time retrospectively in compliance with the transitional provisions.

**IFRS 12 (Disclosure of Interests in Other Entities)** revises the requirements for the information to be disclosed in the notes to the financial statements about interests in subsidiaries, associates, joint arrangements and non-consolidated structured entities. None of these provisions are applicable in interim financial statements unless material circumstances result in a disclosure obligation. Explanatory notes in this regard have not been included in the condensed consolidated interim financial statements.

The revised IAS 27 (Separate Financial Statements) is now devoted entirely to accounting for interests in subsidiaries, associates and joint ventures in IFRS separate financial statements.

IFRS 13 (Fair Value Measurement) provides a uniform definition of fair value and how it is measured. Fair value is now defined as the price that would be received to sell an asset or paid to transfer a liability. IFRS 13 also requires specific notes to the consolidated financial statements for assets and liabilities measured at fair value. IAS 34 requires for the first time that certain explanatory notes pertaining to the fair values of financial instruments carried at amortized cost or measured at fair value also be included in interim financial statements. IFRS 13 was applied for the first time prospectively.

IFRS 7 (Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7)) requires gross and net offsetting amounts reflected in the statement of financial position – along with other existing rights of set-off that do not meet the requirements for set-off in the statement of financial position – to be presented in tabular form, unless a different form of presentation is more appropriate. The amendments are to be applied retrospectively. This provision is not applicable in interim financial statements unless material circumstances result in a disclosure obligation. Explanatory notes in this regard have not been included in the condensed consolidated interim financial statements.

Pursuant to the amendments to IAS 1 (Presentation of Financial Statements) published in June 2011, items of other comprehensive income are for the first time reported separately according to whether or not they may subsequently become reclassifiable to profit or loss.

In addition, the first-time application of the following financial reporting standards was of material importance and the prior-year figures were therefore restated as of January 1, 2013.

IAS 19 Employee Benefits (Revised 2011), referred to in the following as IAS 19R, contains revised accounting rules for defined benefit pension plans and severance agreements. Contrary to the previous rule, IAS 19R requires that past service cost be recognized immediately in profit and loss. In addition, net interest cost calculated on the net pension liability by applying a discount rate for high-quality corporate bonds is now recognized in profit or loss. Measurement effects resulting from actuarial gains and losses and the effect of the asset ceiling are recognized outside profit or loss in the statement of comprehensive income. Net interest expense continues to be recognized in the financial result.

IAS 19R further specifies that severance payments to be earned in future periods must be recognized in profit or loss over the respective period of service. This revision led to a change in the accounting for top-up payments to employees under pre-retirement part-time working agreements in Germany. In the past, provisions were established at the time the offer of a pre-retirement part-time working agreement was made or the agreement was concluded, even when service remained to be provided by the employee in the future.

Bayer Stockholders' Newsletter

Notes Explanatory Notes

Condensed Consolidated Interim Financial Statements as of March 31, 2013

The Bayer Group is applying IAS 19R retrospectively. The data in the statement of financial position as of January 1, 2012, and in the income statement and the statement of comprehensive income for the first quarter of 2012 were restated due to changes in accounting policies for past service cost and severance-payment expenses and in light of the first-time application of the net interest method to net pension obligations. In view of the clarifying information contained in IAS 19R, "other post-employment benefit obligations" in Germany (particularly from pre- and early retirement obligations) were reclassified from provisions for pensions and other post-employment benefits to other provisions for severance obligations.

Deferred taxes were recognized upon the retrospective application of IAS 19R.

IFRS 11 (Joint Arrangements) prescribes the accounting for joint arrangements and supersedes IAS 31 (Interests in Joint Ventures) and SIC-13 (Jointly Controlled Entities – Non-Monetary Contributions by Venturers). A joint arrangement as defined by IFRS 11 is deemed to exist if the Bayer Group through a contractual agreement jointly controls activities managed with a third party. Joint control is only deemed to exist if decisions regarding the jointly managed activities require the unanimous consent of the parties sharing control. Joint arrangements are classified as either joint operations or joint ventures. The Bayer Group recognizes in relation to its interest in joint operations its share of assets, liabilities, revenues and expenses in accordance with its rights and obligations. The investment in a joint venture is accounted for using the equity method in accordance with the provisions of the amended IAS 28 (Investments in Associates and Joint Ventures). IFRS 11 was applied retrospectively in compliance with the transitional provisions.

Due to the first-time application of IFRS 11, Lyondell Bayer Manufacturing Maasvlakte vof, Netherlands – which was previously accounted for using the equity method – is now accounted for as a joint operation and therefore the share of the Bayer Group in the assets, liabilities, expenses and revenues is included in the consolidated financial statements in accordance with the Bayer Group's rights and obligations. The  $\[ \in \]$ 15 million difference, arising from the reclassification, between the previous carrying amount according to the equity method and the pro-rated net assets was reflected as a reduction in other reserves.

Pursuant to IFRS 11, the joint ventures Bayer IMSA, S.A. de C.V., Mexico, and Bayer Zydus Pharma Private Limited, India, which were previously included by proportionate consolidation, are now accounted for using the equity method.

The interest in Baulé s.A.S., France, was accounted for retrospectively for the first quarter of 2012 using the equity method. Prior to the application of IFRS 11 it was included by proportionate consolidation. The remaining shares of Baulé were acquired effective March 31, 2012, and the company has been fully consolidated since that date.

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#### CHANGE IN THE REPORTING OF LONG-TERM STOCK-BASED COMPENSATION

The following change in accounting policies with effect from January 1, 2013, impacted segment reporting.

In 2013 Bayer adjusted the allocation of the stock-based compensation (long-term incentive – LTI) among the segments to increase the transparency and information value of its segment reporting and improve planning and steering processes. A normalized expense based on 100% target attainment is now allocated to the respective operating segments. Higher or lower expenses arising from fluctuations in the performance of Bayer stock are no longer allocated to the operating segments but instead reflected in the reconciliation under Corporate Center and Consolidation. The prior-year figures are restated accordingly.

**Accounting Changes: LTI** 

[Table 28]

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2012
	€ million	€ million	€ million	€ million	€ million
EBIT/EBITDA					
Pharmaceuticals	(1)	1	21	12	33
Consumer Health	_	_	14	9	23
CropScience	3	1	8	4	16
MaterialScience	1	_	5	4	10
All Other Segments	1	1	4	3	9
Corporate Center and Consolidation	(4)	(3)	(52)	(32)	(91)
Group		_			-

The effects that the new financial reporting standards and other changes in accounting policies, applied for the first time in 2013, would have had on the relevant figures for the prior-year period or the respective opening/closing dates are shown in tables 29–35.

## ACCOUNTING CHANGES: BAYER GROUP CONSOLIDATED INCOME STATEMENT FOR THE FIRST QUARTER OF 2012

Accounting Changes: Consolidated Income Statement (Previous Year)

[Table 29]

	<u>-                                      </u>				
					1st Quarter 2012
			Acc	counting changes	
				IFRS 11	
	Before accounting changes	IAS 19R (2011)	Transition to accounting for share in assets and liabilities	Transition to equity method	After accounting changes
	€ million	€ million	€ million	€ million	€ million
	10,056			(2)	10,054
s sold	(4,750)		(6)	1	(4,755)
	5,306		(6)	(1)	5,299
penses	(2,297)			2	(2,295)
r operating expenses	(390)	(2)		1	(391)
	1,637	(2)	(6)	2	1,631
nod loss	(12)		8	(2)	(6)
cial expenses	(276)	(17)			(293)
lt	(177)	(17)	8	(2)	(188)
ne taxes	1,460	(19)	2		1,443
	(409)	8		(1)	(402)
200	1,051	(11)		(1)	1,041
ter taxes h attributable to Bayer AG stockholders (net income)	1,051	(11)	2	(1)	1,041
in attributable to bayer Ad stockholders (liet lilcollie)	1,030	(11)	2	(1)	1,040

<sup>\*</sup> EBIT = earnings before financial result and taxes

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#### ACCOUNTING CHANGES: BAYER GROUP CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FIRST QUARTER OF 2012

Accounting Changes: Consolidated Statement of Comprehensive Income (Previous Year)

[Table 30]

The state of the s	(	/			11001000
					1st Quarter 2012
			Acc	counting changes	
				IFRS 11	
	Before accounting changes	IAS 19R (2011)	Transition to accounting for share in assets and liabilities	Transition to equity method	After accounting changes
	€ million	€ million	€ million	€ million	€ million
Income after taxes	1,051	(11)	2	(1)	1,041
of which attributable to Bayer AG stockholders	1,050	(11)	2	(1)	1,040
Changes in actuarial gains/losses on defined benefit obligations for pensions and other post-employment					
benefits and effects of the asset ceiling	(375)	17			(358)
Income taxes	98	(7)			91
Change in the amount recognized outside profit or loss (actuarial gains/losses on defined benefit obligations for pensions and other post-employment benefits and effects of the asset ceiling)	(277)	10			(267)
Total changes recognized outside profit or loss that will not be reclassified to profit or loss	(277)	10			(267)
Change in exchange differences recognized on translation of operations outside the eurozone	(11)			(1)	(12)
Change in the amount recognized outside profit or loss (exchange differences)	(11)			(1)	(12)
Total changes recognized outside profit or loss that may be reclassified subsequently to profit or loss	23			(1)	22
Total changes recognized outside profit or loss	(256)	10		(1)	(247)
of which attributable to Bayer AG stockholders	(256)	10		(1)	(247)
Total comprehensive income	795	(1)	2	(2)	794
of which attributable to Bayer AG stockholders	794	(1)	2	(2)	793

## ACCOUNTING CHANGES: BAYER GROUP CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF JANUARY 1, 2012

Accounting Changes: Consolidated Statement of Financial Position as of January 1, 2012

[Table 31]

Accounting changes, consolidated Statement of Financial Fosition	as or surrainy 1, 2012				[Table 31]
					Jan. 1, 2012
			Acc		
				IFRS 11	
	Before accounting changes	IAS 19R (2011)	Transition to accounting for share in assets and liabilities	Transition to equity method	After accounting changes
	€ million	€ million	€ million	€ million	€ million
Noncurrent assets					
Goodwill	9,160			(12)	9,148
Other intangible assets	10,295			(11)	10,284
Property, plant and equipment	9,823		66	(2)	9,887
Investments accounted for using the equity method	319		(89)	35	265
Other financial assets	1,364		(17)	1	1,348
Deferred taxes	1,311	1			1,312
	32,697	1	(40)	11	32,669
Current assets					
Inventories	6,368	_	9	(7)	6,370
Trade accounts receivable	7,061	-	_	(1)	7,060
Other receivables	1,628	_	6	2	1,636
Claims for income tax refunds	373	-	_	(1)	372
Cash and cash equivalents	1,770	-	4	(3)	1,771
	20,068		19	(10)	20,077
Total assets	52,765	1	(21)	1	52,746
Equity					
Other reserves	10,928	3	(23)	4	10,912
Equity attributable to Bayer AG stockholders	19,212	3	(23)	4	19,196
	19,271	3	(23)	4	19,255
Noncurrent liabilities					
Provisions for pensions and other post-employment benefits	7,870	(83)			7,787
Other provisions	1,649	78		(1)	1,726
Deferred taxes	2,116	3	(3)		2,116
	20,104	(2)	(3)	(1)	20,098
Current liabilities					•
Other provisions	4,218	_		(1)	4,217
Financial liabilities	3,684	_		(1)	3,683
Trade accounts payable	3,779	_	7	(1)	3,785
Other liabilities	1,630	_	(2)	1	1,629
	13,390		5	(2)	13,393
Total equity and liabilities	52,765	1	(21)		52,746
Total equity and nabinates	32,703		(21)		32,740

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## ACCOUNTING CHANGES: BAYER GROUP CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF MARCH 31, 2012

 $Accounting \ Changes: \ Consolidated \ Statement \ of \ Financial \ Position \ as \ of \ March \ 31, \ 2012$ 

[Table 32]

Accounting changes: consonated statement of i manetar i osition	us of March 51, 20				[Tuble 32
					March 31, 2012
			Acc	counting changes	
				IFRS 11	
	Before accounting changes	IAS 19R (2011)	Transition to accounting for share in assets and liabilities	Transition to equity method	After accounting changes
	€ million	€ million	€ million	€ million	€ million
Noncurrent assets					
Property, plant and equipment	9,530	_	59	(2)	9,587
Investments accounted for using the equity method	306	_	(85)	3	224
Other financial assets	1,371	_	(17)	1	1,355
Deferred taxes	1,304	1		(1)	1,304
	31,973	1	(43)	1	31,932
Current assets					
Inventories	6,545		13	(4)	6,554
Trade accounts receivable	8,737		35	4	8,776
Other receivables	1,903		6	(3)	1,906
Cash and cash equivalents	1,306		(29)	(1)	1,276
	22,343		25	(4)	22,364
Total assets	54,316	1	(18)	(3)	54,296
Equity					
Other reserves	11,722	2	(21)	2	11,705
Equity attributable to Bayer AG stockholders	20,006	2	(21)	2	19,989
	20,065	2	(21)	2	20,048
Noncurrent liabilities					
Provisions for pensions and other post-employment benefits	8,135	(76)			8,059
Other provisions	1,775	73			1,848
Deferred taxes	1,850	2	(3)		1,849
	20,109	(1)	(3)		20,105
Current liabilities					
Financial liabilities	3,713			(1)	3,712
Trade accounts payable	3,452		6	(2)	3,456
Other liabilities	1,712			(2)	1,710
	14,142		6	(5)	14,143
	· ·				
Total equity and liabilities	54,316	1	(18)	(3)	54,296

# ACCOUNTING CHANGES: BAYER GROUP CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2012

Accounting Changes: Consolidated Statement of Financial Position as of December 31, 2012

[Table 33]

	_					
		Dec.				
				IFRS 11		
	Before accounting changes	IAS 19R (2011)	Transition to accounting for share in assets and liabilities	Transition to equity method	After accounting changes	
	€ million	€ million	€ million	€ million	€ million	
Noncurrent assets						
Property, plant and equipment	9,863		37	(2)	9,898	
Investments accounted for using the equity method	284		(63)	4	225	
Other financial assets	1,324		(17)	1	1,308	
Deferred taxes	1,581	(1)		(1)	1,579	
	32,350	(1)	(43)	2	32,308	
Current assets						
Inventories	6,980		14	(3)	6,991	
Trade accounts receivable	7,431			2	7,433	
Other financial assets	856			1	857	
Other receivables	1,648		8	(1)	1,655	
Cash and cash equivalents	1,695		5	(2)	1,698	
	18,986		27	(3)	19,010	
Total assets	51,336	(1)	(16)	(1)	51,318	
Equity						
Other reserves	10,185	1	(21)	2	10,167	
Equity attributable to Bayer AG stockholders	18,469	1	(21)	2	18,451	
	18,569	1	(21)	2	18,551	
Noncurrent liabilities						
Provisions for pensions and other post-employment benefits	9,373	(127)			9,246	
Other provisions	1,986	125	_		2,111	
Deferred taxes	938	_	(3)	_	935	
	19,668	(2)	(3)	_	19,663	
Current liabilities						
Financial liabilities	2,570			(2)	2,568	
Trade accounts payable	4,295		11	(1)	4,305	
Other liabilities	1,318		(3)		1,315	
	13,099		8	(3)	13,104	
Total equity and liabilities	51,336	(1)	(16)	(1)	51,318	

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# ACCOUNTING CHANGES: BAYER GROUP CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FIRST QUARTER OF 2012

Accounting Changes: Consolidated Statement of Cash Flows (Previous Year)

[Table 34]

Accounting Changes: Consolidated Statement of Cash Flows (Frevious	is tear)				[Table 34]
					1st Quarter 2012
		IFRS 11			
	Before accounting changes	IAS 19R (2011)	Transition to accounting for share in assets and liabilities	Transition to equity method	After accounting changes
	€ million	€ million	€ million	€ million	€ million
Income after taxes	1,051	(11)	2	(1)	1,041
Income taxes	409	(8)	_	1	402
Financial result	177	17	(8)	2	188
Depreciation, amortization and impairments	740		7		747
Change in pension provisions	(130)	4	_	_	(126)
Gross cash flow	1,595	2	1	2	1,600
			_		
Decrease (increase) in inventories	(205)		(4)		(209)
Decrease (increase) in trade accounts receivable	(1,768)		(35)	(5)	(1,808)
(Decrease) increase in trade accounts payable	(269)			6	(263)
Changes in other working capital, other non-cash items	918	(2)	1		917
Net cash provided by (used in) operating activities (net cash flow)	271		(37)	3	237
Cash inflows from sales of property, plant, equipment and other assets	22		1		23
Cash inflows from (outflows for) noncurrent financial assets	(117)	_	4	_	(113)
Cash inflows from (outflows for) current financial assets	(542)	_	(1)	_	(543)
Net cash provided by (used in) investing activities	(897)		4		(893)
Change in cash and cash equivalents due to business activities	(466)		(33)	3	(496)
Cash and cash equivalents at beginning of period	1,770			(3)	1,767
Change in cash and cash equivalents due to exchange rate movements	2		4	(1)	5
Cash and cash equivalents at end of period	1,306	_	(29)	(1)	1,276

#### ACCOUNTING CHANGES: KEY DATA BY SEGMENT FOR THE FIRST QUARTER OF 2012

Accounting Changes: Key Data By Segment (Previous Year)

[Table 35]

J = 1 J = 1 , T = 1 , T = 3						
						1st Quarter 2012
				Acc	counting changes	
				IFRS 11		
	Before accounting changes	IAS 19R (2011)	Transition to accounting for share in assets and liabilities	Transition to equity method	LTI	After accounting changes
	€ million	€ million	€ million	€ million	€ million	€ million
Net sales	10,056			(2)		10,054
Pharmaceuticals	2,517	-	_	_	_	2,517
Consumer Health	1,825	_		(1)		1,824
CropScience	2,610					2,610
MaterialScience	2,788			(1)		2,787
All Other Segments	315					315
Corporate Center and Consolidation	1	_				1
EBIT	1,637	(2)	(6)	2		1,631
Pharmaceuticals	505	(1)		2	(1)	505
Consumer Health	236	_				236
CropScience	851	_			3	854
MaterialScience	127	(1)	(6)			121
All Other Segments	(20)				1	(19)
Corporate Center and Consolidation	(62)				(4)	(66)
			_			
EBITDA	2,377	(2)	1	2	_	2,378
Pharmaceuticals	725	(1)		2	(1)	725
Consumer Health	439					439
CropScience	972		_		3	975
MaterialScience	278	(1)	1	_	1	279
All Other Segments	24	_			1	25
Corporate Center and Consolidation	(61)	_			(4)	(65)

#### **CHANGES IN UNDERLYING PARAMETERS**

Changes in the underlying parameters relate primarily to currency exchange rates and the interest rates used to calculate pension obligations.

The exchange rates for major currencies against the euro varied as follows:

#### **Exchange Rates for Major Currencies**

[Table 36]

			Closing Rate		Average Rate		
€1		Dec. 31, 2012	March 31, 2012	March 31, 2013	1st Quarter 2012	1st Quarter 2013	
ARS	Argentina	6.48	5.83	6.56	5.68	6.61	
BRL	Brazil	2.69	2.45	2.59	2.32	2.64	
CAD	Canada	1.31	1.33	1.30	1.31	1.33	
CHF	Switzerland	1.21	1.20	1.22	1.21	1.23	
CNY	China	8.22	8.41	7.96	8.26	8.22	
GBP	United Kingdom	0.82	0.83	0.85	0.83	0.85	
JPY	Japan	113.61	109.56	120.87	103.67	121.42	
MXN	Mexico	17.18	17.02	15.81	17.03	16.71	
USD	United States	1.32	1.34	1.28	1.31	1.32	

The most important interest rates used to calculate the present value of pension obligations are given below:

#### **Discount Rate for Pension Obligations**

[Table 37]

	Dec. 31, 2012	March 31, 2012	March 31, 2013
	%	%	%
Germany	3.20	4.10	3.10
United Kingdom	4.40	4.65	4.35
United States	3.60	4.30	3.80

#### SEGMENT REPORTING

The following table contains the reconciliation of EBIT of the segments to income before income taxes of the Group.

#### Reconciliation of Segments' EBITDA Before Special Items to Group Income Before Income Taxes

[Table 38]

	1st Quarter 2012	1st Quarter 2013
	€ million	€ million
EBITDA before special items of segments	2,508	2,584
EBITDA before special items of Corporate Center	(65)	(131)
EBITDA before special items	2,443	2,453
Depreciation, amortization and impairment losses before special items of segments	(642)	(636)
Depreciation, amortization and impairment losses before special items of Corporate Center	(1)	(1)
Depreciation, amortization and impairment losses before special items	(643)	(637)
EBIT before special items of segments	1,866	1,948
EBIT before special items of Corporate Center	(66)	(132)
EBIT before special items	1,800	1,816
Special items of segments	(169)	(45)
Special items of Corporate Center	_	-
Special items	(169)	(45)
EBIT of segments	1,697	1,903
EBIT of Corporate Center	(66)	(132)
EBIT	1,631	1,771
Financial result	(188)	(190)
Income before income taxes	1,443	1,581

#### **COMPANIES CONSOLIDATED**

#### Changes in the scope of consolidation

As of March 31, 2013, the Bayer Group comprised 288 fully or proportionately consolidated companies (December 31, 2012: 291 companies). Two companies with joint operations were included by proportionate consolidation according to IAS 11 (Joint Arrangements). In addition, three joint ventures and two associated companies were accounted for in the consolidated financial statements using the equity method according to IAS 28 (Investments in Associates and Joint Ventures) (December 31, 2012: four associated companies).

#### Acquisitions and divestitures

#### Acquisitions

On January 2, 2013, HealthCare acquired the U.S. company Teva Animal Health Inc. The acquisition broadens HealthCare's range of anti-infective solutions for livestock and expands the existing product offering to include reproductive hormones. The transaction also adds dermatological products for companion animals, pet wellness products and nutraceuticals to the company's portfolio. The parties agreed on a provisional one-time payment of €40 million plus potential milestone payments, for which an amount of €46 million was included in the purchase price allocation. The milestone payments are mainly dependent on the achievement of various sales targets and product approvals. The purchase price pertained mainly to product trademarks.

On January 18, 2013, CropScience acquired Prophyta Biologischer Pflanzenschutz GmbH, a leading supplier of biological crop protection products headquartered in Malchow on the island of Poel in the German state of Mecklenburg-Western Pomerania. In addition to research and development facilities, the acquisition also includes state-of-the-art production and formulation facilities in the city of Wismar. The acquisition complements the CropScience portfolio and supports the establishment of a leading range of complete agricultural solutions. A provisional one-time payment of €25 million was agreed. The purchase price pertained mainly to technologies, research and development projects and goodwill. In addition, two related distribution rights were acquired for €5 million.

On March 15, 2013, CropScience completed the acquisition of soybean seed producer Wehrtec Ltda and the soybean business of Agricola Wehrmann Ltda. Both companies are headquartered in Cristalina in the Brazilian state of Goiás. This transaction strengthens the research and development activities of CropScience in soybeans and contributes to the development of varieties tailored to the requirements of Brazilian soybean growers. A purchase price of €37 million was agreed along with potential milestone payments of up to €11 million. The purchase price pertained mainly to marketable crop plants, breeding material and goodwill.

The purchase price allocations for Teva Animal Health Inc. and for Wehrtec Ltda and Agricola Wehrmann Ltda currently remain incomplete pending compilation and review of the relevant financial information. It is therefore possible that changes will be made in the allocation of the purchase price to the individual assets and liabilities.

The effects of these transactions on the Group's assets and liabilities as of the respective acquisition dates are shown in the table. Net of acquired cash and cash equivalents and including payments relating to acquisitions made in previous years, they resulted in the following cash outflow:

#### Acquired Assets and Assumed Liabilities in the 1st Quarter of 2013

[Table 39]

	Fair value
	€ million
Goodwill	39
Other intangible assets	110
Property, plant and equipment	22
Other noncurrent assets	1
Inventories	16
Other current assets	3
Deferred tax assets	12
Cash and cash equivalents	1
Other provisions	(1)
Financial liabilities	(1)
Other liabilities	(4)
Deferred tax liabilities	(42)
Net assets	156
Non-controlling interest	-
Changes in non-controlling interest	-
Net purchase prices	156
Acquired cash and cash equivalents	(1)
Liabilities for future payments	(33)
Payments for previous years' acquisitions	2
Net cash outflow for acquisitions	124

The cash outflows for acquisitions and for the purchase of additional interests in subsidiaries in the first quarter of 2012 amounted to €50 million and related mainly to the purchase of the remaining 50% interest in the systems house joint venture Baulé s.a.s., France.

#### Divestitures

No divestitures were made in the first quarter of 2013. We received further revenue-based payments of €17 million (Q1 2012: €27 million) in connection with the transfer of the hematological oncology portfolio to Genzyme Corp., United States, effected in May 2009.

#### FINANCIAL INSTRUMENTS

The following table shows the carrying amounts and fair values of financial assets and liabilities by category of financial instrument and a reconciliation to the corresponding line item in the statements of financial position. Since the line items "Other receivables," "Trade accounts payable" and "Other liabilities" contain both financial instruments and non-financial assets or liabilities (such as other tax receivables or advance payments for services to be received in the future), the reconciliation is shown in the column headed "Non-financial assets/liabilities."



Carrying Amounts and Fair Values of Financial Instrur	nents						[Table 40]
						M	arch 31, 2013
		Carried at amortized cost			Carried at fair value	Non-finan- cial assets/ liabilities	
			Based on quoted prices in active markets	Based on market- derived data	Based on individual measure-ment parameters		Carrying amount in
	Carrying amount March 31, 2013	Fair value (for informa- tion)	Carrying amount	Carrying amount	Carrying amount	Carrying amount	the state- ment of financial position
	€ million	€ million	€ million	€ million	€ million	€ million	€ million
Trade accounts receivable	9,190						9,190
Loans and receivables	9,190	9,186					9,190
Other financial assets	1,000		315	565	31		1,911
Loans and receivables	864	864					864
Available-for-sale financial assets	33		315	5			353
Held-to-maturity financial assets	103	106					103
Derivatives that qualify for hedge accounting		- 100		297			297
Derivatives that do not qualify							
for hedge accounting				263	31		294
Other receivables	630					1,312	1,942
Loans and receivables	630	631					630
Non-financial assets						1,312	1,312
Cash and cash equivalents	1,479						1,479
Loans and receivables	1,479	1,479					1,479
Total financial assets	12,299		315	565	31		13,210
of which loans and receivables	12,163		313				12,163
		· ·					, , , ,
Financial liabilities	9,143			409			9,552
Carried at amortized cost	9,143	9,557					9,143
Derivatives that qualify for hedge accounting				202			202
Derivatives that do not qualify for hedge accounting				207			207
Trade accounts payable	3,803						3,861
Carried at amortized cost	3,803	3,803					3,803
Non-financial liabilities						58	58
Other liabilities				88	22	968	1,824
Carried at amortized cost	746	746					746
Derivatives that qualify for hedge accounting				59			59
Derivatives that do not qualify							
for hedge accounting				29	22		51
Non-financial liabilities						968	968
7.16							
Total financial liabilities  of which carried at amortized cost	13,692 13,692			497	22		14,211 13,692
							13,072
of which derivatives that qualify for hedge accounting				261			261
of which derivatives that do not qualify for hedge accounting				236	22		258

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The loans and receivables included in other financial assets and the financial liabilities measured at amortized cost also contain receivables and liabilities, respectively, under finance leases where Bayer is the lessor or lessee and which therefore have to be measured in accordance with IAS 17.

The fair value stated for receivables, loans, held-to-maturity financial investments and non-derivative financial liabilities is the present value of the respective future cash flows. This was determined by discounting the cash flows at a closing-date interest rate that takes into account the term of the assets or liabilities and the creditworthiness of the counterparty. Where a market price was available, however, this was deemed to be the fair value.

Because of the short maturities of most trade accounts receivable and payable, other receivables and liabilities, and cash and cash equivalents, their carrying amounts at the closing date did not significantly differ from the fair values.

The fair values "based on market-derived data" were determined from discounted cash flows and market-based valuation parameters.

The changes in the net amount of financial assets and liabilities recognized at fair value based on individual measurement parameters were as follows:

### Changes in the Net Amount of Financial Assets and Liabilities Recognized at Fair Value Based on Individual Measurement Parameters

[Table 41]

	2013
	€ million
Carrying amounts, January 1	22
Changes recognized in profit or loss	(13)
of which changes related to assets/liabilities still recognized in the statement of financial position	(13)
Changes recognized outside profit or loss	
Additions	-
Retirements	-
Reclassifications	_
Carrying amounts, March 31	9

No gains or losses from divestments were recorded in the first quarter of 2013. The changes recognized in profit or loss were included in other operating income or expenses.

The financial assets and liabilities based on individual measurement parameters and accounted for at fair value mainly comprised embedded derivatives required to be separated from the host contract. These were measured in light of the planned sales and purchase volumes to which the underlying host contracts relate and market data available at the closing date.

#### **LEGAL RISKS**

To find out more about the Bayer Group's legal risks, please see pages 271 to 276 of the Bayer Annual Report 2012, which can be downloaded free of charge at www.bayer.com. Since the Bayer Annual Report 2012, the following significant changes have occurred in respect of the legal risks:

#### **HEALTHCARE**

#### **Product-related litigations**

Yasmin<sup>™</sup>/YAZ<sup>™</sup>: As of April 15, 2013, the number of lawsuits pending in the United States and served upon Bayer was about 10,200. In addition, about 1,340 asserted claims were pending that have not been filed in court. The number of claimants in the pending lawsuits and claims totaled about 14,500 (excluding claims already settled). Claimants allege that they have suffered personal injuries, some of them fatal, from the use of Bayer's drospirenone-containing oral contraceptive products such as Yasmin<sup>™</sup> and/or YAZ<sup>™</sup> or from the use of Ocella<sup>™</sup> and/or Gianvi<sup>™</sup>, generic versions of Yasmin<sup>™</sup> and YAZ<sup>™</sup>, respectively, marketed by Barr Laboratories, Inc. in the United States.

As of April 15, 2013, Bayer had reached agreements, without admission of liability, to settle the claims of approximately 5,700 claimants in the U.S. for a total amount of about US\$1.18 billion. Bayer has only been settling claims in the U.S. for venous clot injuries (deep vein thrombosis or pulmonary embolism) after a case-specific analysis of medical records on a rolling basis. Such injuries are alleged by about 2,900 of the pending unsettled claimants. Bayer will continue to consider the option of settling such individual lawsuits in the U.S. on a case-by-case basis.

About 9,000 of the claimants in the pending u.s. lawsuits allege gallbladder injury. In March 2013, Bayer agreed to settle, without admission of liability, lawsuits in which plaintiffs allege a gallbladder injury for a total maximum aggregate amount of us\$24 million. Bayer may withdraw from the settlement if fewer than 90 percent of those who are eligible choose to participate.

#### **Patent disputes**

YAZ<sup>TM</sup>: In the patent infringement proceedings against Watson, Sandoz and Lupin, the u.s. Court of Appeals for the Federal Circuit in April 2013 invalidated Bayer's patent claims and reversed last year's judgment by the lower court. Bayer disagrees with the appellate court's decision and will consider its legal options.

**Finacea<sup>™</sup>:** In March 2013, Bayer filed a patent infringement suit in a u.s. federal court against Glenmark Generics Ltd. In January 2013, Bayer had received a notice from Glenmark that Glenmark had filed an ANDA IV seeking approval of a generic version of Bayer's Finacea<sup>™</sup> topical gel in the United States.

#### **RELATED PARTIES**

Our business partners include companies in which an interest is held, and companies with which members of the Supervisory Board of Bayer AG are associated. Transactions with these companies are carried out on an arm's-length basis. Business with such companies was not material from the viewpoint of the Bayer Group. The Bayer Group was not a party to any transaction of an unusual nature or structure that was material to it or to companies or persons closely associated with it. Business transactions with companies accounted for in the consolidated financial statements using the equity method, or at cost less impairment charges, mainly comprised trade in goods and services. The value of these transactions was, however, immaterial from the point of view of the Bayer Group. The same applies to financial receivables and payables vis-à-vis related parties.

Leverkusen, April 23, 2013 Bayer Aktiengesellschaft

The Board of Management

Dr. Marijn Dekkers

Werner Baumann Michael König Prof. Dr. Wolfgang Plischke Dr. Richard Pott

### Financial Calendar

Annual Stockholders' Meeting 2013

Planned dividend payment date

Q2 2013 Interim Report

Q3 2013 Interim Report

2013 Annual Report

Q1 2014 Interim Report

Annual Stockholders' Meeting 2014

April 26, 2013

April 29, 2013

July 31, 2013

October 31, 2013

February 28, 2014

April 28, 2014

April 29, 2014

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Forward-Looking Statements
This Stockholders' Newsletter contains forward-looking statements based on current assumptions and forecasts made by Bayer Group or subgroup management. Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual assets, financial position, earnings, development or performance of the company and the estimates given here. These factors include those discussed in Bayer's public reports, which are available on the Bayer website at www.bayer.com. The company assumes no liability whatsoever to update these forward-looking statements or to conform them to future events or developments.

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150 Years **Science For A Better Life**