

Quilter Annual General Meeting 2020 ('AGM')

VOTE YOUR SHARES

If you would like to vote at the AGM but you cannot attend the meeting, you can appoint a Proxy to vote at the meeting on your behalf. There are two ways to do this:

- 1) Vote online at **quilter.com/vote**; or
- 2) Complete and return the Proxy Form below.

The Notice of Annual General Meeting (the 'Notice of AGM') and the Annual Report and Accounts 2019 are now available to view on the Quilter plc website at **quilter.com/annualreport**

Proxy Form and Online Voting

Vote online at **quilter.com/vote**

This Proxy Form is for use only by registered or certificated Quilter plc shareholders on the South African register and is personalised to you. If you hold your shares in a nominee/CSDP you should use the Voting Instruction Form. Neither the Company nor the Company's Registrars accept any liability for any instruction that does not comply with these conditions.

Shareholder Reference Number

Postcode/Country code

If you are not able to vote online, you can complete the Form below and return it to our Registrar, Link Market Services South Africa (Pty) Limited ('Link Market Services'), as set out overleaf. **All votes must be received by no later than 12:00 noon (SA time) on Tuesday 12 May 2020.** Guidance Notes are set out overleaf and in the Notice of AGM on pages 8 to 10.

My voting instructions are:

Indicate vote by marking a X in black ink

	Resolution	For	Against	Vote Withheld		Resolution	For	Against	Vote Withheld
1.	To receive the 2019 Report and Accounts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	10.	To re-elect Paul Matthews as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.	To approve the Remuneration Report	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	11.	To re-elect George Reid as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.	To declare a final dividend	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	12.	To re-elect Mark Satchel as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	To re-elect Paul Feeney as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	13.	To appoint PwC LLP as Auditor of the Company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	To re-elect Rosemary Harris as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	14.	To authorise the Board Audit Committee to determine the Auditor's remuneration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	To re-elect Glyn Jones as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	15.	To authorise political donations by the Company and its subsidiaries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7.	To re-elect Moira Kilcoyne as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	16.	To authorise the Company to purchase its own shares*	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8.	To re-elect Jonathan Little as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	17.	To authorise the Company to enter into Contingent Purchase Contracts for the purchase of its own shares on the JSE*	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9.	To re-elect Ruth Markland as a Director	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>					

*Special resolution

Signing Declaration

I/we being a shareholder(s) of the Company hereby appoint the **Chairman of the meeting, or[†]**

(INSERT NAME OF INDIVIDUAL YOU WISH TO ACT AS YOUR PROXY IN BLOCK LETTERS)

as my/our Proxy to vote on my/our behalf at the AGM of the Company to be held on Thursday 14 May 2020 at 11:00am (UK time), and/or any adjournment thereof. In respect of the resolutions set out in full in the Notice of AGM, I/we desire my/our Proxy to vote as indicated above.

Signature

[†]delete as appropriate

Date

Quilter plc. Registered office: Millennium Bridge House, 2 Lambeth Hill, London EC4V 4AJ.
Registered number: 06404270. Registered in England and Wales.

In September 2020 Quilter's registered office will be moving to Senator House, 85 Queen Victoria Street, London EC4V 4AB.

ATTENDING THE QUILTER PLC AGM: Impact of the Coronavirus situation

At this time, there is much uncertainty around the Coronavirus ('COVID-19') situation and the impact it may have. Our number one priority at present is to protect the health of our shareholders, directors and colleagues. For that reason, our current intention is to hold an AGM that meets our legal obligations but no more. We strongly urge shareholders wishing to attend the meeting in person to carefully consider the health implications for themselves and their families, especially if they are in a vulnerable group. **We will provide up to date information for shareholders on our AGM Hub at quilter.com/agm.** We encourage shareholders to appoint a proxy and register a voting instruction using their proxy form/voting instruction form in advance of the meeting. Please follow the instructions on the documents sent to you.

You can also submit a question to the Board ahead of the meeting by emailing the Company Secretary at companysecretary@quilter.com and we will ensure that you receive a full response. We will also publish shareholder questions and answers relating to the business of the meeting on our AGM hub at quilter.com/agm.

Guidance Notes

1. Eligibility to attend and vote

You will have the right to attend, speak and vote at the AGM if your name appears on the register of members of the Company as at 6:30pm (UK time) on Tuesday 12 May 2020. Changes to the register of members after this time will be disregarded in determining the rights of any person to attend, speak and vote at the AGM. A member is entitled to appoint a proxy to exercise all or any of his rights to attend, speak and vote at the meeting. A proxy need not be a member of the Company.

You can submit a question to the Board ahead of the meeting by emailing the Company Secretary at companysecretary@quilter.com and we will ensure that you receive a full response. We will also publish shareholder questions and answers relating to the business of the meeting on our AGM Hub at quilter.com/agm. Please ensure you visit the AGM Hub regularly for more information about the AGM.

2. Resolutions

Details of the resolutions and the biographies setting out the skills and experience of each of the Directors standing for re-election are set out in the Notice of AGM.

3. Vote Withheld

The 'Vote Withheld' option is provided to enable you to abstain on any particular resolution. However, it should be noted that a 'Vote Withheld' is not a vote in law and will not be counted in the calculation of the proportion of the votes 'For' or 'Against' a resolution.

4. Appointing multiple proxies

If you wish to appoint more than one proxy contact our Registrar, Link Market Services, whose contact details are below.

5. Proxy discretion

If you have not given specific instructions on how your proxy should vote in respect of any resolution, your proxy will have discretion to vote or abstain on that resolution, as they see fit.

Your proxy can vote, or abstain from voting, as they decide on any other business (including any motion to amend a resolution or adjourn the meeting) which may validly come before the meeting.

6. Corporate representatives

If a shareholder is a corporation, the proxy should be given under the common seal or under the hand of an officer or attorney duly authorised in writing.

7. Joint shareholders

In the case of joint holders, any joint holder may sign this Proxy Form, but the vote of the person whose name appears first in the register of members in respect of the holding or his proxy will be accepted to the exclusion of the votes of other joint holders or their proxies. If someone signs on your behalf, they must return with this Proxy Form the authority under which it is signed (or a copy of the authority certified by a solicitor or notary).

8. Returning paper Proxy Forms

You should return your signed, dated and completed Proxy Form to Link Market Services, at the address below, to reach their office by no later than 12:00 noon (SA time) on Tuesday 12 May 2020.

Please do not use this Proxy Form to communicate a change of address or any other notifications. Please contact Link Market Services separately and they will be pleased to help you.

9. Attending in person after submitting a Proxy Form

Submitting a Proxy Form in advance does not prevent you from attending and voting at the meeting in person.

10. Electronic communications

Please note that any electronic communication, including an electronic Proxy Form, found to contain a computer virus will not be accepted.

Contact our Registrar, Link Market Services:

Online

investorenquiries@linkmarketservices.co.za

Telephone

Tel: 086 140 0110/086 154 6566
(if calling from South Africa)

Tel: +27 11 029 0251/+27 11 715 3000
(if calling from overseas)

Post

Link Market Services
PO Box 10462
Johannesburg, 2000
South Africa