

Quilter Annual General Meeting 2020 ('AGM')

VOTE YOUR SHARES

If you would like to vote at the AGM but you cannot attend the meeting, you can appoint a Proxy to vote at the meeting on your behalf. There are two ways to do this:

- 1) Vote online at quilter.com/vote; or
- 2) Complete and return the Proxy Form below.

Proxy Form and Online Voting



Vote online at quilter.com/vote

5880-013-S

Voting ID

Task ID

Shareholder Reference Number

If you are not able to vote online, you can complete the Form below and return it to our Registrar, Equiniti, in the pre-paid envelope provided. **All votes must be received by no later than 11:00am (UK time) on Tuesday 12 May 2020.** Guidance Notes are set out overleaf and in the Notice of AGM on pages 8 to 10.

My voting instructions are:

Please indicate your vote by marking a X in black ink

| | Resolution | For | Against | Vote Withheld | | Resolution | For | Against | Vote Withheld |
|----|---|--------------------------|--------------------------|--------------------------|-----|---|--------------------------|--------------------------|--------------------------|
| 1. | To receive the 2019 Report and Accounts | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 10. | To re-elect Paul Matthews as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. | To approve the Remuneration Report | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 11. | To re-elect George Reid as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. | To declare a final dividend | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 12. | To re-elect Mark Satchel as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. | To re-elect Paul Feeney as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 13. | To appoint PwC LLP as Auditor of the Company | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. | To re-elect Rosemary Harris as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 14. | To authorise the Board Audit Committee to determine the Auditor's remuneration | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. | To re-elect Glyn Jones as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 15. | To authorise political donations by the Company and its subsidiaries | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. | To re-elect Moira Kilcoyne as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 16. | To authorise the Company to purchase its own Shares* | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. | To re-elect Jonathan Little as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 17. | To authorise the Company to enter into Contingent Purchase Contracts for the purchase of its own shares on the JSE* | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. | To re-elect Ruth Markland as a Director | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | | | | | |

*Special resolution

Please tick here if this proxy appointment is one of multiple appointments (see note 4)

Number of shares

Signing Declaration

I/we being a shareholder(s) of the Company hereby appoint the **Chairman of the meeting**, or[†]

(INSERT NAME OF INDIVIDUAL YOU WISH TO ACT AS YOUR PROXY IN BLOCK LETTERS)

as my/our Proxy to attend, speak and vote on my/our behalf at the AGM of the Company to be held on Thursday 14 May 2020 at 11:00am (UK time), and/or any adjournment thereof. In respect of the resolutions set out in full in the Notice of AGM, I/we desire my/our Proxy to vote as indicated above.

Signature

[†]delete as appropriate

Date

Quilter plc. Registered office: Millennium Bridge House, 2 Lambeth Hill, London EC4V 4AJ.
Registered number: 06404270. Registered in England and Wales.

In September 2020 Quilter's registered office will be moving to Senator House, 85 Queen Victoria Street, London EC4V 4AB.



ATTENDING THE QUILTER PLC AGM: Impact of the Coronavirus situation

At this time, there is much uncertainty around the Coronavirus ('COVID-19') situation and the impact it may have. Our number one priority at present is to protect the health of our shareholders, directors and colleagues. For that reason, our current intention is to hold an AGM that meets our legal obligations but no more. We strongly urge shareholders wishing to attend the meeting in person to carefully consider the health implications for themselves and their families, especially if they are in a vulnerable group. **We will provide up to date information for shareholders on our AGM Hub at quilter.com/agm.** We encourage shareholders to appoint a proxy and register a voting instruction using their proxy form/voting instruction form in advance of the meeting. Please follow the instructions on the documents sent to you.

You can also submit a question to the Board ahead of the meeting by emailing the Company Secretary at companysecretary@quilter.com and we will ensure that you receive a full response. We will also publish shareholder questions and answers relating to the business of the meeting on our AGM hub at **quilter.com/agm**.

Guidance Notes

1. Eligibility to attend and vote

You will have the right to attend, speak and vote at the AGM if your name appears on the register of members of the Company as at 6:30pm (UK time) on Tuesday 12 May 2020. Changes to the register of members after this time will be disregarded in determining the rights of any person to attend, speak and vote at the AGM. A member is entitled to appoint a proxy to exercise all or any of his rights to attend, speak and vote at the meeting. A proxy need not be a member of the Company.

You can submit a question to the Board ahead of the meeting by emailing the Company Secretary at companysecretary@quilter.com and we will ensure that you receive a full response. We will also publish shareholder questions and answers relating to the business of the meeting on our AGM Hub at quilter.com/agm. Please ensure you visit the AGM Hub regularly for more information about the AGM.

2. Resolutions

Details of the resolutions and the biographies setting out the skills and experience of each of the Directors standing for re-election are set out in the Notice of AGM.

3. Vote Withheld

The 'Vote Withheld' option is provided to enable you to abstain on any particular resolution. However, it should be noted that a 'Vote Withheld' is not a vote in law and will not be counted in the calculation of the proportion of the votes 'For' or 'Against' a resolution.

4. Appointing multiple proxies

You may appoint more than one proxy provided that each proxy is appointed to exercise the rights attached to different shares held by you. Please indicate if the proxy appointment is one of multiple appointments and the number of shares in respect of which the proxy is appointed. If you wish to appoint more than one proxy by post, each proxy must be appointed on a separate Proxy Form. Additional paper Proxy Forms may be obtained from our Registrar, Equiniti, whose contact details are below. Alternatively, you may photocopy the Proxy Form the required number of times before completing it.

All paper Proxy Forms must be signed and returned together in the same envelope and any amendments must be initialled. If you appoint more than one proxy in respect of the same shares, the latest paper Proxy Form received will be accepted in substitution for any previous appointments.

5. Proxy discretion

If you have not given specific instructions on how your proxy should vote in respect of any resolution, your proxy will have discretion to vote or abstain on that resolution, as they see fit.

Your proxy can vote, speak or abstain from voting, as they decide on any other business (including any motion to amend a resolution or adjourn the meeting) which may validly come before the meeting.

6. Corporate representatives

If a shareholder is a corporation, the proxy should be given under the common seal or under the hand of an officer or attorney duly authorised in writing.

7. Joint shareholders

In the case of joint holders, any joint holder may sign this Proxy Form, but the vote of the person whose name appears first in the register of members in respect of the holding or his proxy will be accepted to the exclusion of the votes of other joint holders or their proxies. If someone signs on your behalf, they must return with this Proxy Form the authority under which it is signed (or a copy of the authority certified by a solicitor or notary).

8. CREST members

CREST members who wish to appoint a proxy may do so by using the CREST electronic proxy instruction service. Please refer to page 9 of the Notice of AGM for further information.

9. Returning paper Proxy Forms

A pre-paid envelope is enclosed for UK postage only. From outside the UK, IOM or Channel Islands, the appropriate postage must be paid.

Please do not use this Proxy Form to communicate a change of address or any other notifications. Please contact Equiniti separately and they will be pleased to help you.

10. Attending in person after submitting a Proxy Form

Submitting a Proxy Form in advance does not prevent you from attending and voting at the meeting in person.

11. Electronic communications

Please note that any electronic communication, including an electronic Proxy Form, found to contain a computer virus will not be accepted. The use of the internet service in connection with the AGM is governed by Equiniti's conditions of use set out on the website, www.sharevote.co.uk, and may be read by logging on to that site.

Contact our Registrar, Equiniti:

Online

Help is available online at help.shareview.co.uk
From here, you will be able to email Equiniti securely with your enquiry.

Telephone

Tel: 0333 207 5953*
(if calling from the UK)
Tel: +44 (0)121 415 0113
(if calling from overseas)

Post

Equiniti Limited
Aspect House, Spencer Road
Lancing, West Sussex
BN99 6DA, United Kingdom

* Lines are open 8:30am to 5:30pm, Monday to Friday (excluding public holidays in England and Wales).