

Quilter plc General Meeting ('GM') Thursday 17 June 2021

VOTE YOUR SHARES

If you would like to vote at the GM but you cannot attend the meeting, you can appoint a Proxy to vote at the GM on your behalf. There are two ways to do this:

1) Vote online at **quilter.com/vote**; or

2) Complete and return the Proxy Form below.

The Notice of General Meeting (the 'Notice'), which forms part of the Circular, is now available to view on our website at **quilter.com/gm**

Proxy Form and Online Voting

Vote online at **quilter.com/vote**

This Proxy Form is for use only by registered or certificated Quilter plc shareholders on the South African register and is personal to you. If you hold your shares in a nominee/CSDP you should use the Voting Instruction Form. Neither the Company nor the Company's Registrars accept any liability for any instruction that does not comply with these conditions.

Shareholder Reference Number

Postcode/Country code

If you are not able to vote online, you can complete the Form below and return it to our Registrar, JSE Investor Services (Pty) Limited ('JSE Investor Services'), as set out overleaf. **All votes must be received by no later than 11:00am (SA time) on Tuesday 15 June 2021.** Guidance Notes are set out overleaf and in the Notice on pages 44 to 46.

My Voting Instructions are:

Indicate vote by marking a X in black ink

	Resolution	For	Against	Vote Withheld
1.	To approve the sale by the Company of Quilter International to Utmost, as described in the Circular to shareholders dated 17 May 2021, and to authorise the Directors to implement the transaction.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Signing Declaration

I/we being a shareholder(s) of the Company hereby appoint the **Chairman of the meeting, or[†]**

(INSERT NAME OF INDIVIDUAL YOU WISH TO ACT AS YOUR PROXY IN BLOCK LETTERS)

as my/our Proxy to vote on my/our behalf at the Company's GM to be held on Thursday 17 June 2021 at 10:00am (UK time) / 11:00am (SA time) and/or any adjournment thereof. In respect of the resolution set out in full in the Notice, I/we desire my/our Proxy to vote as indicated above.

Signature

[†]delete as appropriate

Date

Quilter plc General Meeting: Impact of COVID-19

Regrettably, in light of current UK Government guidance, and with the health and safety of our shareholders, colleagues and the wider community in mind, we are requesting that shareholders do not attend the GM in person, unless the current situation changes. We value the opportunity to engage with our shareholders and therefore encourage you to participate in the meeting.

You can submit a question to the Board ahead of the meeting by emailing the Company Secretary at companysecretary@quilter.com and we will ensure that you receive a full response. Please ensure your question is received by us no later than **5:00pm (UK time) / 6:00pm (SA time) on Friday 11 June 2021** if you would like your question answered before the voting deadline. Your questions and answers will be published on our GM Hub, quilter.com/gm, in advance of the online voting deadline. If you submit a question after this time, we will respond to you as soon as possible. We also recommend that shareholders appoint a proxy and register a voting instruction in advance of the meeting. Please follow the instructions on the documents sent to you.

We have put in place a telephone line for shareholders to be able to listen to the meeting and also have the opportunity to ask any questions on the business of the meeting. If you would like to join the meeting by telephone, please contact our Company Secretary, Patrick Gonsalves, at companysecretary@quilter.com to request your individual secure dial in details. Requests must be received no later than **10:00am (UK time) / 11:00am (SA time) on Tuesday 15 June 2021**. Please note that shareholders joining by telephone will not be able to vote on the day.

We will continue to review the arrangements for holding the GM in light of UK Government advice and the continuing situation regarding COVID-19. We will provide up to date information for shareholders on our GM Hub at quilter.com/gm. Please check the GM Hub for the latest updates.

Guidance Notes

When reading these notes, please take into account the specific arrangements for the GM which are set out in the Notice. We will continue to provide up to date information about our GM arrangements on our GM Hub at quilter.com/gm. Please ensure you check regularly for the latest updates.

1. Eligibility to attend and vote

You will have the right to attend, speak and vote at the GM if your name appears on the register of members of the Company as at 6:30pm (UK time) / 7:30pm (SA time) on Tuesday 15 June 2021. Changes to the register of members after this time will be disregarded in determining the rights of any person to attend, speak and vote at the GM. A member is entitled to appoint a proxy to exercise all or any of his rights to attend, speak and vote at the meeting. A proxy need not be a member of the Company.

We have made arrangements for shareholders to join the meeting by telephone. Please see above for more information including how you can ask a question in advance of the meeting. Please note that shareholders joining the meeting by telephone will not be able to vote on the day. We recommend that shareholders appoint a proxy and register a voting instruction in advance of the meeting.

2. Notice and Resolution

Details of the resolution are set out in the Notice.

3. Vote Withheld

The 'Vote Withheld' option is provided to enable you to abstain on the resolution. However, it should be noted that a 'Vote Withheld' is not a vote in law and will not be counted in the calculation of the proportion of the votes 'For' or 'Against' the resolution, although the number of 'Votes Withheld' will be published.

4. Appointing multiple proxies

If you wish to appoint more than one proxy contact our Registrar, JSE Investor Services, whose contact details are below.

5. Proxy discretion

If you have not given specific instructions on how your proxy should vote in respect of the resolution, your proxy will have discretion to vote or abstain on the resolution, as they see fit.

Your proxy can vote, or abstain from voting, as they decide on any other business (including any motion to amend the resolution or adjourn the meeting) which may validly come before the meeting.

6. Corporate representatives

If a shareholder is a corporation, the proxy should be given under the common seal or under the hand of an officer or attorney duly authorised in writing.

7. Joint shareholders

In the case of joint holders, any joint holder may sign this Proxy Form, but the vote of the person whose name appears first in the register of members in respect of the holding or his/her proxy will be accepted to the exclusion of the votes of other joint holders or their proxies. If someone signs on your behalf, they must return with this Proxy Form the authority under which it is signed (or a copy of the authority certified by a solicitor or notary).

8. Returning paper Proxy Forms

You should return your signed, dated and completed Proxy Form to JSE Investor Services, at the address below, to reach their office by no later than 11:00am (SA time) on Tuesday 15 June 2021.

Please do not use this Proxy Form to communicate a change of address or any other notifications. Please contact JSE Investor Services separately and they will be pleased to help you.

9. Attending in person after submitting a Proxy Form

Submitting a Proxy Form in advance does not prevent you from attending and voting at the meeting in person. However, as set out in the Notice, shareholders are requested not to attend the GM in person.

10. Electronic communications

Please note that any electronic communication, including an electronic Proxy Form, found to contain a computer virus will not be accepted.

Contact our SA Registrar, JSE Investor Services

Online

investorenquiries@jseinvestorservices.co.za

Telephone

Tel: 086 140 0110/086 154 6566*
(if calling from South Africa)

Tel: +27 11 029 0251/+27 11 715 3000*
(if calling from overseas)

Post

JSE Investor Services (Pty) Limited
PO Box 10462
Johannesburg, 2000
South Africa

* Lines are open 8:00am to 4:30pm, Monday to Friday (excluding public holidays).