Harbin Bank Co., Ltd.

哈爾濱銀行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 6138)

REPLY SLIP FOR THE 2016 FIRST CLASS MEETING OF H SHAREHOLDERS TO BE HELD ON 19 MAY 2016

To: Harbin Bank Co., Ltd. (the "**Company**")

I/We*(Note 1)* ____

of ____

being the registered holder(s) of ____________________*(Note 2)* H shares with nominal value of RMB1.00 each in the share capital of the Company, hereby inform the Company that I/we intend to attend or appoint a proxy to attend on my/our behalf the 2016 first class meeting of H shareholders (the "**H Shareholders' Class Meeting**") of the Company to be held at Conference Hall 3, Harbin Shangri-La Hotel, 555 Youyi Road, Daoli District, Harbin, Heilongjiang, China, on Thursday, 19 May 2016 at 10:00 a.m. or immediately after the conclusion of the Domestic Shareholders' Class Meeting (whichever is the later) and any of its adjournment.

Signature: ____________________ Date: ____________________ 2016

NOTES:

1. Please insert the full name(s) and address(es) as registered in the register of members of the Company in **BLOCK CAPITALS**.
2. Please insert the number of shares registered in your name(s).
3. The completed and signed reply slip should be delivered to Computershare Hong Kong Investor Services Limited by post, by facsimile or by e-mail on or before Friday, 29 April 2016.

   The address of Computershare Hong Kong Investor Services Limited is 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong (Telephone: (852) 2862 8555, Fax: (852) 2865 0990).
4. If shareholders intend to express their opinions at the H Shareholders' Class Meetings, please indicate your intention and set out the main points of your opinions (together with approximate time required) in the following box. Please note that in view of time constraints, priority will be given to those shareholders who have registered their intention with the Company to express their opinions at the H Shareholders' Class Meetings. However, the Company cannot guarantee that all shareholders who have indicated their intention to express their opinions in this reply slip can do so at the H Shareholders' Class Meetings.

My intention and main points are as follows:

* *Harbin Bank Co., Ltd. is not an authorised institution within the meaning of the Banking Ordinance (Chapter 155 of Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorised to carry on banking/deposit-taking business in Hong Kong.*