



Harbin Bank Co., Ltd.
哈爾濱銀行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock Code: 6138)

**PROXY FORM FOR THE 2016 ANNUAL GENERAL MEETING
TO BE HELD ON 19 MAY 2017**

I/We^(Note 1) _____
of _____
being the registered holder(s) of _____^(Note 2) domestic shares/H shares
with nominal value of RMB1.00 each in the share capital of Harbin Bank Co., Ltd (the "Bank"), hereby appoint the Chairman of the meeting ^(Notes 3)
or _____
of _____
to act as my/our proxy to attend and vote for me/us and on my/our behalf at the annual general meeting for the year 2016 ("AGM") of the Bank to be held
at Conference Hall 3, Harbin Shangri-La Hotel, 555 Youyi Road, Daoli District, Harbin, Heilongjiang, China, at 8:30 a.m. on Friday, 19 May 2017 or at
any adjournment thereof and to exercise all rights conferred on proxies under laws, regulations, and the Articles of Association of the Bank.
I/We wish my/our proxy to vote as indicated below ^(Note 4) in respect of the resolutions to be proposed at the AGM.

Ordinary Resolutions		For ^(Note 4)	Against ^(Note 4)	Abstained ^(Note 4)
1	To consider and approve the "Proposal on the 2016 Work Report of the Board of Directors".			
2	To consider and approve the "Proposal on the 2016 Work Report of the Board of Supervisors".			
3	To consider and approve the "Proposal on the 2016 Final Account Report".			
4	To consider and approve the "Proposal on the 2017 Financial Budgets".			
5	To consider and approve the "Proposal on the 2016 Profit Distribution Plan".			
6	To consider and approve the "Proposal on the 2016 Annual Report".			
7	To consider and approve the "Proposal on the Appointment of Auditors for 2017".			
Special Resolutions		For ^(Note 4)	Against ^(Note 4)	Abstained ^(Note 4)
8	To consider and approve the "Proposal on Granting a General Mandate to Issue H Shares to the Board of Directors".			
9	To consider and approve the "Proposal on Issuance of Non-capital Financial Bonds".			
10	To consider and approve the "Proposal on the Extension of the Validity Period of the Proposal on the Initial Public Offering and Listing of A Shares".			
11	To consider and approve the "Proposal on the Extension of the Validity Period of the Authorisation to the Board to Handle the Bank's Application for A Share Offering and Related Matters".			
12	To consider and approve the "Proposal on the Extension of the Validity Period of the Authorisation to the Board and Specific Personnel Further Authorised by the Board to Draft and Finalise the Open Commitment Letter".			
13	To consider and approve the "Proposal on the Future Dividend Return Plan of Harbin Bank Co., Ltd. (Draft)".			

Note: Further details of the above resolutions are set out in the circular dispatched to the shareholders by the Bank dated 30 March 2017.

Signature: _____^(Note 5) Date: _____ 2017

NOTES:

- Please insert full name(s) and address(es) as registered in the register of members in **BLOCK CAPITALS**.
- Please insert the number of shares registered in your name(s) relating to this form of proxy. If no number is inserted, this proxy form will be deemed to relate to all shares in the capital of the Bank registered in your name(s).
- If a proxy other than the Chairman of the meeting is preferred, cross out the words "the Chairman of the meeting" and insert the full name(s) and address(es) of the proxy (or proxies) desired in the space provided. If no name is inserted, the Chairman of the meeting will act as your proxy. **ANY ALTERATION MADE TO THIS FORM OF PROXY MUST BE INITIALLED BY THE PERSON WHO SIGNS IT.**
- IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, PLEASE TICK THE APPROPRIATE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST A RESOLUTION, TICK THE BOX MARKED "AGAINST". IF YOU WISH TO VOTE ABSTAINED THE RESOLUTION, TICK THE BOX MARKED "ABSTAINED".** If no direction is given, the proxy will be entitled to vote or abstain as he thinks fit. Your proxy will also be entitled to vote at his discretion on any resolution properly put to the AGM other than those referred to in the notice convening the AGM.
- The instrument appointing a proxy must be in writing under the hand of the shareholder or his/her attorney duly authorised in writing. For a corporate shareholder, the proxy must be affixed with the common seal or signed by its director or attorney duly authorised in writing.
- For holders of domestic shares who wish to attend the AGM or any adjournment thereof, this form of proxy (together with a notarially certified copy of the power of attorney or other authority (if any) if this form of proxy is signed by a person on behalf of the appointor) must be returned to the Bank's Board of Directors' Office at No. 888 Shangjiang Street, Daoli District, Harbin 150070, Heilongjiang Province, China not less than 24 hours before the time for holding the AGM or any adjournment thereof. The above documents must be delivered by the holder of H shares to the Bank's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not less than 24 hours before the time for holding the AGM or any adjournment thereof.
- Completion and delivery of this proxy form will not preclude you from attending and voting at the AGM if you so wish.

* Harbin Bank Co., Ltd. is not an authorised institution within the meaning of the Banking Ordinance (Chapter 155 of Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorised to carry on banking/deposit-taking business in Hong Kong.