



Harbin Bank Co., Ltd.
哈爾濱銀行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock Code: 6138)

REPLY SLIP FOR THE 2017 ANNUAL GENERAL MEETING
TO BE HELD ON 18 MAY 2018

To: Harbin Bank Co., Ltd. (the “**Bank**”)

I/We^(Note 1) _____

of _____

being the registered holder(s) of _____^(Note 2) domestic shares/H shares with nominal value of RMB1.00 each in the share capital of the Bank, hereby inform the Bank that I/we intend to attend or appoint a proxy to attend on my/our behalf the annual general meeting for the year 2017 (the “**AGM**”) of the Bank to be held at Conference Hall 3, Harbin Shangri-La Hotel, 555 Youyi Road, Daoli District, Harbin, Heilongjiang, China, on Friday, 18 May 2018 at 8:30 a.m. and any of its adjournment.

Signature: _____

Date: _____ 2018

NOTES:

1. Please insert the full name(s) and address(es) as registered in the register of members of the Bank in **BLOCK CAPITALS**.
2. Please insert the number of shares registered in your name(s).
3. The completed and signed reply slip should be delivered to the Bank's Board of Directors' Office or Computershare Hong Kong Investor Services Limited by hand, by post or by fax on or before Friday, 27 April 2018.

The Bank's Board of Directors' Office is located at No. 888 Shangjiang Street, Daoli District, Harbin 150070, Heilongjiang Province, China (Telephone: 86-451-86779995, Fax: 86-451-86779829). The address of Computershare Hong Kong Investor Services Limited is 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong (Telephone: (852) 2862 8555, Fax: (852) 2865 0990).

4. If shareholders intend to express their opinions at the AGM, please indicate your intention and set out the main points of your opinions (together with approximate time required) in the following box. Please note that in view of time constraints, priority will be given to those shareholders who have registered their intention with the Bank to express their opinions at the AGM. However, the Bank cannot guarantee that all shareholders who have indicated their intention to express their opinions in this reply slip can do so at the AGM.

My intention and main points are as follows:

* Harbin Bank Co., Ltd. is not an authorised institution within the meaning of the Banking Ordinance (Chapter 155 of Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorised to carry on banking/deposit-taking business in Hong Kong.