

Name and Address of Registered Shareholder(s)

REPLY FORM

To: XPeng Inc.
(A company controlled through weighted voting rights and incorporated in the Cayman Islands with Limited Liability)
(Stock Code: 9868)
c/o Tricor Investor Service Limited
Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong

I/We would like to receive all future Corporate Communications (note 8) of the Company in the manner as indicated below: (Please mark a "✓" in ONLY ONE of the following boxes.)

[] to read all future Corporate Communications published of the website of the Company at www.xiaopeng.com (the "Website Version") instead of receiving printed copies, and to receive a written notification either by post or by email of the publication of the Corporate Communications on the website of the Company; OR

Email Address

(Please provide the email address in English Capital Letters and the email address will be used for email notification of the release of the Corporate Communications only. If no email address is provided, a printed notification letter of the posting of Corporate Communications on the website of the Company will be sent to you by post at your address as appearing in the Company's register of members.)

[] to receive the printed English version of all future Corporate Communications ONLY; OR

[] to receive the printed Chinese version of all future Corporate Communications ONLY; OR

[] to receive both printed English and Chinese versions of all future Corporate Communications.

Shareholder's full name: _____ Signature: _____

Address: _____

Contact telephone number: _____ Date: _____

Notes:

- 1. Please complete all your details clearly. Any Reply Form that has not been completed clearly or otherwise incorrectly completed will be void at the discretion of the Company.
2. If the Company does not receive the duly completed and signed Reply Form or any response in writing indicating any objection from you by 10 September 2021, you are deemed to have consented to receive the Website Version of all future Corporate Communications. All future Corporate Communications will be sent out in the manner specified in the Company's letter dated 11 August 2021, and a written notification of the publication of the Corporate Communications on the website of the Company will be sent to you by post in the future.
3. By selecting to receive the Website Version of the Corporate Communications instead of receiving printed copies, you have expressly consented to waive the right to receive the Corporate Communications in printed form.
4. If your shares are held in joint names, the Shareholder whose name stands first on the register of members of the Company in respect of the joint holding should sign on this Reply Form in order to be valid.
5. The above instruction will apply to all future Corporate Communications to be sent to you until you notify otherwise the Company c/o the branch share registrar and the transfer office of the Company in Hong Kong (the "Branch Share Registrar"), Tricor Investor Services Limited, by reasonable prior notice in writing to Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong or by email to 9868-ecom@hk.tricorglobal.com.
6. You are entitled at any time by reasonable prior notice in writing to the Company c/o the Branch Share Registrar to change your choice of means of receipt and/or language of future Corporate Communications.
7. For the avoidance of doubt, the Company does not accept any special instructions written on this Reply Form.
8. Corporate Communications refer to any documents issued or to be issued by the Company for the information or action of holders of any of the Company's securities, including but not limited to: (a) the directors' report, its annual accounts together with a copy of the auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

PERSONAL INFORMATION COLLECTION STATEMENT

"Personal Data" in this statement has the same meaning as "personal data" defined in the Personal Data (Privacy) Ordinance, Chapter 486 of the Laws of Hong Kong (the "PDPO"), which may include but not limited to your name, contact telephone number, email address and mailing address.

Your supply of Personal Data is on a voluntary basis for the purpose of receiving Corporate Communications in the manner chosen. Your Personal Data will be retained for such period as may be necessary for our verification and record purposes.

You have the right to request access to and/or correction of the respective Personal Data in accordance with the provisions of the PDPO. Any such request for access to and/or correction of the Personal Data should be in writing by either of the following means:

By mail to: Privacy Compliance Officer
Tricor Investor Services Limited
Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong
By email to: is-enquiries@hk.tricorglobal.com

Please cut the mailing label and stick it on the envelope to return this Reply Form to us.

No postage stamp is required if posted in Hong Kong.

Mailing Label

Tricor Investor Services Limited
Freepost No. : 37
Hong Kong