XPeng Inc.
小鵬汽車有限公司*
(A company controlled through weighted voting rights and incorporated in the Cayman Islands with limited liability)
(Stock Code: 9868)

VOLUNTARY ANNOUNCEMENT

VEHICLE DELIVERY RESULTS FOR DECEMBER AND FOURTH QUARTER 2021

The board of directors of XPeng Inc. (the "**Company**" or "**XPeng**") is pleased to announce its vehicle delivery results for December 2021 and the fourth quarter 2021.

- *16,000 vehicles delivered in December 2021, a 181% increase year-over-year*
- *41,751 vehicles delivered in Q4 2021, a 222% increase year-over-year*
- *98,155 total vehicles delivered in 2021, a 263% increase year-over-year*
- *Cumulative deliveries reached 137,953 as of December 31, 2021*

XPeng delivered 16,000 Smart EVs in December 2021, exceeding the monthly delivery benchmark of 15,000 units for the second consecutive month despite ongoing global supply chain challenges. The deliveries in December 2021 represented a 181% increase year-over-year, demonstrating the Company's solid business momentum and execution capability.

Deliveries in December 2021 consisted of 7,459 P7 smart sports sedans, 5,030 P5 smart family sedans and 3,511 G3 and G3i smart SUVs, representing a 102% and 75% year-over-year increase, respectively, for the P7 and G3 series, and a 134% month-over-month increase for the P5, which ramped up steadily with a solid order backlog.

Total deliveries for the fourth quarter 2021 reached 41,751 units, a 222% increase year-over-year, including 21,342 P7 deliveries.

Total vehicle deliveries for the year ended December 31, 2021, reached 98,155, representing a 263% increase year-over-year. Cumulative P7 deliveries for the year reached 60,569, representing a 302% increase year-over-year. A total of 29,721 G3 and G3i smart SUVs were delivered in 2021, representing a 148% increase year-over-year. A total of 7,865 P5s were delivered in 2021.

As of December 31, 2021, the Company's cumulative Smart EV deliveries reached 137,953.

XPeng continued to rapidly expand its network in China with 661 branded supercharging stations across 228 cities and 311 physical retail stores in operation across 121 cities as of the end of November 2021.

Shareholders and potential investors of the Company are advised to exercise caution when dealing in the securities of the Company.

By order of the Board

XPeng Inc.

Xiaopeng He

Chairman

Hong Kong, Monday, January 3, 2022

This announcement contains forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: the Company's goals and strategies, expansion plans, future business development, financial condition and results of operations; the trends in, and size of, China's EV market; the Company's expectations regarding demand for, and market acceptance of, its products and services, its relationships with customers, contract manufacturers, suppliers, third-party service providers, strategic partners and other stakeholders; general economic and business conditions; and assumptions underlying or related to any of the foregoing. All information provided in this announcement is as of the date of this announcement, and the Company does not undertake any obligation to update any forward-looking statement, except as required under applicable law.

As at the date of this announcement, the board of directors of the Company comprises Mr. Xiaopeng He and Mr. Heng Xia as executive Directors, Mr. Jun Chen, Mr. Qin Liu, Mr. Ji-Xun Foo and Mr. Fei Yang as non-executive Directors, and Mr. Donghao Yang, Ms. Fang Qu and Mr. HongJiang Zhang as independent non-executive Directors.

* *For identification purpose only*