



地球綜合工業股份有限公司
GLOBE INDUSTRIES CORPORATION

Investor Conference

General Manager : David Hwang
2017/3/22

Safe Harbor Statement

- This Presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Outline

- Company Profile
- Business Philosophy
- Main Business Sites and Production Bases
- Main Product Series
- Product Safety Specifications and Quality Management
- Environmental Friendly Certification
- Annual Operation Overview
- Operation Performance and Financial Structure
- Annual EPS and Cash Dividends
- Consolidated Income Statement and Balance Sheet
- Comparison of Sales of current years
- Comparison of Sales Volume of current years
- Comparison of Regional Revenue of current years

Company Profile

- Established date : 1964/12/08
- Capital : NT\$ 751,218,820
- Main Business : Manufacturing, processing, trading various kinds of adhesive tapes under Globe Brand worldwide.
- Listing date : 2000/09/11

Business Philosophy

- Customers satisfaction in the first place.
- Develop and maintain good relationship with suppliers.
- Seek more benefits for employees and greater development for the company.
- Undertake greater social responsibilities.
- Become a more attractive investment target to shareholders.

Main Business Sites and Production Bases



Main Business Sites



- Taipei Head Office
- Taoyuan Office
- Hsinchu Office
- Taichung Office
- Tainan Office
- Kaohsiung Office



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Main Production Base

Youth Plant 1

- Established in 1972
- Main Product : OPP tapes and Specialty tapes
- Address : No.1, Shi 2nd Rd., Yangmei Dist., Taoyuan City 326, Taiwan (R.O.C.)
- Total Range : 8,589 M²
- Building Site : 6,809 M²



Main Production Base

Youth Plant 2

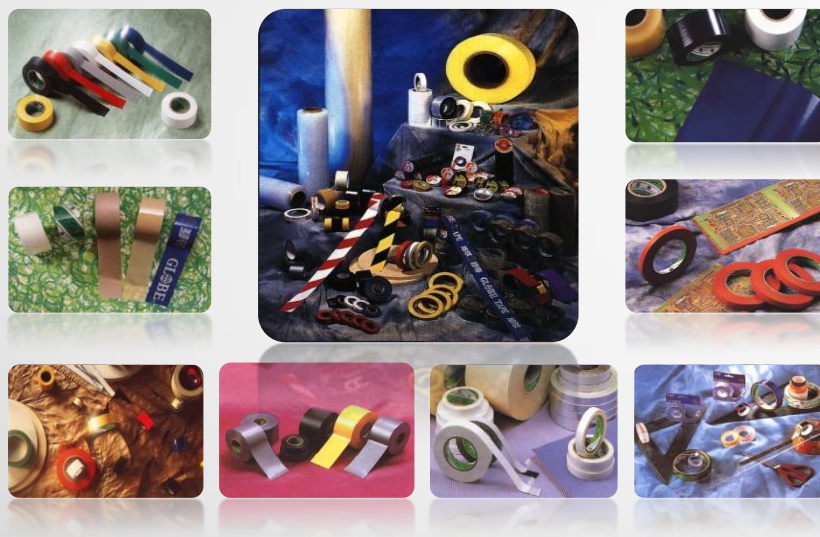
- Established in 1987
- Main Product : PVC tapes
- Location : No.8, You 1st Rd., Yangmei Dist., Taoyuan City 326, Taiwan (R.O.C.)
- Total Range : 10,688 M²
- Building Site : 12,601M²



Main Production Base

Zhuhai Plant

- Established in 2002
- Main Product : PVC tapes
- Location : West Side Zhuhai avenue. Fine Chemical Zone Gaolan Port Economic Zone, Zhuhai Guandong 519050, China
- Total Range : 102,384 M²
- Building Site : 25,605 M²



Main Product Series

- Insulation Tape
- Protecting Tape
- Masking Tape
- Electronic Tape
- Stationery Tape
- Packaging Tape
- Duct Tape
- Double Coated Tape

Product Safety Specifications and Quality Management



- Canada : PVC Electrical Insulating Tape 
- ISO9001-2008 
- IEC 60454-3-1-6: PVC Electrical Insulating Tapes IMQ (Italy) 
VDE (Germany) 
- JIS Japanese Industrial Standard : PVC Electrical Insulating Tapes and Duct Tape 
- Products comply with the requirements of RoHS 
- USA: PVC Electrical Insulating Tapes 
- UL-USA: Flame Retardant Polyester Film Tapes (B class) 

Environmental Friendly Certification

1st Tape Company
in the world to receive Carbon Footprint
Certification!

PAS 2050

ISO14064

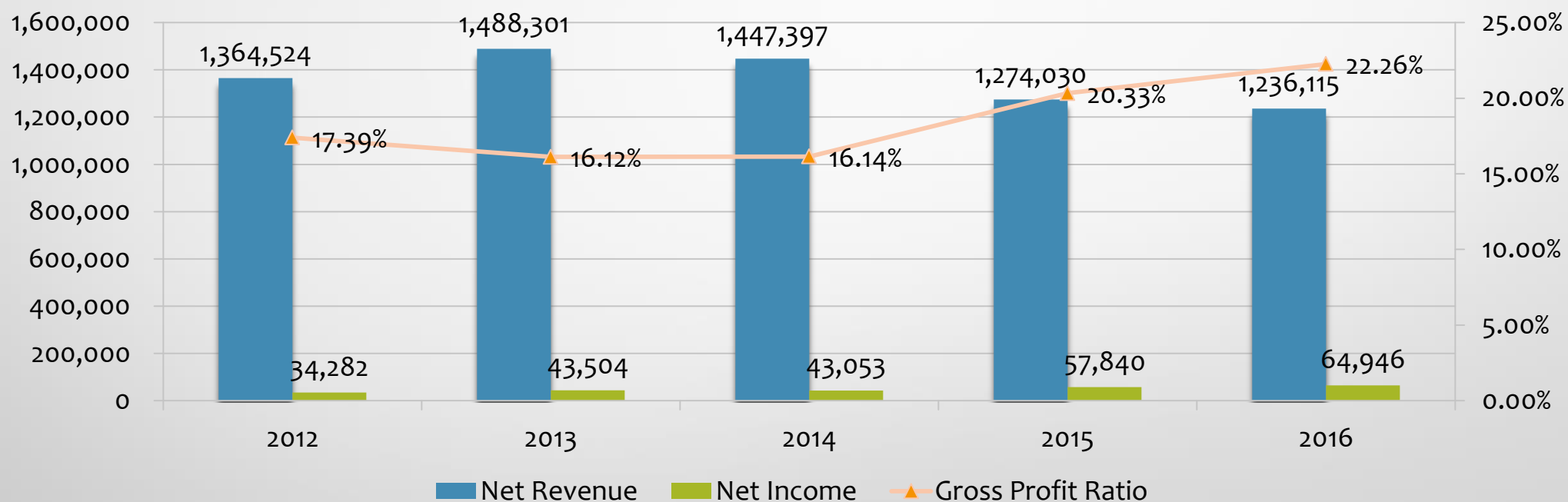
ISO14067

Carbon Footprint Certification Taiwan
EPA



Annual Operations Overview

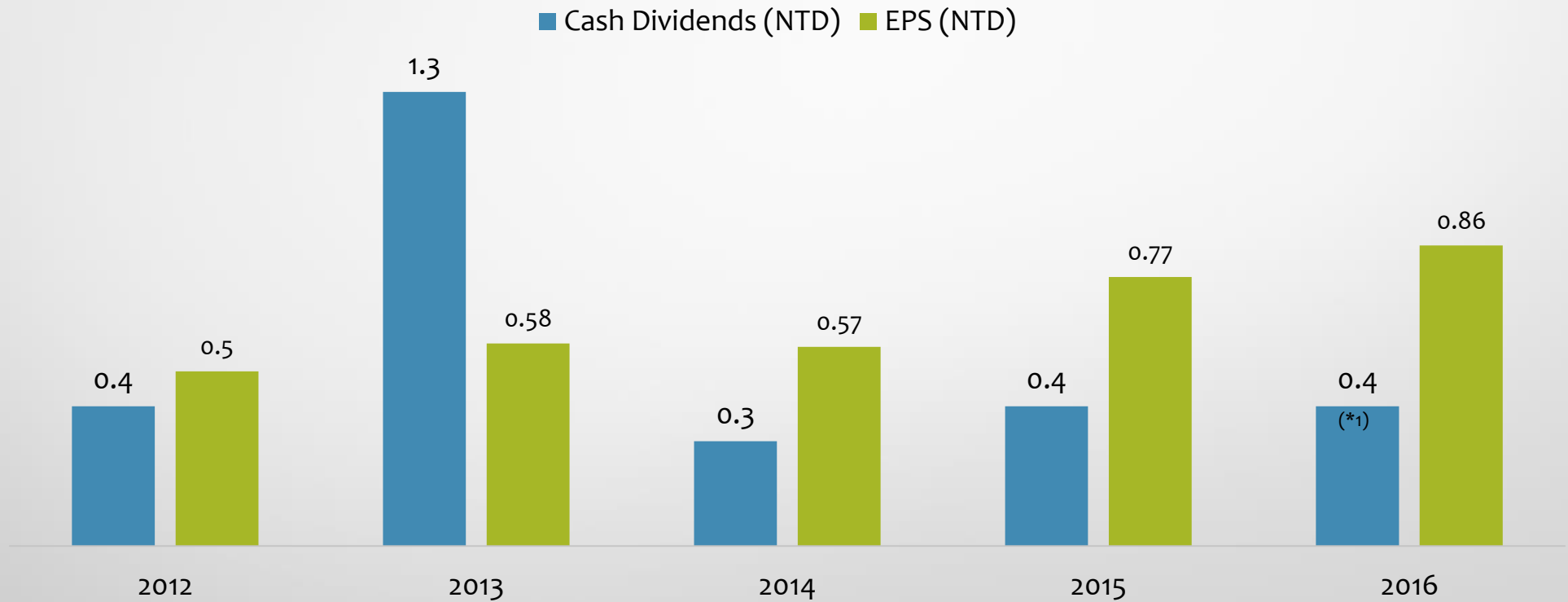
(Thousand NTD)



Operation Performance and Financial Structure

		2012	2013	2014	2015	2016
Earnings Per Share	Issued Shares	75,121,882	75,121,882	75,121,882	75,121,882	75,121,882
	EPS (NTD)	0.46	0.58	0.57	0.77	0.86
Dividends Per Share	Cash Dividends (NTD)	0.40	1.30	0.30	0.40	0.40(*1)
	Stock Dividends (NTD)	-	-	-	-	-(*)
Financial Structure	Debts Ratio (%)	25.02	25.84	27.14	24.04	25.63
Return on Equity attributable to Shareholders of the Parent		3.38	4.35	4.35	5.94	6.53
* 1 : Pending for shareholders' approval						

Annual EPS and Cash Dividends



* 1 : Pending for shareholders' approval.



地球綜合工業股份有限公司
GLOBE INDUSTRIES CORPORATION

地球綜合工業股份有限公司及子公司
合併綜合損益表
民國一〇五年及一〇四年一月一日至十二月三十一日

單位：新台幣千元

代碼	會計項目	附註	一〇五年度		一〇四年度	
			金額	%	金額	%
4000	營業收入	四、六.12及七	\$1,236,115	100	\$1,274,030	100
5000	營業成本	四、六.13	961,002	78	1,015,002	80
5900	營業毛利		275,113	22	259,028	20
6000	營業費用	四、六.13				
6100	推銷費用		72,117	6	66,408	5
6200	管理費用		105,603	9	103,285	8
6300	研究發展費用		24,436	2	24,359	2
	營業費用合計		202,156	17	194,052	15
6900	營業利益		72,957	5	64,976	5
7000	營業外收入及支出					
7010	其他收入	四、六.14	3,933	-	4,480	-
7020	其他利益及損失	四、六.14	3,832	-	5,218	-
7050	財務成本	四、六.14	(78)	-	(24)	-
	營業外收入及支出合計		7,687	-	9,674	-
7900	稅前淨利		80,644	5	74,650	5
7950	所得稅費用	四、六.16	(15,698)	(1)	(16,810)	(1)
8000	繼續營業單位本期淨利		64,946	4	57,840	4
8200	本期淨利		64,946	4	57,840	4
8300	其他綜合損益					
8310	不重分類至損益之項目					
8311	確定福利計畫之再衡量數	四、六.15	(2,438)	-	(1,083)	-
8349	與不重分類之項目相關之所得稅		414	-	184	-
8360	後續可能重分類至損益之項目					
8361	國外營運機構財務報表換算之兌換差額	四、六.15	(20,433)	(2)	(5,791)	-
	本期其他綜合損益(稅後淨額)		(22,457)	(2)	(6,690)	-
8500	本期綜合損益總額		\$42,489	2	\$51,150	4
8600	淨利歸屬於：					
8610	母公司業主		\$64,946		\$57,840	
8700	綜合損益總額歸屬於：					
8710	母公司業主		\$42,489		\$51,150	
	每股盈餘(元)	六.17				
9750	基本每股盈餘		\$0.86		\$0.77	
9850	稀釋每股盈餘		\$0.86		\$0.77	



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地球綜合工業股份有限公司及子公司
合併資產負債表
民國一〇五年十二月三十一日及一〇四年十二月三十一日

單位：新台幣千元

代碼	資 產 會 計 項 目	附 註	一〇五年十二月三十一日		一〇四年十二月三十一日	
			金 額	%	金 額	%
	流動資產					
1100	現金及約當現金	四、六.1	\$327,895	24	\$295,017	23
1110	透過損益按公允價值衡量之金融資產－流動	四、六.2	215,783	16	195,445	15
1150	應收票據淨額	四、六.3	39,408	3	33,761	3
1170	應收帳款淨額	四、六.4	166,631	13	163,618	13
1180	應收帳款－關係人淨額	四、六.4及七	848	-	2,399	-
1200	其他應收款		2,503	-	2,893	-
130x	存貨	四、六.5	179,305	13	180,305	14
1410	預付款項		18,781	2	15,817	1
1470	其他流動資產		2,305	-	1,027	-
11xx	流動資產合計		953,459	71	890,282	69
	非流動資產					
1546	無活絡市場之債務工具投資－非流動	八	20,299	2	24,448	2
1600	不動產、廠房及設備	四、六.6及八	329,669	24	359,646	28
1780	無形資產	四、六.7	291	-	490	-
1840	遞延所得稅資產	四、六.16	10,057	1	9,920	-
1900	其他非流動資產	六.8	31,806	2	16,242	1
15xx	非流動資產合計		392,122	29	410,746	31
1xxx	資產總計		\$1,345,581	100	\$1,301,028	100



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地球綜合工業股份有限公司及子公司
合併資產負債表(續)
民國一〇五年十二月三十一日及一〇四年十二月三十一日

單位：新台幣千元

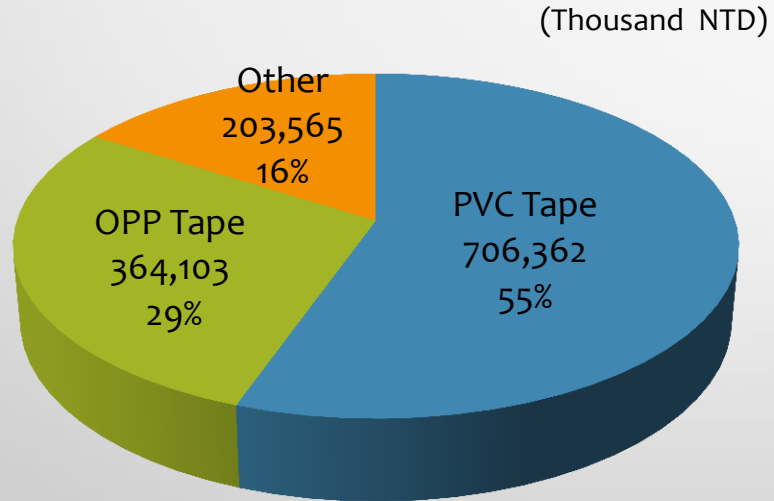
負債及權益			一〇五年十二月三十一日		一〇四年十二月三十一日	
代碼	會計項目	附註	金額	%	金額	%
	流動負債					
2120	透過損益按公允價值衡量之金融負債—流動	六.9	\$85	-	\$133	-
2150	應付票據		106,822	8	114,838	9
2170	應付帳款		70,032	5	48,870	4
2200	其他應付款		72,323	6	63,131	5
2230	本期所得稅負債	四、六.16	14,706	1	14,657	1
2300	其他流動負債		14,918	1	9,692	-
21xx	流動負債合計		278,886	21	251,321	19
	非流動負債					
2640	淨確定福利負債	四、六.10	64,785	5	60,469	5
2645	存入保證金		350	-	450	-
2670	其他非流動負債		853	-	521	-
25xx	非流動負債合計		65,988	5	61,440	5
2xxx	負債總計		344,874	26	312,761	24
31xx	歸屬於母公司業主之權益					
3100	股本					
3110	普通股股本	六.11	751,219	55	751,219	58
3300	保留盈餘	四、六.11				
3310	法定盈餘公積		146,081	11	140,297	11
3320	特別盈餘公積		18,915	1	18,915	1
3350	未分配盈餘		90,832	7	63,743	5
	保留盈餘合計		255,828	19	222,955	17
3400	其他權益	四、六.15	(6,340)	-	14,093	1
3xxx	權益總計		1,000,707	74	988,267	76
	負債及權益總計		\$1,345,581	100	\$1,301,028	100



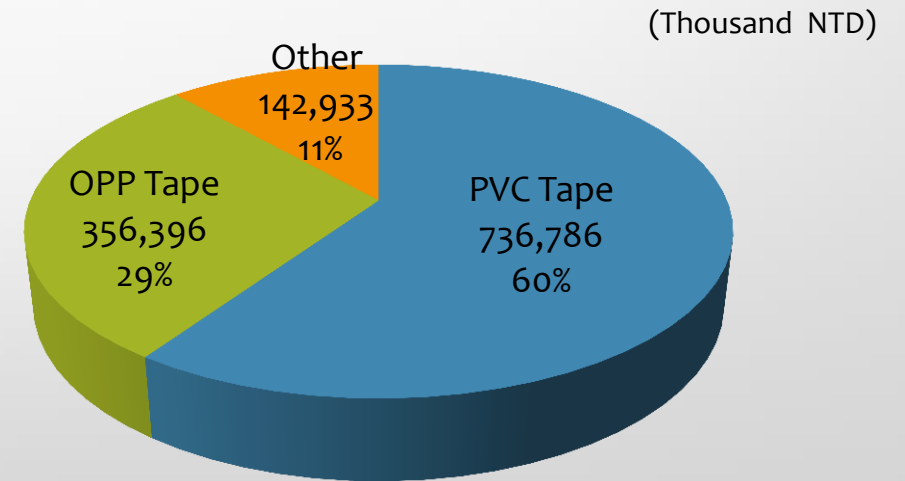
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Comparison of Sales

2015



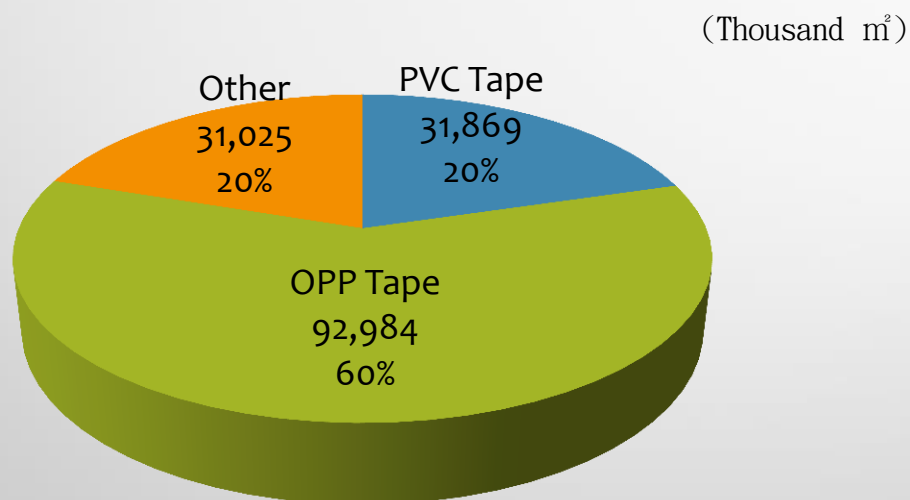
2016



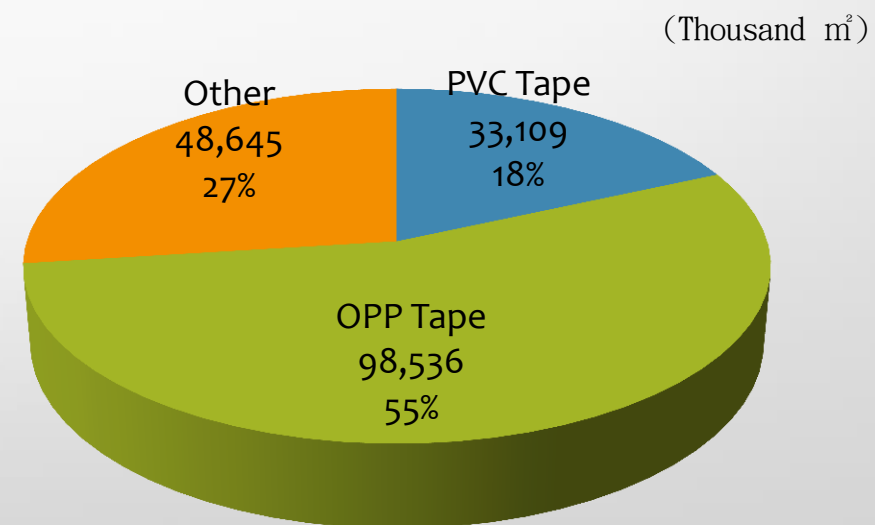
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Comparison of Sales Volume

2015



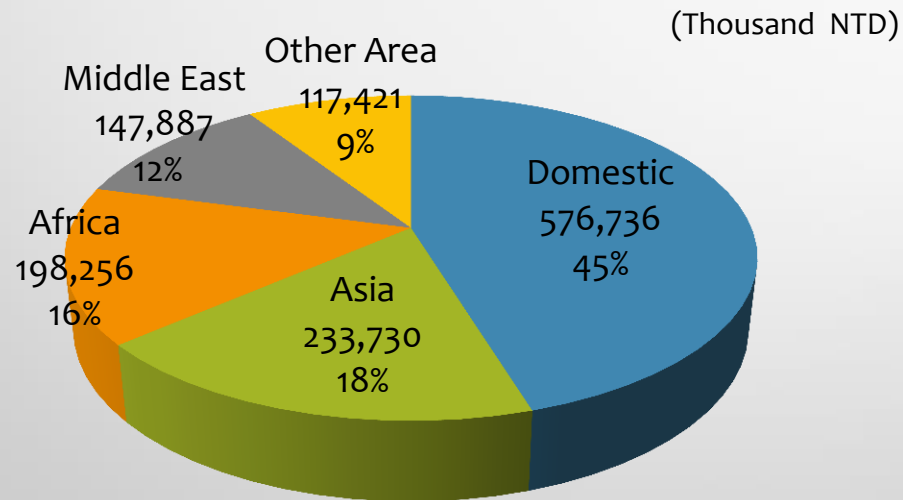
2016



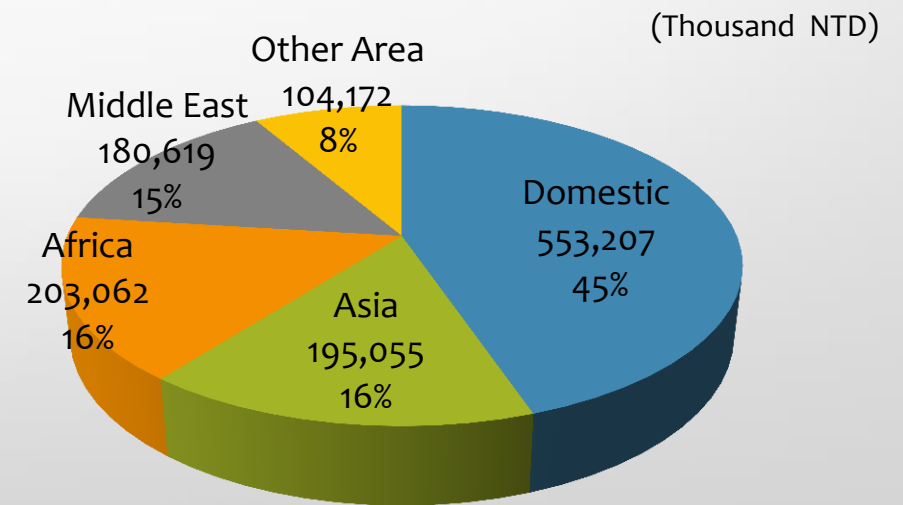
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Comparison of Regional Revenue

2015



2016



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Thank You