



八貫企業股份有限公司
CATHAY CONSOLIDATED, INC.

法人說明會 Investor Conference

董事長 劉宗熹
Chairman George Liu

2023年12月14日
Dec. 14th, 2023

免責聲明 **Safe Harbor Notice**

本簡報所含前瞻性敘述將受風險、不確定性與推論影響，部分將超出我們的控制之外，實際結果可能與這些前瞻性敘述迥異。未來若有變更或調整，請以公開資訊觀測站公告資訊為依據。

This presentation contains forward-looking statement which are subject to risks, uncertainties and assumptions, some of which are beyond our control. Actual results may differ materially from those expressed or implied by these forward-looking statements.

本資料係依據國際會計報導準則 IFRS 編制，並已由會計師核閱。

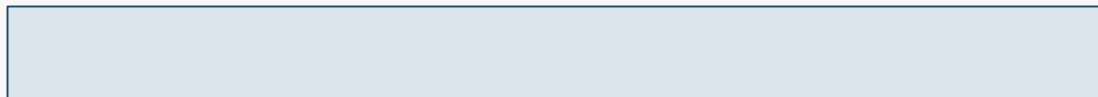
The financial numbers hereby are based on International Financial Reporting Standards (IFRS) and reviewed.





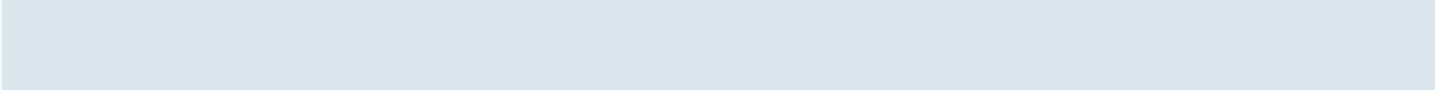
目錄 Agenda

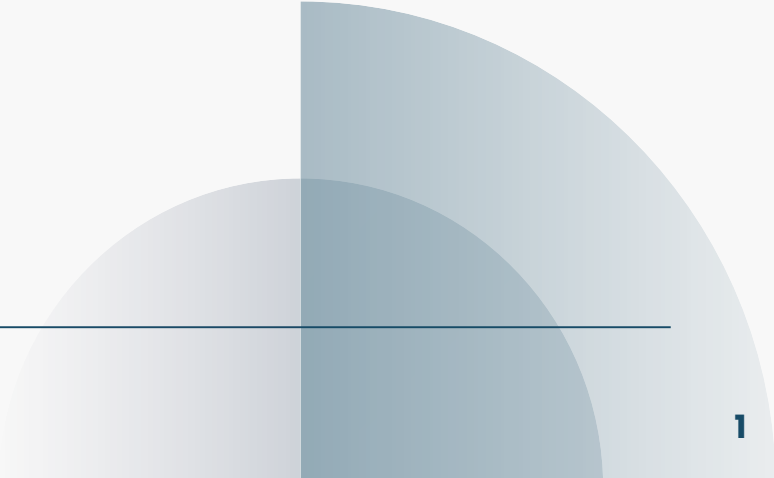
營運重點	Operation Orientation	1~8
現況與展望	Prospect	9~11
Q & A		12
附錄	Appendix	13~17





營運重點 Operation Orientation





擴廠進度 Expansion of Plant Progress

● 德興一路二期 Build phase two facilities

2023年12月完工許可申請

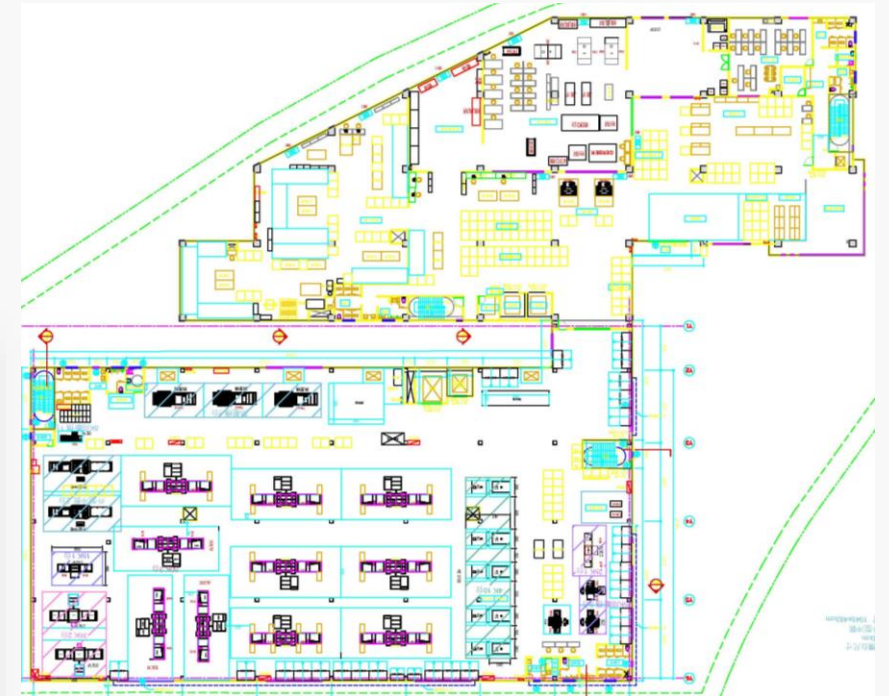
Construction completed early Dec., 2023

每層樓約 1,050 坪，三樓層可使用面積共計 3,150 坪

The total usable area is 10,413.27 m²



Lean Production



各樓層

精實優化生產作業流程

Lean Production

全能生產

每月營收增加約新台幣1億

Increased revenue by NT\$100 million/month

擴廠進度 Expansion of Plant Progress

● 第三台淋膜機 Extrusion machine

2024年1月中旬機組貨櫃進廠

Machine will be delivered to the plant by mid of Jan., 2024

目前2024年3月中旬前產能處於高檔

The current production capacity will be at a high level before mid of Mar., 2024

預計清明假期裝機及試機

Install and test the machine from early Apr., 2024

全能生產，新增約 60 萬碼產能

Increased production capacity

by 600,000 yards

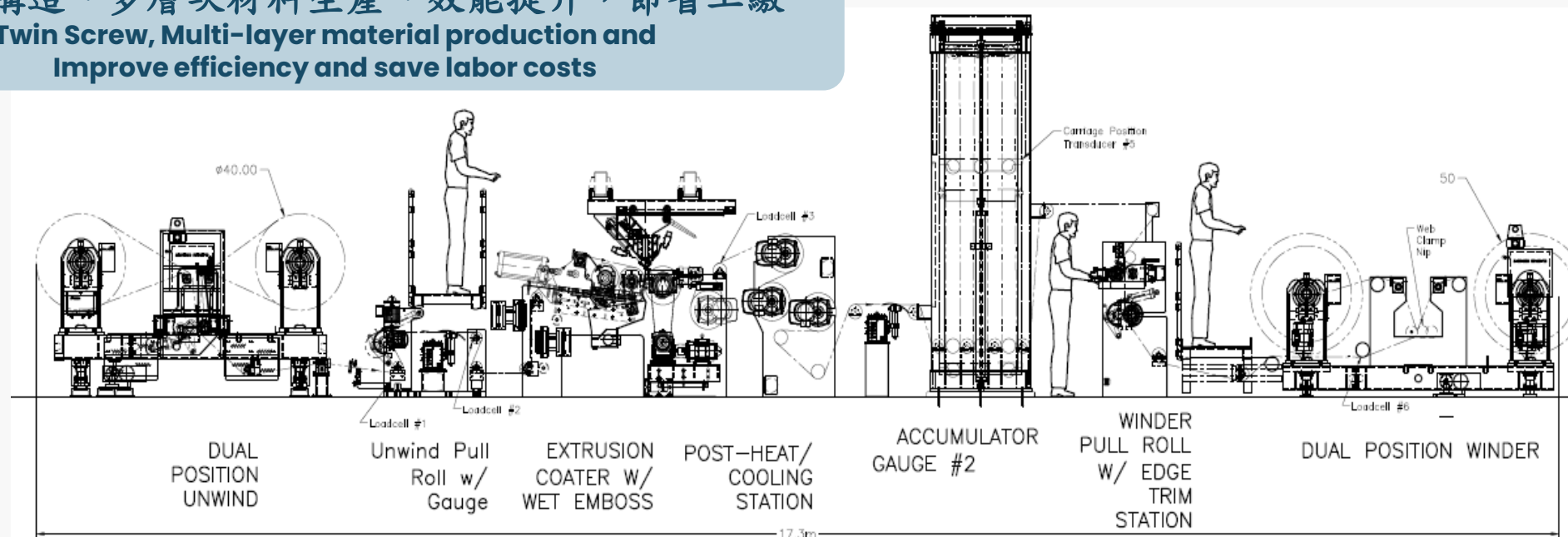
每月增加約新台幣 1 億元產值動能

Increased output value

by NT\$100 million/month

雙螺桿構造、多層次材料生產、效能提升，節省工繳

Twin Screw, Multi-layer material production and
Improve efficiency and save labor costs



ESG 永續發展 Sustainable development



STeP by OEKO-TEX® 可持續紡織和皮革生產 Sustainable textile and leather production

於2020年11月為全台第一家取得驗證廠家
The first manufacturer in Taiwan to obtain this certification.



ISO 14064-1 溫室氣體盤查 GHG inventory

已於2023年6月完成查驗，取得聲明
Certification statement obtained in Jun.



ISO 14067 產品碳足跡查證 Product Carbon Footprint verification

於2023年11~12月進行中，將於2024年1月取得聲明
The work is in process, certification statement will be obtained in Jan., 2024



INSPIRING CONFIDENCE

CERTIFICATE

Company

Cathay Consolidated, Inc.
No.6, Dexing 4th Rd.
Dongshan Shiang
269 Yilan County, TAIWAN



19001607 TESTEX

is granted authorisation according to StEP by OEKO-TEX® to use the OEKO-TEX® mark for its facility.



Scoring Result

	Level 1	Level 2	Level 3
SCORING RESULT StEP		LEVEL 2	
CHEMICAL MANAGEMENT			
ENVIRONMENTAL PERFORMANCE			
ENVIRONMENTAL MANAGEMENT			
SOCIAL RESPONSIBILITY			
QUALITY MANAGEMENT			
SAFETY			

0% 100%

DETOX TO ZERO PERFORMANCE			
WASTEWATER AND SLUDGE		NOT APPLICABLE	
MRLS			

The certificate is valid until 30.11.2023

Security code: z4p25vmm

OEKO-TEX® Association | Genferstrasse 23 | P.O. Box 2006 | CH-8027 Zurich

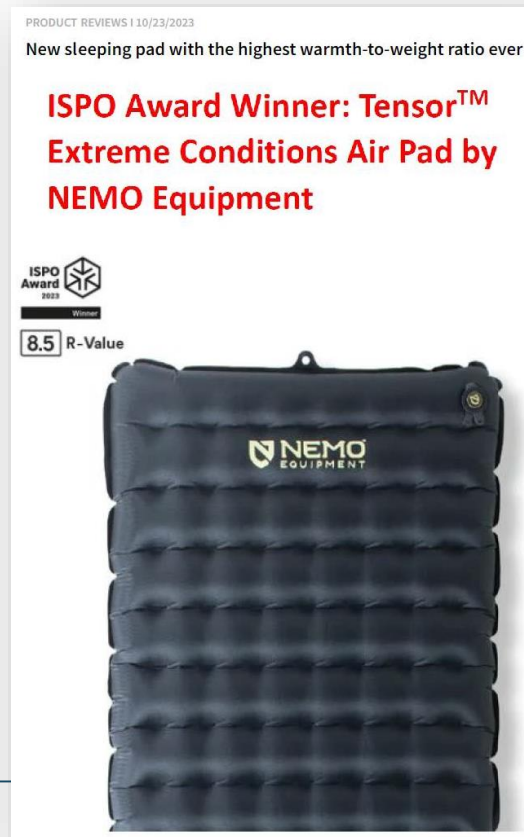
戶外 Outdoor

Nemo

Tensor™ Extreme Conditions
Ultralight Insulated Sleeping Pad

8.5 保暖 R值(R-Value 8.5)

獲得 2023年 ISPO 創新產品獎(ISPO Award Winner)



嶄新技術

Advanced Technologies

☑ 優值材料，提升最保暖及舒適性

Improve maximum warmth and comfort

☑ 創新結構設計，達到最佳保暖重量比

Superior strength-to-weight ratio

☑ 再生面料，綠能環保

Recycled fabrics, Going green

Big Agnes

Rapide SL Insulated Pad

溫暖、穩定性和舒適

Warmth, Stability and Comfort

Decathlon

MT 900 INS

強調舒適性、穩定性，最安靜
同時具備保暖性

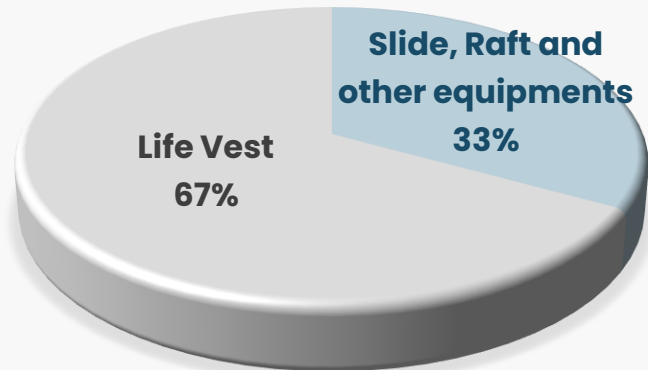
Emphasis on comfort, stability,
and less noise
with the same warmth properties

航太救生 Aviation & Marine

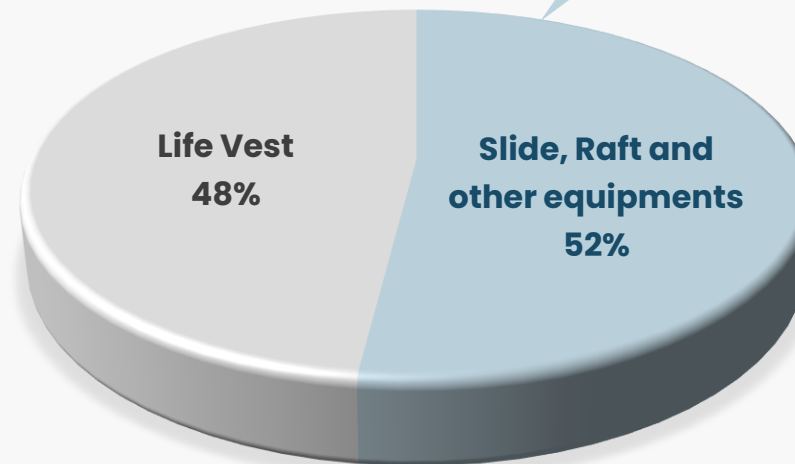
Revenue X 2



2021



2024 E



Estimated for 2024

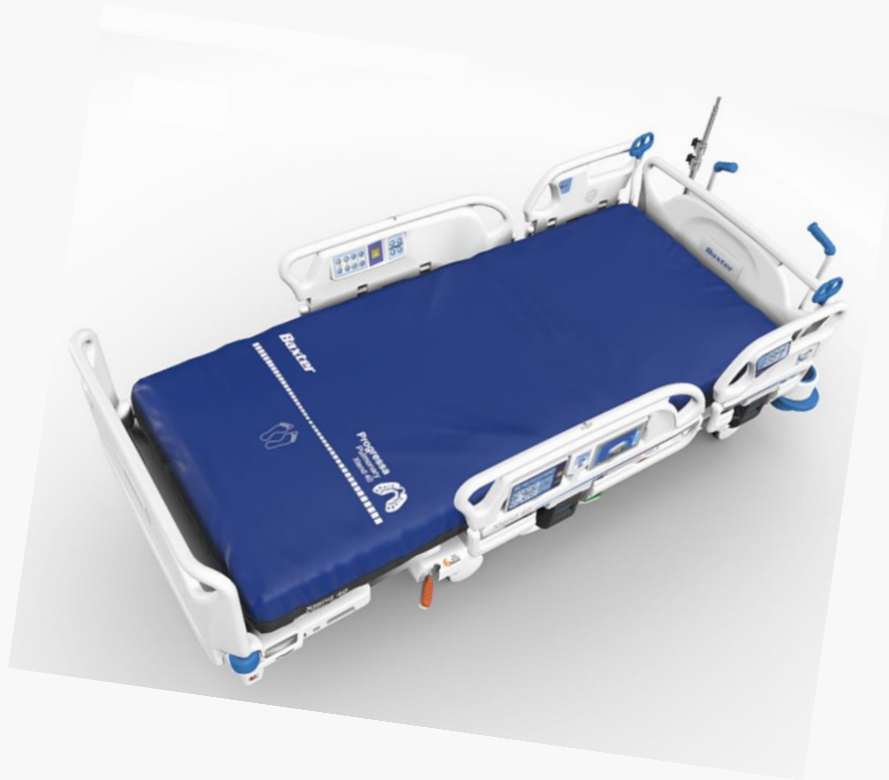
Raft 30%
Slide-S 50%
Slide-L 20%

醫療 Medical

新產品放量出貨

New products ship in large quantities

Baxter(Hillrom)-Smart Bed(Helios)



開發進行中項目

Developing in products

Home Air Bed & Blood Pressure Cuff



軍工 Military & Industry

已出貨項目 Hot-selling

軟式防彈背心防護罩布料

Fabric of Soft shell cover

&

軟式防彈保護罩半成品

Soft shell cover

進行中項目 In progress

1. 硬式防彈陶瓷保護罩

Hard shell cover

2. 耐燃背心外罩

Flame-resistant vest cover

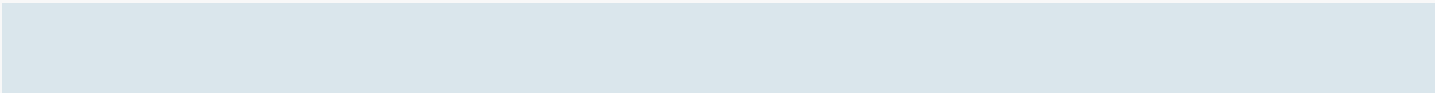
3. 掛彈

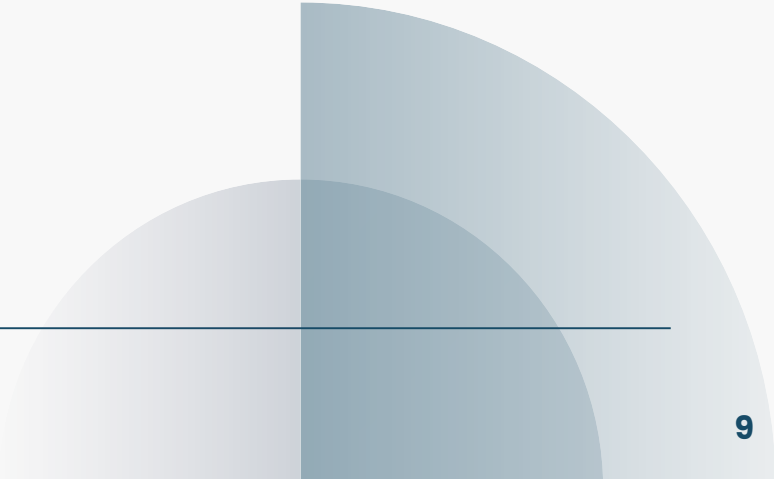
Functional panel





現況與展望 **Prospect**



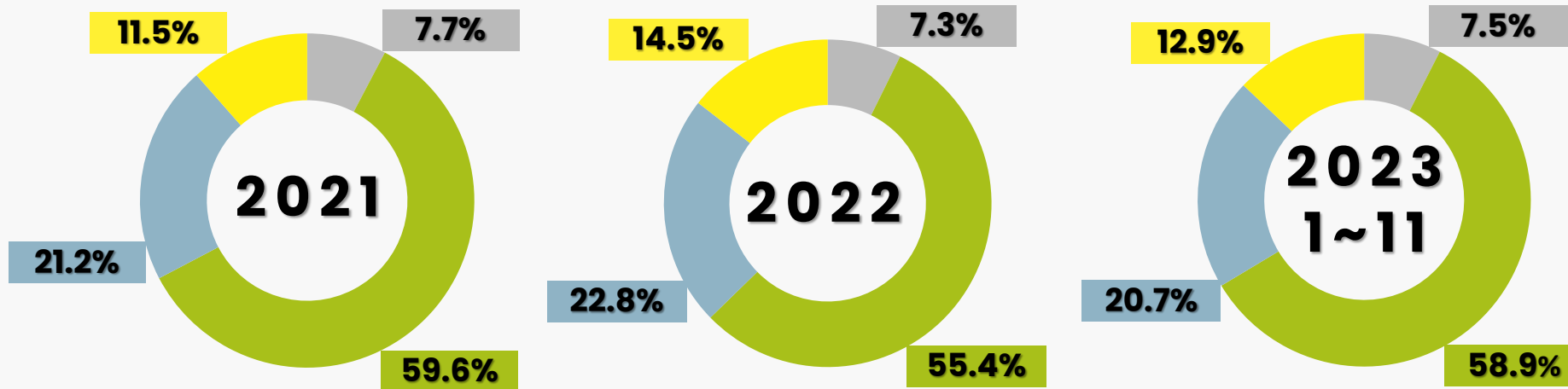


損益表 Income Statement

Unit: Thousands of NT\$

	2021	2022	2023/3Q
營業收入 Sales revenue	2,068,395	2,589,138	1,908,340
營業毛利 Gross margin	485,812	750,870	602,698
毛利率 Gross margin %	23%	29%	32%
營業淨利 Operating profit (loss)	316,010	552,397	444,857
營業淨利率 Operating profit %	15%	21%	24%
營業外收入及支出 Total non-operating income and expenses	11,487	62,331	47,616
稅前淨利 Profit before income tax	327,497	614,728	492,473
稅後淨利 Profit after tax	266,220	499,514	398,974
淨利率 Rate of profit for the year	13%	20%	21%
基本稅前每股盈餘(元) EPS	3.92	7.34	5.68

營收各類占比 Revenues of Different Businesses



Unit: Thousands of NT\$

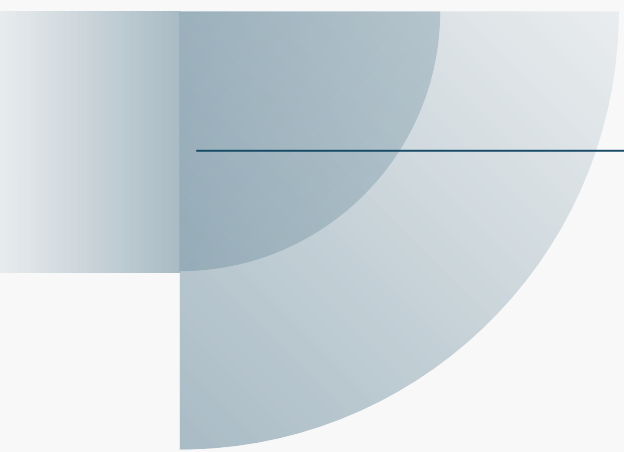
	2021	%	2022	%	2023/1~11	%	Estimated growth rate in 2024
戶外 Outdoor	1,232,784	59.6	1,433,212	55.4	1,377,176	58.9	5%
醫療 Medical	437,669	21.2	589,733	22.8	483,446	20.7	10%
航太救生 Aviation & Marine	238,546	11.5	376,264	14.5	302,176	12.9	30%
軍工 Military & Industry	159,396	7.7	189,929	7.3	176,841	7.5	55%
合計 Total	2,068,395	100	2,589,138	100	2,339,639	100	



謝謝！
Thanks!

Q & A

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www.cathayconsolidated.com



附錄 **Appendix**

公司簡介 Company Profile

設 立	成立於1982年，2008年轉型製造業於宜蘭設廠 Founded in 1982, establishment of new plant in Yilan, Taiwan in 2008
掛 牌 上 市	2020年11月24日（股票代號：1342） The shares of companies listed in Nov. 24th, 2020 (stock#: 1342)
資 本 額	資本額新臺幣7.13億元 Registered capital NT\$ 713 million
員 工 人 數	至今員工人數368人（截至11/30） Current number of employees 368 people (as of Nov. 30)
主要營業項目	醫療、戶外、航太救生及工業應用之機能性布料及其成品製造銷售 Leading Taiwanese contract manufacturer of technical fabrics and manufactured products for medical, outdoor, marine and aviation industries
兩事業群產能	機能性布料（65%），每月產能約110萬碼 Technical fabrics division (revenue 65%), production capacity is 110 million yards/month 成品組件（35%），每月醫療床/露營睡墊－30,000床；醫療管材－30萬支 MP business division (revenue 35%), sleeping pads production capacity is 30,000 pcs/ medical bladders production capacity is 300,000 pcs

主要產品應用 Major Product Application



Slide 航空逃生滑梯、Canopy 救生筏頂篷

Raft 救生筏、Vest 充氣式/填充式救生衣

Aviation escape slide、Aviation life vests

Aviation life raft cover、Aviation life rafts

Water sports life jacket、Marine inflatable life jackets

Marine padded life jackets、Padded life jackets

航太救生 **Aviation & Marine**

主要產品應用 Major Product Application

醫療應用 Medical Applications



智能家用氣墊床

Smarter home air bed

血壓計袖套(袖帶/血壓帶)

Sphygmomanometer cuff(cuff/blood pressure belt)

加護/重症病床、婦產床及醫療等級氣墊床

Medical grade air mattress.

e.g.: beds for the burn patients, ICU ward, home nursing, elderly centers, patient beds and hospital beds

高頻胸腔壁震動拍痰背心、醫療用充氣椅墊輪椅墊

High frequency chest wall oscillation vest、Wheelchair fabrics

Inflatable cushions for medical use

救護車醫療搬運床及病患搬運擔架床

Movable beds and moving devices

肌肉復健器材

Muscle rehabilitation equipment

深層靜脈栓塞下肢充氣壓縮套

Deep Vein Thrombosis Foot Pump System

主要產品應用 Major Product Application

充氣/含棉露營睡墊

水肺潛水浮力控制背心

戶外隨身防水收納袋/蓄水袋

隨身充氣(頸)枕、保冷(冰)袋

Dry sacs、Camping air bag、Insulated bags

Diving packs、Tents、Insulated shoes

Inflatable camping mattress、Inflatable camping pillow

Drinking water containers、Buoyancy compensators

Collapsible kayaks、Water resistant thermal adhesive tape

戶外用品 **Outdoor Product**



主要產品應用 Major Product Application



軍工產業 Military & Industry

防彈背心保護罩

Hard/Soft shell cover

工業用圍裙、攔油索、儲油槽、抗靜電桌墊

Industrial apron、Oil seals, uel tanks、Anti-static mat

車廂門縫密封條、車用充氣式護腰支撐器、機械防護罩

Door seals、Lumbar support、Mechanical protective gears

雨衣及防護衣

Raincoat and protective gears

重機、戶外及高溫場所工作者用涼感背心及帽子

熱熔膠應用鞋材、包裝材、緩衝材、組裝材及背膠/邊膠

Cooling vests and safety helmet for outdoor and high-temperature duties, and derivative products, helmet lining and cooling vest and mat for pets

主要客戶群 Major Customers

醫療
Medical

Baxter
Hillrom | Welch Allyn

arjo

agiliti

stryker

戶外
Outdoor

YETI

SEATOSUMMIT

patagonia

**CASCADE
DESIGNS**

big agnes

**NEMO
EQUIPMENT**

AQUALUNG

航太救生
Aviation
Marine

SAFRAN

Collins Aerospace

**EAM
WORLDWIDE**

VIKING
LIFE-SAVING EQUIPMENT