

LOWLAND INVESTMENT COMPANY
PLC

www.lowlandinvestment.com

Janus Henderson
INVESTORS

Fund facts at 31 December 2020

Company objective

The Company aims to give shareholders a higher than average return with growth of both capital and income over the medium to long-term by investing in a broad spread of predominantly UK companies. The latest Annual Report and Key Information Document set out the investment objective in full and you should read them before investing.

For commentary from our fund manager please visit our website.

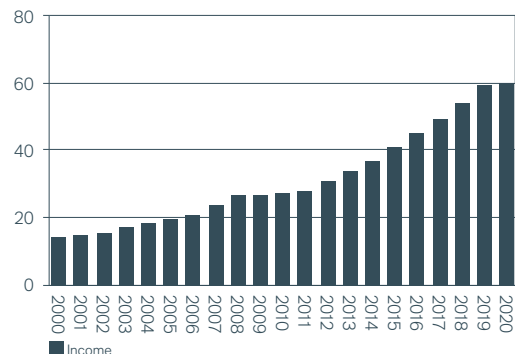
| | |
|--------------------------|------------|
| NAV (cum income) | 1217.1p |
| NAV (ex income) | 1210.2p |
| Share price | 1197.5p |
| Discount(-)/premium(+) | -1.6% |
| Yield | 5.01% |
| Net gearing | 15% |
| Net cash | - |
| Total assets | £383m |
| Net assets | £329m |
| Market capitalisation | £324m |
| Shares in issue | 27,018,565 |
| Total number of holdings | 108 |
| Ongoing charges | 0.66% |
| (year end 30/06/2020) | |

Source: BNP Paribas for holdings information and Morningstar for all other data. Differences in calculation may occur due to the methodology used.

Share price performance (total return)

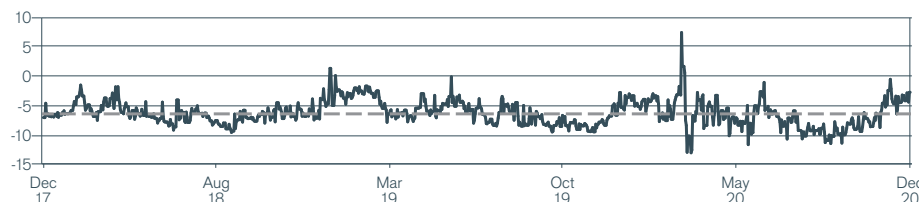


Dividend history (pence/share)



Please note that this chart could include dividends that have been declared but not yet paid.

Discount/premium (%) with average line (cum income)



Cumulative performance (cum income) (%)

| Performance over | 10y | 5y | 3y | 1y | 6m |
|------------------------------------|-------------|--------------|--------------|-------------|-------------|
| Share price (Total Return) | 108.8 | 7.5 | -9.9 | -11.0 | 27.7 |
| Net Asset Value (Total Return) | 98.1 | 11.3 | -15.6 | -15.1 | 20.4 |
| Benchmark (Total Return) | 71.9 | 28.5 | -2.7 | -9.8 | 9.3 |
| Relative NAV Outperformance | 26.2 | -17.2 | -12.9 | -5.3 | 11.1 |

Annual performance (cum income) (%)

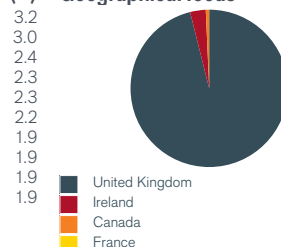
| Discrete year performance % change (updated quarterly) | Share Price | NAV |
|---|-------------|-------|
| 31/12/2019 to 31/12/2020 | -11.0 | -15.1 |
| 31/12/2018 to 31/12/2019 | 14.2 | 16.9 |
| 29/12/2017 to 31/12/2018 | -11.3 | -15.0 |
| 30/12/2016 to 29/12/2017 | 16.5 | 16.2 |
| 31/12/2015 to 30/12/2016 | 2.5 | 13.6 |

All performance, cumulative growth and annual growth data is sourced from Morningstar.

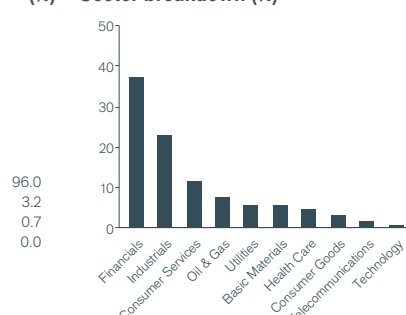
Top 10 holdings

| | |
|-----------------------------------|-----|
| GlaxoSmithKline | 3.2 |
| Phoenix Group | 3.0 |
| Ilika | 2.4 |
| Royal Dutch Shell | 2.3 |
| Prudential | 2.3 |
| Severn Trent | 2.2 |
| Henderson Opportunities Trust plc | 1.9 |
| Morgan Advanced Materials | 1.9 |
| Irish Continental Group Plc EUR | 1.9 |
| RELX | 1.9 |

Geographical focus (%)



Sector breakdown (%)



Customer services
0800 832 832

www.lowlandinvestment.com

Please remember that past performance is not a guide to future performance. The value of an investment and the income from it can rise as well as fall as a result of market and currency fluctuations, and you may not get back the amount originally invested.

LOWLAND INVESTMENT COMPANY
PLC

www.lowlandinvestment.com

Janus Henderson
INVESTORS

Company information

| | |
|---|---|
| Stock code | LWI |
| AIC sector | UK Equity Income |
| Benchmark | FTSE All-Share Index |
| Company type | Conventional (Ords) |
| Launch date | 1963 |
| Financial year end | 30 Sep |
| Dividend payment | January, April, July, October |
| Risk rating | Average |
| (Source: Numis) | |
| Management fee | |
| 0.5% of average net chargeable assets up to £325m and 0.4% in excess thereof. | |
| Performance fee | No |
| (See Annual Report & Key Information Document for more information) | |
| Regional focus | UK |
| Fund manager appointment | James Henderson 1990 Laura Foll 2016 |

Fund manager
James HendersonFund manager
Laura FollWINNER
INVESTMENT TRUST
GROUP OF THE YEAR
Henderson Global Investors

www.twitter.com/jhitrustsUK

Glossary

NAV (Cum Income) The value of investments and cash, including current year revenue, less liabilities (prior charges such as loans, debenture stock and preference shares at fair value).

NAV (Ex Income) The value of investments and cash, excluding current year revenue, less liabilities (prior charges such as loans, debenture stock and preference shares at fair value).

Share price Closing mid-market share price at month end.

Discount/premium The amount by which the price per share of an investment trust is either lower (at a discount) or higher (at a premium) than the net asset value per share (cum income), expressed as a percentage of the net asset value per share.

Total assets Cum Income NAV multiplied by the number of shares, plus prior charges at fair value.

Net assets Total assets minus any liabilities such as bank loans or creditors.

Market capitalisation Month end closing mid-market share price multiplied by the number of shares outstanding at month end.

Share price total return The theoretical total return to the investor assuming that all dividends received were reinvested in the shares of the company at the time the shares were quoted ex-dividend. Transaction costs are not taken into account.

Net asset value total return The theoretical total return on shareholders' funds per share reflecting the change in Net Asset Value (NAV) assuming that dividends paid to shareholders were reinvested at NAV at the time the shares were quoted ex-dividend. A way of measuring investment management performance of investment trusts which is not affected by movements in discounts/premiums.

Yield Calculated by dividing the current financial year's dividends per share (this will include prospective dividends) by the current price per share, then multiplying by 100 to arrive at a percentage figure.

Ongoing charges The total expenses for the financial year (excluding performance fee), divided by the average daily net assets, multiplied by 100.

Gearing The effect of borrowing money for investment purposes (financial gearing). The amount a company can "gear" is the amount it can borrow in order to invest. Gearing is used in the expectation that the returns on the investments bought will exceed the costs of the borrowings that funded the purchase. This Company can also use synthetic gearing through derivatives and foreign exchange hedging and/or other non-fully funded instruments or techniques.

Leverage The Trust's leverage is the sum of financial gearing and synthetic gearing. Details of the Trust's leverage limits can be found in both the Key Information Document and Annual Report. Where a trust utilises leverage, the profits and losses incurred by the trust can be greater than those of a trust that does not use leverage.

Net cash A company's net exposure to cash/cash equivalents expressed as a percentage of shareholders' funds, after any offset against its gearing. This is only shown for companies that have gearing in place.

Net gearing A company's total assets (less cash/cash equivalents) divided by shareholders' funds expressed as a percentage.

Risk rating The key measure used to assess risk is volatility of returns, using historic net asset value (NAV) performance of the trust over 1 and 3 years. In this instance volatility measures how much a trust's NAV fluctuates over time in relation to the UK Equity market. The higher a volatility figure, the more the NAV has fluctuated (both up and down) over time. Please note that risk categorisations are indicative and based principally on historic data and should not be solely relied upon when making investment decisions.

For a full list of terminology please visit;
www.hendersoninvestmenttrusts.com

Specific risks

- Some of the investments in this portfolio are in smaller companies shares. They may be more difficult to buy and sell and their share price may fluctuate more than that of larger companies.

How to invest

To find out more visit www.hendersoninvestmenttrusts.com/invest

Other documents available online

To see the Annual Report, KID and to watch the latest fund manager commentary, visit www.lowlandinvestment.com

www.lowlandinvestment.com

© Copyright 2020 Morningstar. All rights reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results.

All data in this factsheet is as at or to 31 December 2020 unless otherwise stated. Issued in the UK by Janus Henderson Investors.

Janus Henderson Investors is the name under which investment products and services are provided by Janus Capital International Limited (reg. no. 3594615), Henderson Global Investors Limited (reg. no. 906355), Henderson Investment Funds Limited (reg. no. 2678531), AlphaGen Capital Limited (reg. no. 962757), Henderson Equity Partners Limited (reg. no. 2606646), (each registered in England and Wales at 201 Bishopsgate, London EC2M 3AE and regulated by the Financial Conduct Authority) and Henderson Management S.A. (reg. no. B22848 at 2 Rue de Bitbourg, L-1273, Luxembourg and regulated by the Commission de Surveillance du Secteur Financier). We may record telephone calls for our mutual protection, to improve customer service and for regulatory record keeping purposes.

[Janus Henderson, Janus, Henderson, Perkins, Intech, AlphasGen, VelocityShares, Knowledge. Shared and Knowledge Labs] are trademarks of Janus Henderson Group plc or one of its subsidiaries. © Janus Henderson Group plc.

Customer services
0800 832 832