LOWLAND INVESTMENT COMPANY PLC



www.lowlandinvestment.com

Fund facts at 30 September 2021

Company objective

The Company aims to give shareholders a higher than average return with growth of both capital and income over the medium to long-term by investing in a broad spread of predominantly UK companies. The latest Annual Report and Key Information Document set out the investment objective in full and you should read them before investing.

For commentary from our fund manager please visit our website.

NAV (cum income) 1431.0p NAV (ex income) 1433.3p Share price 1315.0p Discount(-)/premium(+) -8.1% Yield 4.56% Net gearing 15% Net cash Total assets £453m Net assets £387m Market capitalisation £355m Shares in issue 27,018,565 Total number of holdings 108 0.66% Ongoing charges (year end 30/09/2020) Ratings

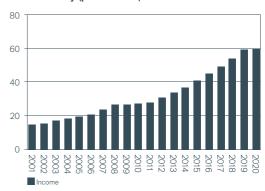
Source: BNP Paribas for holdings information and Morningstar for all other data. Differences in calculation may occur due to the methodology used.

Morningstar rating - ★★★

Share price performance (total return)

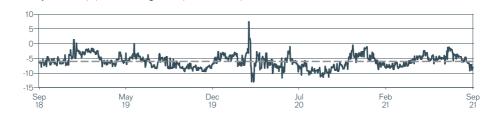


Dividend history (pence/share)



Please note that this chart could include dividends that have been declared but not vet paid.

Discount/premium (%) with average line (cum income)



Cumulative performance (cum income) (%)

10y	5у	Зу	1y	6m
153.2	23.4	1.8	53.3	10.2
154.5	23.6	2.6	47.2	10.7
119.2	29.8	9.5	27.9	8.0
35.3	-6.2	-6.9	19.3	2.7
	153.2 154.5 119.2	153.2 23.4 154.5 23.6 119.2 29.8	153.2 23.4 1.8 154.5 23.6 2.6 119.2 29.8 9.5	153.2 23.4 1.8 53.3 154.5 23.6 2.6 47.2 119.2 29.8 9.5 27.9

Annual performance (cum income) (%)

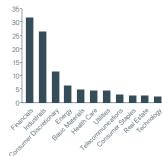
Discrete year performance % change (updated quarterly)	Share Price	NAV
30/09/2020 to 30/09/2021	53.3	47.2
30/09/2019 to 30/09/2020	-24.6	-22.9
28/09/2018 to 30/09/2019	-11.9	-9.6
29/09/2017 to 28/09/2018	4.2	3.0
30/09/2016 to 29/09/2017	16.4	17.0

Top 10 holdings

Royal Dutch Shell GlaxoSmithKline Phoenix Group Severn Trent Prudential K3 Capital Group RELX Morgan Advanced Materials BP Direct Line Insurance Group (%) Geographical focus
2.6
2.5
2.4
2.2
2.1
1.9
1.9
1.9
United Kingdom

(%) Sector breakdown (%)

All performance, cumulative growth and annual growth data is sourced from Morningstar



Customer services 0800 832 832

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Company information

Stock code LWI
AIC sector UK Equity Income
Benchmark FTSE All-Share Index
Company type Conventional

(Ords)
Launch date 1963
Financial year end 30 Sep
Dividend payment January, April, July,

Risk rating
(Source: Numis)

Management fee

0.5% of average net chargeable assets up to £325m and 0.4% in excess thereof.

Performance fee No

(See Annual Report & Key Information Document for more information)

Regional focus UK
Fund manager James Henderson 1990

James Henderson 1990

Laura Foll 2016



Fund manager
James Henderson



Fund manager





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Glossary

October

Average

NAV (Cum Income) The value of investments and cash, including current year revenue, less liabilities (prior charges such as loans, debenture stock and preference shares at fair value). NAV (Ex Income) The value of investments and cash, excluding current year revenue, less liabilities (prior charges such as loans, debenture stock and preference shares at fair value). Share price Closing mid-market share price at month end.

Discount/premium The amount by which the price per share of an investment trust is either lower (at a discount) or higher (at a premium) than the net asset value per share (cum income), expressed as a percentage of the net asset value per share.

Total assets Cum Income NAV multiplied by the number of shares, plus prior charges at fair value.

Net assets Total assets minus any liabilities such as bank loans or creditors.

Market capitalisation Month end closing mid-market share price multiplied by the number of shares outstanding at month end.

Share price total return The theoretical total return to the investor assuming that all dividends received were reinvested in the shares of the company at the time the shares were quoted ex-dividend. Transaction costs are not taken into account.

ex-dividend. Iransaction costs are not taken into account.

Net asset value total return The theoretical total return on shareholders' funds per share reflecting the change in Net Asset Value (NAV) assuming that dividends paid to shareholders were reinvested at NAV at the time the shares were quoted ex-dividend. A way of measuring investment management performance of investment trusts which is not affected by movements in discounts/premiums.

Yield Calculated by dividing the current financial year's dividends per share (this will include prospective dividends) by the current price per share, then multiplying by 100 to arrive at a percentage figure.

Ongoing charges The total expenses for the financial year (excluding performance fee), divided by the average daily net assets, multiplied by 100.

Gearing The effect of borrowing money for investment purposes (financial gearing). The amount a company can "gear" is the amount it can borrow in order to invest. Gearing is used in the expectation that the returns on the investments bought will exceed the costs of the borrowings that funded the purchase. This Company can also use synthetic gearing through derivatives and foreign exchange hedging and/or other non-fully funded instruments or techniques.

Leverage The Trust's leverage is the sum of financial gearing and synthetic gearing. Details of the Trust's leverage limits can be found in both the Key Information Document and Annual Report. Where a trust utilises leverage, the profits and losses incurred by the trust can be greater than those of a trust that does not use leverage.

Net cash A company's net exposure to cash/cash equivalents expressed as a percentage of shareholders' funds, after any offset against its gearing. This is only shown for companies that have gearing in place.

Net gearing A company's total assets (less cash/cash equivalents) divided by shareholders' funds expressed as a percentage.

Risk rating The key measure used to assess risk is volatility of returns, using historic net asset value (NAV) performance of the trust over 1 and 3 years. In this instance volatility measures how much a trust's NAV fluctuates over time in relation to the UK Equity market. The higher a volatility figure, the more the NAV has fluctuated (both up and down) over time. Please note that risk categorisations are indicative and based principally on historic data and should not be solely relied upon when making investment decisions.

For a full list of terminology please visit;

www.janushendersoninvestmenttrusts.com

Specific risks

• Some of the investments in this portfolio are in smaller companies shares. They may be more difficult to buy and sell and their share price may fluctuate more than that of larger companies.

How to invest

To find out more visit www.janushendersoninvestmenttrusts.com

Other documents available online

To see the Annual Report, KID and to watch the latest fund manager commentary, visit www.lowlandinvestment.com

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