



Code : 1445

UNIVERSAL TEXTILE CO., LTD.

2020 Investor Conference

Dec. 4 , 2020



Disclaimer

- ◆ The information contained in this presentation includes materials of the company overview, financial figures, future plan and etc.
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Company Profile

Inception	1969/9/12
Capital	NTD1.306 billion
Chair man	Mr. Chang,Yu-Shen
Date of Listing	1991/2/5
Headquarters	7/F 62-5 SINING N. ROADTAIPEI TAIWAN R.O.C.
Factory	Weaving : Taoyuan site (120 looms) Luzhu site(180 looms) Spinning : Changbin site 22 textured machines
Employees	369
Main Products	Polyester filament woven fabrics Polyester draw textured yarn (P-DTY)
Market	Fabrics: 90% for export sales Textured yarns: 99% for domestic sales



Company Profile

Taoyuan Since 1969



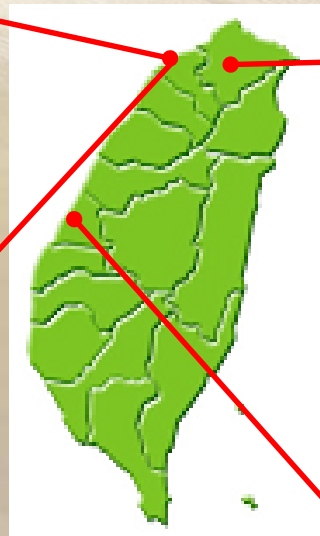
Taipei Office Since 1969



Luzhu Since 1978



Changbin Since 1998





Company Profile-Fabrics

➤ Fashion

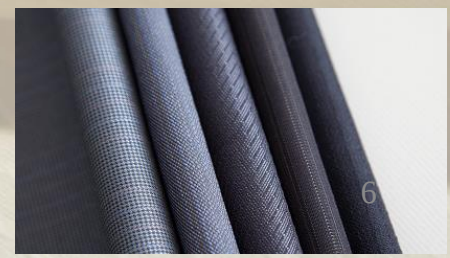
Provide selected fabrics for target market with various patterns in accordance with current fashion trend .

➤ Function

With combination of fabric design and additional finishing to provide multifunctional fabrics.

➤ Products - 100% polyester filament woven and T/R interweaving 、 High Twist 、 Linen-Like 、 Wool-Like 、 Elastic fabrics and Moisture and Quick Dry functional fabrics.

➤ Markets – Middle East 、 North America 、 Europe 、 Southeast Asia and China.





Company Profile-DTY

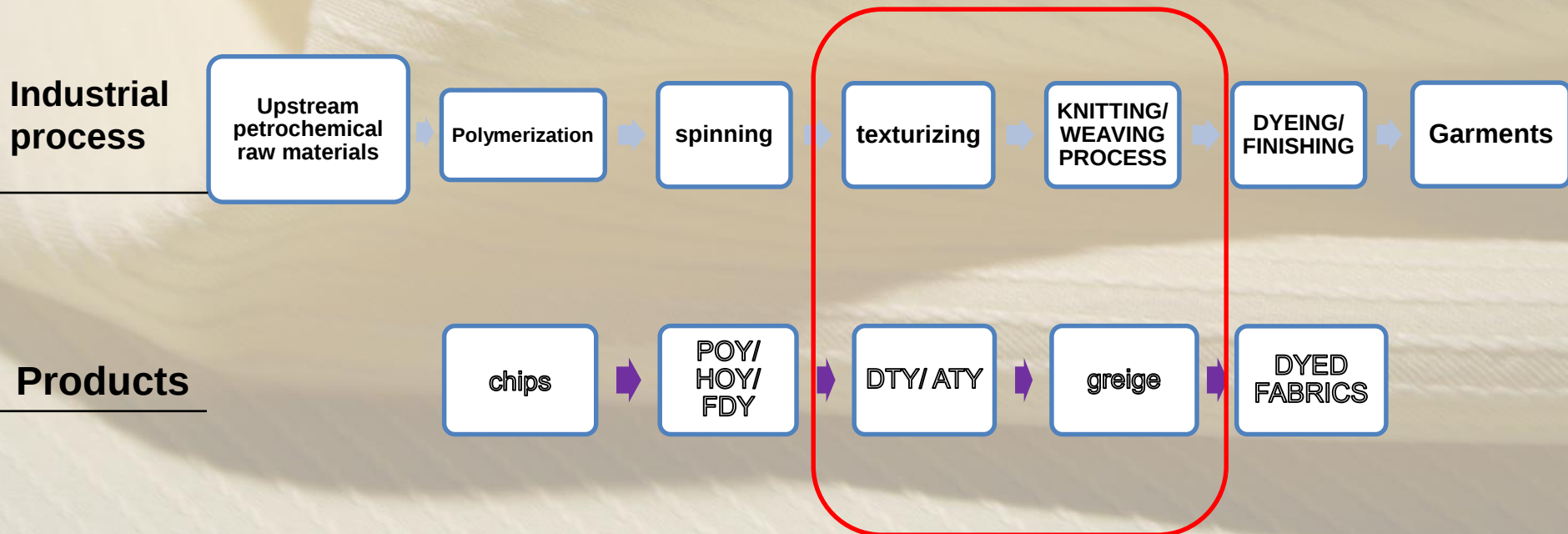
- Polyester textured yarns for clothing, home textiles, bags and industrial usage.
- Products – Polyester textured yarns, including slub 、 two tone 、 recycled PET.
- Markets – Foreign and domestic weaving factories.



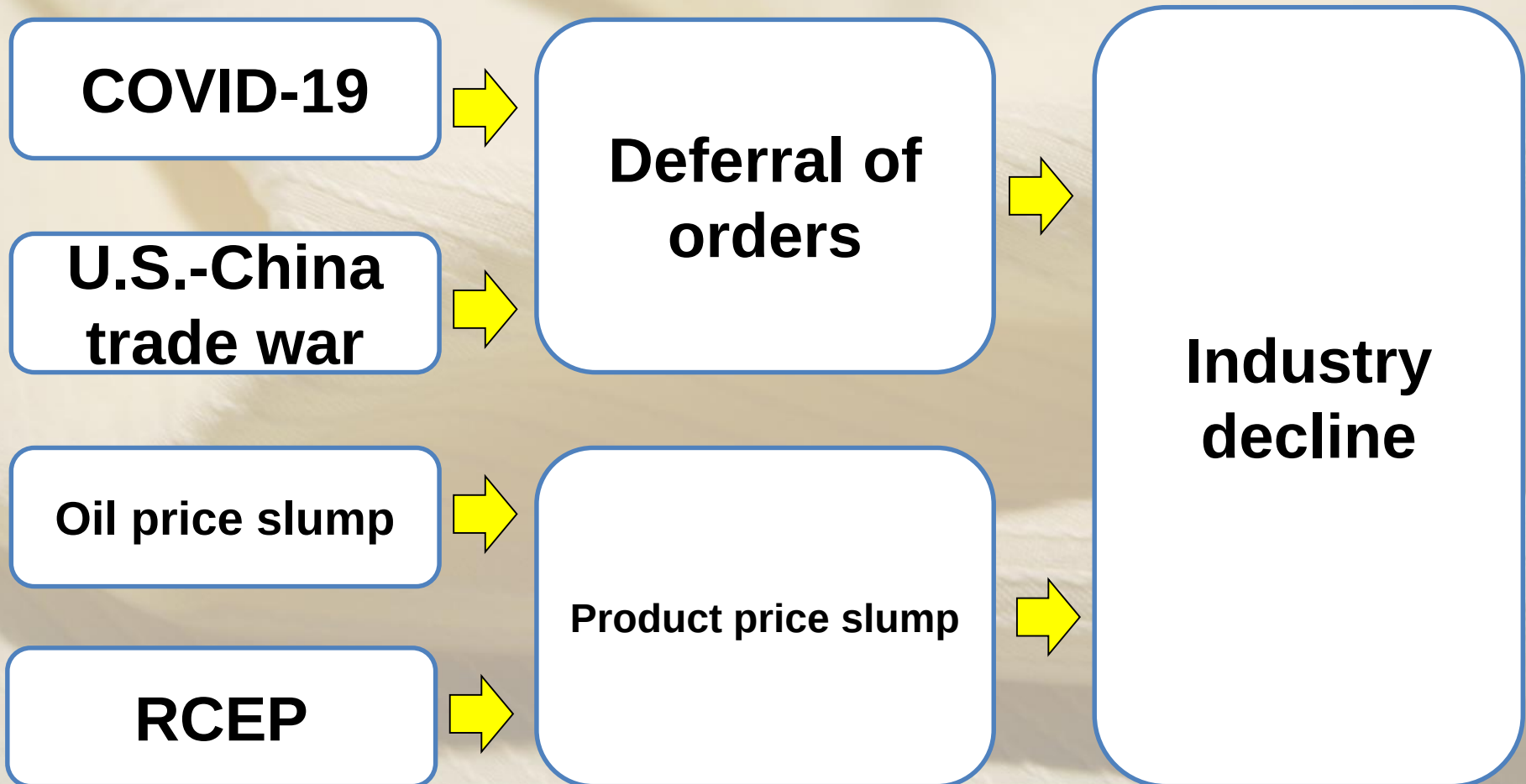


Industry Profile

The textile industries in Taiwan can be divided to upstream, midstream and downstream ones. From the top to bottom, all industries are highly linked from the material supply to its final production/ sales. P-DTY and Polyester filament woven fabrics are the core business for Universal Textile



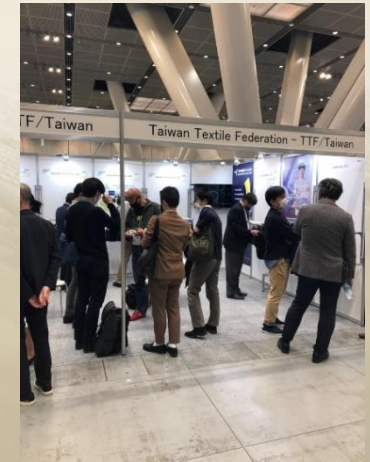
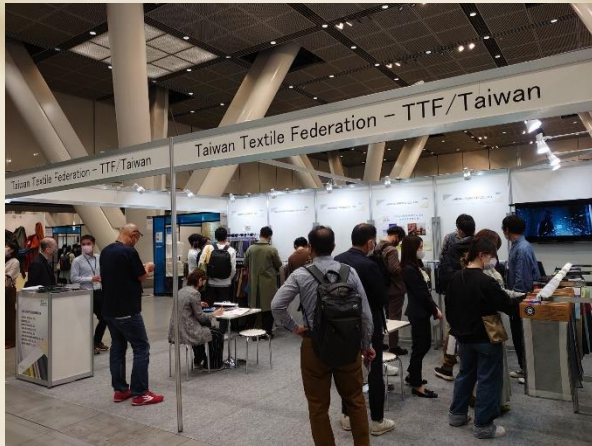
Industry Profile



Fabric Start

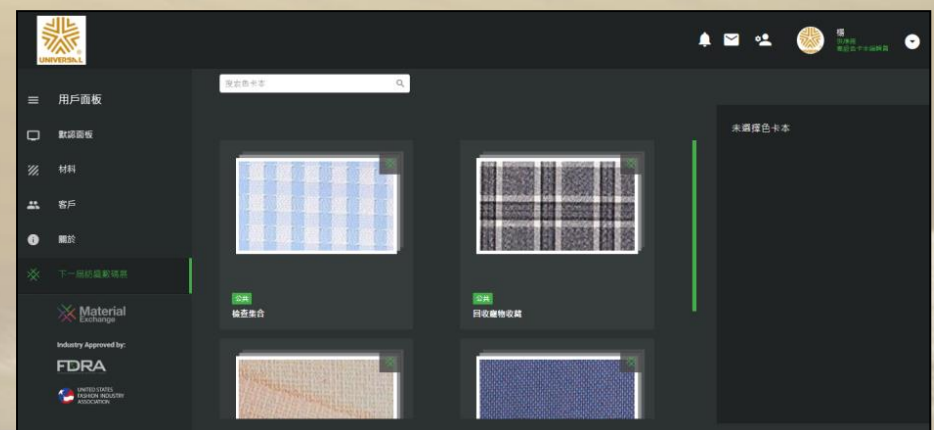
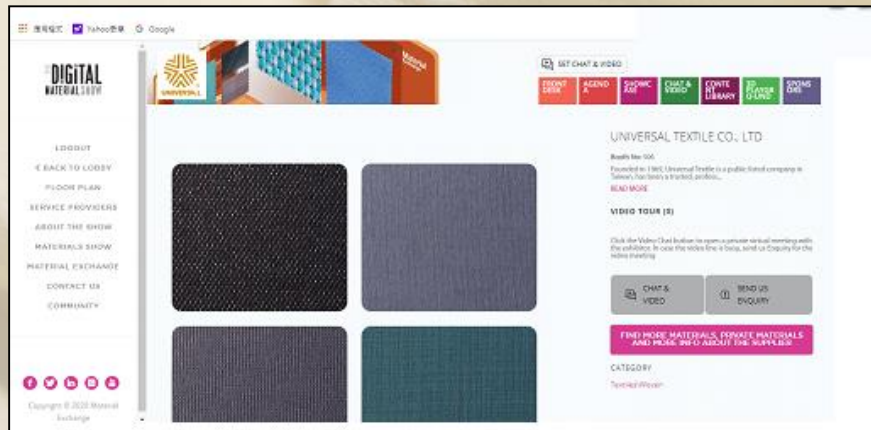


JFW JAPAN CREATION 2021



Material Exchange 7/15-8/15

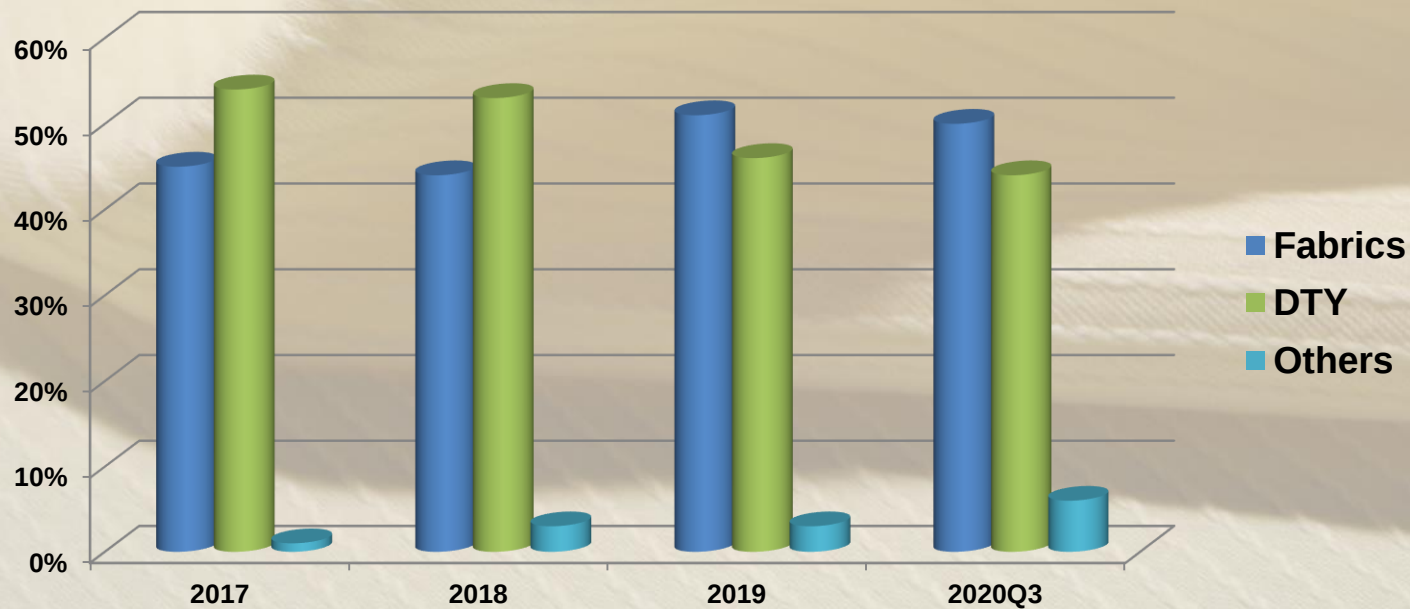
Next Textile 10/22-11/6



Revenue

Unit : NTD millions

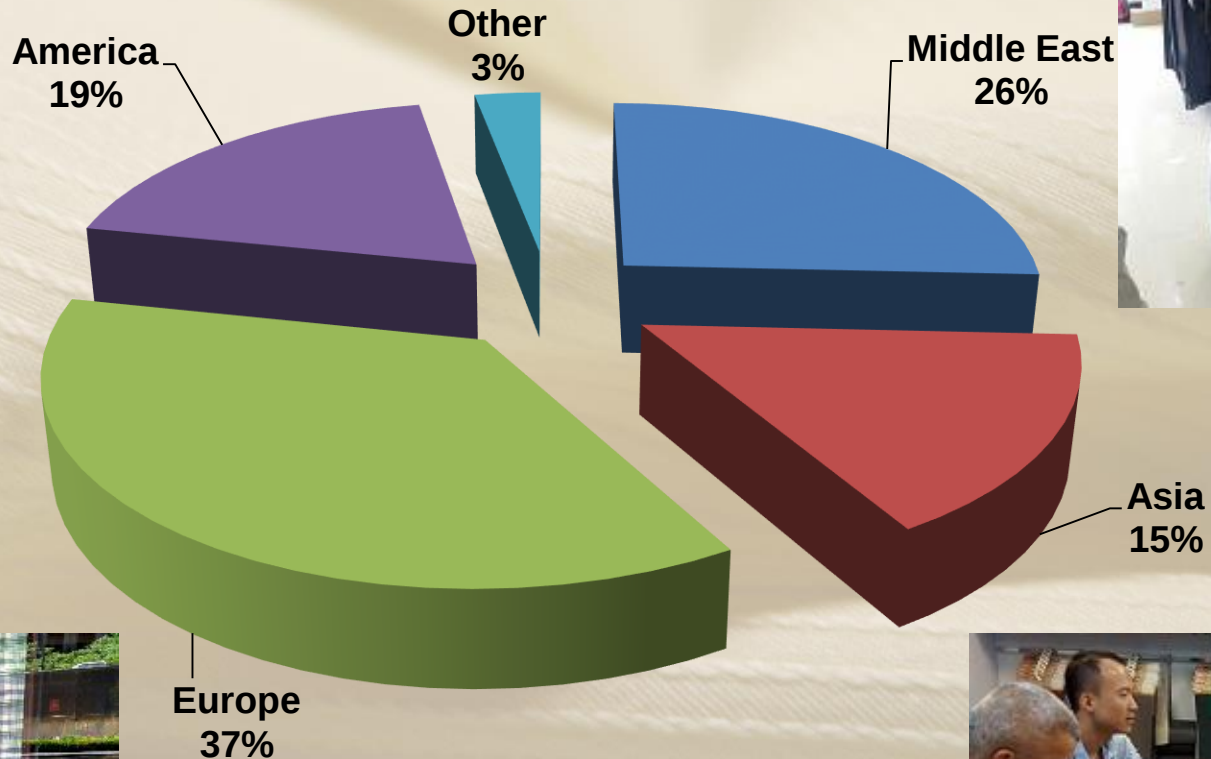
Year Product	2017		2018		2019		2020Q3	
	NTD	%	NTD	%	NTD	%	NTD	%
Fabrics	730	45	685	44	705	51	343	50
DTY	860	54	839	53	632	46	300	44
Others	20	1	48	3	34	3	44	6
Total	1,610	100	1,572	100	1,371	100	687	100





Market Distribution

2019 Fabrics Business Market Distribution



DTY:99% Domestic

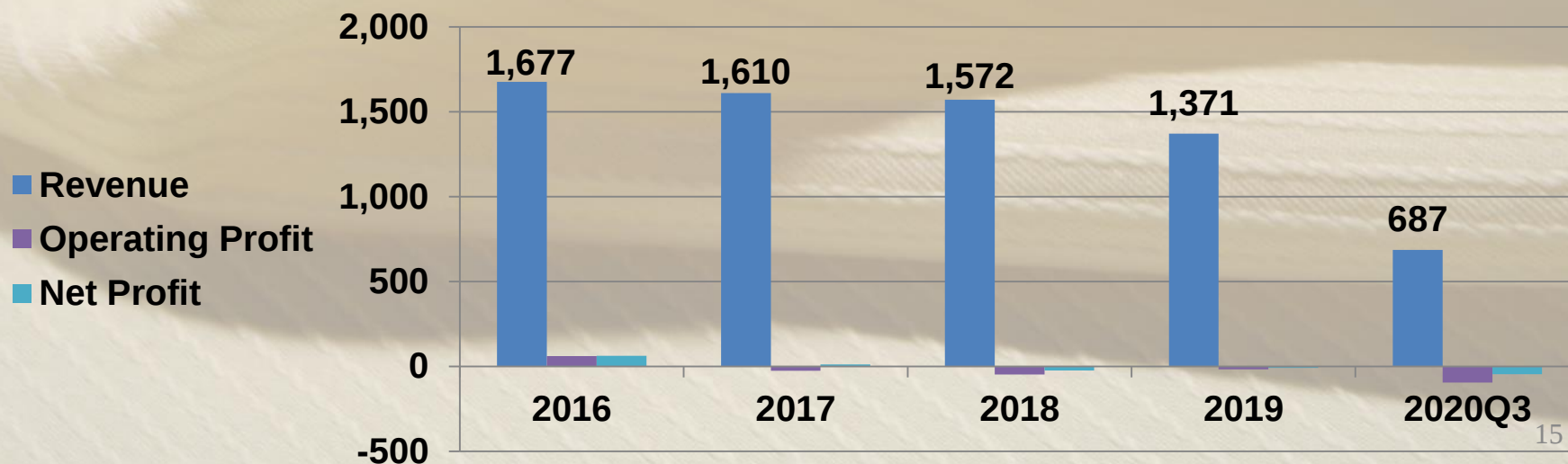




Simplified Income statement

Unit : NTD millions

	2016	2017	2018	2019	2020Q3
Revenue	1,677	1,610	1,572	1,371	687
Gross Profit	205	100	81	70	(7)
Operating Profit	61	(25)	(47)	(60)	(96)
Net Profit	63	12	(24)	(40)	(46)

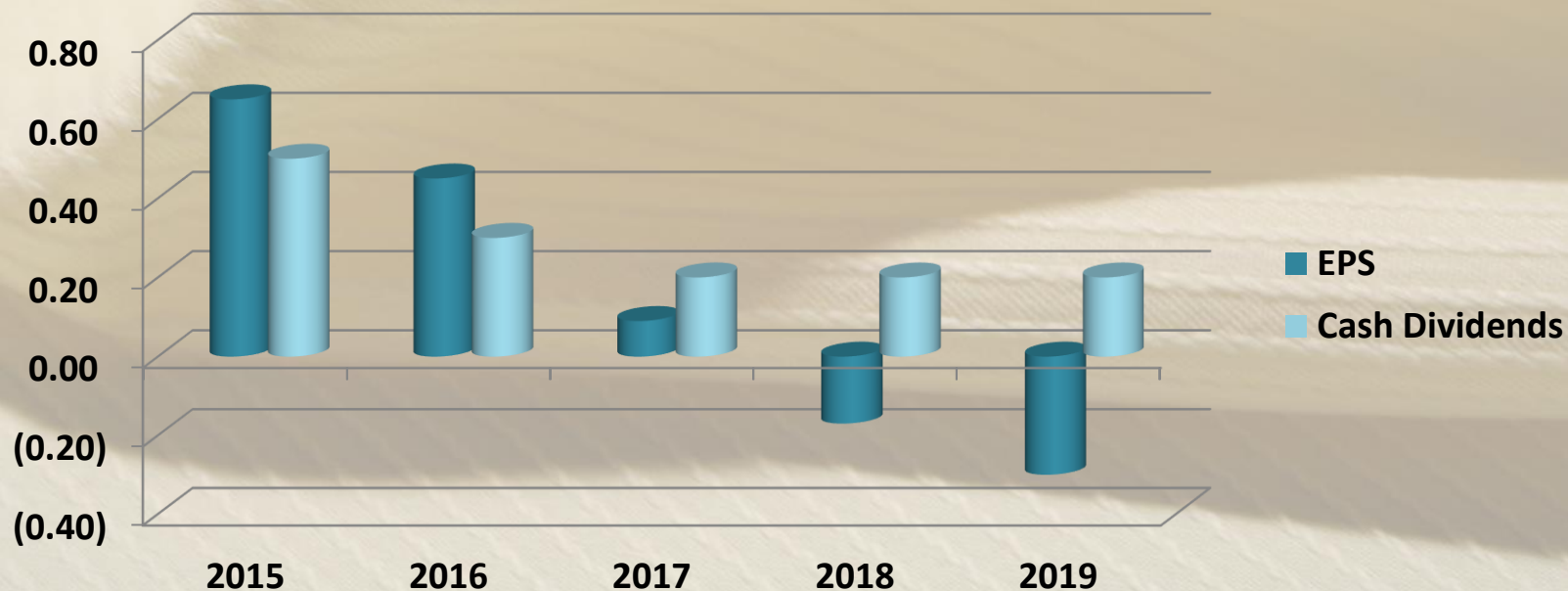




EPS & Cash Dividends In Last Five Years

Unit : NTD

	2015	2016	2017	2018	2019
EPS	0.65	0.45	0.09	(0.17)	(0.30)
Cash Dividends	0.50	0.30	0.20	0.20	0.20





The Outlook

- **Product transformation : Promote epidemic prevention, antibacterial, environmental protection, sports and leisure products.**
- **Cultivate potential markets, Expand customers.**
- **Digitalize production equipment, strengthen Human Resources training.**



Thank You !

Q & A

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