

法人說明會

Investors' Conference

2020



偉全實業股份有限公司

WISHER INDUSTRIAL CO. LTD.

股票代號 / Stock Code: 1465



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報告議程 Agenda

- 公司簡介 Company Profile
- 營運績效 Business Update
- Q&A



公司資訊 Company information

- 成立於1972年 Est. 1972
- 股票公開發行上市，於台灣證券交易所，代碼 #1465
A listed company on Taiwan Stock Exchange
- 資本額：約 新台幣10億3仟萬
Capital : Abt. USD\$300 million





工廠資訊 Factory information

- 自有織廠及加工絲廠 Mill direct
- 織造月產能：約300萬碼
Woven Fabrics: Cap. About 3 Million Yards
- 加工絲月產能：約 220 噸
Textured yarns: 220 Tones monthly
- R&D 中心 R&D center
- 自有實驗室 In-house laboratory





報告議程 Agenda

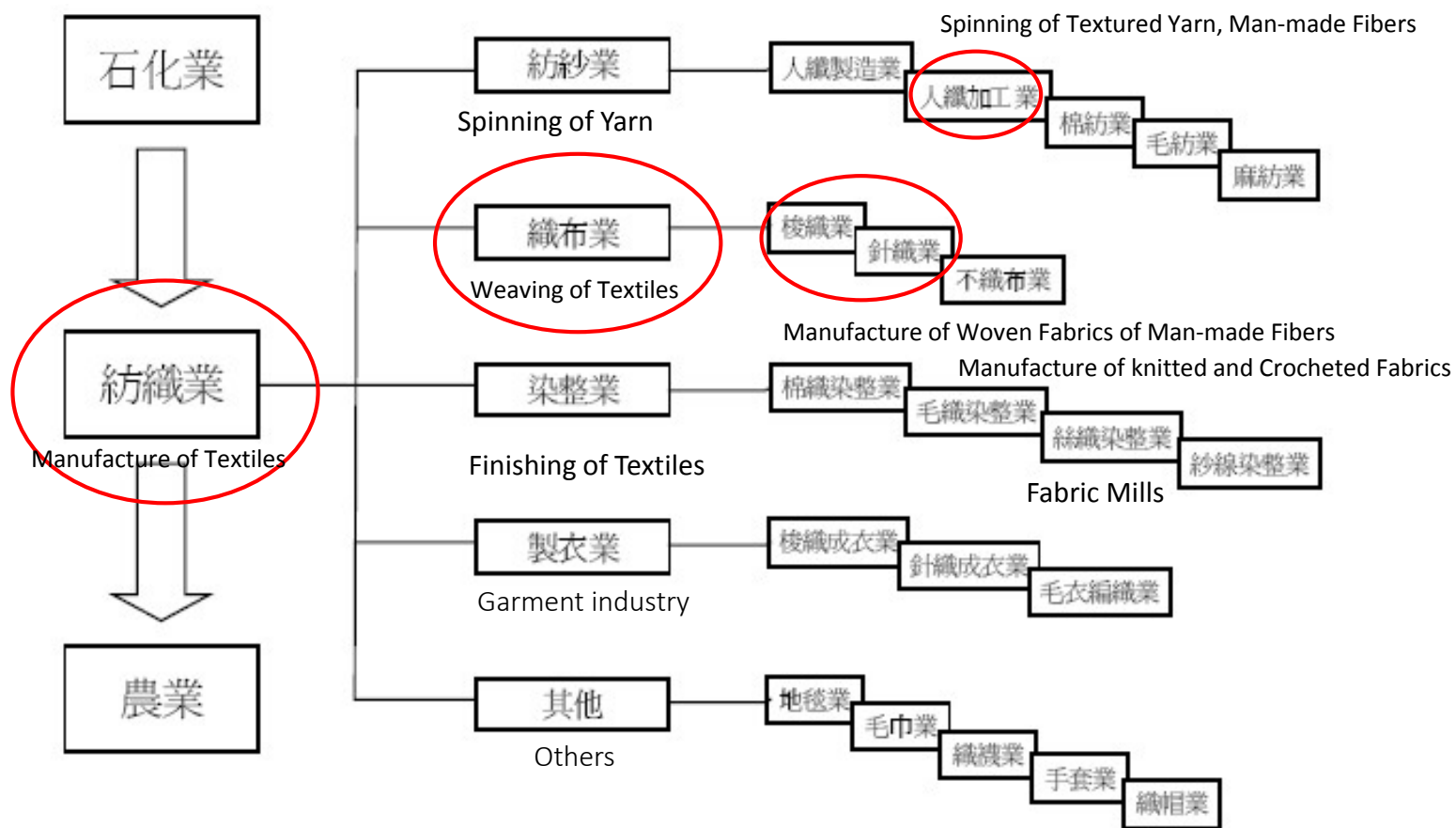
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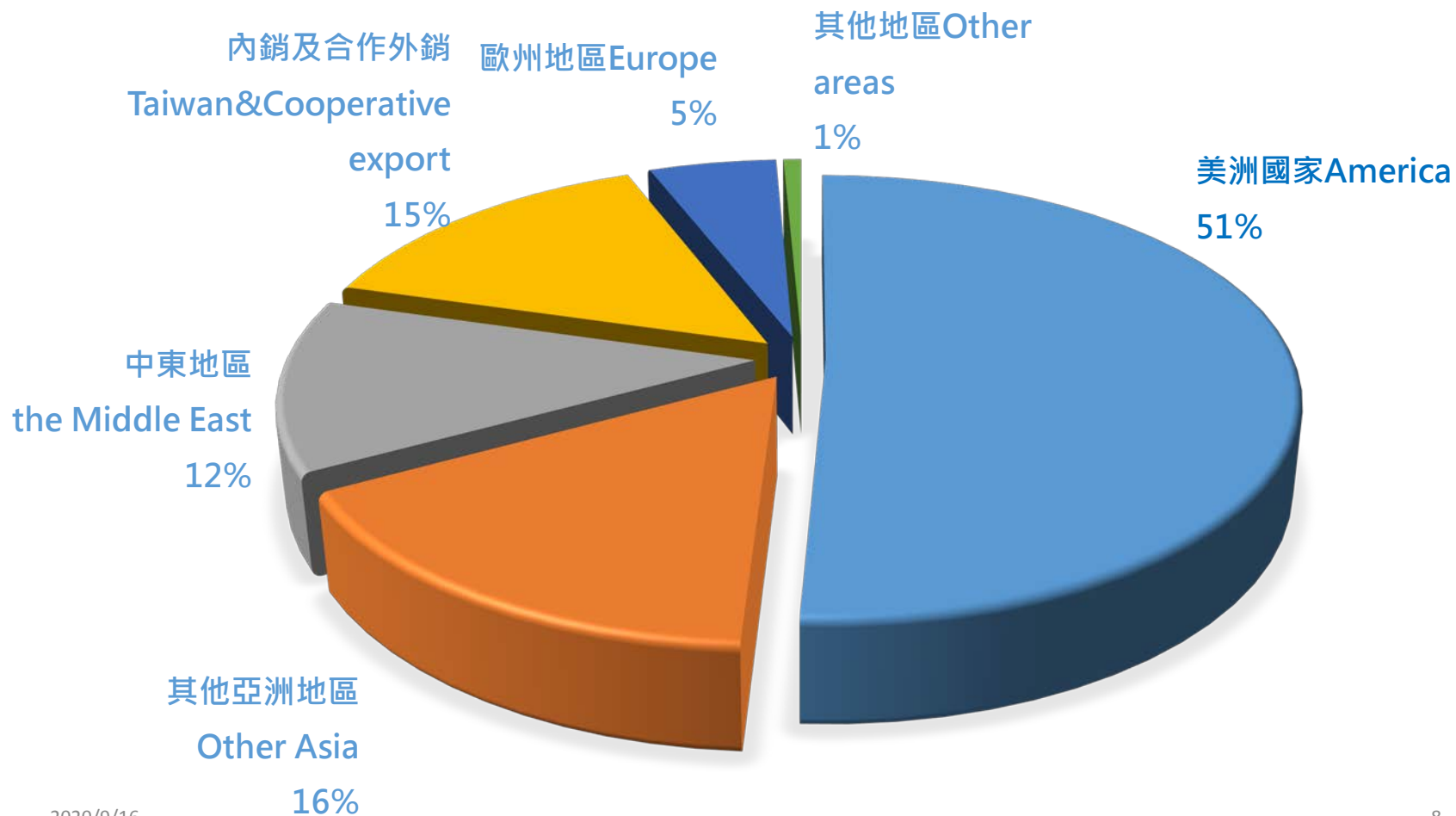


產業關聯圖 Industry association chart

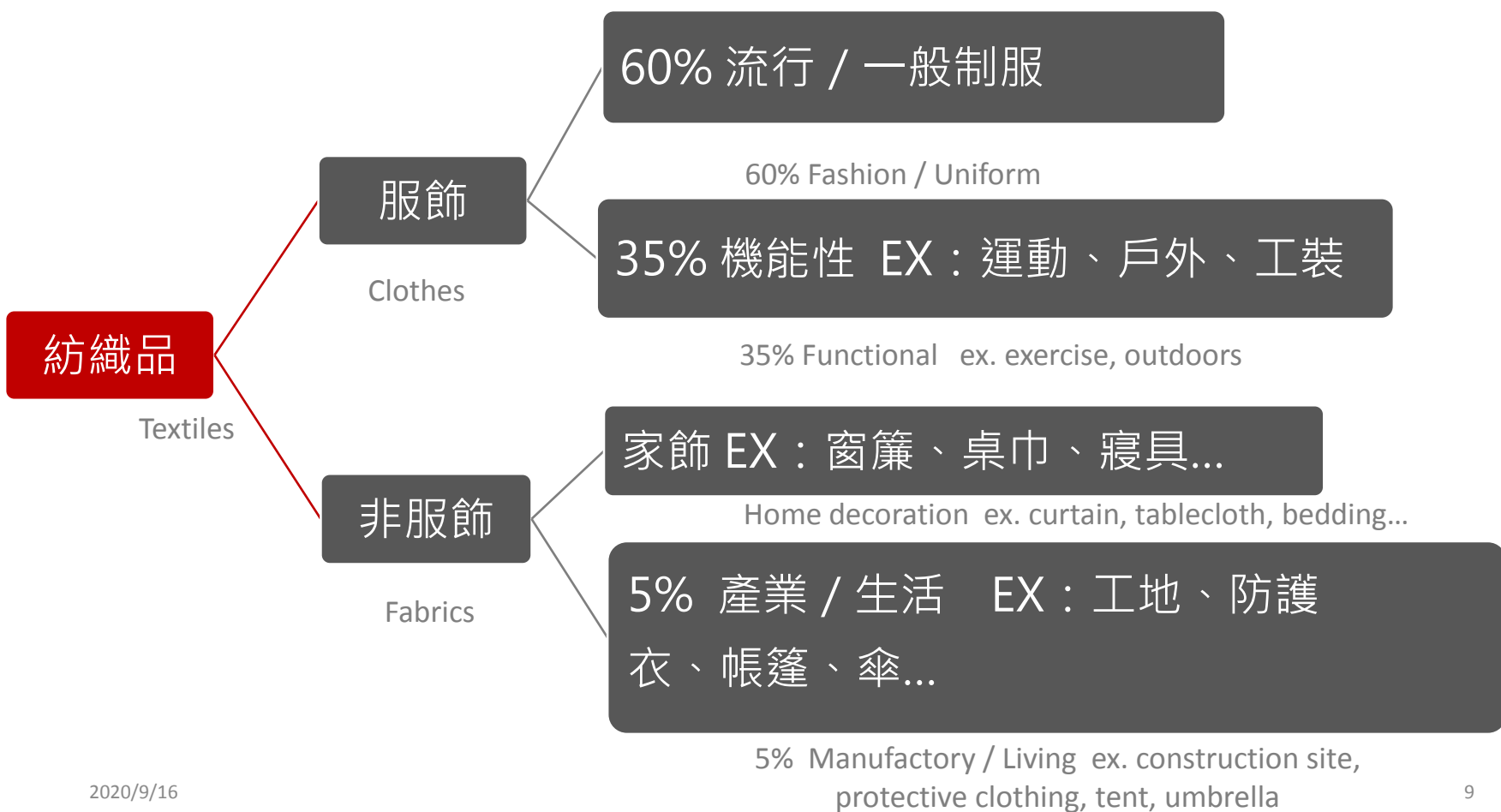




2019年度 聚酯長纖梭織布 Polyester Woven Fabrics in 2019



紡織品應用 Textile applications



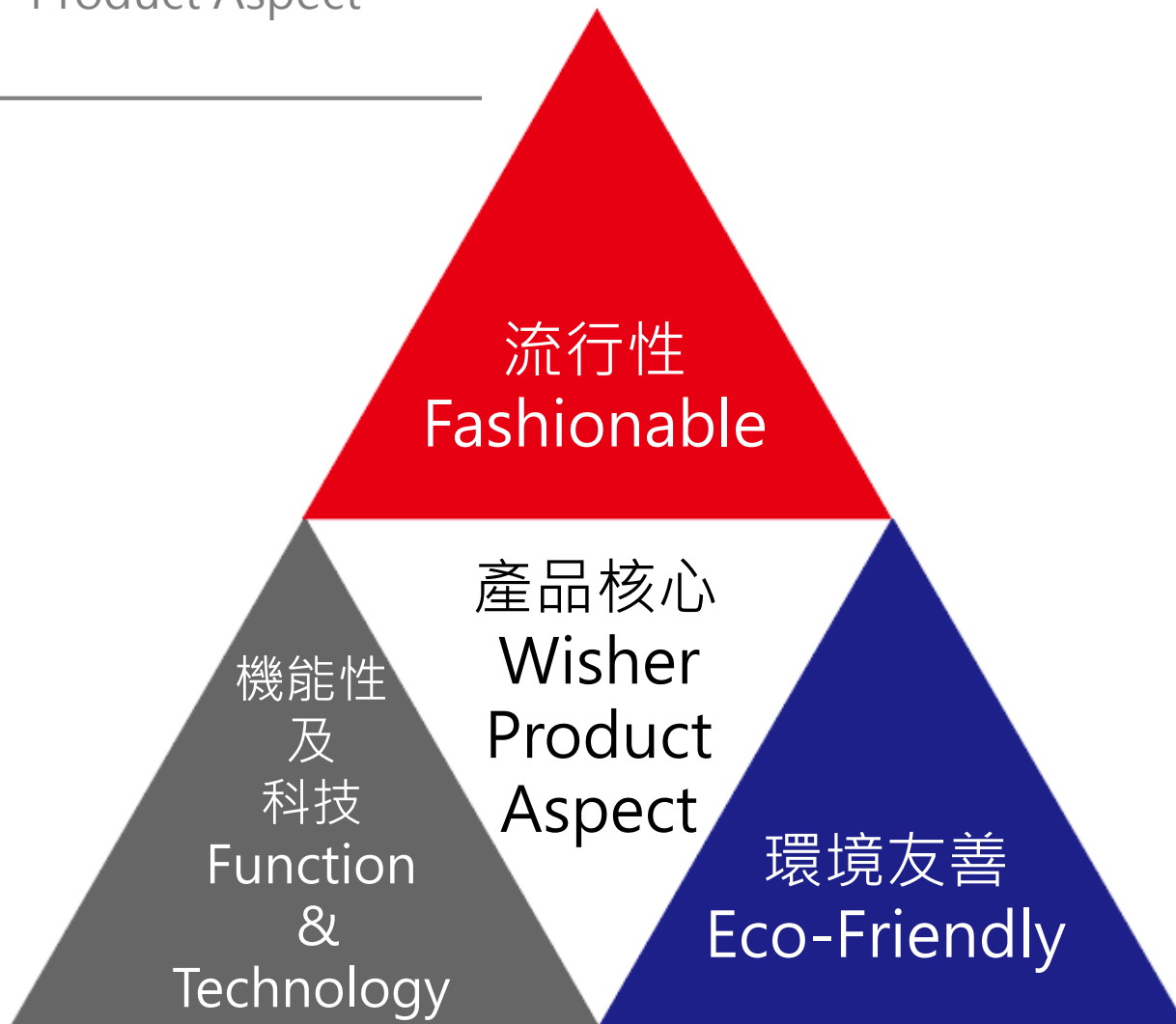


終端產品現況 Current status of end products

	新產品開發能力 (產品週期) Product life cycle	品管/再現性 Quality control / Reproductivity	產品驗證 (物性&功能性) Product verification (Physicality & Functionality)	進入時程 Entry point	產品認證/ 法規 Product certification / regulation	單價 USD\$ Per Yard Price
60% 流行服飾 Fashion clothes	★★★★★	★★★★★	★★	★	★	\$1-\$3
35% 機能服飾 Functional clothes	★★★★	★★★★★	★★★★★	★★★★★	★★★★	\$2-\$12
5% 產業用 (特殊機能) Manufactory (particular function)	★★★★	★★★★★	★★★★★	★★★★★	★★★★★	\$3-\$30
偉全的能力 Wisher's capability	★★★★★	★★★★★	★★★	★★★	★★★	\$1-\$7



產品核心 Product Aspect





流行性 Fashionable

- 大自然為師：人造羊毛，人造麻感

Learn from mother natural: Synthesis wool & linen

- 格子布及縐花布種

Beauty of Check & Dobby





機能性及科技 Function and Technology

- BreaXtile

- Chill stop

BreaXtile®

- Dynamic cold protection (D.C.P.)

- Dynamic heat protection(D.H.P.)



Dynamic Cold Protection®
POWER BY WISHER



Dynamic Heat Protection®
POWER BY WISHER

- WINano heating

- Warm but light



- WleLASTIC





國內外參展 Exhibitions

TITAS, PAN TEXTILES, ISPO, PGA, TEXTWORLD, PERFORMANCE DAY...





環境友善 Eco-Friendly

- 無氟微多孔防水透濕(氣)膜 PFCs-free membrane lamination
- 環保回收紗 Recycled yarns
- 不含PU的彈性紗 Stretch without spandex
- 原抽色紗 Solution dyed
- 防塑化微粒 Anti-Shedding
- ISO 9001 、 GRS 、 Oeko-Tex 、 BLUESIGN 、 Higg



MIRDC
ISO 9001





2020 經營大事 Important issues in the 2020

- 美中貿易戰：供應鏈重整 US-China trade war: reformed the supply chain
- 油價：訂單遞延 Oil price: deferral of orders
- 匯率：毛利率 & 業外損益 Exchange rate: gross margin & non-operating profit loss
- 疫情：不確定性 COVID-19: uncertainty



疫情影響 The impacts of pandemic

- 品牌客戶訂單遞延 Deferral of clients' orders
- 營收減少約4成 Reduced 40% of the revenue
- 新增防疫產品線 EX：防護及隔離衣用紡織品，抗菌及抗病毒產品開發及驗証 Adding the epidemic prevention product line ex. textiles of the protective clothing and chemical coverall, inventing and verifying antibacterial and antivirus products
- 增加開發驗証能量 Increasing the power of invention and verification
- 爭取政府【受嚴重特殊傳染性肺炎影響之傳統產業創新研發】補助專案 Striving for the government subsidy "Innovation R&D of the traditional industries under the impact of COVID-19"



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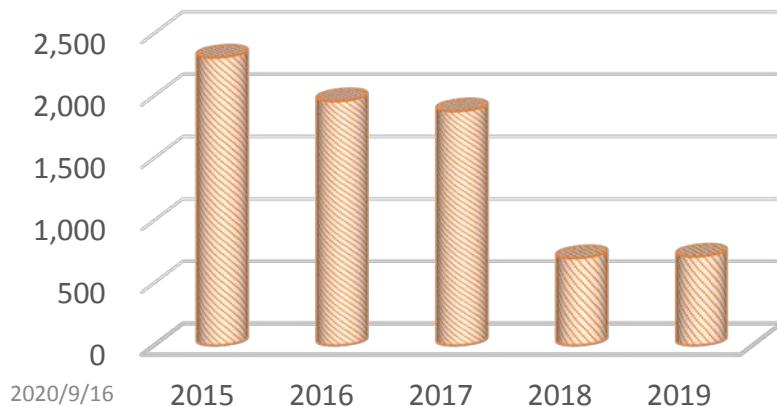


近五年合併營運狀況 Five-Year Financial Statement

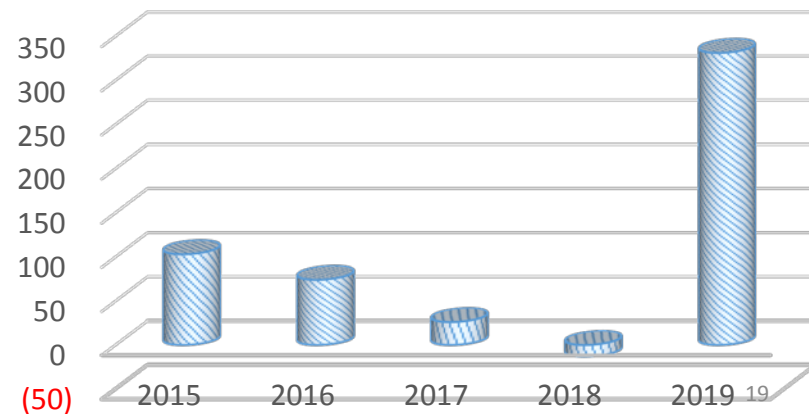
單位：新台幣佰萬元 Unit：NT\$ Millions

會計項目 Accounting Title	2015	2016	2017	2018	2019
總收入 Total operating revenue	2,305	1,955	1,874	697	709
母公司淨利 Profit (loss)	103	74	26	(13)	331
基本每股盈餘 (元) Basic earnings per share	1.00	0.72	0.25	(0.12)	3.20

總收入 Total operating

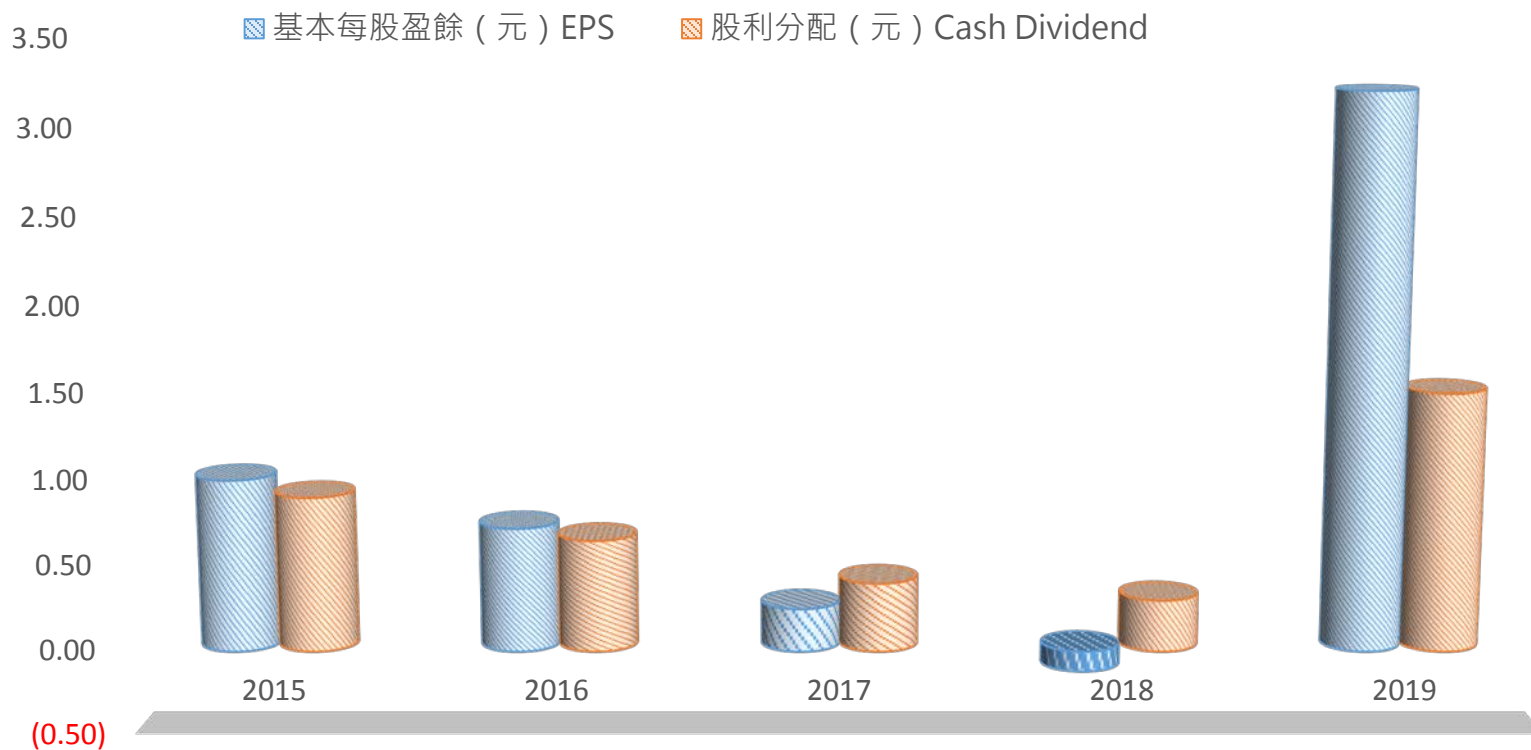


母公司淨利 Profit (loss) revenue





EPS及股利政策 EPS and Dividend policy





2019及2018H1財務資料比較 Year 2019、2018H1 Comparison

單位：新台幣佰萬元 Unit：NT\$ Millions

會計項目 Accounting Title	2020 H1	2019 H1	%
資產總額 Total Assets	2,230	2,669	-16.45%
負債總額 Total Liabilities	490	357	37.25%
歸屬於母公司業主之權益合計 Total equity attributable to owners of parent	1,739	2,032	-14.42%
營業收入合計 Total operating revenue	219	404	-45.79%
繼續營業單位本期淨利 (淨損) Profit (loss) from continuing operations	(9)	(183)	95.08%
停業單位損益合計 Total profit (loss) from discontinued operations	0	1,189	-100.00%
本期淨利 (淨損) Profit (loss)	(9)	1,005	-100.90%
淨利 (損) 歸屬於： Profit (loss), attributable to：			
母公司業主 (淨利/損) Profit (loss), attributable to owners of parent	(9)	388	-102.32%
基本每股盈餘 Basic earnings per share	(0.09)	3.74	-102.41%



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Q&A