

法人説明會
2017年9月25日

公司簡介

公司設立	1986年
員工人數	貿易業務處: 30人 桃園廠: 240人
公司位置	貿易業務處: 台北市大同區 桃園廠: 桃園市蘆竹區
上市年度	1999年

公司簡介

1988

Dye house
started
operation



1997

Warp knitting
(tricot)
established



2007



2008

Product line
changed to
outdoor apparel

2014



2015

Merino wool
blends

Janerino®

1996

Sales Office Dept.
in Taipei
established



2000

Direct sales to
Italy & UK
(soccer teams)



2009

ISO 9001:2008

2009

Started developing
fabrics for Arc'teryx



2015

ISO 14064 Certified
(Gas emission)



產能資訊

- ❖ 染整加工：每月250萬米
- ❖ 經編織布：每月25萬米
- ❖ 塗層加工：每月10萬米



客戶服務

- ❖ Lab dipping
- ❖ Sample dyeing
- ❖ Physical testing
- ❖ Colorfastness testing

特殊加工

- ❖ Dura coat®
- ❖ Speed dry DWR
- ❖ Brushing

營運分析

單位：仟元	Y2015	Y2016	2017		
			1Q	2Q	1H
營業收入淨額	761,731	685,778	179,635	187,239	366,874
YOY growth	2.3%	-10.0%	-2.0%	12.7%	5.0%
營業毛利	167,019	154,694	42,146	40,111	82,257
營業毛利率	21.9%	22.6%	23.5%	21.4%	22.4%
營業費用	97,430	102,487	29,456	29,106	58,562
YOY growth	12.6%	5.2%	14.3%	27.0%	20.3%
營業利益	69,589	52,207	12,690	11,005	23,695
營業利益率	9.1%	7.6%	7.1%	5.9%	6.5%
營業外收益	5,461	4,325	-901	2,451	1,550
稅後純益	61,101	46,956	9,790	11,281	21,071
每股盈餘(元)	0.71	0.55	0.11	0.13	0.25

產品別銷售分析

	單位：仟元	Y2015	Y2016	1H2017
染整加工	營業收入淨額	442,808	380,959	185,642
	營業毛利率	16.0%	12.9%	13.1%
	營業收入占比	58.1%	55.6%	50.6%
布疋買賣	營業收入淨額	318,923	304,819	181,232
	營業毛利率	30.1%	34.6%	32.0%
	營業收入占比	41.9%	44.4%	49.4%
合計		761,731	685,778	366,874

營運資金狀況

單位：仟元	Y2015	Y2016	2017	
			1Q End	2Q End
現金及約當現金部位	309,940	343,743	341,879	341,596
應收帳款餘額	153,240	156,948	152,405	141,925
應收帳款周轉天數	76	83	79	66
存貨金額	176,078	133,488	137,420	127,602
存貨週轉天數	113	106	89	91
應付帳款餘額	45,233	61,616	62,818	63,874
應付帳款週轉天數	43	37	42	37

太陽能發電設備

產能：1.5 megawatts

預估平均發電量：每年1,587,000瓦

二氧化碳減排量：每年減少828,414 公斤
(相當於2.13個大安森林公園的二氧化碳排放量)

solaredge

Certified Taiwanese Distributor



知名合作品牌



Some of our
European
Customers:

- ❖ Jack Wolfskin
- ❖ KJUS
- ❖ Salewa
- ❖ Haglofs
- ❖ Rab
- ❖ Millet
- ❖ Peak Performance
- ❖ Errea

產品介紹

Warp knit tricot

- ❖ Polyester (mesh, liners)
- ❖ Polyester/Spandex (compression)

Circular knit

- ❖ Polyester/Spandex (base layer)
- ❖ Polyester (tech tee)
- ❖ Polyester/Merino wool

Special Products

- ❖ Filament Polyester Bulky Stretch Yarn
- ❖ Abrasion Resistant Dura Coat™
- ❖ Janerino® merino wool blends

 **janerino**[®] by **evGrtex**

comfortable to the skin
durable to the wear



hybrid merino wool temperature regulation with easy care

evGrtex
overtex fabricology limited



產品特色:

- ❖ Soft hand feel
- ❖ Mechanical wicking
- ❖ Easy care
- ❖ Anti-odor
- ❖ Thermal and moisture management
- ❖ Anti-static
- ❖ Warm feel even when wet

evortex
evortex fabricology limited



Dura Coat

Engineered for sustainable performance



產品特色

- ❖ Coating on single side or both sides (DWR, abrasion resistance, wind resistance)
- ❖ Durable water-based PU coating
- ❖ Breathable
- ❖ Little change in hand feel, especially on brushed qualities



“Proudly Made in Taiwan”

感謝聆聽!

evCortex