

Honmyue Enterprise Co.,LTD (1474) ·

2021 Investor Conference

Weaving a better world with you. Together.

2021/10/05

WEAVING A BETTER WORLD. TOGETHER.



Disclaimer



- The information published in this conference is for our company use only , including Operating Achievements 、 Financial Status & Business development.
- Our Company never announce Financial Forecast , and the opinions of Company' s financial 、 Business 、 Q&A and Business development might be slightly different in the future. The causes of the differences could be varied from market 、 fluctuation of price 、 competitions 、 Global economics 、 Fluctuation of International Exchange 、 bargain of suppliers, to Risk factors that could not be controlled 。
- This conference represents our company' s view of the future. We will not be responsible for updating any changes or adjustments.

Agenda

- Company History
- Financial Statement
- Market trend-Marketing and development
- New development
- Q&A

Company Introduction

Mr.Hsu
Spokesman
Assistant manager

公司基本資料



Milestone

Found in
1970

Listed in
1999

IPO in 2000

Capital

NTD
1.298
billion

EPS

2019 14.45

2020 15.21

2020Q2 14.53

110Q2 15.84

Certification

1998.02 : ISO9002

2008.05 : ISO14001

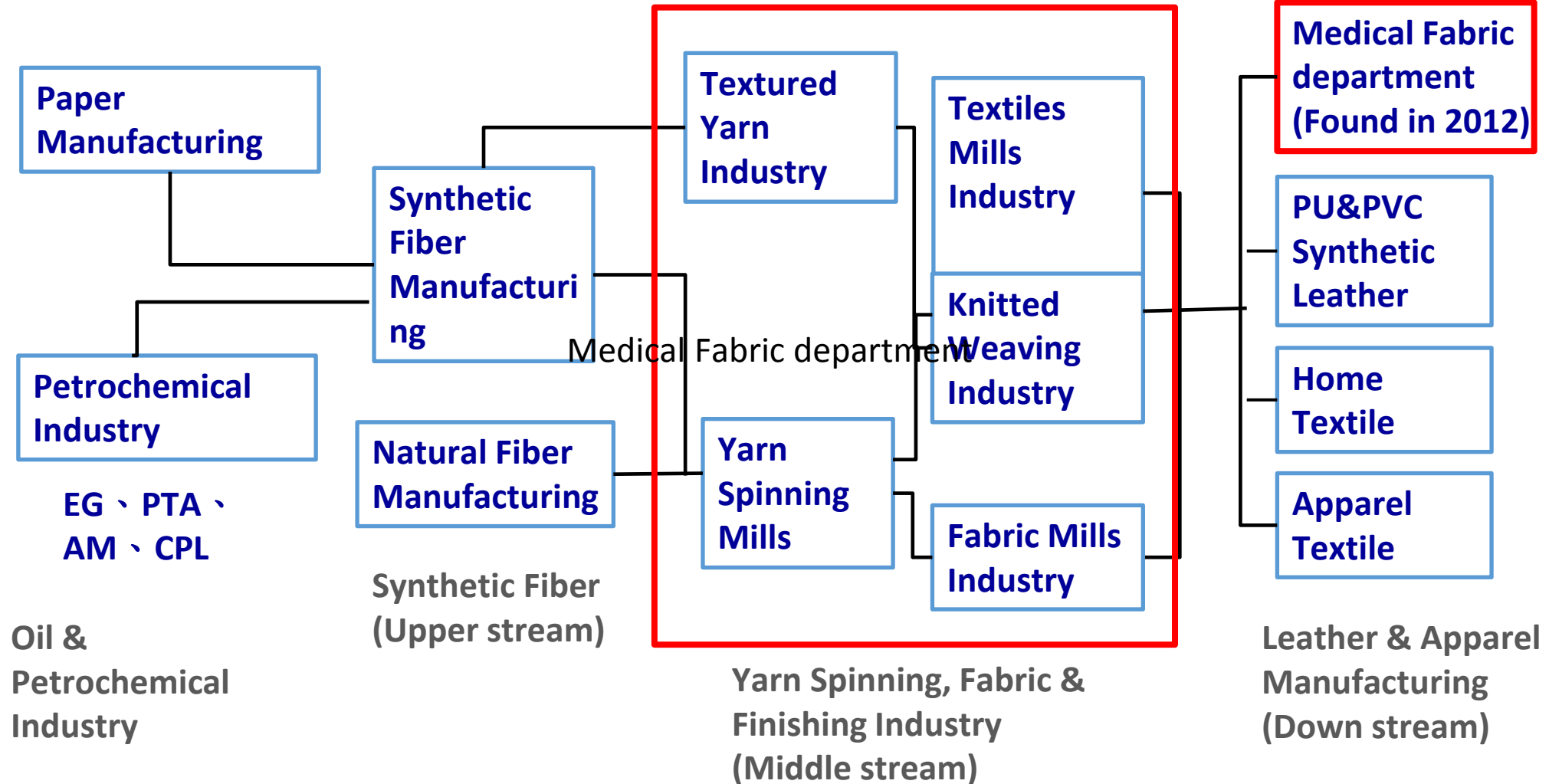
2010.11 : BLUE SIGN

2012.07 : GMP

2015.08 : ISO9001

2020.09 : GRS

Textile Supply Chain



Medical Fabric – Isolation Gown



Production Site



Taiwan :

- ◎Chenghua (HQ)
 - Shengang/Hemei/Chuansing (Weaving)
- ◎Honmyue Taipei Office
- ◎Nuwa Enterprise Co., LTD.
- ◎Yu Zhan Startup Co.,LTD(Dying)



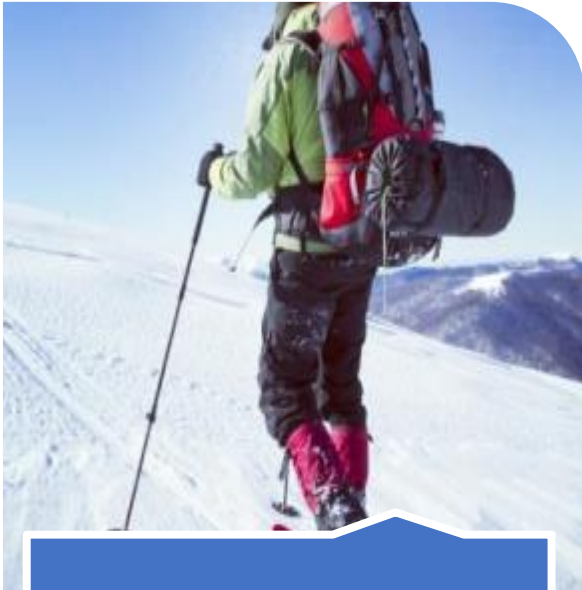
China :

- ◎Honmyue Textile(Zhejiang)Co.,LTD(Weaving/Dying)
- ◎Jiujiang DeYu Co., Ltd. (Planning)

Vietnam :

- ◎Grand and Great Textile.(Joint Venture)

Product Application



Industrial Fabrics



Apparel Fabrics



Furnishing Fabrics



Medical
Textiles

Industrial Fabric



Apparel Fabric



Furnishing Fabric



Medical Textile



Corporate Social Responsibility

- Raise 「Changhua County Honmyue charity」 , participate in social welfare, support disadvantaged in the community.
- Beach cleanup 、reduce polyester bottle 、trees-planting.....etc 。
- Donate scholarship to poor people 、blood donation 、book donation..etc. 。
- Donate fire engine 、fire equipment 、fabric to prison and school 。



獲獎記錄

2014

Ministry of Labor 「Balance in work and life Award」



2018

Ministry of Labor 「Labor Award」



2019

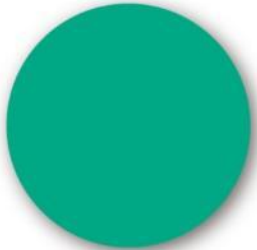
Changhua County 「Happy Enterprise 4 stars award」



2020

Ministry of Education 「Sports Enterprise Award」





Finance Spokesman Assistance manager

manage -consolidated income statement



unit : In thousands of NTD

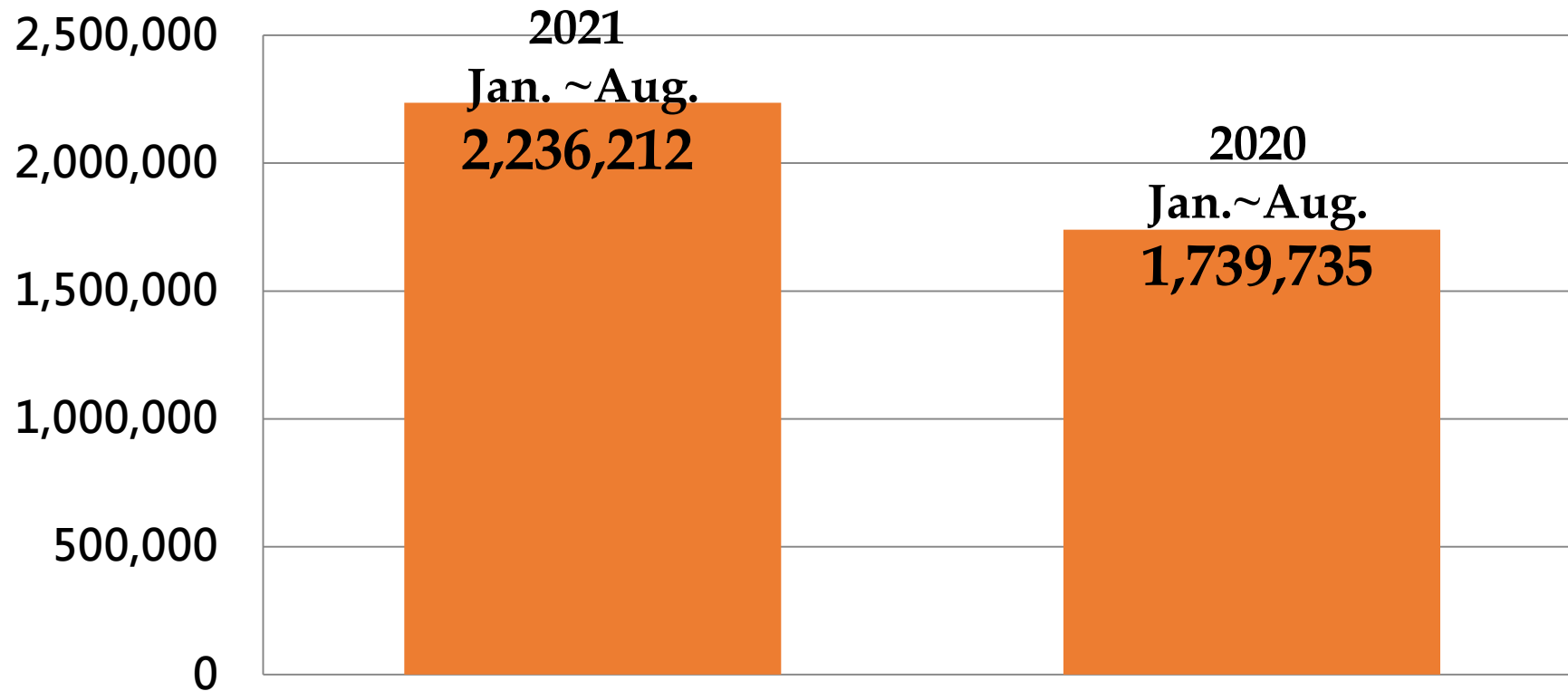
Item	2021年 H1	2020年 H1	Different	%
Net Revenue	1,598,863	1,272,050	+326,813	25.69%
Operating Cost	1,318,027	1,105,649	+212,378	19.21%
Gross profit	280,836	166,400	+114,436	68.77%
Gross margin	18%	13%	+5%	
Income From Operations(Loss)	97,047	11,174	+85,873	768.51%
Net Income(Loss)	90,080	18,989	+71,091	374.38%
EPS (In NT\$ dollars)	0.71	0.18	+0.53	

Revenue

Combined Revenue



unit : In thousands of NTD

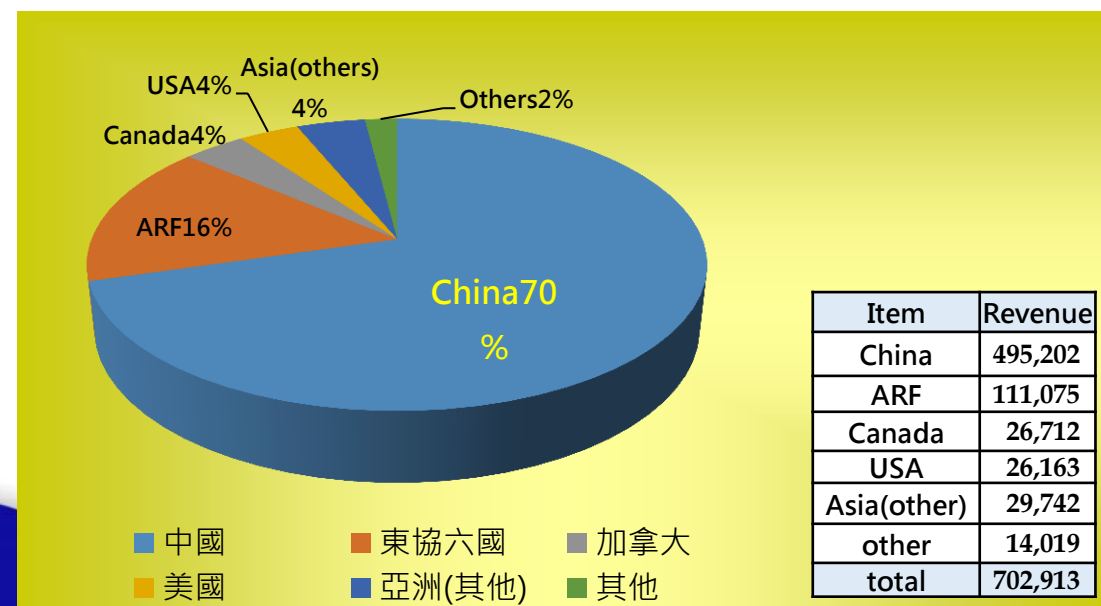
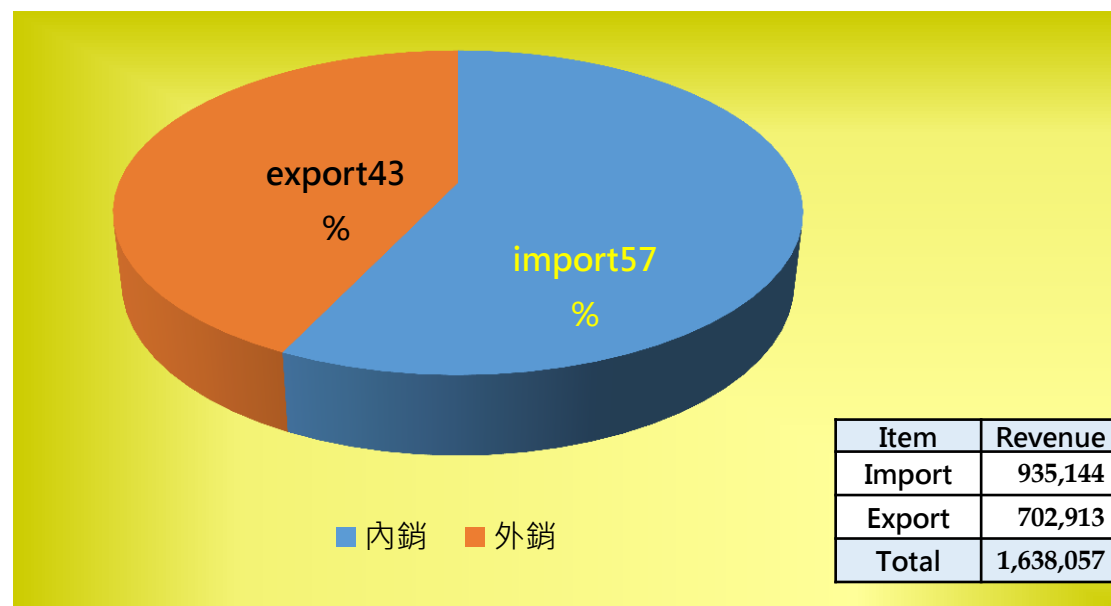
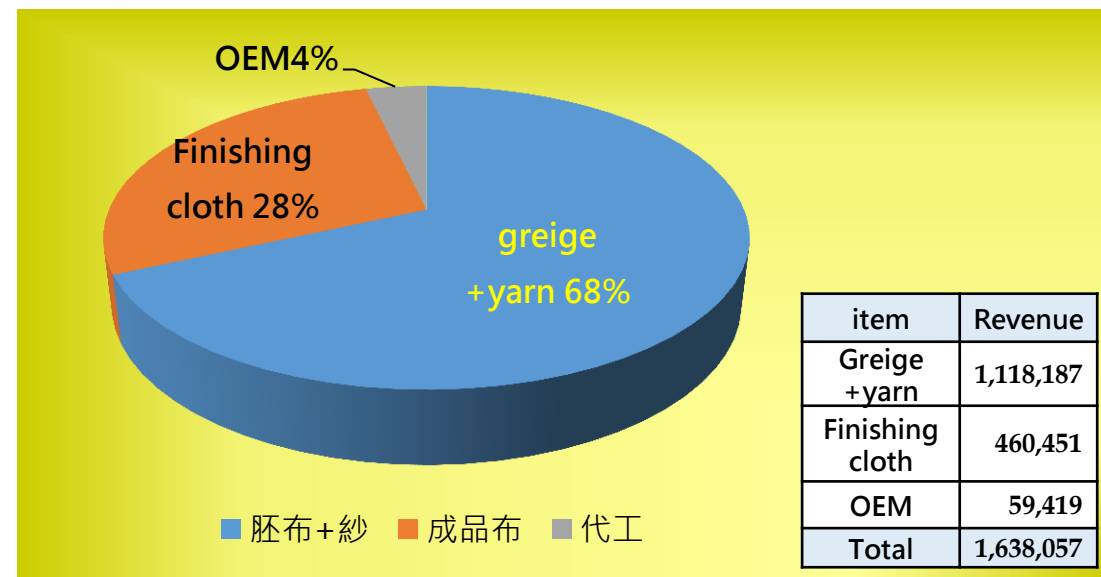
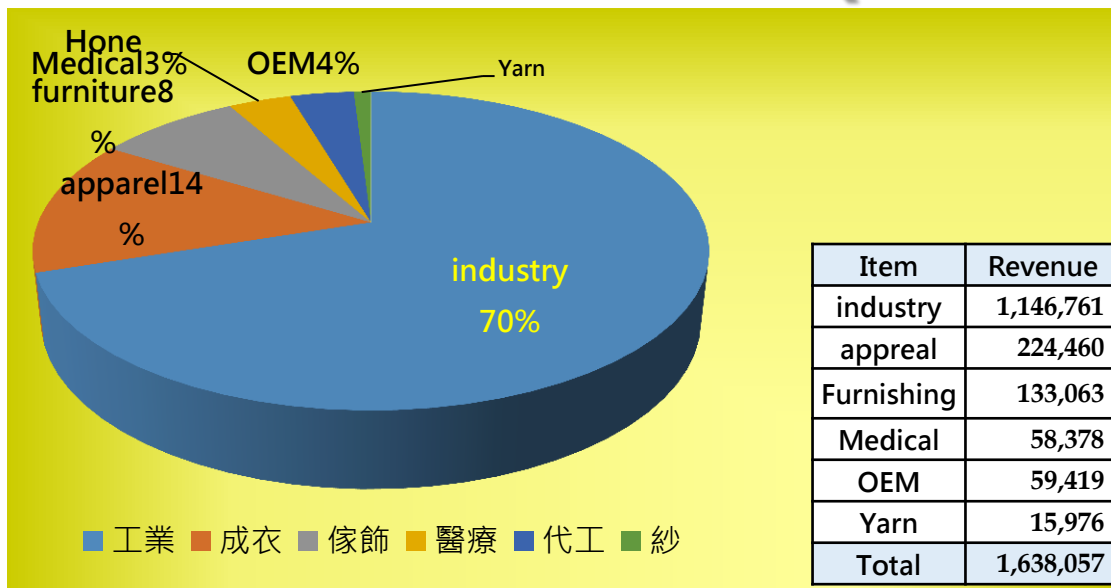


Year	2021 Jan. ~Aug.	2020 Jan. ~Aug	Different	Growth rate
Revenue	2,236,212	1,739,735	+496,477	28.54%

Product portfolio(Taiwan)

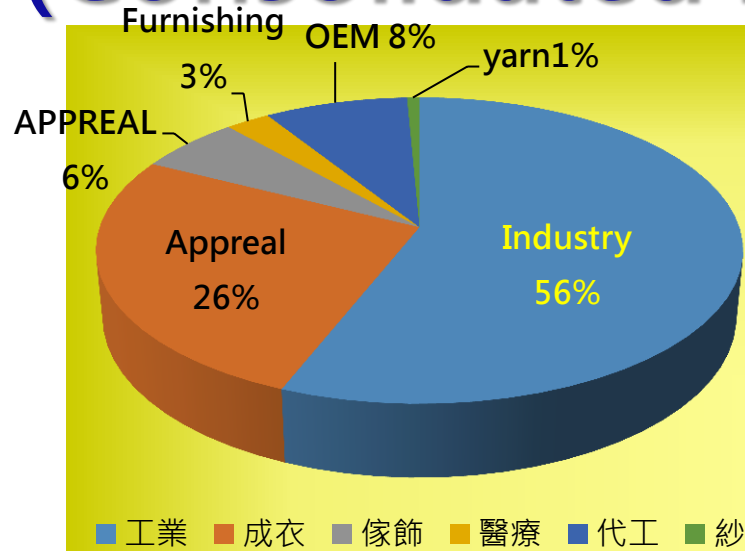
2021.1-2021.8

unit : In thousands of NTD

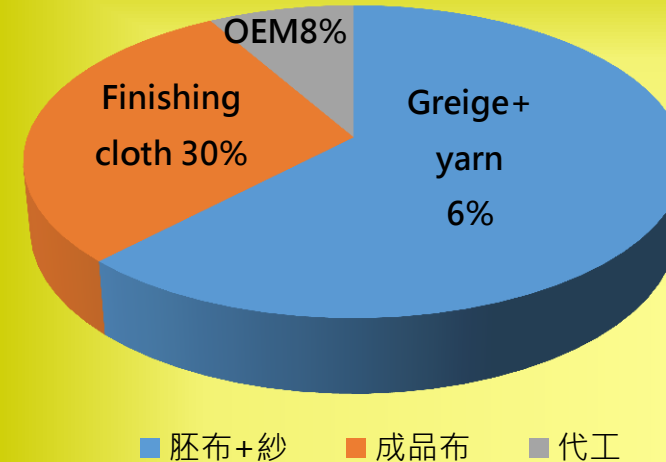


Product portfolio (Consolidated Financial)

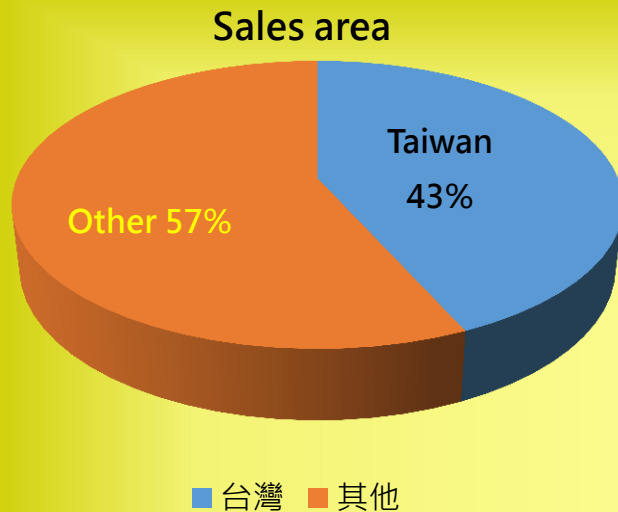
2021.1-2021.8
unit : Thousand NT dollars



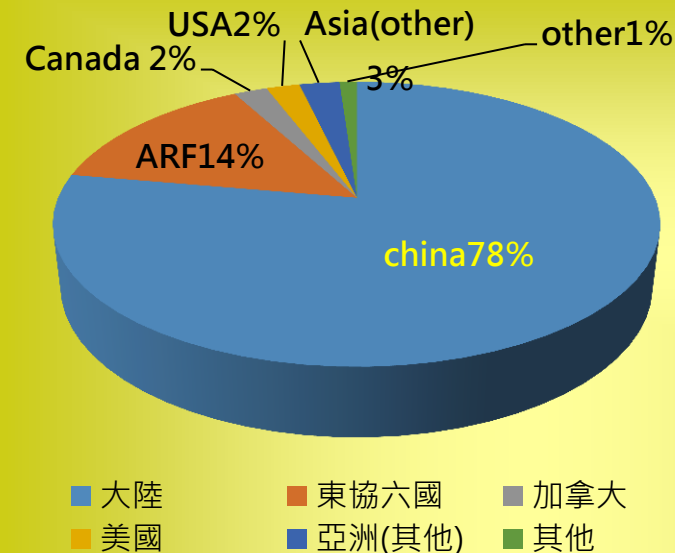
Item	Revenue
industry	1,253,021
appreal	590,901
Furnishing	133,063
Medical	57,513
OEM	185,665
Yarn	16,049
Total	2,236,212



item	Revenue
Greige+yarn	1,390,341
Finishing cloth	660,206
OEM	185,665
Total	2,236,212



Item	Revenue
Taiwan	968,329
other	1,267,883
Total	2,236,212



Item	Revenue
China	985,743
ARF	182,022
Canada	26,712
USA	26,988
Asia(other)	32,399
other	14,019
Total	1,267,883

Market Trend

Sales and RD Senior Manager

Mr.Yeh

Market Trend

The Post-epidemic era New normal Product Demand



- Spend more time at home for house decoration ➡furnishing textile
- Online meeting and distance learning ➡3C accessories fabric
- For health concern , the opportunity of outdoor sports➡Outdoor apparel



Sustainable

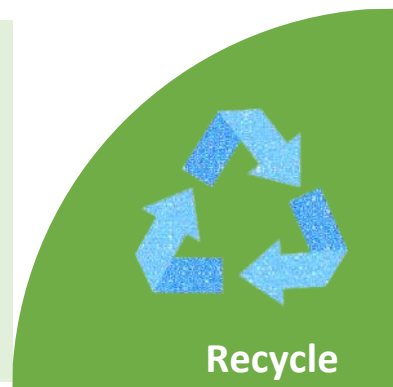
- Covid elevate ESG (environment 、 social and business management) wave
 - ➡ Especially on change of environment 、 and the issue of carbon emission.
 - ➡ EU will charge carbon tax in 2023.
- Brands promise for sustainability



- ➡ Nike: Decrease 30% carbon emission in 2030.
- ➡ Apple: 2030 all supply chain reach carbon neutral.
- ➡ Focus Taiwan supply chain on sustainability issue.

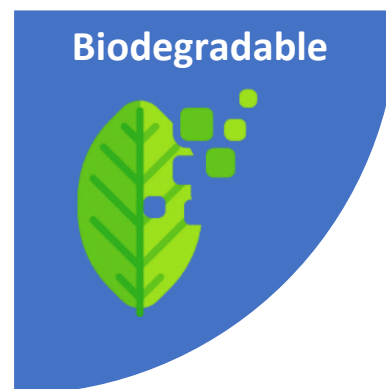
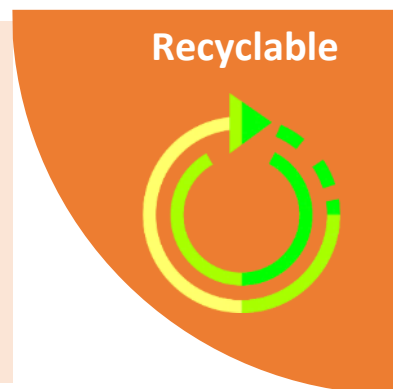
Sustainability

Keep plastic reduction :
Expand recycle polyester



Bio-based replace petroleum :
Banana fiber 、 castor oil

Cycle design core :
Recycle material +
single material
design

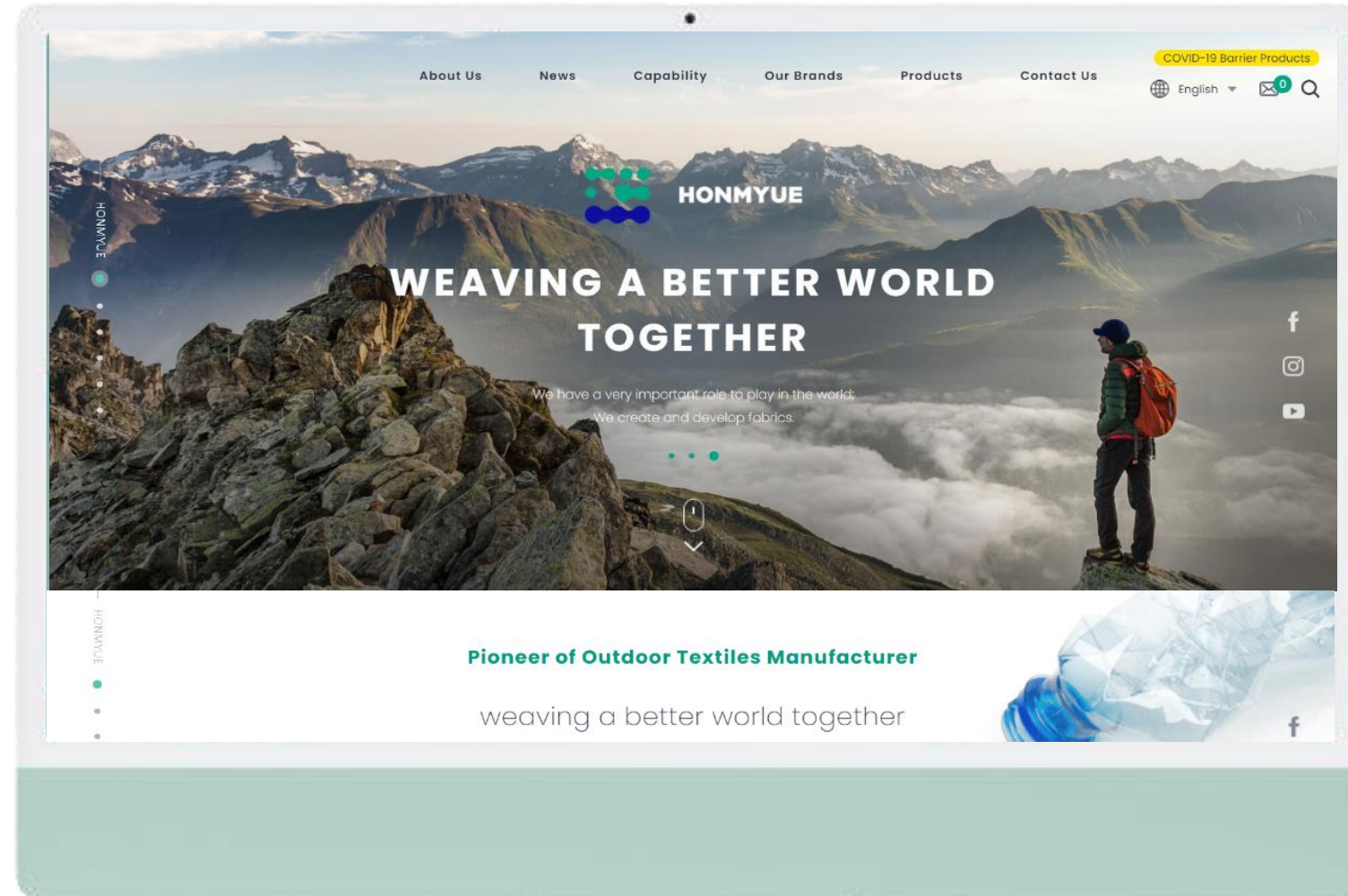


Modified protein
fabric 、
Biodegradable
additive

Market Trend and product development

Official website

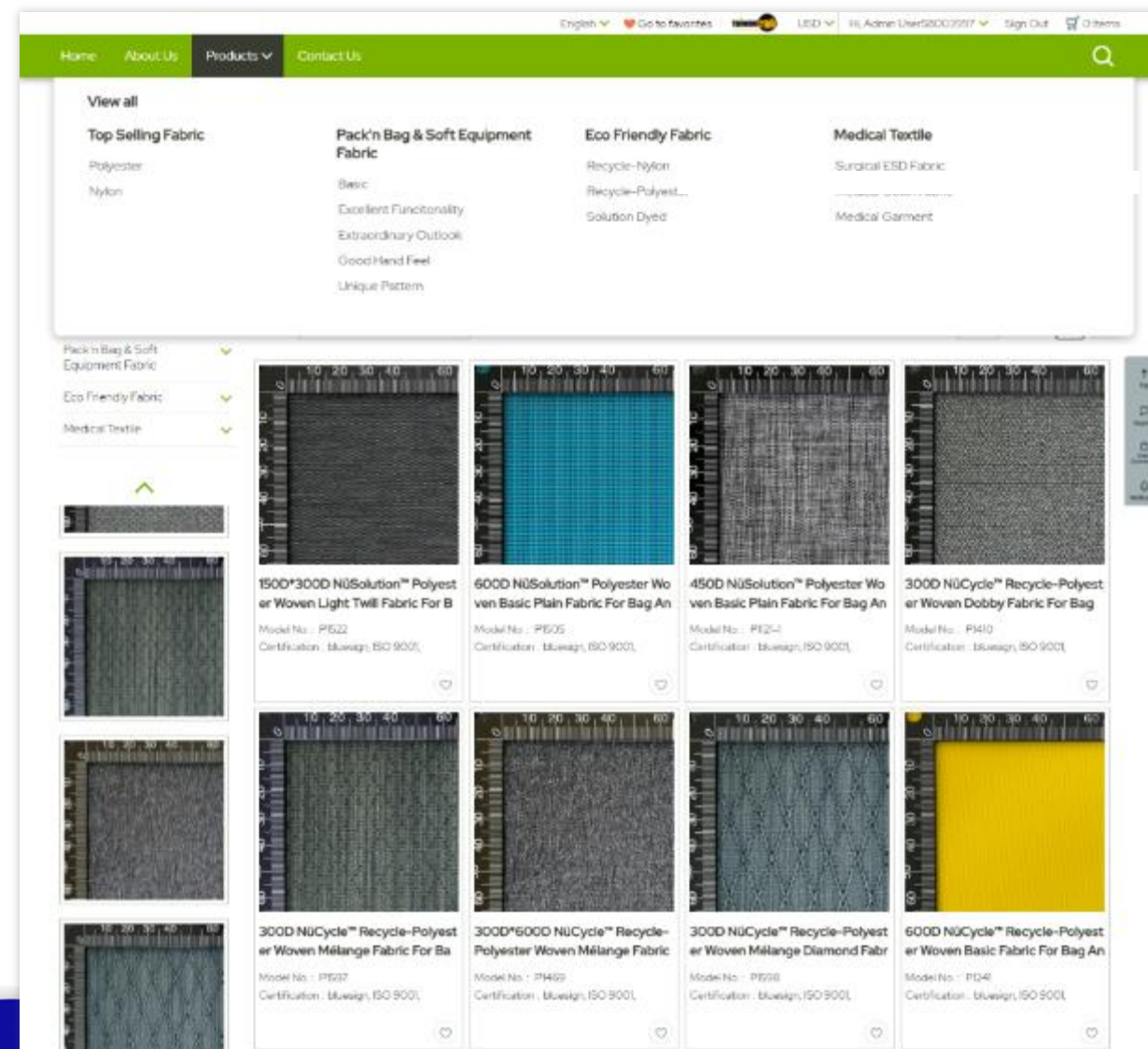
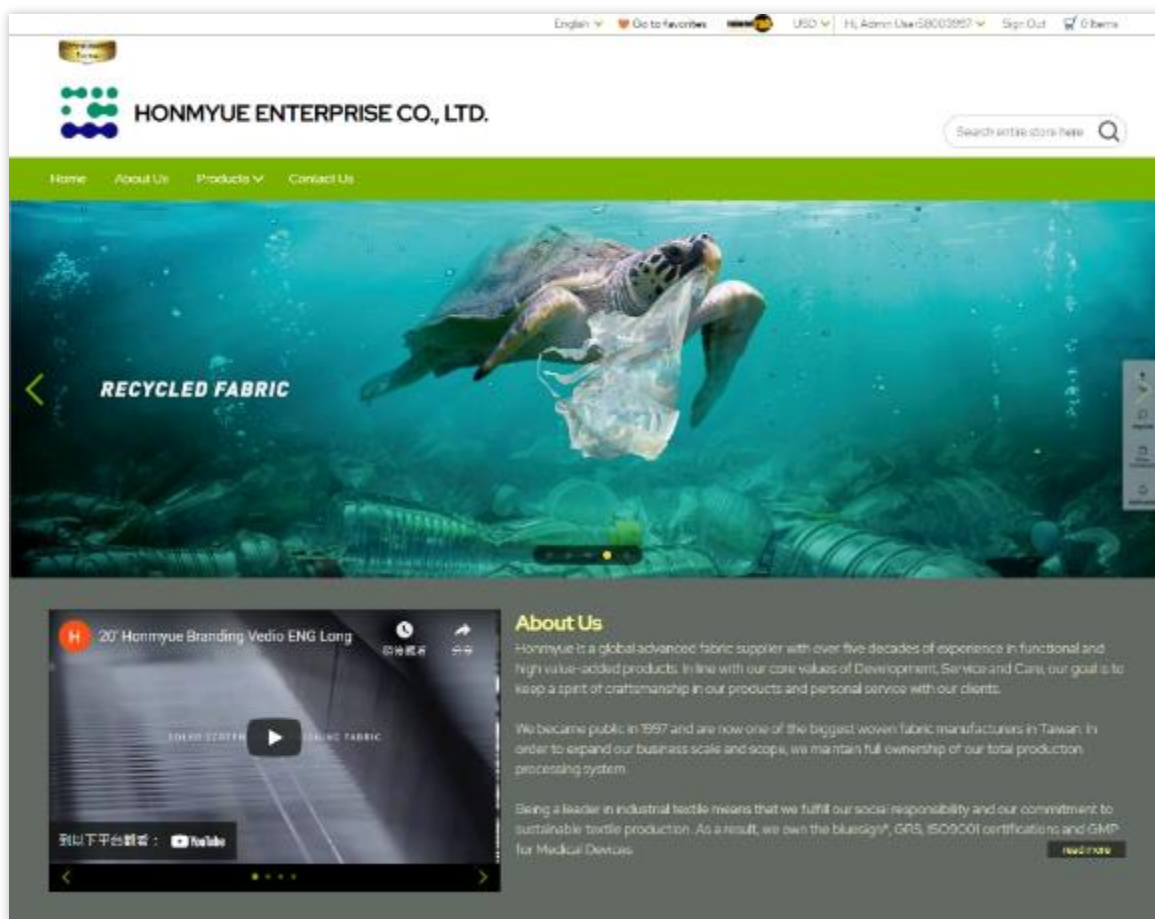
- Brand new business logo
 - ➡ Convey the profession and sustainability
- Full classify menu
 - ➡ screen item faster and more clear
- Convenient quick link
 - ➡ Front page link to each corresponding page
 - ➡ quick link to social platform



Digital Platform

B2B e-commerce platform

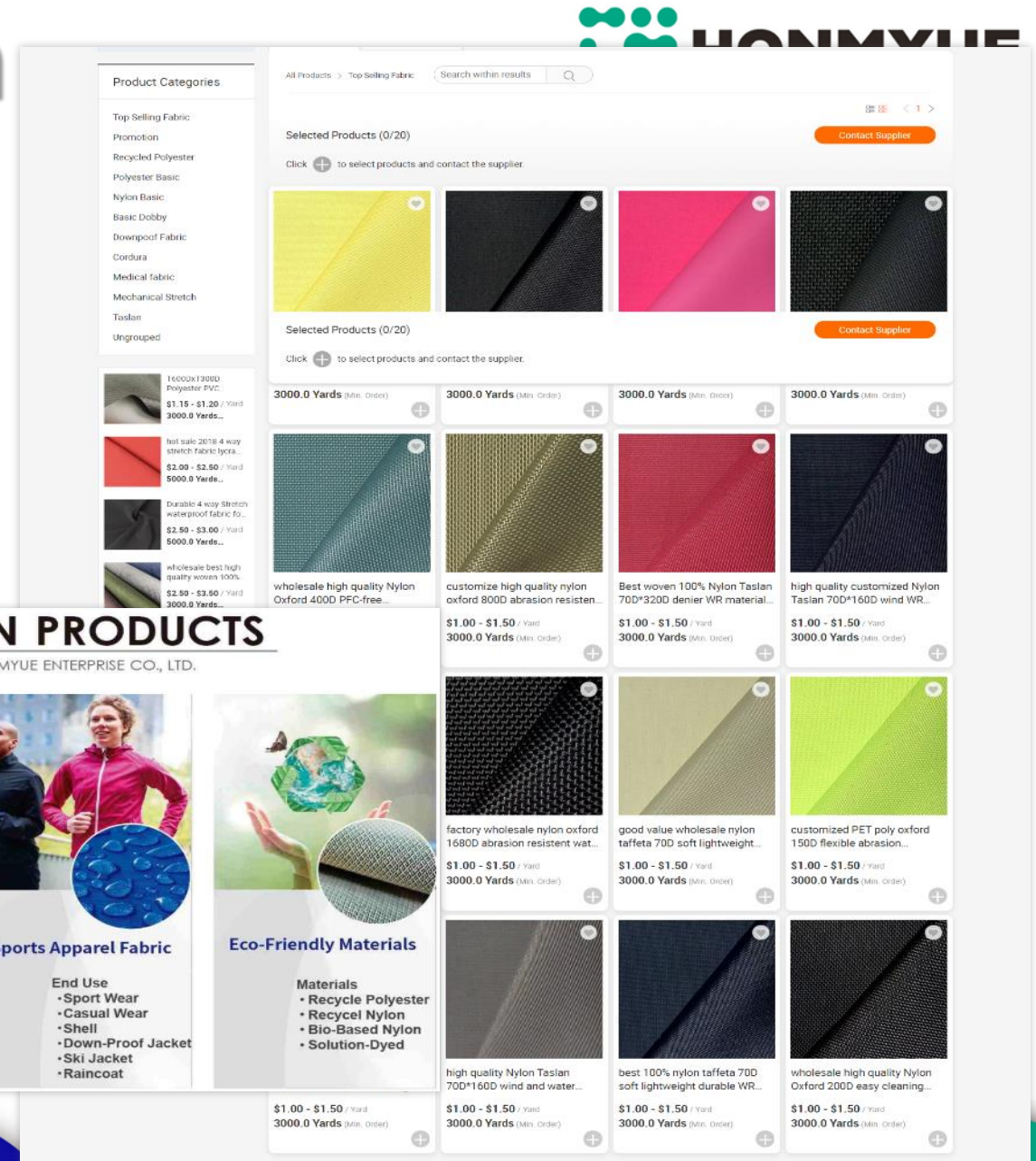
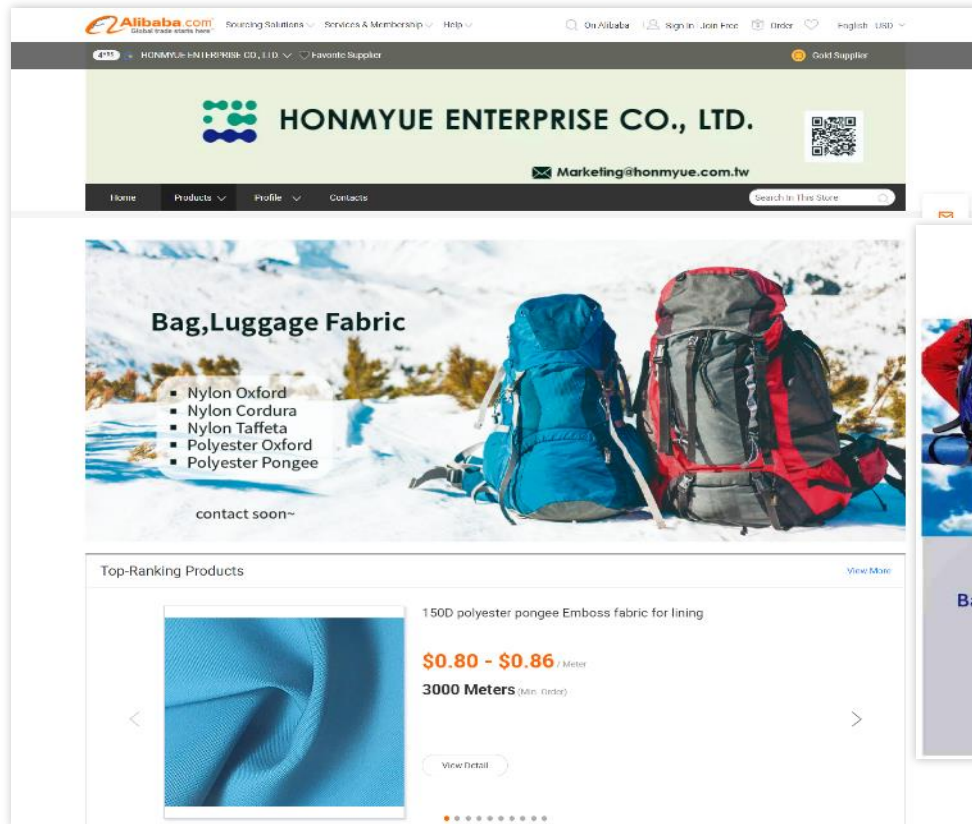
– Taiwan trade website



E-commerce platform

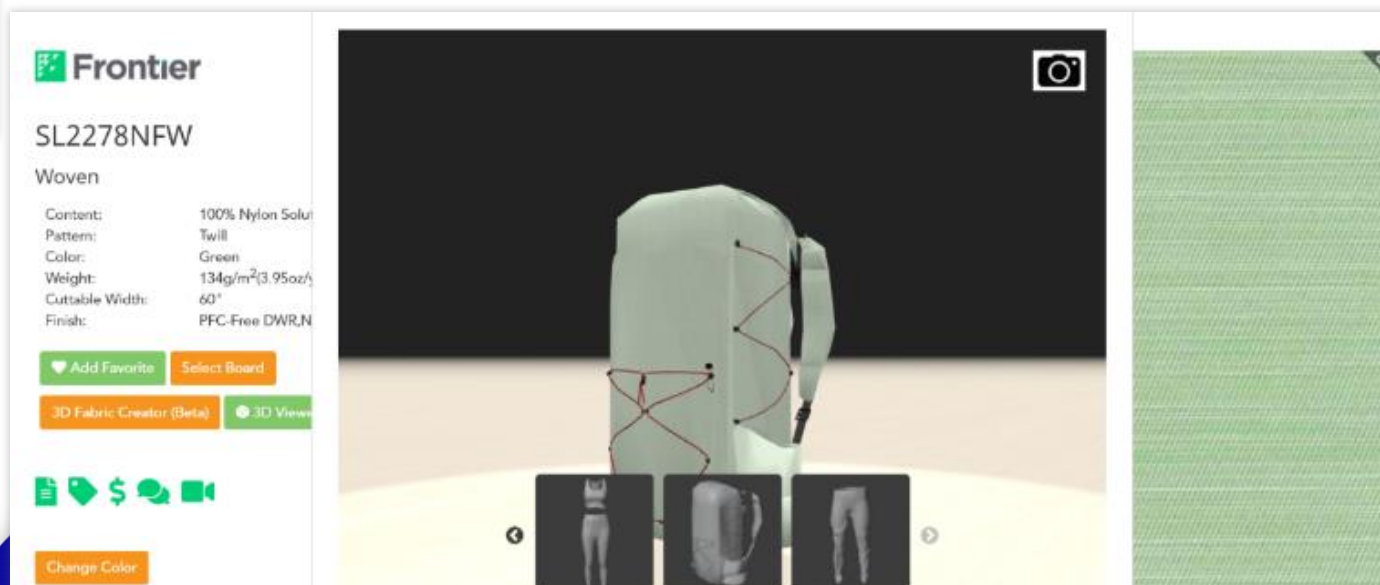
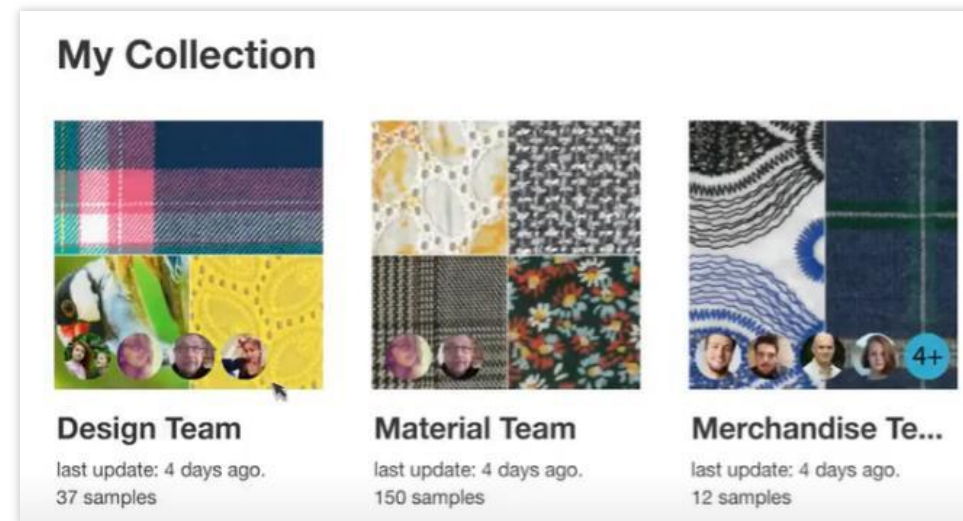
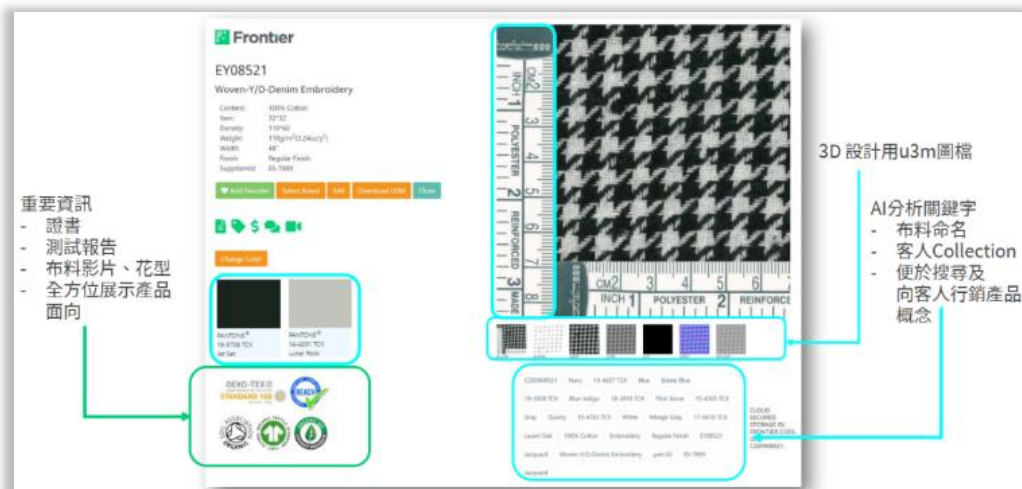
B2B e-commerce platform

– Alibaba.com



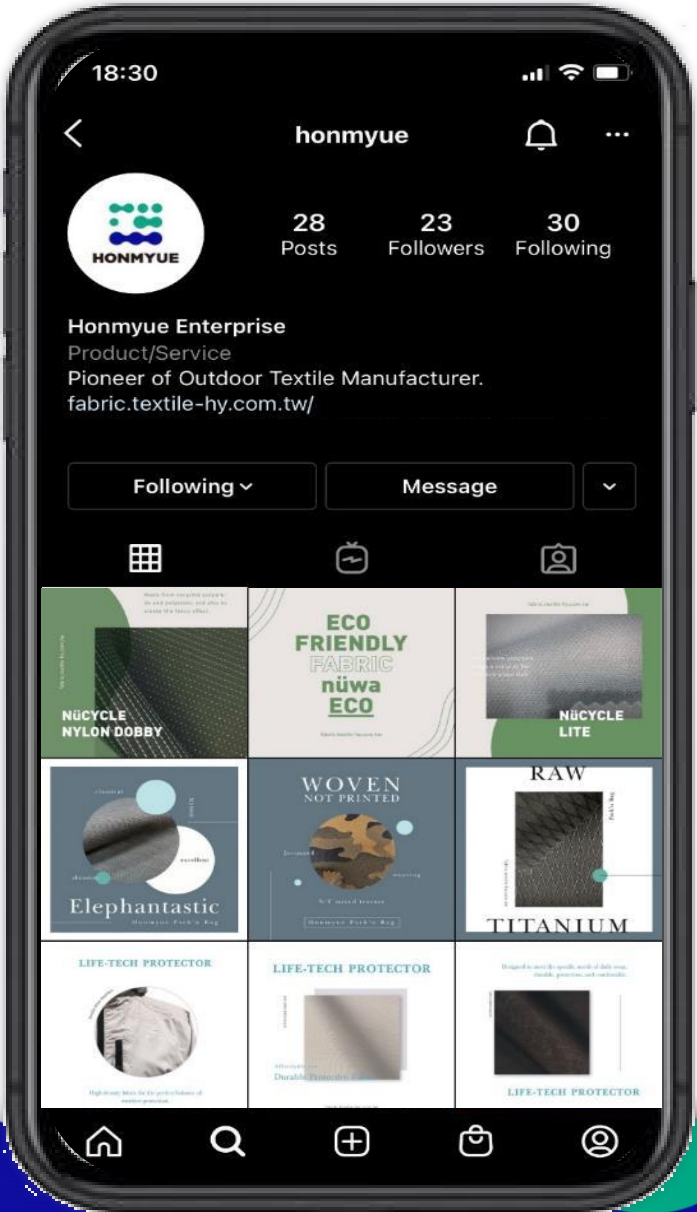
Digital Platform

On line fabric display –
Frontier.cool digital fabric cloud



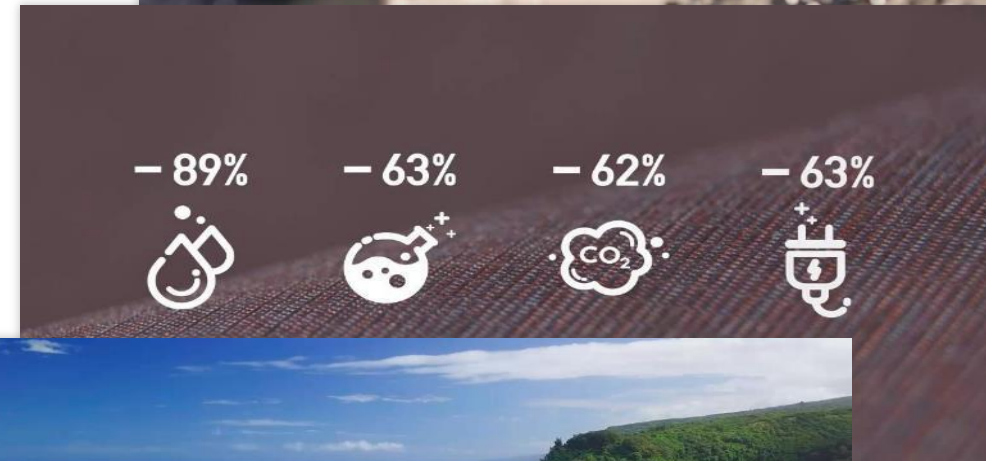
Digital Platform

social marketing platform-
Instagram



Product Image vedio

Sustainability product line



Product Image vedio

Running item product line



Nylon Oxford

Nylon oxford has smooth matte surface. After finishing, nylon oxford fabric resists rips and also is water repellant. It is a flexible and easy to clean fabric with a wide variety of available colors and end uses.

Nylon Oxford	Taffeta	Taslan	Polyester Oxford	Pongee
N200D x N200D FDY N400D x N400D FDY	N70D x N70D FDY	N70D x N160D ATY N70D x N320D ATY	T150D x T150D DTY T300D x T300D DTY T600D x T600D DTY	T75D x T75D DTY T75D x T150D DTY

Product Image vedio

Back pack product line



Product Image vedio

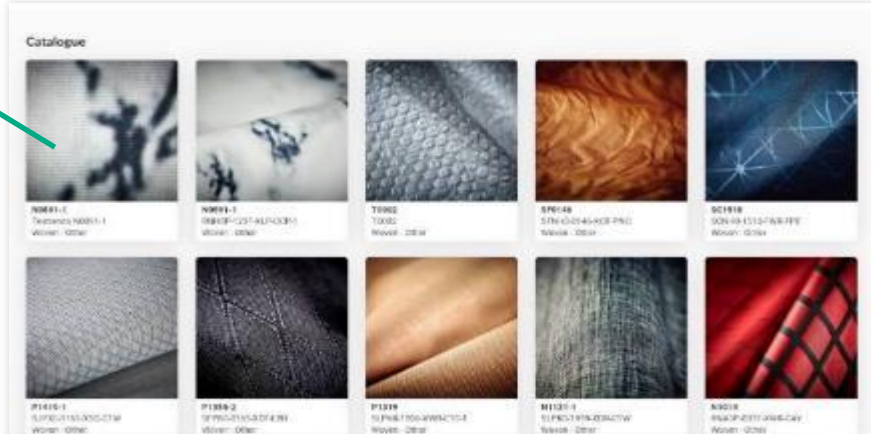
Home furnishing product line



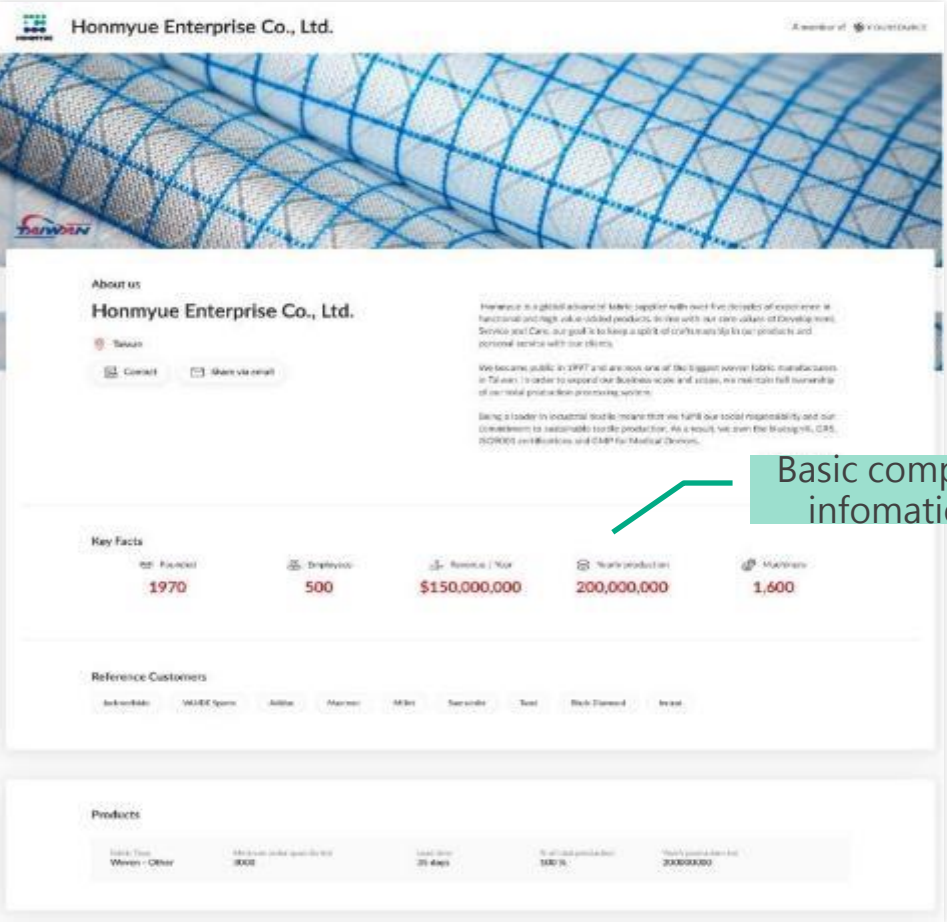
On line exhibition and expansion group



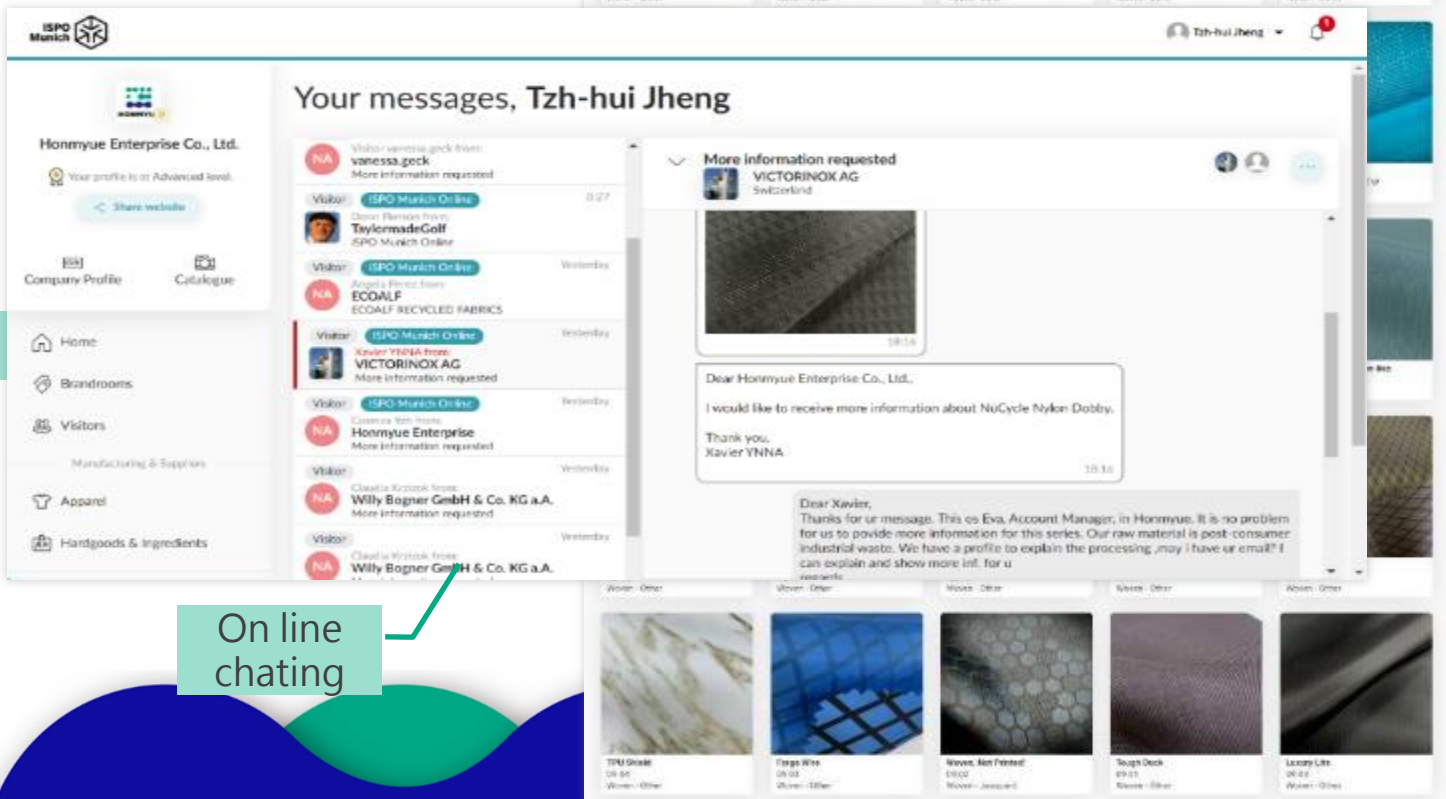
Catalogue



2/1 - 2/5
Home Page (virtual booth)



Basic company information



On line chatting

On line exhibition and expansion group



Performance Days (online)



Running item and backpack fabrics

5/17 - 5/21
website (virtual booth)

PERFORMANCE DAYS > THE LOOP-DIGITAL SOURCING > SUPPLIER SHOWROOMS > SUPPLIER DETAILS

HONMYUE ENTERPRISE CO., LTD.

ADDRESS: No.60, Gongxi 1st Rd, 509004 Shengang Township, Taiwan 208

PRODUCTION IN: China, Taiwan

PRODUCTS: [Icons]

FUNCTIONS: [Icons]

SUSTAINABILITY: [Icons]

COMPANY PROFILE: HONMYUE - WEAVING A BETTER WORLD, TOGETHER. Honmyue is a global advanced fabric supplier with more than fifty years' experience in functional and high value-added products. We are one of the biggest woven fabric manufacturers in Taiwan, in order to expand our business scale and scope, we maintain full ownership of our total production processing system. We fulfill our social responsibility and our commitment to sustainable textile production. As a result, we own the bluesign® GRS and ISO9001 certifications.

DOWNLOADS: [Icons]

20' Honmyue Branding Video ENG

WE LISTEN TO OUR CUSTOMERS' NEEDS AND IMPROVE

到以下平台觀看: YouTube

Product PPT

Award fabric

Brand video

PRODUCT PORTFOLIO PRESENTED BY THE SUPPLIER

40 PRODUCTS



HONMYUE ENTERPRISE CO., LTD.
286 POLYESTER 300D OXFORD



HONMYUE ENTERPRISE CO., LTD.
0682 DWR PFC-FREE



HONMYUE ENTERPRISE CO., LTD.
004 NYLON OXFORD



HONMYUE ENTERPRISE CO., LTD.
472 POLYESTER 150D OXFORD



Honmyue Enterprise Co., Ltd.
RPB0P-556W-XLX-LPL
Safety, Health & Durability

Composition: 100% PES
Weight: 199 g/m²
Functions: [Icons]

Product information

Made from 100% solution dyed black yarn, which is zero water use in dyeing and therefore zero waste water, zero processing chemicals, less energy, a high level of color consistency across batches of fabric. The fabric embossed geometric pattern and laminating with TPEE film, that is completely recyclable.

HONMYUE ENTERPRISE CO., LTD.
P1480 ECO PFC-FREE HIGH ABRASION



HONMYUE ENTERPRISE CO., LTD.
N0793-1 N100D HIGH TENSILE

HONMYUE ENTERPRISE CO., LTD.
N0042 HIGH TEAR STRENGTH



HONMYUE ENTERPRISE CO., LTD.
N0940 ECO DWR PFC-FREE

HONMYUE ENTERPRISE CO., LTD.
0057 HIGH TENACITY DWR



HONMYUE ENTERPRISE CO., LTD.
P0017 HIGH TEAR STRENGTH

HONMYUE ENTERPRISE CO., LTD.
N0058 N40D LIGHTWEIGHT RIPSTOP



HONMYUE ENTERPRISE CO., LTD.
P0718 SPECIAL DOBBY

On line exhibition and expansion group



TAITRA (online)

area : Chicago 、 LA 、 Moscow 、 Sydney

Product : Industrial fabric 、 running item 、
backpack fabric 、 Medical fabric

Status : Connect fabric trading company worldwide.

R&D Product Development

Mr.Kuo
RD-Manager

Main Topics of RD Product

Sustainability

- ☐ Recycled Material
- ☐ Dope Dyed Bio-Based
- ☐ Material
- ☐ Degradable material
- ☐ PFC Free W/R
- ☐ Lower Tem. Dying
- ☐ Energy Saving
- ☐ Digital Printing



RECYCLE
回收再生



SOLUTION DYE
原液染色



BIO-BASED
生質材料



PFC-FREE
無氟撥水

Safety x Protection

- ☐ Lightweight and high tenacity
- ☐ Anti-Abrasion Resistant
- ☐ Reflective and Luminous
- ☐ Anti-Static
- ☐ Water proof and anti climate
- ☐ Fire Retardant



ABRASION
RESISTANT
耐磨



HIGH TENACITY
高拉力



WATERPROOF
防水



ANTISTATIC
抗靜電



FLAME RETARDANT
阻燃



COLOR-FASTNESS
TO LIGHT
高耐日光色牢度

Functionl x Comfortable

- ☐ Cotton like
- ☐ Wool like
- ☐ Liene Like
- ☐ Stretch
- ☐ Breathable
- ☐ Lightweight and keep warm



DOWNPROOF
防絨



STRETCH
四面彈性



ULTRA
LIGHTWEIGHT
超輕量



WATER VAPOR
PERMEABILITY
透濕防水

Currently developing new products



Backpacks

- Raw / Colored Titanium (light weight two tone)
- NüCycle™ Con Pana (recycle cotton-like)
- NuTron PE (High performance)

Furnishings

- HONYI Fine Lounge Plus (outdoor furnishing)
- HONYI PE MESH (recycle mesh)
- Hurrican Mesh (High performance mesh)

Apparel

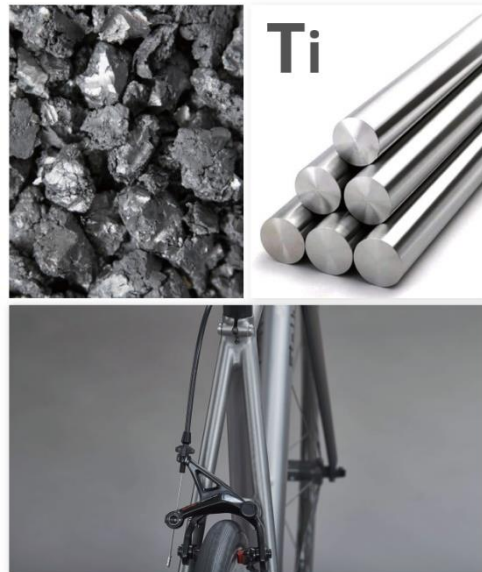
- LIFE-TECH PROTECTOR (protective suites)

Raw / Colored Titanium

Light weight 2 tone fabric



Brands always focus on light weight development. To satisfy customer need, we keep developing and marketing light weight fabric but will high performance .



NüCycle™ Con Pana Recycle polyester cotton like



- With 100% recycle PET, we make this 450D and made our fabric more competitive ◦
- More price competitiveness compare to cotton , and the touch provide nature feeling. ◦
- With special weaving, anti-tear function, and cotton feeling, suitable for daily backpack.
- Abrasion pass 1000 cycle (H-18 500g)



Design No: P1617
Content: 100% RE-PET
Description: T450D*T450D
Finishing: PD+C0 WR+PU*2

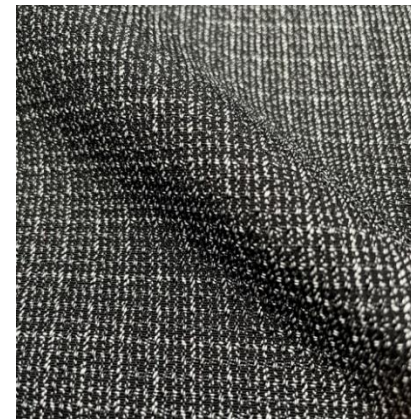
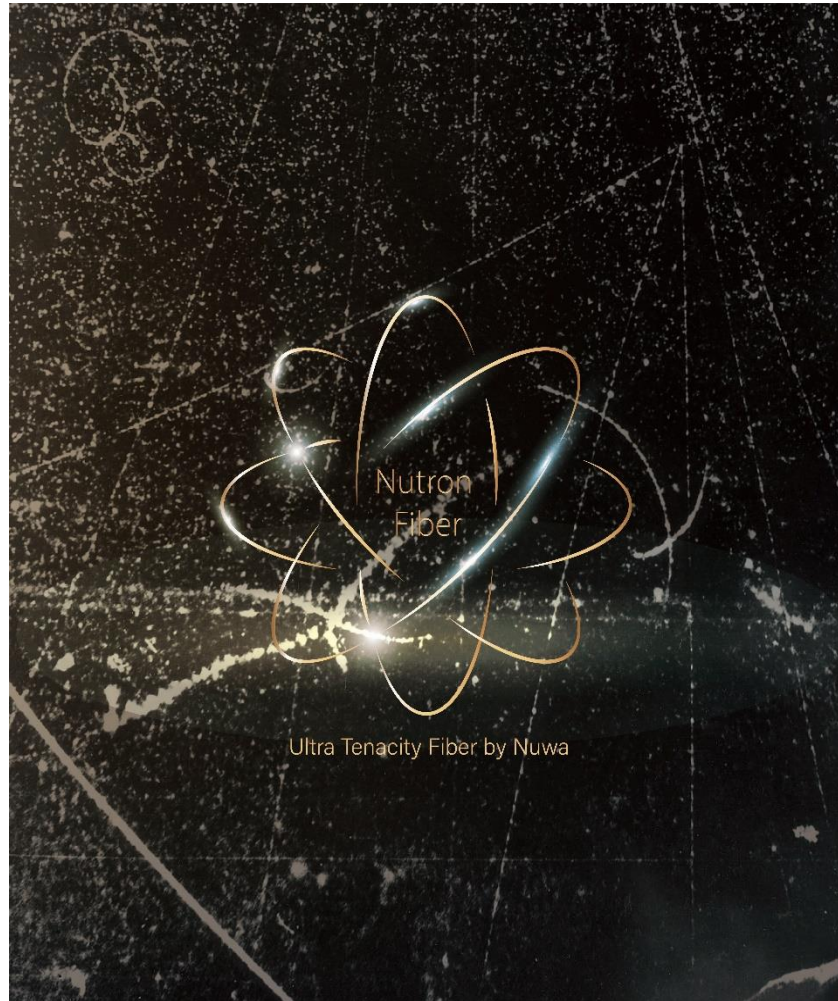


Design No: P1618
Content: 100% RE-PET
Description: T450D*T450D
Finishing: PD+C0
WR+PU900MM

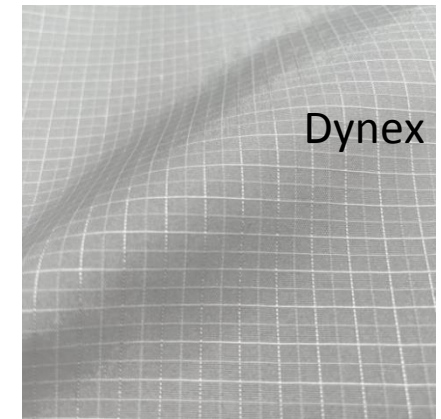
NuTron High performance PE fabric



- NuTron is made from high performance and abrasion resistance PE fabric ,with high durability and anti-cutting fuction.
- Light weight anti-tear structure, easy portable and climbing under heavy weight.
- Twisted with Nylon and PE, unique color effect.



Design No: M0666
Content: 78%N 18%T 4%PE
Description:
N200D+(N600D+PE200D)]*
(N600D+T300D)
Finishing: PD+WR+PU530MM



Design No: M0671
Content: 87%N 6%T 7%PE
Description:
(N105D+T150D+PE200D)
*(N105D+T150D+PE200D)
Finishing:PD+WR+PU800MM

HONYI Fine Lounge Plus Outdoor furnishing fabrics

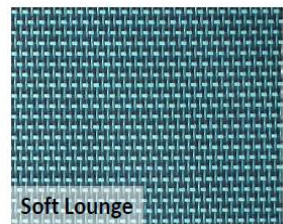


HONYI Fine Lounge Plus is made of new type 2 tone solution dye; the color is vivid and color fastness is excellent. It improves the weakness of abrasion and crisp on PP compound , and combine nano water repellent ; it is the most competitive outdoor furnishing.

Lounge

The comfortable outdoor sling seat is crafted from lounge fabric with a classic textured to offer a softness and unique resistance.

Non-fading, UV and weather-resistant materials ensure that the lounge always looks marvellous, fitting perfectly with any contemporary decor.



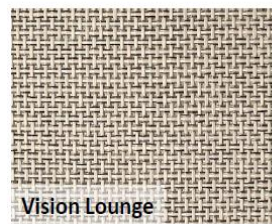
Soft Lounge

Design No: NT70112
Content: PET39%*PVC61%
Composition:
(PVC500D+T20'S/2)*(PVC1000D+T20'S/2)
Weaving Pattern: 2/2 Twill



Fine Lounge

Design No: NB30405
Content: PET 9% PVC 51% PP 40%
Composition:
(PVC150D+PP660D)*(PVC150D+PP660D)
Weaving Pattern: 2*2



Vision Lounge

Design No: SYJB0-0455
Content: PET 26% PVC 61% PP 13%
Composition:
PVC1000D*(PVC750D+PP500D)
Weaving Pattern: 1*3



Ottoman Lounge

Design No: SYJB0-0472
Content: PET 27% PVC 63% PP 10%
Composition:
(PVC1000D+PP660D)*PVC1000D
Weaving Pattern: 1*1



HONYI PE MESH



Environmental protection mesh

Recycle the PET bottle , make it high quality recycle PE raw material ,
HONYI PE MESH recycle and reuse 25% HDPE , we provide sustainability with environmental friendly.

PE MESH process



Hurricane Protection High performance curtain

Hurricane protection is a high strength, tough polyethylene compound fabric, it can resist strong wind , water , and fragment from hurricane. It is advance in protection so can avoid impact from strong wind.



Series	SYJA0-0687	ASTM
Composition	Vinyl 67%*Polyester 19%*UHMW-PE 14%	
Diameter (mm)	Warp 0.68 , Weft 0.75	
Openness factor	9% OF	
Thickness	1.30mm(+/- 5%)	
Weight	21oz/yd2 / 721g/m2	D3776
Fabric count	22 Warps x 13.5 Wefts	D3775
Tensile Strength	Warp 782 , Weft 621	D5034
Tearing Strength	Warp 213 , Weft 454	D2261
Elongation Rate	Warp 28% , Weft 23%	D5034
Bursting Strength (psi)	1010	D3786
Puncture Resistance (lbf)	over 56	D4833
Color Fastness to light	Grade>7	ISO 105 B02:2000
Fire resistance	NFPA701(USA) – FR CA/TB117-2013(USA) FMVSS302(USA) EN1021- 1(Euro)	
Standard Width	126"	
Standard roll length	30YD	
Cutting	best result with crush cutting	
Welding	thermal, HF, ultrasonic, sewing	
Cleaning	remove dust from the fabric surface, then wipe gently with a humid soft sponge while using a mild detergent	

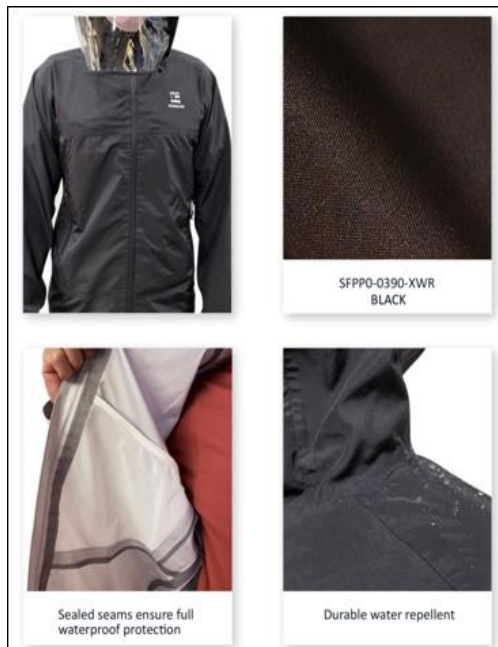
LIFE-TECH PROTECTOR

Protective clothing fabric



Products

Features



- HD Polyester 75D (280T~295T) with Durable WR
- PASS AAMI PB 70 Level 2~3



- Durability - Maintain AAMI PB 70 Level 2~3 after 40~80 times of wash
- Light weight and breathable
- Water repellent, Anti-wind, Anti UV protection



- Sustainable



- Cost effective



- Suitable for medical wear, casual wear, work wear especially for express delivery, Logistics and service industry



RD Patent



M456370_Photocatalyst Yarn

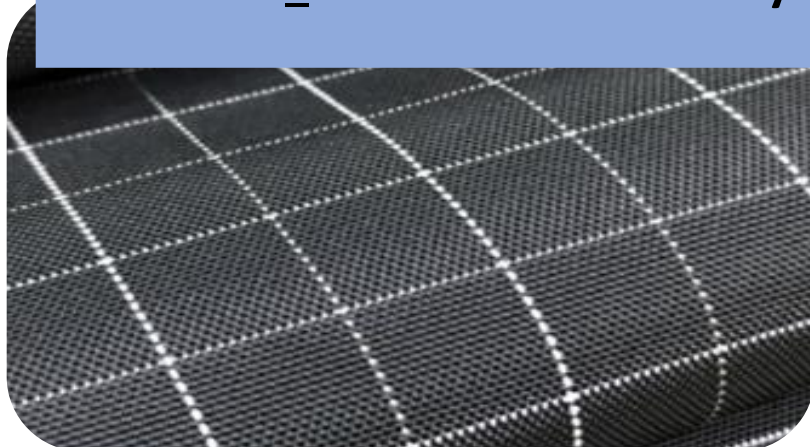


M565209 _ PVC Coated Yarn



Raw Material

M565209_Reinforce Reflective yarn



M562968_Cooling Yarn Structure



M562856 _Cooling Yarn Structure



RD Patent

M506837-**Spacedye woven fabric**



M553601_**Luminous solar screen**

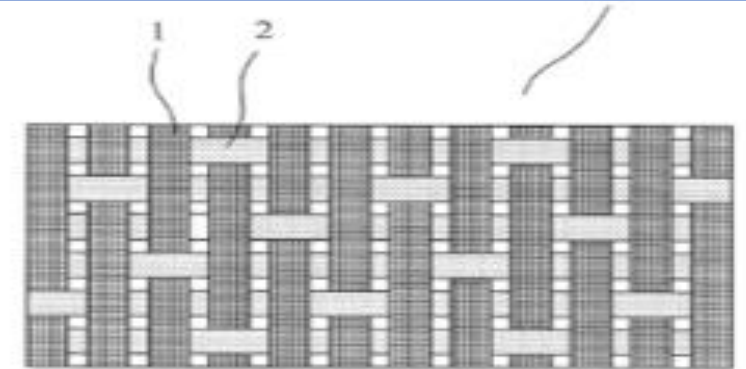


Weaving Part

M553733_**High tenacity mesh**



M566722_**ECO-Friendly Mesn**



•M581604_**Repairable Fabric**



RD Patent

•M551425_Reflective lamination fabric

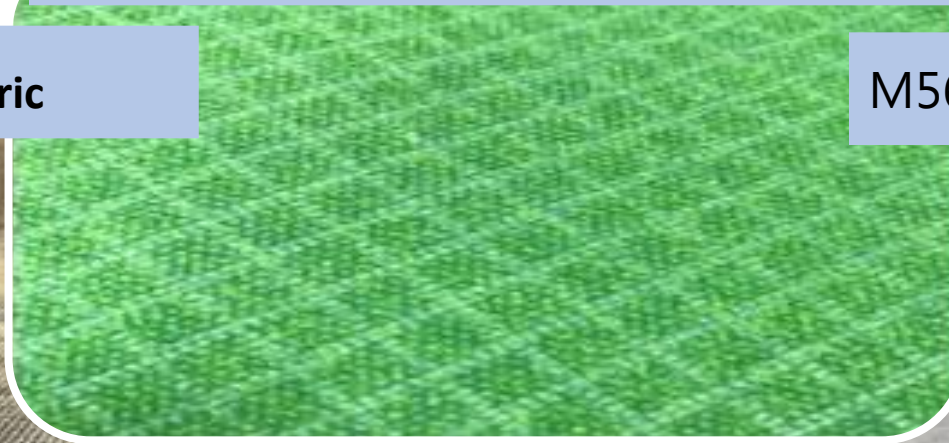


M553735 _Embossed mesh



Finishing

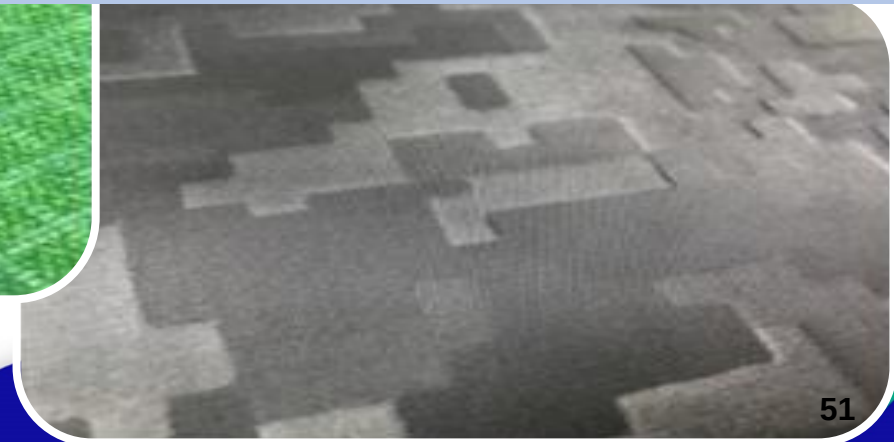
M563348_Emboss Wax fabric



M559330_Camouflage crinkle fabric

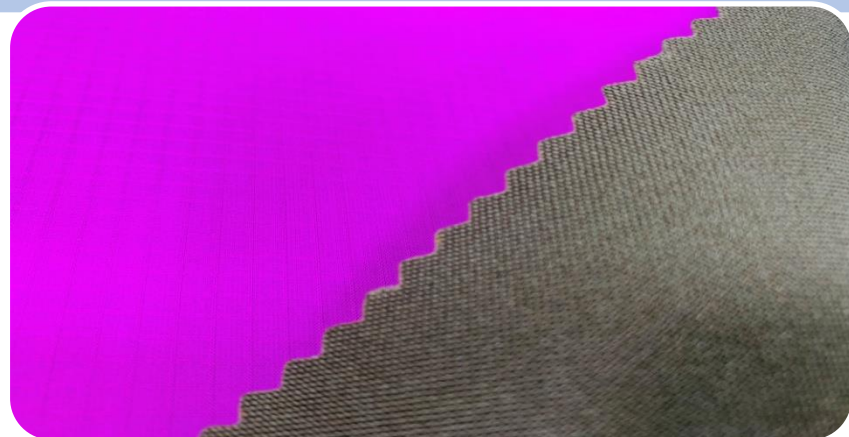


M563358 _Multi-layer emboss fabric

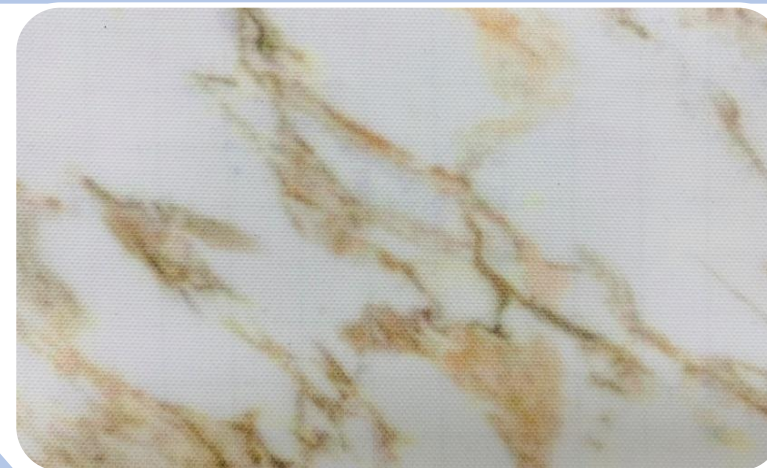


RD Patent

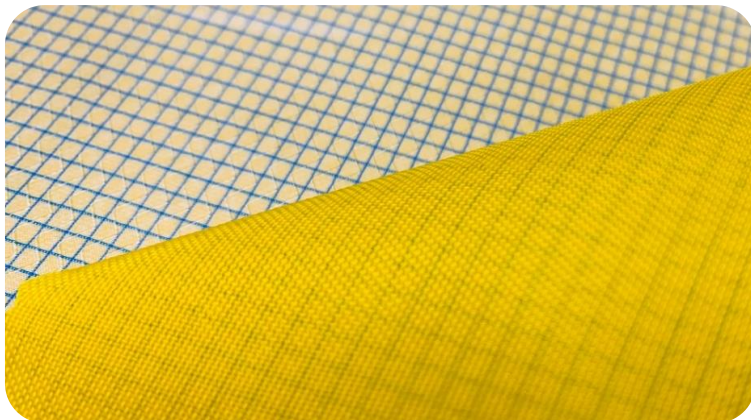
M582901_3 layer lamination backpack fabrics



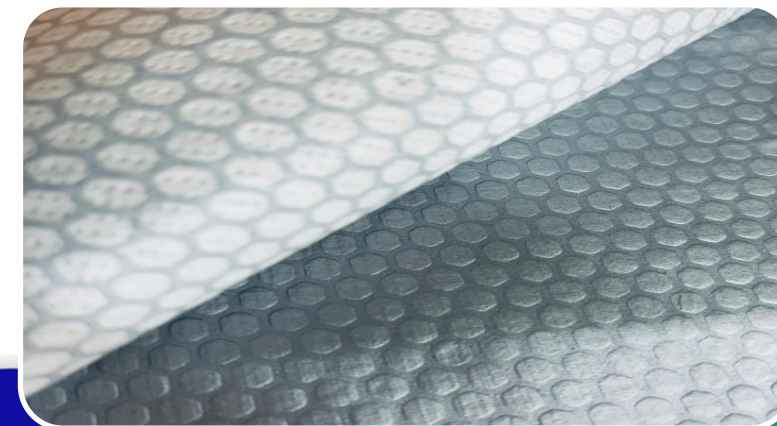
M581125_Anti-Abrasion Resistant printing fabric



M581531_2 layer lamination multi-color effect

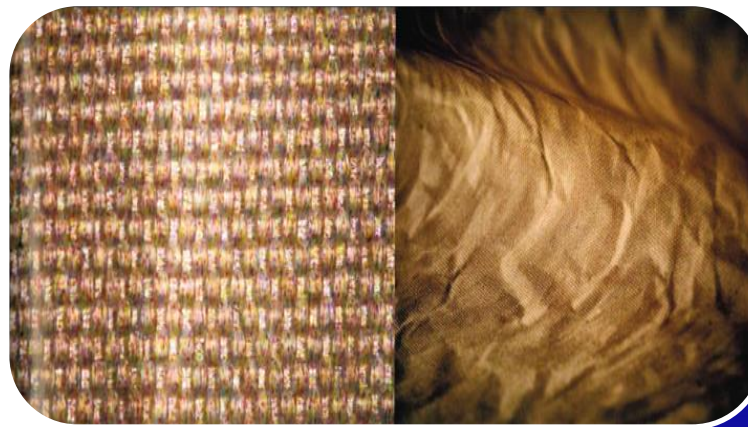


M581115_Paper feel lightweight fabric



Finishing

I76067



2016-2020 ISPO Trend Award



2016



2017



2018



2019



2020

2021 ISPO Trend Award







N0891-1

100% Nylon
58" 360 gsm
PD+Digital Print+TPU on Top (0.1mm)

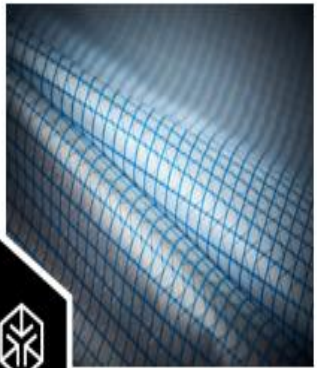
Using the unique mineral texture design of natural marble, combined with digital printing technology and eco-friendly waterproof and abrasion resistant coating technology, let the outdoor fabrics are not only fashionable, but also natural textured looking.

RPM0P-223W

100% Polyester
58" 350 gsm
PD+WR+PU

N1014

100% Nylon
58" 120 gsm
PD+WR+PU
+Debossed Print Back





NW-9140

84% Nylon, 16% Polyester
58" 45 gsm
PD+WR+Cire+PU

M0652

50% Nylon, 50% Polyester
58" 290 gsm
PD+WR+PU

Camouflage style design has always been an indispensable classic element in outdoor activities. The use of dual material collocation and high-density jacquard weaving technology allows the fabric to show fine texture and colors, and it makes outdoor products both stylish and durable.

SZET0-561-XDF

100% Polyester
58" 195 gsm
PD

Honmyue Enterprise Co., LTD

(1474)

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