



儒鴻企業股份有限公司

Eclat Textile Co.,Ltd

All-In-One Supplier

Setting the path for excellence



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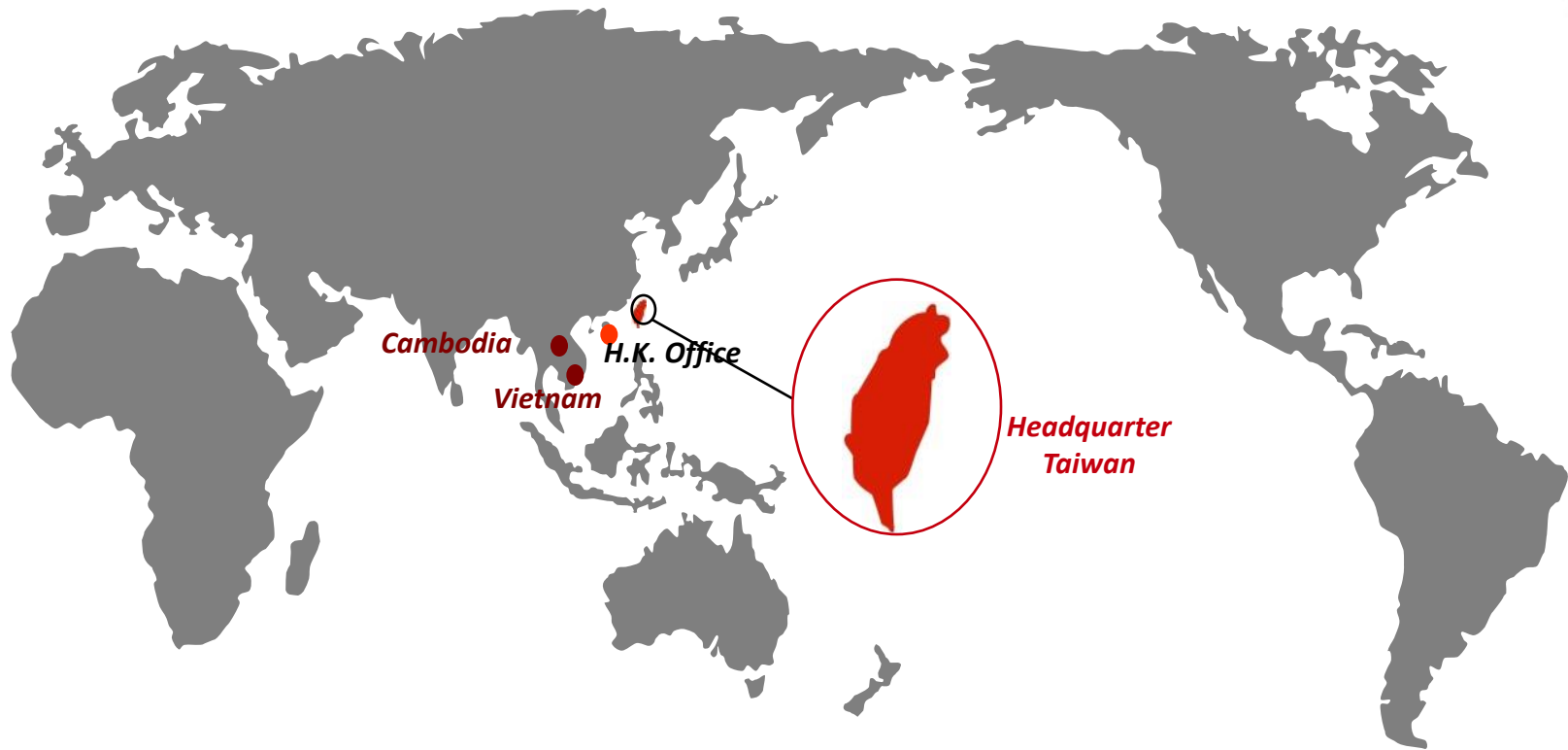


Company Profile

Year of Establishment	1977
Capital	US\$ 91,000,000 (TWD \$ 2,744 M)
Chairman/CEO	C.H. Hung
Group Employee	1,800 employees (Taiwan) ; 14,500 employees (Overseas)
Status	IPO in Taiwan Stock Market in 2001 (1476-TW)
Main products	• Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making. • Specialize in functional elastic circular knitting fabrics & garments for performance and sportswear.



Global Strategy



● 1 Office ● 11 Garment Factories ● 2 Fabric Mill Bases



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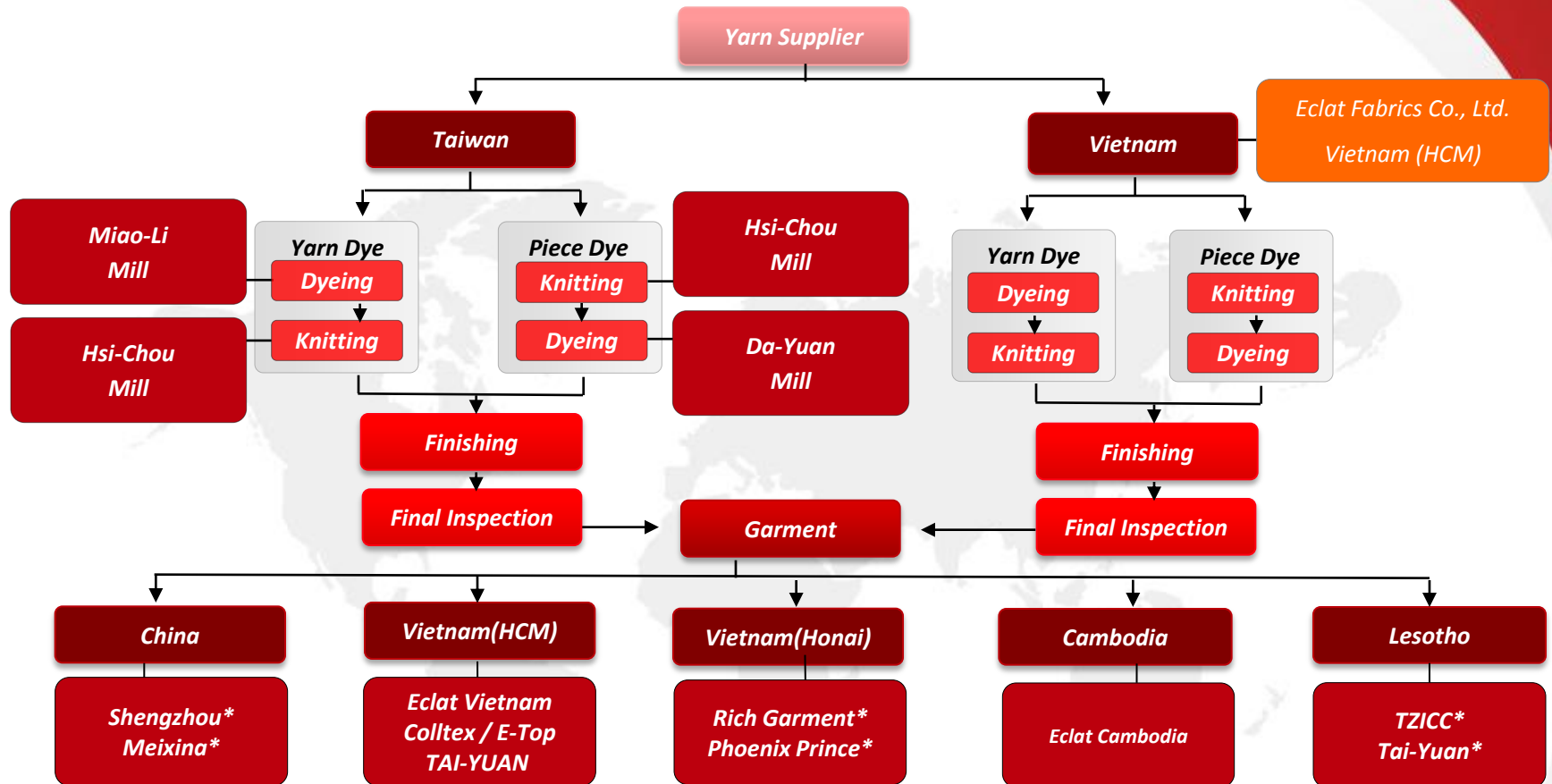


Competitive advantage

- Global strategy to shorten the lead-time and strengthen competition
- 170 R&D Technicians attend to the task to provide more than 3,000 new fabrics per year
- Quick response to produce 150 pieces of sample per day
- Deeply collaborative development with the first tier international brand and built up a strategy partner relationship with our customers
- Advantage of production economies of scale and Vertical integration



Vertical Integration



*production base(outsourcing)

Sector	Fabrics	Garments
Capacity per month	2,600,000 kg	7,500,000 pieces



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Product-Fabrics

Functional Series

- Moisture Management
- Anti-Bacterial Function
- UV-Cut
- 3X Dry
- High Compression
- Lycra Sport
- Anti-Pilling



Sustainable Series

- Soybean
- Sea cell
- Polypropylene
- Recycle Fiber
- Organic Cotton
- Tencel / Modal Rayon
- Sorona & Apexa



Innovation Series

- Basic warmth & Cool
- Safety Control: Reflected Effect
- Self-cleaning & water repellent
- Well-being series: Sensation / Freshness
- Stretch Polyester
- Improved material

Outdoor Series

- Thermal Control: Warm/Cool
- Anti-snagging
- Light weight knitting
- Water proof & Breathable
- Wind block knitting
- Knitting lamination
- UV-Cut



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Product-Garments

Performance Sports Series



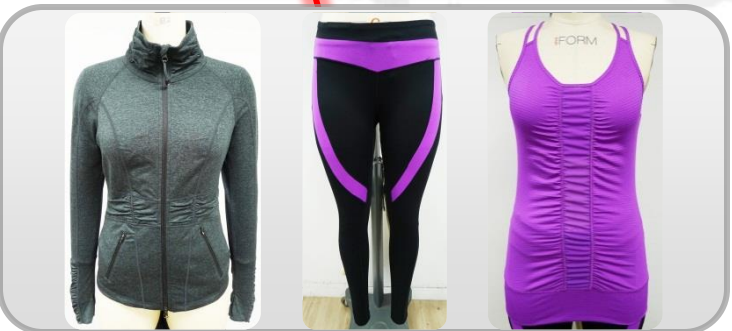
Applying organic & Recycle polyester to create green fashion.

Non-Sew (Welding)



Produce in Taiwan and Vietnam

Fashion Sports



High design capability, especially on yoga clothes and multi-functional sportswear.

Seamless



We'll know-how on seamless garments producing.



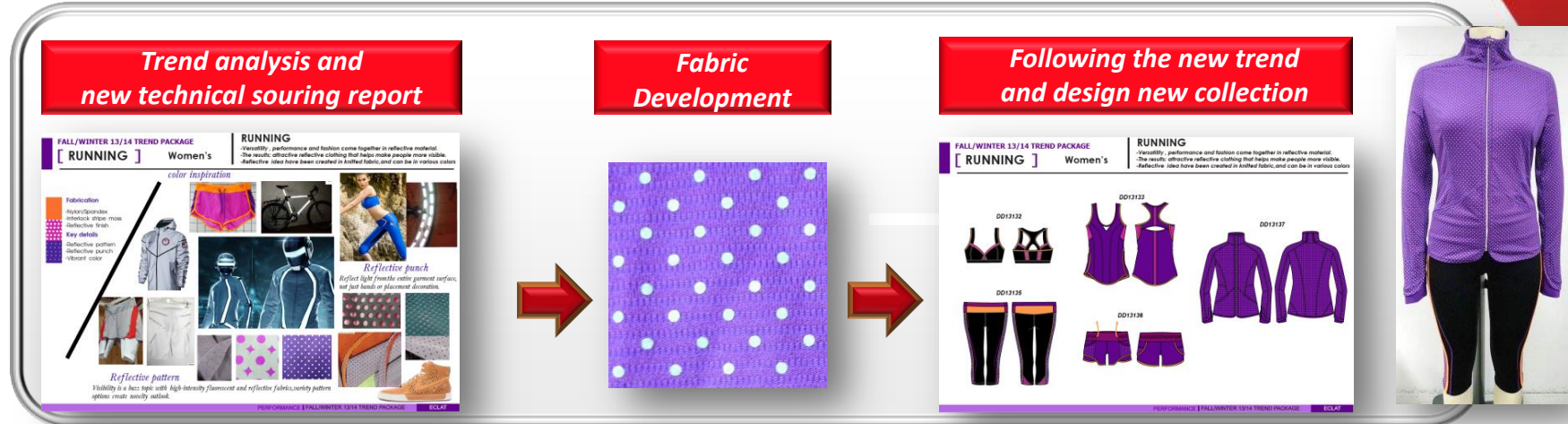
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Successful Customer Service

◆ Customized Design Package Service



Yoga collection



Performance Wear



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Successful Customer Service

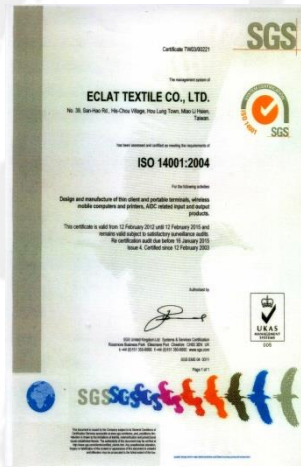
Four conditioned laboratories



Certification



bluesign



ISO 14001



NIKE



adidas



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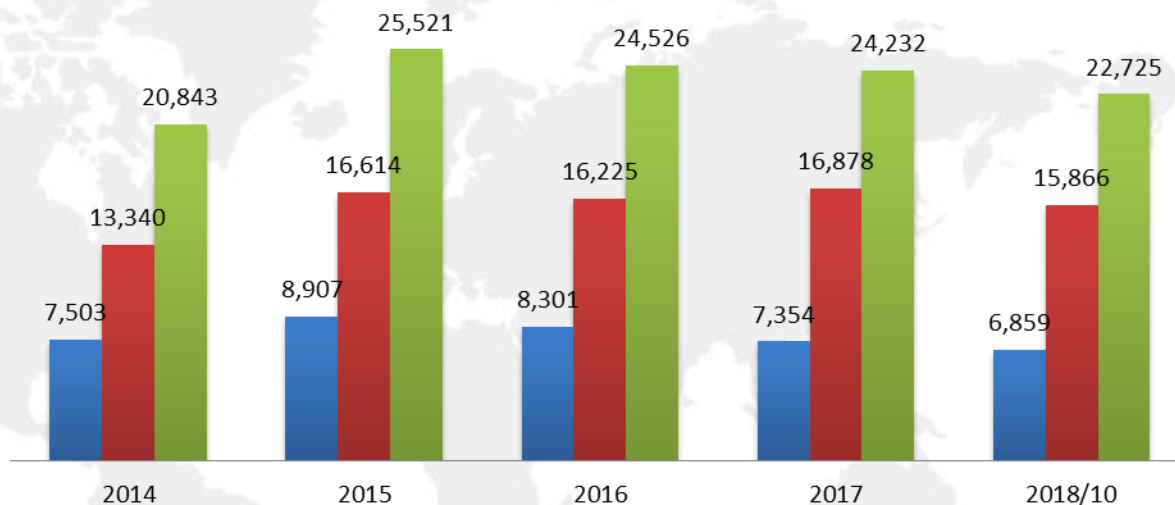


Financial overview

The operating revenue for last 4 years

■ Fabrics ■ Garments ■ total revenue

NTD: Million



Year	2014	2015	2016	2017	2018/10*
Fabrics	7,503	8,907	8,301	7,354	6,859
Garments	13,340	16,614	16,225	16,878	15,866
Total Revenue	20,843	25,521	24,526	24,232	22,725
Growth rate	14.89%	22.44%	-3.90%	-1.20%	16.77%

* the period is from Jan. to Oct. 2018.



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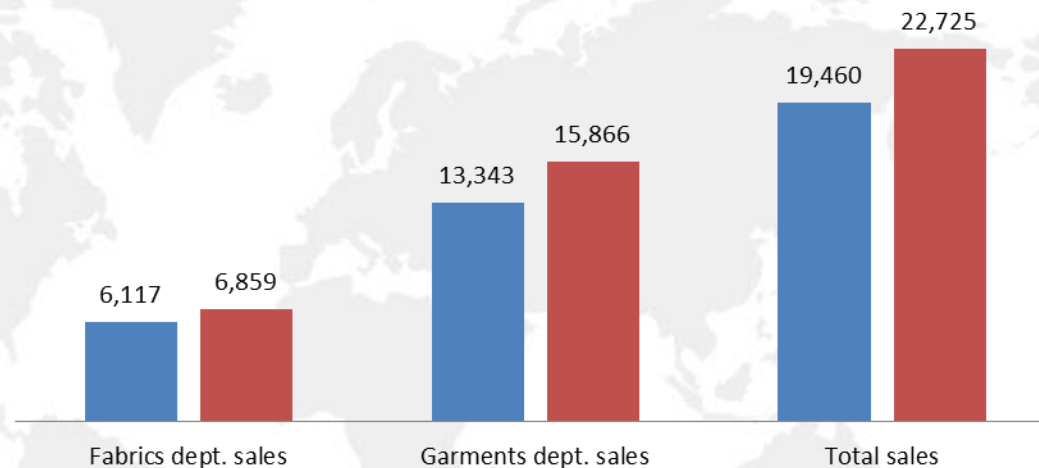


Financial overview

Year On Year

NTD: Million

■ 2017/10 ■ 2018/10



Year	Fabric dept. sales	Garment dept. sales	Total sales
2017/10*	6,117	13,343	19,460
2018/10*	6,859	15,866	22,725
YoY	12.13%	18.91%	16.77%

* the period is from Jan. to Oct.



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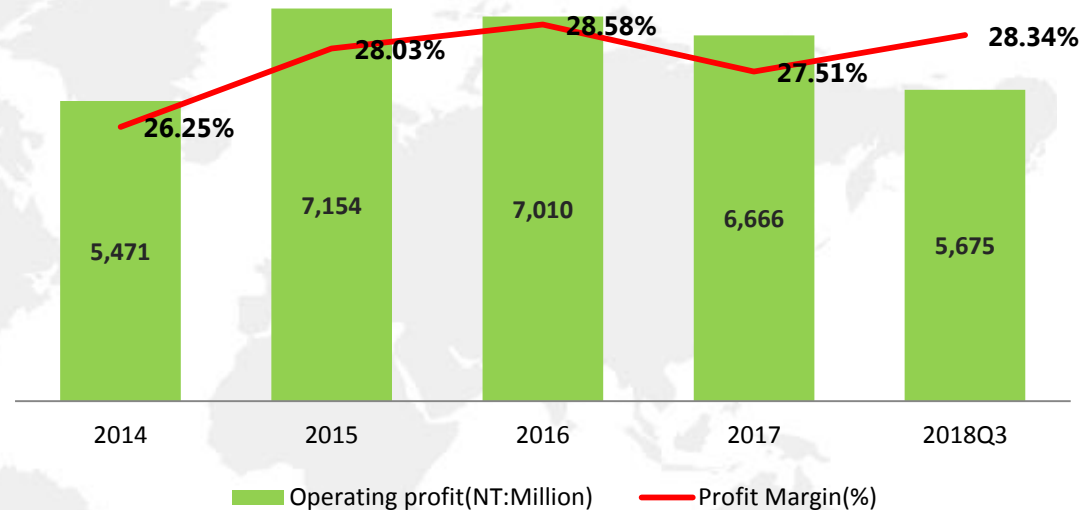
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Financial overview – Consolidated Operating Profit

Consolidated Profit Margin for last 4 years

NT: Million



Year	2014	2015	2016	2017	2018Q3*
Consolidated Profit Margin	26.25%	28.03%	28.58%	27.51%	28.34%
Consolidated Operating Profit	5,471	7,154	7,010	6,666	5,675

*the period is from 2018/1/1 to 2018/9/30



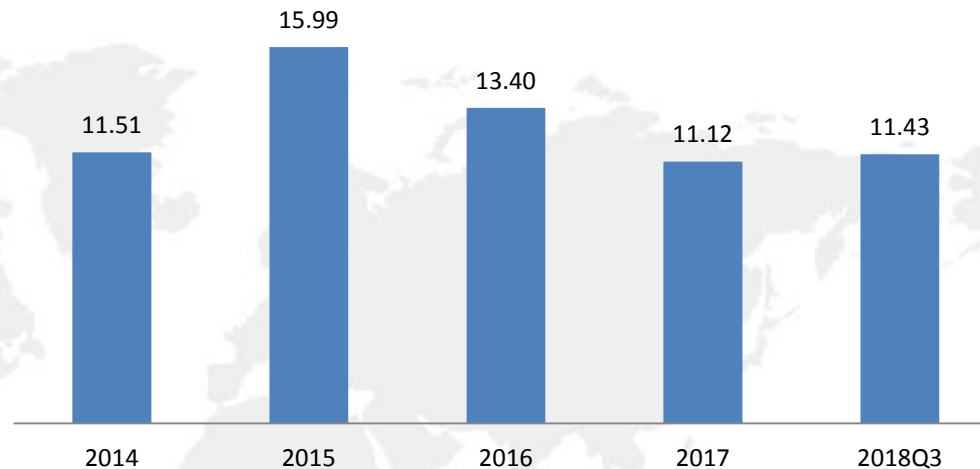
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Financial overview - EPS

■ Earnings Per Share *NTD: dollar*



Year	2014	2015	2016	2017	2018Q3*
Net income (NT:Million)	3,004	4,174	3,660	3,052	3,137
Earnings Per Share (NT: dollar)	11.51	15.99	13.4	11.12	11.43
Cash dividends (NT dollar per share)	8.0	10.5	10.5	9.5	-
Stock dividends (NT dollar per share)	0.0	0.0	0.2	0.0	-

*the period is from 2018/1/1 to 2018/9/30



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Thank you *Q&A*

ECLAT TEXTILE CO.,LTD.

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