



儒鴻企業股份有限公司

Eclat Textile Co.,Ltd

All-In-One Supplier

Setting the path for excellence



2019/11/12



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Company Profile

Year of Establishment	1977
Capital	US\$ 91,000,000 (TWD \$ 2,744 M)
Chairman/CEO	C.H. Hung
Group Employee	1,800 employees (Taiwan) ; 16,200 employees (Overseas)
Status	IPO in Taiwan Stock Market in 2001 (1476-TW)
Main products	• Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making. • Specialize in functional elastic circular knitting fabrics & garments for performance and sportswear.



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Global Strategy



● 1 Office

● 17 Garment Factories

● 2 Fabric Mill Bases



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Competitive advantage

- Ø Global strategy to shorten the lead-time and strengthen competition
- Ø 170 R&D Technicians attend to the task to provide more than 3,000 new fabrics per year
- Ø Quick response to produce 150 pieces of sample per day
- Ø Deeply collaborative development with the first tier international brand and built up a strategy partner relationship with our customers
- Ø Advantage of production economies of scale and Vertical integration

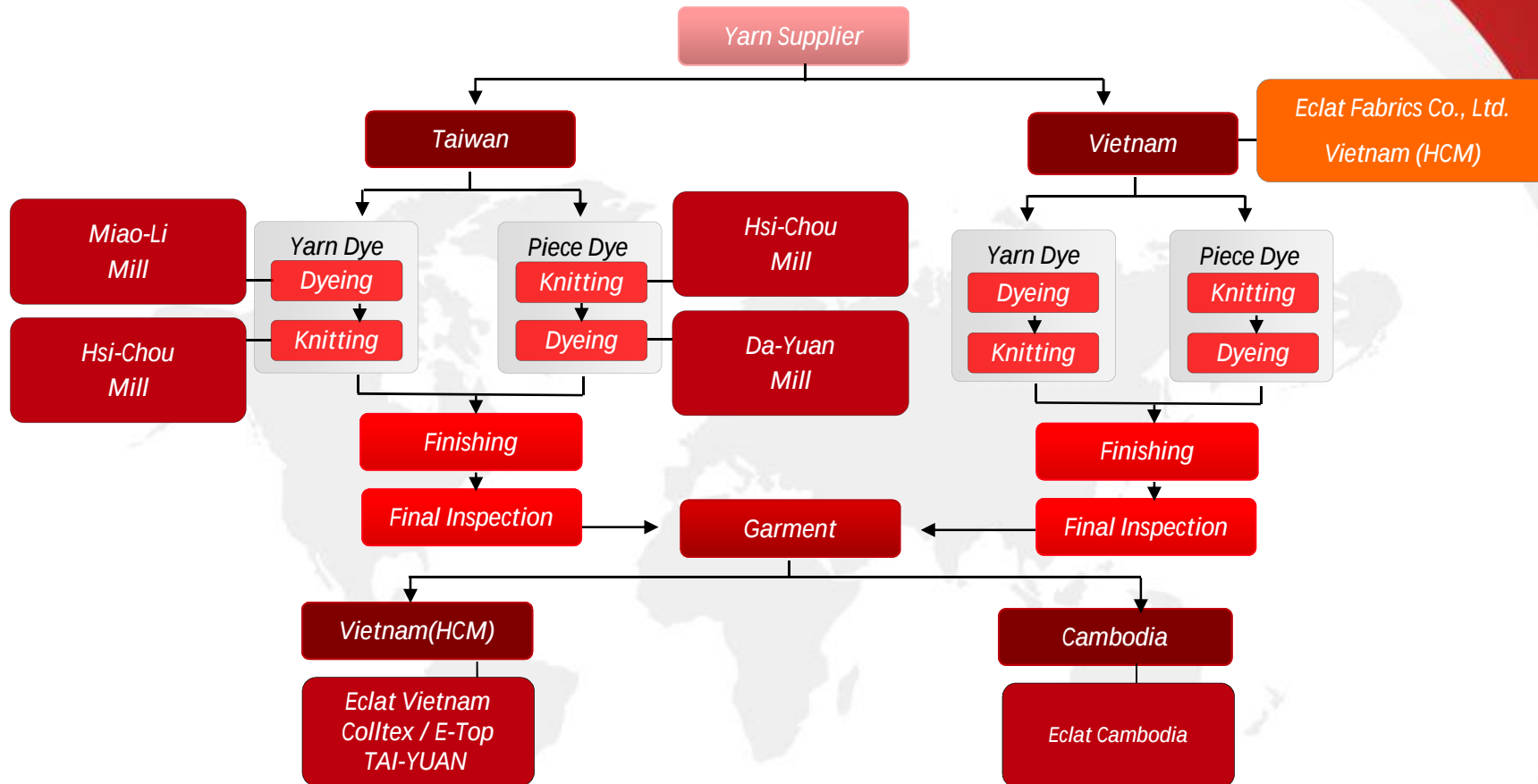


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Vertical Integration



Sector	Fabrics	Garments
Capacity per month *	15,000,000 yards	10,000,000 pieces

* Including outsourcing capacity.



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Product-Fabrics

Functional Series

- Moisture Management
- Anti-Bacterial Function
- UV-Cut
- 3X Dry
- High Compression
- Lycra Sport
- Anti-Pilling



Sustainable Series

- Soybean
- Sea cell
- Polypropylene
- Recycle Fiber
- Organic Cotton
- Tencel / Modal Rayon
- Sorona & Apexa

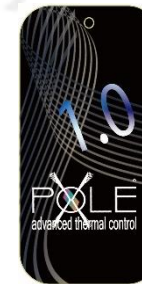


Innovation Series

- Basic warmth & Cool
- Safety Control: Reflected Effect
- Self-cleaning & water repellent
- Well-being series: Sensation / Freshness
- Stretch Polyester
- Improved material

Outdoor Series

- Thermal Control: Warm/Cool
- Anti-snagging
- Light weight knitting
- Water proof & Breathable
- Wind block knitting
- Knitting lamination
- UV-Cut



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Product-Garments

Performance Sports Series



Applying organic & Recycle polyester to create green fashion.

Non-Sew (Welding)



Produce in Taiwan and Vietnam

Fashion Sports



High design capability, especially on yoga clothes and multi-functional sportswear.

Seamless



Well know-how on seamless garments producing.

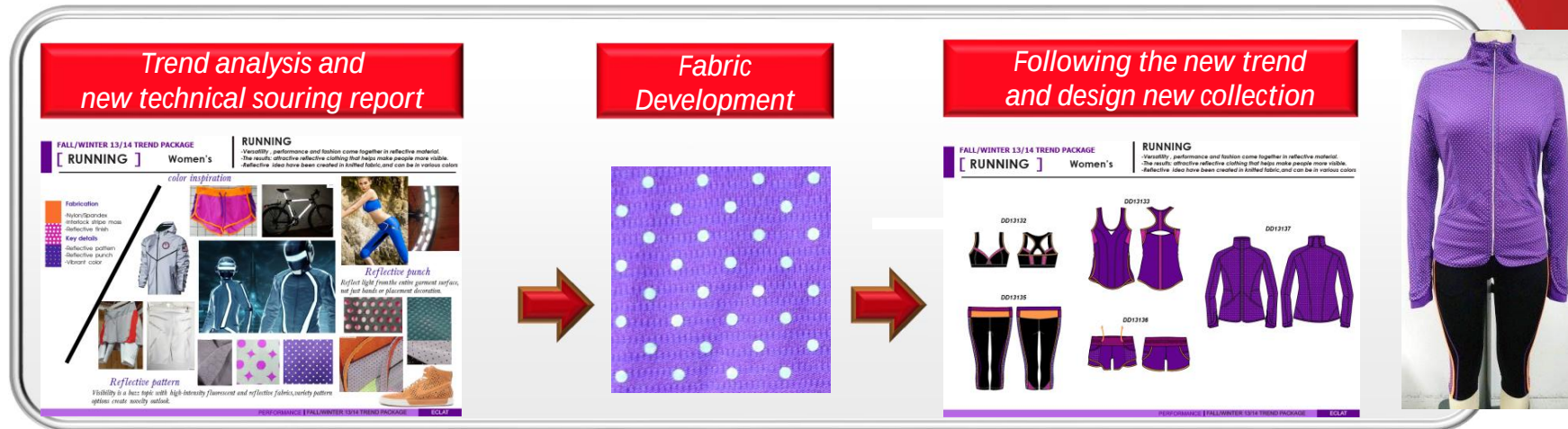


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u Customized Design Package Service



Yoga collection



Performance Wear

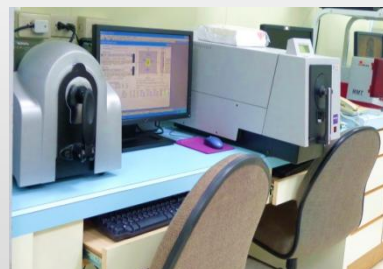


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Successful Customer Service

Four conditioned laboratories



Certification



bluesign



ISO 14001



NIKE



adidas



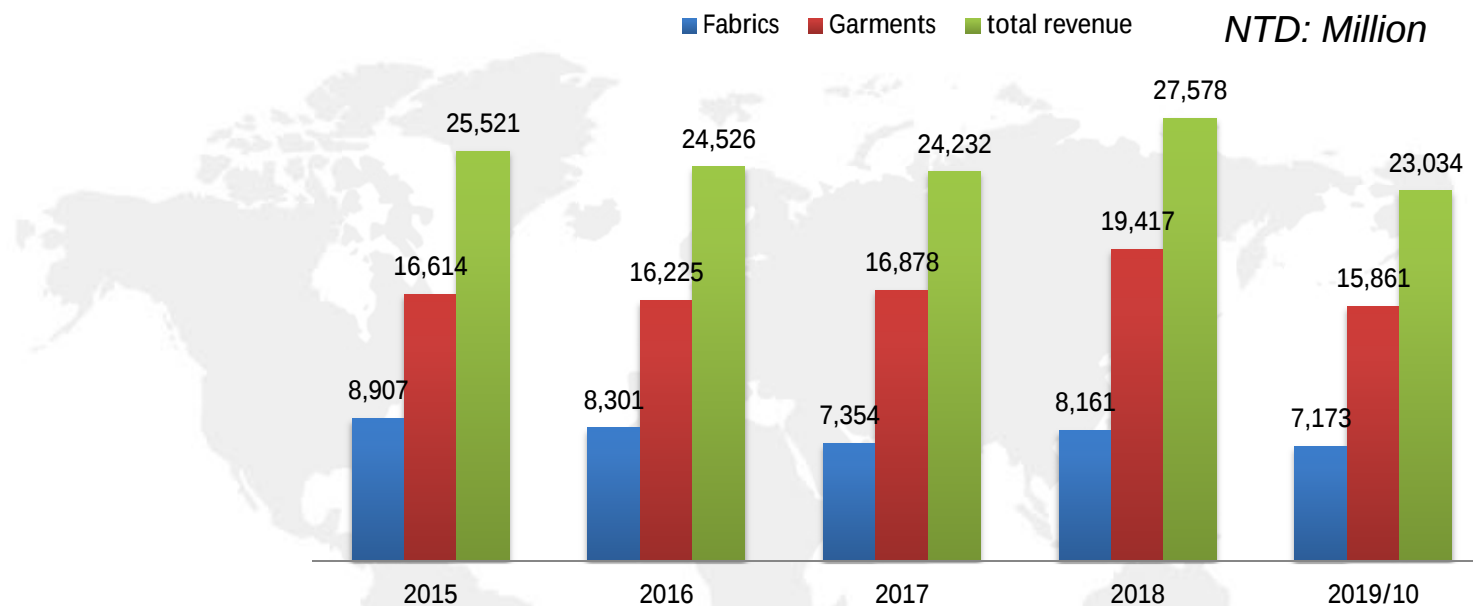
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Financial overview

The operating revenue for last 4 years



Year	2015	2016	2017	2018	2019/10*
Fabrics	8,907	8,301	7,354	8,161	7,173
Garments	16,614	16,225	16,878	19,417	15,861
Total Revenue	25,521	24,526	24,232	27,578	23,034
Growth rate	22.44%	-3.90%	-1.20%	13.81%	1.35%

*the period is from Jan. to Oct. 2019.

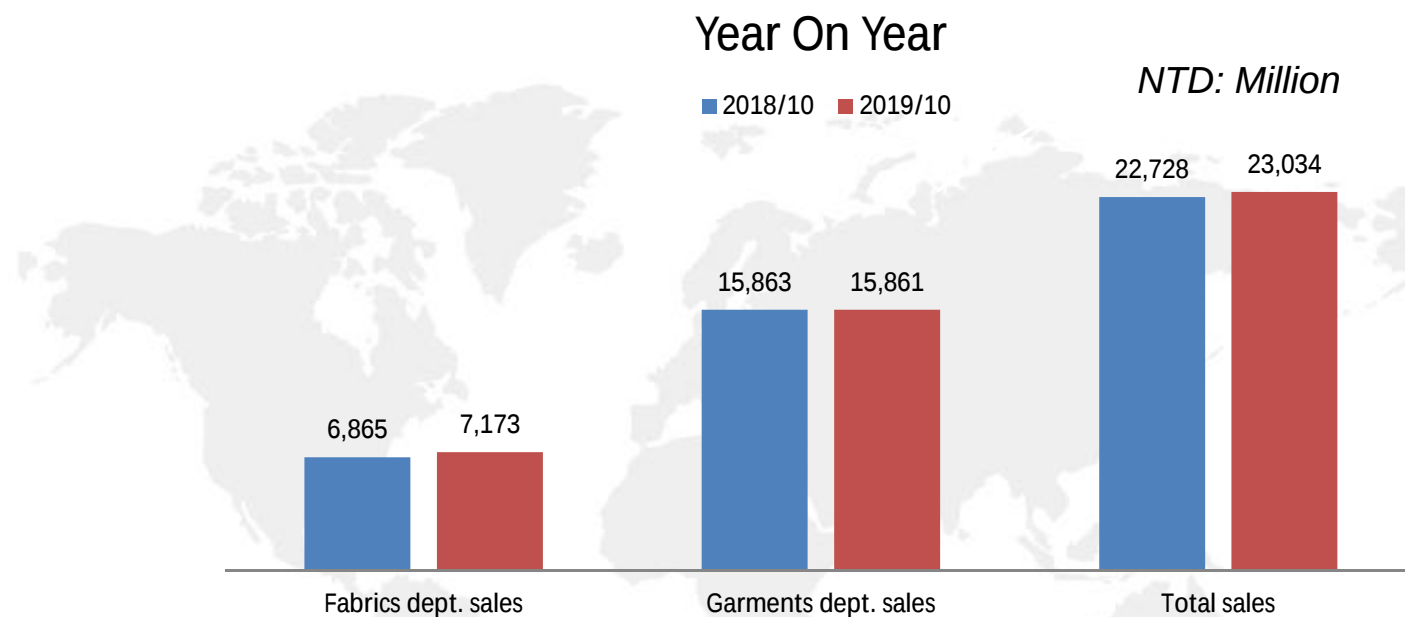


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Financial overview



Year	Fabric dept. sales	Garment dept. sales	Total sales
2018/10*	6,865	15,863	22,728
2019/10*	7,173	15,861	23,034
YoY	4.49%	-0.01%	1.35%

*the period is from Jan. to Oct.



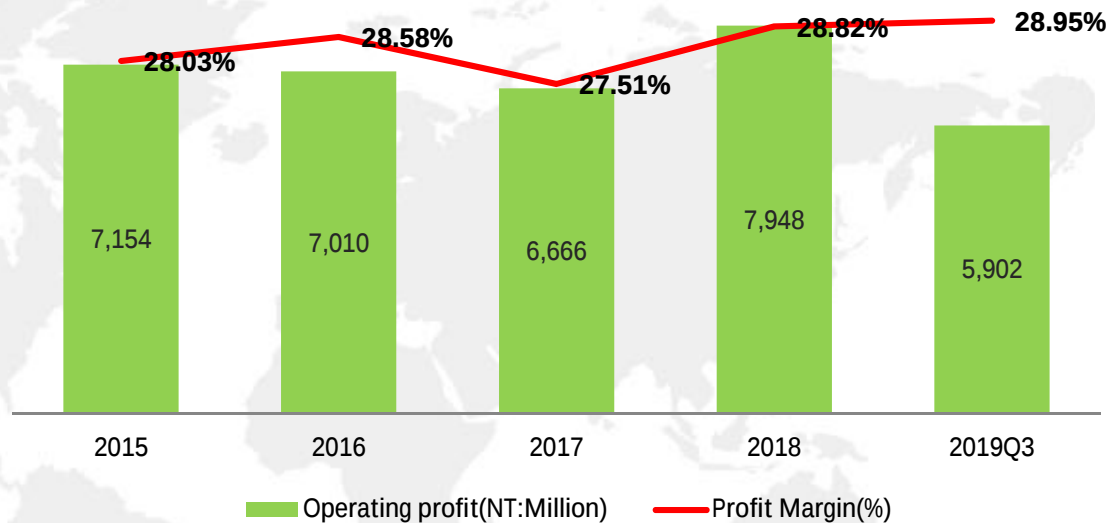
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Financial overview – Consolidated Operating Profit

Consolidated Profit Margin for last 4 years NT: Million



Year	2015	2016	2017	2018	2019Q3*
Consolidated Profit Margin	28.03%	28.58%	27.51%	28.82%	28.95%
Consolidated Operating Profit	7,154	7,010	6,666	7,948	5,902

*the period is from 2019/1/1 to 2019/9/30

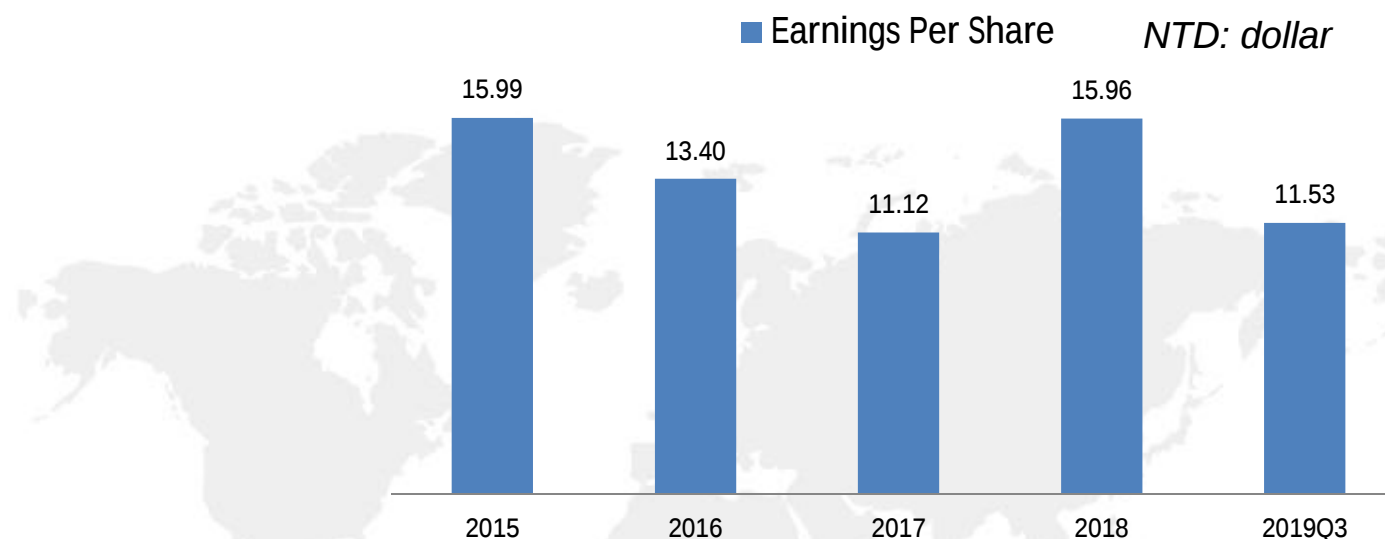


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Financial overview - EPS



Year	2015	2016	2017	2018	2019Q3*
Net income (NT:Million)	4,174	3,660	3,052	4,380	3,163
Earnings Per Share (NT: dollar)	15.99	13.4	11.12	15.96	11.53
Cash dividends (NT dollar per share)	10.5	10.5	9.5	11.0	-
Stock dividends (NT dollar per share)	0.0	0.2	0.0	0.0	-

**the period is from 2019/1/1 to 2019/9/30



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Thank you Q&A

ECLAT TEXTILE CO.,LTD.

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