



TSANGYOW

Tsang Yow Industrial Co.,Ltd

*Professional transmission systems manufacturer,
Your best strategic partner*

Investor Conference



Code : 1568

Dec 24,2020



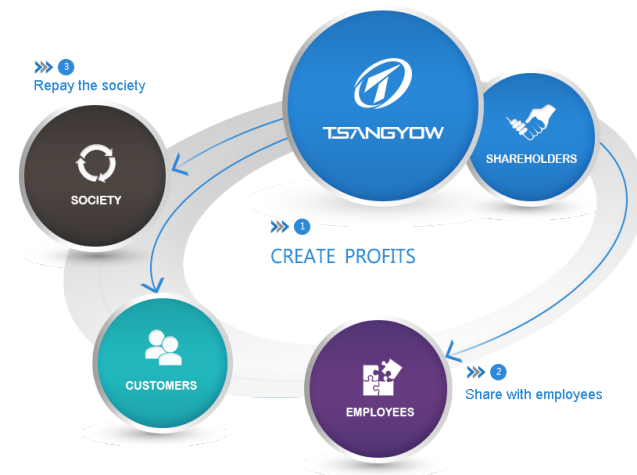
Disclaimer of warranties

The actual operating results, financial conditions and business results of the company that may occur in the future may differ from these express or implied predictive information. The reasons may be due to various factors, including but not limited to price fluctuations, competitive conditions, international economic conditions, exchange rate fluctuations, market demand and other risks beyond the control of the company and other factors. The outlook for the future in this briefing reflects the company's view of the future so far. In the event of any changes or adjustments to these views in the future, the company is not responsible for re-alerting or updating at any time.

The content of this brief is not investment advice.

Content Outline

- Company Profile
- Operation Overview
- Financial Data
- Future operations

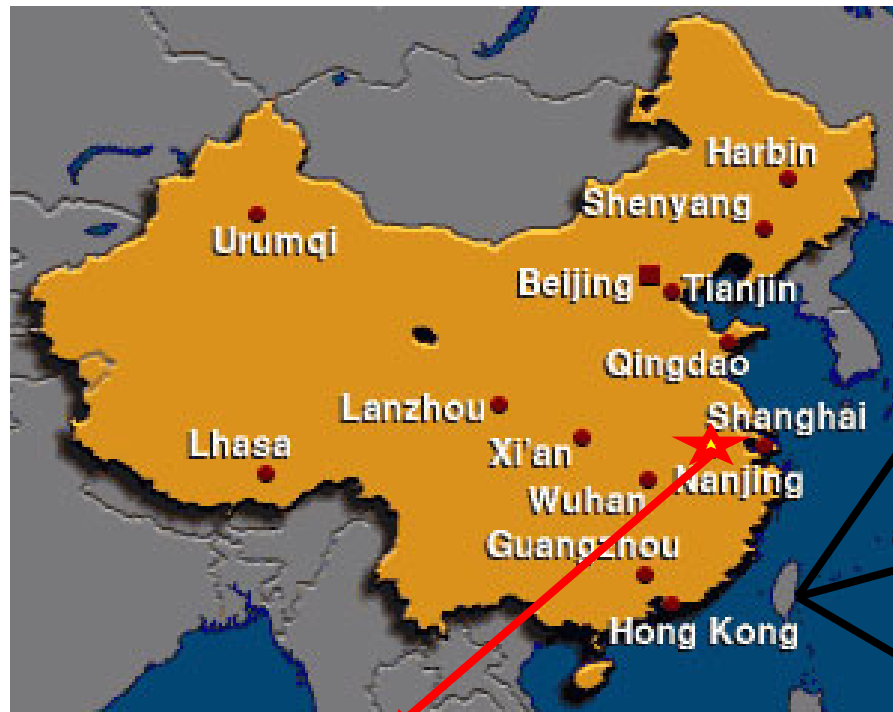




Company Profile

- Established time : Jan.16,1985
- Listing date : May.14,2014
- Capital : NT\$1,030,865,000
- Chairman : SU,CHI-TSE
- General manager : SU,CHI-TSE
- Location : No. 18 Chung-Shan Rd., Fu-Lo Village
Min-Hsiung Industrial Park
- Number of employess : Nov.2020 Total:794
employees (Taiwan head office: 450 , Wuxi plant :344)

Locations



Wuxi Tsang Yow, Wuxi China (66,700 m²)



Tsang Yow Chung-Shan plant, TAIWAN (10,710 m²)



Tsang Yow Cheng-gong plant, TAIWAN (5,200 m²)



Tsang Yow Cheng-gong second plant, TAIWAN (19,250 m²)

Main Products Overview

- Automobile gearbox components

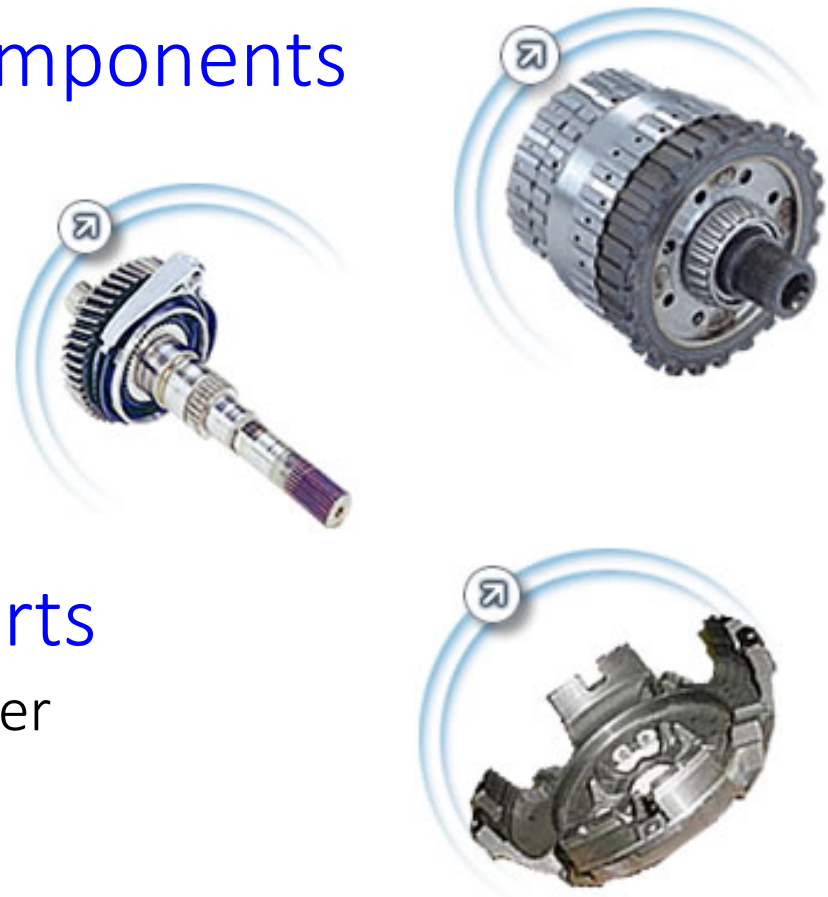
automatic transmission parts 、
torque converter parts

- Clutch parts for heavy-duty trucks

truck clutch 、 engine

- Industrial machinery parts

agricultural machinery 、 bulldozer



Operating income proportion

Product proportion

Unit : NTD/thousand

category	Year of 2018		Year of 2019		Q3-2020 YTD	
	operating revenue	%	operating revenue	%	operating revenue	%
Automobile gearbox components	1,900,672	76.02	1,492,685	73.79	1,048,996	85.66
Clutch parts for heavy-duty trucks	179,744	7.19	152,445	7.54	79,286	6.47
Industrial machinery parts	135,913	5.44	141,450	6.99	55,656	4.54
other kind	283,855	11.35	236,261	11.68	40,781	3.33
Total	2,500,184	100.00	2,022,841	100.00	1,224,719	100.00

Regional proportion

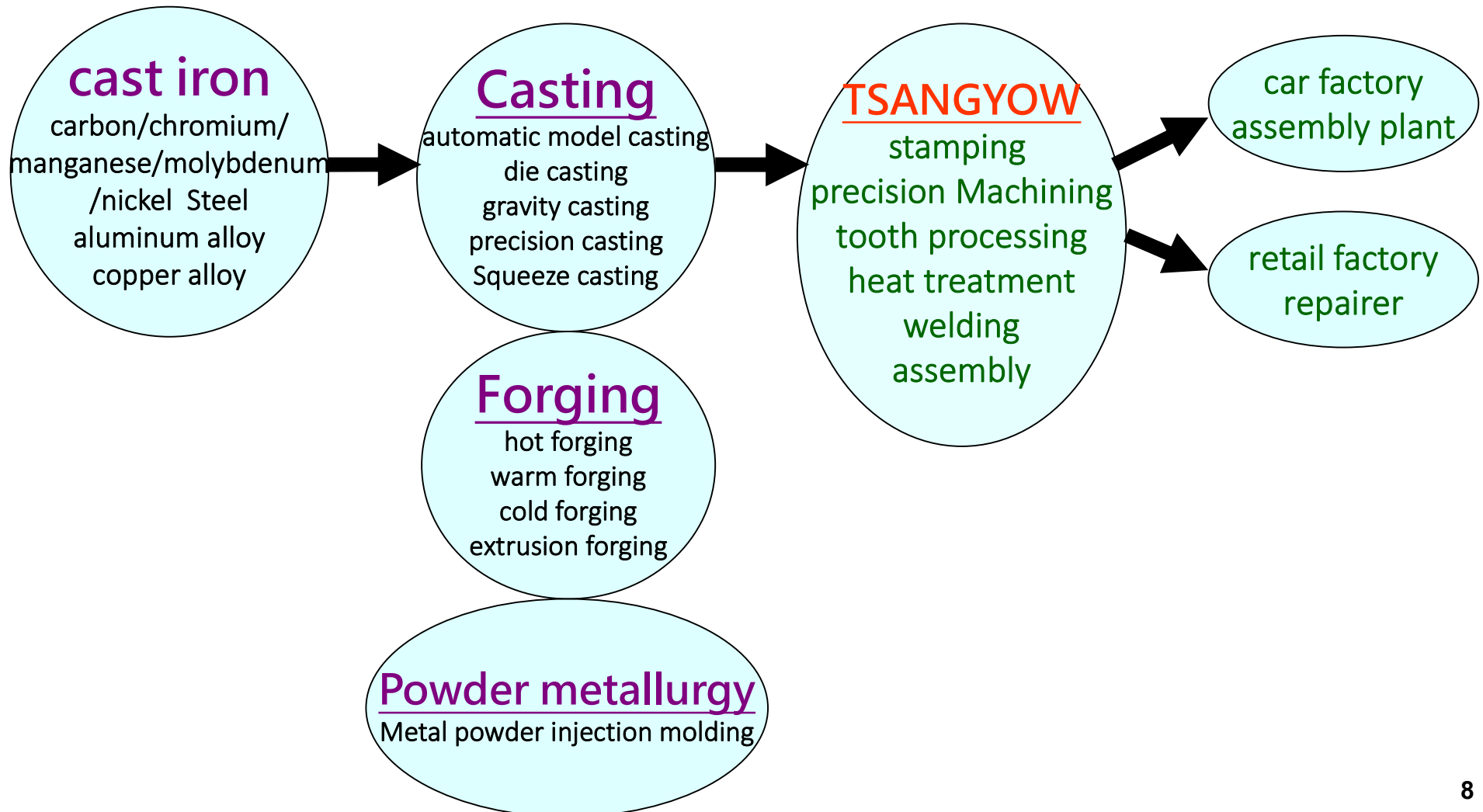
region	Year of 2018		Year of 2019		Q3-2020 YTD	
	amount	%	amount	%	amount	%
North American	1,022,849	40.90	1,039,317	51.38	546,147	44.59
Asia	1,121,957	44.86	743,904	36.78	503,473	41.11
Europe	356,008	14.24	239,620	11.85	175,099	14.30
Total	2,500,814	100.00	2,022,841	100.00	1,224,719	100.00



Industrial upstream and downstream supply system

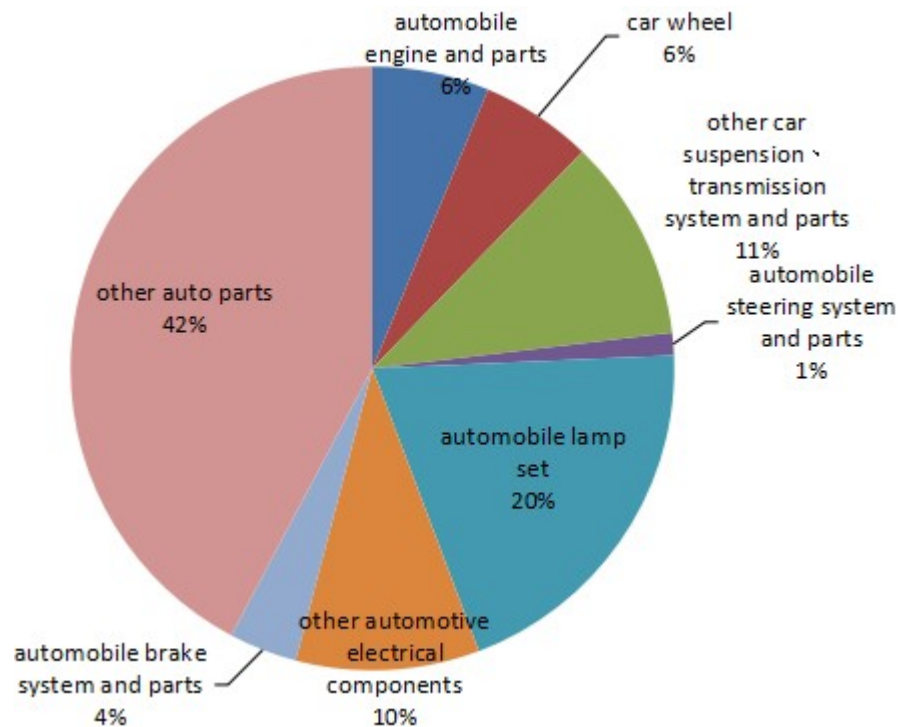
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Automotive components



Market Overview

Taiwan auto parts



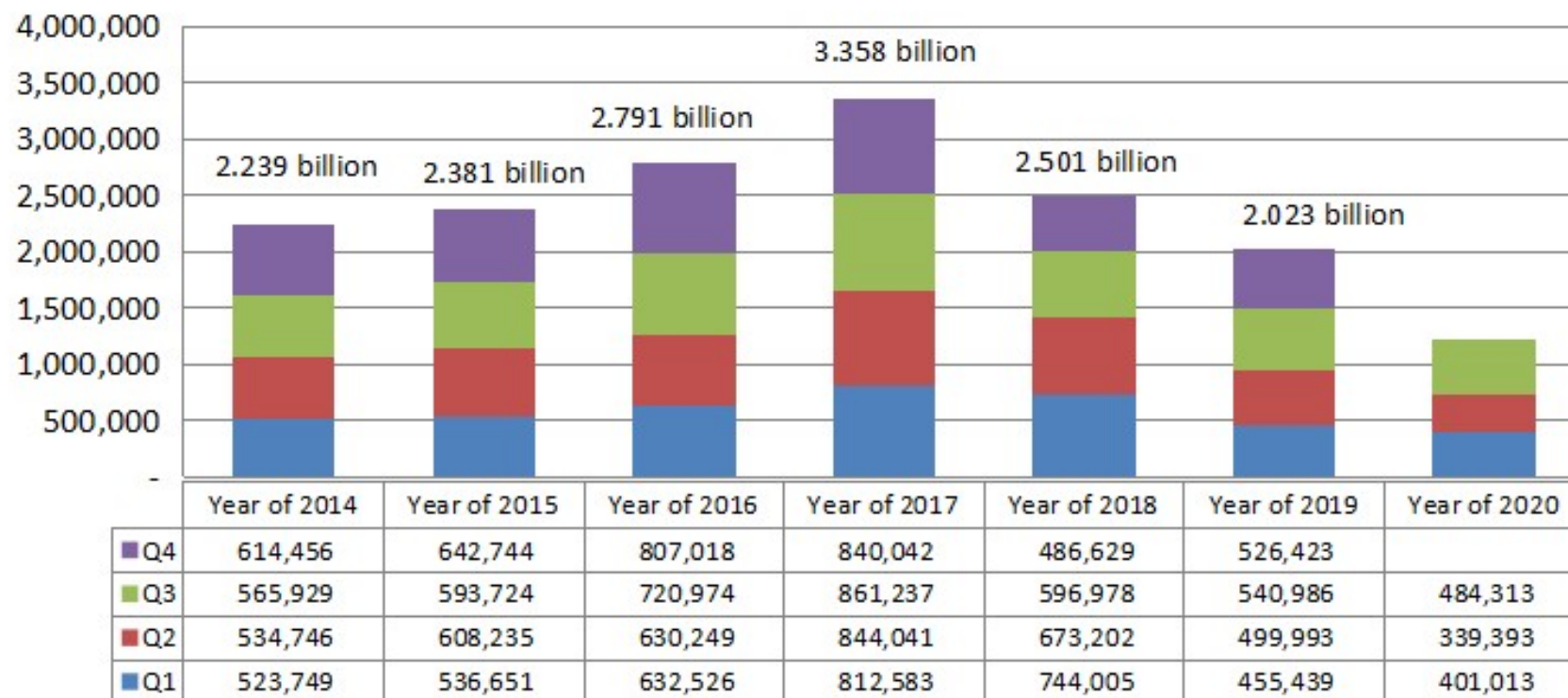
In 2019, the output value of automotive components in Taiwan was about NT \$ 186.2 billion, and TSANGYOW (Taiwan) accounted for about 6% of the total output value of automotive transmissions, suspension systems and components.

operations overview

profitability

Operating revenue

Unit : NTD/thousand

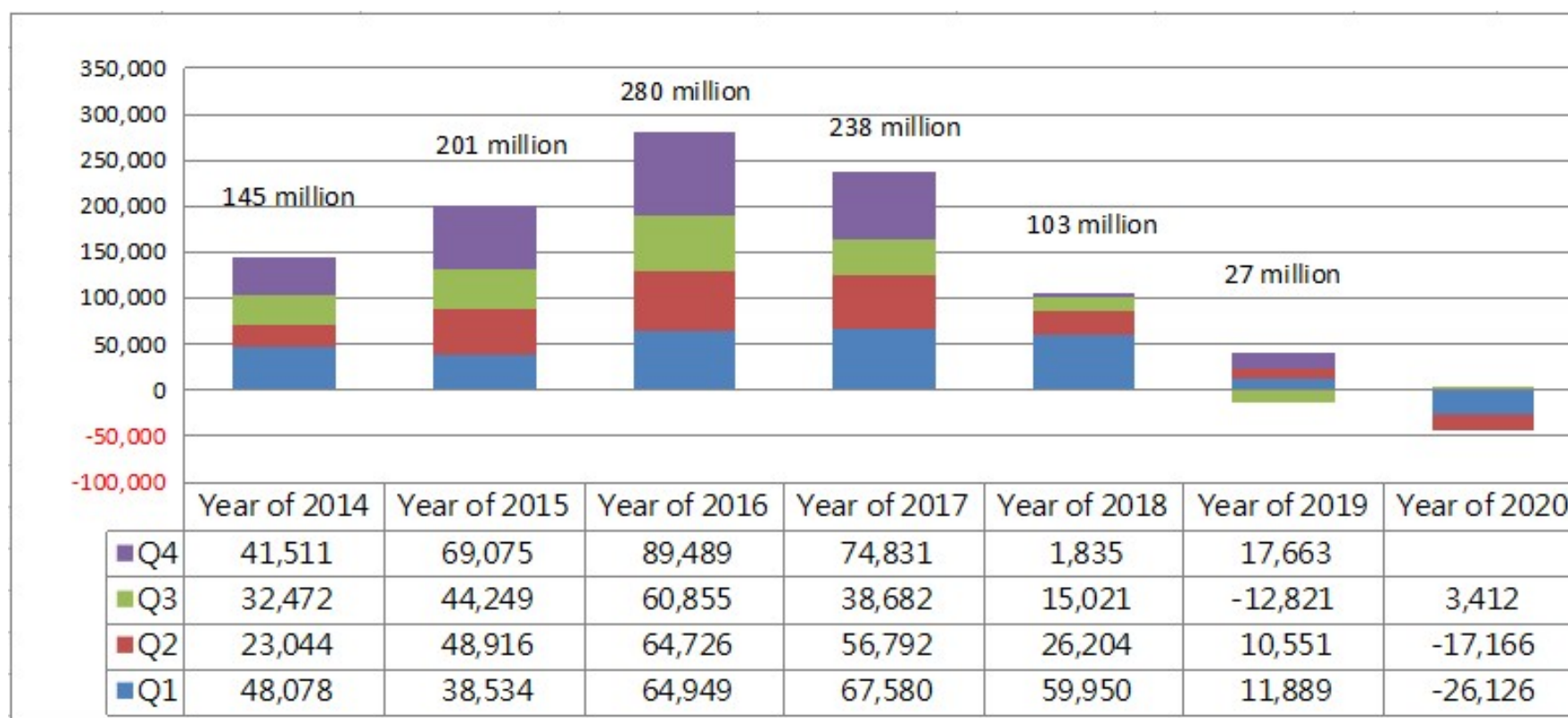


operations overview

profitability

Operating Income

Unit : NTD/thousand

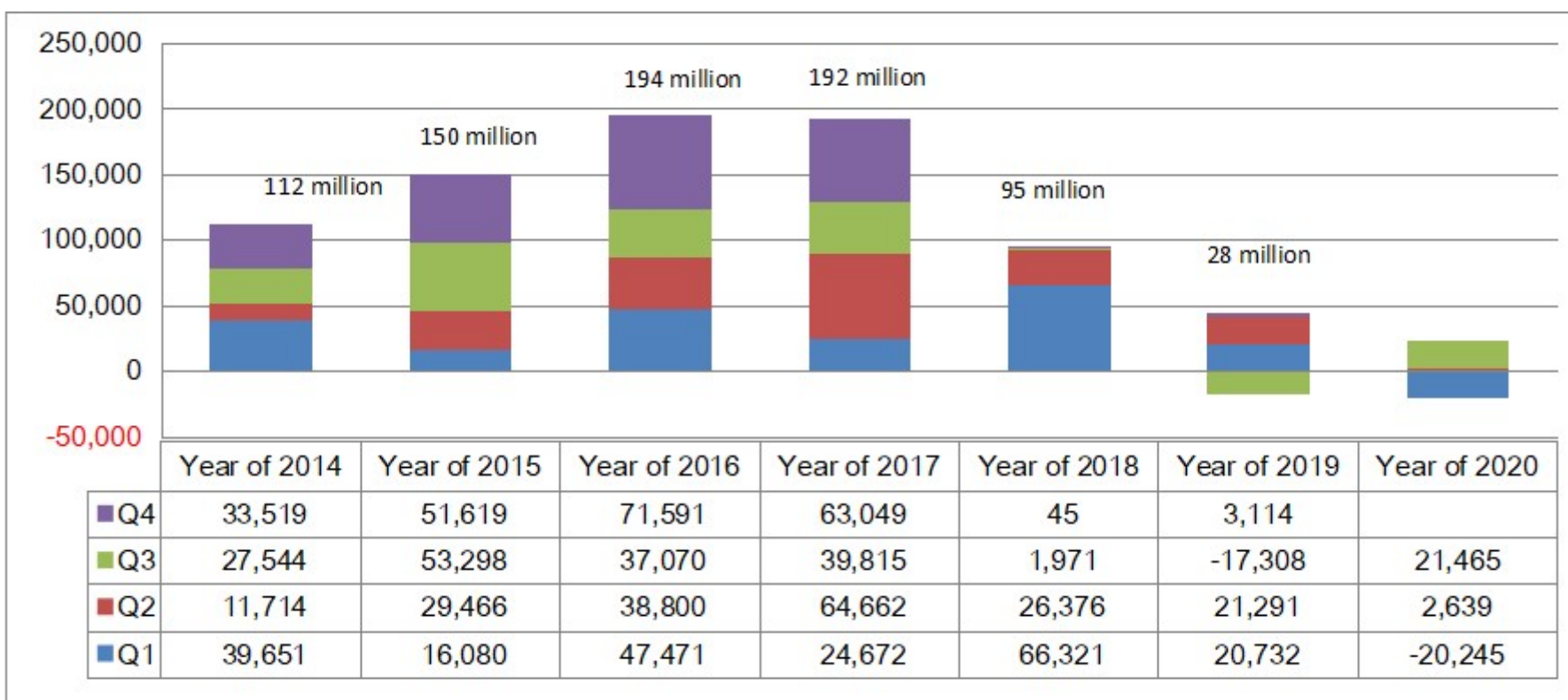


operations overview

profitability

Net Income

Unit : NTD/thousand

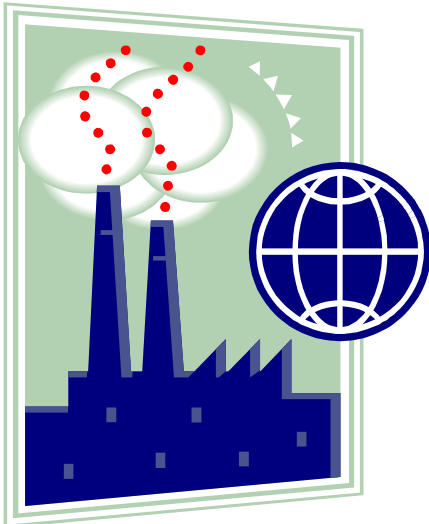


2021 Operation Policy

- Continuous Lean Production.
- Upgrade smart manufacturing and smart operations to enhance organizational decision-making power.
- Optimize product portfolio and increase profitability.
- Develop diversified products.
- Deeply cultivate key technologies to enhance competitive advantage.
- Improve R&D efficiency and mold fixture design capabilities.
- Implement supplier hierarchical management.
- Strengthen industry-government-academic cooperation and cultivate core technical talents.
- Continuous talent cultivation and organizational knowledge establishment.



TSANGYOW are committed to understanding each customer in order to provide services that meet or exceed customer requirements. Make each other the best partners on the road to success, in order to achieve a win-win situation.



Humbly request your advice.