

A photograph of the SAMPO Corporation building, a modern structure with a facade of horizontal metal slats. The building is set against a blue sky with scattered white clouds. In the foreground, there is a small tree with reddish-brown leaves and a paved area. The SAMPO logo is prominently displayed in red on the upper right side of the building.

SAMPO

SAMPO Corporation

TWSE 1604

2021 Investor Conference

AGENDA

Company Profile

Operation Overview

Real Estate Development

Prospect

Q&A

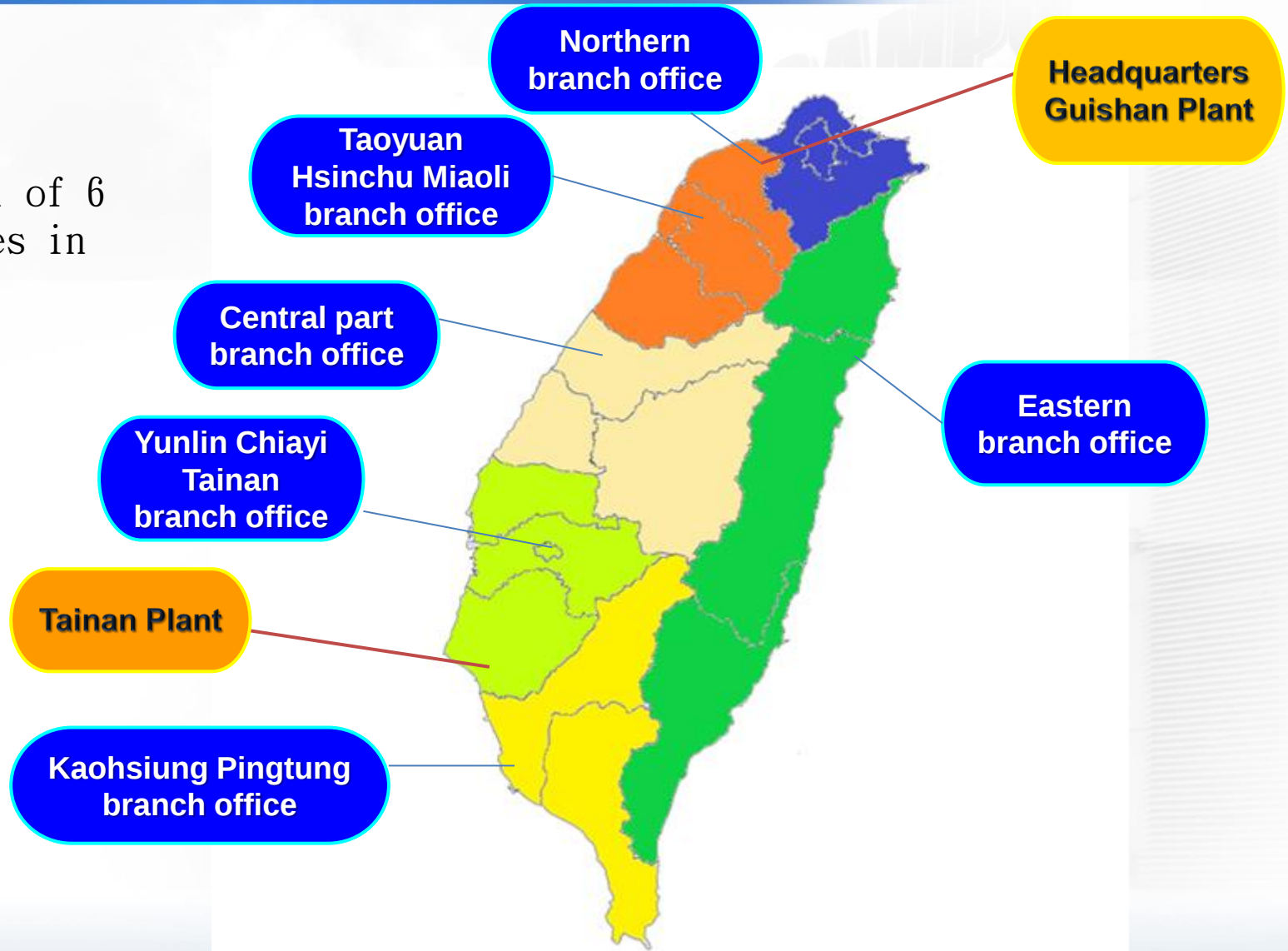
1. Business Category

- ◆ Chairman : Mr. Sheng Tien Chen
- ◆ Employee : 952 in 2021 H1
- ◆ Manufacture Site : Guishan Plant 、 Tainan Plant
- ◆ Main Business : Manufacture and sales of home appliances and electronic products.
- ◆ Consolidate Entities : Sampo Home Appliance Co.,Ltd .
Nelong Enterprise Co.,Ltd . Amigo Logistics Corp. .
Sampo International Food Service Co., Ltd. .
Sampo Home Inc. . Fortune Investment Co. .
DongGuan Sampo Electronics Co.,Ltd etc.
- ◆ Associate : Rechi Precision Co.,Ltd.

1. Business base



A total of 6 branches in Taiwan

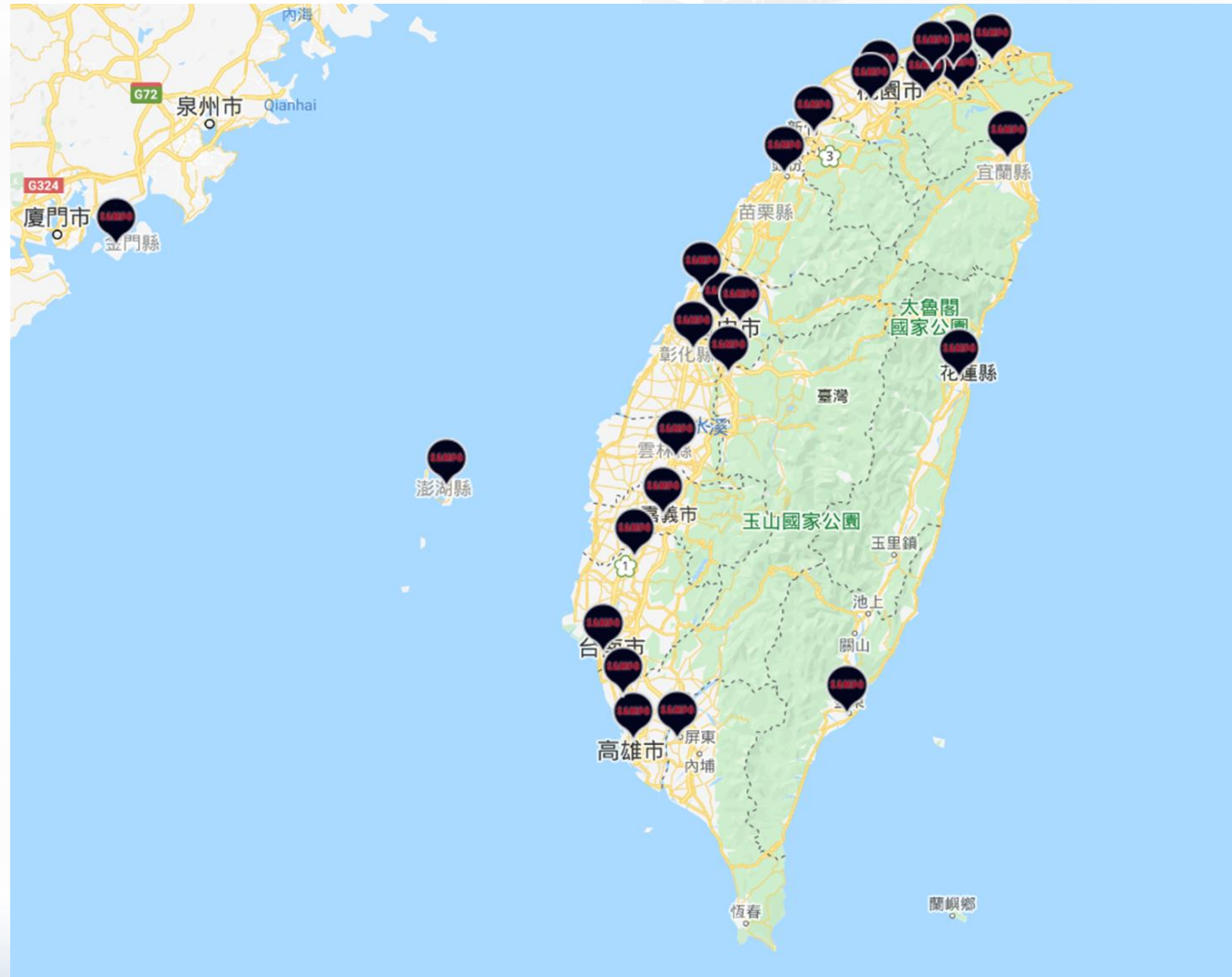


1. Company Profile-after-sales maintenance bases

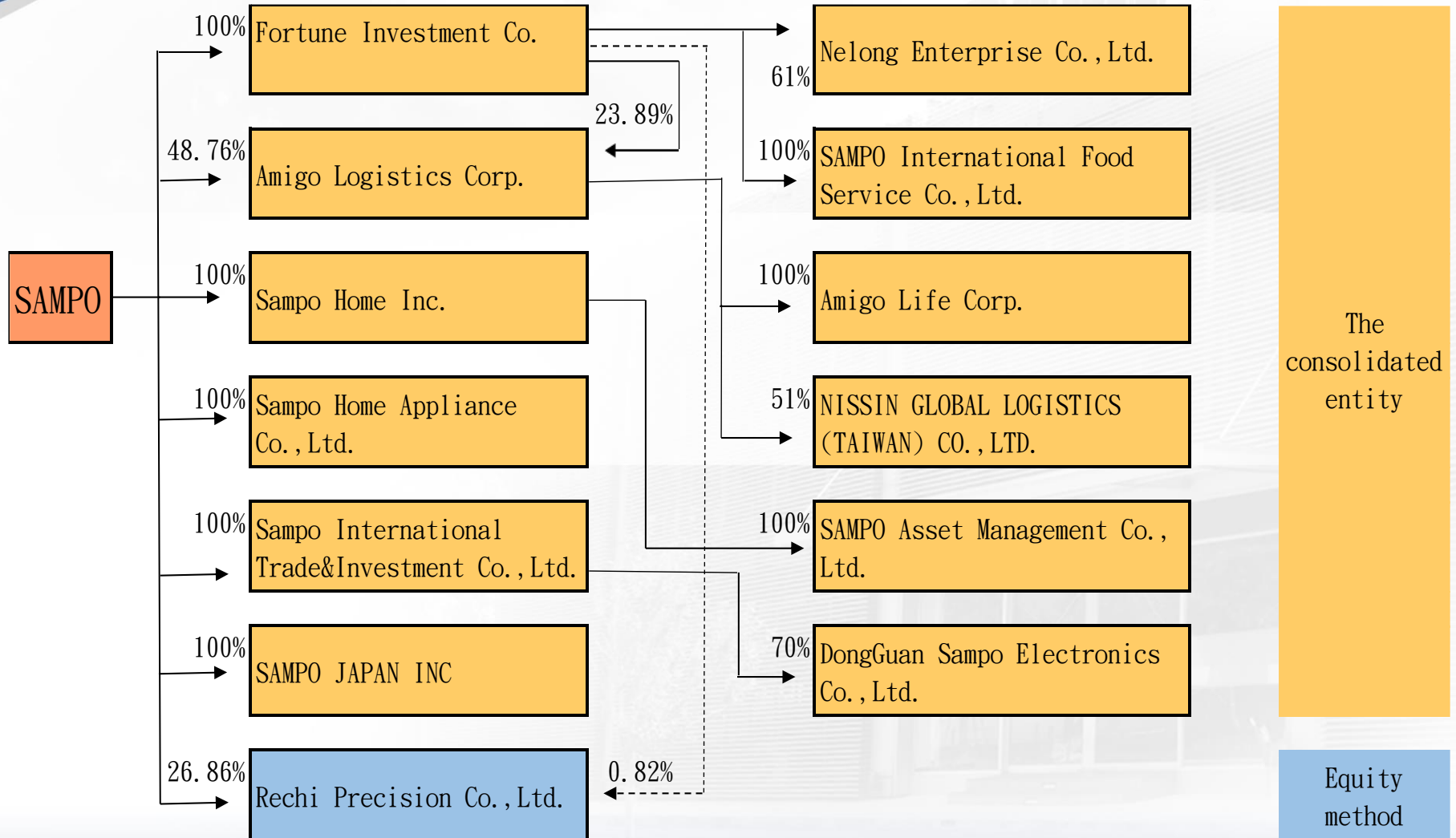


A total of
26 after-
sales
maintenance
bases in
Taiwan

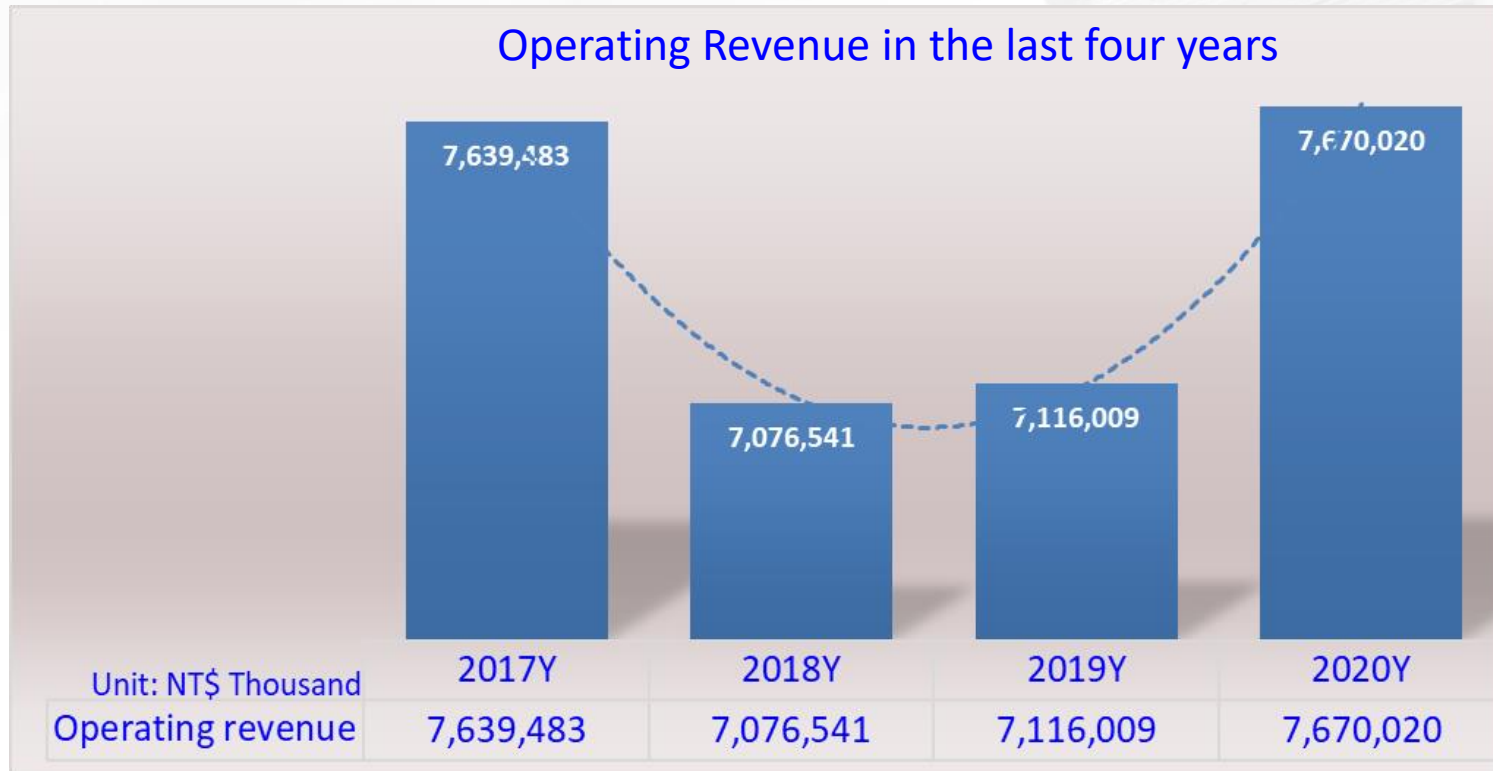
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1. Investment (2021/6/30)

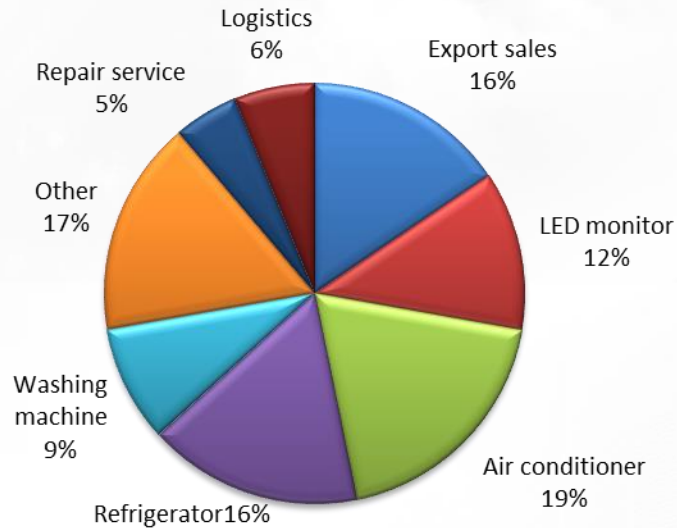


2.Operation Overview

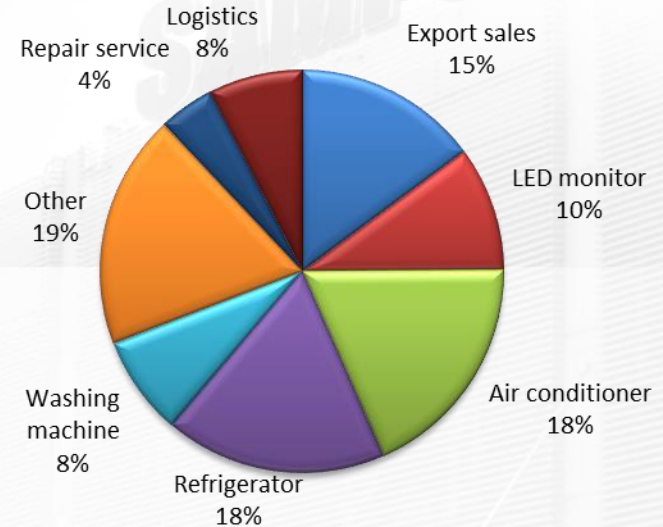


2. Main Product Revenue

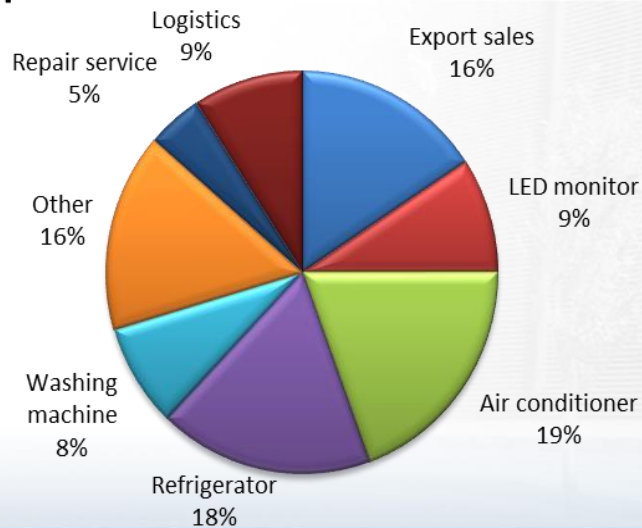
2017Y



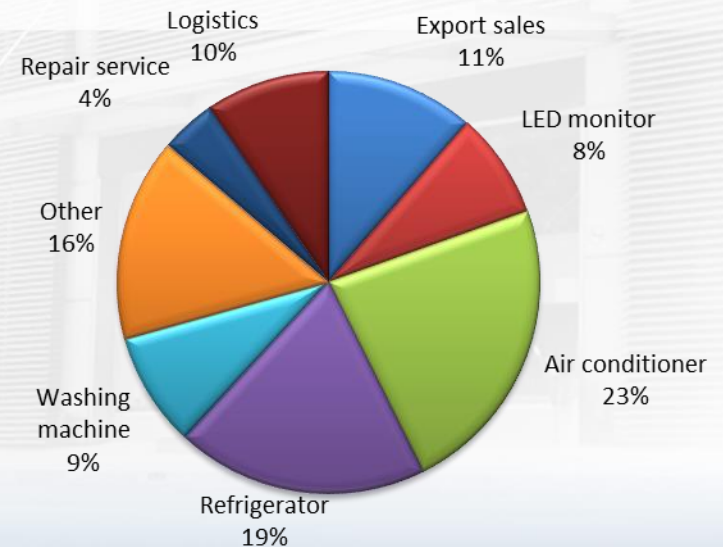
2018Y



2019Y



2020Y



2. Consolidated Income Statement

Unit: NT\$ Thousand

Item \ Year	2017Y		2018Y		2019Y		2020Y	
	Amount	%	Amount	%	Amount	%	Amount	%
Operating revenue	7,639,483	100	7,076,541	100	7,116,009	100	7,670,020	100
Operating costs	6,436,683	84.3	5,984,675	84.6	5,996,028	84.3	6,267,997	81.7
Gross profit	1,202,800	15.7	1,091,866	15.4	1,119,981	15.7	1,402,023	18.3
Operating expenses	1,097,719	14.4	956,108	13.5	822,186	11.6	874,713	11.4
Net Operating income	105,081	1.4	135,758	1.9	297,795	4.2	527,310	6.9
Non-operating income and expenses	266,299	3.5	627,433	8.9	514,010	7.2	1,557,296	20.3
Profit before tax	371,380	4.9	763,191	10.8	811,805	11.4	2,084,606	27.2
Income tax expense	39,995	0.5	78,484	1.1	38,943	0.5	248,611	3.2
Net profits of the current year	331,385	4.3	684,707	9.7	772,862	10.9	1,835,995	23.9
EPS	0.67		1.52		2.00		4.86	
Cash dividends per share	0.20		1.40		1.50		2.50	

2. Non-operating income and expenses

Unit: NT\$ Thousand

Item\ Year	2017Y		2018Y		2019Y		2020Y	
	Amount	%	Amount	%	Amount	%	Amount	%
Interest income	15,512	5.8	14,535	2.3	24,059	4.7	10,097	0.6
Other income	77,765	29.2	71,529	11.4	51,178	10.0	54,217	3.5
Other profits and losses	-88,432	-33.2	262,407	41.8	287,445	55.9	1,322,250	84.9
Financial costs	-20,212	-7.6	-20,662	-3.3	-30,013	-5.8	-24,275	-1.6
Share of profit or loss of affiliated companies accounted for using the equity method	281,666	105.8	299,624	47.8	181,341	35.3	195,007	12.5
Total non-operating revenues and expenses	266,299	100	627,433	100	514,010	100	1,557,296	100

2. Consolidated Balance Sheet

Unit: NT\$ Thousand

Items \ Year	2017.12.31		2018.12.31		2019.12.31		2020.12.31	
	Amount	%	Amount	%	Amount	%	Amount	%
Current assets	4,191,003	34.7	4,429,447	36.1	3,625,681	29.2	3,548,411	28.1
Total non-current assets	7,882,176	65.3	7,831,073	63.9	8,780,528	70.8	9,066,398	71.9
Investments accounted for using equity method	2,683,035	22.2	2,659,256	21.7	2,584,292	20.8	2,843,169	22.5
Property, plant and equipment	4,534,082	37.6	4,419,699	36.0	4,773,614	38.5	4,883,232	38.7
Other non-current assets	665,059	5.5	752,118	6.1	1,422,622	11.5	1,339,997	10.6
Total Assets	12,073,179	100	12,260,520	100	12,406,209	100	12,614,809	100
Current liabilities	2,463,315	20.4	3,413,747	27.8	2,783,265	22.4	2,009,280	15.9
Non-current liabilities	2,843,682	23.6	2,411,202	19.7	2,834,552	22.8	2,511,458	19.9
Total Liabilities	5,306,997	44.0	5,824,949	47.5	5,617,817	45.3	4,520,738	35.8
Common stock capital	4,990,000	41.3	3,872,000	31.6	3,872,000	31.2	3,872,000	30.7
Additional paid-in capital	129,903	1.1	132,933	1.1	151,374	1.2	171,699	1.4
Retained earnings	2,521,275	20.9	3,103,229	25.3	3,241,243	26.1	4,457,091	35.3
Other equity	-256,541	-2.1	-324,510	-2.6	-170,475	-1.4	-142,666	-1.1
Treasury shares	-879,955	-7.3	-624,787	-5.1	-608,807	-4.9	-592,827	-4.7
Non-controlling interest	261,500	2.2	276,706	2.3	303,057	2.4	328,774	2.6
Total Equity	6,766,182	56.0	6,435,571	52.5	6,788,392	54.7	8,094,071	64.2
Total Liabilities and Equity	12,073,179	100	12,260,520	100	12,406,209	100	12,614,809	100
ROA	2.89%		5.76%		6.46%		14.83%	
ROE	4.70%		10.37%		11.69%		24.67%	
NAV	14.20		16.74		17.58		20.99	

2. H1 2021 consolidated Income Statement

Unit: NT\$ Thousand

Item \ Year	H1 2021		Differences / YoY		H1 2020	
	Amount	%	Amount	%	Amount	%
Operating revenue	4,419,196	100	520,777	13.4	3,898,419	100
Operating costs	3,572,057	80.8	355,327	11.0	3,216,730	82.5
Gross profit	847,139	19.2	165,450	24.3	681,689	17.5
Operating expenses	451,356	10.2	31,022	7.4	420,334	10.8
Net operating income	395,783	9.0	134,428	51.4	261,355	6.7
Non-operating income and expenses	105,814	2.4	947	0.9	104,867	2.7
Profit before tax	501,597	11.4	135,375	37.0	366,222	9.4
Income tax expense	78,502	1.8	24,603	45.6	53,899	1.4
Net profit for the period	423,095	9.6	110,772	35.5	312,323	8.0
EPS	1.06				0.79	

2. H1 2021 Non-operating income and expenses

Unit: NT\$ Thousand

Item \ Year	H1 2021		Differences	H1 2020	
	Amount	%	Amount	Amount	%
Interest revenue	1,025	1.0	-7,557	8,582	8.2
Other income	25,800	24.4	-7,784	33,584	32.0
Other profits and losses	-8,293	-7.8	11,613	-19,906	-19.0
Financial costs	-7,511	-7.1	6,552	-14,063	-13.4
Share of profit or loss of affiliated companies accounted for using the equity method	94,793	89.6	-1,877	96,670	92.2
Total non-operating revenues and expenses	105,814	100	947	104,867	100

3.Real Estate Development

NO	ITEM	Location	AREA(M ²)	Remark
1	Land NO.19 in Guishan	Guishan, Taoyuan City	5,418	Construction of corporate headquarters building
2	Land NO.26 in Guishan	Guishan, Taoyuan City	122,484	Hillside land release is completed
3	Tainan Site	Annan District, Tainan City	26,150	Factory registration completed
4	Tucheng Site	Tucheng, New Taipei City	2,667	Construction of elderly housing
5	Gangshan Site	Gangshan, Kaohsiung City	10,135	Under Planning
	Subtotal		180,126	

3.Asset Development Instructions- Group operations headquarters

SAMPO Group Operation Headquarters located in Gueishan Industrial Zone, Linkou, it covers an area of 5,418 square meters. Starting from the concept of "innovative thinking box", a rectangular box shape is adopted. Spend NT\$400 million to build a four-story building with a total area of about 9,917 square meters.

Combining AMIGO LOGISTICS CORP., SAMPO HOME INC., SAMPO INTERNATIONAL FOOD SERVICE CO., LTD., and RECHI PRECISION CO.,LTD. , which are subsidiaries of the SAMPO GROUP, they will be stationed together to effectively use the group's resources to increase their operational efficiency.

The first floor of the headquarters has a height of 6 meters to create a modern sense of space. There will be a SAMPO product display center and a central kitchen of the SAMPO INTERNATIONAL FOOD SERVICE CO., LTD. The second floor and above will be the office building. It is expected to be completed by the end of 2021 and the group will be stationed in 2022.



3. Property Development- SAMPO Guishan

基地範圍界定



■ 基地範圍權屬

聲寶土地 : 122,484m²

龜山區公所: 3931.29m²

■ 基地範圍使用分區

使用分區	面積(m ²)	%
乙種工業區	100787.71	79.73
保護區	15,910.15	12.59
道路用地	3,931.29	3.11
綠化步道	1,892.16	1.50
乙工、步道、保	3893.98	3.08
合計	126,415.29	100

Development Schedule

1. Hillside land delineation plan

- First review by Guishan District Office.
- Then the Guishan District Office will report to the Municipal Water Conservation Bureau → Preliminary committee review meeting → Committee review meeting → Approved by the Council of Agriculture of the Executive Yuan.
- The Council of Agriculture of the Executive Yuan confirmed "Agree to do so" on 4/28.

2. Detention basin construction project

The detention basin construction project shall be contracted in accordance with the approved content. The project is expected to be completed in the third quarter of 2021, and the completion of the entire case will be announced.

3.Tainan Factory Site

Location :Tainan Tech Industry Park (Gongye 5th Road, Annan Dist. Tainan)

Land Area: 26,150 M², Building Area: 47,259 M²

Building: 4 floors and 1 floor basement building for manufacture and delivery.

Obtained the Building Use Permit in October 2020, and obtained the Factory Registration certificate in September 2021.



3. Tucheng Development

Estimated Development Schedule

1. Obtain approval for the public facilities land development in 6 months.
- ★ 2. Obtain approval from Urban Design Review Committee in 15 months.
3. Obtain the construction permission and begin the construction in 18 months.
4. Completed the construction in 40 months.



4.Future Prospects- company advantage



4.Future Prospects- business operation



5. Q & A

Thank you