



2019

Sinon Corporation Investor Conference

Stock Code:1712
2019/5/29

Main Point

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Company Profile

STEP
→ **02**
Financial Results

STEP
→ **03**
Q&A

Company Profile

Basic Information

- Year Established: 1955.
- Year Listed on TWSE: Dec./1989.
- Headquarter Location: Dadu Dist., Taichung, Taiwan.
- Chairman : Mr. HORNG PO-YEN.
- Paid-in Capital : NT\$4.205 Billion

Business Philosophy

Delivering Integrity and Equity,
Bringing Prosperity and Growth.

Business Scopes

Chemical Synthesis

- ✓ Working with World Renowned Multinationals to Advance the Production Process and Technology.
- ✓ Develop a Sustainable Environment.

Food Safety

- ✓ To Safeguard Foods and Fresh Produce Straight from the Grower to the Table.
- ✓ To Be the Reliable Provider of Safe, Healthy, Excellent & Quality Merchandises.



Biological Fermentation

- ✓ Microbiological Crop Protection Products.
- ✓ ECO-Friendly.

Crop Protection

- ✓ Assisting Growers with Crop Protection Know-How to Harvest Fresh Safe Produce.
- ✓ Excellent-Quality Crop Protection Products.
- ✓ Global Presence.

Business Scopes



Business Scopes



Business Scopes



Business Scopes



Business Scopes

Organic Certified



Business Scopes

✓ Educate Farmer
Contract Production.

• **Fruit and Vegetable Processing Plant**

- ✓ ISO22000, CAS Certified.
- ✓ HACCP, TGAP Certified.
- ✓ Organic Handling Certified.

- ✓ Self- Agricultural Technology.
- ✓ Self- Experimental Farms.

• **Self-Laboratory**

- ✓ Rapid Screening for Pesticide Residues.
- ✓ Multiple Chemical Analysis.

• **Safe Farms**

- ✓ JGAP Certified.
- ✓ TGAP Certified.

✓ Safe Application of
Pesticides Technical
Support Team.



Business Scopes

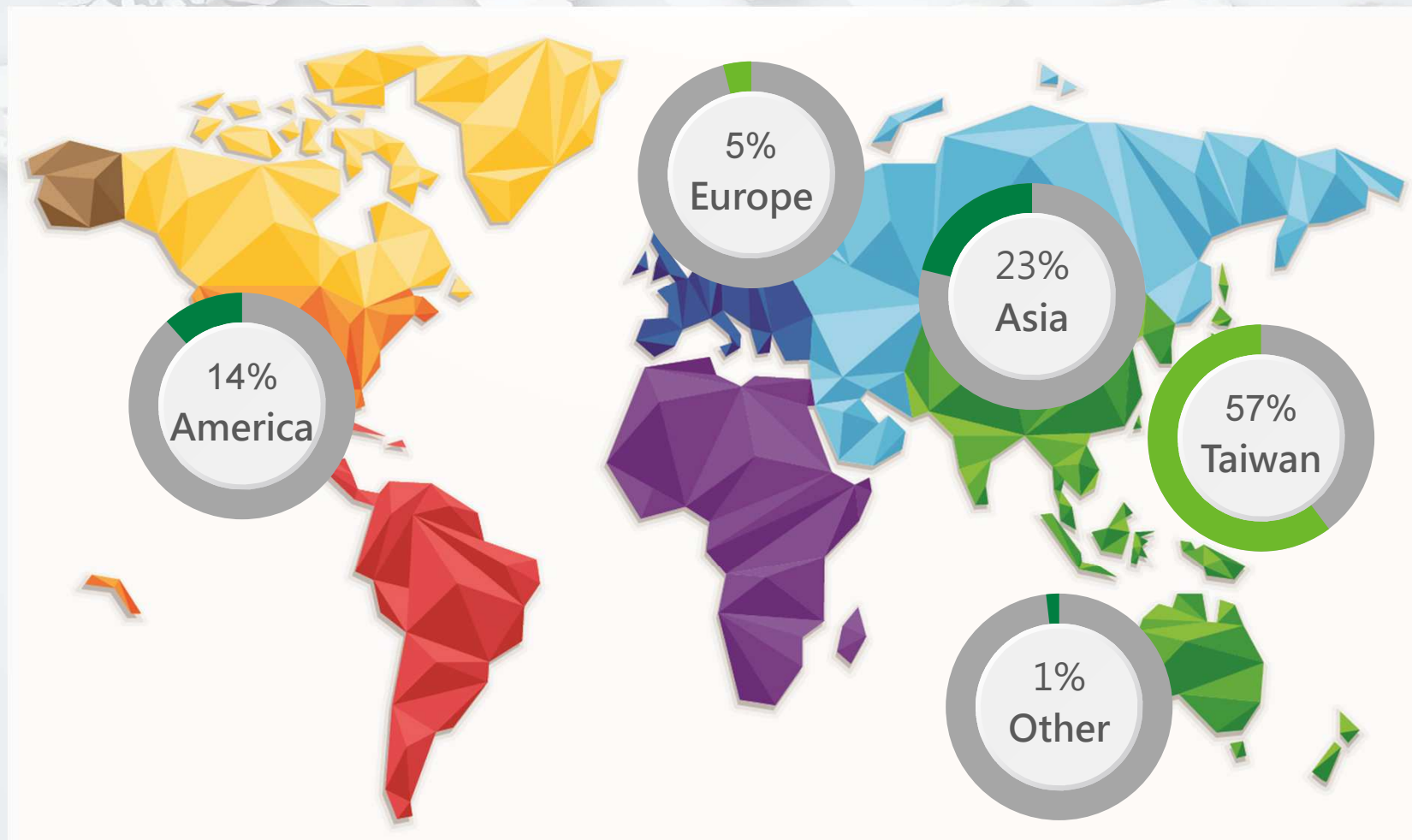


興家安速
アース
日本除蟲專家



Revenues by Region (in 2018)

Unit : % of sales

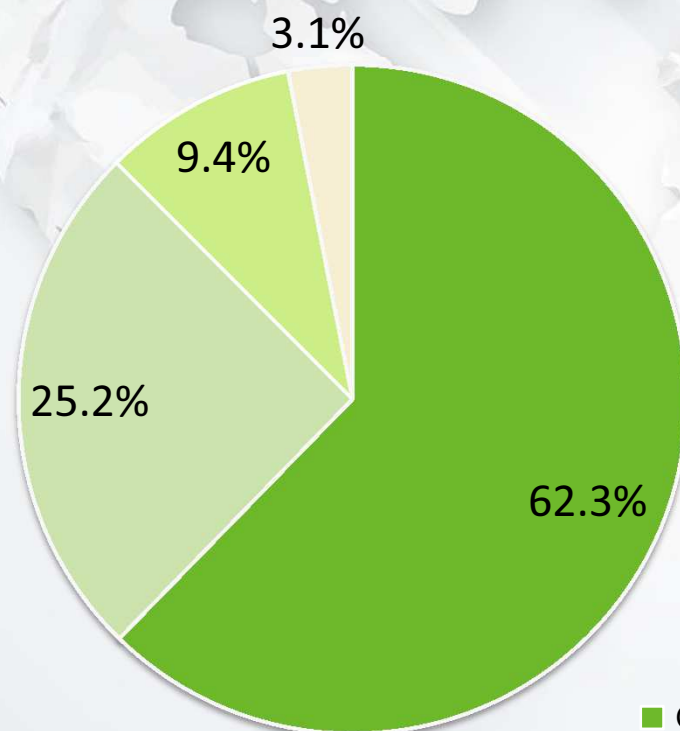


Revenues by Products

Unit : % of sales

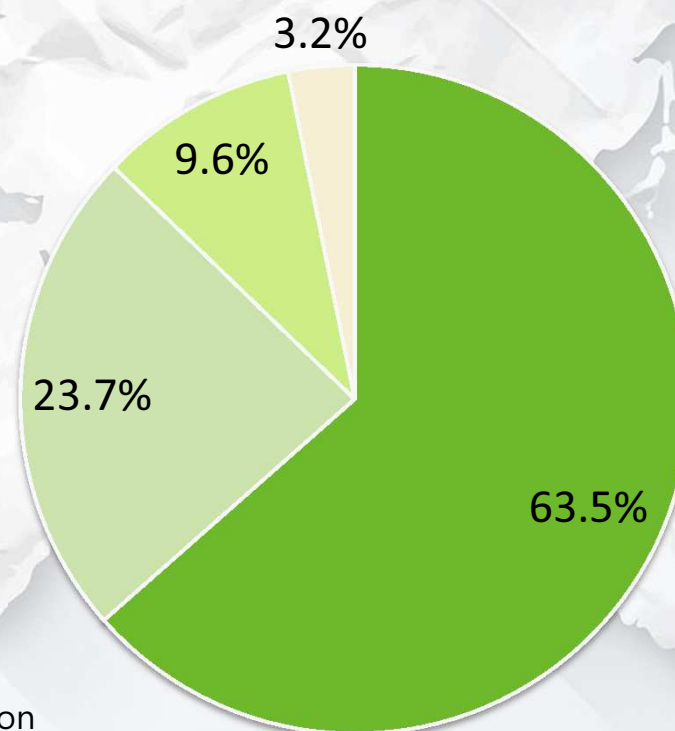
Jan.-Apr./2018

Sales NT\$5.88 billion



Jan.- Apr./2019

Sales NT\$6.05 billion



- Crop Protection
- Supermarket
- Houseware & Foodservice
- Other

Financial Results

Dividend Payout

Item	2013	2014	2015	2016	2017	2018
Net Revenue (NT\$ billion)	15.72	17.29	17.73	16.29	17.28	18.13
Net Income Attributable to : Shareholders of the Parent(NT\$ billion)	0.46	0.51	0.35	0.55	0.58	0.73
Basic EPS(NT\$)	1.37	1.51	1.03	1.60	1.50	1.74
Stock Dividend p/s(NT\$)	0.795	0.895	0.600	0.939	1.002	1.300
Payout Ratio(%)	58.0%	59.3%	58.3%	58.7%	66.8%	74.7%
Annual Avg. Stock Price (NT\$)	15.23	17.17	15.26	14.43	16.32	17.03
Yield Rate (%)	5.2%	5.2%	3.9%	6.5%	6.1%	7.6%

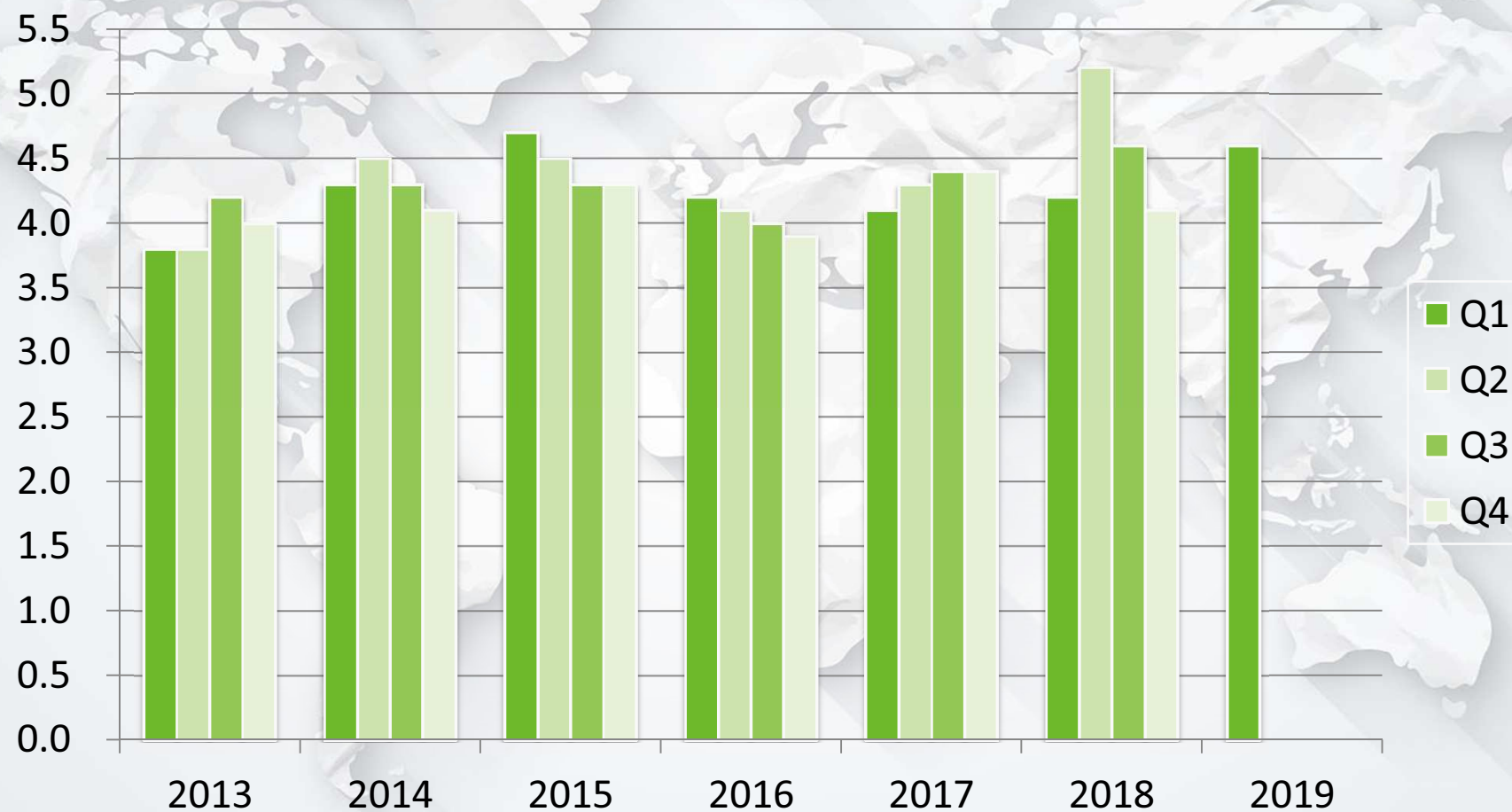
Consolidated P/L

Unit : NT\$ billion , %

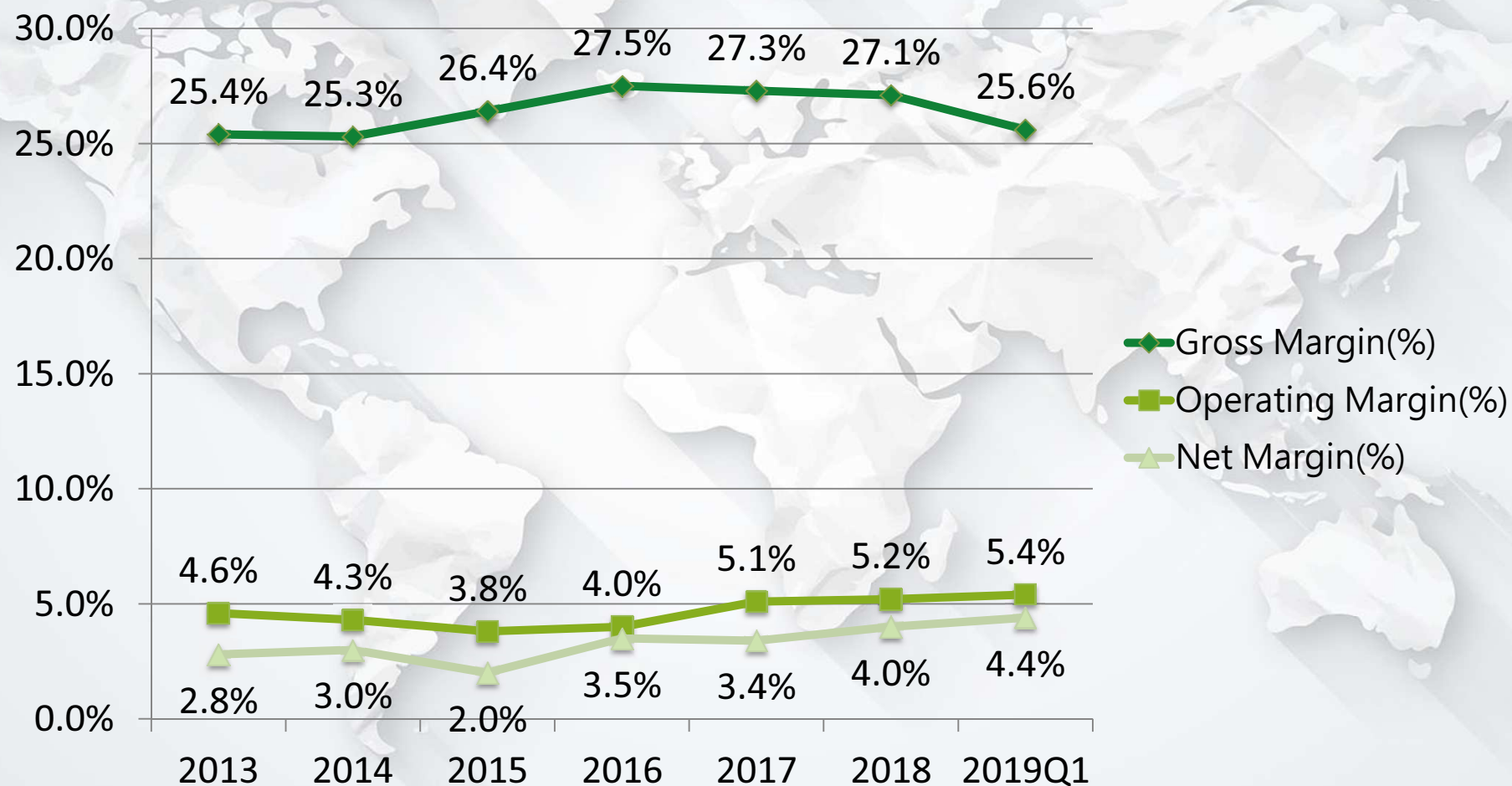
Item	2018 Q1	%	2019 Q1	%	YoY(%)
Net Revenue	4.25	100.0%	4.58	100.0%	7.9%
Gross Profit	1.14	26.8%	1.17	25.6%	3.3%
Income from Operations	0.24	5.7%	0.25	5.4%	2.4%
Income before Income Tax	0.18	4.2%	0.25	5.4%	37.3%
Net Income	0.15	3.5%	0.20	4.4%	35.5%
Net Income Attributable to : Shareholders of the Parent	0.146	3.4%	0.200	4.4%	37.6%
Basic EPS(NT\$)	0.35		0.48		

Quarterly Revenues

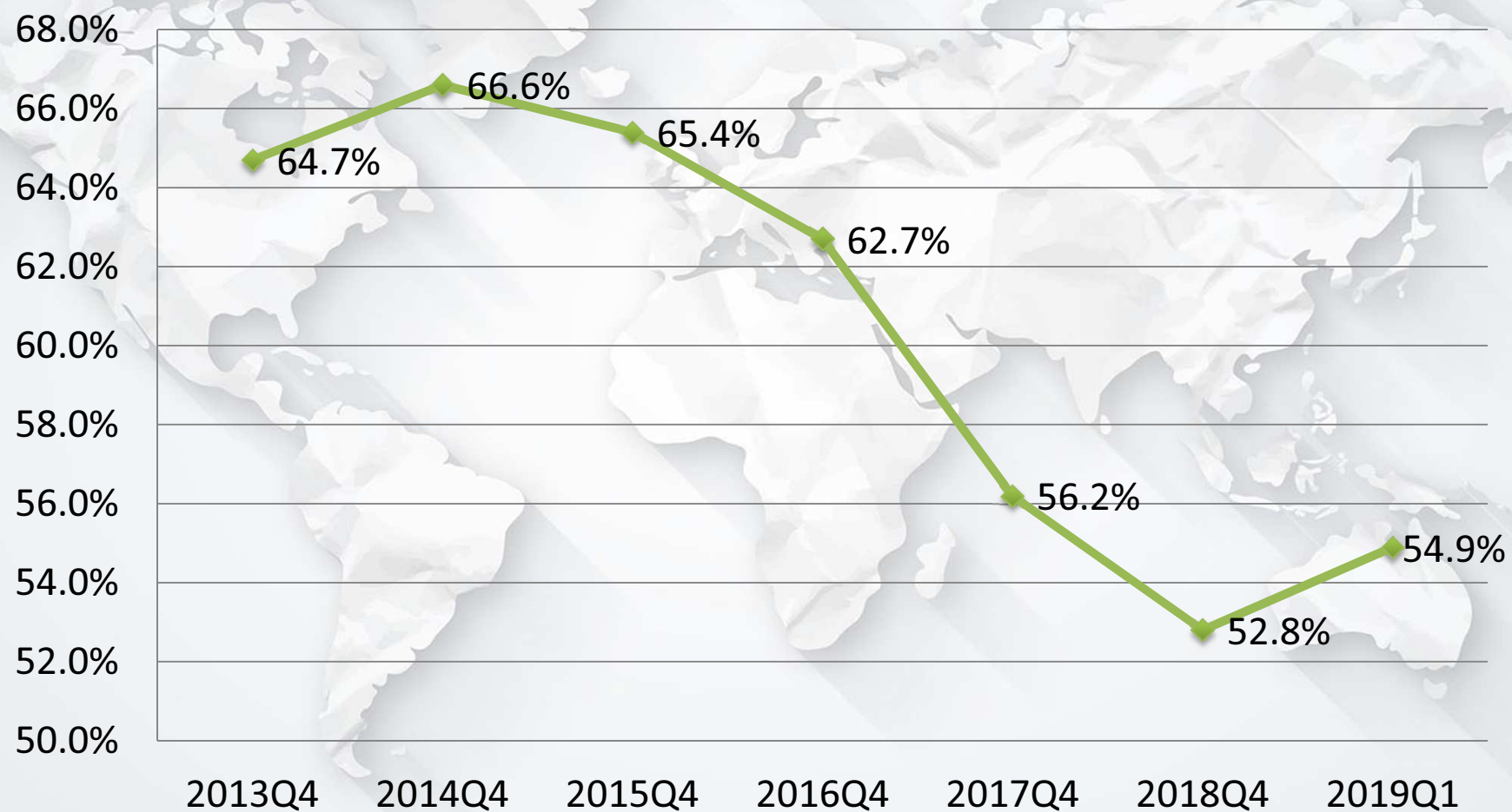
Unit : NT\$ billion · Quarterly



Profitability Analysis



Debts Ratio



Q&A



Thank You.