

A large green circle with the year '2019' in white. It is surrounded by a thin grey circle and several smaller green and yellow-green circles. The background is a light grey world map.

2019

Sinon Corporation Investor Conference

Stock Code:1712
2019/9/25

Main Point

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Company Profile

Basic Information

- Year Established: 1955.
- Year Listed on TWSE: Dec./1989.
- Headquarter Location: Dadu Dist., Taichung, Taiwan.
- Chairman : Mr. HORNG PO-YEN.
- Paid-in Capital : NT\$4.205 Billion

Business Philosophy

Delivering Integrity and Equity,
Bringing Prosperity and Growth.

Business Scopes

Chemical Synthesis

- ✓ Working with World Renowned Multinationals to Advance the Production Process and Technology.
- ✓ Develop a Sustainable Environment.

Food Safety

- ✓ To Safeguard Foods and Fresh Produce Straight from the Grower to the Table.
- ✓ To Be the Reliable Provider of Safe, Healthy, Excellent & Quality Merchandises.



Biological Fermentation

- ✓ Microbiological Crop Protection Products.
- ✓ ECO-Friendly.

Crop Protection

- ✓ Assisting Growers with Crop Protection Know-How to Harvest Fresh Safe Produce.
- ✓ Excellent-Quality Crop Protection Products.
- ✓ Global Presence.

Business Scopes



Business Scopes



Business Scopes



Business Scopes



Business Scopes

Organic Certified



Business Scopes

✓ Educate Farmer
Contract Production.

• Fruit and Vegetable Processing Plant

- ✓ ISO22000. CAS Certified.
- ✓ HACCP. TGAP Certified.
- ✓ Organic Handling Certified.

- ✓ Self- Agricultural Technology.
- ✓ Self- Experimental Farms.

• Self-Laboratory

- ✓ Rapid Screening for Pesticide Residues.
- ✓ Multiple Chemical Analysis.

- Safe Farms
- ✓ JGAP Certified.
- ✓ TGAP Certified.

✓ Safe Application of
Pesticides Technical
Support Team.



Business Scopes



興家安速

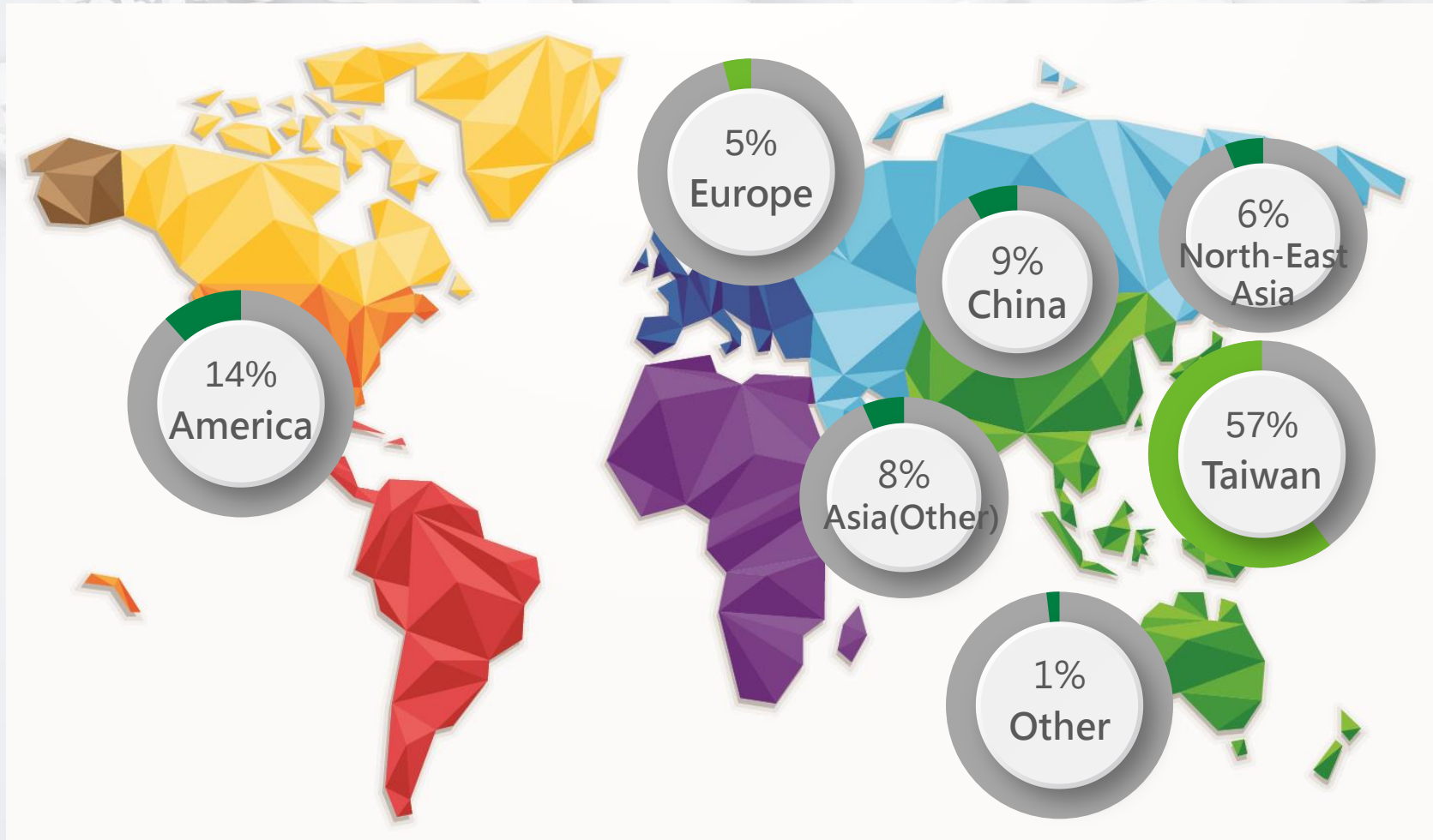
アース

日本除蟲專家



Revenues by Region (in 2018)

Unit : % of sales

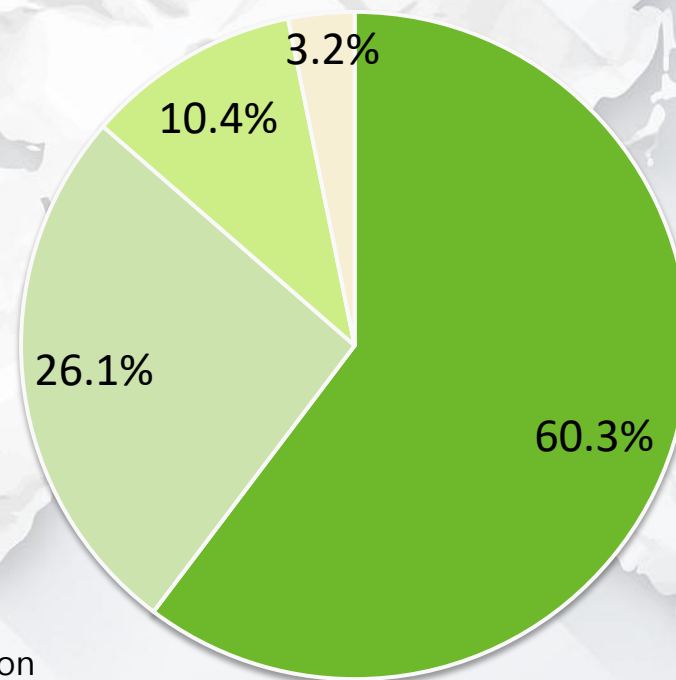
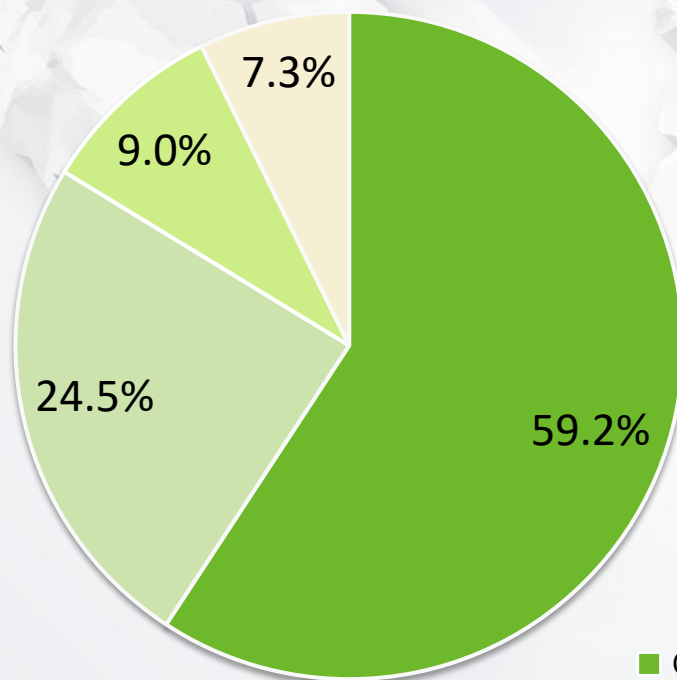


Revenues by Products

Unit : % of sales

Jan.-Aug./2018
Sales NT\$12.39 billion

Jan.- Aug./2019
Sales NT\$11.46 billion



- Crop Protection
- Supermarket
- Houseware & Foodservice
- Other



Financial Results

Dividend Payout

Item	2013	2014	2015	2016	2017	2018
Net Revenue (NT\$ billion)	15.72	17.29	17.73	16.29	17.28	18.13
Net Income Attributable to : Shareholders of the Parent(NT\$ billion)	0.46	0.51	0.35	0.55	0.58	0.73
Basic EPS(NT\$)	1.37	1.51	1.03	1.60	1.50	1.74
Stock Dividend p/s(NT\$)	0.795	0.895	0.600	0.939	1.002	1.300
Payout Ratio(%)	58.0%	59.3%	58.3%	58.7%	66.8%	74.7%
Annual Avg. Stock Price (NT\$)	15.23	17.17	15.26	14.43	16.32	17.03
Yield Rate (%)	5.2%	5.2%	3.9%	6.5%	6.1%	7.6%

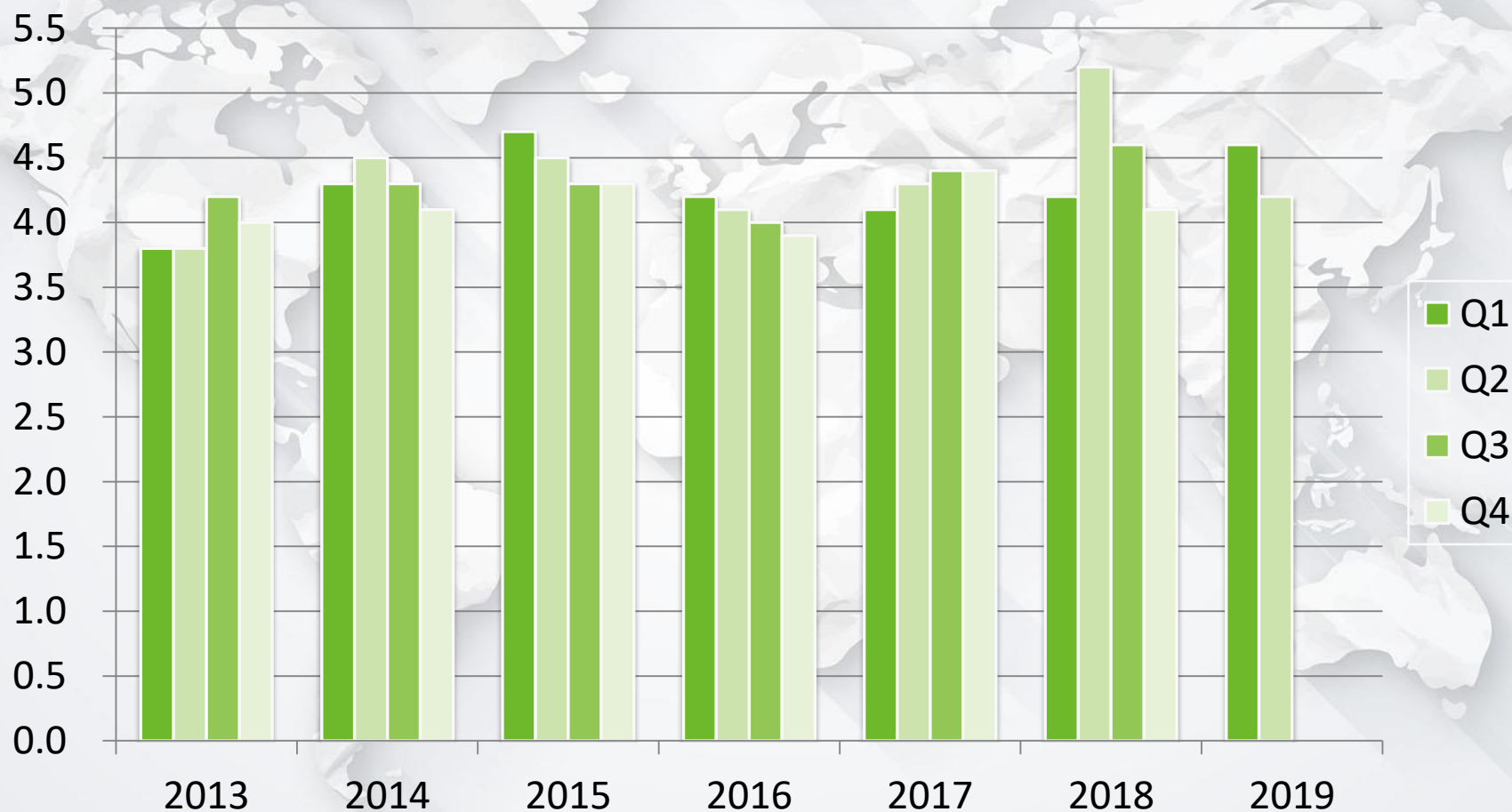
Consolidated P/L

Unit : NT\$ billion , %

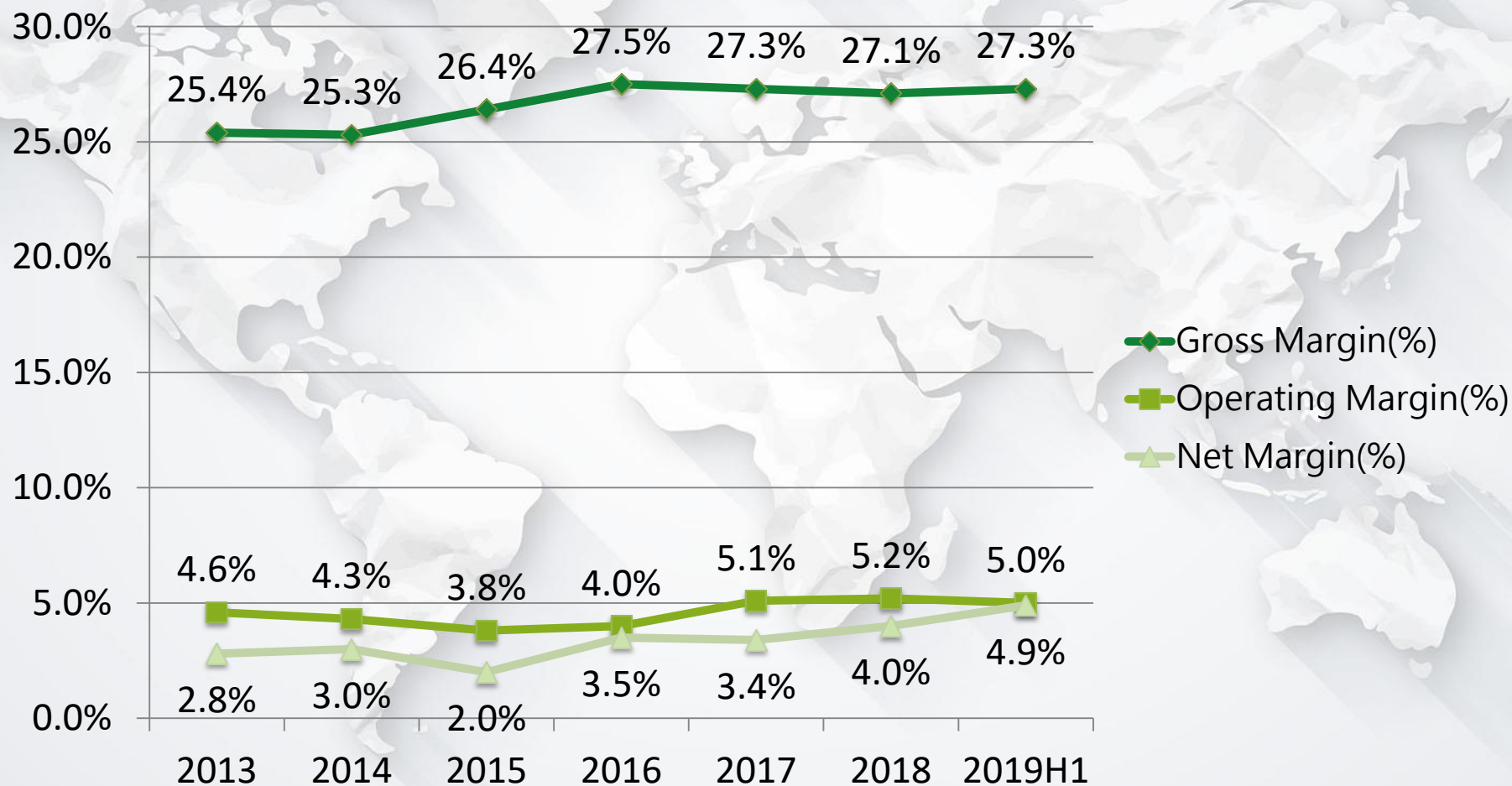
Item	2018 H1	%	2019 H1	%	YoY(%)
Net Revenue	9.45	100.0%	8.74	100.0%	-7.4%
Gross Profit	2.70	28.6%	2.31	26.4%	-14.5%
Income from Operations	0.66	7.0%	0.46	5.2%	-31.4%
Income before Income Tax	0.57	6.0%	0.49	5.6%	-13.9%
Net Income	0.47	4.9%	0.40	4.6%	-13.3%
Net Income Attributable to : Shareholders of the Parent	0.463	4.9%	0.402	4.6%	-13.1%
Basic EPS(NT\$)	1.11		0.96		

Quarterly Revenues

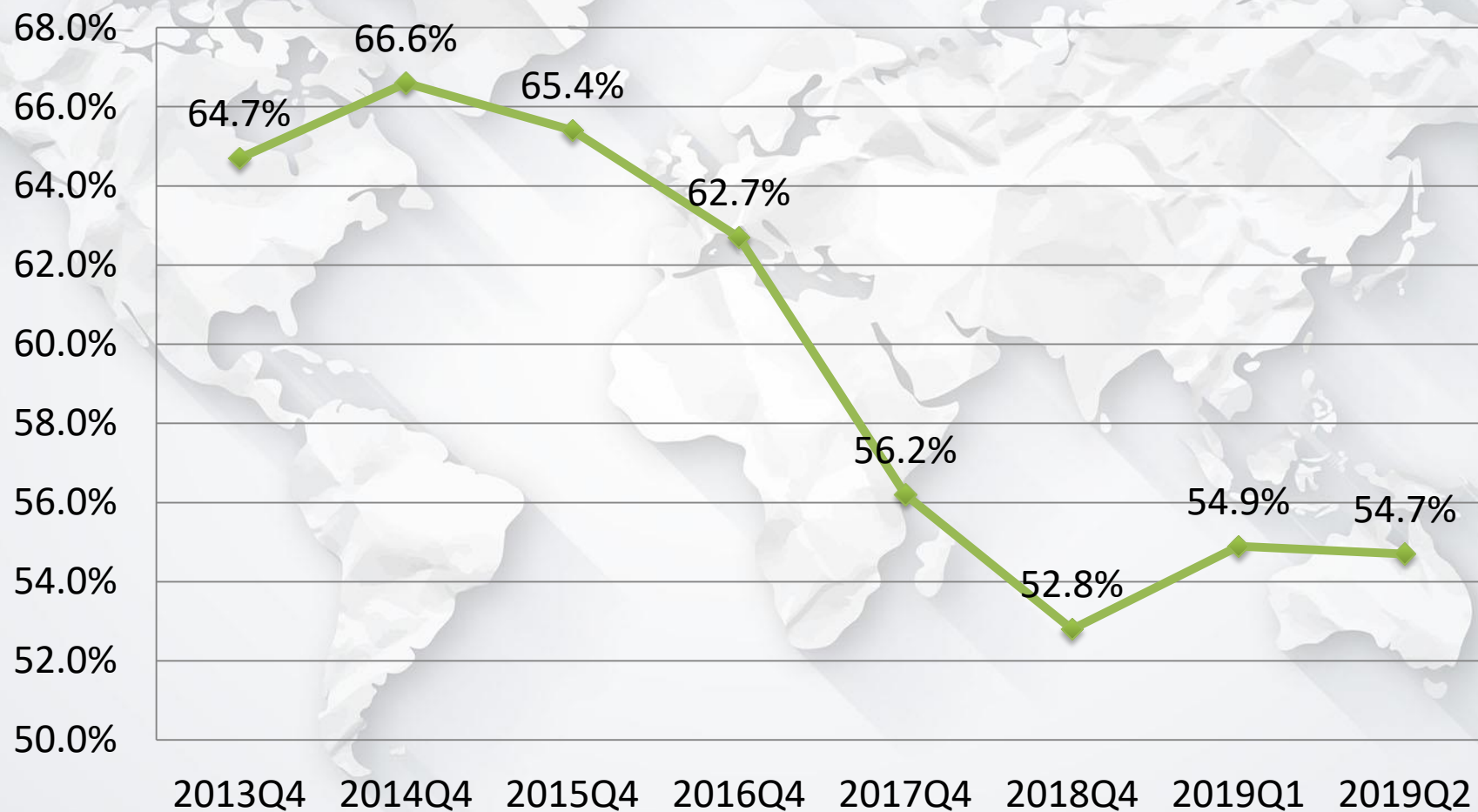
Unit : NT\$ billion · Quarterly



Profitability Analysis



Debts Ratio





Q&A



Thank You.