

2022



Sinon Corporation Investor Conference

Stock Code : 1712
2022/3/22



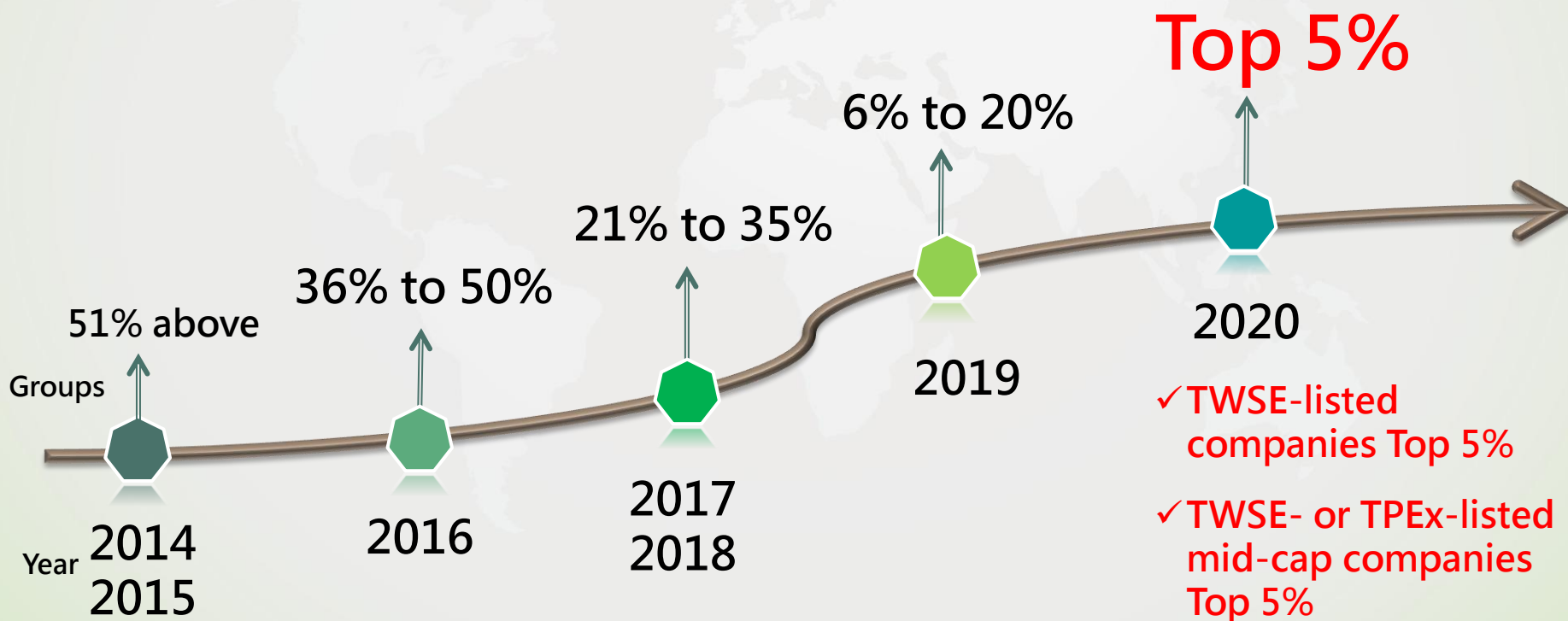
01. Company Profile



Basic Information

- Year Established:1955.
- Year Listed on TWSE: Dec./1989.
- Headquarter Location: Dadu Dist., Taichung, Taiwan.
- Chairman : Mr. HORNG PO-YEN.
- Paid-in Capital : NT\$4.205 Billion

Advancing Corporate Governance, Pursuing Integrity and Sustainability.





Business Scopes

Chemical Synthesis

- ✓ Working with World Renowned Multinationals to Advance the Production Process and Technology.
- ✓ Develop a Sustainable Environment.

Food Safety

- ✓ To Safeguard Foods and Fresh Produce Straight from the Grower to the Table.
- ✓ To Be the Reliable Provider of Safe, Healthy, Excellent & Quality Merchandises.



Biological Fermentation

- ✓ Microbiological Crop Protection Products.
- ✓ ECO-Friendly.

Crop Protection

- ✓ Assisting Growers with Crop Protection Know-How to Harvest Fresh Safe Produce.
- ✓ Excellent-Quality Crop Protection Products.
- ✓ Global Presence.

Business Scopes



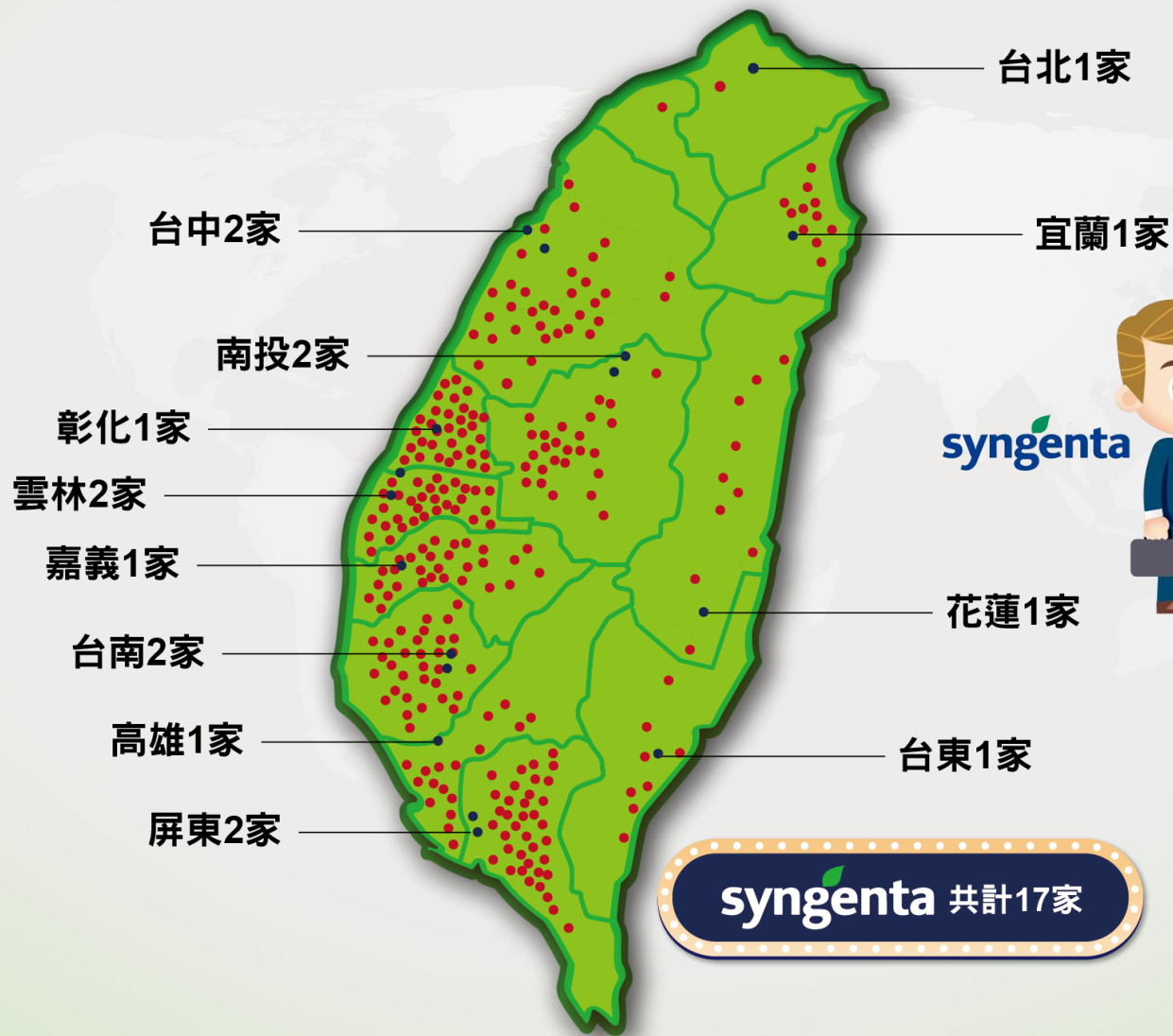
無人機 + 微生物製劑強強聯手 與農分享大甲芋頭田管理經驗

興農植物保護部協理
蔡至勇強調，興農流
提倡『最後一哩路』
就是幫農民減少化藥、
提高微生物使用量。





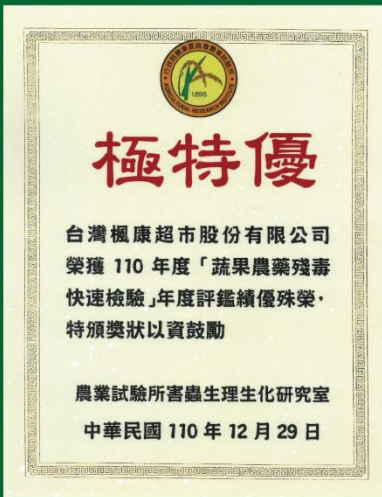
Business Scopes



Business Scopes



連續十六年獲得
極特優評鑑!!

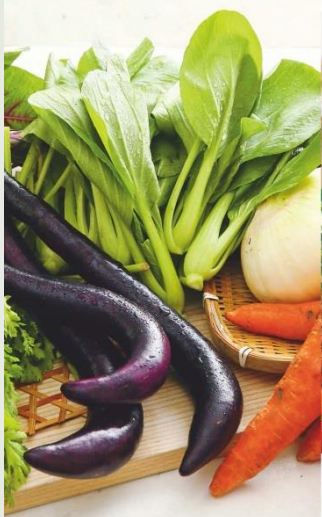


全國唯一!!
農藥生化快篩檢驗



Business Scopes

楓康超市的 品質鮮度安全主張



蔬菜經農藥殘留生化快篩把關

楓康文蛤保證
真空包裝更鮮甜

水果保證甜
不甜一粒換兩粒

肉品皆經抗生素、磺胺劑檢驗把關



新鮮保證 堅持給您最新鮮的商品



雞蛋「蛋蛋有日期」
新鮮到店上架只賣四天

興農牛鮮乳
新鮮放前面
到店上架只賣四天



黑仁花生
新鮮到店上架
只賣一個月
黃麴毒素檢驗



台灣生啤酒新鮮
到店上架只賣四天

禁止酒駕 · 未滿十八歲者禁止飲酒

楓康堅持
Insist

天然健康主張

只賣好米，不賣混米
全國得獎好米在楓康



鮮科大純釀醬油/油膏

楓康頂級油膏

丸莊爆光/爆寶

只賣非基因改造純釀造醬油



只賣非基因改造黃豆製品

無添加 · 安全保證



豆芽菜不施打生長激素、不漂白



無添加人工色素、香精、防腐劑



經碳同位素
C-13、C-4檢測蜂蜜純度



無添加人工色素、
防腐劑、純自然發酵



100%台灣茶葉、無香精、無防腐劑



竹筍無添加
保鮮劑、漂白劑



Business Scopes



Safe Farms:
JGAP Certified.
TGAP Certified.

**Safe Application of Pesticides
Technical Support Team.**



**Self- Agricultural
Technology.
Self- Experimental
Farms.**



**Self-Laboratory.
Rapid Screening for
Pesticide Residues.
Multiple Chemical
Analysis.**



**Educate Farmer
Contract Production.**



Business Scopes



玉美嚴選 Yumei Farm



TGAP Certified



Organic Certified



Fruit and Vegetable Processing Plant:
FSSC22000. HACCP. CAS Certified.

Business Scopes

興家安速

日本除蟲第一品牌
系列品：蟑螂餌劑、
果蠅餌劑、電蚊香液等

桐康

各類優質家用品

其他



業界唯一

頂標級雙認證



吳羽保鮮膜

台灣銷售額市占第一

花公主

園藝用品:包含有機質土、
肥料、天然除蟲等

Business Scopes



興家安速



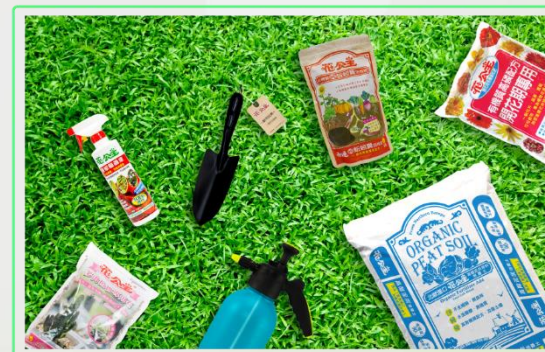
吳羽保鮮膜



桐叢



花公主





02. Financial Results

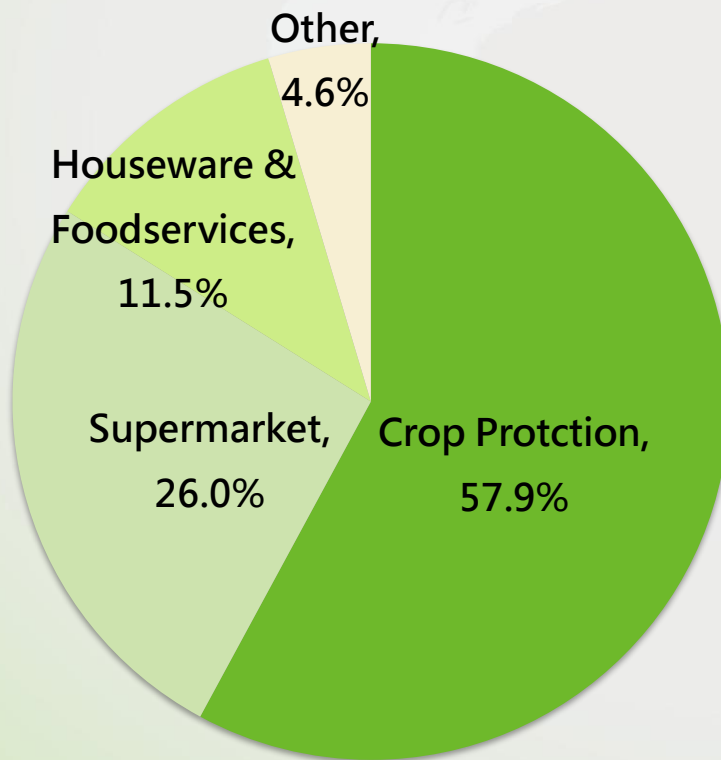


Revenues by Products

Unit : % of sales

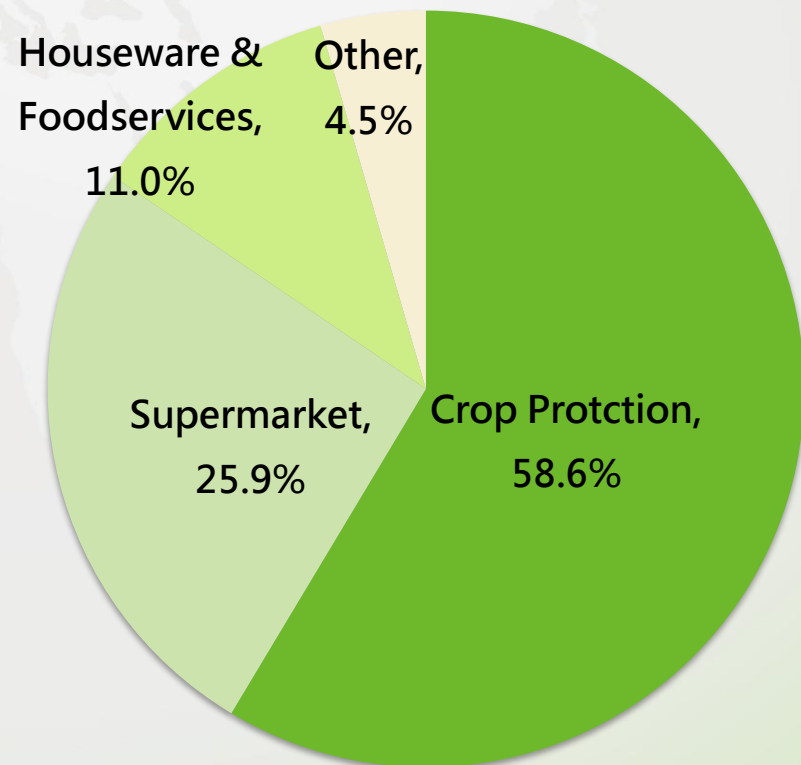
2020

Sales NT\$ 17.48 billion



2021

Sales NT\$ 18.65 billion





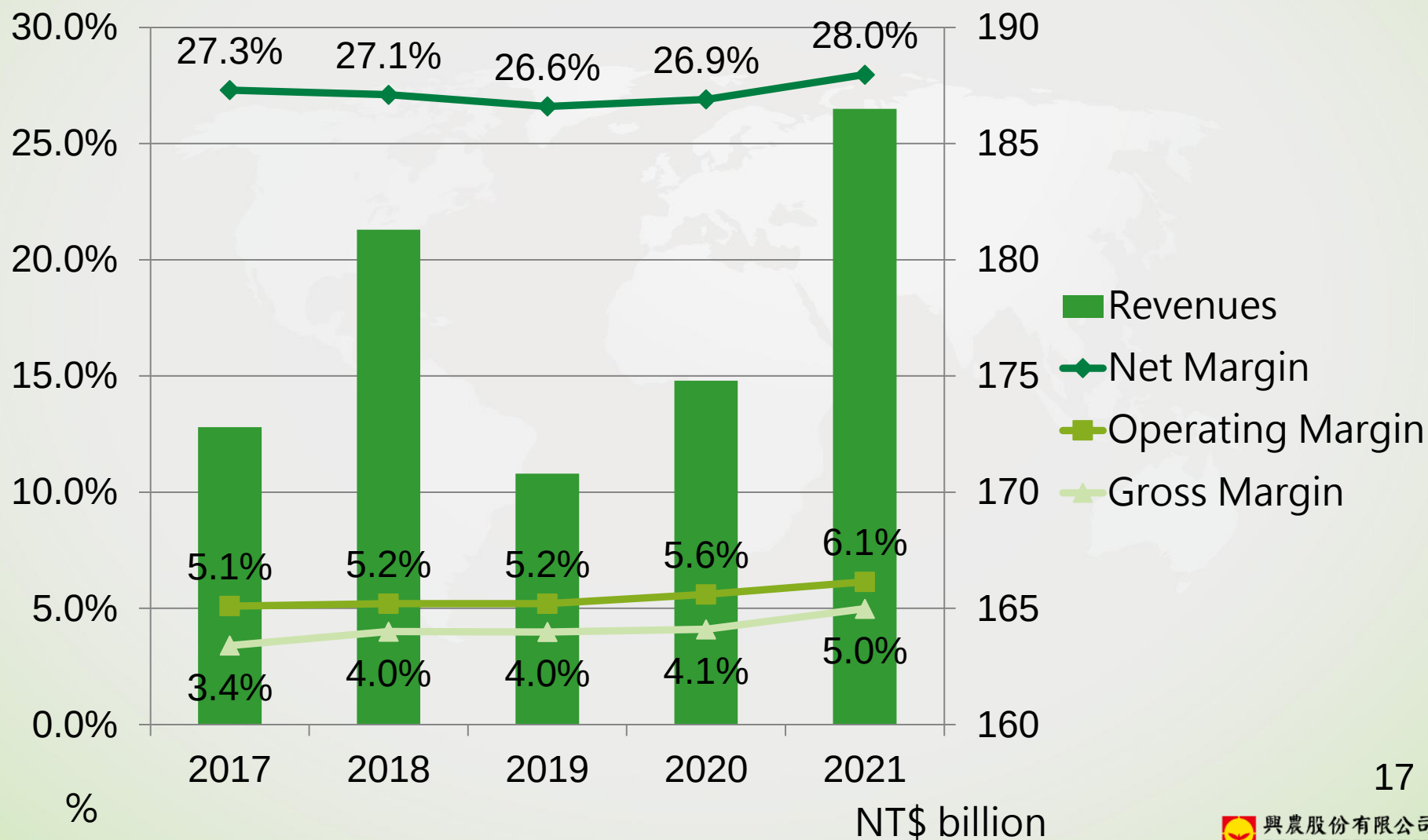
Consolidated P/L

Unit : NT\$ billion · %

Item	2020	%	2021	%	YoY(%)
Net Revenue	17.48	100.0%	18.65	100.0%	6.6%
Gross Profit	4.7	26.9%	5.2	28.0%	10.9%
Income from Operations	0.98	5.6%	1.15	6.1%	17.1%
Income before Income Tax	0.85	4.9%	1.15	6.2%	35.7%
Net Income	0.72	4.1%	0.93	5.0%	28.8%
Net Income Attributable to : Shareholders of the Parent	0.716	4.1%	0.921	4.9%	28.7%
Basic EPS(NT\$)	1.70		2.19		

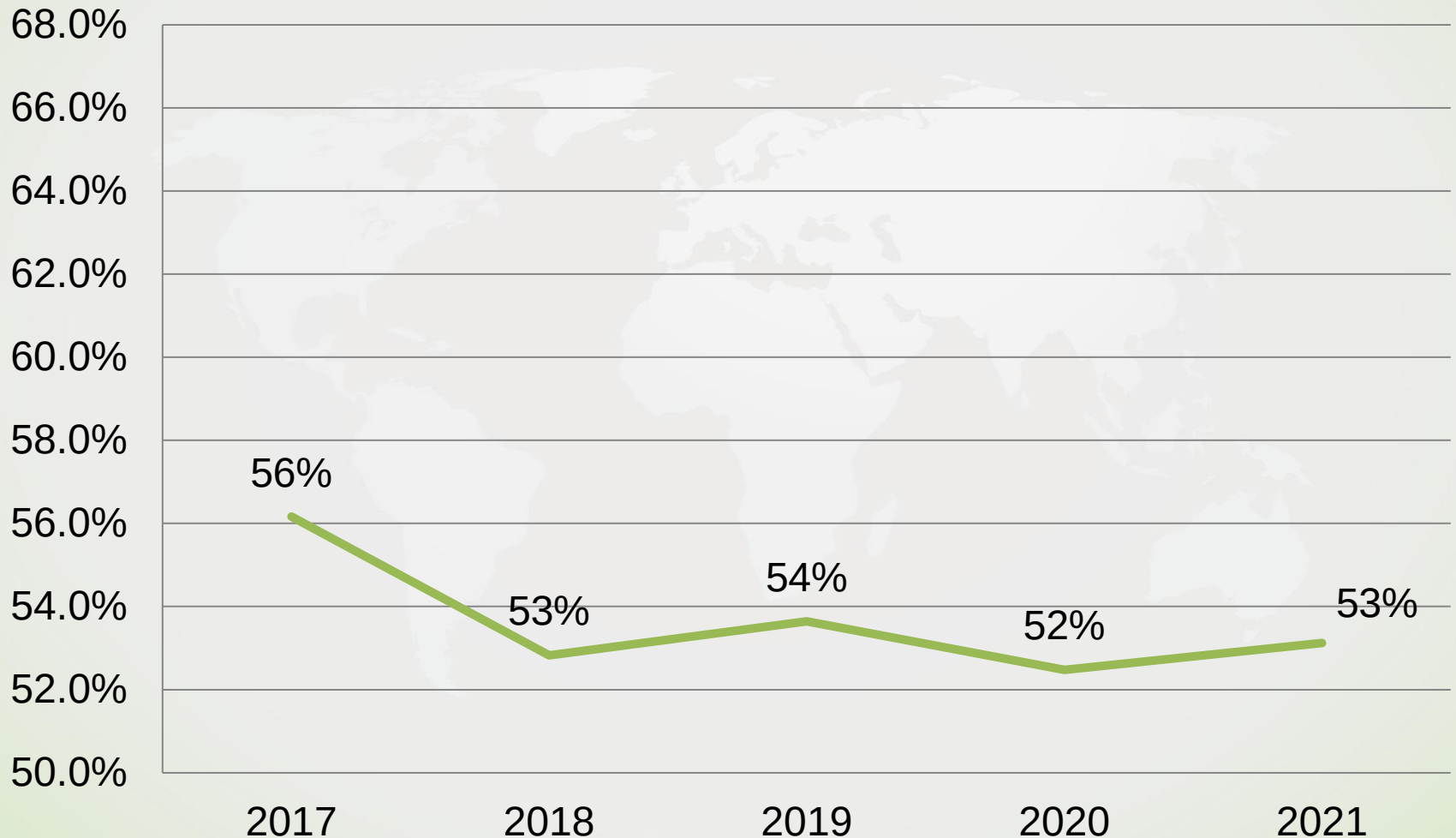


Profitability Analysis





Debts Ratio





Dividend Payout

Item	2017	2018	2019	2020	2021
Net Revenue (NT\$ billion)	17.28	18.13	17.08	17.48	18.65
Net Income Attributable to : Shareholders of the Parent (NT\$ billion)	0.58	0.73	0.67	0.72	0.92
Basic EPS (NT\$)	1.50	1.74	1.60	1.70	2.19
Stock Dividend p/s (NT\$)	1.002	1.300	1.300	1.300	1.800
Payout Ratio(%)	66.8%	74.7%	81.3%	76.5%	82.2%
Annual Avg. Stock Price (NT\$)	16.32	17.03	18.70	19.40	23.25
Yield Rate(%)	6.1%	7.6%	7.0%	6.7%	7.7%



03.Q&A



Thank You.