



FULLER SMITH & TURNER P.L.C.

Shareholder Reference Number

Indicative Voting Form - Annual General Meeting to be held on 21 July 2016

To be effective, all Indicative Voting Forms must be lodged with the Company's Registrars at:
Computershare Investor Services PLC, The Pavilions, Bridgwater Road, Bristol BS99 6ZY by Tuesday 19 July 2016 at 11 a.m.

Explanatory Notes:

1. Please indicate, by placing 'X' in the appropriate space overleaf, how you wish your votes to be cast in respect of each of the Resolutions. If this form is duly signed and returned, but without specific direction as to how you wish your votes to be cast, the form will be rejected.
2. The 'Vote Withheld' option overleaf is provided to enable you to abstain on any particular Resolution. However, it should be noted that a 'Vote Withheld' is not a vote in law and will not be counted in the calculation of the proportion of the votes 'For' and 'Against' a Resolution.
3. Any alterations made in this form should be initialled.

Kindly Note: This form is issued only to the addressee(s) and is specific to the unique designated account printed hereon. This personalised form is not transferable between different: (i) account holders; or (ii) uniquely designated accounts. The Company and Computershare Investor Services PLC accept no liability for any instruction that does not comply with these conditions.

All Named Holders

TO THE MEMBERS OF THE EMPLOYEE SHARE INCENTIVE PLAN ("THE PLAN")

Please find enclosed the following documents:

1. The 2016 Annual Report of the Company.
2. A circular to Members which includes the Notice of the Annual General Meeting to be held on Thursday 21 July 2016.
3. An Indicative Voting Form (below) in respect of the AGM.
4. A pre-paid envelope for the return of your form.

As you know, your shares under the Plan are currently held on your behalf by a Corporate Trustee, in accordance with HM Revenue & Customs rules. However, the Trustee has agreed to seek the views of the employees for whom they hold shares under the Plan whenever there is a meeting of shareholders (which of course you will all eventually become).

Therefore, please complete and return the Indicative Voting Form below to indicate whether or not you are in favour of the resolutions that are being proposed at the Annual General Meeting. When the Trustees come to vote they will do so in a manner reflecting the votes that you cast.

To be valid your form will need to be received not later than 11.00 am on Tuesday 19 July 2016. So please post your form in good time if you want your views to be taken into account.



Indicative Voting Form

Please use a **black** pen. Mark with an **X** inside the box as shown in this example. X



I, being a Member of the Fuller, Smith & Turner P.L.C. Share Incentive Plan ("the Plan") hereby request the Trustee of the Scheme to vote at the Annual General Meeting of Fuller, Smith & Turner P.L.C. to be held on **Thursday 21 July 2016 at 11 a.m.** and at any adjournment thereof, as indicated below.

	For	Against	Vote Withheld		For	Against	Vote Withheld
Ordinary Resolutions							
1. To receive the Accounts and the Reports for the 52 weeks ended 26 March 2016.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	8. To re-elect James Douglas as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. To declare a final dividend of 11 pence per "A" ordinary and "C" ordinary share and 1.1 pence per "B" ordinary share.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	9. To re-appoint Grant Thornton UK LLP as auditors and authorise the Directors to set the level of their remuneration.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. To approve the Directors' Remuneration Report.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	10. To authorise the Directors to allot shares in the Company.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. To re-elect Alastair Kerr as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Special Resolutions			
5. To re-elect James Fuller as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	11. To authorise the Directors to allot new shares without applying pre-emption rights.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. To re-elect Michael Turner as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	12. To authorise the Company to buy back A ordinary shares.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. To re-elect Simon Emeny as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	13. To amend the notice period for general meetings other than Annual General Meetings.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Signature

Date

DD / MM / YY

