



2025

Investor Conference

Mayer Steel Pipe Corporation



## 60 years of craftsmanship

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After 60 years of craftsmanship, Mayer has accumulated profound connotations of products and services in the industry, reflecting the soft power of enterprise management everywhere.



First professional steel  
pipe manufacturing  
company in Taiwan

## Informatization+ intelligent manufacturing

Mayer realizes industrial  
intelligent manufacturing  
through gradual information  
transformation:

- ❑ Improve operational efficiency  
with informatization and  
intelligent manufacturing systems
- ❑ Increase profitability with Industry  
4.0 technologies



# First professional steel pipe manufacturing company in Taiwan

# First professional steel pipe manufacturing company in Taiwan

## **Cost reduction and efficiency increase + green production**

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Reducing costs and increasing efficiency, and move towards green production, which is in line with the corporate governance and ESG goals promoted by the state.

- ❑ The work pursues the goal of taking the requirements of the corporate governance evaluation of the stock exchange as the main work



# Reporting Outline

Business Outlook **01**

Operational Overview **02**

ESG work report **03**

Financial Overview **04**



# Safe Harbor Statement



Statements may contain "**forward-looking statements**" of the Company, which include, but are not limited to, statements of the anticipatory nature of future outlooks, projections and estimates, in addition to historical information provided in the presentations.



The **forward-looking statements** are based on the beliefs of the Company's management and their current views on future business development, and their contents may be affected by risks and uncertainties at any time, resulting in actual results differing from or inconsistent with those contained in the statements.



Any **forward-looking statements** made in the Prospectus are only applicable at the time of presentation and investors should carefully evaluate the relevant risks and benefits factors and objectively understand the forward-looking statements of the Company.



In addition to the provisions of laws and regulations, the company is not responsible for reminding or correcting any changes or adjustments in the future.

**The above statement applies to all aspects of the briefing process**



YouTube <sup>TW</sup>

美亞鋼管廠股份有限公司113年第1次線上法說會

美亞鋼管廠股份有限公司 **MAYER STEEL PIPE CORPO...**  
256位訂閱者

訂閱

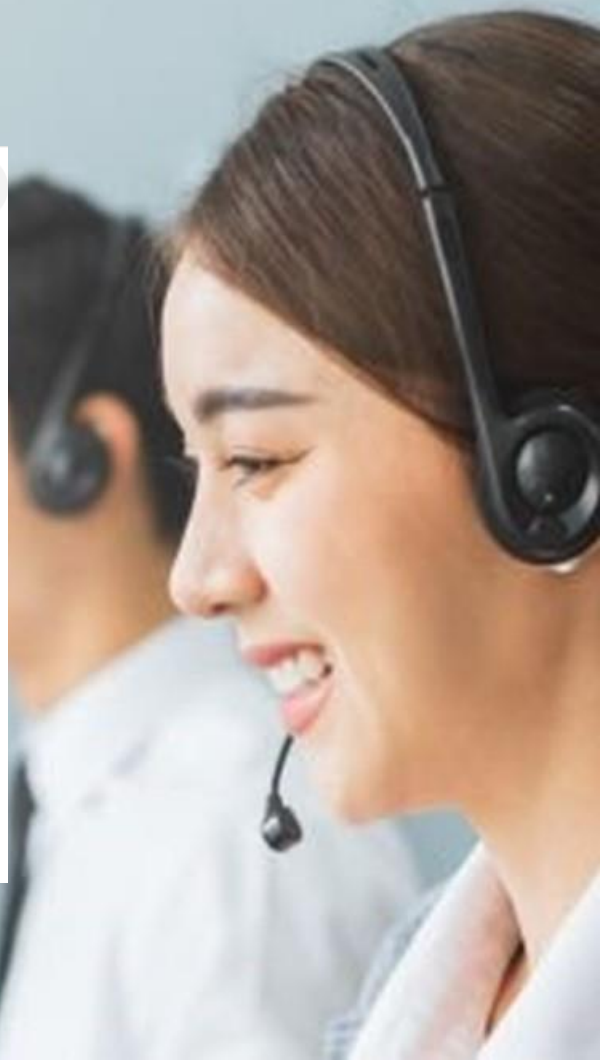
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觀看次數：441次 直播時間：4個月前  
美亞鋼管廠股份有限公司113年第1次線上法說會  
6/5 14:00 ...更多內容

0 則留言 排序依據

發表留言...

IF you have any advice, please leave a question and your contact information in the message box, and you will reply individually after the meeting.





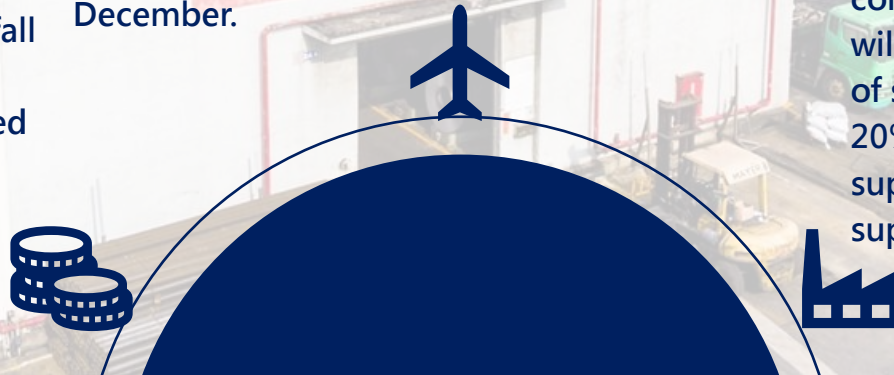


## The external competitive environment, regulatory environment, and general economic environment

The International Monetary Fund's (IMF) World Economic Outlook (WEO) report for 2025 predicts that global growth is expected to average **3.3%** this year and next year, lower than the historical average of **3.7%**. This is mainly because the upward revision in the United States has offset the downward revision in other economies. Global inflation is expected to fall to **4.2** percent this year and **3.5** percent next year, with advanced economies returning to target sooner than emerging market and developing economies.

According to Reuters, the Fed is likely to resume cutting interest rates in June and cut short-term borrowing costs in September. The Economic Research Association announced: The U.S. consumer confidence index fell for three consecutive months in February, falling to **98.3**, hitting the lowest since 06 in 2024, reflecting the impact that Trump's policies may have on the economy. Fed officials believe that the tariffs are a one-time measure that will not have a lasting impact on long-term indicators, and the market expects the Fed to cut interest rates by a cumulative **0.75** percentage point from June to December.

The Ukrainian-Russian war is close to a truce, and the global manufacturing boom is expected to recover and drive steel demand. According to estimates, between 2025 and 2035, the cost of post-war reconstruction will reach 524 billion US dollars, mainly concentrated in real estate, transportation, energy, commerce and industry, which will create about 38 million tons of steel demand, accounting for 20% of the European market supply and 1.5% of the global supply.







## The external competitive environment, regulatory environment, and general economic environment

China's GDP growth target for 2025 remains at around 5%, in line with the target set last year and market expectations. This year, China will issue government bonds to support large state-owned commercial banks to replenish capital, subsidize consumer goods to stimulate domestic consumption, and increase special local government debt.

In 2025, carbon fees will be levied in China, and the pressure of carbon reduction will spread, and the pressure on production and small and medium-sized enterprises will increase.

The global steel overcapacity situation remains unchanged.





# Operation Overview:Future Market Development of Carbon Steel Products

01

The World Steel Association (worldsteel) forecasts that global steel demand will grow by another 20.6 million tonnes this year, or 1.2% year-on-year, compared to last year, with only the Chinese market showing a recession. worldsteel's positive outlook for steel demand in 2025 means that India, Southeast Asia, Central and South America, the Middle East and Africa have gradually diluted the impact of weak demand in China, and it is estimated that the global steel market demand is expected to bottom out in 2025.

02

Reuters, citing an official Chinese report, pointed out that China is the world's largest steel producer and consumer, and the overcapacity of its steel industry is triggering global trade frictions. In addition, during the two sessions of China, the draft national economic and social development plan for 2025 deliberated by the National People's Congress proposed to 'revise the implementation measures for capacity replacement in steel, cement, glass and other industries, and promote the steady withdrawal of backward and inefficient production capacity', 'continue to implement crude steel output regulation and control, and promote the reduction and reorganization of the steel industry', and 'the state continues to implement crude steel output regulation and control'. The content of the draft has not been fully disclosed, nor has it disclosed the size of the cuts, and the market speculates that China will cut crude steel output by about 50 million tons.







## Operation Overview:Future Market Development of Carbon Steel Products

03

President Trump's steel and aluminum tariffs will come into full effect on March 12, 2025, imposing a 25% tariff on all imported steel and aluminum products, and extending to hundreds of downstream metal manufactured products.

The entry into force of the steel and aluminum tariffs represents an escalation of US trade protectionism, and the damaging impact on the global trading system and the relationship between the US and its allies cannot be ignored. Potential countermeasures could trigger a new round of trade wars, further exacerbating uncertainty in the global economy.

04

The central bank launched the seventh wave of credit control measures in September last year, coupled with the tightening of bank mortgage vigilance, buyers and sellers entered a wait-and-see mode, and the transaction volume shrank rapidly. The long-term impact of the government's housing policy on steel pipes used in construction is still observed. In the short term, it will not have much impact on the demand for residential construction projects under construction. The visibility of public works and private new factories is still low, and it still needs the government's policy guidance and investment promotion.





## Operation Overview:Future Market Development of Carbon Steel Products

**05**

Pipes for machining, sports equipment and automobiles and locomotives are still conservative due to industrial and market adjustments.

**06**

There is still a gap between the current raw material prices of domestic upstream steel mills and international prices, which affects the competitiveness of downstream production and marketing.







# Operation Overview:Future Market Development of Stainless Steel Products

01

This year, the prices of raw materials and various steel products have gradually bottomed out, and there seems to be a slight upward trend in the near future, but the downstream customers in the domestic market are still conservative in their views on the follow-up demand, and the procurement is also becoming cautious.

02

The U.S. steel and aluminum tariff policy has come into full effect on March 12, 2025, and the tariff reinstates the **25% tax rate** imposed by the United States on all imported steel and aluminum products, which will help improve the competitiveness of export exports for domestic companies that are already required to levy a 25% tax rate.

03

The supply of domestic non-rigid steel products is greater than the demand, and the industrial pattern is difficult to correct.







## Operation Overview : Main Business Locations



A 、 Mayer Steel Pipe  
G 、 Mayer Inn  
H 、 Mayi

B 、 Pusin Factory  
C 、 Youshi Factory

I 、 LUEN JIN  
ENTERPRISE CO





## Operation Overview : Revenue analysis

### Revenue

Unit: NT\$Thousand

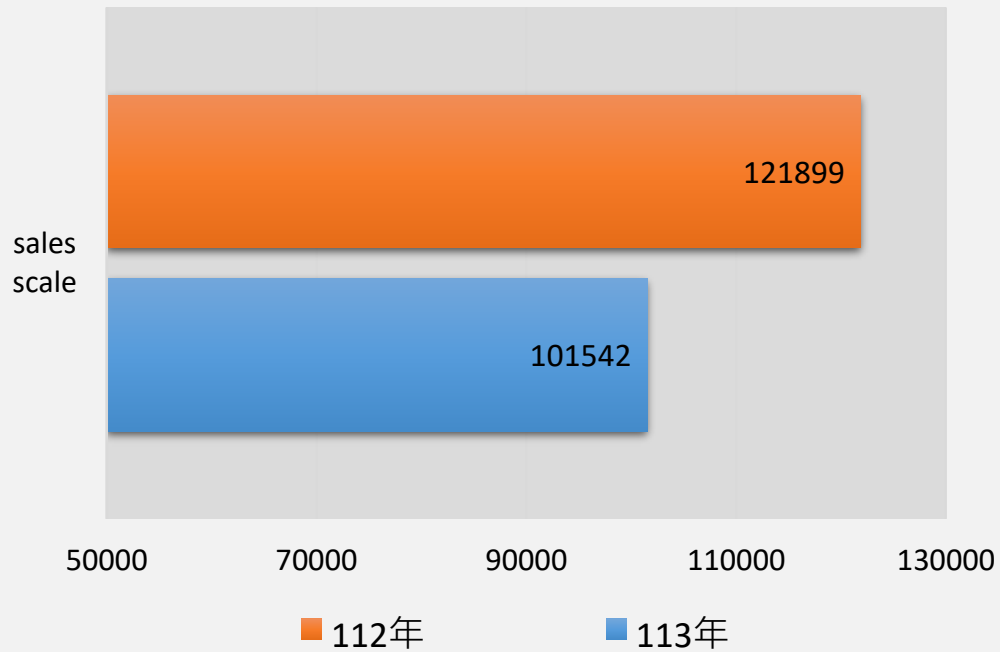
|                        | 2023      | 2022      |
|------------------------|-----------|-----------|
| Steel                  | 5,041,996 | 6,343,769 |
| Real estate investment | (72)      | 489,616   |
| Hotel service          | 198,427   | 176,052   |
| Investment             | 1,491     | -         |
| Total                  | 5,241,842 | 7,009,437 |



## Operation Overview : Revenue analysis

### Steel

Unit: Ton





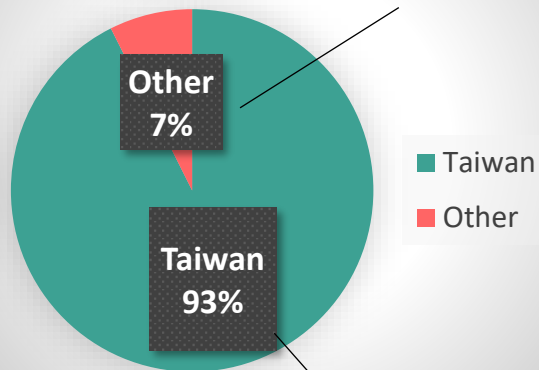


## Operation Overview : Sales region of major commodities :

Unit: NT\$Thousand

**2024**

388,060

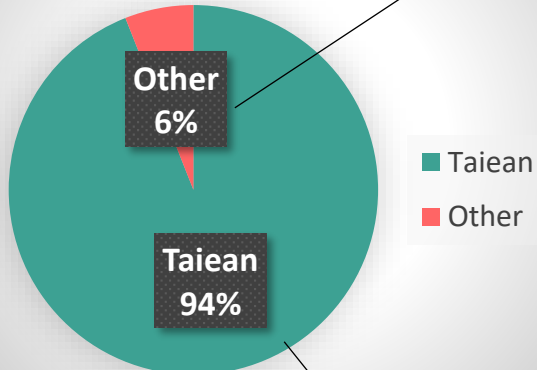


4,853,781

Unit: NT\$Thousand

**2023**

417,711



6,591,726



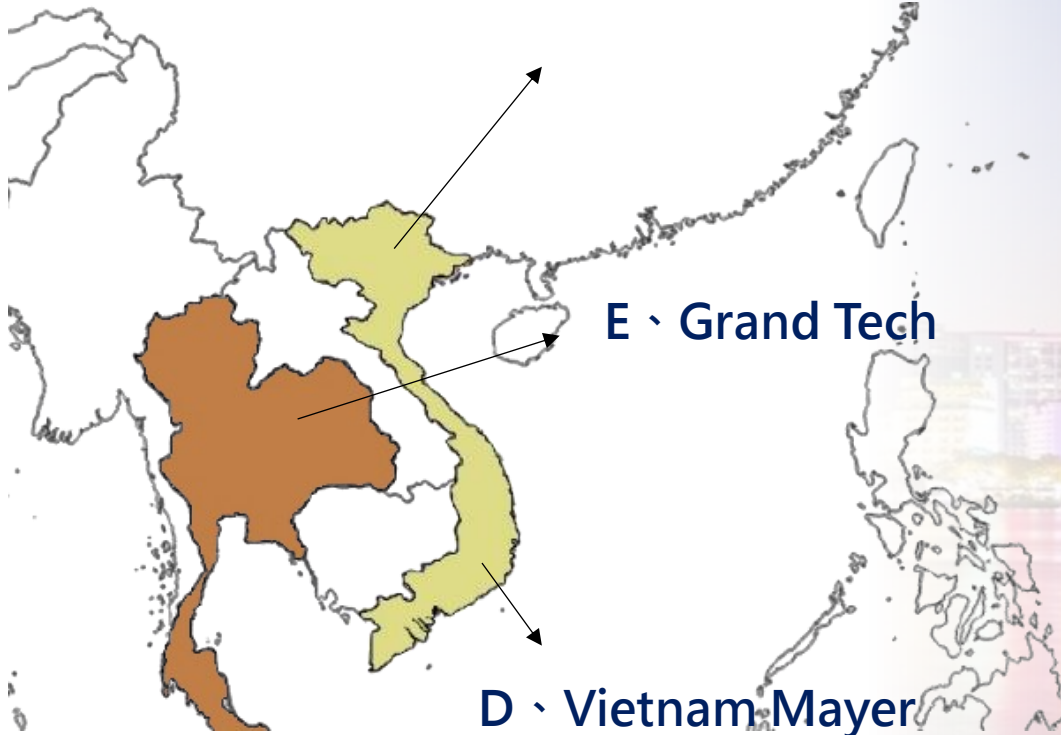


## Operation Overview : Sales region of major commodities :

F 、 Diamond Steel Tube

E 、 Grand Tech

D 、 Vietnam Mayer





## Operation Overview : Overseas business development

Unit: NT\$Thousand

| Year<br><br>Company | 2024         |             | 2023         |             |
|---------------------|--------------|-------------|--------------|-------------|
|                     | Sales volume | Sales value | Sales volume | Sales value |
| Vietnam Mayer       | 6,806        | 243,107     | 6,880        | 264,650     |
| Grand Tech          | 6,761        | 439,003     | 7,345        | 479,861     |
| Diamond Steel Tube  | 12,518       | 683,806     | 11,487       | 646,621     |

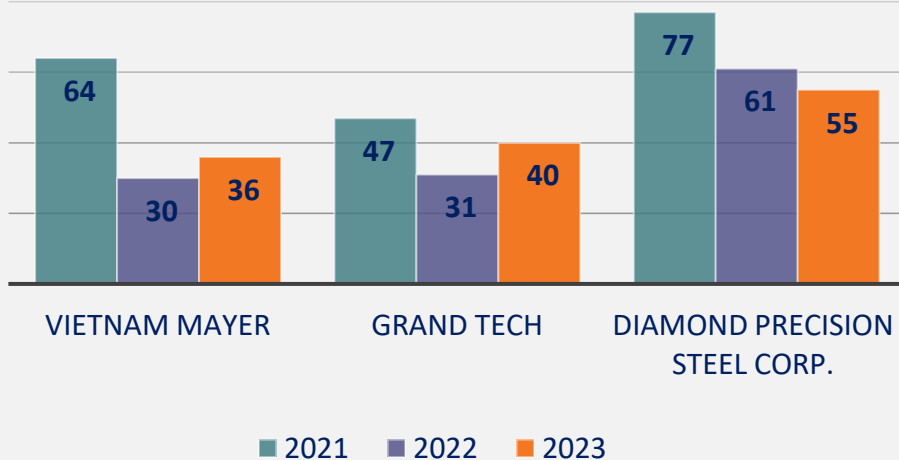






## Operation Overview : Overseas business development

Investment income recognized by  
Mayer Steel Pipe Corporation  
(Year/NT\$ million)





# Environmental

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- 01 Greenhouse gases :** Completed the second year of ISO 14064-1 greenhouse gas inventory and completed the 112th annual external inspection, with a reduction ratio of 4.34%.
- 02 Energy management :** The air compressor was upgraded and replaced to improve the efficiency of gas production, reduce leakage and energy consumption, upgrade the heating equipment of the galvanizing process of the main production line to improve thermal efficiency, environmental protection and energy saving, and evaluate the investment related to waste heat collection and reuse
- 03 Green power generation :** The company plans to add 808 kW of power generation capacity by 2025 to a total of 2,137 kW by the PV farm.
- 04 Water source environmental protection :** New sewage treatment equipment is added to reduce metal ion emissions and achieve the effect of purifying water quality.
- 05 Air purification :** Upgrade the zinc powder dust collection equipment of the galvanizing production line to reduce hot exhaust gas emissions and reduce dust emissions.







## Social

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- 01 Occupational safety** : Pay attention to occupational safety, implement personnel training and professional license management.
- 02 Talent retention and cultivation** : fully implement online training and physical exchanges for management cadres and reserve supervisors.
- 03 Respect human rights** : Diversity and inclusiveness, and provide a gender-friendly working environment.
- 04 Harmony of foreign workers** : Conduct life conversation training for foreigners to make them more integrated into Taiwan's diverse society.
- 05 Public Welfare Participation** : Participated in the donation to the Pediatric Rare Disease Center of Shuanghe Hospital to help children from disadvantaged families with genetic screening and prognostic care.





# Commonweal



Participated in the donation of the Ark Qizhi Correctional Home.



Participated in the donation to the Pediatric Rare Disease Center of Shuanghe Hospital to help children from disadvantaged families Genetic screening and prognostic care.



# Governance

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- 01 ESG sustainability report** : Published the second ESG sustainability report.
- 02 Company rankings** : In 2023, the corporate governance evaluation of the stock exchange has been upgraded again, and it is now second only to four companies such as CSC among steel stock companies.
- 03 Performance evaluation** : Completed the 113-year Board Performance Evaluation.





# Promoting Green Energy

In line with policies and social responsibilities we have built PV power generators on the roofs of our plants.

| Year                              | 108     | 109       | 110       | 111     | 112       | 113       | 114            | Total     |
|-----------------------------------|---------|-----------|-----------|---------|-----------|-----------|----------------|-----------|
| Estimated Capacity Installed (kw) | 962     | -         | -         | -       | 341       |           | 808            | 2,111     |
| Actual Capacity Installed(kw)     | 962     | -         | -         | -       | 341       |           |                | 1,303     |
| Electricity Output (kwh)          | 801,540 | 1,070,596 | 1,023,956 | 999,588 | 1,043,314 | 1,313,204 | 152,620 (1-2月) | 6,404,818 |

From May 108 to February 114, the cumulative amount of green power generation has reached about 6,405 kilowatt-hours, the revenue from electricity sales has reached 33,408 thousand yuan, and the carbon reduction has reached about 3,164 tons, which is equivalent to the annual carbon dioxide absorption of **8.6** Da'an Forest Parks.

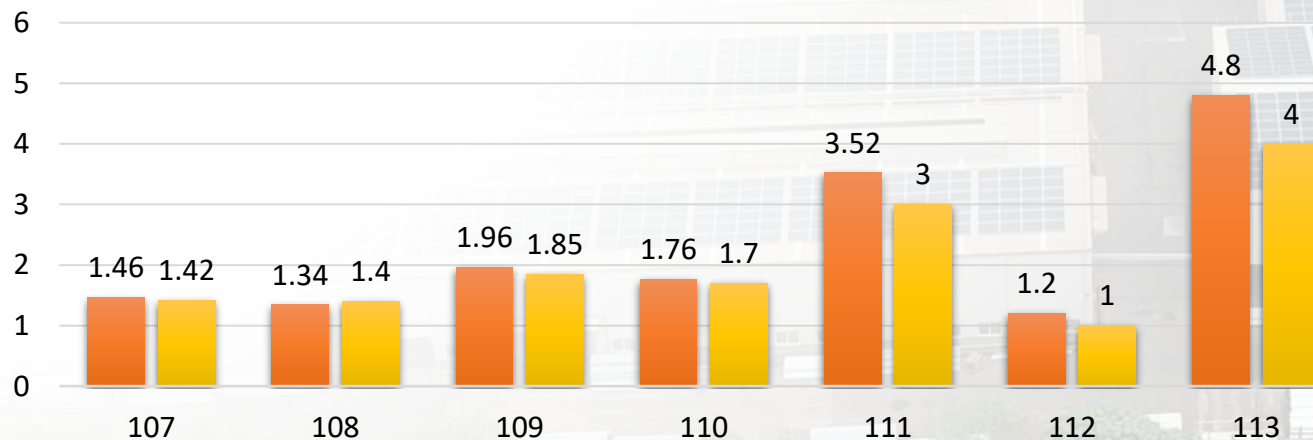
- Quoted (according to the 111 annual electricity emission figures announced by the Energy Bureau in June 112): about 0.495 kg CO<sub>2</sub>/kWh per kilowatt-hour, estimated emissions data





## Financial Overview : Historical EPS and Dividends Paid

| Profitable year                    | 107年 | 108年 | 109年 | 110年 | 111年 | 112年 | 113年  |
|------------------------------------|------|------|------|------|------|------|-------|
| EPS (previous year)                | 1.46 | 1.34 | 1.96 | 1.76 | 3.52 | 1.2  | 4.8   |
| Cash Dividend<br>in NTD per share  | 1.42 | 1.40 | 1.85 | 1.70 | 3    | 1    | 2     |
| Stock Dividend<br>in NTD per share | —    | —    | —    | —    | —    | —    | 2     |
| Dividend allotment rate(%)         | 97   | 104  | 94   | 97   | 85   | 83   | 83    |
| Dividend yield rate(%)             | 8.99 | 8.43 | 9.79 | 4.9  | 9.68 | 4.07 | 10.03 |



■ EPS previous year ■ Dividend

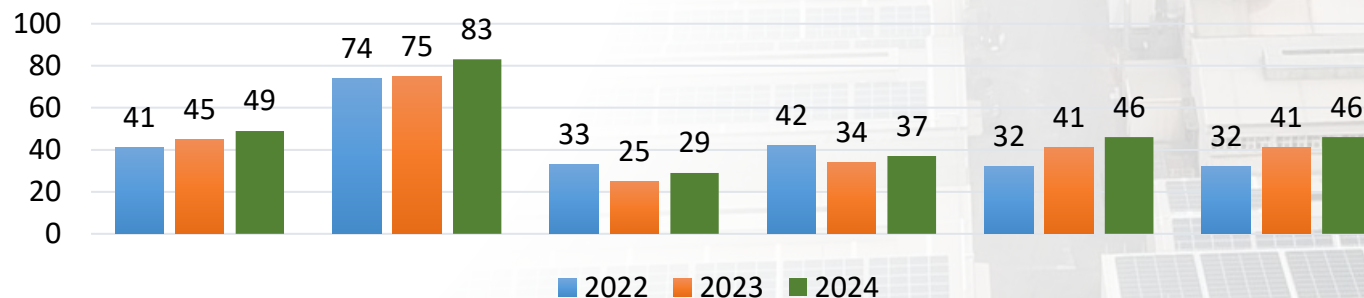
Yielding rate data is quoted from 『Yahoo website <https://tw.stock.yahoo.com/quote/2020.TW/dividend>』

Yield (%) formula = (current cash dividend + current Stock dividends)/ ex-dividend closing price yesterday



## Financial Overview : Consolidated Balance Sheet(Year)

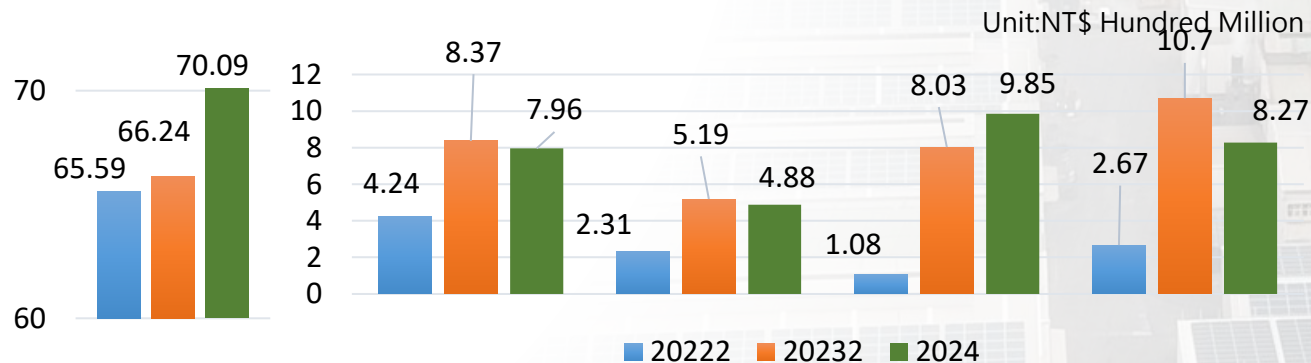
Unit:NT\$ Hundred Million



|      | Current Assets | Total Assets | Current Liabilities | Total Liabilities | Equity attributable to Owners of the Company | Total Equity |
|------|----------------|--------------|---------------------|-------------------|----------------------------------------------|--------------|
| 2022 | 41             | 74           | 33                  | 42                | 32                                           | 32           |
| 2023 | 45             | 75           | 25                  | 34                | 41                                           | 41           |
| 2024 | 49             | 83           | 29                  | 37                | 46                                           | 46           |



## Financial Overview : Consolidated Income Statement(Year)

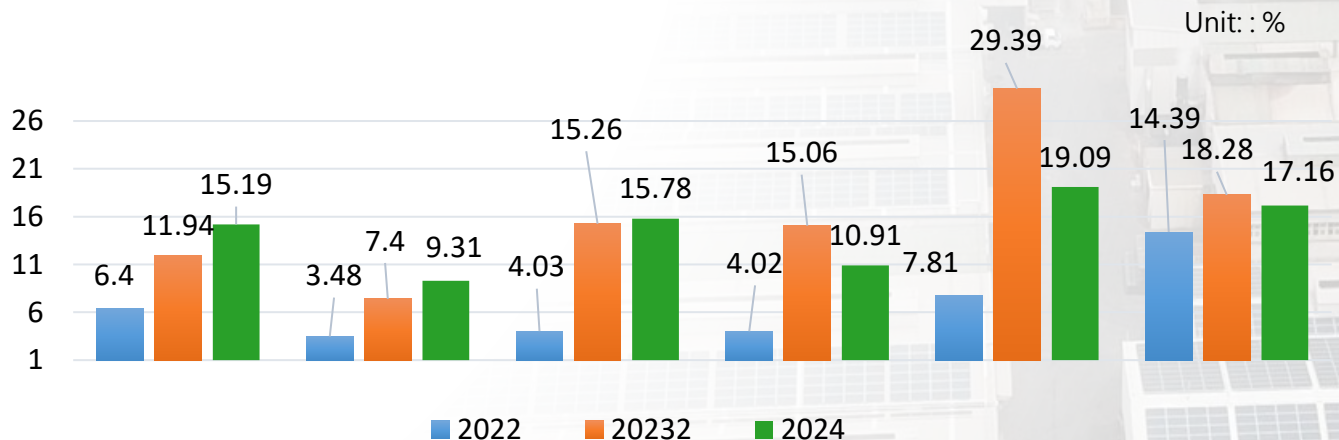


|      | Revenue | Gross operating profit, net | Operating profit | Non-operating income and expense | Net Profit after Tax |
|------|---------|-----------------------------|------------------|----------------------------------|----------------------|
| 2022 | 66.24   | 4.24                        | 2.31             | 1.08                             | 2.67                 |
| 2023 | 70.09   | 8.37                        | 5.19             | 8.03                             | 10.7                 |
| 2024 | 52.42   | 7.96                        | 4.88             | 4.97                             | 8.27                 |





## Financial Overview : Key Financial Indicators(Year)



|      | Gross profit margin(%) | Operating profit margin(%) | Profit margin (%) | Return on assets (%) | Return on equity (%) | Book value per share | Earnings per share (unit : NT\$) |
|------|------------------------|----------------------------|-------------------|----------------------|----------------------|----------------------|----------------------------------|
| 2022 | 6.4                    | 3.48                       | 4.03              | 4.02                 | 7.81                 | 14.39                | 1.2                              |
| 2023 | 11.94                  | 7.4                        | 15.26             | 15.06                | 29.39                | 18.28                | 4.0                              |
| 2024 | 15.19                  | 9.31                       | 15.78             | 10.91                | 19.09                | 17.16                | 3.09                             |



# Q & A

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If you care about the advice of Meiya friends,  
we will reply one by one according to  
the contact information you left.

美亞 鋼管