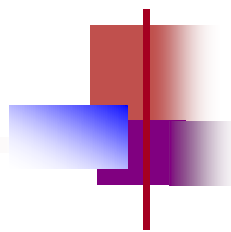


法人說明會

Investor Conference



報告人：洪世強 總經理

Speaker : President Johnson Hung

Jun. 26, 2025

簡報大綱 Table of Contents

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1 公司簡介 Company Overview

■公司介紹 Introduction

- **企業型態：台日合資之股份有限公司**

Enterprise Type : Mainly invested by Japanese and Taiwanese fund.

- **員工：504人 (113年12月31日止)**

Employees : 504 (As of Dec. 31, 2024)

- **資本額：新台幣32.118億元**

Paid-in capital : NTD 3.2118 billion

- **113年度合併營業額：新台幣136.91億元**

Consolidated operating revenues 2024 : NTD 13.691 billion

- **盛餘創立於民國62年，發展至今已由製管加工蛻變為台灣第一家生產鍍鋅、鍍鋁鋅、烤漆鋼板之主力廠。**

The company was founded in 1973 originated in pipe making, currently devoted to producing pre-painted steel sheet in coils.

■ 公司政策 Management Philosophy & Policy

經營理念(Management Philosophy) :

- 超越顧客期待的品質
Quality exceeding customers' expectation
- 誠信經營的企業形象
Ethical business conduct
- 安全與溫馨的工作環境
Safe and pleasant working environment
- 在工作挑戰中提昇自我
Personal development through challenging work
- 公平回饋員工
Fair reward to employees





2

經營績效 Performance

■ 營運績效-合併 Consolidated Operating Results

單位 :新台幣百萬元
(Unit : NT\$ million)

年度(Years) 項目(Item)	2019	2020	2021	2022	2023	2024	2025Q1
營業收入 Operating Revenues	9,878	9,382	14,356	12,796	12,389	13,691	3,798
營業毛利 Gross Profit	583	867	2,148	1,207	1,358	1,315	438
本期淨利 Net Profit	30	253	1,282	495	631	590	178
每股盈餘 Earnings Per Share (NT\$)	0.11	0.77	3.94	1.57	1.95	1.81	0.54

■ 營運績效-營業額及毛利率(合併)

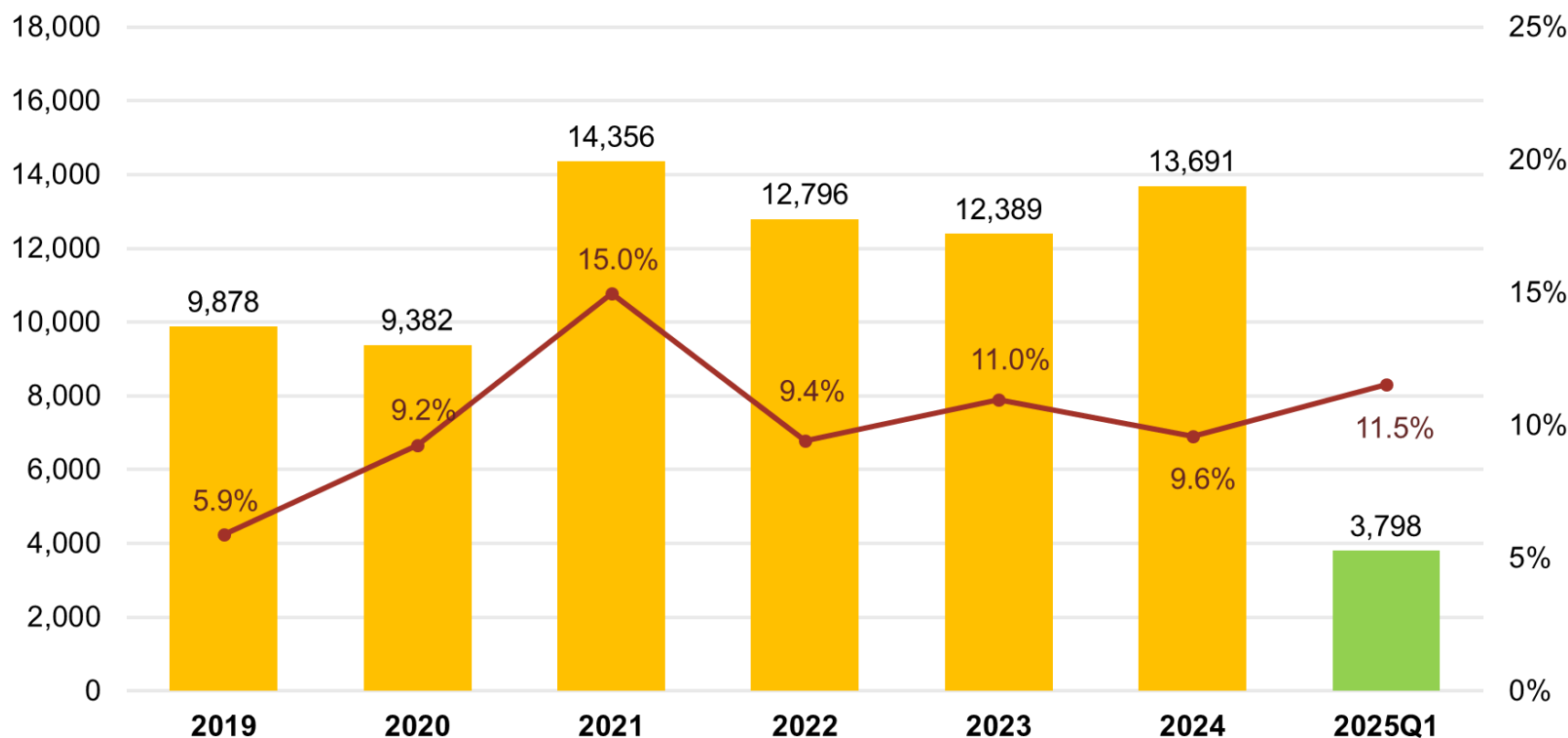
Operating Revenues & Gross Margin -Consolidated

單位 :新台幣百萬元
(Unit : NT\$ million)

營業收入
Operating Revenues

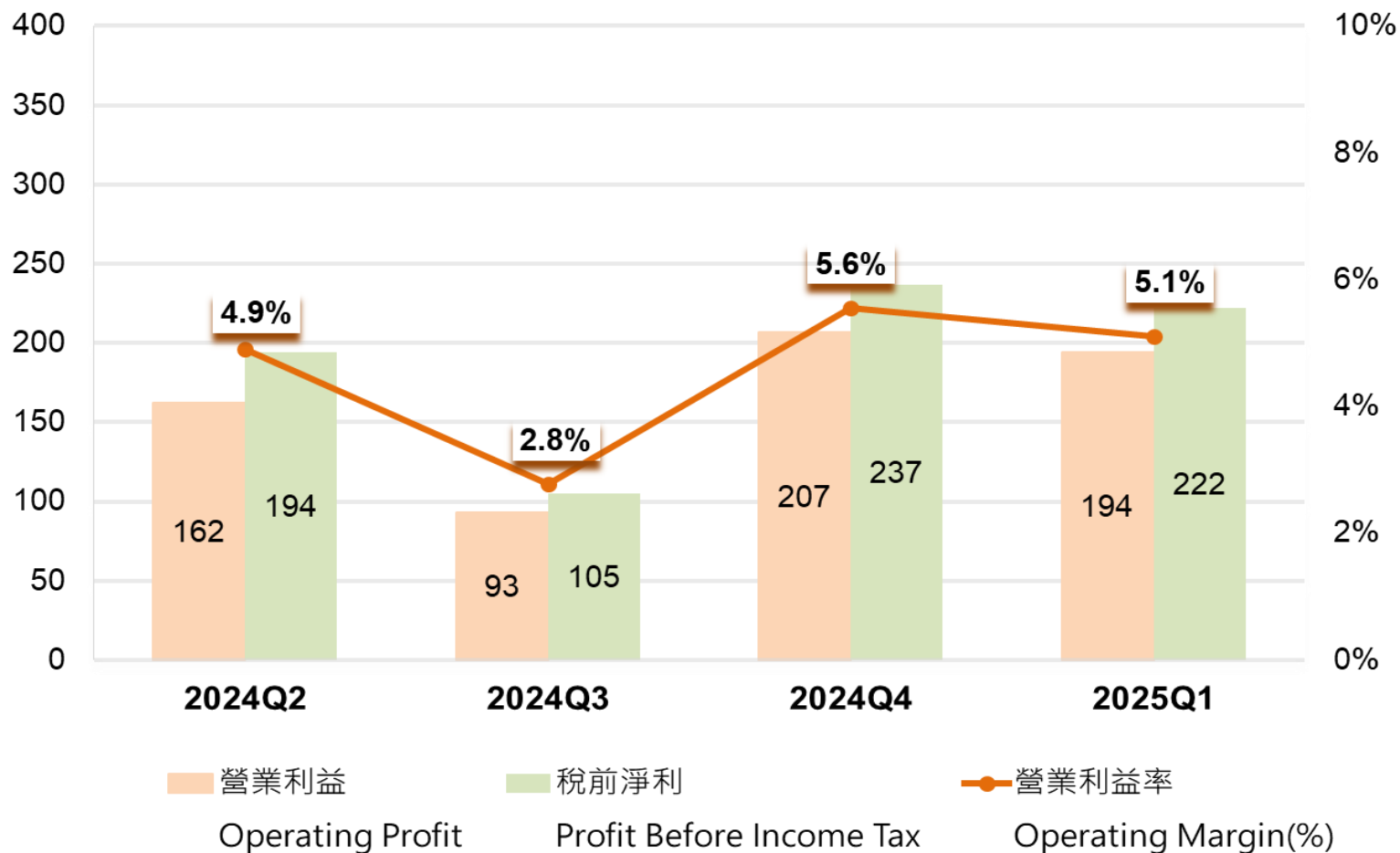
毛利率
Gross Margin(%)

單位 : %
(Unit : %)



■ 季度獲利趨勢 Quarterly Profit Trend

單位：％
(Unit：％)



■合併綜合損益表

Consolidated Statements of Comprehensive Income

IFRSs

單位 :新台幣百萬元
(Unit : NT\$ million)

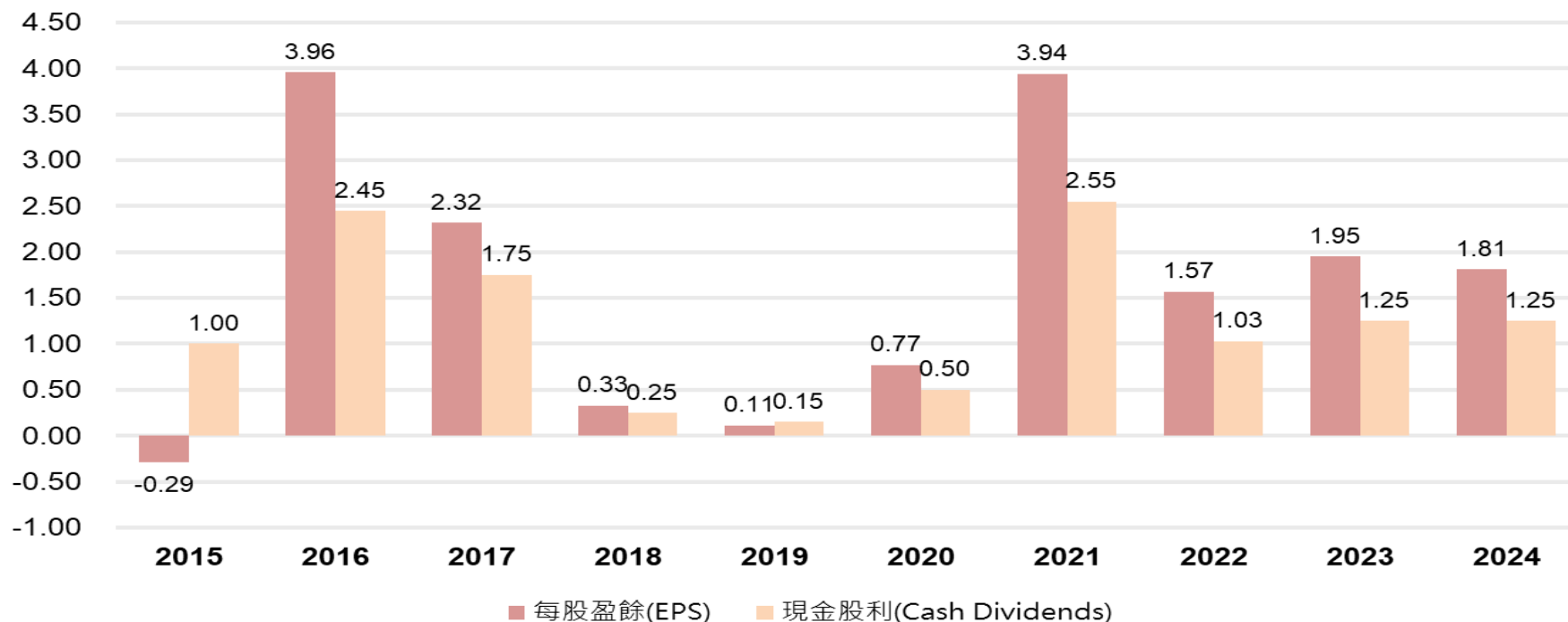
	2025Q1	2024Q1	YoY
營業收入 Operating Revenues	3,798	3,303	15%
營業毛利 Gross Profit	438	337	30%
毛利率 Gross Margin	11.5%	10.2%	13%
稅前淨利 Profit Before Income Tax	222	199	12%
本期淨利 Net Profit	178	157	13%
歸屬於本公司業主 Net Profit Attributable To Owners Of The Company	175	157	11%
歸屬於非控制權益 Net Profit Attributable To Non-controlling Interests	3	0	-
每股盈餘(新台幣元) EPS(NT\$)	0.54	0.49	10%

■歷年每股盈餘與股利配發 EPS & Cash Dividends

單位:每股新台幣元
(Unit : NT\$ per share)

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
現金股利(Cash Dividends)	1.00	2.45	1.75	0.25	0.15	0.50	2.55	1.03	1.25	1.25
每股盈餘(EPS)	-0.29	3.96	2.32	0.33	0.11	0.77	3.94	1.57	1.95	1.81
股利配發率(Payout Ratio)	-345%	NA	75%	76%	136%	65%	65%	66%	64%	69%

單位:每股新台幣元
(Unit : NT\$ per share)



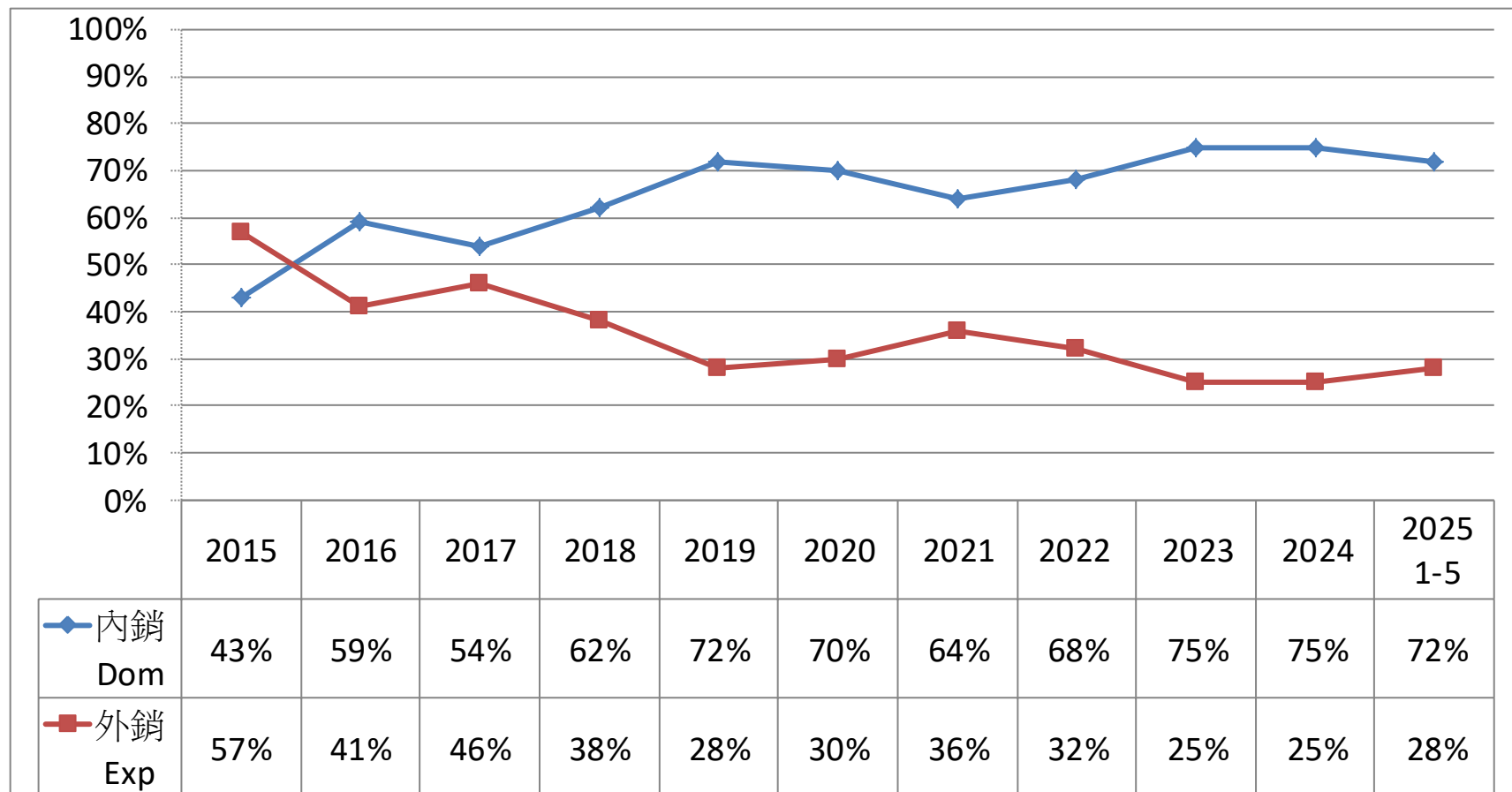
盛餘股份有限公司
SHENG YU STEEL CO., LTD.



3 銷售分析 Sales analysis

2015~2025(1~5) 鍍製產品內、外銷比例

2015~2025(1~5) Ratio of Coated Product between Domestic and Export



■營運展望 Business Outlook

進入2025年下半年，鋼市面臨政策、匯率與地緣風險交錯疊加的局勢。目前第三季市況，公司保守看待。一方面，下游買方擔憂進口成本上升，延後採購；同時中東地緣衝突升溫，恐推升能源價格與運輸成本，加劇終端業者觀望情緒。整體市場陷入膠著，成交動能明顯降溫。

Entering H2 2025, the steel market remains under pressure from overlapping tariff changes, FX rate volatility, and geopolitical risks. In Q3, demand weakens as downstream buyers delay purchases on cost concerns, while Middle East tensions flair cause increasing energy costs, further dampening sentiment.

面對外部挑戰，盛餘秉持穩健策略。目前內銷占比七成，聚焦高值化建材、特殊應用產品，為營運表現提供穩定支撐；外銷持續與客戶協調關稅因應策略，也調整產銷節奏、接單策略以彈性因應市場變動，儘管短期外銷市場面臨承壓，但歐美國家對高值化產品剛性需求仍在。盛餘近年也深化高值化產品布局，以精緻化鋼品建立穩固品牌形象，故在外部環境波動加劇下，仍具相對競爭優勢。

SYSCO maintains a prudent strategy. With 70% of sales from high-value domestic segments, operations remain stable. Export efforts focus on flexible order management and long-term positioning in value-added markets. Though short-term export challenges remain, demand for value-added products in key markets still continues. SYSCO' s emphasis on premium steel supports our relative competitiveness in a volatile environment."

展望第四季，隨關稅政策逐步明朗，若聯準會啟動降息、製造業景氣回溫後，將帶動下游補庫需求釋出，鋼市信心可望回穩。

Looking forward to Q4, if tariff clarity improves and global demand, especially if the Fed considers interest rate cuts., market confidence may gradually return.



盛餘股份有限公司

SHENG YU STEEL CO., LTD.



4

主要產品應用 Application of Main Products



SYSCO盛餘股份有限公司

@sysco778 · 3570位訂閱者 · 81 部影片



鋼鐵新美學 盛餘可拉壯烤漆鋼捲(1:07秒)

Art in Steel- SYSCO COLORSTRONG steel coils (1:07min)

<https://drive.google.com/file/d/1UII5RCQrEi5PzKdXYchLn7SeFFZ3HG4m/view?usp=sharing>



【50年老宅重生！盛餘可拉壯打造石紋外牆+隔熱屋頂】

高雄市民宅翻修實錄(3:15秒)

Reviving a 50-Year-Old Home with SYSCO COLORSTRONG steel coils! (3:15 min)

https://drive.google.com/file/d/1QjxGKHKGH4NxVq04UpH_fiyWNH5nVUjd/view?usp=sharing



盛氣彩氟碳彩色鋼捲

SVFC FEVE SERIES PREPAINTED STEEL COILS

SYSCO 盛餘股份有限公司
SHENG YU STEEL CO., LTD.

彩鋼新選擇-盛餘FEVE (1:33秒)

SYSCO FEVE steel coils- A New Choice in prepainted steel coils! (1:33 min)

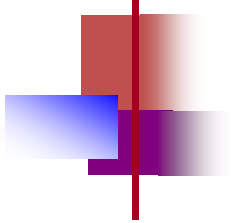
<https://drive.google.com/file/d/1VMvrWXhXthJRye0JoFslZ4JdxQcOyilh/view?usp=sharing>



盛餘股份有限公司

SHENG YU STEEL CO., LTD.

簡報完畢，敬請批評指教！



Thanks for your attention.