

Hiwin Technologies Corp.

1Q 2013 Investor Conference

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Senior Vice President
May 20, 2013



Agenda

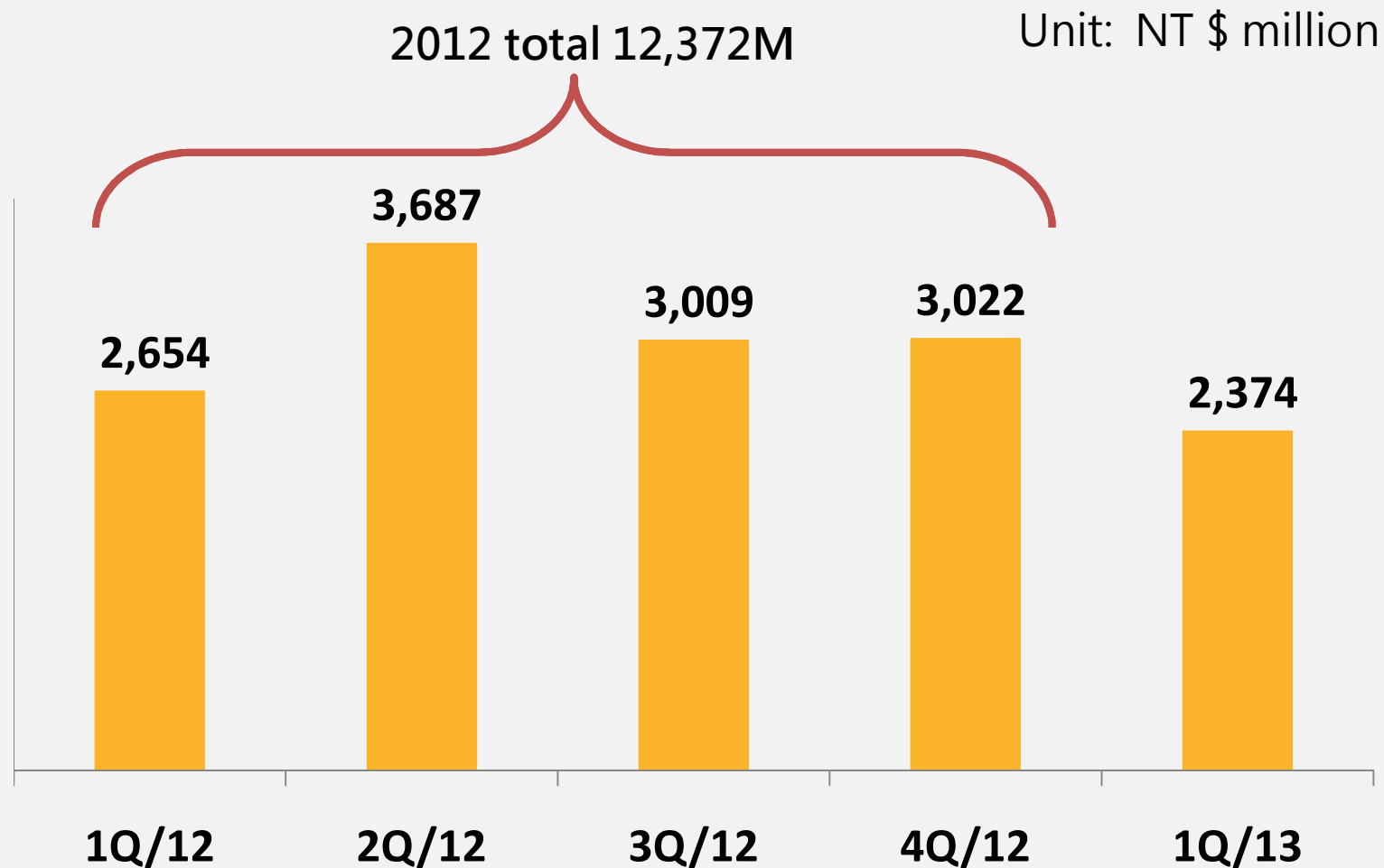


1. Management Performance
2. Honors and Awards
3. Q & A

1. Management Performance (1/12)



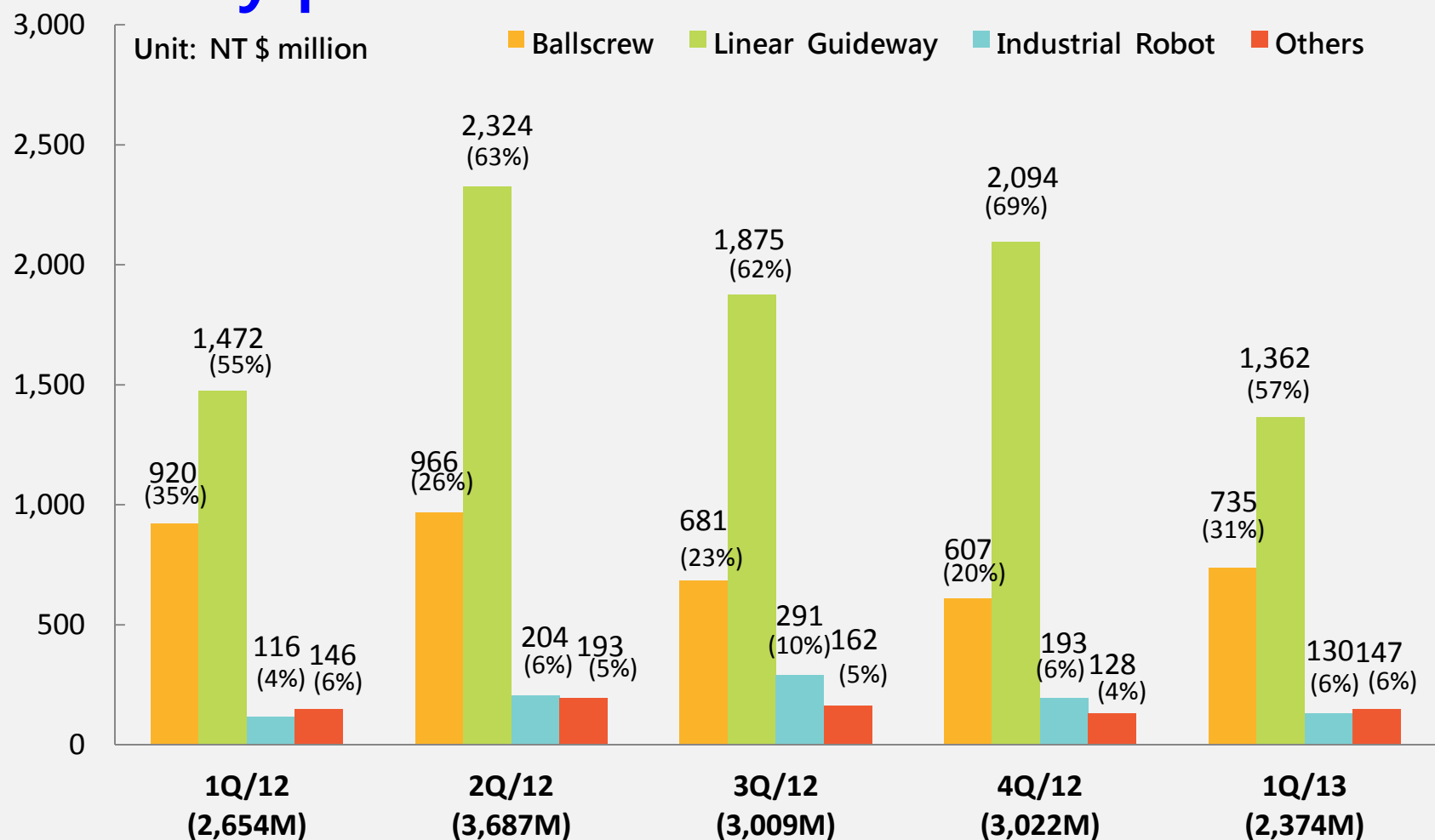
● Sales



1. Management Performance (2/12)



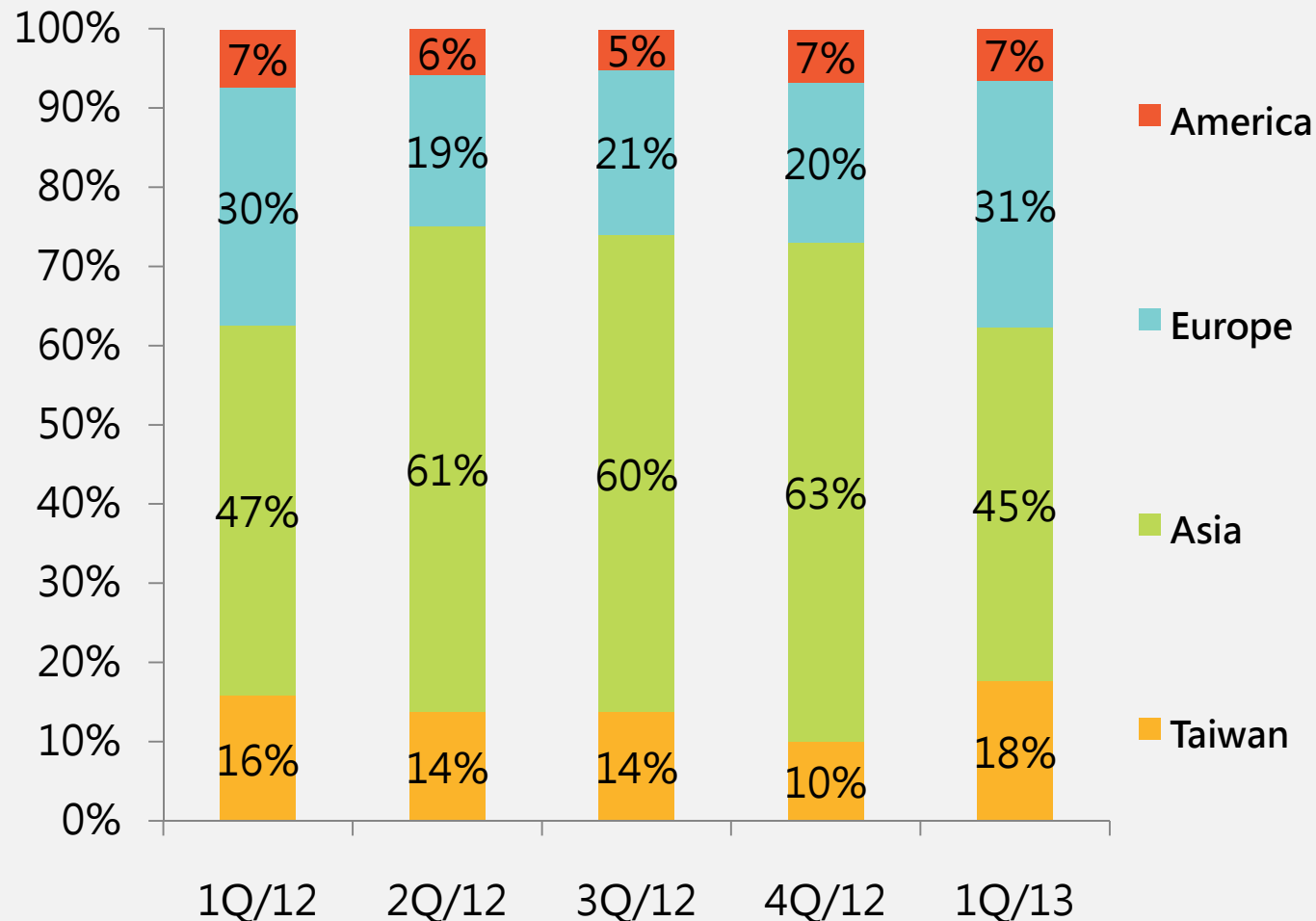
● Sales by products



1. Management Performance (3/12)



● Sales by regions

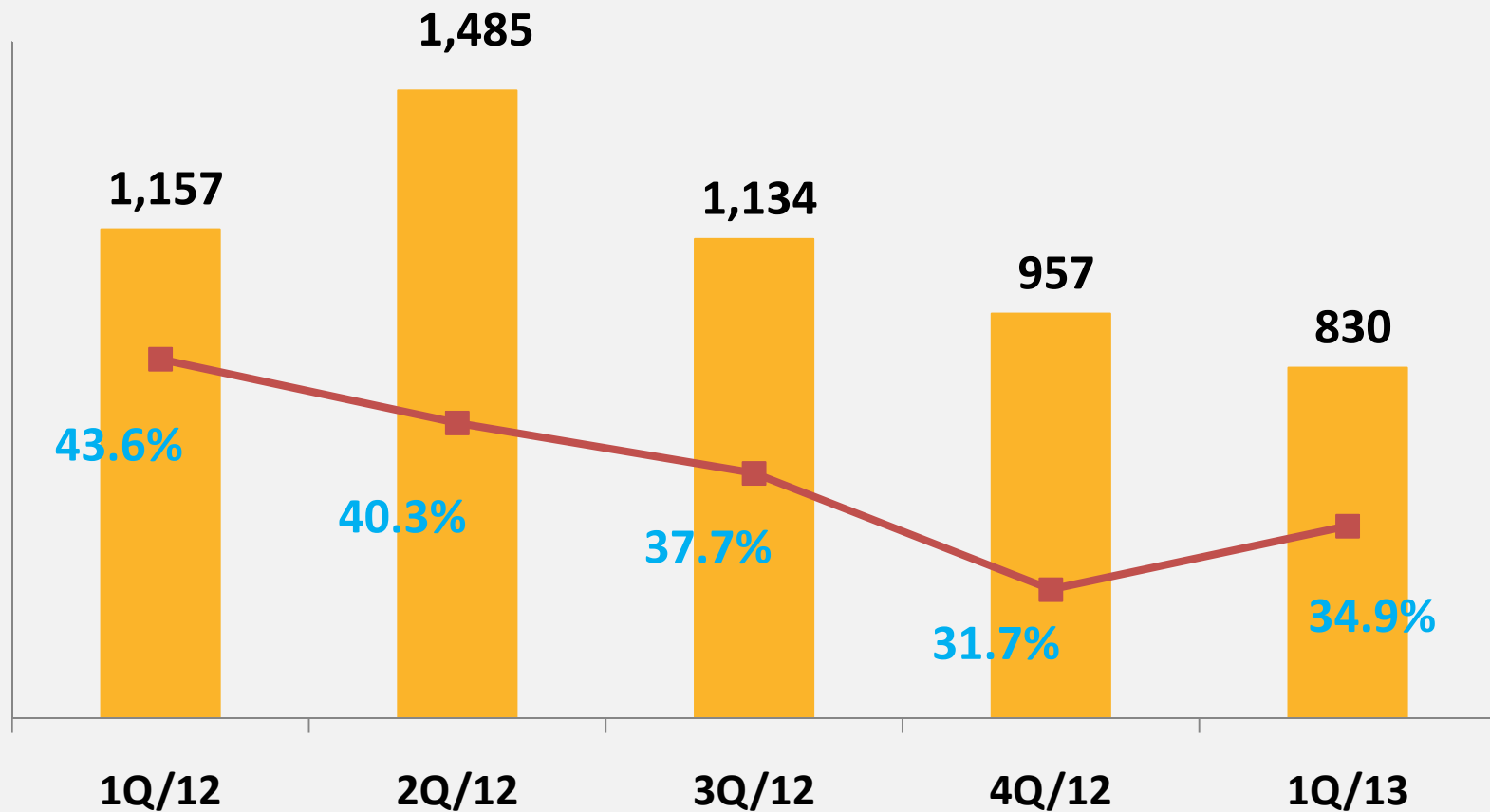


1. Management Performance (4/12)



- **Gross profit**

Unit: NT \$ million & % of sales

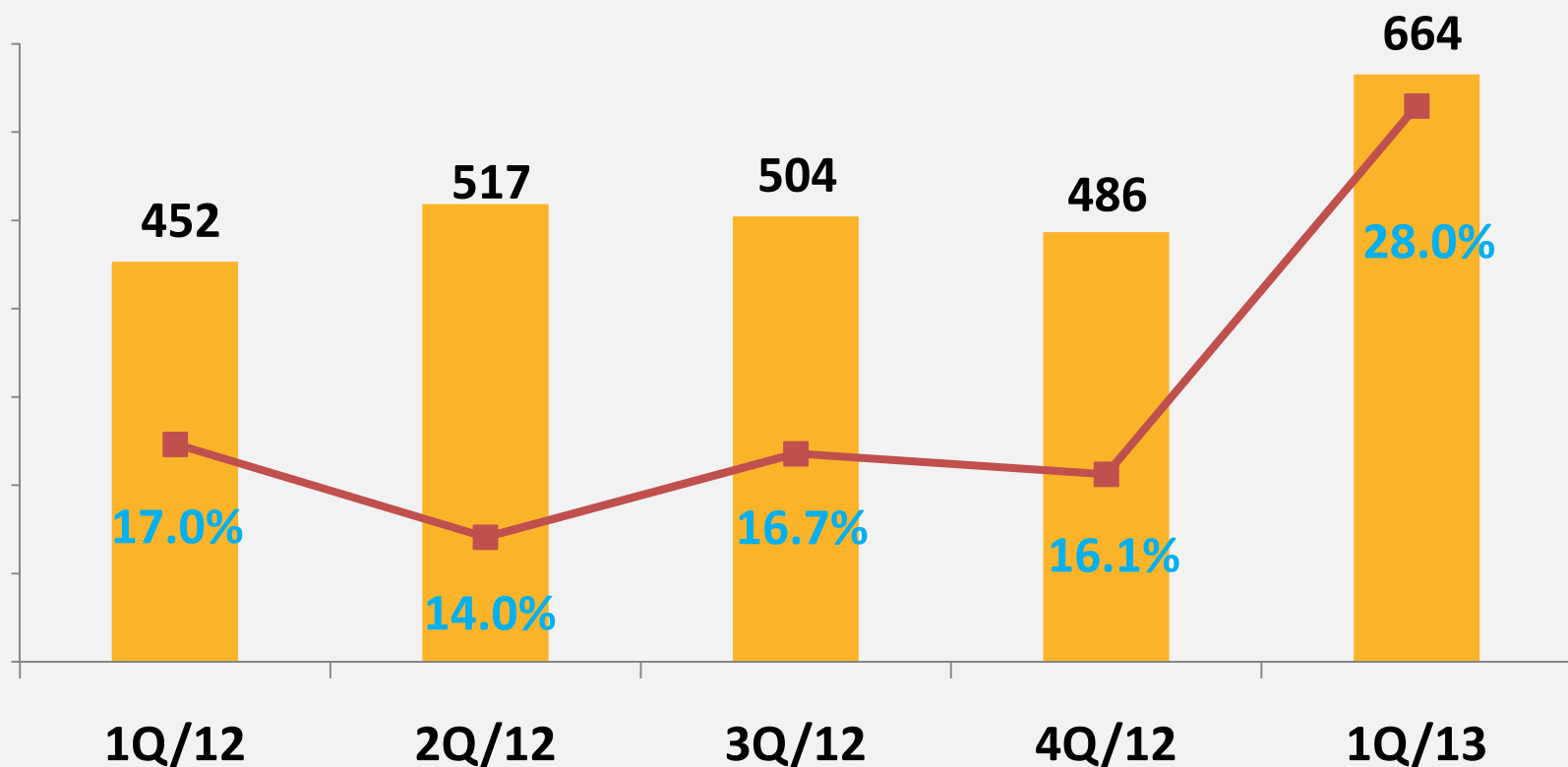


1. Management Performance (5/12)



- Operating expense

Unit: NT \$ million & % of sales

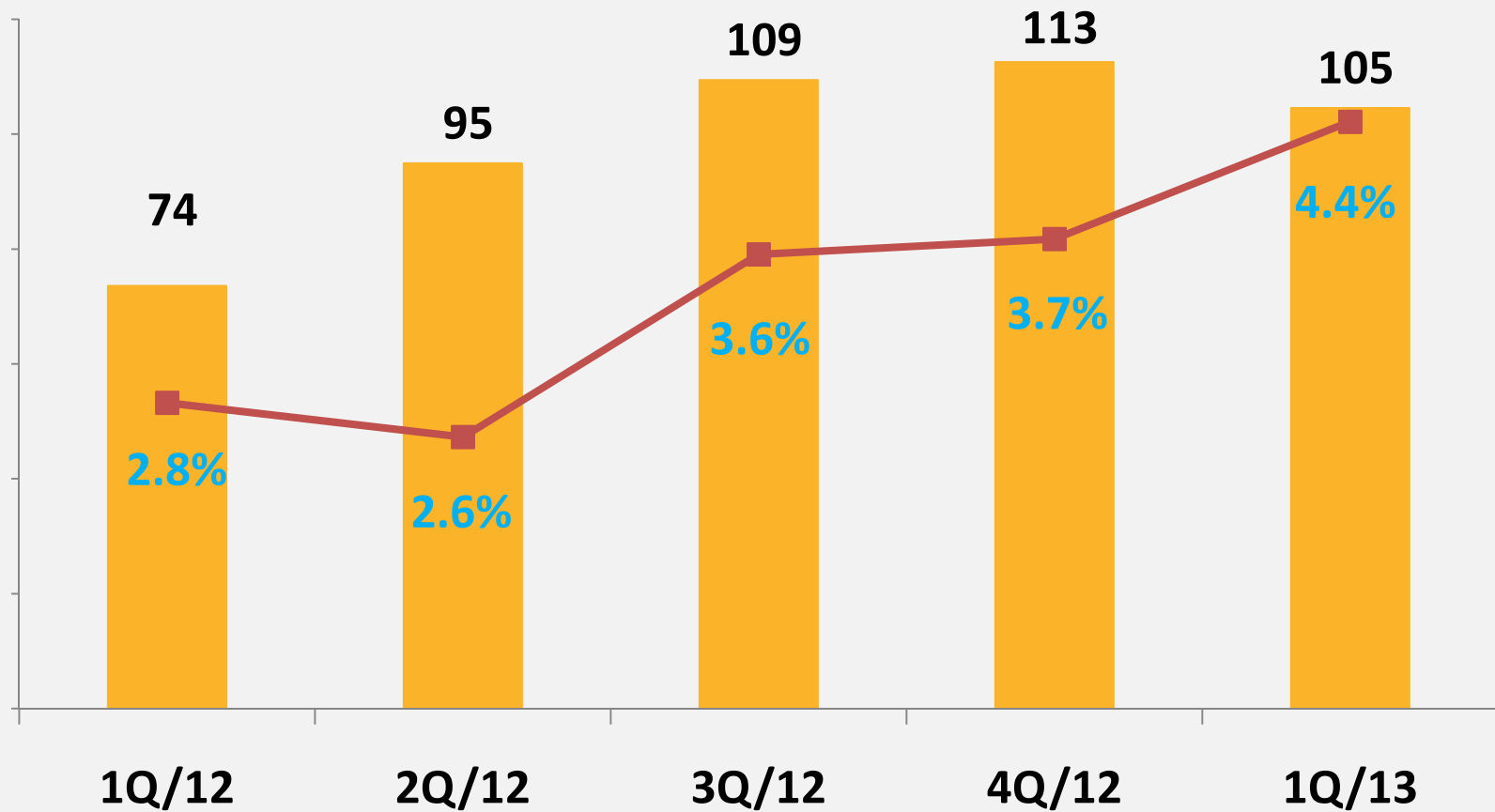


1. Management Performance (6/12)



- R & D expense

Unit: NT \$ million & % of sales

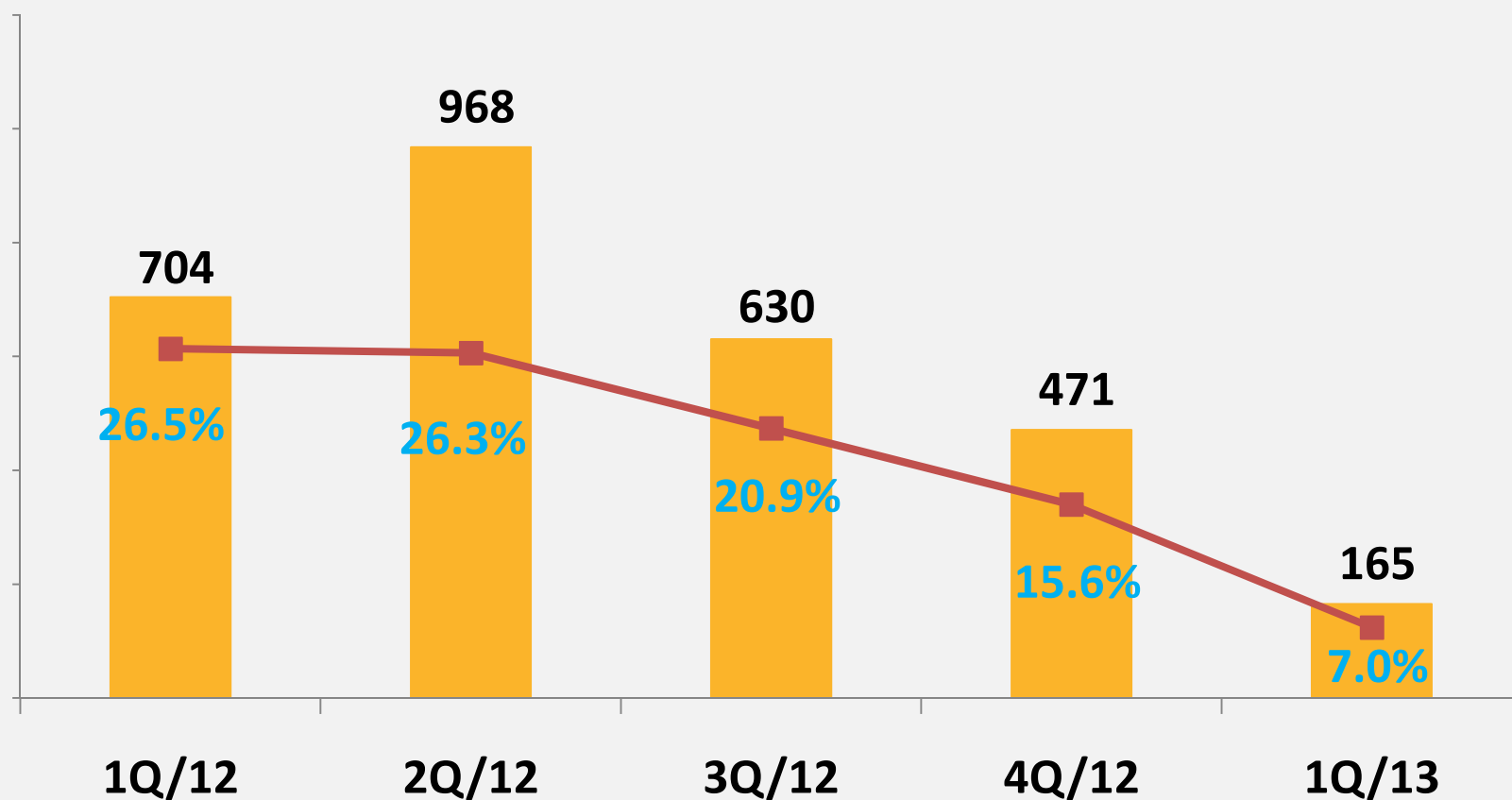


1. Management Performance (7/12)



● Operating profit

Unit: NT \$ million & % of sales

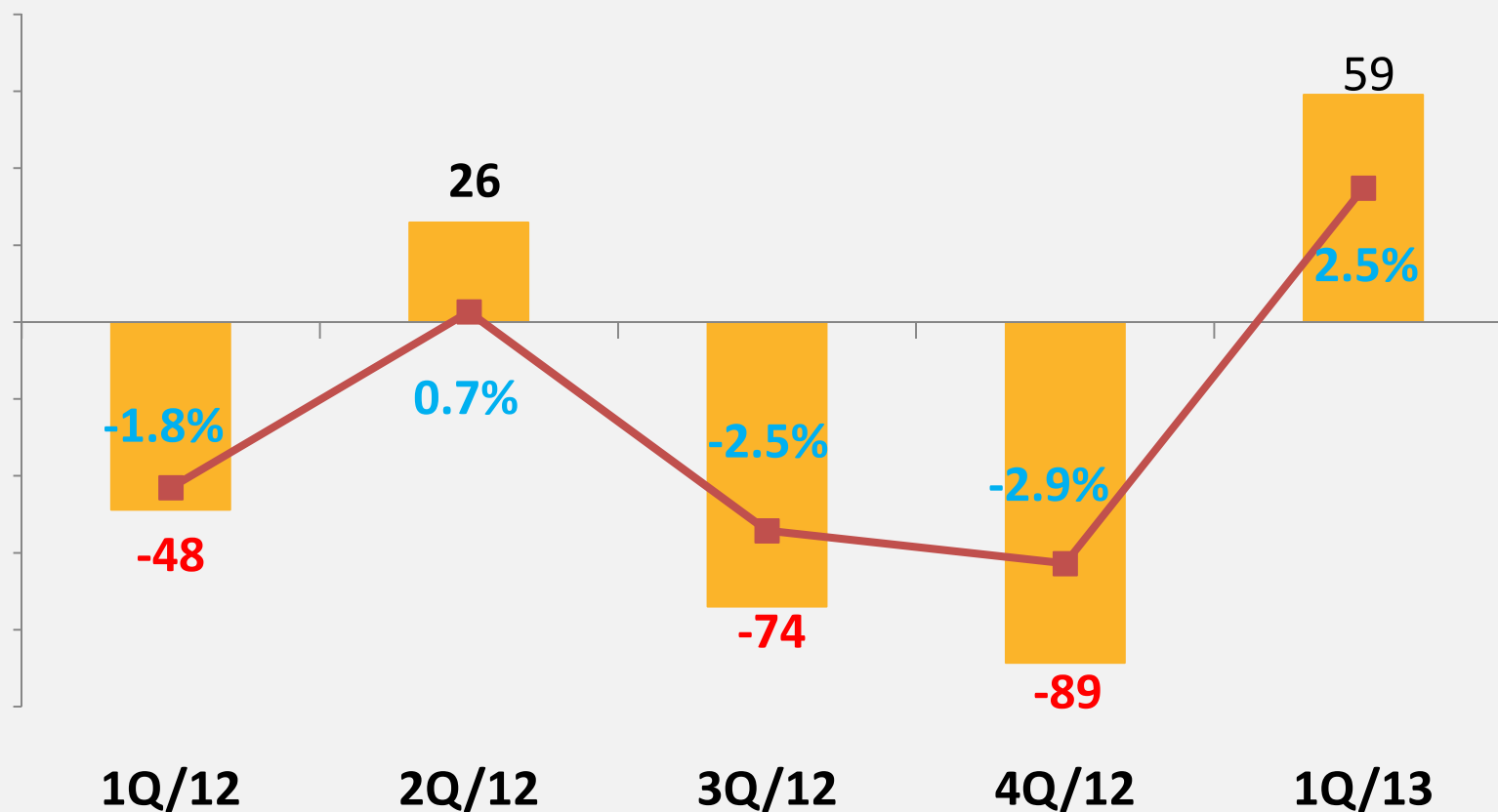


1. Management Performance (8/12)



- Non-operating gain (loss)

Unit: NT \$ million & % of sales

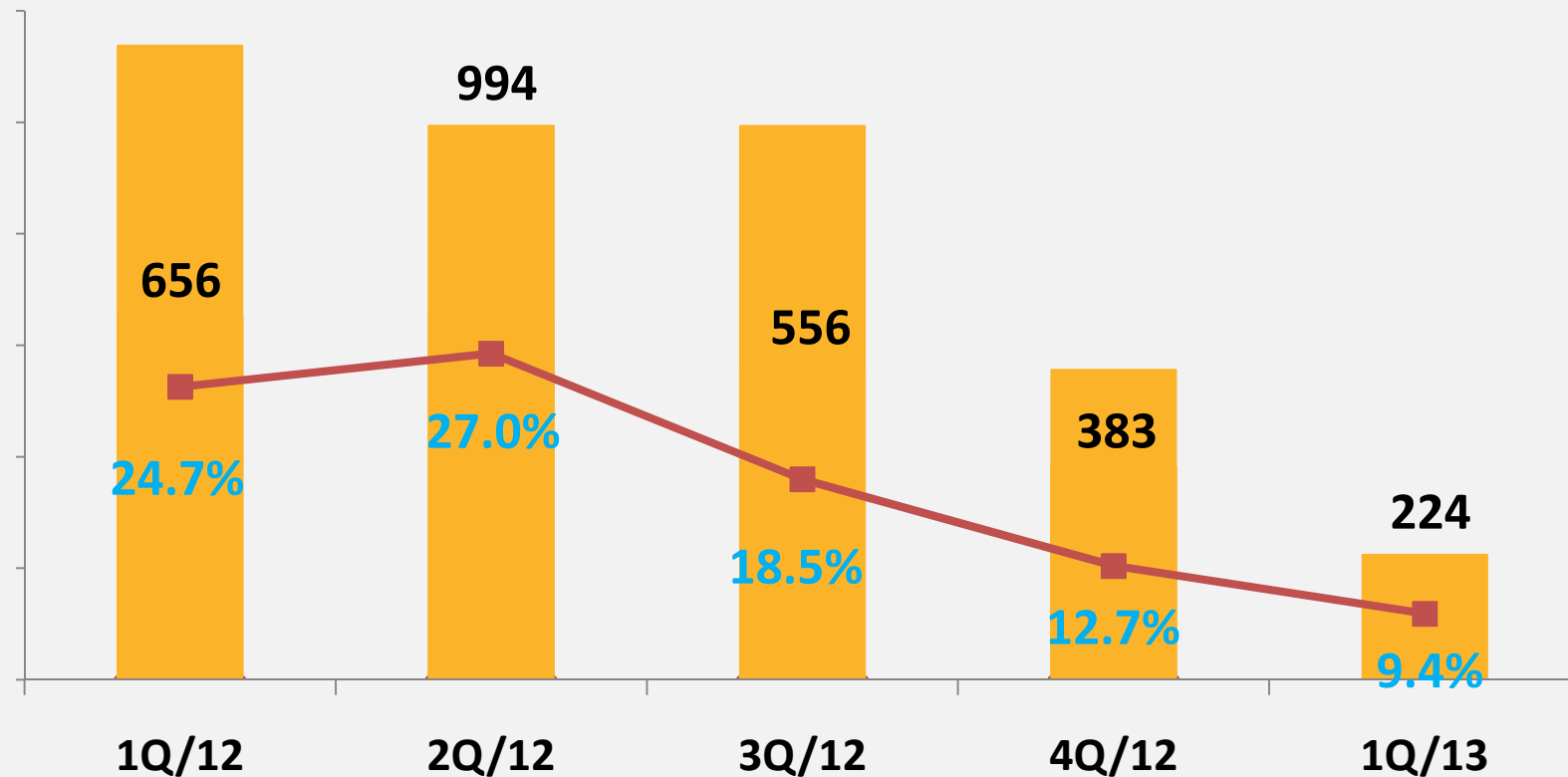


1. Management Performance (9/12)



- Net income before tax

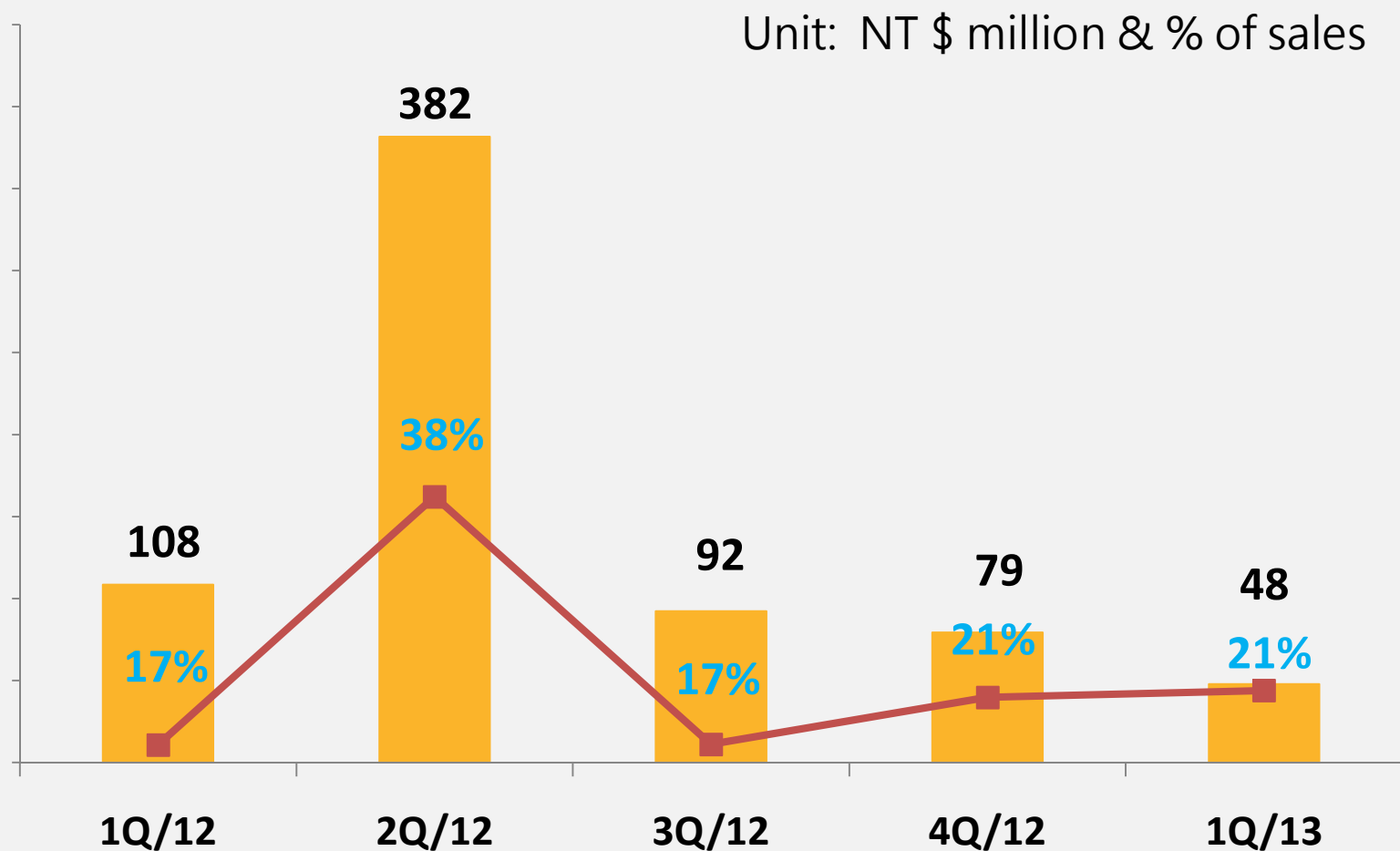
Unit: NT \$ million & % of sales



1. Management Performance (10/12)



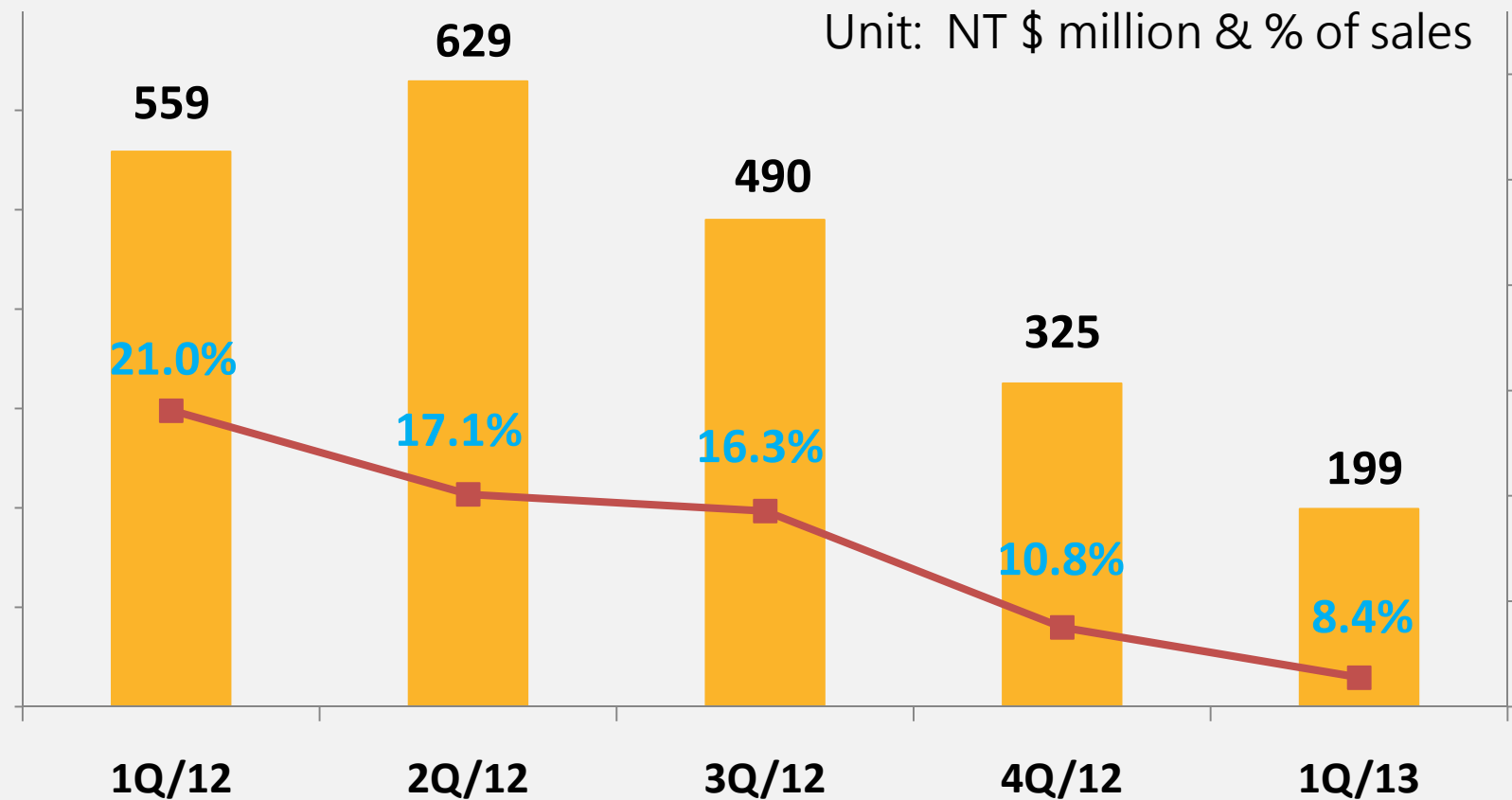
- Tax & Effective tax rate



1. Management Performance (11/12)



- Net income after tax

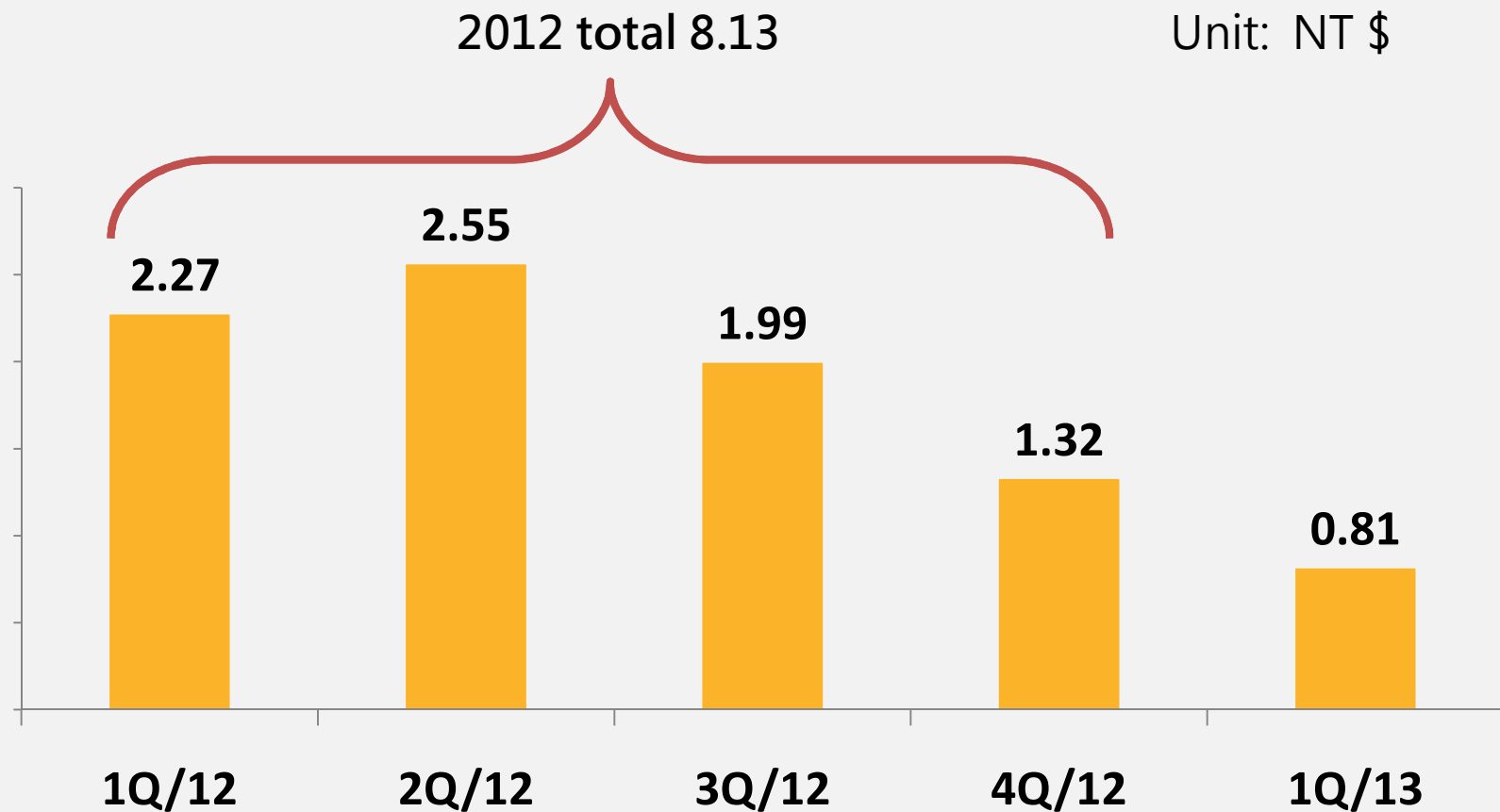


Note: Attributable to stockholders of parent company, excluding minority interest

1. Management Performance (12/12)



● EPS



2. Honors and Awards (1/3)

- ◆ The 1st Taiwan Mittelstand Award by Ministry of Economy .



2. Honors and Awards (2/3)



- ◆ Taiwan Excellence Gold Awards 2013 - Crossed Roller Bearings



2. Honors and Awards (3/3)

- ◆ “HIWIN is a typical Hidden Champion ” said by German management thinker, Mr. Hermann Simon .



3. Q & A



Thank You