



Hiwin Technologies Corp.

2018 Q1 Investor Conference

Mr. Leo Liao
Senior Vice President
May 10, 2018



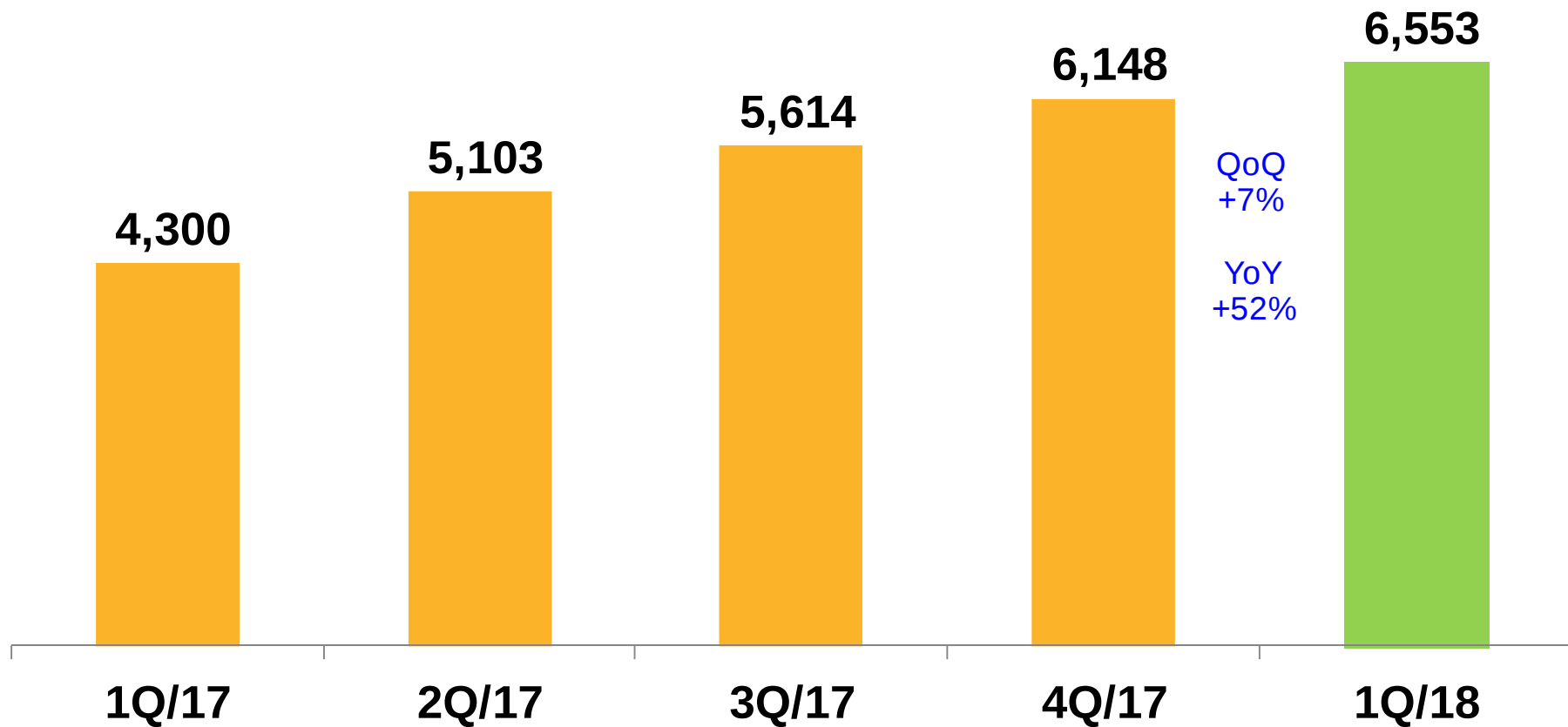
Agenda

1. Management Performance
2. Honors and Awards

1. Management Performance (1/11)

- Sales

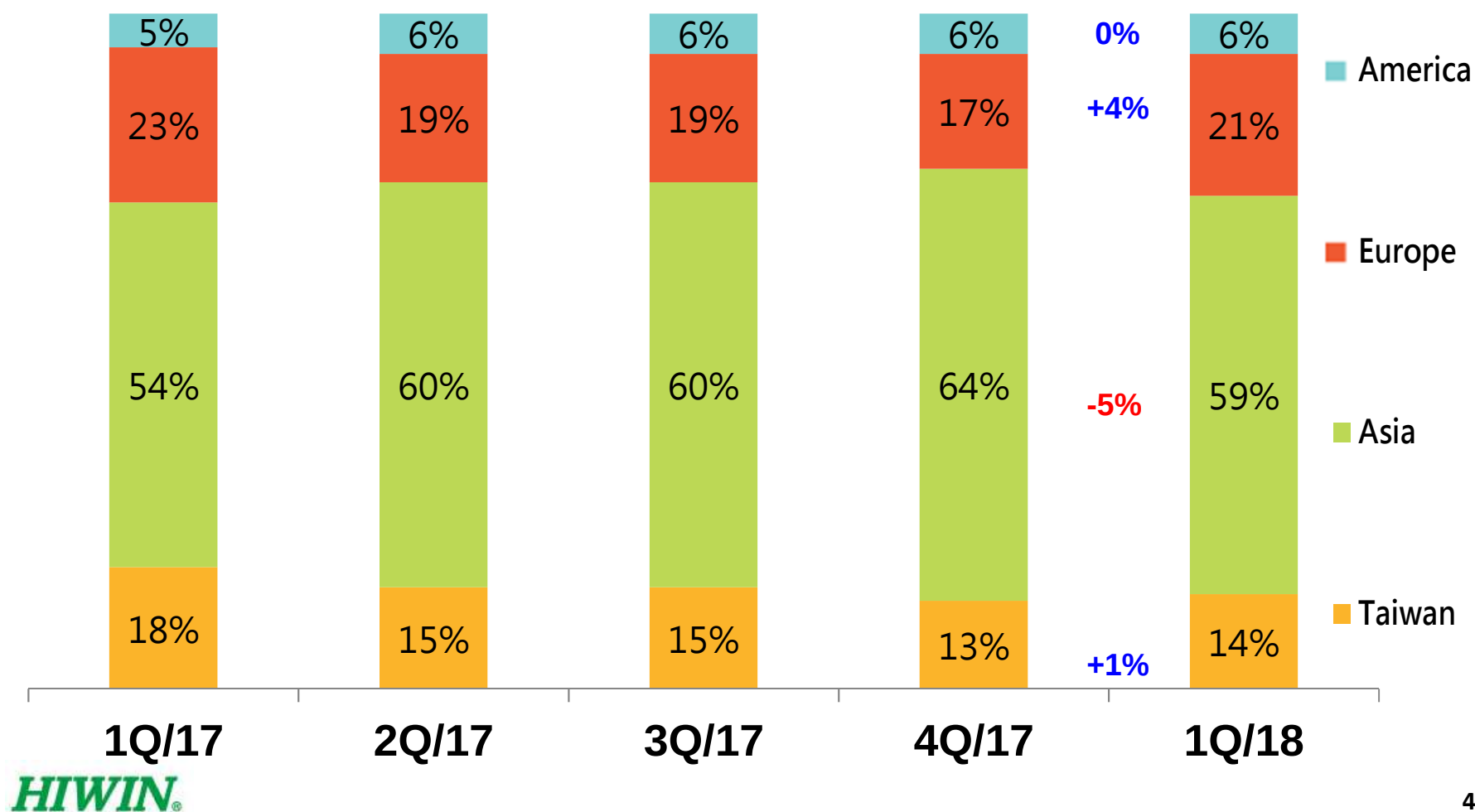
Unit: NT\$ million



1. Management Performance (2/11)

- Sales by Regions

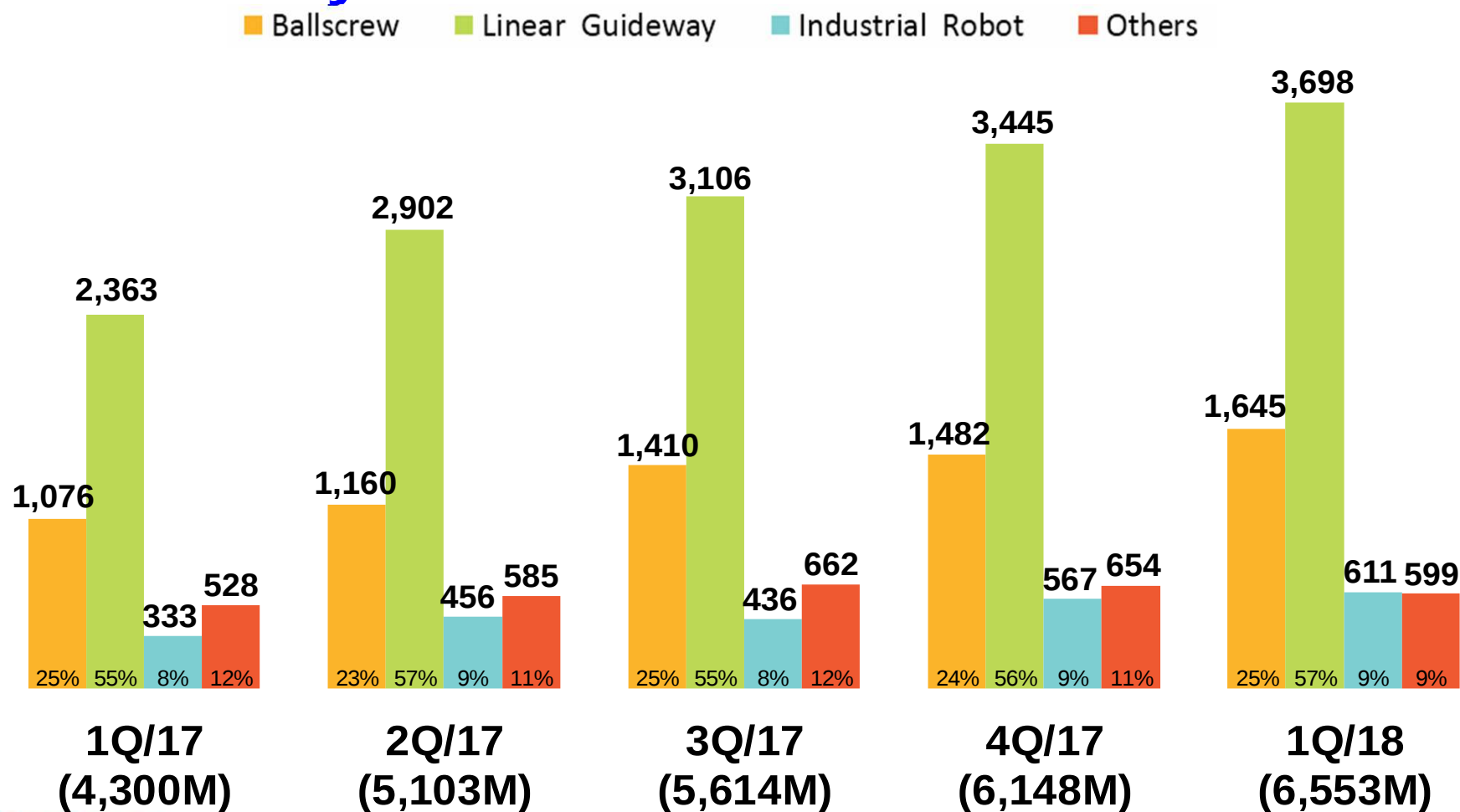
Unit: %



1. Management Performance (3/11)

● Sales by Products

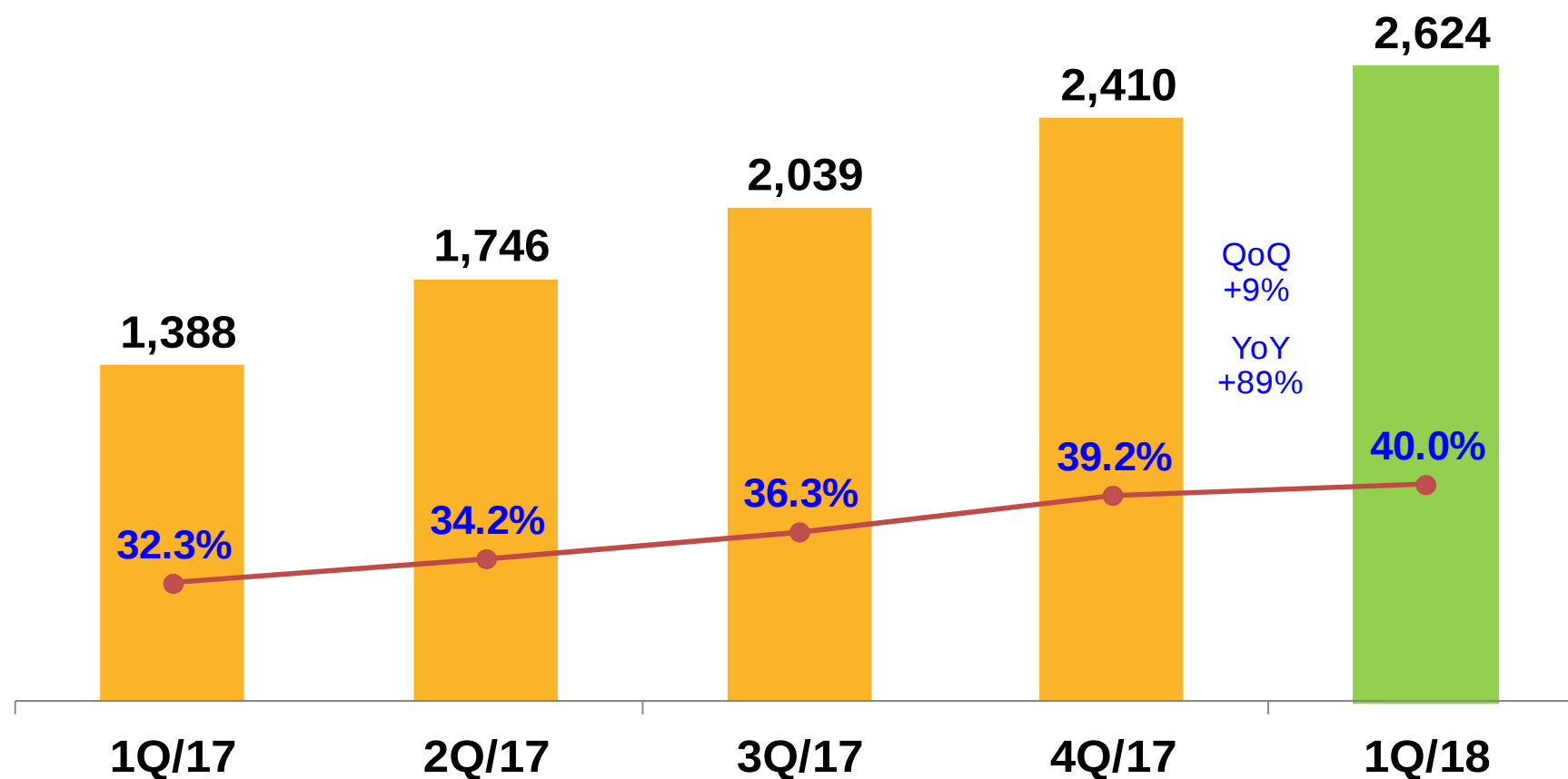
Unit: NT\$ million



1. Management Performance (4/11)

- Gross Profit

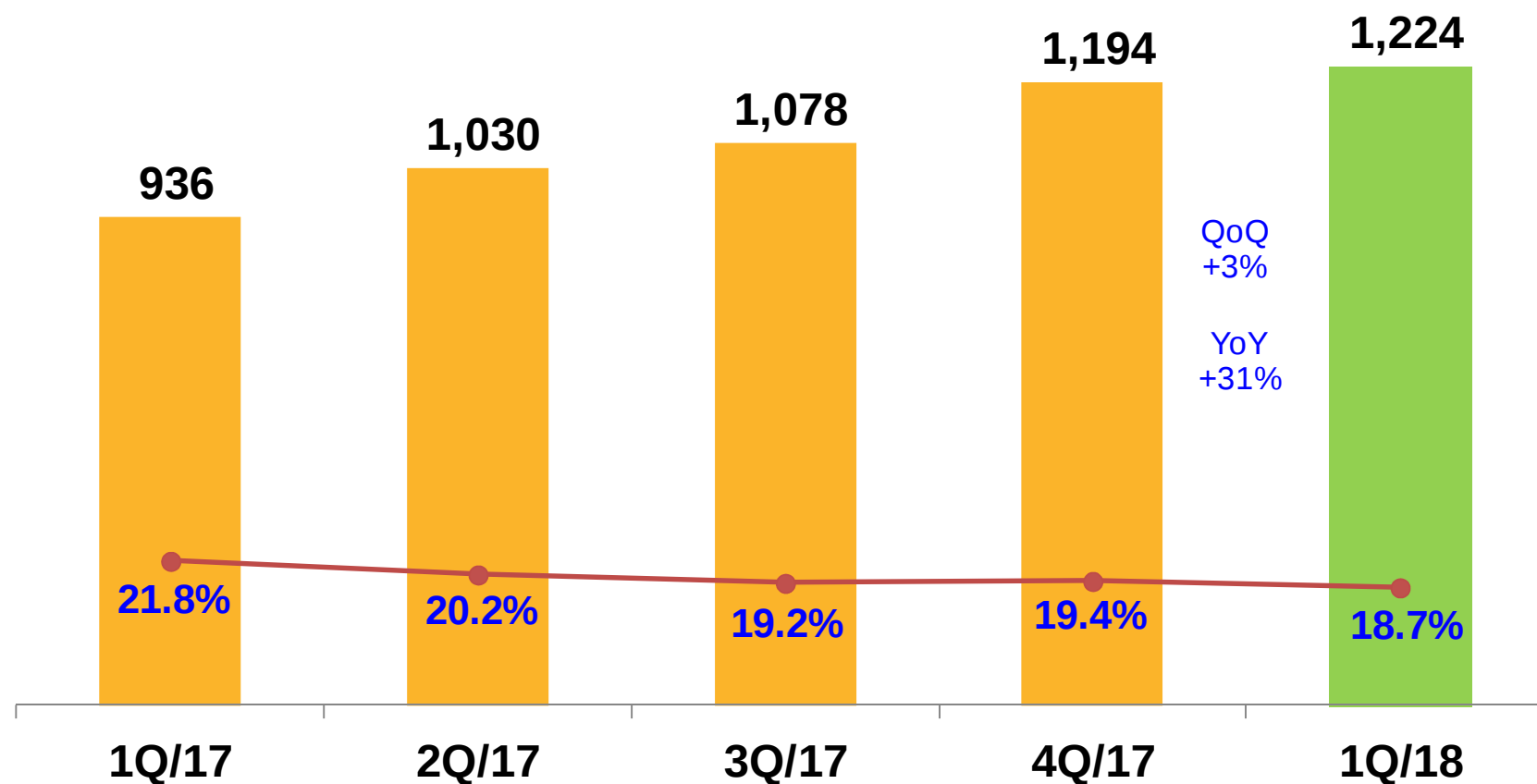
Unit: NT\$ million; % of Sales



1. Management Performance (5/11)

- Operating Expenses

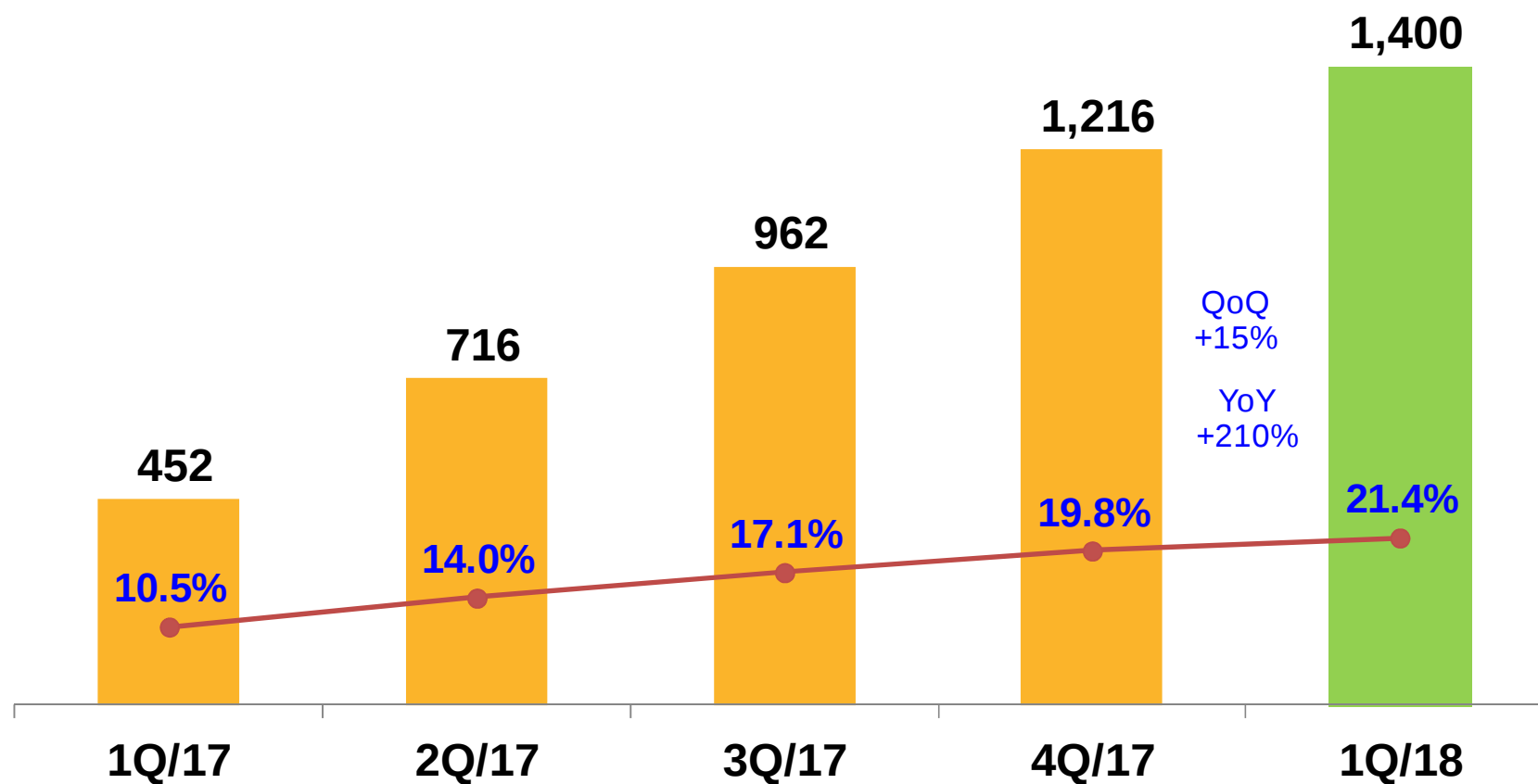
Unit: NT\$ million; % of Sales



1. Management Performance (6/11)

- Operating Profit

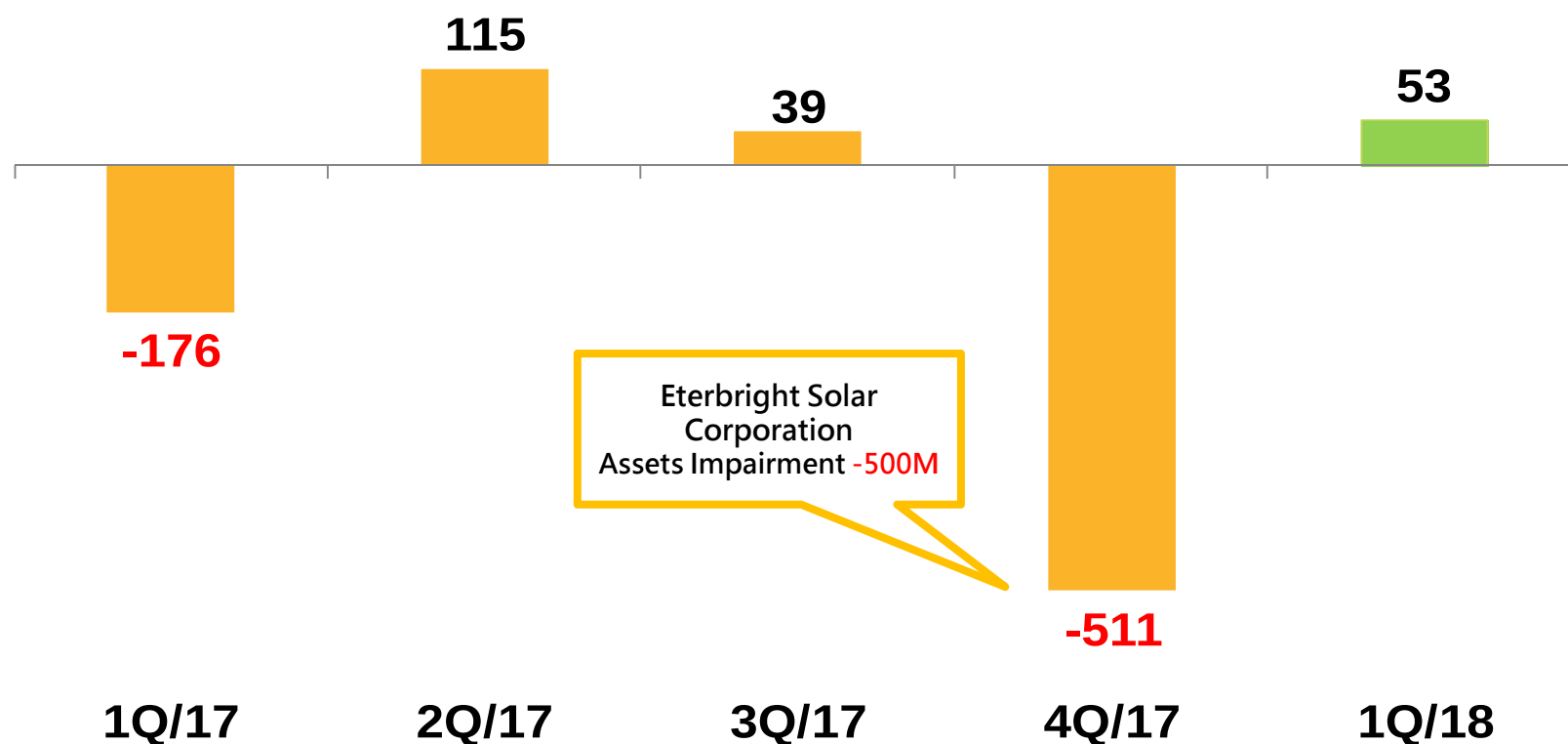
Unit: NT\$ million; % of Sales



1. Management Performance (7/11)

- Non-operating Gain (Loss)

Unit: NT\$ million

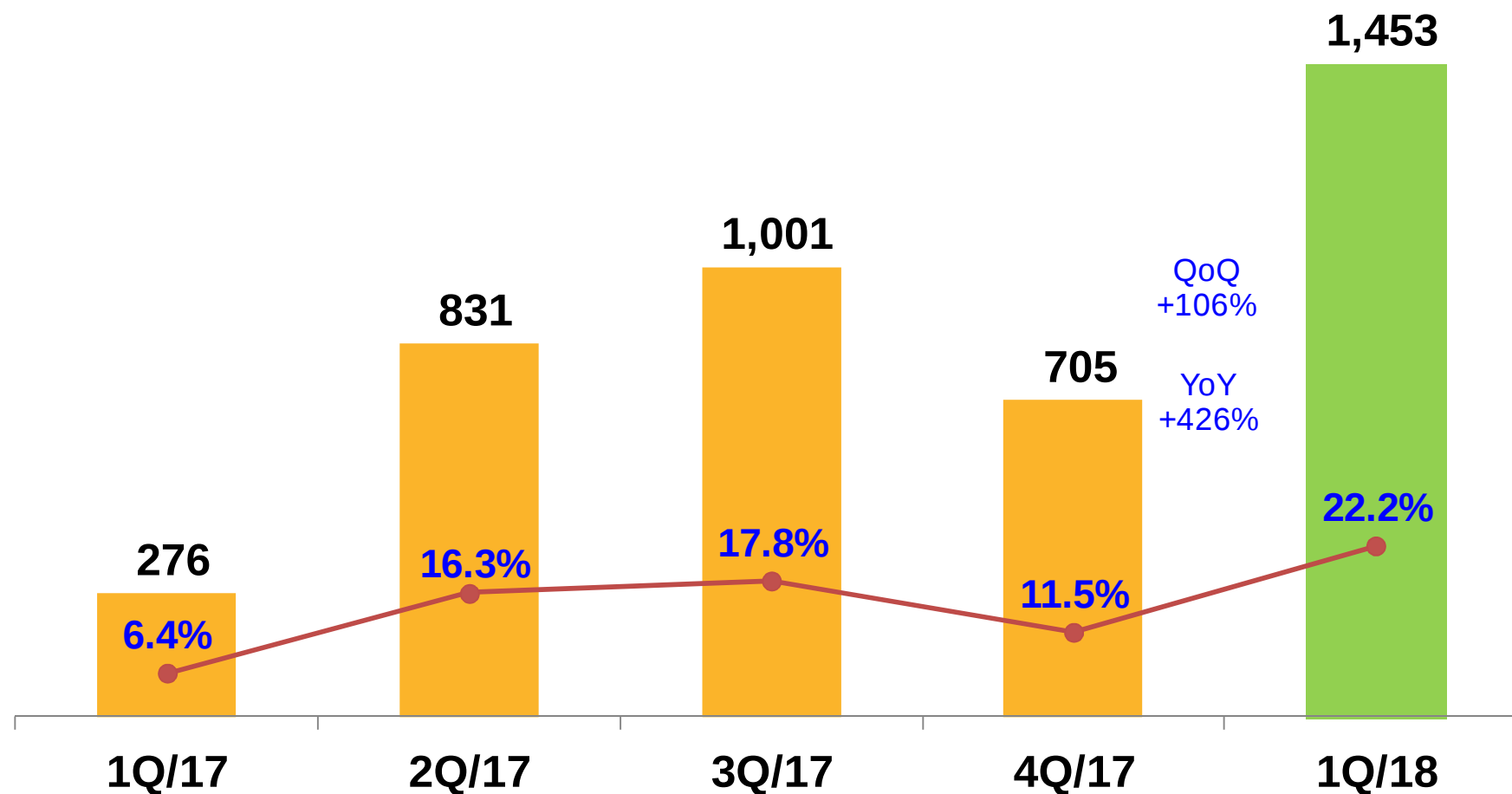


FX Gain(Loss)	-189	131	76	11	84
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1. Management Performance (8/11)

- Net Income Before Tax

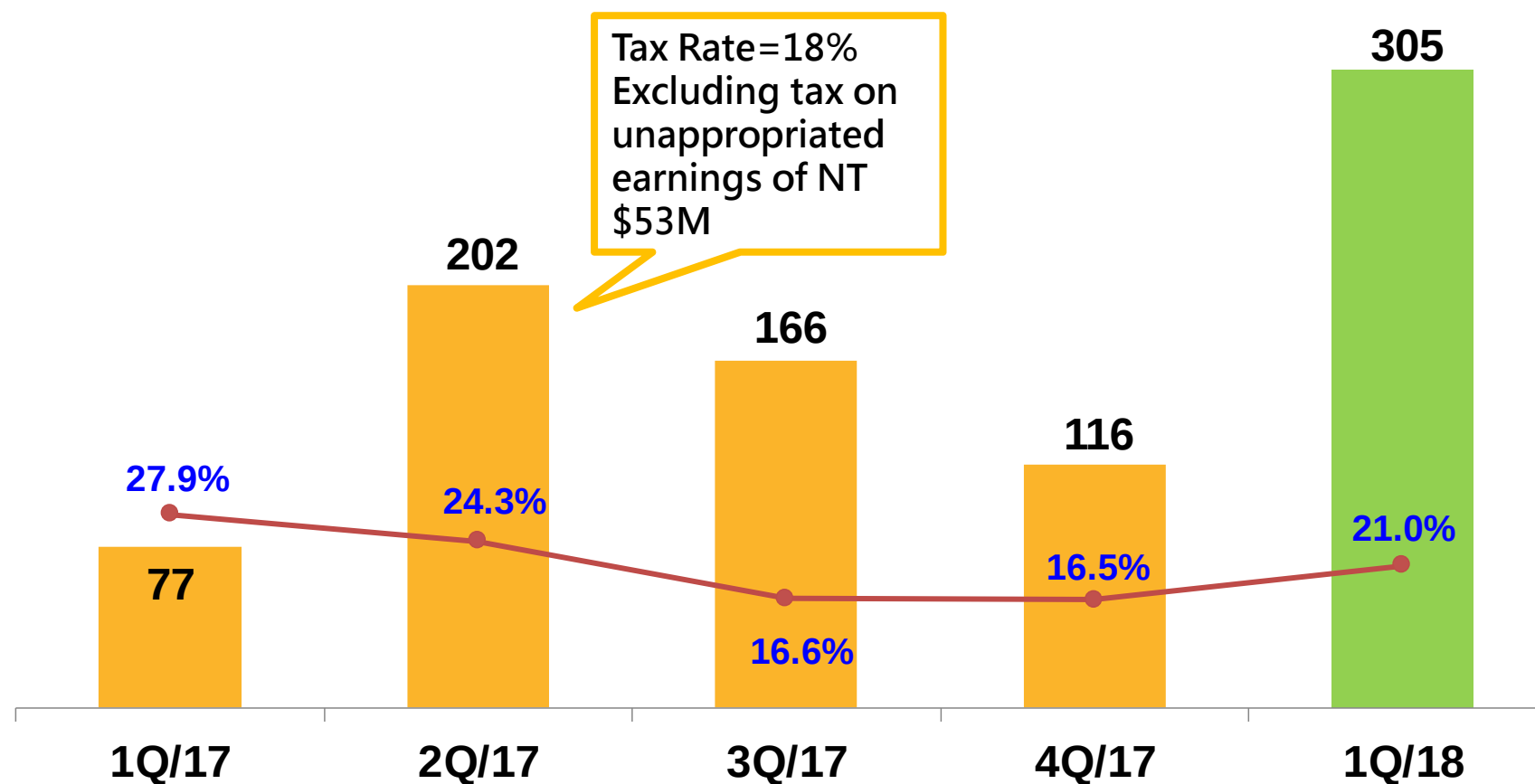
Unit: NT\$ million; % of Sales



1. Management Performance (9/11)

- Tax & Effective Tax Rate

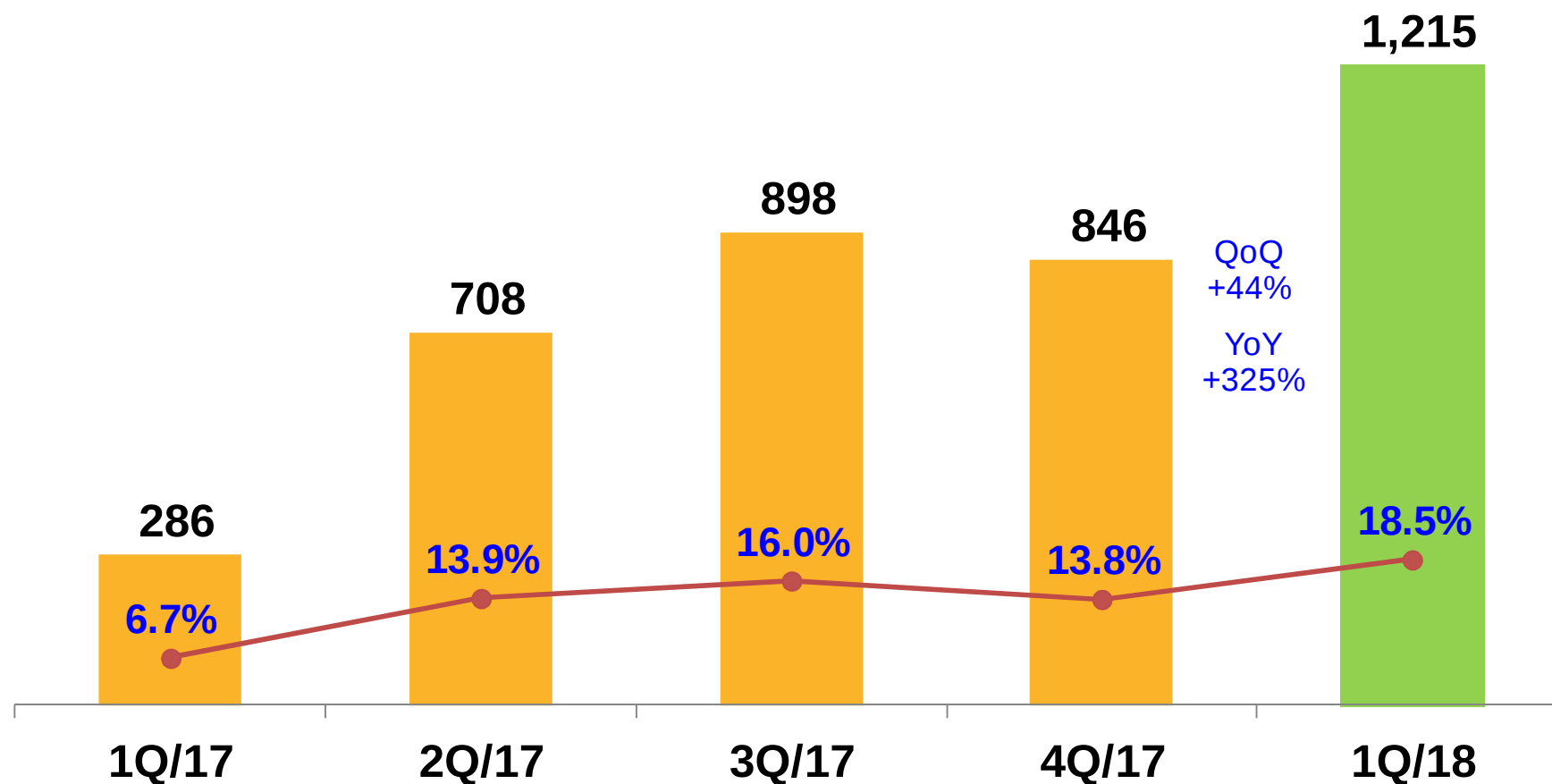
Unit: NT\$ million



1. Management Performance (10/11)

- Net Income After Tax

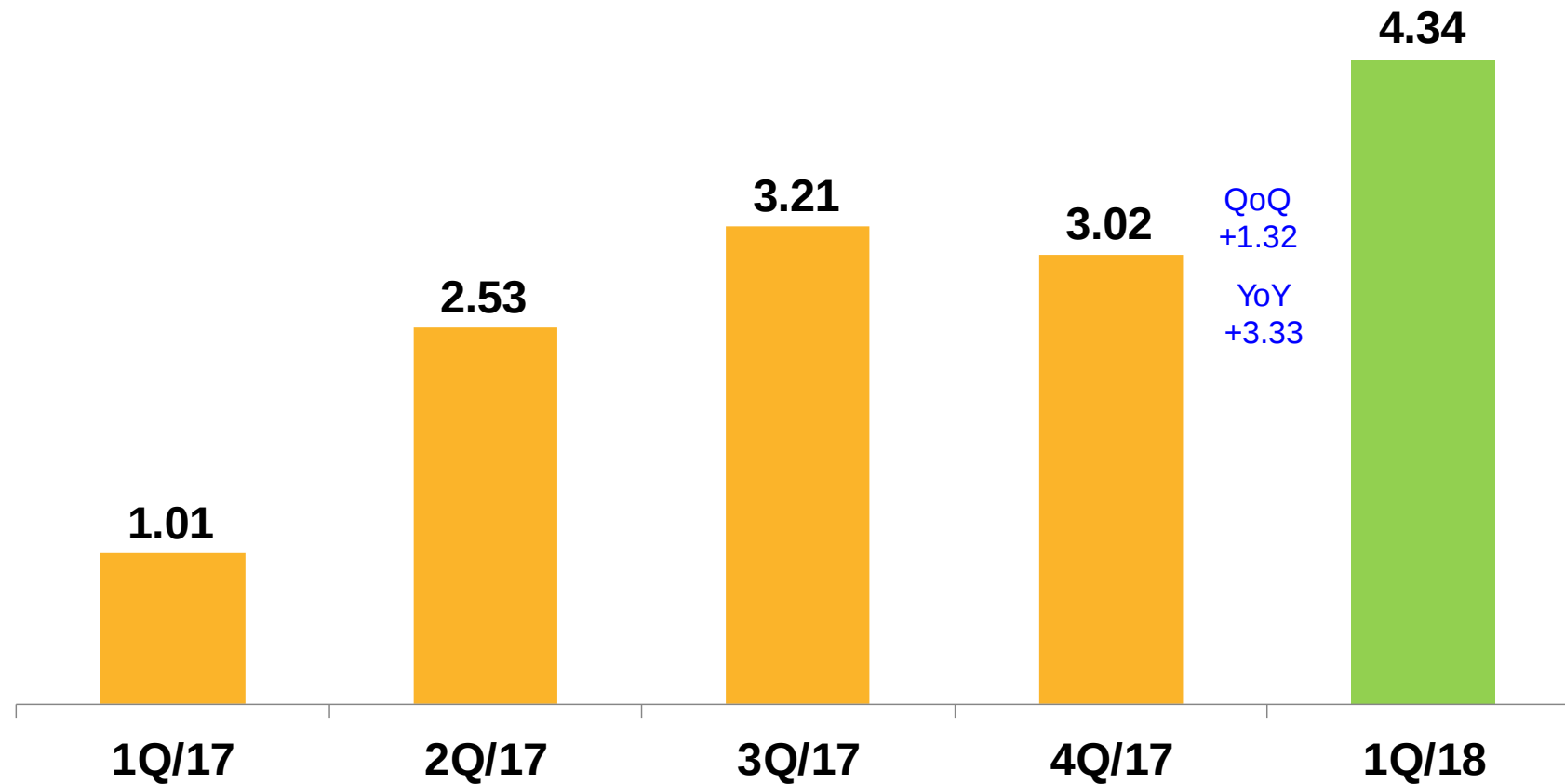
Unit: NT\$ million; % of Sales
(Belongs to Hiwin TW)



1. Management Performance (11/11)

- EPS

Unit: NT\$ dollar



2. Honor & Award (1/4)

- HIWIN cooperate with Mitsubishi Electric.
- HIWIN promote the integration plan of factory automation.



2. Honor & Award (2/4)

- HIWIN participate in Germany Hanover Fair and is reported on Frankfurt Report.

TECHNIK-WETTLAUF

Ein Weckruf für die Zukunft Europas

VON CARSTEN KNOP - AKTUALISIERT AM 24.04.2018 - 17:11



Roboter des Antriebstechnikunternehmens HIWIN aus Taiwan schwenken Lichtschwerter auf der Hannover Messe 2018. Bild: dpa

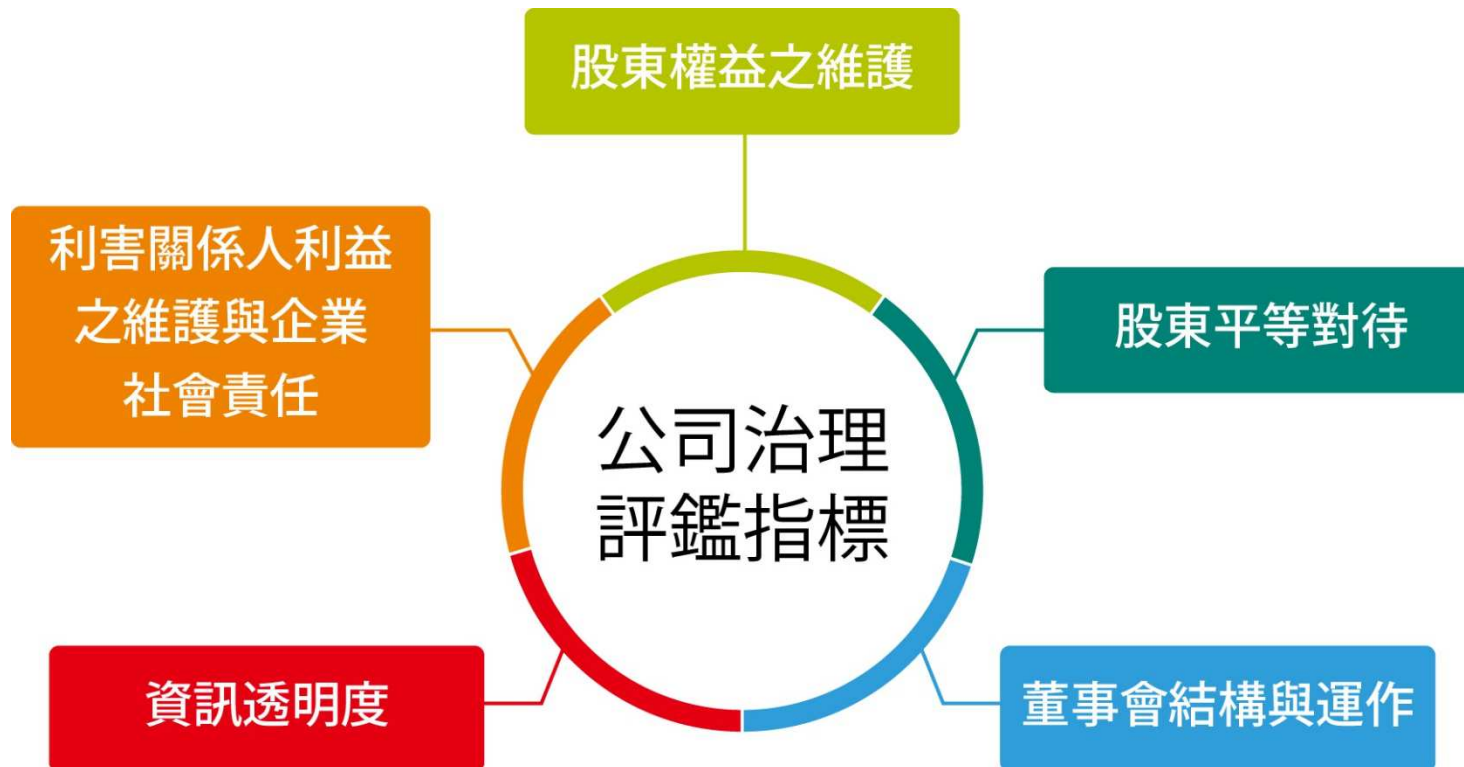
2. Honor & Award (3/4)

- The 14th HIWIN Thesis Award



2. Honor & Award (4/4)

- HIWIN won the 4rd Corporate Governance Evaluation Indicators by TWSE and among top 5% for three consecutive years.



Thank You

