



China Synthetic Rubber Corporation

2Q/2014 Investors' Conference

August 18, 2014

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Agenda

- **Company Snapshot**
- **2Q/2014 Financial Results**
- **CB Industry Status**
- **Business Outlook/Strategy**

A large, detailed illustration of an eagle in flight, spread-winged, dominates the background of the slide. The eagle is rendered in a light, sketchy style, with its wings fully extended, showing individual feathers. It appears to be flying towards the right. The background is a soft, hazy landscape with a horizon line and some distant hills or mountains under a cloudy sky.

■ Company Snapshot

■ 2Q/2014 Financial Results

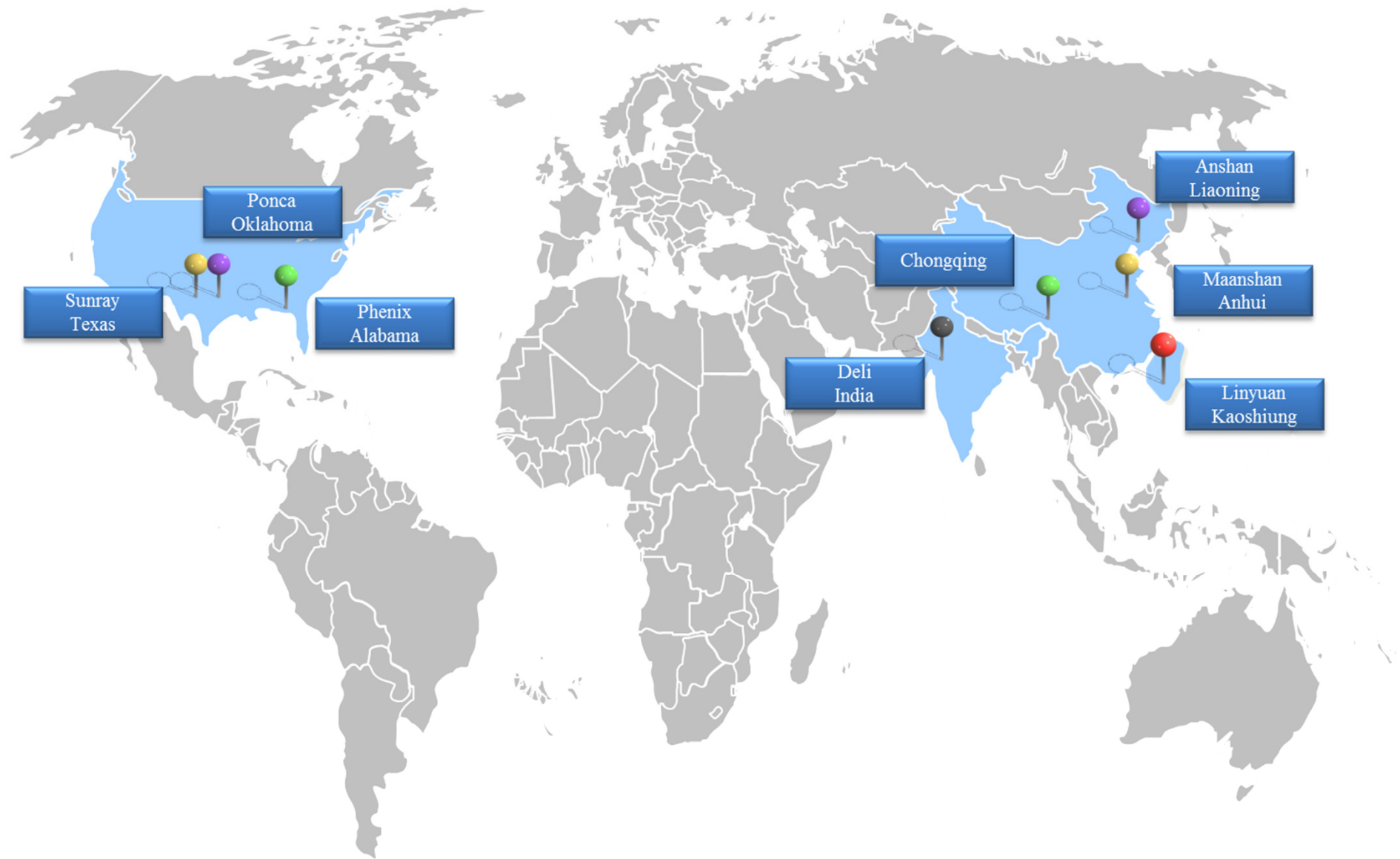
■ CB Industry Status

■ Business Outlook/Strategy

Company Snapshot

Established in Taiwan	June, 1973	Production Capacity of CSRC's Carbon Black Business	
Headquarter	Taipei, Taiwan	Taiwan	Lin-Yuan 120K MT
IPO in TWSE	July, 1986	China	Maanshan 125K MT Ashan 130K MT Chong Qing 30K MT
Market Cap (as of August 11, 2014)	NT\$ 16,257 million (US\$ 542 million) Share price at NT\$29.60 (USD/NTD=29.995)	USA	Phenix 90K MT Ponca 135K MT Sunray 75K MT
Number of employees of CSRC's Carbon Black Business (as of June 30, 2014)	135 in Taiwan 349 in China 271 in USA 201 in India	India	Deli 85K MT
Major Investment	Synpac-Biotech Research E-One Moli Energy- Lithium-ion Battery	Total	790 K MT

CSRC Group Carbon Black Business Overview



A large, detailed illustration of an eagle in flight, spread-winged, dominates the background of the slide. The eagle is rendered in a light, sketchy style, with its wings fully extended, showing individual feathers. It appears to be flying towards the right. The background is a soft, hazy landscape with rolling hills and a bright, glowing light source, possibly the sun or moon, creating a high-contrast, ethereal atmosphere.

■ Company Snapshot

■ **2Q/2014 Financial Results**

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2Q/2014 Results Highlights

(In NT Millions except otherwise noted)	2Q/14	1Q/14	2Q/13	QoQ/%	YoY/%
Net Sales_Carbon Black	4,782	4,465	4,592	7.1	4.1
EBITDA_Carbon Black	186	137	88	35.8	111.4
Net Income ⁽¹⁾	189	199	76	(5.0)	148.7
EPS (NT\$)	0.35	0.37	0.14	(5.4)	150.0
Gross Margin(%)_Carbon Black	6.1%	4.7%	4.2%	1.4	1.9
ROE(%)	1.1%	1.1%	0.5%	(0.0)	0.6
ROA(%)	0.6%	0.6%	0.1%	(0.0)	0.5
Free Cash Flow ⁽²⁾	(9)	213	78	(104.2)	(111.5)

(1) Attributable to Shareholders of the parent company

(2) Free Cash Flow = Operating Cash Flow - Capex - L/T Investment

1H / 2014 Results Highlights

(In NT Millions except otherwise noted)

	1H/14	1H/13	YoY/%
Net Sales_Carbon Black	9,247	9,044	2.2
EBITDA_Carbon Black	323	319	1.3
Net Income⁽¹⁾	389	280	38.9
EPS (NT\$)	0.72	0.52	38.5
Gross Margin(%)__Carbon Black	5.5 %	5.4 %	0.1
ROE(%)	2.2 %	1.7 %	0.5
ROA(%)	1.2 %	0.7 %	0.5
Total Assets	32,568	31,708	2.7
Total Liabilities	13,732	14,425	-4.8
Total Shareholders' Equity	18,836	17,283	9.0
Free Cash Flow⁽²⁾	204	473	(56.9)

(1) Attributable to Shareholders of the parent company

(2) Free Cash Flow = Operating Cash Flow - Capex - L/T Investment

2Q/2014 Statement of Comprehensive Income

(In NT Millions except otherwise noted)	2Q/14	1Q/14	2Q/13	QoQ/%	YoY/%
Net Sales	5,841	5,468	5,690	6.8	2.7
COGS	4,809	4,541	4,820	5.9	(0.2)
Gross Profit	1,032	927	870	11.3	18.6
Gross Margin	17.7%	17.0%	15.3%	0.7	2.4
Operating Expense	437	387	431	12.9	1.4
Operating Income	595	540	439	10.2	35.5
Operating Margin	10.2%	9.9%	7.7%	0.3	2.5
Non-operating Income / (Expense)	(77)	(87)	(100)	11.5	23.0
Income Before Tax	518	453	339	14.3	52.8
Income Tax Benefit / (Expense)	(326)	(257)	(319)	(26.8)	(2.2)
Net Income	192	196	20	(2.0)	860.0
Net Margin	3.3%	3.6%	0.4%	(0.3)	2.9

2Q/2014 Statement of Comprehensive Income

(In NT Millions except otherwise noted)	2Q/14	1Q/14	2Q/13	QoQ/%	YoY/%
Net Income	192	196	20	(2.0)	860.0
Other Comprehensive Income (Loss)	(93)	320	(45)	(129.1)	(106.7)
Total Comprehensive Income	99	516	(25)	(80.8)	496.0

Net income attributed to:

Owners of the Company	189	199	76	(5.0)	148.7
Non-Controlling Interests	3	(3)	(56)	200.0	105.4
Total	192	196	20	(2.0)	860.0

Total Comprehensive Income

Owners of the Company	109	510	40	(78.6)	172.5
Non-Controlling Interests	(10)	6	(65)	(266.7)	84.6
Total	99	516	(25)	(80.8)	496.0

Basic EPS (NT\$)	0.35	0.37	0.14	(5.4)	150.0
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1H / 2014 Statement of Comprehensive Income

(In NT Millions except otherwise noted)

	1H/14	1H/13	YoY/%
Net Sales	11,309	11,113	1.8
COGS	9,350	9,331	0.2
Gross Profit	1,959	1,782	9.9
Gross Margin	17.3%	16.0%	1.3
Operating Expense	824	826	(0.2)
Operating Income	1,135	956	18.7
Operating Margin	10.0%	8.6%	1.4
Non-operating Income / (Expense)	(164)	(175)	6.3
Income Before Tax	971	781	24.3
Income Tax Benefit / (Expense)	(583)	(560)	(4.1)
Net Income	388	221	75.6
Net Margin	3.4%	2.0%	1.4

1H / 2014 Statement of Comprehensive Income

(In NT Millions except otherwise noted)

	1H/14	1H/13	YoY/%
Net Income	388	221	75.6
Other Comprehensive Income (Loss)	227	198	14.6
Total Comprehensive Income	615	419	46.8

Net income attributed to:

Owners of the Company	389	280	38.9
Non-Controlling Interests	(1)	(59)	98.3
Total	388	221	75.6

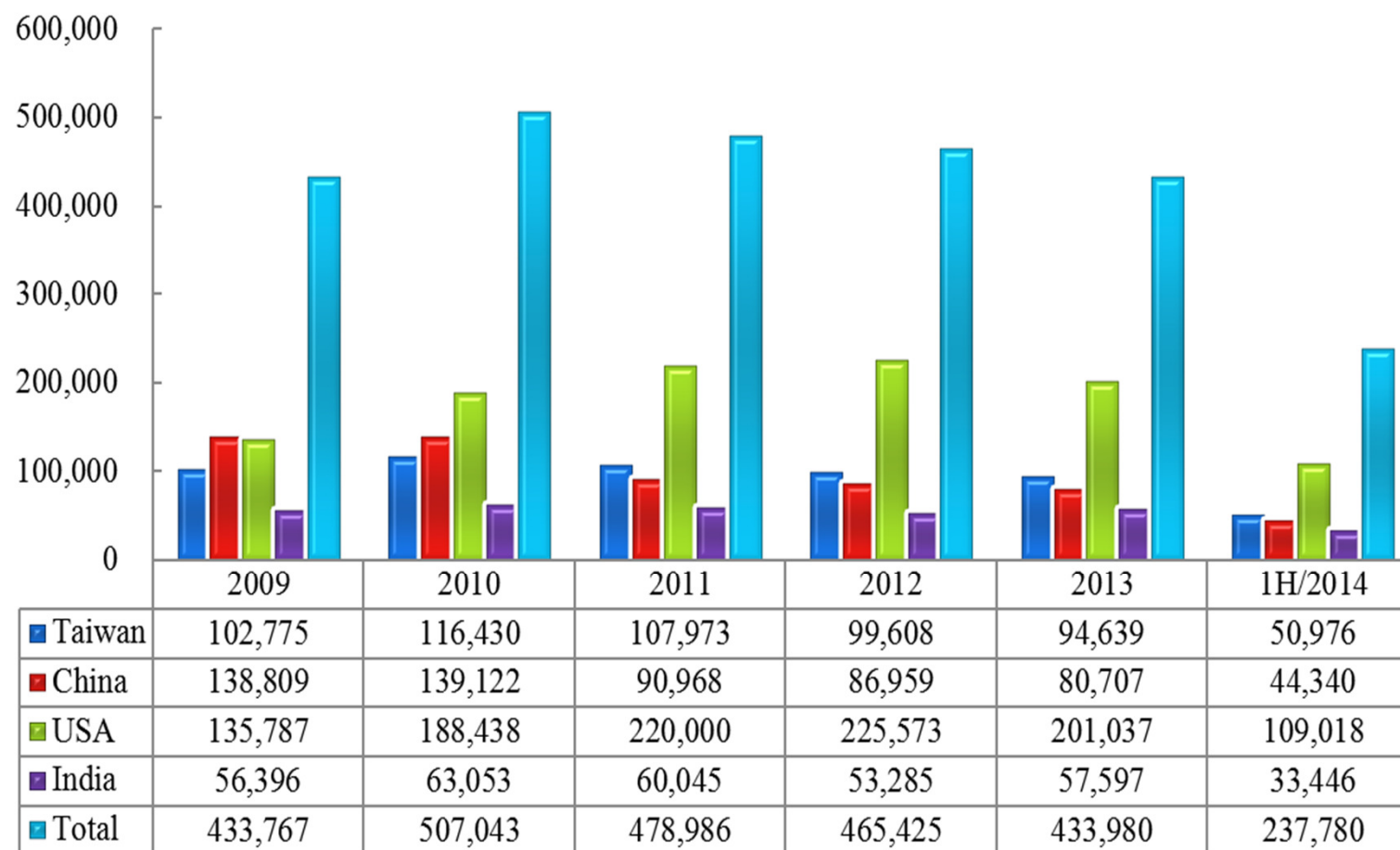
Total Comprehensive Income

Owners of the Company	619	467	32.5
Non-Controlling Interests	(4)	(48)	91.7
Total	615	419	46.8

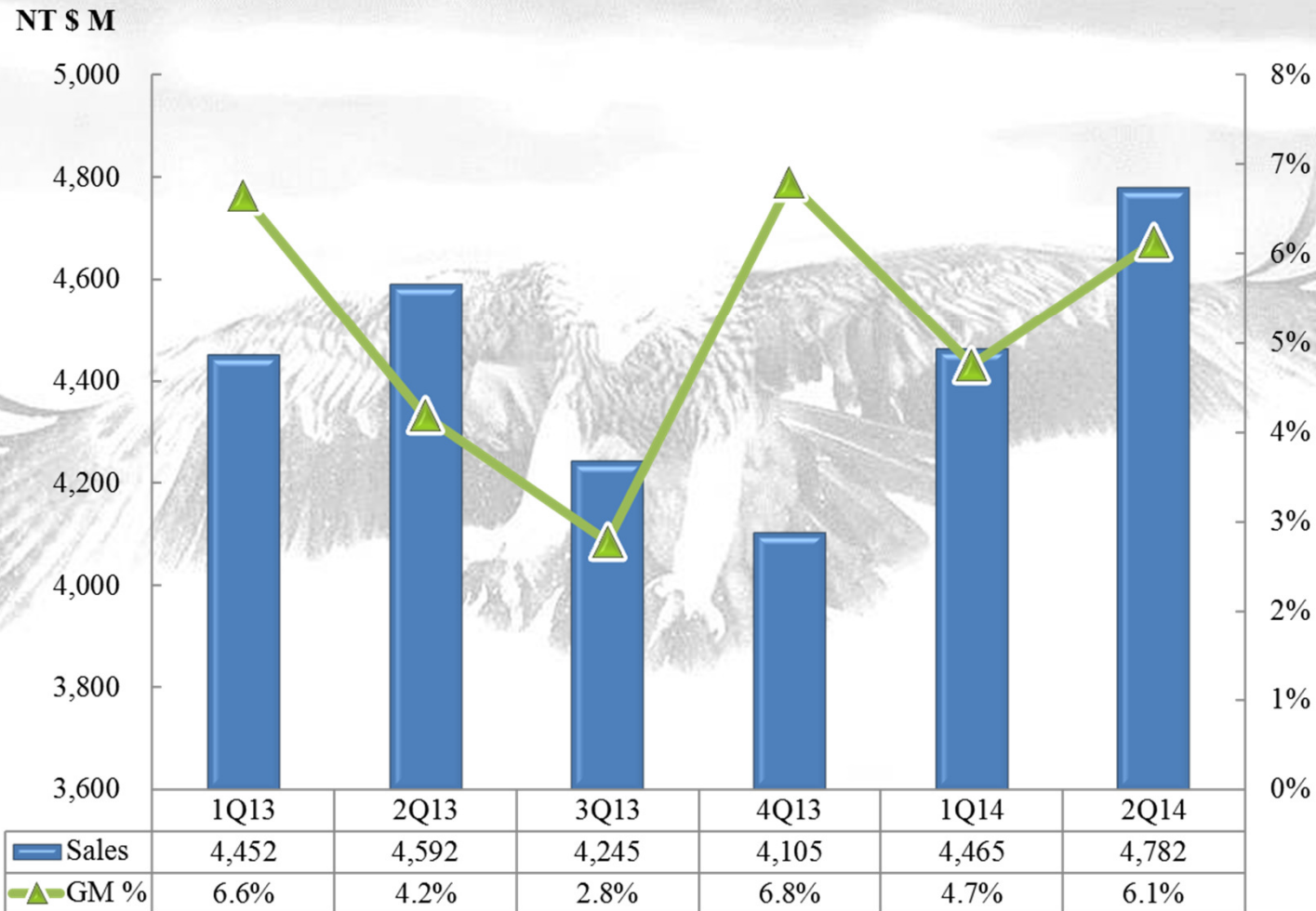
Basic EPS (NT\$)	0.72	0.52	38.5
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Carbon Black Sales Volume in Recent 5 Years

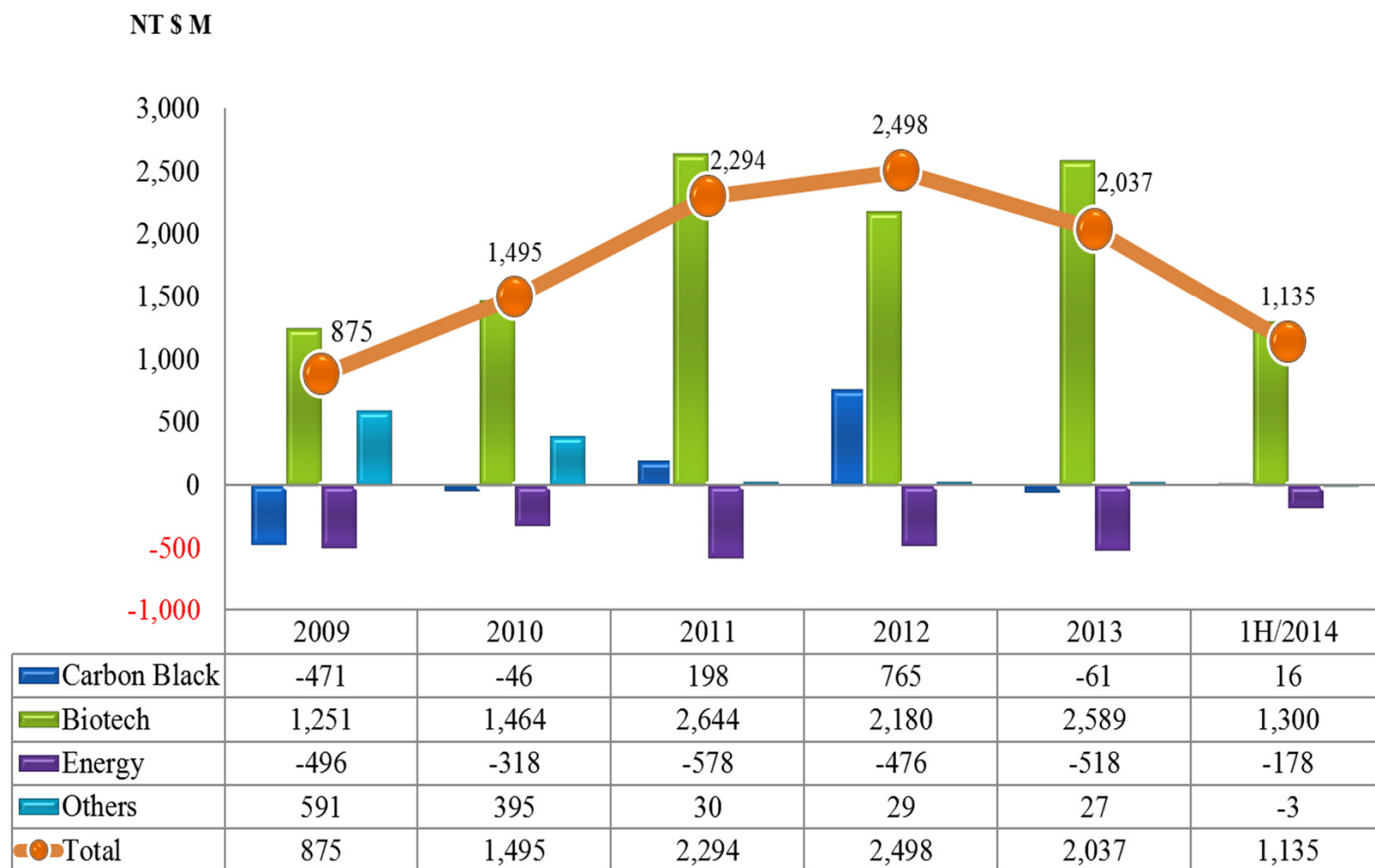
MT



Carbon Black Sales / GM



Operating Income by Business Units



2Q/2014 Statement of Cash flow

(In NT Millions except otherwise noted)

	<u>2Q/14</u>	<u>1Q/14</u>	<u>2Q/13</u>
Cash Flows From Operating Activities			
Income Before Tax	518	453	339
Adjustments to reconcile income to net cash provided by operating activities :	(340)	(152)	23
Net Cash generated from Operating Activities	178	301	362
Cash Flows From Investing Activities	1,104	(65)	(200)
Cash Flows From Financing Activities	(459)	(375)	187
Effect of Foreign Exchange Rate Changes	(13)	17	(25)
Net Increase (Decrease) In Cash and Cash Equiva	810	(122)	324
Cash And Cash Equivalents-Beginning of Period	3,041	3,163	3,275
Cash And Cash Equivalents-End of Period	3,851	3,041	3,599

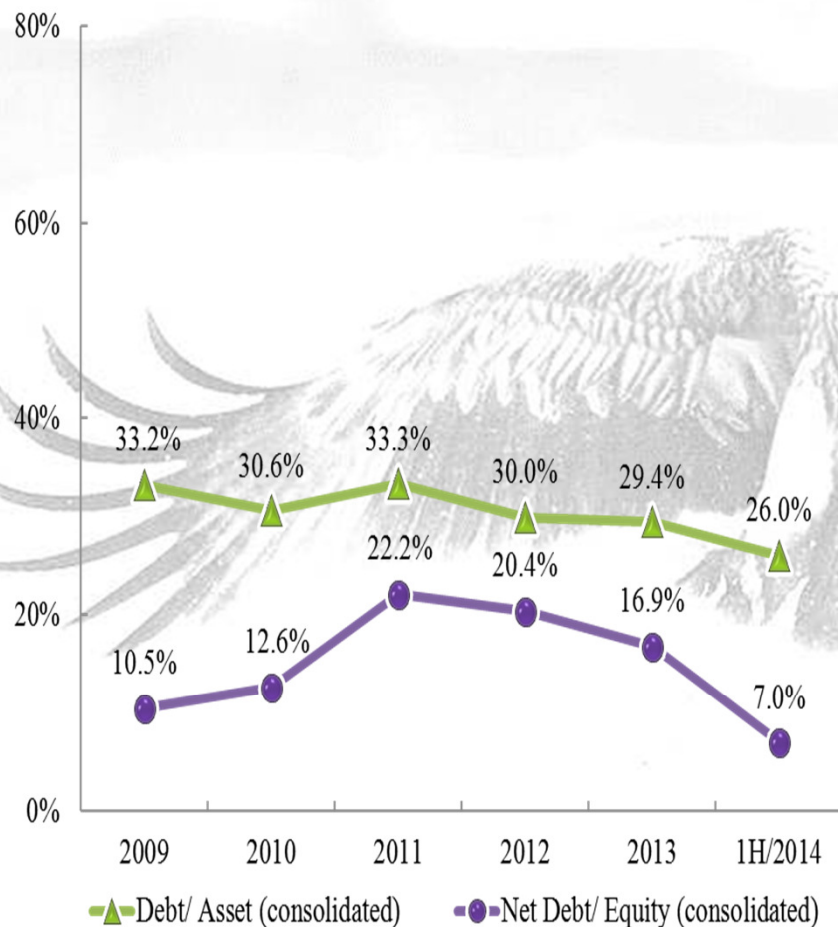
1H / 2014 Statement of Cash flow

(In NT Millions except otherwise noted)

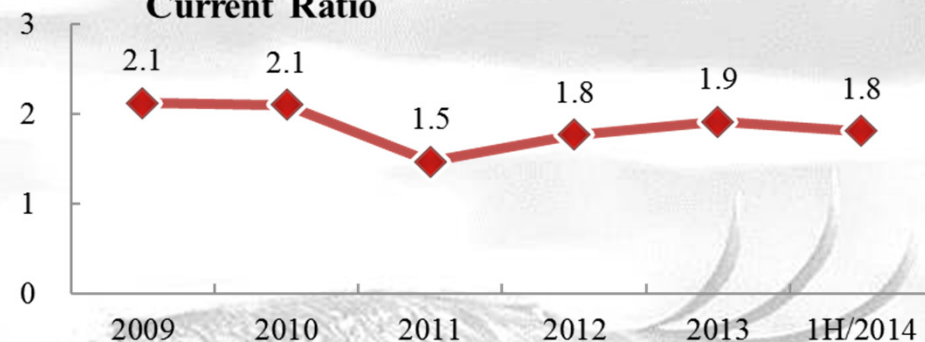
	<u>1H/14</u>	<u>1H/13</u>
Cash Flows From Operating Activities		
Income Before Tax	971	781
Adjustments to reconcile income to net cash provided by operating activities :	(492)	60
Net Cash generated from Operating Activities	479	841
Cash Flows From Investing Activities	1,039	(387)
Cash Flows From Financing Activities	(834)	789
Effect of Foreign Exchange Rate Changes	4	(2)
Net Increase (Decrease) In Cash and Cash Equivalents	688	1,241
Cash And Cash Equivalents-Beginning of Period	3,163	2,358
Cash And Cash Equivalents-End of Period	3,851	3,599

Solid Financial Structure

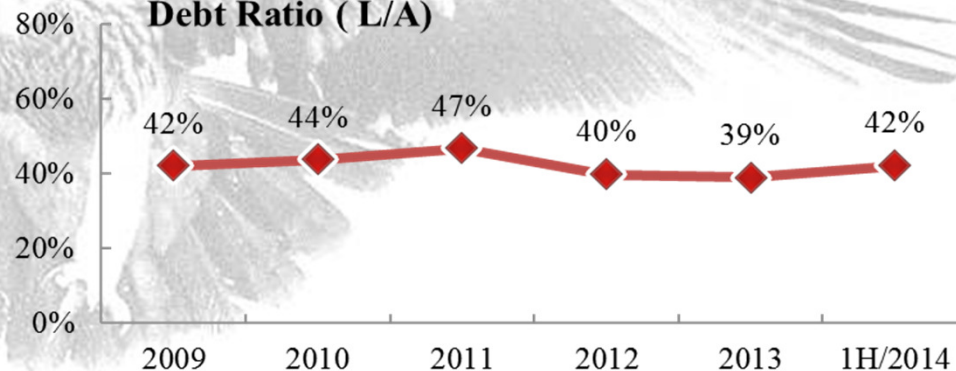
Leverage Ratios (%)



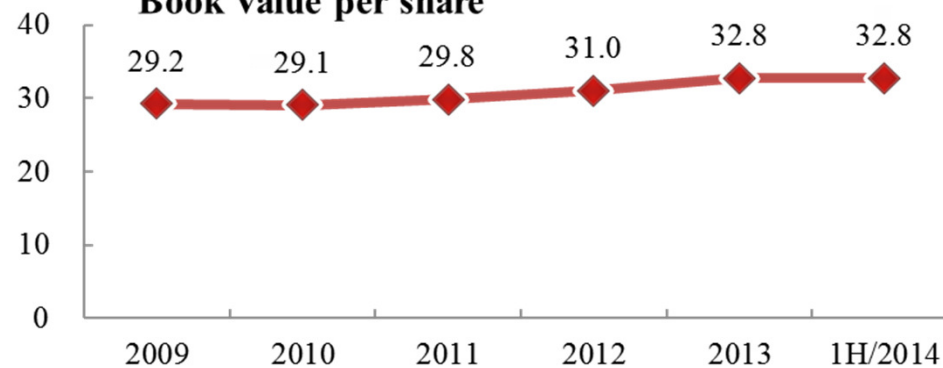
Current Ratio



Debt Ratio (L/A)



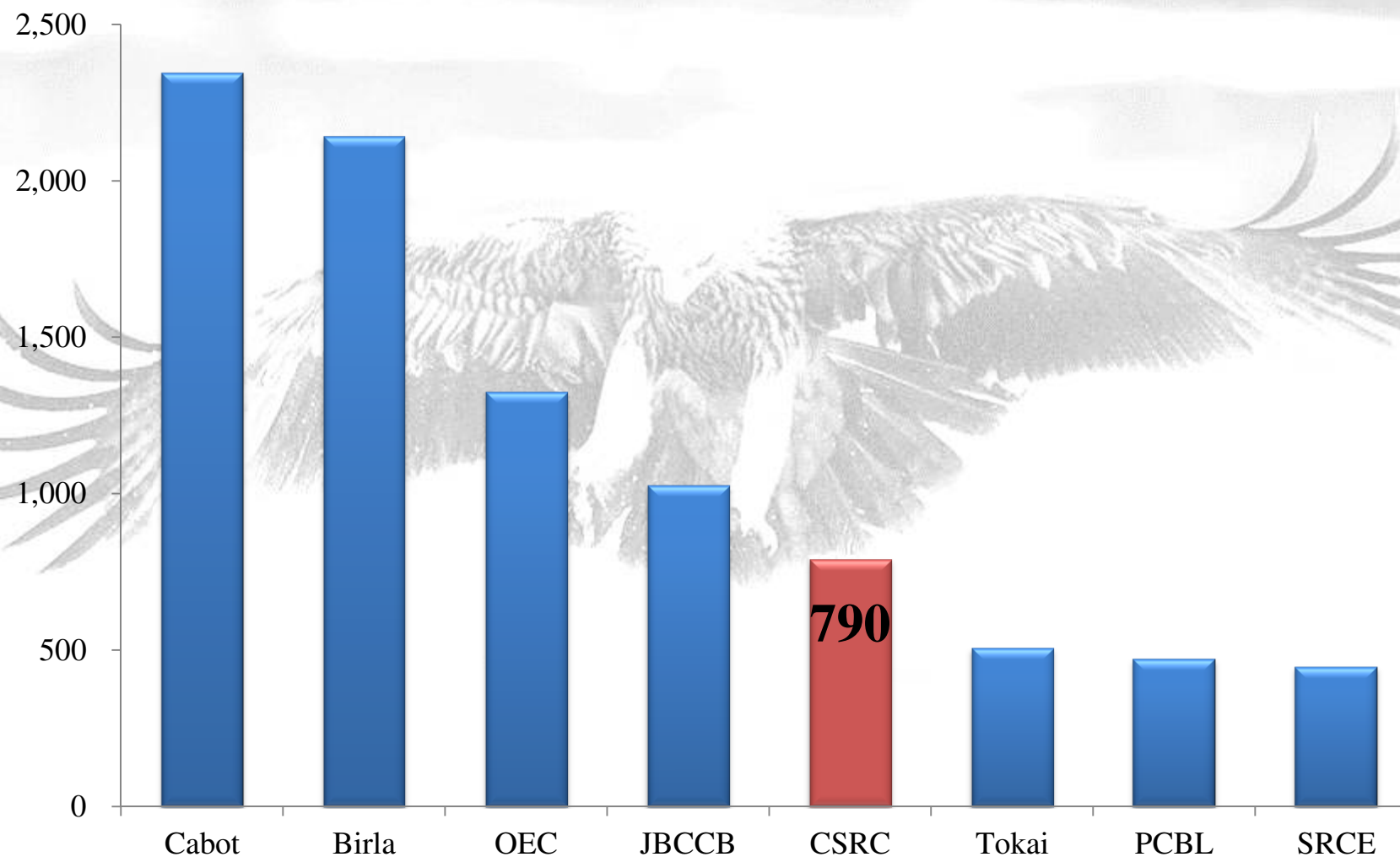
Book Value per share



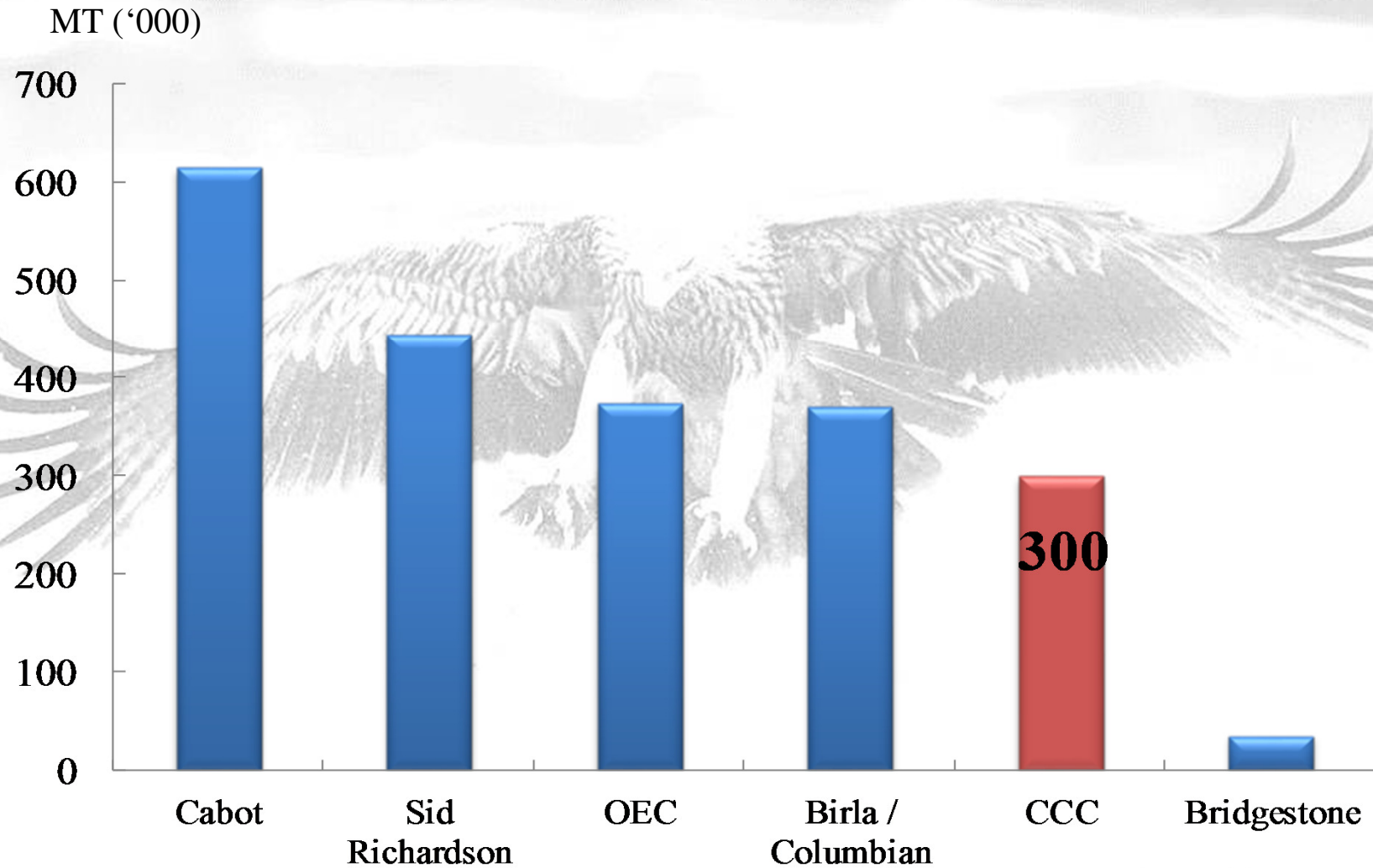
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 - Business Outlook/Strategy

Global Major Carbon Black Makers' Capacity

MT ('000)



Major Carbon Black Makers in NA



Source : Notch Consulting Group, 2013

Business Outlook – NA

■ Carbon Black Demand and Supply in NA

Unit: 000'MT

	2012(A)	2013(A)	2014(F)	2015(F)	Growth
CB Demand	1,690	1,637	1,690	1,730	0.8 %
CB Effective Capacity	2,100	2,100	2,145	2,145	0.7 %
Surplus	410	463	455	415	
%	20 %	22 %	21 %	19 %	

Source : Notch Consulting Group, 2013

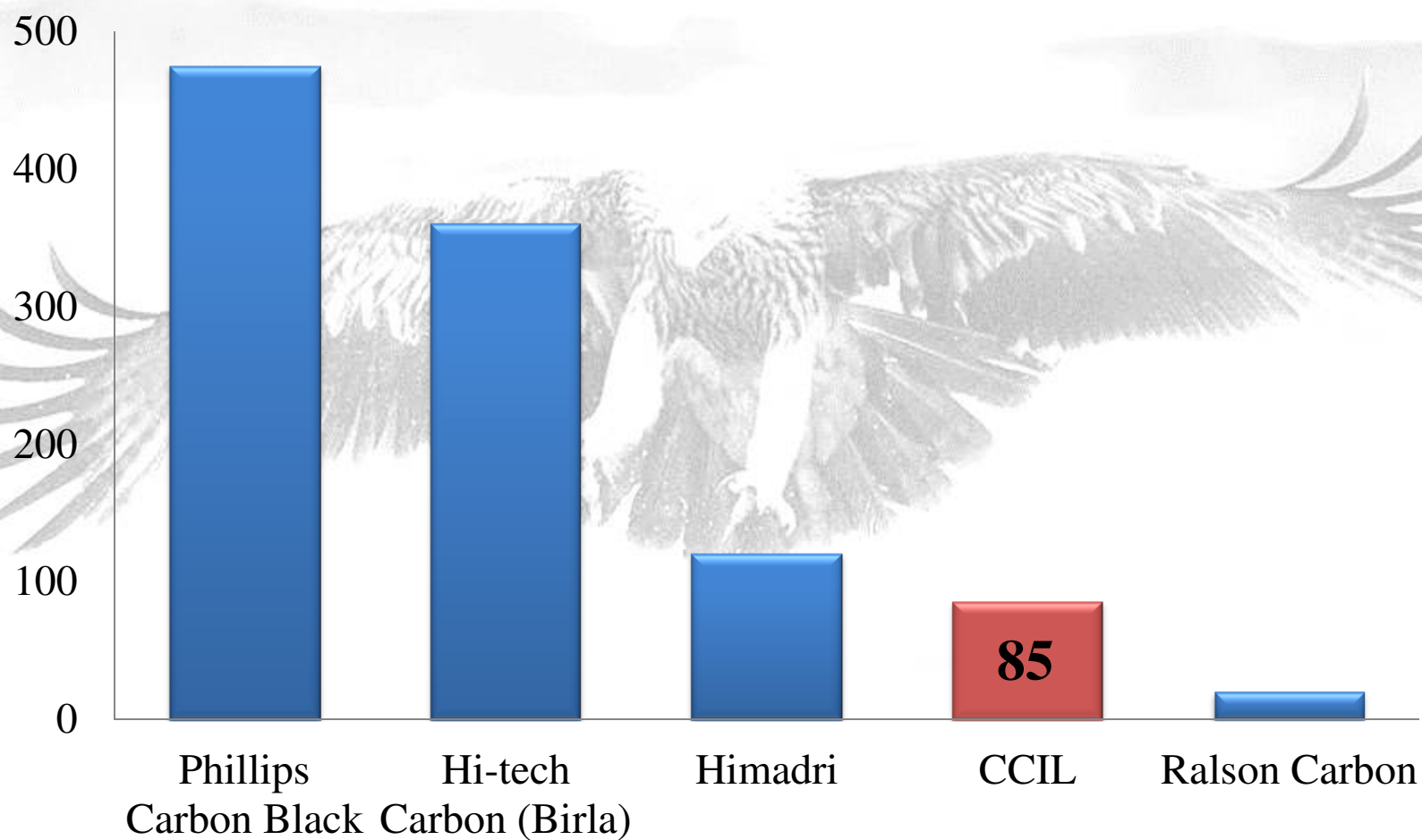
- Replacement tire market continues to be negatively impacted by resurgence of Chinese tire imports after tariffs expired.
- USW filed anti-dumping charges against Chinese PVLT imports could be re-implemented by late 2014. And, the imported carbon black also expected to increase thus the impact is still unclear.
- 2nd half of 2014 expected to be similar as compared to 1st half with no indications of improvements.

PVLT: Passenger Vehicle and Light Truck

USW: United Steel Workers

Major Carbon Black Makers in India

MT ('000)



Business Outlook – India

■ Carbon Black Demand and Supply in India

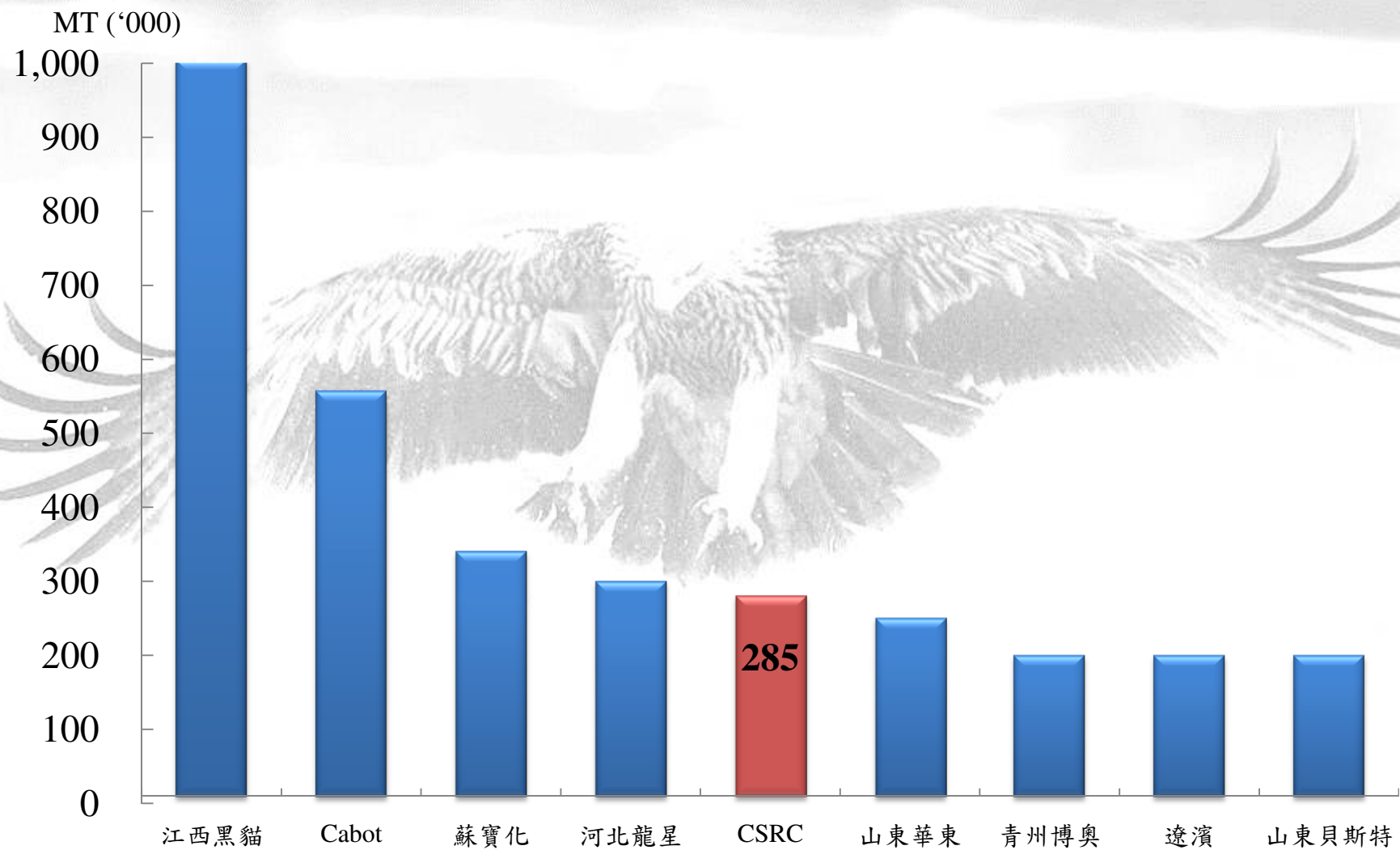
Unit: 000'MT

	2012(A)	2013(A)	2014(F)	2015(F)	Growth
CB Demand	660	696	744	807	6.9%
CB Effective Capacity	980	1,059	1,059	1,059	2.6%
Import	97	118	120	130	
Surplus	417	481	435	382	
%	39%	41%	37%	32%	

Source : Company information

- Demand increases by 5.5% in 2013, expected to grow 7% in 2014 and 8% in 2015.
- Import carbon black from China & Korea continues keeping capacity utilization under pressure.

Major Carbon Black Makers in China



Business Outlook – China

■ Carbon Black Demand & Supply in China

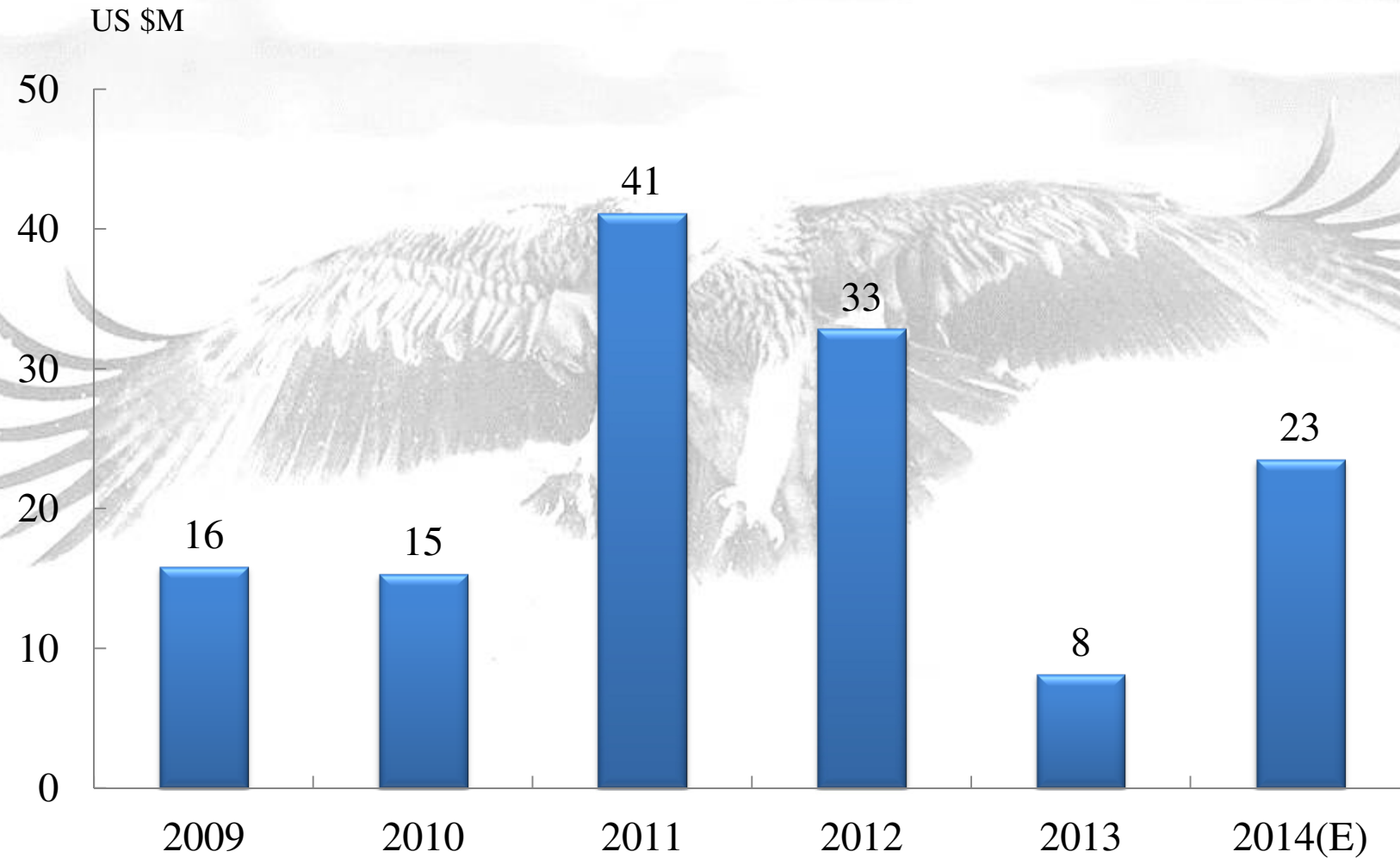
Unit: 000'MT

	2012(A)	2013(A)	2014(F)	2015(F)	Growth
CB Demand	3,735	4,144	4,220	4,500	6.4%
CB Effective Capacity	6,040	6,400	6,800	7,100	5.5%
Surplus	2,305	2,256	2,580	2,600	
%	38%	35%	38%	37%	
Export	658	720			9%

Source : Notch Consulting Group, 2013.

- Carbon black demand is estimated to rise 1.8% in 2014.
- The average industry utilization rate is around 72%.
- The export is estimated to increase by 17.4% compared to the same period of 2013.

Expansion Capital Expenditures



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Business Outlook/Strategy

Carbon black

1. Streamline China production operation to standardize specific niched products of each plant.
2. Consolidate group technology.
3. Source for more competitive feedstock.
4. Further expand export market and non-tire products.
5. More focus on and develop Tier I customers.

Biotech and Pharmacy

1. Complete pharmaceutical plant by end of 2013 and will be verified PICS to enhance competence.
2. Expand overseas market for new plant capacity.
3. Cooperate with ITRI to develop new formulation of drugs.

Energy (Li-ion-battery)

1. Develop product with key characteristics (low temp. discharge, long cycle life) to enhance competence and business opportunity.
2. Pack development focus on power tool, medical, ESS and LEV.
3. Cooperate with system customer to develop new cell and increase production capacity and revenue.





Thank You